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# THE PROPERTY Connection

Spring 2003 • volume 20, issue 1

A Publication of the West Virginia State Agency for Surplus Property

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## Just Chuggin' Along...

### South Branch Valley Railroad Benefits from Surplus Locomotive

A question most often asked about the Surplus Property Program is "what type of property do you have?" The usual reply is everything from **A to Z**...but let's be a little more descriptive. It ranges from small nuts and bolts to, let's say, an 80-ton locomotive!

South Branch Valley Railroad is proud of the surplus locomotive they acquired last year, which is currently used as a switcher locomotive. "We have three customers in Petersburg that are smaller," said Cindy Butler, Comptroller for the railroad. Since these customers do not need several cars, we can use our surplus locomotive to serve them, without having to tie up one of our bigger locomotives." She adds that by adding this locomotive to her agency's fleet, the railroad can sometimes have two different operations working simultaneously.

Surplus Property Manager Ken Frye tells us that he became aware of the availability of the locomotive which was located at Norfolk, Virginia, through the Federal Surplus Property Program. After ensuring the equipment was in good condition, Frye notified Butler who quickly sent technical staff to inspect the locomotive.



"After they saw it, they got very excited because it looked brand new," Frye said. "It was originally manufactured in the 1950's; however, with locomotives, age doesn't mean much as long as it is maintained." This locomotive had recently undergone a complete rehabilitation with over \$250,000 worth of repairs made, including repainting.

The South Branch Valley Railroad (SBVR) is owned and operated by the West Virginia State Rail Authority (SRA). The line provides freight and passenger service to the state's eastern panhandle. It had formerly operated as the South Branch line

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#### Signed, Sealed and Delivered

South Branch Valley Railroad's new addition to its fleet is an 80-ton locomotive that was acquired from the West Virginia State Agency for Surplus Property.

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#### In Other News...

- ◆ **Manager's Perspective:** An Alternative to Budget Cuts
  - ◆ Governor's Executive Order Reduces State's Fleet of Vehicles
  - ◆ City of Summersville Views Surplus Staff as Family
  - ◆ **What's Available?...** Check Out our Property Listing
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## An Alternative to Budget Cuts: Utilizing Surplus Makes Cents

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West Virginia state government is no different than other state governments or even our local governments and non-profit organizations. Simply stated, times are tight. Tough decisions and alternatives must be made in order

to keep programs and services operating.

Customers like Cindy Butler of South Branch Valley Railroad (*highlighted on page 1*) continue to tell me that needed items could not be acquired if it were not for the

## Quality Handcrafted Furniture Refinished and Made Available at Surplus Property



Refinished, high-quality wooden furniture is available from Surplus Property.

Although some organizations are converting their offices into *modular workspaces*, wooden furniture is not on the 'endangered species' list just yet. Refinished, high quality wooden desks, credenzas, chairs, tables and bookcases occasionally are requested from a variety of customers, including state agencies, county commissions, schools and non-profit organizations.

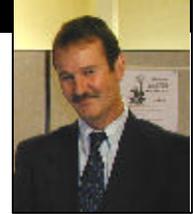
When furniture is received, a selection process determines if an item should be refinished. "I look at the furniture to make sure it is structurally sound, solid wood. It must have a good construction, without any breaks or dents," said Surplus Property Manager Ken Frye. "It's the older pieces we have refinished that are generally considered antique. If it looks like a good solid piece of wood furniture, it is a candidate."

Surplus Property has made arrangements to have Correctional Industries provide the refinishing services. He adds that Correctional Industries may contact him to question whether a piece of furniture should be refinished, in case Surplus Property overlooked a potential problem.

For more information on refinished furniture available from Surplus Property, please contact Frye at 766-2626 or toll-free at 1-800-576-7587.

## THE MANAGER'S PERSPECTIVE

KEN FRYE



Surplus Property Program. The City of Summersville and Shady Springs

Public Service Districts (*related articles on pages 3 and 4, respectively*) concur that during these financially challenging times that the benefits of our program are becoming even more apparent.

It is our goal to attempt to accommodate each and every one of our customers. We encourage you to let us know of your current and anticipated needs. Our federal screeners who travel to various federal property generating points can begin looking for property that your organization needs.

The savings that can be experienced is overwhelming. Just ask some of our customers who have been realizing these savings for years. These individuals often question why ALL eligible organizations are not choosing to save money and participate in the Surplus Property Program.

Through publications, such as ***The Property Connection***, we hope to better communicate not only what property we have available, but how our customers are utilizing the property and benefiting from the savings.

Our state and federal warehouses are open Monday through Friday, 8:30 a.m. through 4:30 p.m. Come and visit us and see for yourself what everyone is talking about.

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## Shady Spring Public Service District Keeps Coming Back to Surplus Property



### Satisfaction Guaranteed

General Manager Jerry Smith of the Shady Spring Public Service District and his staff are firm believers in the benefits of the Surplus Property Program. Many items they currently used were acquired from this program.

Going that *extra step* is what makes the customers of the West Virginia State Agency for Surplus Property keep coming back. Jerry Smith, General Manager of the Shady Spring Public Service District, has been coming back to Surplus Property for 10 years.

"The staff at Surplus are excellent to deal with," he said. "When we got our forklift, they installed a battery and had it running when we came back to pick it up."

Making that extra effort is what Surplus Property prides itself as being a 'service organization.' Service and savings are two of the major benefits that Smith sees by actively participating in the Surplus Property Program.

After receiving a Chevrolet Pick-up Truck, Chevrolet Suburban with an attached snow plow, pump/generator, as well as other smaller generators, a forklift, a laptop used

*In a small district like us, it really helps. It's a great savings to us to buy at Surplus Property rather than buying new equipment.*

**General Manager Jerry Smith  
Shady Spring PSD**

in the field for daily monitoring from the treatment plant and many other items from Surplus Property, Smith continues to be satisfied with the condition of the equipment. "It is in excellent shape. We have put very little money in any of the property we have received. It's operable when we purchase it," he said.

The savings are just an added plus for the Shady Spring Public Service District. "The Surplus Property Program has saved us a tremendous amount of money," he said. "In a small district like us, it really helps. It's a great savings to us to buy at Surplus Property rather than buying new equipment."

***The Property Connection,***  
published quarterly by the West Virginia State Agency for Surplus Property, is distributed to all eligible customers.

**Bob Wise**  
Governor, State of West Virginia

**Gregory A. Burton**  
Cabinet Secretary  
Department of Administration

**David Tincher**  
Director, Purchasing Division

**Ken Frye**  
WVSASP Manager

**Diane Holley**  
Editor  
(304) 558-0661  
dholley@gwmail.state.wv.us



### Moving the Snow Away

A snow plow has been attached to the GMC Suburban which has proved extremely helpful to the Shady Spring Public Service District during this winter's harsh weather. General Manager Jerry Smith is pleased to have an alternative to paying high prices for new equipment.

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## City of Summersville Considers Shopping at Surplus Property Similar to a Visit to *Home Sweet Home*

It's a family affair...at least, that is how Maintenance Supervisor David Keenan of the City of Summersville views the environment at the West Virginia State Agency for Surplus Property.

"Everyone down at Surplus Property treats you like family. It's just unbelievable," he said. "I've been dealing with them for so long. When we come in, they give us great deals on everything we need."

One of the *great deals* that the city has experienced is a salt spreader and snow plow which has been an asset during this year's winter. "This purchase was a real help to us," Keenan said. "We've had quite a bit of snow this winter. One of the worst winters we've seen. The last incident was ice which was big trouble." The savings from plowing their own snow has been substantial, he added. "I've been snow plowing for at least 12 years. I'm sure I'd be surprised at



With this being one of Summersville's worst winters, this 1986 Dodge truck with a snowblade has proved to be a wise investment.

the money we have saved by buying our surplus snow equipment."

In addition, the city has acquired everything from tractors to pick-up trucks, ambulances, buses...as Keenan states, *just about everything*. Some of the vehicles they have received, including a Dodge

Truck, GMC Suburban and Jeep Cherokee are being used in the city's law enforcement and maintenance departments. "Everything I've gotten from Surplus has been in real good shape," he said.

The one question that Keenan does not have an answer for is why not all local governments do not reap similar savings by participating in the Surplus Property Program. "I can't understand why other towns don't utilize Surplus Property more than they do," he said. "It's a big savings. I buy a lot of tools, fluids, antifreeze, just about everything. I mean, it's just a good deal."



All equipment the city of Summersville has purchased from Surplus Property, such as this 4-wheel drive aircraft tug (*pictured above*) and the 1986 Jeep Cherokee (*pictured to the right*), is put into service immediately.



# Governor Issues Executive Order to Reduce the State's Vehicle Fleet



In accordance with Executive Order 1-03 issued by Gov. Bob Wise, state agencies were directed to reduce 555 vehicles of its fleet by March 31, 2003. The Purchasing Division was charged with the responsibility to oversee this reduction, with most of the vehicles to be retired to the West Virginia State Agency for Surplus Property.

A Vehicle Reduction Action Plan was distributed by the Purchasing Division to the affected agencies, which provided guidance as to the retirement of such vehicles. The following agencies with the respective number of vehicles to be eliminated are listed:

Commerce .....	2
Education .....	2
Education and the Arts .....	4
Employment Programs .....	3
Environmental Protection ..	53
Office of the Governor .....	1
Health/Human Resources ..	22
Higher Education .....	123
Public Service Commission ..	3
Natural Resources .....	35
Tax and Revenue .....	8
Transportation .....	279

Agencies were required to submit to the Purchasing Division by February 28 a list of vehicles to be eliminated in preparation of the delivery of nearly 270 vehicles at the Surplus Property location in Dunbar. An additional 278 vehicles retired by the Department of Transportation will be made available on a regional basis to eligible organizations and to the public. Regional sales have been established to take place in Wheeling, Martinsburg, Buckhannon and Beckley.

"Surplus Property has taken the necessary steps to prepare for these additional vehicles to be delivered at our location," said Surplus Property Manager Ken Frye. "Many pieces of equipment from the Federal Surplus Property Program have been moved to another site in Dunbar to accommodate this reduction effort."

Nearly 600 eligible organizations were mailed a letter with information regarding this reduction and were encouraged to notify Surplus Property of their needs immediately. "We will maintain a 'want list' from the requests we received from our eligible and *potentially* eligible organizations. When a vehicle

arrives that would fit their need, we will let them know immediately in order to serve as many of our customers as possible," Frye added.

Surplus Property will be conducting an absolute public auction on March 15th at our Dunbar location at 2700 Charles Avenue, beginning at 10 a.m. Over 100 vehicles will be available for sale. Property may be inspected from March 10-14 from 8:30 a.m. to 4:30 p.m.

More details about this auction will be available at Surplus Property's website at [www.state.wv.us/admin/purchase/surplus](http://www.state.wv.us/admin/purchase/surplus).

## South Branch Railroad Continued from Page 1

of the Chessie System's Baltimore and Ohio Railroad (now CSXT). When Chessie turned over the rail line to the state on October 11, 1978, West Virginia became the first state in the nation to both own and operate a commercial freight railroad.

The South Branch Valley Railroad comprises a 52.4-mile route from Petersburg to Green Spring where it links to the CSXT mainline connecting Cumberland, Md. to Martinsburg, W.Va. Primary categories of freight include grain, lumber, polymers and other chemicals. The railroad is headquartered in Moorefield. State employees perform maintenance and freight operations. A private operator under contract with the state runs the excursion train.

Butler is certainly no stranger to the benefits of the West Virginia State Agency for Surplus Property. Her agency has acquired a smaller 45-ton locomotive, which is used at the shop moving cars around within the premise. In addition, they have two surplus outside lights, a torque wrench, a 4,000 pound forklift and many other items.

She expands on her agency's positive relationship with the West Virginia State Agency for Surplus property. "Our experience in dealing with Surplus Property has been very good," Butler said. "Being a small agency and having a limited budget, we are able to get reasonably-priced items that normally we could not be able to afford. Everything we have acquired through Surplus Property, we have been real happy with."

# SURPLUS PROPERTY LISTING



**TENNANT SWEEPER**

Item #41304  
\$1,500  
*Federal Property*

**LUBE MACHINE TRAILER**

Item #37154  
\$4,000  
*Federal Property*

**LIGHT SETS**

Item #37906  
\$2,500  
*Federal Property*

**WATER TANK TRAILER**

Item #39194  
\$250  
*Federal Property*

**CARGO 2.5 TON TRUCK**

Item #39626  
\$2,500  
*Federal Property*

**SAND BLASTER  
VACU-BLAST**

Item #39864  
\$2,000  
*Federal Property*

**PATCH MAN ROAD  
MAINTENANCE SYSTEM**

Item #39940  
\$5,900  
*Federal Property*

**RECLAIMER - REFRIGERANT**

Item #40616  
\$1,000  
*Federal Property*



**MANLIFT-A-LOFT**

Item #41860  
\$5,000  
*Federal Property*

**BRAKE FLUID (1 GALLON)**

Item #40799  
\$3 per gallon  
*Federal Property*

**MEDIA CABINET**

Item #40925  
\$150  
*Federal Property*

**NEW PORTABLE KITCHEN**

Four in Stock  
Item #41051  
\$5,000  
*Federal Property*

**WATER PUMP  
TRAILER MOUNT**

Item #41053  
\$2,000  
*Federal Property*

**REFRIGERANT SERVICE KIT**

Item #41099  
\$250  
*Federal Property*

**LOW-BED TRAILER**

Item #41161  
\$1,200  
*Federal Property*

**DUMP TRUCKS**

Two in stock  
Item #41227  
Item #41284  
\$5,000 each  
*Federal Property*



**JOHN DEERE SNOW BLOWER**

Item #41861  
\$3,000  
*Federal Property*

**PLASMA THAWER**

Item #41361  
\$250  
*Federal Property*

**OXIMETER PULSE**

Item #41385  
\$300  
*Federal Property*

**DIESEL SIMULATOR**

Item #41438  
\$500  
*Federal Property*

**JACK HAMMER**

Item #41507  
\$300  
*Federal Property*

**DISPLAY CASE**

Item #41643  
\$200  
*Federal Property*

**LATHE**

Item #41669  
\$500  
*Federal Property*

**ELECTRIC RANGE**

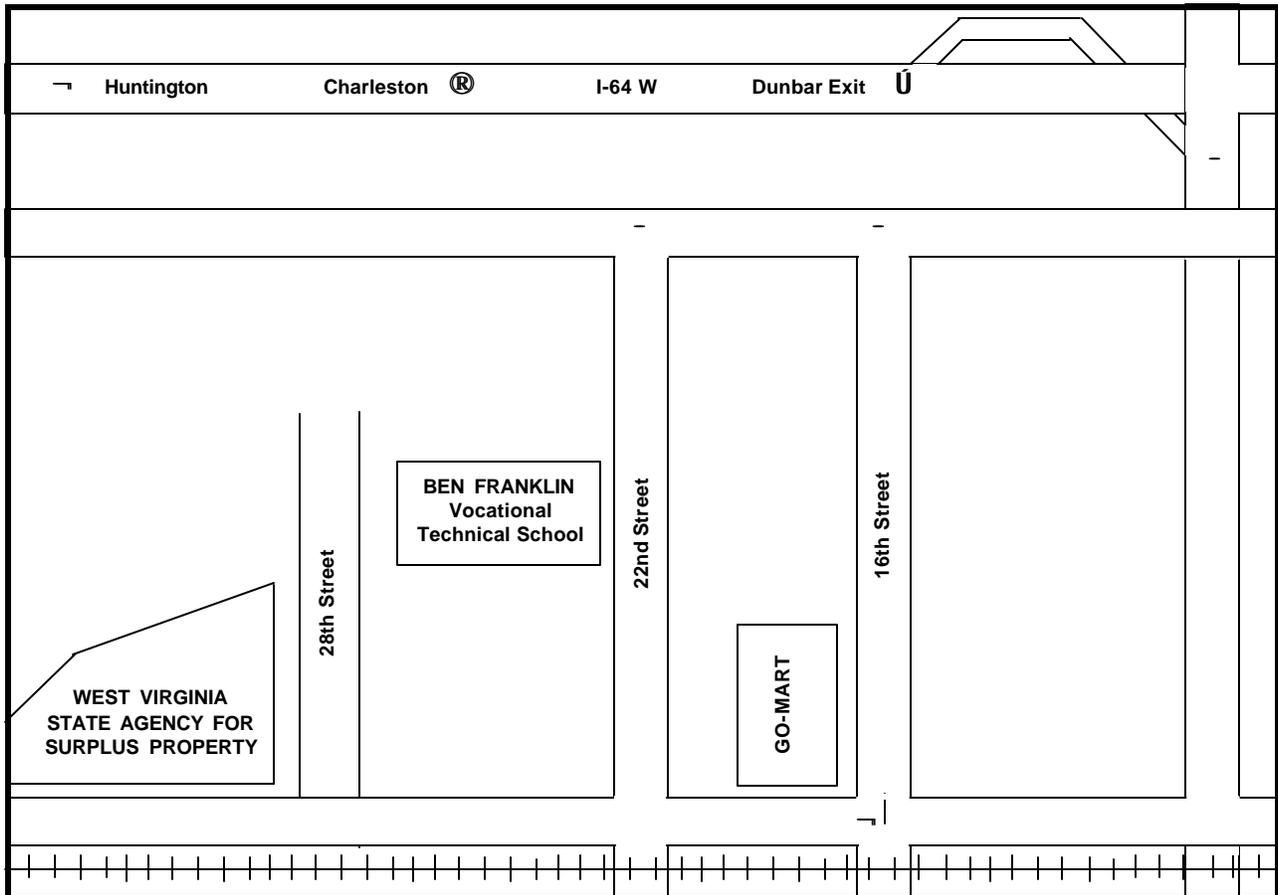
Item #41682  
\$150  
*Federal Property*

**VANS, TRUCKS AND SEDANS**

Check out the selection of state and federal vehicles! For a listing, access our website at [www.state.wv.us/admin/purchase/surplus/public](http://www.state.wv.us/admin/purchase/surplus/public)

CONTACT DANNY LAYTON, FEDERAL WAREHOUSE SUPERVISOR, AT (304) 766-2626.

# Surplus Property Warehouse Location



**DIRECTIONS:** Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue—if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

## SHARE THE GOOD NEWS!

If you know of an organization that might be interested in our program, please clip this coupon and pass it on—

### IS YOUR ORGANIZATION...

1.  Local or State unit of government  
 Agency created by government  
OR
- 2.a.  Educational Institution  
 Public Health Agency  
 Senior Citizen Group  
 Child Care Center  
 Library  
 Museum  
 Public Service Agency  
AND
- b.  Non-Profit (IRS 501(c)(3) status required)

If either 1. or 2.a. and b. is checked, you may be eligible to participate in the Surplus Property Program.

MAIL THIS FORM FOR MORE INFORMATION

**RETURN TO:** West Virginia State Agency for Surplus Property  
2700 Charles Avenue  
Dunbar, W 25064

- Please send me an **Application for Eligibility**   
Please have a representative contact me   
Please visit our organization and offer a presentation

Name \_\_\_\_\_ Title \_\_\_\_\_

Organization Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ **WV** \_\_\_\_\_ Zip \_\_\_\_\_ County \_\_\_\_\_

Telephone Number \_\_\_\_\_

## Questions? Suggestions? Comments?



We want to hear from **YOU!** Are you pleased with our Program?..Call us or write to us with any questions, suggestions or comments. We would also like to hear the 'success stories' you have in utilizing surplus property!

### West Virginia State Agency for Surplus Property

2700 Charles Avenue  
Dunbar, WV 25064

#### Hours:

8:30 am to 4:30 pm  
Monday through Friday

#### Specializing in:

- Office Furniture and Equipment
- Shop Equipment
- Electronic Equipment
- Tires, Engines, Vehicle Parts
- Rolling Stock and Heavy Equipment
- Plus Many More Items

**Information:** For property information and availability, contact the Federal or State Warehouse Supervisors at 766-2626 or call toll free at 1-800-576-7587.

**Terms:** All organizations must present a check—no cash. Organizations may be billed if proper credentials are presented. State agencies will be billed.

## Terms and Conditions of Sale

**FEDERAL & STATE REGULATIONS:** Acceptance of Federal equipment and supplies by users who have established eligibility to participate in the WVSASP is subject to certifications and agreements identified on the reverse side of the Distribution Document.

1. Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year.
2. All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter.
3. During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of the WVSASP. The recipients of Federal property are urged to contact the WVSASP prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

**TERMS:** Net 30 days to all users unless previous arrangements have been made. Payment must be by check issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

**SHIPPING:** All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling (304) 766-2626. Delivery charges will be added to the invoice.

**West Virginia**  
**State Agency for**  
**Surplus Property**  
  
2700 Charles Avenue  
Dunbar, WV 25064  
(304) 766-2626  
1-800-576-7587

**RETURN SERVICE REQUESTED**

**PRSRT STD**  
**U.S. Postage**  
**PAID**  
**Charleston, WV**  
**Permit #78**

**Manager:** Ken Frye  
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