
THE PROPERTY Connection

Fall 2003 • volume 20, issue 2

A Publication of the West Virginia State Agency for Surplus Property

The Sound of Music

Poca Middle School Puts the Beat Back into School

For the past 29 years, Joe Patton has been dedicating his career to bringing music to a small community in Putnam County. As band director of Poca Middle School, Patton has the opportunity to nurture over 120 young students into musicians during the school year.

He has been able to provide instruction using professional-quality instruments obtained through the West Virginia State Agency for Surplus Property.

“Professional line of equipment is like nothing else,” Patton said. “You have better quality, better tune and better sound. It makes my part a lot easier because the kids are playing better and the instruments respond better.”

Examples of surplus musical instruments used at Poca Middle School include a keyboard, trombones, a tympany, a Flugel horn, piccolo, drum, clarinet and a tuba. “Granted, they are used,” Patton explains, “but they play as new. I use these professional instruments as a *reward* for my students. When they reach the seventh or eighth grade and are at the top of their group, I offer them instruments in the professional line.” He said that due to the extreme value of these



instruments, he has only been able to acquire them through the Surplus Property Program.

Patton learned of the Surplus Property Program approximately six years ago through another band director, who was a former student of his. He was in need of instruments for students who were unable to make the investment of purchasing their own instruments. “Present-day costs of a new instrument are anywhere from \$700 to \$1,500 per instrument. Particularly from this area, some people just can’t afford it,” he said. By utilizing the Surplus Property Program, he

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The Importance of Music

Pictured are Poca Middle School band students utilizing some of the surplus instruments: l-r (back row) Michael Thompson, Mark Ghareeb, Brandon Hickman, David Plumley, Billy Hilton, Derek Vance; (second row) Sarah Scott, Gabrielle Wright, Cassie Craigo, Brittany Pauley; (front row) Dana Burdette, Natasha Gibson, Heather Stevens and Rachel Groves.

In Other News...

- ◆ Calhoun County BOE Makes its Dollars Count
 - ◆ Programs Offered at the Fred Ebrle Technical Center Result in the "Surplus Advantage"
-

Educational Facilities Benefit from the Surplus Property Program

In this issue of *The Property Connection*, we decided to try something different. This month we are focusing solely on our customers who target educational needs.

Because of the vast needs, ranging from maintenance to instructional to service, schools and boards of education have shown in this issue of our publication how beneficial the Surplus Property Program is to their operation.

How can you tell if our program is meeting the needs of our educational institutions? Just listen. You will be able to hear the

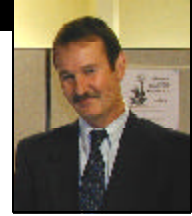
music at Poca Middle School from the surplus musical instruments and there will be your answer.

You will visit the healthy and green Calhoun County athletic fields and know that the irrigation system created with a surplus pump made that happen. You will be able to see clear pavement this winter with snow surrounding the blacktop and know that it was a surplus snow plow that cleared the way for that area's children.

And, finally, you can visit the Fred Ebrle Technical Center and watch the students learn more about one of the state's most abundant natural products, tim-

THE MANAGER'S PERSPECTIVE

KEN FRYE



ber, and know that it was a surplus engine that was powering the saw mill to teach these students at the only timber industries program in West Virginia.

Does the Surplus Property Program work? Just take a look in this issue of *The Property Connection*. You will see that not only is this program working, but it is being used in many creative ways to benefit West Virginians of **all** ages.

Poca Middle School Continued from Page 1



The Leader of the Band

Joe Patton heads the Poca Middle School band. He has relied on surplus instruments to keep his music alive.

said that everyone at the school who wants to participate now has an opportunity.

A former teacher of Poca Middle School, Ida Watson, who has since retired, formed a band bank which enabled the community to donate their no longer used instruments for students to play. The surplus instruments have been included in this band bank which has brought music to many Poca Middle School students' lives.

The success of the program comes from the music the students share through their playing. "The students have greatly benefited from this program. Especially, the child who could not play at all, who now has an instrument in his hands and you can only imagine his enthusiasm," he said.

The savings of using the surplus instruments have been astound-

ing, Patton said. Just with the tuba, which was acquired through the Federal Surplus Property Program, the school saved nearly \$7,000.

"You go from believing that you cannot afford to offer the students certain things to finding a place where suddenly you can. Without this service, it just wouldn't be possible," he added.

The Poca Middle School Band performs throughout the year, beginning at Christmas, at the elementary schools, sporting events and at Cabell Midland High School during the annual ratings, when area school bands are judged on their level of excellence.

"For schools like ours on a small budget, this program has just been a Godsend," Patton said. "It has provided us with things that I didn't think we could ever have. It's been quite good."

Surplus Vehicles Used for Administrative and Maintenance Purposes at the Putnam County Board of Education

When visiting the West Virginia State Agency for Surplus Property, the Putnam County Board of Education focuses on their maintenance and administrative needs. Prior to accepting the job as Coordinator of Transportation, Allen Johnson worked with the drivers' education program. Therefore, he sees the needs of the educational system from many aspects.

"I began using the Surplus Property Program nearly four years ago when I was with the drivers' education program," he said. "My first purchases were for vehicles."

One of the vehicles that the board has utilized greatly is a 1991 Chevrolet Cargo Van. "This van was such a great addition to our fleet," Johnson said. "We use this van to haul our tools and



Putnam County BOE's Allen Johnson is pictured with a van acquired from Surplus Property which is used to haul tools and parts to schools.

parts when we go to work at different schools in the county."

Another item that comes into handy in the winter months is the surplus snow blade which has been attached to one of the county vehicles and used to remove snow at the school sites.

The surplus 1985 International Dump Truck has also benefited the board of education. It is being

used to haul gravel and pull equipment when performing maintenance at the schools.

"Our relationship with the staff at Surplus Property is really good," Johnson said. "If we are looking for something particular, most of the time, I call to see if they have it available or I will just stop in and see what they have. They have a very good selection."

The Property Connection,

published quarterly by the West Virginia State Agency for Surplus Property, is distributed to all eligible customers.

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Transportation Supervisor Charles Hill is pictured with a surplus dump truck used to pull equipment and haul gravel.

Calhoun County BOE Makes its Dollars Count

Donnie Pitts, Director of Support Services for the Calhoun County Board of Education, is a self-professed *scrounger*. He is not ashamed to say that he is the ultimate bargain shopper.

Being from a small West Virginia county, where the staff is limited as well as its budget, Pitts explains that people have to share in the workload and look for ways to save a few pennies. He says that the West Virginia State Agency for Surplus Property is a good source for finding bargains.

"You name it, we've pretty well bought it," Pitts said. "We have purchased everything from food service equipment to forklifts to



Coming Up?

Donnie Pitts, Director of Support Services for Calhoun County BOE, proudly displays the set of galvanized steel stairs which were acquired through the Surplus Property Program.



Pictured above is a surplus pump that Calhoun County Board of Education officials are hoping to use as part of an irrigation system for their school's athletic fields.

water pumps." The list of items the Calhoun County Board of Education has acquired through the program is lengthy, including a dump truck, forklifts, vehicles, a salad bar, lawn mowers, a sandblaster, cabinets ...even a set of stairs. "We have made use of our surplus equipment," he added.

The board constructed a platform for one of the surplus forklifts, so it could be used to work from for wiring, plumbing and other maintenance needs. "We are able to move it from the bottom to the top floor," he said. "This alleviates us from having to carry things up and down the stairs and has saved us a tremendous amount of time."

Pitts never misses an opportunity to visit the Surplus Property warehouses. "Anytime I am in the Charleston area, I try to make a trip to see what they have available. I also call and talk with Danny Layton (Federal Property Supervisor) if I need something specific," he said.

One program that Pitts has been

working on is creating an irrigation system on their athletic fields. "We have a pond near the fields. We are trying to figure out a way to pump the water out to the athletic fields to keep them watered," he explains. By investing some time and money into a surplus water pump that was inoperable, the board made the necessary repairs and their plan is ready to be tested soon. He added that by putting approximately \$800 in fixing the large water pump, the county saved nearly \$7,000 from buying a new water pump to perform this function.

Pitts is celebrating his 16th year as an avid customer of the Surplus Property Program. The savings that he has experienced has made the program a success in his county. "We do not have an excess levy in this county, so what we operate on is primarily what we get from the state and county. Typically, we have the highest unemployment rate in the state," he adds, "So, we have to make dollars count."

Programs Offered at the Fred Ebrle Technical Center Result in the "Surplus Advantage"

One of the most amazing aspects of the Surplus Property Program is the creativity in utilizing the surplus property. **How** the items are used by public agencies and certain non-profit organizations throughout the state has always been a story that needed to be told.

The Fred Ebrle Technical Center can attest to this! Their biggest success story is acquiring an engine from the West Virginia State Agency for Surplus Property. Sounds common enough? This piece of equipment is being used to operate its saw mill. "We have a timber industries program that is the only one in the state," said Mike Cutright, the technical center's director. "We have a natural operating sawmill and this surplus engine powers that operation."

The timber industries program teaches students the process, from the raw product, the log, to



Claude Barger demonstrates the use of a surplus drill press.



T-I-M-B-E-R...

John Hayes, Timber Industry Instructor at the Fred Ebrle Technical Center, welcomes the use of surplus property in his program.

a finish product. "With less quality wood, we usually make pallets and sell them to the community. It isn't a big business for us, but it gives the kids good experience and teaches them the marketing end as well," he said.

An electronic motor is also used in this program for the blower system, taking the sawdust out and blowing it back into the truck. Another item in which the center has benefited are drill presses, which are used in a newly renovated machine shop.

Although he has only been in the position of director since July 1, Cutright has been with the center as its assistant director for three years. The business relationship between the center and Surplus Property has been very positive.

We are able to purchase equipment (from the West Virginia State Agency for Surplus Property) for much less than if we had to buy it through other avenues. Monetarily, it helps us greatly.

**Mike Cutright, Director
Fred Ebrle Technical Center**

"We are able to purchase equipment for much less than if we had to buy it through other avenues," he said. "Monetarily, it helps us greatly."

The Fred Ebrle Technical Center, which opened in 1968, serves approximately 300 adult and secondary school students. They offer a nursing program, as well as training in the following fields: automobile mechanics, diesel mechanics, electricians, carpenters, masons, automobile body technicians and certified nursing assistants.

SURPLUS PROPERTY LISTING



1994 FORD EXPLORER

Item #42559
65,000 Miles
\$2,500

Federal Property

DELTA 23" RADIAL ARM SAW

Item #42380
\$500

Federal Property

GAS ENGINE W/PTO

4 Cylinder
Item #42221
\$1,000

Federal Property

TIRE DISMOUNT/MOUNT

Item #42179
\$600

Federal Property

SMALL BUFFET TABLE

Item #42030
\$100

Federal Property

**5-DOOR STAINLESS
STEEL FREEZER**

Item #42023
\$1,500

Federal Property

LARGE BIN ICEMAKER

Item #42384
\$250

Federal Property

INDUSTRIAL SAFETY HARNESS

Item #41977
\$25

Federal Property



FORD TRACTOR W/ SWEEPER

Item #42341
\$3,600

Federal Property

WARNING SIRENS

360 in stock
Item #42216
\$500 for lot

Federal Property

TIRES

12.00-20 / 14 PLY
Item #42469
\$75 each

Federal Property

TRACK AND FIELD HURDLES

Item #42102
\$25 each

Federal Property

10-TON JACK STANDS

Item #42219
\$50 each

Federal Property

500 GALLON ALUMINUM TANK

Item #41627
\$250

Federal Property

STUDENT DECK / CHAIR

Item #42162
\$10

Federal Property

VANS, TRUCKS AND SEDANS

Check out the selection of state vehicles! For a listing, access our website at www.state.wv.us/admin/purchase/surplus.



PACKER ROLLER

Item #42396
\$7,000

Federal Property

PORTABLE EYE WASH STATIONS

Item #42251
\$50 each

Federal Property

GLASS DISPLAY CASE

Item #42101
\$150

Federal Property

TWIN URN COFFEE MAKER

Item #42489
\$2,000

Federal Property

MEAT SLICER

Item #42244
\$100

Federal Property

POP UP DISH DISPENSER

Item #42063
\$200

Federal Property

**DUEL WHEEL GRINDER
ON PEDESTAL**

Item #42311
\$150

Federal Property

FLOOR FANS

Item #41838
\$100 each

Federal Property

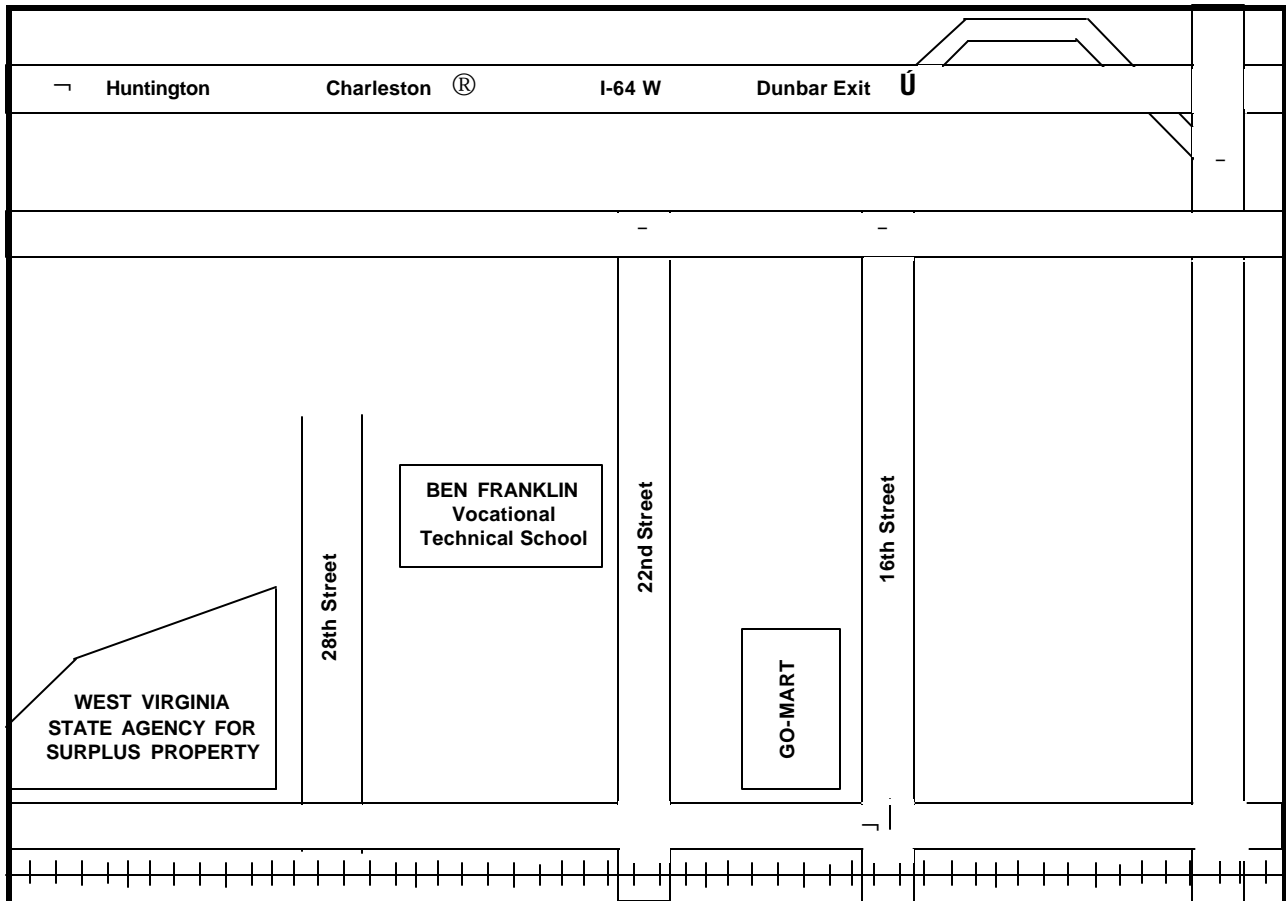
ELECTRIC IMPACT WRENCH

Item #42473
\$100

Federal Property

Contact Danny Layton, Federal Warehouse Supervisor, at (304) 766-2626 or Toll-free at 1-800-576-7587.

Surplus Property Warehouse Location



DIRECTIONS: Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue—if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

SHARE THE GOOD NEWS!

If you know of an organization that might be interested in our program, please clip this coupon and pass it on—

IS YOUR ORGANIZATION...

1. Local or State unit of government
 Agency created by government
OR
2.a. Educational Institution
 Public Health Agency
 Senior Citizen Group
 Child Care Center
 Library
 Museum
 Public Service Agency
AND
b. Non-Profit (IRS 501(c)(3) status required)

If either 1. or 2.a. and b. is checked, you may be eligible to participate in the Surplus Property Program.

MAIL THIS FORM FOR MORE INFORMATION

RETURN TO: West Virginia State Agency for Surplus Property
2700 Charles Avenue
Dunbar, W 25064

- Please send me an **Application for Eligibility**
Please have a representative contact me
Please visit our organization and offer a presentation

Name _____ Title _____

Organization Name _____

Mailing Address _____

City _____ Zip _____ County _____

Telephone Number _____

Questions? Suggestions? Comments?



We want to hear from **YOU!** Are you pleased with our Program?..Call us or write to us with any questions, suggestions or comments. We would also like to hear the 'success stories' you have in utilizing surplus property!

West Virginia State Agency for Surplus Property

2700 Charles Avenue
Dunbar, WV 25064

Hours:

8:30 am to 4:30 pm
Monday through Friday

Specializing in:

- Office Furniture and Equipment
- Shop Equipment
- Electronic Equipment
- Tires, Engines, Vehicle Parts
- Rolling Stock and Heavy Equipment
- Plus Many More Items

Information: For property information and availability, contact the Federal or State Warehouse Supervisors at 766-2626 or call toll free at 1-800-576-7587.

Terms: All organizations must present a check—no cash. Organizations may be billed if proper credentials are presented. State agencies will be billed.


Terms and Conditions of Sale

FEDERAL & STATE REGULATIONS: Acceptance of Federal equipment and supplies by users who have established eligibility to participate in the WVSASP is subject to certifications and agreements identified on the reverse side of the Distribution Document.

1. Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year.
2. All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter.
3. During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of the WVSASP. The recipients of Federal property are urged to contact the WVSASP prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

TERMS: Net 30 days to all users unless previous arrangements have been made. Payment must be by check issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

SHIPPING: All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling (304) 766-2626. Delivery charges will be added to the invoice.

West Virginia
State Agency for
Surplus Property

2700 Charles Avenue
Dunbar, WV 25064
(304) 766-2626
1-800-576-7587

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