



Vehicles Available Through WVSASP Vary to Meet Individual Needs of the Customer



A wide variety of vehicles are available through the West Virginia State Agency for Surplus Property. Among the most popular retired vehicles available is the Jeep Grand Cherokee.

Summer is approaching, which means the West Virginia State Agency for Surplus Property's (WVSASP) lot starts to fill with retired state vehicles, each one provides an opportunity for eligible agencies to purchase a good used vehicle for substantially less than a new vehicle. But summer does not have to be the only time that a vehicle can be purchased from WVSASP.

Vehicle Coordinator Doug Elkins said the influx of retired

vehicles depends largely on the replacement schedules for state agencies, and well as the production schedule for the vehicles themselves. This means that, while summer is the busiest time of year, new vehicles appear throughout the year.

Because of the wide range of state agencies retiring vehicles, WVSASP has a large variety of available vehicles, Elkins said. "The needs of the customer obviously dictate what type of vehicle

In Other News...

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- KISRA Official Enjoys the Aspects of 'Treasure Hunting' at West Virginia State Agency for Surplus Property
- Surplus Property Gets a Facelift During Spring Cleaning
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Springtime Marks Changes for Surplus Property

Spring is here, and that is always a wonderful time of year in West Virginia. Few places in the world explode into life and color the way the mountains of West Virginia do at this time each year. While we were spared harsh weather this past year, traditionally spring also marks a dramatic change from one season to the next.

The West Virginia State Agency for Surplus Property (WVSASP) has also been the subject of change recently, most notably with the retirement of Ken Frye, who was the director and manager of the state and federal programs for Surplus Property for 22 years, and an assistant director for the West Virginia Purchasing Division for nine of those years. Ken was a tireless advocate for the WVSASP, and worked diligently to assist hundreds of eligible organizations, ranging from small towns to large non-profit organizations and state agencies.

Ken also oversaw many monumental changes with the WVSASP, ranging from technological changes that altered how property was screened to wholesale operational changes, such as the switch from accepting sealed bids from the public that were opened weekly to selling merchandise on a daily retail sale basis.

Following Ken's retirement, I was named to his position. It has been my pleasure to work for the WVSASP since 2008, and it is my goal to continue the work of change, to not allow the WVSASP to rest on any of its laurels, and to continue looking to push the WVSASP forward to greater levels of success.

Those of you who visit our Dunbar location over the next few

THE MANAGER'S PERSPECTIVE

ELIZABETH PERDUE



months will notice changes. We plan on a series of renovations for the location, including sprucing up the warehouse to make it more customer- and retail-friendly, and working to enhance the appearance of the warehouse and overall lot. (See related story on page 4).

We will also be looking to find ways to broaden the WVSASP product name throughout the state, expanding to fill markets that might otherwise go unfilled.

What will not change, however, is the overall mission of the WVSASP: "To assist eligible organizations through the sale of quality, useable state surplus property at a substantial savings." This has been the core focus of the WVSASP for more than 60 years, and we look forward to continuing that mission and working with you, our eligible organization for many more years to come.

Check Out Surplus Property on Facebook!

Have you visited the West Virginia State Agency for Surplus Property's Facebook page?

The WVSASP Facebook page has been active for approximately one year and our visitors continue to grow! This page can be viewed by visiting www.facebook.com and searching for "WV Surplus Property."

Or, simply visit www.state.wv.us/admin/purchase/surplus and click on the Facebook link. If you or your organization are also on Facebook, be sure to join us so you are always up-to-date on the latest sales and events at WVSASP.

Become one of our many friends today and be one of the first to know what is available at Surplus Property!



VEHICLES

Continued from Page 1

they would be looking for," he said. "However, we have everything from cars and SUVs to 12-passenger vans."

Elkins added that the prices are extremely comparable. "Generally speaking our vehicles are very reasonably priced for the year and model in question," he said.

For more information on available vehicles, call Elkins at (304) 766-2626 or e-mail at Doug.J.Elkins@wv.gov.

KISRA Official Enjoys His Treasure Hunting at West Virginia State Agency for Surplus Property

Carl Chadband takes a unique perspective every time he visits the West Virginia State Agency for Surplus Property on behalf of the non-profit agency, Kanawha Institute for Social Research and Action (KISRA).

“When I go to Surplus, I treat it like it is a treasure hunt. I am always amazed at the quality of products available that meet our organizations needs for the people we serve. I know I may be going to Surplus to find a particular item but I usually find something else that we can use,” Chadband, KISRA’s chief operating officer said. “One time I went to Surplus to buy some computers for our computer training classes and in the process I saw some pool tables which we ended up purchasing for our after-school centers.”

Chadband said KISRA’s needs are diverse as the organization offers a variety of programs that assist citizens with various quality of life issues, such as home ownership, child development, education, and operating small businesses to name a few. Likewise, the items needed to fulfill these missions are various.

“We have many initiatives. Surplus is a wonderful place where we can have those equipment needs met without breaking our budget,” Chadband said. “We always check out what Surplus has. We have received a lot of items ranging from furniture to computers to conference communication systems.”

Chadband began working at KISRA – founded in 1993 – in 2006 and by 2007, he began shopping at Surplus Property. He was aware of the program having grown up in the Dunbar area but it was a free furni-



The Kanawha Institute for Social Research and Action (KISRA) has utilized the West Virginia State Agency for Surplus Property for everything from computers to office equipment.

ture giveaway for non-profit organizations in December of 2010 that captivated him.

“After that function, I was hooked on Surplus. It has worked out quite well because we just expanded our services to other counties in the state,” Chadband said. “I enjoy visiting Surplus too. All the staff down there is very friendly, very professional and they all know me by name. I enjoy interacting with them. They just give me a pen to start writing what I want and I just take off through the warehouse.” And on to the next treasure hunt.

The Property Connection

This publication is made available to all eligible participants of the West Virginia State Agency for Surplus Property on a quarterly basis. For information on becoming an eligible organization, call (304) 766-2626 or complete an Application for Eligibility at <http://www.state.wv.us/admin/purchase/surplus/eligibil.html>.

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West Virginia State Agency for Surplus Property Undergoes a Facelift During its Spring Cleaning

If the West Virginia State Agency for Surplus Property (WVSASP) looks a little different the next time you visit, there is a reason for it. Following her being named manager for WVSASP and assistant director for the Program Services Section of the Purchasing Division, Elizabeth Perdue thought it might be time to spruce things up. Changes are being made as the warehouses and administrative offices undergo a facelift.

“Due to the large amount of items that we receive at Surplus, we are trying to reorganize our warehouses to make more room to better display items,” said Perdue. In the warehouse alone, major clean-up measures have enhanced the vicinity to allow for a more pleasurable shopping experience.

Furthermore, new floor tiles have been installed and the warehouse office and restrooms have been painted. New paint extends over to administration offices, which have also received numerous updates, including new carpet. In addition to the widespread clean-up undertaking, modernized technology and organization facilitates increased efficiency at the WVSASP.

The WVSASP is even taking advantage of the quality, yet inexpensive, merchandise they sell. “The interesting thing about the administrative offices is that we refurnished them with surplus property from our warehouses,” said Perdue. “It reflects our commitment to the WVSASP of making sure that we are finding the best value for every taxpayer dollar.”

The West Virginia State Agency for Surplus Property is also looking ahead in time. New ceiling tiles are in the process of being installed in the warehouse office and restrooms and Perdue hopes to further renovate the warehouse buildings. The outside of the WVSASP buildings will be painted in the near future.

The changes reflect a desire to best serve WVSASP customers, Perdue said. “We are trying to improve these areas for our customers and continue to ensure that working with WVSASP is a positive experience,” she said.



The West Virginia State Agency for Surplus Property is undergoing a series of changes, including reorganizing the warehouse and general cleaning throughout the facility. Pictured are filing cabinets now available to eligible organizations.

Keep Your Eligibility Status Current

It is the responsibility of eligible organizations to maintain their eligibility with the West Virginia State Agency for Surplus Property (WVSASP). As always, that includes the eligible organization renewing its eligibility application every three years.

If there is a change of contact information, such as your organization's address, telephone number or e-mail address, contact WVSASP so our records may be updated accordingly.

Be Sure to Check Out Our Special Offers!

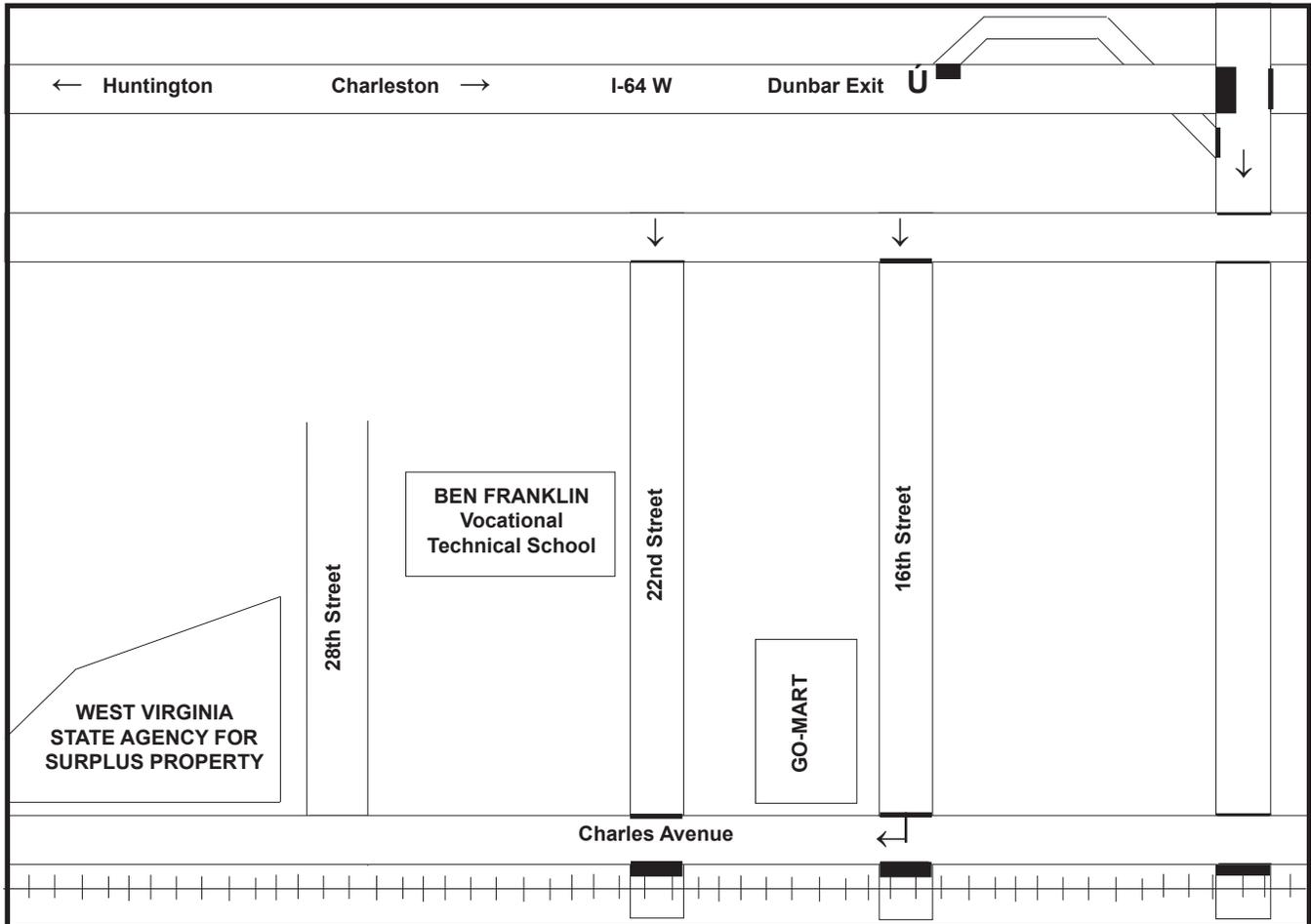
Have you checked out Surplus Property's **Special Offers** that are posted on our website regularly? Just look for the graphic as displayed to the right on the website at <http://www.state.wv.us/admin/purchase/surplus/default.html> and you will find out about new arrivals, price reductions and other time-sensitive bargains that you won't want to miss.



The **Special Offers** have ranged in price reductions on vehicles, such as Jeep Cherokees and Dodge Durangos, and filing cabinets, as well as announcing the new arrival of household furniture that was retired from the state park system.

These offers most often change on a weekly basis. Therefore, to ensure that you do not miss an opportunity for good quality items from the West Virginia State Agency for Surplus Property, check this site on a regular basis. For more details, contact WVSASP at (304) 766-2626 or toll-free at (800) 576-7587.

Surplus Property Warehouse Location



DIRECTIONS: Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue -- if you miss 16th Street, go to 22nd Street which is also a thruway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

SHARE THE GOOD NEWS!

If you know of an organization that might be interested in our program, please clip this coupon and pass it on --

IS YOUR ORGANIZATION...

1. Local or State unit of government
 Agency created by government
OR
- 2.a. Educational Institution
 Public Health Agency
 Senior Citizen Group
 Child Care Center
 Library
 Museum
 Public Service Agency
AND
- b. Non-Profit (IRS 501(c)(3) status required)

If either 1. or 2.a. and b. is checked, you may be eligible to participate in the Surplus Property Program.

MAIL THIS FORM FOR MORE INFORMATION

RETURN TO: West Virginia State Agency for Surplus Property
2700 Charles Avenue
Dunbar, W 25064

- Please send me an **Application for Eligibility**
Please have a representative contact me
Please visit our organization and offer a presentation

Name Title

Organization Name

Mailing Address

City Zip County

Telephone Number

Questions? Suggestions? Comments?



We want to hear from **YOU!** Are you pleased with our Program? Call us or write to us with any questions, suggestions or comments. We would also like to hear the 'success stories' you have in utilizing surplus property!

West Virginia State Agency for Surplus Property

Hours: 8:30 am to 4:30 pm. Monday through Friday

Specializing in:

- Office Furniture and Equipment
- Tires, Engines, Vehicle Parts
- Shop Equipment
- Rolling Stock and Heavy Equipment
- Electronic Equipment
- Plus Many More Items

Information: For property information and availability, contact the Federal or State Warehouse Supervisors at 766-2626 or call toll free at 1-800-576-7587.

Terms: All organizations must pay by check or credit card —no cash transactions permitted.

Terms and Conditions of Sale

FEDERAL AND STATE REGULATIONS: Acceptance of Federal equipment and supplies by users who have established eligibility to participate in the WVSASP is subject to certifications and agreements identified on the reverse side of the Distribution Document. **1:** Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year; **2:** All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter. **3:** During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of the WVSASP. The recipients of Federal property are urged to contact the WVSASP prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

TERMS: Payment required upon receipt unless previous arrangements have been made. Payment must be by check or credit card issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

SHIPPING: All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling (304) 766-2626. Delivery charges will be added to the invoice.

West Virginia State Agency for Surplus Property



2700 Charles Avenue
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