



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 08-31-2023

CORRECT ORDER NUMBER MUST
 APPEAR ON ALL PACKAGES, INVOICES,
 AND SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CMA 0926 1979 PSC2200000002 3	Procurement Folder:	1040771
Document Name:	Radios and Accessories	Reason for Modification:	Change Order 2 to add department code 0305 as an authorized user to the contract.
Document Description:	Radios & Accessories		
Procurement Type:	Central Master Agreement		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2022-07-05
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2024-07-04

VENDOR		DEPARTMENT CONTACT	
Vendor Customer Code:	000000178509	Requestor Name:	Lindsey Randolph
MOTOROLA SOLUTIONS INC 7031 COLUMBIA GATEWAY DR		Requestor Phone:	(304) 340-0435
COLUMBIA MD 21046 US		Requestor Email:	lrandolph@psc.state.wv.us
Vendor Contact Phone:	999-999-9999	<div style="font-size: 48pt; font-weight: bold;">24</div> <div style="font-weight: bold;">FILE LOCATION _____</div>	
Extension:			
Discount Details:			
#1	No	0.0000	0
#2	No		
#3	No		
#4	No		

INVOICE TO	SHIP TO
ADMINISTRATION PUBLIC SERVICE COMMISSION 201 BROOKS ST CHARLESTON WV 25301 US	RECEIVING/TRANSPORTATION BUILDING PUBLIC SERVICE COMMISSION 1116 QUARRIER ST CHARLESTON WV 25301 US

Total Order Amount:	Open End
----------------------------	----------

Purchasing Division's File Copy

ENTERED

LM 8/31/23

PURCHASING DIVISION AUTHORIZATION
 DATE: *Munk Aya 8/31/2023*
 ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM
 DATE: *John S. Gray*
 ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION
Beverly Tolson
 DATE: *9-1-23*
 ELECTRONIC SIGNATURE ON FILE

9/1/2023

Extended Description:

Change Order

Change Order No. 02 is issued to add the WV Division of Forestry as an authorized department per the original contract according to all terms, conditions, prices and specifications contained in the original contract including all authorized change orders.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	52161511			EA	0.000000
	Service From	Service To		Service Contract Amount	
				0.00	

Commodity Line Description: Radios and accessories

Extended Description:

Radios & Accesories



West Virginia
Division of Forestry
#7 Players Club Drive
Charleston, West Virginia 25311
Phone: (304)-558-2788

August 22, 2023

VIA EMAIL

Mr. Peter Marotta
Motorola Account Manager
809 Pinnacle Dr.
Linthicum, MD 21090

Dear Mr. Marotta,

The West Virginia Division of Forestry requests Motorola's permission to utilize the existing state contract CMA PSC22*02 to purchase Motorola APX mobile and portable radios.

As the designated Contract Administrator on the contract award listed above, if Motorola approves allowing the Division of Forestry to purchase contract items from the above-referenced contract, please sign below.

(Name, Title) _____

(Printed Name and Title) Michael Leonard, MSSSI Vice President

Sincerely,

Jeremy C. Jones
Assistant State Forester

COOPERATIVE PURCHASING REQUEST, JUSTIFICATION AND APPROVAL

In accordance with *West Virginia Code* §5A-3-19, and *Code of State Rules* 148-1-7.8.a, the Director of the West Virginia Department of Administration, Purchasing Division, may permit a spending unit to engage in cooperative purchasing if the legally mandated parameters are met. Please complete the form below to request that the Purchasing Director review the spending unit's request to engage in cooperative purchasing.

Requesting Agency: Division of Forestry
Agency Contact: Rachel Perry or H. Anthony Evans

Cooperative Contract Name/Number: CMAPSC22*02
Contract Purpose: purchase SIRM Radios and Accesories
Estimated Contract Spend: _____

Contract Source (Identify the source of the cooperative contract by checking the appropriate box):

- Public Cooperative Entity** (Ex: NASPO)
List cooperative entity: _____
- Federal Government** (Ex: GSA contract)
- State entity other than West Virginia**
(Ex: Pennsylvania)
List state entity: _____

- West Virginia state entity**
(Ex: General Services Division)
List state entity: Public Services Commision
- Other Public Body**
(Ex: City of Charleston)
List public body: _____

Intended Use of Contract (check the box below that applies):

- Single (One-Time) Purchase**
- Join As A Party or Add Spending Unit to Existing Contract (Open End Contract)**
- Lead or Participate In Solicitation for Cooperative Procurement**

Verification Requirements

Proper Award and Availability: Provide documentation verifying that the proposed contract is valid, available for use, and properly awarded.

Financial Advantage to State: Provide documentation verifying that the contract is financially advantageous to the state and is comparable to what can be obtained through competitive bidding.

Existing State Contracts Comparison: In the space provided below, please identify any existing contracts the agency is required to utilize that provide the same or similar service as the proposed contract identified above. If no known contracts fulfill the same or similar purpose, list NONE on line 1 below.

1. CMAPSC22*02

Agency Representative:

Submitted by: H. Anthony Evans Acting Director/State Forester

Signature: 

Date: 8/22/23

Purchasing Division Representative

Approved by: 

Signature: 

Date: 08/22/23



West Virginia
Division of Forestry
#7Players Club Drive
Charleston, West Virginia 25311
Phone: (304)-558-2788

Director/State Forester

WV Division of Forestry is requesting to use an existing state contract CMA PSC22*02 to purchase Motorola APX mobile and portable radios. The existing contract was awarded to the Public Service Commission. The Division of Forestry has worked with purchasing to attempt to get awarded our own contract. The process of awarding the contract has been slowed down due to the vendor wanting to change the terms and conditions. The funds that will be used for this project are time sensitive as they have an expiration date, plus we are needing to upgrade our radios before the fall fire season that begins October 1st.

The prices on the PSC contract are significantly lower than the prices provided during our solicitation. Please see the attached priced sheets for comparison. The price difference for the Motorola APX 8000 is \$1,554.38 per radio. We plan to purchase 80 of these radios so the total cost saving to the State would be \$124,350.40. The price difference for the Motorola APX 8500 is \$1,639.25 per radio. We plan to purchase 100 of these radios so the total cost savings to the State would be \$163,925.00. The PSC contract is financially advantageous to the state by saving approximately \$288,275.40.

CREFQ FOR 23*01

contract item	description	equal brand and item number	unit cost	estimated qty	extended price
3.1.1	Motorola APX 8000 All-Band P25 Portable Radio, or equal, as approved by the WVSIRN	APX 8000	\$ 8,568.62	80	\$ 685,489.24
3.1.2	Motorola APX 8500 All-Band P25 Mobile Radio, or equal, as approved by the WVSIRN	APX 8500	\$ 8,436.77	100	\$ 843,676.64
3.1.3	Wireless Microphone, Motorola RLN6551A, or equal	RLN6551A	\$459.00	10	\$ 4,590.00
3.1.4	Lithium Ion Batteries, Motorola part PMNN4486A, or equal (for use in existing devices APX8000)	PMNN4486A	\$160.03	160	\$ 25,604.72
3.1.5	Lithium Ion Batteries, Motorola part PMNN4486A, or equal (for use in new devices as awarded)	PMNN4486A	\$160.03	100	\$ 16,002.95
3.1.6	Programming cables, Motorola PMKN4013, or equal	PMKN4013	\$103.40	3	\$ 310.20
3.1.7	Programming cables, Motorola HKN6184, or equal	HKN6184	\$57.20	3	\$ 171.60
3.1.8	Earpiece, Motorola RLN4941, or equal	RLN4941	\$65.25	50	\$ 3,262.30
3.1.9	Portable Radio Travel Charger, Motorola RLN6434, or equal	RLN6434	\$101.99	100	\$ 10,199.15
total cost:					\$ 1,589,306.80

EXHIBIT A - Pricing Page - Radios and Accessories

Contract Item	Description	Equal Brand and Item Number	Unit Cost	Estimated Qty	Extended Price
3.1.1	Motorola APX 8000 All-Band P25 Portable Radio, or equal, as approved by the WVSIRN		7,014.24		
3.1.2	Motorola APX 8500 All-Band P25 Mobile Radio, or equal, as approved by the WVSIRN		6,797.52		
3.1.3	Wireless Microphone, Motorola RLN6551A, or equal		243.00		
3.1.4	Lithium Ion Batteries, Motorola part PMNN4486A, or equal (for use in existing devices APX8000)		134.25		
3.1.5	Lithium Ion Batteries, Motorola part PMNN4486A, or equal (for use in new devices as awarded)		134.25		
3.1.6	Programming cables, Motorola PMKN4013, or equal		103.40		
3.1.7	Programming cables, Motorola HKN6184, or equal		57.20		
3.1.8	Earpiece, Motorola RLN4941, or equal		76.76		
3.1.9	Portable Radio Holsters, Motorola PMLN7904, or equal		85.32		
3.1.10	Portable Radio Travel Charger, Motorola RLN6434, or equal		119.99		

TOTAL COST:

** ESTIMATED QUANTITIES ARE FOR BIDDING PURPOSES ONLY. Actual Qty ordered MAY VARY.

**Pricing sheet shall be completed and returned with the bid.