



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# State of West Virginia Delivery Order

Order Date: 08-30-2023

CORRECT ORDER NUMBER MUST APPEAR  
 ON ALL PACKAGES, INVOICES, AND  
 SHIPPING PAPERS. QUESTIONS  
 CONCERNING THIS ORDER SHOULD BE  
 DIRECTED TO THE DEPARTMENT  
 CONTACT.

<b>Order Number:</b>	CDO 0210 4432 ISC2400000001 1	<b>Procurement Folder:</b>	1285512
<b>Document Name:</b>	Release for Two-Month Capacity (OT24034)	<b>Reason for Modification:</b>	
<b>Document Description:</b>	Release for Two-Month Capacity (OT24034)		
<b>Procurement Type:</b>	Central Delivery Order		
<b>Buyer Name:</b>	Toby L Welch		
<b>Telephone:</b>	(304) 558-8802		
<b>Email:</b>	toby.l.welch@wv.gov		
<b>Shipping Method:</b>	Best Way	<b>Master Agreement Number:</b>	CMA 0231 OOT2200000002 1
<b>Free on Board:</b>	FOB Dest, Freight Prepaid		

VENDOR		DEPARTMENT CONTACT		
<b>Vendor Customer Code:</b>	000000224297	<b>Requestor Name:</b>	Andrew C Lore	
PERATON ENTERPRISE SOLUTIONS LLC 12975 WORLDGATE DR		<b>Requestor Phone:</b>	304-352-4944	
HERNDON VA 20171		<b>Requestor Email:</b>	andrew.c.lore@wv.gov	
US		<div style="font-size: 48px; font-weight: bold;">24</div> <div style="font-weight: bold;">FILE LOCATION _____</div>		
<b>Vendor Contact Phone:</b>	999-999-9999			<b>Extension:</b>
<b>Discount Details:</b>				
	<b>Discount Allowed</b>	<b>Discount Percentage</b>	<b>Discount Days</b>	
#1	No	0.0000	0	
#2	No			
#3	No			
#4	No			

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV 25305 US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

<b>Total Order Amount:</b>	\$286,716.64
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Purchasing Division's File Copy

ENTERED

*TW 8/30/23*  
 PURCHASING DIVISION AUTHORIZATION  
 DATE: *[Signature]* 8/31/2023  
 ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION  
 DATE: *[Signature]* 8-31-23  
 ELECTRONIC SIGNATURE ON FILE

**Extended Description:**

Release for two-month capacity per the attached quote.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	81110000	2.00000	LS	\$26,905.5200	\$53,811.04
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>

**Commodity Line Description:** Tier 0 Solution - Base

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	81110000	44.00000	LS	\$1,644.0000	\$72,336.00
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>

**Commodity Line Description:** Tier 0 Additional Node - Node

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	81110000	64.00000	LS	\$804.8000	\$51,507.20
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>

**Commodity Line Description:** Tier 0 Performance Storage Expansion

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	81110000	6.00000	LS	\$1,398.4000	\$8,390.40
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>

**Commodity Line Description:** Tier 0 Volume Storage Expansion

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
5	81110000	2.00000	LS	\$22,712.0000	\$45,424.00
<b>Service From</b>	<b>Service To</b>	<b>Manufacturer</b>		<b>Model No</b>	<b>Delivery Date</b>

**Commodity Line Description:** Enterprise Data Backup Base (150TB)

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
6	81110000	12.00000	LS	\$4,604.0000	\$55,248.00
Service From	Service To	Manufacturer	Model No	Delivery Date	

**Commodity Line Description:** Enterprise Data Backup Expansion (50TB)

**Extended Description:**

Please see Exhibit A Pricing Page for pricing information.



Peraton Enterprise Solutions LLC.  
 12975 Worldgate Drive  
 Herndon, VA 20171

August 23, 2023  
 Perspecta POC: Matthew Weaver  
 Matthew.Weaver@peraton.com

Following quote represents a 2-month as-a-Service (aaS) Base Capacity Order billing for WVOT Data Center 2.0 contract covering a 2-month period of service funding of the base capacity from September 1, 2023 – October 31, 2023.

Line Item and SLIN break down by contract year:

Line Item	Peraton SLIN	Description	Qty	Unit Price (CY3)	Monthly Price	CY3 Months	CY3 Total
1	001	Tier 0 Solution - Base	1	\$ 30,268.71	\$ 26,905.52	2	\$ 53,811.04
2	002	Tier 0 Additional Node	22	\$ 1,644.00	\$ 36,168.00	2	\$ 72,336.00
3	003	Tier 0 Performance Storage Expansion	32	\$ 804.80	\$ 25,753.60	2	\$ 51,507.20
4	004	Tier 0 Volume Storage Expansion	3	\$ 1,398.40	\$ 4,195.20	2	\$ 8,390.40
5	014	Enterprise Data Backup Base (150TB)	1	\$ 22,712.00	\$ 22,712.00	2	\$ 45,424.00
6	015	Enterprise Data Backup Expansion (50TB)	6	\$ 4,604.00	\$ 27,624.00	2	\$ 55,248.00
		<b>TOTAL</b>			\$ 143,358.32	<b>TOTAL</b>	\$ <b>286,716.64</b>

Note: Prices are subject to the Terms & Conditions of Peraton's WVOT Data Center 2.0 as-a-Service program. Price is per Month / per listed unit of measure.

Note 1 4.2.4.7.7 Vendor must input pricing for each tier Base Solution(s), Expansion Node(s), Expansion Storage, Enterprise Data Backup, and Infrastructure Operations Monitoring in the pricing page. These costs will be a per month charge and include all costs for providing that service as indicated elsewhere in this RFP. Vendor must also input a per hour charge for on-demand professional services positions listed on the pricing page.

Note 2 4.2.4.7.8 Vendor must input percent discount to the corresponding Asset in Service year periods. (Cells G4 through M4). Enter a whole number into the cell and the sheet will automatically display as a percentage.

Note 3 4.2.4.7.9 The Vendor's price in Asset in Service will be used by the State to calculate the cost of all orders. Orders placed in billing status in Year 1 will be billed at the subsequent Year's monthly unit price beginning in subsequent year. For example, a tier 0 solution ordered in month 1 of Year 1, will be invoiced at the Year 2 unit price beginning in Month 1 of Year 2.

					Assets in Service (Years)				Contract Option Years		
					Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	0.00%	10.00%	20.00%	35.00%	45.00%	55.00%	60.00%
001	See Desc.	Tier 0 Solution (4.2.1.1.1, 4.2.1.1.4, 4.2.4.3.5)	Per Month	\$ 33,631.90	\$ 403,582.80	\$ 363,224.52	\$ 322,866.24	\$ 262,328.82	\$ 221,970.54	\$ 181,612.26	\$ 161,433.12
002	See Desc.	Tier 0 Additional Node (4.2.1.1.2, 4.2.1.1.4, 4.2.4.3.6)	Per Month	\$ 2,055.00	\$ 98,640.00	\$ 88,776.00	\$ 78,912.00	\$ 64,116.00	\$ 54,252.00	\$ 44,388.00	\$ 39,456.00
003	See Desc.	Tier 0 Perf. Storage Exp. (4.2.1.1.3, 4.2.1.1.4, 4.2.4.3.7)	Per Month	\$ 1,006.00	\$ 48,288.00	\$ 43,459.20	\$ 38,630.40	\$ 31,387.20	\$ 26,558.40	\$ 21,729.60	\$ 19,315.20
004	See Desc.	Tier 0 Volume Storage Exp. (4.2.1.1.3, 4.2.1.1.4, 4.2.4.3.7)	Per Month	\$ 1,748.00	\$ 125,856.00	\$ 113,270.40	\$ 100,684.80	\$ 81,806.40	\$ 69,220.80	\$ 56,635.20	\$ 50,342.40
005	See Desc.	Tier 1 Solution (4.2.1.1.1, 4.2.1.1.5, 4.2.4.3.5)	Per Month	\$ 41,959.60	\$ 1,007,030.40	\$ 906,327.36	\$ 805,624.32	\$ 654,569.76	\$ 553,866.72	\$ 453,163.68	\$ 402,812.16
006	See Desc.	Tier 1 Additional Node (4.2.1.1.2, 4.2.1.1.5, 4.2.4.3.6)	Per Month	\$ 2,055.00	\$ 197,280.00	\$ 177,552.00	\$ 157,824.00	\$ 128,232.00	\$ 108,504.00	\$ 88,776.00	\$ 78,912.00
007	See Desc.	Tier 1 Perf. Storage Exp. (4.2.1.1.3, 4.2.1.1.5, 4.2.4.3.7)	Per Month	\$ 2,172.00	\$ 156,384.00	\$ 140,745.60	\$ 125,107.20	\$ 101,649.60	\$ 86,011.20	\$ 70,372.80	\$ 62,553.60
008	See Desc.	Tier 1 Volume Storage Exp. (4.2.1.1.3, 4.2.1.1.5, 4.2.4.3.7)	Per Month	\$ 1,748.00	\$ 209,760.00	\$ 188,784.00	\$ 167,808.00	\$ 136,344.00	\$ 115,368.00	\$ 94,392.00	\$ 83,904.00
009	See Desc.	Tier 2 Solution (4.2.1.1.1, 4.2.1.1.6, 4.2.4.3.5)	Per Month	\$ 41,959.60	\$ 1,007,030.40	\$ 906,327.36	\$ 805,624.32	\$ 654,569.76	\$ 553,866.72	\$ 453,163.68	\$ 402,812.16
010	See Desc.	Tier 2 Additional Node (4.2.1.1.2, 4.2.1.1.6, 4.2.4.3.6)	Per Month	\$ 2,055.00	\$ 98,640.00	\$ 88,776.00	\$ 78,912.00	\$ 64,116.00	\$ 54,252.00	\$ 44,388.00	\$ 39,456.00
011	See Desc.	Tier 2 Perf. Storage Exp. (4.2.1.1.3, 4.2.1.1.6, 4.2.4.3.7)	Per Month	\$ 2,172.00	\$ 104,256.00	\$ 93,830.40	\$ 83,404.80	\$ 67,766.40	\$ 57,340.80	\$ 46,915.20	\$ 41,702.40
012	See Desc.	Tier 2 Volume Storage Exp. (4.2.1.1.3, 4.2.1.1.6, 4.2.4.3.7)	Per Month	\$ 1,748.00	\$ 125,856.00	\$ 113,270.40	\$ 100,684.80	\$ 81,806.40	\$ 69,220.80	\$ 56,635.20	\$ 50,342.40

Total On-Premise Infrastructure Evaluated Price

**Enterprise Data Backup**

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Total
013	4.2.4.4.1.1	Enterprise Databackup Initial Implementation	LumpSum	\$ 20,336.00	
014	4.2.4.4.1.2	Enterprise Data Backup Base (150 TB)	Per Month	\$ 22,712.00	
015	4.2.4.4.1.3	Enterprise Data Backup Expansion (50 TB)	Per Month	\$ 4,604.00	

**Infrastructure Operational Monitoring**

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Total
016	4.2.4.5.1.1	Infrastructure Operational Monitoring Implementation	LumpSum	\$ 113,688.00	
017	4.2.4.5.1.2	Infrastructure Monitoring Base (250 Components)	Per Month	\$ 3,916.80	
018	4.2.4.5.1.3	Infrastructure Monitoring Expansion (50 Components)	Per Month	\$ 783.36	

**On-Demand Professional Services**

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Total
019	4.2.1.4.3.1	Application Migration Specialist - Remote	Per Hour	\$ 207.38	
020	4.2.1.4.3.1	Application Migration Specialist - On-site	Per Hour	\$ 210.00	
021	4.2.1.4.3.2	Data Backup & Disaster Recovery Specialist - Remote	Per Hour	\$ 253.86	
022	4.2.1.4.3.2	Data Backup & Disaster Recovery Specialist - On-site	Per Hour	\$ 271.86	
023	4.2.1.4.3.3	Data Migration Specialist - Remote	Per Hour	\$ 173.81	
024	4.2.1.4.3.3	Data Migration Specialist - On-site	Per Hour	\$ 150.00	
025	4.2.1.4.3.4	Database Specialist - Remote	Per Hour	\$ 173.81	
026	4.2.1.4.3.4	Database Specialist - On-site	Per Hour	\$ 180.00	
027	4.2.1.4.3.5	Project Manager - Remote	Per Hour	\$ 201.78	
028	4.2.1.4.3.5	Project Manager - On-site	Per Hour	\$ 205.00	
029	4.2.1.4.3.6	Storage Specialist - Remote	Per Hour	\$ 140.25	
030	4.2.1.4.3.6	Storage Specialist - On-site	Per Hour	\$ 150.00	
031	4.2.1.4.3.7	System Administrator Specialist - Remote	Per Hour	\$ 140.25	
032	4.2.1.4.3.7	System Administrator Specialist - On-site	Per Hour	\$ 150.00	
033	4.2.1.4.3.8	Technical Writer - Remote	Per Hour	\$ 101.09	
034	4.2.1.4.3.8	Technical Writer - On-site	Per Hour	\$ 115.00	

**CHANGE ORDER 1 - RAM UPGRADE MODIFICATION**

Line Item Number	Contract Item	Description	Unit of Measure	Unit Price	Total
35	CO#1	Tier 0 Additional RAM - 576GB	Per Month	\$ 1,000.00	

Vendor must input a percentage of discount in the blue columns identified above Per Note 2 (4.2.4.7.8)  
 Vendor must input a unit cost in the yellow columns identified above.

\*\*\*Quantities Listed are estimates only. Actual Quantities may vary.  
 \*\*\*\* Any product or service not on the Agency provided Cost Sheet will not be allowed. The state cannot accept alternate pricing pages, failure to use Exhibit A Cost Sheet could lead to disqualification of vendors bid.



Lore, Andrew C &lt;andrew.c.lore@wv.gov&gt;

**Request for approval - Purchasing Request Form (PR1) - Step 5 Purchasing - FW1692805801939**

1 message

**Form Workflow Plus** <meghan.shears@wv.gov>  
To: andrew.c.lore@wv.gov

Wed, Aug 30, 2023 at 2:02 PM

Hello,

todd.mcqueen@wv.gov has submitted a new Google Form on workflow **Purchasing Request Form (PR1)** from the **wvot\_cso** domain.

Please review the form responses then complete the approval module below:

**Auto Number:**10138**Timestamp:**8/23/2023 11:49:54**Email Address:**todd.mcqueen@wv.gov**Unit:**Operations**Manager Name:**Donald Patterson**Estimated Annual/One Time Cost:**286716.64**Year 2-4 Cost, if applicable:**:**Requested Date Due:**8/30/2023**Purchase for:**2-Month as-a-Service (aaS) Base Capacity Order**Type of Purchase:**Other (Change Order, Renewal, etc)**Contract Reference:** APO/CPO, ACT/CCT, AMA/CMA, ISC/OOT#, NA if applicable::OOT2200000002-1

**I hereby certify that the items listed hereon have been received and approved for payment:**2-month as-a-Service (aaS) Base Capacity Order billing for WVOT Data Center 2.0 contract covering a 2-month period of service funding of the base capacity from September 1, 2023 – October 31, 2023.

**Vendor(s), if known:**Peraton Enterprise Solutions LLC.**Justification of Purchase:**This is necessary for the ongoing Data Center 2.0 as-a-Service (IaaS) infrastructure support for the Dell VxBlock hardware and VMWare system software.**If being purchased for another agency, which?:****Alternate Shipping Address:****Backup:**<https://drive.google.com/open?id=1pBe9afhE6TDzmqDJqW6qdfngXZOm5nA3>**Fiscal Year:**2024

Best regards,

The previous Step has been approved by meghan.shears@wv.gov .

The previous reviewer comment is : **2532, 0231, 0231, 99002, 3214, 3558 2019, 2024 - Split between 2532 and 2220**

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