



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Contract

Order Date: 08-03-2023

CORRECT ORDER NUMBER MUST APPEAR
 ON ALL PACKAGES, INVOICES, AND
 SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CCT 0210 4432 ISC210000002 4	Procurement Folder:	760609
Document Name:	CO3: SAS Software Maintenance and Support (OT24005)	Reason for Modification:	
Document Description:	CO3: SAS Software Maintenance and Support (OT24005)	Change Order 3 is issued to renew contract for one (1) year.	
Procurement Type:	Central Sole Source		
Buyer Name:	Toby L Welch		
Telephone:	(304) 558-8802		
Email:	toby.l.welch@wv.gov		
Shipping Method:	Best Way	Effective Start Date:	2020-09-01
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2024-08-31

VENDOR				DEPARTMENT CONTACT	
Vendor Customer Code:	000000213810			Requestor Name:	Andrew C Lore
SAS INSTITUTE INC				Requestor Phone:	304-352-4944
SAS CAMPUS DRIVE				Requestor Email:	andrew.c.lore@wv.gov
CARY		NC	27513	<div style="font-size: 48pt; font-weight: bold;">24</div> <div style="font-weight: bold;">FILE LOCATION</div>	
US					
Vendor Contact Phone:	919-531-9405	Extension:			
Discount Details:					
	Discount Allowed	Discount Percentage	Discount Days		
#1	No	0.0000	0		
#2	Not Entered				
#3	Not Entered				
#4	Not Entered				

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV 25305 US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

8-8-23 Bar

Total Order Amount:	\$760,434.80
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Purchasing Division's File Copy

ENTERED

TW 8/4/23

PURCHASING DIVISION AUTHORIZATION DATE: <i>Tanya 8/8/23</i> ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM DATE: <i>John L. Gray</i> ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION DATE: <i>Beverly Toler</i> ELECTRONIC SIGNATURE ON FILE
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8/15/2023

Extended Description:

Change Order 3

Change Order 3 is issued to renew contract for one (1) year according to all terms and conditions, specifications, and pricing contained in the Original Contract and subsequent Change Orders not modified herein.

Effective Dates: 09/01/2023 - 8/31/2024

Renewals Remaining: 0

All provisions of the Original Contract and subsequent Change Orders not modified herein shall remain in full force and effect. No other changes.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	81111802	1.00000	EA	48490.000000	\$48,490.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Base SAS - Year 1

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	81111802	1.00000	EA	31270.000000	\$31,270.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/Access DB2 - Year 1

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	81111802	1.00000	EA	29320.000000	\$29,320.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Base SAS - Year 1

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	81111802	1.00000	EA	43632.000000	\$43,632.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Affiliate Access Fee - Year 1

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
5	81111802	1.00000	EA	29320.000000	\$29,320.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: SAS/Share - Year 1

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
6	81111802	1.00000	EA	49945.000000	\$49,945.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: Base SAS - Year 2

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
7	81111802	1.00000	EA	32208.000000	\$32,208.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: SAS/Access DB2 - Year 2

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
8	81111802	1.00000	EA	30200.000000	\$30,200.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: Base SAS - Year 2

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
9	81111802	1.00000	EA	44941.000000	\$44,941.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: Affiliate Access Fee - Year 2

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
10	81111802	1.00000	EA	30200.000000	\$30,200.00
Service From	Service To	Manufacturer	Model No		

Commodity Line Description: SAS/Share - Year 2

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
11	81111802	1.00000	EA	51443.000000	\$51,443.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Base SAS - Year 3

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
12	81111802	1.00000	EA	33174.000000	\$33,174.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/Access DB2 - Year 3

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
13	81111802	1.00000	EA	31106.000000	\$31,106.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/FSP - Year 3

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
14	81111802	1.00000	EA	46289.000000	\$46,289.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Affiliate Access Fee - Year 3

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
15	81111802	1.00000	EA	31106.000000	\$31,106.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/Share - Year 3

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
16	81111802	1.00000	EA	52920.000000	\$52,920.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Base SAS - Year 4

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
17	81111802	1.00000	EA	34130.000000	\$34,130.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/Access DB2 - Year 4

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
18	81111802	1.00000	EA	31372.000000	\$31,372.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/FSP - Year 4

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
19	81111802	1.00000	EA	47368.800000	\$47,368.80
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: Affiliate Access Fee - Year 4

Extended Description:

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
20	81111802	1.00000	EA	32000.000000	\$32,000.00
Service From	Service To	Manufacturer		Model No	

Commodity Line Description: SAS/Share - Year 4

Extended Description:



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

State Capitol
Charleston, West Virginia 25305

Mark D. Scott
Cabinet Secretary

Joshua D. Spence
Chief Information Officer

July 7, 2023

Kelly Etheridge, Licensing Analyst
SAS Institute
Kelly.Etheridge@sas.com

Subject: Renewal of agreement CCT ISC21*02, SAS Software Renewal

Dear Mr./Ms. Etheridge:

Provisions were included, in the original contract documents, to renew subject contract under the same terms, conditions and pricing. The renewal dates are September 1, 2023 through August 31, 2024. If your company agrees to this renewal, please sign below and return to my attention as soon as possible.

Please contact me if you have any questions.

Sincerely,

Andrew Lore
IT Procurement & Business Services Manager/ISMIII
1900 Kanawha Blvd. E., Bldg. 5, 10th Floor
Charleston, WV 25305

Attachment

Our company agrees to renew the contract for the period as stated above under the same terms, conditions and pricing as in the original purchase order and any change orders thereto.

Victoria Clayton

August 2, 2023

Name/Signature

Date



*This is a SAS software renewal for SAS Internal Contract No. 01330, SAS Site Number 681 in connection with SAS Invoice No. 70092677 in the amount of \$197,790.80



Lore, Andrew C <andrew.c.lore@wv.gov>

RE: Renewal of CCT ISC21*02 - WV SAS Renewal

1 message

Kelly Etheridge <Kelly.Etheridge@sas.com>
To: "Lore, Andrew C" <andrew.c.lore@wv.gov>

Thu, Aug 3, 2023 at 11:00 AM

Hi Andrew,

The quote you requested is attached. Please note that since this is a renewal, there is nothing in the "New" column.

If you need anything else, please let me know.

Best regards,

Kelly

Kelly Etheridge

Licensing Analyst ▪ Licensing Operations

Tel: + 1 919 531 1195 ▪ Kelly.Etheridge@sas.com

From: Lore, Andrew C <andrew.c.lore@wv.gov>
Sent: Wednesday, August 2, 2023 2:41 PM
To: Kelly Etheridge <Kelly.Etheridge@sas.com>
Subject: Re: Renewal of CCT ISC21*02 - WV SAS Renewal

EXTERNAL

Kelly,

I'll need a breakdown of the products and their associated costs to come to that total, please. Thanks!

Base SAS

SAS/Access DB2

SAS/FSP

Affiliate Access Fee

SAS/Share

Andrew Lore

IT Procurement & Business Services Manager/ISMIII



On Wed, Aug 2, 2023 at 2:38 PM Kelly Etheridge <Kelly.Etheridge@sas.com> wrote:

Hi Andrew,

The quote says SAS will charge its then-current fees. Those fees are currently lower than what was quoted, so the actual renewal fee is lower than quoted.

Thanks,

Kelly

Kelly Etheridge

Licensing Analyst • Licensing Operations

Tel: + 1 919 531 1195 • Kelly.Etheridge@sas.com

From: Lore, Andrew C <andrew.c.lore@wv.gov>
Sent: Wednesday, August 2, 2023 2:28 PM
To: Kelly Etheridge <Kelly.Etheridge@sas.com>
Subject: Re: Renewal of CCT ISC21*02 - WV SAS Renewal

EXTERNAL

Hi, Kelly,

I want to confirm pricing - in the Original Contract, SAS provided a cost of \$198,911 for the upcoming year. Is SAS providing the lower price?

Andrew Lore

IT Procurement & Business Services Manager/ISMIII



On Wed, Aug 2, 2023 at 11:36 AM Kelly Etheridge <Kelly.Etheridge@sas.com> wrote:

Hi Andrew,

I'm sorry this took so long to get to you. July was crazy. I don't know where it went!

Please note that we did add language in order to reference the contract number, associated invoice, and amount.

Thank you for your patience!

Kelly

Kelly Etheridge

Licensing Analyst • Licensing Operations

Tel: + 1 919 531 1195 • Kelly.Etheridge@sas.com

From: Lore, Andrew C <andrew.c.lore@wv.gov>
Sent: Friday, July 7, 2023 1:20 PM
To: Kelly Etheridge <Kelly.Etheridge@sas.com>
Subject: Renewal of CCT ISC21*02 - WV SAS Renewal

EXTERNAL

Kelly,

Please see attached memo. Thanks!

Andrew Lore

IT Procurement & Business Services Manager/ISMIII

West Virginia Office of Technology

1900 Kanawha Blvd., E.

Building 5, 10th Floor

Charleston, WV 25305

T: 304-352-4944

8/3/23, 2:32 PM

State of West Virginia Mail - RE: Renewal of CCT ISC21*02 - WV SAS Renewal



 **2023 WV Site 681 FeeQuote.pdf**
128K



SAS World Headquarters
 Contracts Administration
 SAS Campus Drive
 Cary, NC 27513 USA
 Tel: (800) 727-0025
 Fax: (919) 677-4444

Fee Quotation

Fee Quotation for: Machine Class Upgrade
 Workstation Increase/User Increase
 License Renewal
 Previous PO#: _____
 Conversion of Operating System
 Old: _____ New: _____
 Operating System

Company Name: WV Department of Administration
 Requested by: Andrew Lore
 Contact Telephone No.: 304 352-4944
 Contact FAX No.: _____
 License Agreement Number: Contract = 01330 Site = 681
 Date of Quote: August 3, 2023
 Quote Valid Until: *September 3, 2023

Product	Fee*	Effective Period	Current	New
Base SAS	\$52,920.00	01September 2023 – 31Augst 2024	\$52,920.00	
Base SAS Access Fee	\$21,168.00	01September 2023 – 31Augst 2024	\$21,168.00	
SAS/Access DB2	\$34,130.00	01September 2023 – 31Augst 2024	\$34,130.00	
SAS/Access DB2 Access Fee	\$13,652.00	01September 2023 – 31Augst 2024	\$13,652.00	
SAS/FSP	\$31,372.00	01September 2023 – 31Augst 2024	\$31,372.00	
SAS/FSP Access Fee	\$12,548.80	01September 2023 – 31Augst 2024	\$12,548.80	
SAS/Share	\$32,000.00	01September 2023 – 31Augst 2024	\$32,000.00	
Total			\$197,790.80	

* Applicable Taxes Not Included. Fees are subject to change.

Quote Prepared by: Kelly Etheridge Room _____

Contract



Lore, Andrew C <andrew.c.lore@wv.gov>

Request for approval - PR1 - Step 5 Purchasing - FW1688742220065

1 message

Form Workflow Plus <meghan.shears@wv.gov>
To: andrew.c.lore@wv.gov

Fri, Jul 7, 2023 at 1:08 PM

Hello,

tom.o.allen@wv.gov has submitted a new Google Form on workflow **PR1** from the **wvot_cso** domain.

Please review the form responses then complete the approval module below:

Auto Number:10037
Timestamp:7/7/2023 11:03:31
Email Address:tom.o.allen@wv.gov
Unit:Enterprise Solutions Services
Manager Name:Thomas Allen
Estimated Annual/One Time Cost:193118
Year 2-4 Cost, if applicable:
Requested Date Due:8/1/2023
Purchase for:WVOT Mainframe
Type of Purchase:Other (Change Order, Renewal, etc)
Contract Reference: APO/CPO, ACT/CCT, AMA/CMA, ISC/OOT#, NA if applicable::CCT
ISC210000002
Description of item(s) to be purchased:SAS Software Maintenance and support, Base SAS,
SAS FSP, SAS/ACCESS/DB2, SAS Share
Vendor(s), if known:SAS
Justification of Purchase:Maintenance for Software required to run SAS on the mainframe.
Maintenance for these licenses is available only through the product vendor, SAS
If being purchased for another agency, which?:Only SAS Share for DOT, all others are for OT
Alternate Shipping Address:
Backup:
Fiscal Year:2024

Best regards,

The previous Step has been approved by meghan.shears@wv.gov .

The previous reviewer comment is : **2220-0210-4435-13000-3214-3558 - Unit changed this year-coding all mainframe to 4435 at this time Bill back portion to DOT: 2220-0210-4407-13000-3231-4204 2024, 2024**

7/7/23, 1:16 PM

State of West Virginia Mail - Request for approval - PR1 - Step 5 Purchasing - FW1688742220065

APPROVE NOW

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