



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Delivery Order

Order Date: 06-15-2023

CORRECT ORDER NUMBER MUST APPEAR
 ON ALL PACKAGES, INVOICES, AND
 SHIPPING PAPERS. QUESTIONS
 CONCERNING THIS ORDER SHOULD BE
 DIRECTED TO THE DEPARTMENT
 CONTACT.

Order Number:	CDO 0511 2914 BSS2300000005 1	Procurement Folder:	1243976
Document Name:	Specialized Managed Care for Children and Youth	Reason for Modification:	
Document Description:	Specialized Managed Care for Children and Youth		
Procurement Type:	Central Delivery Order		
Buyer Name:	Crystal G Hustead		
Telephone:	(304) 558-2402		
Email:	crystal.g.hustead@wv.gov		
Shipping Method:	Best Way	Master Agreement Number:	CMA 0511 BMS2300000003 1
Free on Board:	FOB Dest, Freight Prepaid		

VENDOR			DEPARTMENT CONTACT	
Vendor Customer Code:	VS0000010164		Requestor Name:	Anthony J Walizer
COVENTRY HEALTH CARE OF WEST VIRGINIA INC 500 Virginia St E			Requestor Phone:	(304) 356-2915
Charleston	WV	25301-2135	Requestor Email:	anthony.j.walizer@wv.gov
US				
Vendor Contact Phone:	304-348-2041	Extension:		
Discount Details:				
	Discount Allowed	Discount Percentage	Discount Days	
#1	No	0.0000	0	
#2	No			
#3	No			
#4	No			

23
 FILE LOCATION _____

INVOICE TO	SHIP TO
ADMINISTRATIVE SERVICES ASSISTANT - 304-356-4528 HEALTH AND HUMAN RESOURCES BCF - COMMISSIONER'S OFFICE 350 CAPITOL ST, RM 730 CHARLESTON WV 25301-3711 US	ADMINISTRATIVE SERVICES ASSISTANT - 304-356-4528 HEALTH AND HUMAN RESOURCES BCF - COMMISSIONERS OFFICE 350 CAPITOL ST, RM 730 CHARLESTON WV 25301-3711 US

Purchasing Division's File Copy

Total Order Amount:	\$1,069,410.24
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CH 6/21/23
 PURCHASING DIVISION AUTHORIZATION
 DATE: *Tara H 6/22/2023*
 ELECTRONIC SIGNATURE ON FILE

ENTERED
 ENCUMBRANCE CERTIFICATION
 DATE: *Suealy Tolson 6-22-23*
 ELECTRONIC SIGNATURE ON FILE

Extended Description:

Administrative Services(SNS)
Year 1
For July 1, 2023 to June 30, 2024

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	84131602	0.00000		\$0.0000	\$1,069,410.24
Service From	Service To	Manufacturer	Model No	Delivery Date	
2023-07-01	2024-06-30				

Commodity Line Description: Vendor's Bid Amount for Administrative Services(SNS)

Extended Description:

Vendor's Bid Amount for Administrative Services(SNS) - per attached Cost Proposal - Year 1
\$1,069,410.24-fixed cost for year, 12 monthly payments of \$89,117.52.



Attachment A: Cost Proposal

West Virginia Department of Health and Human Resources - Mountain Health Promise (MHP) Request for Proposal (RFP)			
Instructions:			
Vendor: Aetna Better Health of			
Vendors will be paid an actuarially sound/certified capitated per member per month (PMPM) rate set by the State for Managed Care Organization (MCO) physical and behavioral health services, which shall be firm and fixed for the period of the contract, subject to any adjustments warranted for modifications including, but not limited to, State or federal regulation, waiver amendments, required actuarial adjustments, and State Plan amendments. Therefore, vendors will only be scored on administrative costs relative to Socially Needed Services (SNS) under the cost proposal.			
Vendors will be paid a fixed monthly amount for Administrative Services Organization (ASO) administration of SNS, which shall be firm and fixed for each contract year, subject to any adjustments warranted for modifications including, but not limited to, State or federal regulation, waiver amendments, and State Plan amendments. The vendor shall submit a desired, fixed monthly cost for SNS administration in rows 7 through 10. Rows 7 through 10 will automatically be multiplied by 12 and the total cost for each year will be displayed in cells D7-D10. Cell D11 will be automatically added to display a Total Cost Proposal			
NOTE: The Vendor's bid amount entered into for the ASO SNS Services cost should not include any services costs for the SNS services themselves, and should not include any direct costs for medical expense. The bid amount is for ASO SNS administration costs only. Reimbursement for the SNS services provided to members will be reimbursed directly to the provider on a fee for service basis from Title IV funds. Reimbursement for MHP medical costs (physical/behavioral health) will be based on a actuarially sound/certified capitated rate basis, and those expenses/costs are not to be considered here as part of the SNS administrative costs.			
Table 1: Costs by Contract Item			
Contract Item	Bid Amount	Contract Months	Total Administrative Services Cost
Vendor's Bid Amount for Administrative Services (SNS) - Year 1	\$ 89,117.52	12	\$ 1,069,410.24 ✓
Vendor's Bid Amount for Administrative Services (SNS) - Optional Year 1	\$ 91,628.99	12	\$ 1,099,547.88
Vendor's Bid Amount for Administrative Services (SNS) - Optional Year 2	\$ 93,930.09	12	\$ 1,127,161.08
Vendor's Bid Amount for Administrative Services (SNS) - Optional Year 3	\$ 96,290.25	12	\$ 1,155,483.00
Total Cost Proposal:			\$ 4,451,602.20

RFP Table 1: Estimated Number of Individuals Who Access SNS	
Population	Estimated Enrollment
Eligible Youth (Calendar Year 2021)	12,736