



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 11-18-2024

CORRECT ORDER NUMBER MUST  
 APPEAR ON ALL PACKAGES, INVOICES,  
 AND SHIPPING PAPERS. QUESTIONS  
 CONCERNING THIS ORDER SHOULD BE  
 DIRECTED TO THE DEPARTMENT  
 CONTACT.

<b>Order Number:</b>	CMA 0803 0063 DOT2100000022 7	<b>Procurement Folder:</b>	708650
<b>Document Name:</b>	ADVANCED TRAFFIC MANAGEMENT SYSTEM (6319C0040)	<b>Reason for Modification:</b>	Administrative Change Order  To correct Commodity lines 13- and 14-Line Description for pricing
<b>Document Description:</b>	ADVANCED TRAFFIC MANAGEMENT SYSTEM (6319C0040)		
<b>Procurement Type:</b>	Central Master Agreement		
<b>Buyer Name:</b>			
<b>Telephone:</b>			
<b>Email:</b>			
<b>Shipping Method:</b>	Best Way	<b>Effective Start Date:</b>	2020-12-15
<b>Free on Board:</b>		<b>Effective End Date:</b>	2026-12-14

VENDOR				DEPARTMENT CONTACT	
<b>Vendor Customer Code:</b>	000000199213			<b>Requestor Name:</b>	Mark A Waid
OPEN ROADS CONSULTING INC 4660 LA JOLLA VILLAGE DR SUITE 100				<b>Requestor Phone:</b>	304 414 7105
SAN DIEGO CA 92122 US				<b>Requestor Email:</b>	mark.a.waid@wv.gov
<b>Vendor Contact Phone:</b>	7039738711	<b>Extension:</b>		<div style="font-size: 2em; font-weight: bold;">2025</div> FILE LOCATION _____	
<b>Discount Details:</b>					
	<b>Discount Allowed</b>	<b>Discount Percentage</b>	<b>Discount Days</b>		
#1	No	0.0000	0		
#2	No				
#3	No				
#4	No				

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS ENGINEERING DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

CR 11-21-24

Purchasing Division's File Copy

<b>Total Order Amount:</b>	Open End
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JE 11/18/24

<b>PURCHASING DIVISION AUTHORIZATION</b>
<b>DATE:</b> <i>JE 11-20-24</i>
<b>ELECTRONIC SIGNATURE ON FILE</b>

<b>ATTORNEY GENERAL APPROVAL AS TO FORM</b>
<b>DATE:</b> <i>John S. Gray</i>
<b>ELECTRONIC SIGNATURE ON FILE</b>

<b>ENCUMBRANCE CERTIFICATION</b>
<b>DATE:</b> <i>Cody Rose 11-22-24</i>
<b>ELECTRONIC SIGNATURE ON FILE</b>

11/21/2024

**Extended Description:**

Change Order

Change Order No. 6 is issued for administrative purposes only and is intended to correct the commodity lines 13- and 14-Line Description for pricing. The original contract, including all terms and Conditions, Specifications and change orders contained therein remain in full force and effect.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		481700.00	

**Commodity Line Description:** ATMS DEVELOPMENT, INSTALLATION, TESTING, DEPLOYMENT

**Extended Description:**

SEE ATTACHMENT A FOR PRICING

ATMS DEVELOPMENT, INSTALLATION, TESTING, DEPLOYMENT BASE PACKAGE TO MEET FUNCTIONAL REQUIREMENTS

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		228700.00	

**Commodity Line Description:** 511 SYSTEM DEVELOPMENT, INSTALLATION, TESTING

**Extended Description:**

SEE ATTACHMENT A FOR PRICING

511 SYSTEM DEVELOPMENT, INSTALLATION, TESTING & DEPLOYMENT BASE PACKAGE TO MEET MANDATORY FUNCTIONAL REQUIREMENTS

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
6	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		107600.00	

**Commodity Line Description:** TELEPHONY & COMMUNICATINOS SYSTEM & SERVICES REQUIRED

**Extended Description:**

SEE ATTACHMENT A FOR PRICING

TELEPHONY & COMMUNICATINOS SYSTEM & SERVICES REQUIRED TO PROVIDE THE 511 SYSTEMS & SERVICED DESIRED

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
7	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		333250.00	

**Commodity Line Description:** MATERIALS & EQUIPMENT REQUIRED PER SECTION 4 SUBSECTION 5.15

**Extended Description:**

SEE ATTACHMENT A FOR PRICING

MATERIALS & EQUIPMENT REQUIRED PER SECTION 4 SUBSECTION 5.15

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
9	81111504			HOUR	143.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
				0.00	

**Commodity Line Description:** NON SPECIFIED TIME FOR AS NEEDED TECHNICAL SUPPORT

**Extended Description:**

NON SPECIFIED TIME FOR AS NEEDED TECHNICAL SUPPORT OUTSIDE OF TIME & COSTS INCLUDED IN YEARS 1-8

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
10	81111504			HOUR	150.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
				0.00	

**Commodity Line Description:** ADDITIONAL 511 SYSTEM SERVICES OR MODULES

**Extended Description:**

ADDITIONAL SYSTEM SERVICES OR MODULES TO BE PROVIDED TO MEET DEISREABLE FUNCTIONAL REQUIREMENTS (DETAIL & DEFINE IN PROPOSAL)

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
11	81111504			HOUR	143.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
				0.00	

**Commodity Line Description:** ADDITIONAL ATMS SERVICES OR MODULES TO BE PROVIDED

**Extended Description:**

ADDITIONAL ATMS SERVICES OR MODULES TO BE PROVIDED TO MEET FUNCTIONAL REQUIREMENTS (DETAIL & DEFINE IN PROPOSAL)

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
12	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		1400000.00	

**Commodity Line Description:** Communications system and services - Years 2 - 8

**Extended Description:**

SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

Communications system and services - Years 2 -8

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
13	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		766300.00	

**Commodity Line Description:** ATMS and 511 System Maintenance Personnel Svcs - Years 2-8

**Extended Description:**

SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

ATMS and 511 System Maintenance -Years 2-8 Personnel Services

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
14	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		56300.00	

**Commodity Line Description:** Software Training Services - Years 2 -8

**Extended Description:**

SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

Software Training Services - Years 2-8

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
15	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		210000.00	

**Commodity Line Description:** Non-specified annual ATMS/511 Sys Materials Budget-Years 2-8

**Extended Description:**

SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

Non-specified annual ATMS and 511 System Materials Budget outside of materials and costs included. Years 2-8

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
16	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		1000000.00	

**Commodity Line Description:** IDIQ Time and Materials

**Extended Description:**

SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

IDIQ Time and Materials

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
17	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		712300.00	

**Commodity Line Description:** ATMS and 511 System Maintenance/Upgrade Svcs - Years 3-4

**Extended Description:**

SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

ATMS and 511 System Maintenance/Upgrade Services -Years 3-4

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
18	81111504				0.000000
	<b>Service From</b>	<b>Service To</b>		<b>Service Contract Amount</b>	
	2020-12-15	2026-12-14		755100.00	

**Commodity Line Description:** ATMS and 511 System Maintenance/Upgrade Svcs - Years 5-6

**Extended Description:**

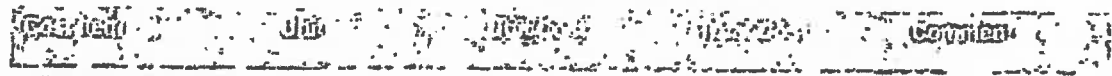
SEE ATTACHMENT A FOR PRICING - Added by Change Order No. 2

ATMS and 511 System Maintenance/Upgrade Services -Years 5-6

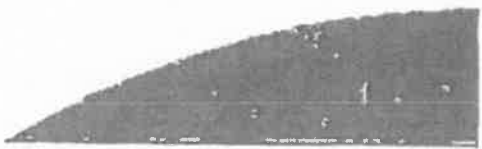


## 1.0 Attachment A: Cost Sheet (RFP Section 5.3.7.)

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost Sheet and the RFP Number should be clearly marked on the outside of the envelope.



<b>ATMS development, installation, integration, testing and deployment Base Package to meet mandatory functional requirements</b>	LS	\$481,700	\$481,700	
<b>Additional ATMS Services or Modules to be provided to meet desirable functional requirements (detail &amp; define in proposal)</b>	Hourly	\$143	\$145,145	
<b>Communications system and services required to provide the ATMS and associated operations desired – Years 2 – 8.</b>	Annual	\$200,000	\$1,400,000	Due to market variations with regard to telecommunication rates and variations in communication needs presented, this item cost will be input as a standardized unit cost per year by each Vendor.
<b>511 System development, installation, integration, testing and deployment Base Package to meet mandatory functional requirements</b>	LS	\$228,700	\$228,700	





**System**

**Additional 511 System Services or Modules to be provided to meet desirable functional requirements (detail & define in proposal)**

Hourly \$150

**Telephony and communications system and services required to provide the 511 Systems and services desired**

LS \$107,600

**Materials and Equipment required per Section 4, Subsection 5.15**

LS \$333,250

**ATMS and 511 System Maintenance Personnel Services -- Year 1**

LS N/A

**Year 1 is System Development period.**



**ATMS and 511 System Maintenance Personnel Services -- Years 2 - 4**

LS \$317,500



**ATMS and 511 System Maintenance Personnel Services -- Years 5 - 6**

LS \$220,200



**ATMS and 511 System Maintenance Personnel Services -- Years 7 - 8**

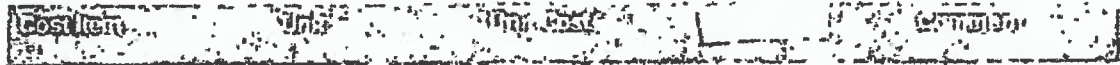
LS \$228,600



**Platform**

ATMS and 511 System Software Maintenance/Upgrade Services – Years 1-2	LS	Included in Base System Package Price	Included in Base System Package Price	Covered by Base Software price warranty for 1 year after acceptance
ATMS and 511 System Software Maintenance/Upgrade Services – Years 3-4	LS	\$712,300		
ATMS and 511 System Software Maintenance/Upgrade Services – Years 5-6	LS	\$755,100		
ATMS and 511 System Software Maintenance/Upgrade Services – Years 7-8	LS	\$800,300		
Software Training Services – Year 1	LS	N/A		Year 1 is System Development period.
* Software Training Services – Years 2-4	LS	\$24,100		
* Software Training Services – Years 5-6	LS	\$16,100		
* Software Training Services – Years 7-8	LS	\$16,100		
Non-Specified Time for as-needed technical support outside of time and costs included above -Years 1-8.	Hourly	\$143		Use an average hourly Unit Cost inclusive of overhead and profit (loaded rate) and calculate based on 250 hours/year for each of years 1 -8. Use of these hours and budget is by WVDOH





**Non-specified annual  
ATMS and 511  
System Materials  
Budget outside of  
materials and costs  
included above -  
Years 2 - 8**

Annual \$30,000

prior approval  
only.

Materials may  
include new  
hardware, 3rd  
party software,  
supplies,  
equipment  
expenses, etc.  
Prior approval by  
WVDOH required  
for use of this  
materials budget.



**IDIQ Time & Materials**

LS \$1,000,000

Mandatory item  
per Section 4,  
Subsection 5 .17



**Signature/Title/Date:**

**Executive Vice President, Inter-Urban Solutions**

**6/19/20**





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## West Virginia Secretary of State — Online Data Services

### Business and Licensing

Online Data Services Help

### Business Organization Detail

*NOTICE: The West Virginia Secretary of State's Office makes every reasonable effort to ensure the accuracy of information. However, we make no representation or warranty as to the correctness or completeness of the information. If information is missing from this page, it is not in the The West Virginia Secretary of State's database.*

### OPEN ROADS CONSULTING, INC.

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
C   Corporation	4/25/2007		4/25/2007	Foreign	Profit		12/27/2022	Merger

Organization Information			
<b>Business Purpose</b>	5415 - Professional, Scientific and Technical Services - Professional, Scientific and Technical Services - Computer Systems Design and Related Services (design, programming, facilities mgmt)		<b>Capital Stock</b>
<b>Charter County</b>	Kanawha	<b>Control Number</b>	93381
<b>Charter State</b>	VA	<b>Excess Acres</b>	
<b>At Will Term</b>		<b>Member Managed</b>	
<b>At Will Term Years</b>		<b>Par Value</b>	
<b>Authorized Shares</b>		<b>Young Entrepreneur</b>	Not Specified

<b>Addresses</b>	
<b>Type</b>	<b>Address</b>
<b>Local Office Address</b>	1420 KRISTINA WAY SUITE 102 CHESAPEAKE, VA, 23320
<b>Mailing Address</b>	1420 KRISTINA WAY SUITE 102 CHESAPEAKE, VA, 23320 USA
<b>Notice of Process Address</b>	CORPORATION SERVICE COMPANY 209 WEST WASHINGTON STREET CHARLESTON, WV, 25302
<b>Principal Office Address</b>	1420 KRISTINA WAY SUITE 102 CHESAPEAKE, VA, 23320 USA
<b>Type</b>	<b>Address</b>

<b>Officers</b>	
<b>Type</b>	<b>Name/Address</b>
<b>President</b>	MORTEN ANDERSSON 1420 KRISTINA WAY SUITE 102 CHESAPEAKE, VA, 23320
<b>Secretary</b>	JIMI MESHULAM 1420 KRISTINA WAY SUITE 102 CHESAPEAKE, VA, 23320
<b>Treasurer</b>	JIMI MESHULAM 1420 KRISTINA WAY SUITE 102 CHESAPEAKE, VA, 23320
<b>Type</b>	<b>Name/Address</b>

<b>DBA</b>			
<b>DBA Name</b>	<b>Description</b>	<b>Effective Date</b>	<b>Termination Date</b>
Q-FREE OPEN ROADS	TRADENAME	7/27/2017	
<b>DBA Name</b>	<b>Description</b>	<b>Effective Date</b>	<b>Terminatio</b>

<b>Annual Reports</b>
<b>Filed For</b>
2022
2021
2020
2019
2018
2017x
2017
2016
2015
2014
2013
2012
2011
2010
2010
2009
<b>Date filed</b>

For more information, please contact the Secretary of State's Office at 304-558-8000.

Monday, November 18, 2024 — 2:15 PM

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Vendor/Customer

Address

Address Type	Street 1	City	State/Province	Zip/Postal Code	Principal Contact
✓ Ordering	4660 LA JOLLA VILLAGE DR SUITE 100	SAN DIEGO	CA	92122	THOMAS PHILLIPS
Payment	1420 KRISTINA WAY STE 102	CHESAPEAKE	VA	23320	Lisa Rutter
Ordering	1420 KRISTINA WAY STE 102	CHESAPEAKE	VA	23320	Amy Winslow

First Prev Next Last

Save [Undo](#) [Delete](#) [Insert](#) [Copy](#) [Paste](#)

Vendor/Customer : 000000199213

OPEN ROADS CONSULTING INC

Address Type : Ordering

Division/Department :

Additional Address Info. :

Prevent New Spending :

Default Currency : USD - US Dollar

Active From : 11/30/2020

Active To :

Default Record :

Mail Returned :

Active Address : Yes

Address Information

Address ID : AD000001

Country Phone Code : 1

Street 1 : 4660 LA JOLLA VILLAGE DR

Phone : 703-973-8711

Street 2 :

Phone Extension :

City : SAN DIEGO

County :

State/Province : CA

County Name :

Zip/Postal Code : 92122

Country : US

DUNS :

Extended DUNS :

Unique Entity Identifier :

CAGE Code :

> Prenote/EFT

> Remittance Advice

> Contact Information

> Contact Address Information

> Geographic Designation

> Change Management

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All Words

e.g. I606N070Q02



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Domain Information



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