

From: **Whittaker, Frank M** <[frank.m.whittaker@wv.gov](mailto:frank.m.whittaker@wv.gov)>  
Date: Wed, Jun 28, 2023 at 3:32 PM  
Subject: Fwd: Data Transport Emergency  
To: Andrew C Lore <[andrew.c.lore@wv.gov](mailto:andrew.c.lore@wv.gov)>  
Cc: Toby L Welch <[toby.l.welch@wv.gov](mailto:toby.l.welch@wv.gov)>, Atkins, Mark A <[mark.a.atkins@wv.gov](mailto:mark.a.atkins@wv.gov)>, Totten, Mark L <[mark.l.totten@wv.gov](mailto:mark.l.totten@wv.gov)>

Andrew,

Your Data Transport emergency request is approved for a period of 1 year from July 1, 2023. Please follow the emergency procedures outlined in the Purchasing Division Procedures Handbook and return all supporting documentation to this office for processing.

----- Forwarded message -----

From: **Atkins, Mark A** <[mark.a.atkins@wv.gov](mailto:mark.a.atkins@wv.gov)>  
Date: Wed, Jun 28, 2023 at 3:22 PM  
Subject: Fwd: Data Transport Emergency  
To: Frank M Whittaker <[frank.m.whittaker@wv.gov](mailto:frank.m.whittaker@wv.gov)>, Toby L Welch <[toby.l.welch@wv.gov](mailto:toby.l.welch@wv.gov)>

Sincerely,

*Mark A. Atkins, CPPB*

**Buyer Supervisor, Statewide Contracts**  
West Virginia Department of Administration  
Purchasing Division  
2019 Washington Street, East  
POB 50130  
Charleston, WV 25305-0130

Phone: 304.558.2307

Email: [Mark.A.Atkins@wv.gov](mailto:Mark.A.Atkins@wv.gov)

"Tell me and I will Forget, Show me and I may remember, Involve me and I will understand"

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From: **Lore, Andrew C** <[andrew.c.lore@wv.gov](mailto:andrew.c.lore@wv.gov)>

Date: Tue, Jun 27, 2023 at 8:59 AM

Subject: Data Transport Emergency

To: Mark A Atkins <[Mark.A.Atkins@wv.gov](mailto:Mark.A.Atkins@wv.gov)>

Good morning, Mark,  
Please see the attached request. Thanks!

Andrew Lore  
IT Procurement & Business Services Manager/ISMIII  
West Virginia Office of Technology  
1900 Kanawha Blvd., E.  
Building 5, 10<sup>th</sup> Floor  
Charleston, WV 25305  
T: 304-352-4944






STATE OF WEST VIRGINIA  
DEPARTMENT OF ADMINISTRATION  
OFFICE OF TECHNOLOGY

State Capitol  
Charleston, West Virginia 25305

Mark D. Scott  
Cabinet Secretary

Joshua D. Spence  
Chief Information Officer

**TO:** Mark Atkins  
Senior Buyer, Purchasing Division

**FROM:** Andrew Lore   
IT Procurement & Business Services Manager/ISMIII, West Virginia Office of  
Technology

**SUBJECT:** Emergency Contract for Data Transport Services – Data Transport EE

**DATE:** June 27, 2023

The West Virginia Office of Technology (WVOT) is requesting a one-year emergency contract for the continuation of services offered under CMA DATATRNSSE with Verizon Business. This emergency contract is necessary to ensure no disruption of network connectivity to the agencies, while the WVOT continues to migrate to the replacement contract, DATATRNSP23.

The WVOT published a Request for Proposal (CRFP SWC23\*01) for a data transport contract – nicknamed Data Transport 2.0 – and awarded to Lumos Networks, dba Segra in December 2022. After the contract was awarded, the WVOT's and Segra's network engineers began formulating a plan for the State's network and migration. It was during this time that the WVOT became aware that, in order to migrate, the WVOT needed to address longstanding electric needs in its data center. The WVOT has successfully addressed those issues, and migrations have begun in earnest. To date, eleven (11) sites have been fully migrated to the new network with another 120 orders placed. The WVOT anticipates the migration will be completed within a year.

Lastly, the WVOT is requesting the Emergency be awarded to the incumbent, Verizon Business, as no other vendor can provide the services on Verizon's network. Because transitioning takes considerable time, no third-party solution is feasible either. If the State were to award to a company other than Verizon, the State would have to transition to this third party and then potentially transition again to Segra. Adding a second layer of transition would only result in a slower migration to Segra's solution, not to mention the administrative and technical difficulties for the agencies. Verizon has imposed a 25% increase in pricing for this contract with the estimated cost at \$700,000 per month with costs decreasing as agencies transition to Segra.

Because of the foregoing reasons, the WVOT is requesting a one-year Emergency Contract, July 1, 2023 – June 30, 2024, for data transport services with Verizon Business for continuity of services as the State transitions to the replacement solution.

Please let me know if you need anything further to support this request.