

State of West Virginia Agency Contract

Order Date: 08-29-2024

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

Order Number:	ACT 0947 0947 ERP2500000001 1	Procurement Folder:	1500312
Document Name:	Actian DataConnect Integration Manager	Reason for Modification:	
Document Description:	Actian DataConnect Integration Manager		
Procurement Type:	Agency Contract - Fixed Amt		
Buyer Name:	Evan Pauley		
Telephone:	304-935-0425		
Email:	evan.pauley@wvoasis.gov	·	
Shipping Method:	Best Way	Effective Start Date:	08-26-2024
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	08-25-2025

	VENDOR					DEPARTMENT CONTACT
Vendo	r Customer Code:	000000117794	1		Requestor Name:	Matthew H Ellison
SHI IN	TERNATIONAL COR	-			Requestor Phone:	(304) 741-8565
290 DA	AVIDSON AVE				Requestor Email:	matt.ellison@wvoasis.gov
SOME	RSET		NJ	08873		
US						
Vendo	r Contact Phone:	304-541-4288	Extension:			
Disco	unt Details:					
	Discount Allowed	Discount Perc	entage [Discount Days		
#1	No	0.0000	()		
#2	Not Entered					
#3	Not Entered					
#4	Not Entered					

INVOICE TO		SHIP TO	
		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV 25301	CHARLESTON	WV 25301
US		us	

Total Order Amount:	\$187,100.00
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DEPARTMENT AUTHORIZED SIGNATURE

SIGNED BY: Edward Kent Hartsog

DATE: 2024-08-29

ELECTRONIC SIGNATURE ON FILE

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 FORM ID: WV-PRC-ACT-002
 2020/05

Extended Description:

Actian DataConnect Integration Manager

Emergency Purchase approved due to cancellation of CCT ERP25*001, requested by the vendor, Insight Public Sector, Inc. Contract was to begin on Aug. 16, 2024, and licenses were unable to be delivered even after granting an extension past the delivery date. Insight Public Sector notified us to proceed with other means to procure the licenses in time for an Aug. 30, 2024, expiration date that would have been detrimental to the State.

Supporting documentation can be found in the Procurement Folder.

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
1	43230000	1.00000	EA	23387.500000	\$23,387.50
Service From	Service To	Manufacturer		Model No	
2024-08-26	2025-08-25				

Commodity Line Description: Actian DataConnect Integration Manager

Extended Description:

Actian DataConnect Integration Manager

Includes during the term for internal end-user, production use, v12: software license rights to 1 DataConnect Integration Manager, the specified licensed quantity of Runtime Engines (concurrent integrations require more than 1 Runtime Engine), and Studio

Part#: DC-12-ONPREM-P-NC-SUB

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
2	43230000	4.00000	EA	23387.500000	\$93,550.00
Service From	Service To	Manufacturer		Model No	
2024-08-26	2025-08-25				

Commodity Line Description: Actian DataConnect Integration Manager

Extended Description:

Actian DataConnect Integration Manager

Includes during the term for internal end-user, non-production (ie, Dev, Test, Standy, DR) use, v12: software license rights to 1 DataConnect Integration Manager, the specified licensed quantity of Runtime Engines (concurrent integrations require more than 1 Runtime Engine), and Studio

Part#: DC-12-ONPREM-P-NC-SUB

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
3	43230000	1.00000	EA	23387.500000	\$23,387.50
Service From	Service To	Manufacturer		Model No	
2024-08-26	2025-08-25				

Commodity Line Description: Actian DataConnect Integration Manager

Extended Description:

Actian DataConnect Integration Manager

Includes during the term for internal end-user, production use, v12: software license rights to 1 DataConnect Integration Manager, the specified licensed quantity of Runtime Engines (concurrent integrations require more than 1 Runtime Engine), and Studio

Part#: DC-12-ONPREM-P-NC-SUB

Line	Commodity Code	Quantity	Unit	Unit Price	Total Price
4	43230000	2.00000	EA	23387.500000	\$46,775.00
Service From	Service To	Manufacturer		Model No	
2024-08-26	2025-08-25				

Commodity Line Description: Actian DataConnect Integration Manager

Extended Description:

Actian DataConnect Integration Manager

Includes during the term for internal end-user, production use, v12: software license rights to 1 DataConnect Integration Manager, the specified licensed quantity of Runtime Engines (concurrent integrations require more than 1 Runtime Engine), and Studio

Part#: DC-12-ONPREM-P-NC-SUB

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	Document Phase	Document Description	Page 3
ERP250000001	Final	Actian DataConnect Integration Manager	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Emergency Purchase Request Timeline of Events - Actian DataConnect Software

Friday Aug. 16, 2024

- Insight Public Sector reached out by phone to notify us that there was an issue with their agreement with Actian. Their agreement was with the parent company HCL, and they needed to establish a relationship directly with Actian to procure the licenses as a reseller.
- Contract start date was today and licenses were supposed to be provided by EOB.

Monday Aug. 19, 2024

• Followed up with Insight to ensure they were going to reach an agreement with Actian and be able to provide the licenses withing the necessary timeframe.

Tuesday Aug. 20, 2024

 Emergency purchase authority was requested from the WV Purchasing Division to ensure timely approvals while Insight continued to work out an agreement with Actian.

Wednesday Aug. 21, 2024

• Insight Public Sector informed us that negotiations and documents were working towards completion and should be completed by the end of the day.

Thursday Aug. 22, 2024

- Insight Public Sector informed us that an agreement was not going to be made within our timeframe and to proceed with an alternative method of procurement.
- It was agreed that since SHI Int'l Corp. had an existing agreement with Actian and the State has worked previously with SHI that we would procure the licenses through them versus directly with Actian.

Friday Aug. 23, 2024

 Actian and SHI began exchanging quotes for these licenses and working towards establishing a purchase order.

Monday Aug. 26, 2024

- SHI provides the WV ERP Board with a quote and the WV ERP Board provides SHI with the State's General Terms and Conditions.
- SHI contract team begins review of T&C's.

• Evan Pauley contacted the WV Purchasing buyer, Larry McDonnell, to request approval to complete the order without the T&C's completed. Mr. McDonnell informed Mr. Pauley to provide the WV-96 to the vendor in lieu of the full T&C's, and as a last resort to "take care of the emergency" and procure the licenses prior to receipt of the T&C's or the WV-96.

Tuesday Aug. 27, 2024

Continued discussion around the WV-96 and other T's and C's

Wednesday Aug. 28, 2024

- Continued discussion with legal from all interested parties regarding T's and C's and WV-96
- Insight Public Sector provides official confirmation of their cancellation of the previous agreement that led to this emergency scenario.

Thursday Aug. 29, 2024

- With licenses set to expire on Aug. 30, 2024, the decision was made to continue deliberations on the T's and C's and WV-96 after the award of the contract. This software is vital to the State's operations.
- ACT ERP2500000001 was awarded to SHI Int'l Corp with a contract value of \$187,100 for one year of licensing.