



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 2014-10-24

CORRECT ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS
 ORDER SHOULD BE DIRECTED TO
 THE BUYER.

Order Number: CMA 0212 0212 VOIP13	Procurement Folder: 232
Document Name: Change Order 3 for Converted VOIP13	Reason for Modification: Renewal and price reductions. All provisions of the original contract and subsequent change orders not modified herein shall remain in full force and in effect.
Document Description: PROCUREMENT, INSTALLATION, and SUPPORT OF HOSTED VOICE OVER	
Procurement Type: Central Master Agreement	
Buyer Name:	
Telephone:	
Email:	
Shipping Method: Best Way	Effective Start Date: 2013-10-21
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2015-10-20

VENDOR	DEPARTMENT CONTACT
BUSINESS SVCS VERIZON 4700 MACCORKLE AVE STE 101 CHARLESTON WV 25304 US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Guy Nisbet Requestor Phone: (304) 558-2596 Requestor Email: guy.l.nisbet@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US

AGENCY COPY

PURCHASING DIVISION AUTHORIZATION SIGNED BY: <i>[Signature]</i> DATE: 11/03/2014 ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: <i>[Signature]</i> DATE: 11/5/14 ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION SIGNED BY: <i>Beverly Toler</i> DATE: <i>11/12/2014</i> ELECTRONIC SIGNATURE ON FILE
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Extended Description:

PROCUREMENT, INSTALLATION, and SUPPORT OF HOSTED VOICE OVER INTERNET PROTOCOL SOLUTIONS and SVCS

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	43220000			LS	\$0.000000

Description: Data Voice or Multimedia Network Equipment or Platforms and

Extended Description:

Total Order Amount	Open End
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VOIP13	Document Phase Draft	Document Description PROCUREMENT, INSTALLATION, and SUPPORT OF HOSTED VOICE OVER	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

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STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY
State Capitol
Charleston, West Virginia 25305

Earl Ray Tomblin
Governor

Ross Taylor
Cabinet Secretary
Gale Given
Chief Technology Officer

TO: Guy Nisbet
Purchasing Division

FROM: Melanie Lopez *Melanie Lopez*
Procurements Manager, West Virginia Office of Technology

CC: Kim Harbour
PMO Director, West Virginia Office of Technology

CC: Justin McAllister
CFO, West Virginia Office of Technology

RE: CO #3 – RENEWAL OF VOIP13 STATEWIDE CONTRACT / PRICE REDUCTION

DATE: October 09, 2014

This memo is to request the renewal of the Statewide Contract VOIP13 beginning on October 21, 2014 and expiring October 20, 2015. To renew the original Contract according to all terms, conditions, prices and specifications contained in the original Contract including all authorized change orders, per the attached documentation. All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

In addition to the renewal request, we are also including a Change Order to the Statewide Contract VOIP13. This request is for price reduction in Package Pricing, A la Carte pricing, Audio Conferencing Pricing, and Net Conferencing Pricing. Per the vendor memo, all proposed pricing changes are reductions in pricing and can be reviewed in the attached pricing table also provided with this request.

In supplement, references to contract documents where the rates appear are as follows:

- Package Pricing (Essential, Basic, Enhanced, Premium) rates are shown in the full Cost Response document on page 44.

D.L.
10/31/14

- A la Carte Pricing (Call Control, Voicemail, Presence/Instant Messaging) rates are shown in the full Cost Response document on page 44.
- Audio and Net Conferencing rates are shown in Attachment C, pages 18 and 19, of the full Cost Response document.
- Audio Conferencing Feature Charges are shown on page 86 of the Cost Proposal in Audio Conferencing Service Attachment.

This memo recognizes the gaps between dates on all associated documentation for the Change Order and asks that they be accepted. The gaps between dates are due to technical difficulties experienced by the administrators after the original Contract was migrated to wvOASIS. The renewal information of the Contract was not entered into wvOASIS at the time of migration.

Please let us know if additional information is needed.

June 25, 2014

Department of Administration
2019 Washington Street, East
PO Box 50130
Charleston, WV 25305

RE: VOIP13

Dear Mr. Dunlap:

Verizon would like to provide another reduction in the Monthly Recurring Charges for the UCCaaS Packages listed in Change Order 2:

1. Package Pricing

Package	Monthly Recurring Charge ("MRC") Per End User	
Essential Package	\$11.36	New Rate \$10.40
Basic Package	\$15.62	New Rate \$ 14.30
Enhanced Package	\$19.17	New Rate \$17.55
Premium Package	\$22.72	New Rate \$20.80

2. A la Carte Pricing

Capability	Monthly Recurring Charge ("MRC") Per End User	
Call Control	\$13.49	New Rate \$ 12.35
Voicemail	\$2.45	New Rate \$ 2.28
Presence/Instant Messaging	\$2.10	New Rate \$ 1.95

Also, Verizon would like to provide a price reduction for Audio Conferencing listed on page 18, Net Conferencing listed on page 19, and Page 86 of the Cost Proposal. See attached for reduced rates:

Verizon commits to provide the best services at the lowest rates possible. I look forward to continuing our business relationship and building an even stronger partnership with the State of West Virginia

Sincerely,



Sandra Hawkins
Senior Account Manager
Authorized Contact
Verizon
304-356-3395
sandra.k.hawkins@verizon.com


4700 MacCorkle Ave. S.E.
Charleston, WV 25304
304-356-3395

October 1, 2014

Department of Administration
2019 Washington Street, East
PO Box 50130
Charleston, WV 25305

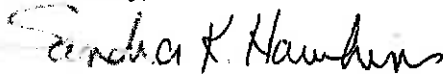
RE: VOIP13

Dear Mr. Dunlap:

Verizon is asking the State of WV to exercise the first renewal option of the VOIP13 contract with the contract effective date of 10/24/2014 to 10/20/2015. This renewal will be in accordance with all terms, conditions, prices and specifications contained in the original contract including all authorized change orders.

Verizon commits to provide the best services at the lowest rates possible. I look forward to continuing our business relationship and building an even stronger partnership with the State of West Virginia

Sincerely,



Sandra Hawkins
Senior Account Manager
Authorized Contact
Verizon
304-356-3395
sandra.k.hawkins@verizon.com

Corporate Policy Statement

Policy No.: CPS-103
Issued: December 6, 2010
Subject: Authority to Approve Transactions



**APPENDIX 4
VERIZON BUSINESS
CPS-103 LETTER OF DELEGATION OF AUTHORITY
FORM 101**

Within the authority granted to me in CPS-103, "Authority to Approve Transactions," I delegate

Patricia L. Myers, Manager, Pricing & Contract Management [redacted] and
Marsha K Harrell, Senior Consultant, Pricing & Contract Management [redacted] and
Jacquelynn A Whiting, Director, Pricing & Contract Management [redacted]

the authority to perform the following function:

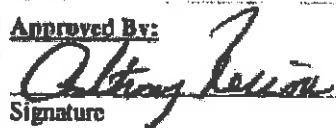



Execute and deliver Verizon Business Customer Contracts and Proposals requiring "wet ink" signatures, including any and all ancillary documents and amendments related thereto, that are duly approved in accordance with then-applicable Verizon Business corporate policies, including the use of stamp bearing facsimile of my signature in accordance with *Security Procedure for Anthony Recine, Vice President, Pricing & Contract Management, Blue Ink Stamp Policy.*

This will be effective beginning on July 1, 2014 and ending on June 30, 2015 or before if rescinded by me.

(Annual delegations must be completed by July 1st of each respective year and may not exceed one year from their effective date. Delegations with a start date other than July 1st should also include an end date of the subsequent June 30 or earlier.)

Distribution:

- The person delegated authority must retain a copy of Form 101 delegation, either electronic or hard copy, for one (1) year after expiration date.
- The person granting the delegation must retain the Form 101 delegation, either electronic or hard copy, for one (1) year after expiration date; send a copy to the delegate, the group Chief Financial Officer, and Corporate Finance Compliance at corporatefinancecompliance@core.verizon.com; and ensure the delegation is entered into the Accounts Payable system when appropriate.

Approved By:	
	5/16/14
Signature	Date
Anthony Recine	[redacted]
Name	VZ ID
VP, Pricing & Contract Management	[redacted]
[redacted]	
Responsibility Code or Cost Center Code	
	5/15/14
Delegate's Signature - Jacquelynn A Whiting	
	5/20/14
Delegate's Signature - Patricia L Myers	
	5/20/14
Delegate's Signature - Marsha K Harrell	

Revised Rates for Audio and Net conferencing are listed below:

Audio Conferencing		
Domestic		
Calls that originate & Terminate in the U.S. Mainland, Alaska, Hawaii, Puerto Rico, and the U.S. Virgin Islands. Service includes Bridging & Transport unless otherwise noted.		
Service Level/Access Type	Rate Per Minute / Per Participant	
Premier Service		
	Current	New
Dial-Out Access	0.2640	0.1980
Toll Free Meet-Me Access	0.2340	0.0960
Toll Meet-Me Access (bridging only)	0.2100	0.0900
Standard Service		
	Current	New
Dial-Out Access	0.1980	0.1485
Toll Free Meet-Me Access	0.1740	0.0780
Toll Meet-Me Access (bridging only)	0.1440	0.0690
Unattended Service		
	Current	New
Toll Free Meet-Me Access	0.0400	0.0167
Toll Meet-Me Access (bridging only)	0.0350	0.0095
Instant Meeting Service		
	Current	New
Dial-Out Access	0.0400	0.0167
Toll Free Meet-Me Access	0.0400	0.0167
Toll Meet-Me Access (bridging only)	0.0350	0.0095
Toll Free Meet-Me - Wireless Access Option	0.0380	0.0154
Toll Meet-Me - Wireless Access Option (bridging only)	0.0330	0.0091

Audio Conferencing Feature Charges			
Feature	Billing Unit	Current	New
Cancellation Charge	Per Reserved Bridge Port	3.50	2.00
Instant Meeting Fee 0-20 Ports	Per Month Per Subscription	0.00	0.00
Instant Meeting Fee 21-30 Ports	Per Month Per Subscription	39.95	0.00
Instant Meeting Fee 31-40 Ports	Per Month Per Subscription	49.95	0.00
Instant Meeting Fee 41-50 Ports	Per Month Per Subscription	59.95	0.00
Instant Meeting Fee 51-60 Ports	Per Month Per Subscription	69.95	36.00
Instant Meeting Fee 61-70 Ports	Per Month Per Subscription	79.95	40.50
Instant Meeting Fee 71-80 Ports	Per Month Per Subscription	89.95	45.00
Instant Meeting Fee 81-90 Ports	Per Month Per Subscription	99.95	49.50
Instant Meeting Fee 91-100 Ports	Per Month Per Subscription	109.95	54.00
Instant Replay Plus/Instant Meeting Replay	Per Minute	0.40	0.16
Instant Replay Plus	Per Set Up	25.00	0.00
Overbooking (after first 50 bridge ports)	Per Port	3.50	2.00
Recorded Audio File Download	Per Download	45.00	25.00

Net Conferencing		
Domestic Per-Minute Net Conferencing:		
	Current	New
Instant, Advanced, Reserved and Customized Net Conferencing on Microsoft Live Meeting Professional Platform	0.20	0.20
Instant and Advanced Net Conferencing on WebEx Meeting Center Pro Platform	0.20	0.1530