



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 2020-02-12

CORRECT ORDER NUMBER  
 MUST APPEAR ON ALL PACKAGES,  
 INVOICES, AND SHIPPING PAPERS.  
 QUESTIONS CONCERNING THIS  
 ORDER SHOULD BE DIRECTED TO  
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 NTIRE18	Procurement Folder: 382534
Document Name: Statewide Contract for New Tires and Tubes	Reason for Modification:
Document Description: Change Order No.11: Goodyear & ARI agreement	Change Order No.11 issued to modify the contract per the attached documentation.
Procurement Type: Statewide MA (Open End)	
Buyer Name: Mark A Atkins	
Telephone: (304) 558-2307	
Email: mark.a.atkins@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2017-11-15
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2020-11-14

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000176093 THE GOODYEAR TIRE & RUBBER COMPANY 200 INNOVATION WAY  AKRON OH 44316  US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Mark Atkins Requestor Phone: (304) 558-2307 Requestor Email: mark.a.atkins@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

**AGENCY COPY**

Total Order Amount	Open End
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MA 02/20/2020 PURCHASING DIVISION AUTHORIZATION SIGNED BY: DATE: ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: DATE: ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION <i>Robert M Brown II</i> SIGNED BY: DATE: FEB 26 2020 ELECTRONIC SIGNATURE ON FILE
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*2/25/2020*

**Extended Description:**

**CHANGE ORDER**

Change Order No.11 issued to publish an agreement to sell tires at NTIRE18 contract pricing through ARI on behalf of the state of West Virginia per the attached documentation.

Effective Date: 02/15/2020

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

**NO OTHER CHANGES**

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25172500			EA	\$0.000000
	<b>Service From</b>	<b>Service To</b>			

**Commodity Line Description:** New Tires and Tubes

**Extended Description:**

See Goodyear's Catalog Price Book (07/01/2018) & Service Pricing as attached.

# **The Goodyear Tire & Rubber Company**

**Akron, Ohio 44316 - 0001**

**GOVERNMENT SALES DEPARTMENT**

**January 28, 2020**

**State of West Virginia  
Department of Administration  
2101 Washington Street, East  
PO Box 50121, Building 17  
Charleston, WV 25305-0121  
Attn: Kenny Yoakum  
Director, Fleet Management Division**

**Subject: NTIRE18 Tires / ARI Program**

**The Goodyear Tire & Rubber Company has updated Service Pricing for the State of West Virginia to now align with National Account Service Pricing. The previously established Service Pricing for the State of West Virginia was different from National Account Service Pricing, thus the root cause of why previous overbilling issues were able to occur.**

**Now that the cause of the overbilling issues has been identified and resolved, The Goodyear Tire & Rubber Company agrees to sell tires at NTIRE18 contract pricing through ARI on behalf of the State of West Virginia as requested. If an agency does not utilize ARI for vehicle management, they can purchase tires as they have in the past through the NTIRE18 contract. In the event an improper code or amount is billed, the document should be rejected back to the dealer for correction.**

**The Goodyear Tire & Rubber Company and ARI look forward to ensuring that West Virginia State Agencies are billed correctly.**

**If this change order is accepted, please advise the effective date for communication purposes.**

**Respectfully,**



**Kenny Miller  
Contract Manager State & Local  
Government Sales  
The Goodyear Tire & Rubber Company  
200 Innovation Way D/709, Akron, OH 44316  
Phone 330-796-4352  
kenneth\_miller@goodyear.com**

# **The Goodyear Tire & Rubber Company**

**Akron, Ohio 44316 - 0001**

**GOVERNMENT SALES DEPARTMENT**

**December 9, 2019**

**State of West Virginia  
Department of Administration  
2101 Washington Street, East  
PO Box 50121, Building 17  
Charleston, WV 25305-0121  
Attn: Kenny Yoakum  
Director, Fleet Management Division**

**Subject: NTIRE18 Tires / ARI Program**

**The Goodyear Tire & Rubber Company agrees to sell tires at NTIRE18 contract pricing through ARI on behalf of the State of West Virginia as requested. If an agency does not utilize ARI for vehicle management, they can purchase tires as they have in the past through the NTIRE18 contract.**

**It is also understood that each agency will indicate their billing preference at the point of sale. This agreement is in place throughout the duration of this subject contract.**

**Respectfully,**



**Kenny Miller  
Contract Manager State & Local  
Government Sales  
The Goodyear Tire & Rubber Company  
200 Innovation Way D/709, Akron, OH 44316  
Phone 330-796-4352  
kenneth\_miller@goodyear.com**



Automotive Resources International

4001 Leadenhall Road, Mount Laurel, NJ 08054  
P 856-727-7075 / F 856-608-7131 / arifleet.com

January 7, 2020

Kenny Yoakum, Executive Director  
State of West Virginia  
Department of Administration  
Fleet Management Department  
2101 Washington Street East  
Building 17  
Charleston, WV 25305-0121

Dear Mr. Yoakum:

Please accept this letter as Automotive Rental, Inc.'s ("ARI") acknowledgement and the State of West Virginia's ("State") concurrence that ARI will facilitate the State's Goodyear National Discount pricing structure for tires through the maintenance program currently being contracted between ARI and the State under Purchase Order # FLT1700000001. ARI and the State agree that there will be no additional fees such as the independent vendor fees charged by ARI for this process. However, the State and ARI agree that tire purchases made through the State's Goodyear National Discount pricing structure will not be subject to the National Account rebate currently being credited to the State by ARI for qualifying national account purchases. This process will be effective upon execution of a Change Order by ARI and the State and acknowledgement from Goodyear that the programming is in place to facilitate the change.

Please acknowledge your acceptance of the terms indicated above by signing in the space indicated below and returning a copy to my attention. If you have any questions, please feel free to contact me at 856-727-7075.

Sincerely,

Daniel Willard  
Director-Financial Services  
Automotive Rentals, Inc.

Agreed to and Accepted by:

The State of West Virginia

By: \_\_\_\_\_

Title: \_\_\_\_\_

Driven fleet professionals. Driving results.™

