

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Master Agreement

Order Date: 2020-03-03

CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV20A Procurement Folder: 647097 Reason for Modification: Document Name: MV20 - 2020, OR LATEST MODEL VEHICLE Change Order No. 01: Issued to remove the Class 2 Ford Fusion Hybrid from the contract due to manufacturer build-out date of 02/28/2020. Document Description: Award of CRFQ 0212 SWC200000002 (Original Folder No. 636349 Procurement Type: Statewide MA (Open End) Buyer Name: Mark A Atkins Telephone: (304) 558-2307 Email: mark.a.atkins@wv.gov Effective Start Date: 2019-11-01 Shipping Method: Best Way Effective End Date: 2020-10-31 Free on Board: FOB Dest, Freight Prepaid

VENDOR DEPARTMENT CONTACT Vendor Customer Code: 000000199714 Requestor Name: Mark A Atkins Requestor Phone: (304) 558-2307 STEPHENS AUTO CENTER Requestor Email: mark.a.atkins@wv.gov PO BOX 278 DANVILLE WV 25053278 Extension: Vendor Contact Phone: (999) 999-9999 Discount Percentage: 0.0000 Discount Days: 0

| | NVOICE TO | | HIP TO |
|--------------------|-----------------------|-----------------------|--------------------|
| ALL STATE AGENCIES | 3 | STATE OF WEST VIRGINI | A |
| VARIOUS LOCATIONS | AS INDICATED BY ORDER | VARIOUS LOCATIONS AS | INDICATED BY ORDER |
| | | | |
| No City | WV 99999 | No City | WV 99999 |
| us | | us | |

AGENCY COP Total Order Amount

Open End

MA 03/03/2020

PURCHASING DIVISION AUTHORIZATION

SIGNED BY:

DATE:

ELECTRONIC SIGNATURE ON FILE 2020

ATTORNEY GENERAL APPROVAL AS TO FORM

SIGNED BY: DATE:

ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION

SIGNED BY:

Beverly Toler DATE:

ELECTRONIC SIGNATURE ON FILE

Date Printed: Mar 03, 2020 Order Number: MV20A Page: 3/9/2000

FORM ID : WV_PRC_CMA_001 8/14

Extended Description:

CHANGE ORDER:

Change Order No. 01: Issued for the following:

- 1. To remove the Class 2 Ford Fusion Hybrid from the contract due to manufacturer build-out date of 02/28/2020.
- 2. To publish the CMA MV20A Exhibit_A Pricing Pages (Revised 02/28/2020) with the Class 2 vehicle removed.

Effective Date: 02/28/2020

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

NO OTHER CHANGES

| Line | Commodity Code | Manufacturer | Model No | Unit | Unit Price |
|------|----------------|--------------|----------|------|------------|
| 1 | 25100000 | | | EA | \$0.000000 |
| | Service From | Service To | | | |
| | | | | | |

Commodity Line Description: MV20 - 2020 or LATEST MODEL VEHICLE

Extended Description:
MV20 - 2020 or LATEST MODEL VEHICLE:
See attached pricing page(s) for contract pricing.

 Date Printed:
 Mar 03, 2020
 Order Number:
 MV20A
 Pege: 2
 FORM ID: WV_PRC_CMA_001
 8/14

Atkins, Mark A

From:

Richard Stephens <sac.rstephens@gmail.com>

Sent: To: Tuesday, January 7, 2020 11:43 AM Atkins, Mark A; Fleet Management

Cc:

Mike Ballard

Subject:

[External] final order date

CAUTION: External email. Do not click links or open attachments unless you verify sender.

All,

The final order due date for the Class 2 Fusion Hybrid that we have on contract MV20 is 2-28-2020. The Fusion will be discontinued and will not be built as a 2021 model. As always, Ford reserves the right to change this date so if you have any pending orders, I would suggest processing them as soon as possible. Thank you.

Richard Stephens Stephens Auto Center



www.stephensauto.com

Class 4 - Automobile Large Sedan

| Vendor Name: | Stephens Auto | Stephens Auto Center FCA - Dodge Charger LDDM48 | | Mike Ballard |
|--|--------------------------------|---|---------------------|---------------------------|
| Manufacturer/Brand: | FCA - Dodge | | | 304-369-2411 |
| Model Name & Number: | Charger LDDM | | | mballard@stephensauto.com |
| Vehicle Requirements: | | | | |
| Classification: | Large Sedan | | | |
| Drive: | Rear Wheel | _ | Manufacturer's | Standard Available Colors |
| Passenger seating: | 5 (including driver) | | Standard Color Code | Color Description |
| Doors: | 4, minimum | | PDN | Destroyer Gray |
| Wheelbase: | 111 in., minimum | | PFQ | F8 Green |
| GVWR: | 4,900 lbs. min, 5,300 lbs. | max | PVP | Go Mango |
| Engine: | 4 cylinder minimum | | PAU | Granite |
| Additional Requirements: | | | PBM | indigo Blue |
| The vehicle bid shall include the state the specification. | ndard equipment requirements a | s required in section 3.1.1.1 of | PAR | Maximum Steel |
| | | | PRV | Octane Red |
| | | | PX8 | Pitch Black |
| Monday Bid | Deenenen | 1 | PR3 | Torred |
| Vendor Bid | response: | | PW7 | White Knuckle |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gașoline | 30 | 19 | \$23,169.00 | \$33,662.42 |
| Flex-fuel | 22 | 14 | \$23,169.00 | \$37,454.71 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | | N/A | |
| FOB Other than Metro Charleston - | Per Mile | | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 6 - Automobile Compact Utility

| Vendor Name: | Stephens Auto Cente | er | Vendor Contact: | Mike Bailard |
|---|--|------------------------------|---------------------|---------------------------|
| Menufacturer/Brand: | FCA Jeep | | Phone No.: | 304-369-2411 |
| Model Name & Number: | Cherokee Trailhawk I | Cherokee Trailhawk KL JH74 | | mballard@stephensauto.com |
| Vehicle Requirements: Classification: | Compact Utility | | | |
| Drive: | 4 Wheel/All Wheel with High & Low Range | | Manufacturer's | Standard Available Colors |
| Passenger seating: | 5 (including driver) | - | Standard Color Code | Color Description |
| Doors: | 4, minimum | _ | PSC | Billet Silver |
| Wheelbase: | 102 in., minimum | _ | PW7 | Bright White |
| GVWR: | 4350 lbs. min, 5600 lbs. max. | - | PXI | Diamond Black |
| Engine: | 4 cylinder minimum | 5 | PAU | Granite |
| Off Road Package: | includes but not limited to: Umited lock differential, heavy duty engine duty suspension with gas shocks, to tires. | cooling, skid plates, heavy | PBJ | Hydro Blue |
| Tow Package: | installed Hitch & Wiring | | PT6 | Light Brownstone |
| Slush/All-Weather Matx: | Installed: Driver, Passenger, Cargo | Areas | PFP | Olive Green |
| The vehicle bid shall include the stan specification. | dard equipment requirements as requir | ed in section 3.1.1.1 of the | PRV | Velvet Red |
| Vendor Bid Response: | | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 27 | 19 | \$29,745.00 | \$41,002.31 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | , | N/A | |
| FOB Other than Metro Charleston - P | er Mile | | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 7 - Automobile Mid Size Utility

| Vendor Name: | Stephens Auto Center | | Vendor Contact: | Mike Ballard |
|---|---------------------------------|--------------------------------|---------------------|---------------------------|
| Manufacturer/Brand: | FCA Jeep | FCA Jeep | | 304-369-2411 |
| Model Name & Number: | Grand Cheroke | Grand Cherokee WKJH74 | | mballard@stephensauto.com |
| Vehicle Requirements: | | . 9 | | |
| Classification: | Mid Size Utility | | | |
| Drive: | 4 Wheel/All Wheel | = | Manufacturer's | Standard Available Colors |
| Passenger seating: | 5 minimum (including driver) | _ | Standard Color Code | Color Description |
| Doors: | 4, minimum | | _ PSC | Billet Silver |
| Wheelbase: | 109 ln., minimum | | PW7 | Bright White |
| GVWR: | 6100 lbs. min, 7300 lbs. ma | X. | PXJ | Diamond Black |
| Engine: | 6 cylinder minimum | | PAU | Granite Crystal |
| Additional Requirements: | | _ | PDN | Sting Gray |
| The vehicle bid shall include the star the specification. | ndard equipment requirements as | required in section 3.1.1.1 of | PRV | Velvet Red |
| | | | PUW | Walnut Brown |
| Vendor Bid Response: | EPA HIGHWAY MPG | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Vemor raer type | Rating | 117.01.7.11.0 | | |
| Gasoline | 25 | 18 | \$26,059.00 | \$38,128.44 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Rybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | | N/A | |
| COR Other than Matter Charleston C | A 437a | | \$ 200 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 8 - Automobile Mid Size Utility

| Vendor Name: | Stephens Auto Cente | ır | Vendor Contact: | Mike Bailard |
|---|---|------------------------------|---------------------|---------------------------|
| Manufacturer/Brand: | FCA Jeep | | Phone No.: | 304-369-2411 |
| Model Name & Number: | Grand Cherokee WKI | H74 | Email: | mballard@stephensauto.com |
| Vehicle Requirements: | and the seatter | | | |
| Classification: | Mid Size Utility 4 Wheel/All Wheel with High and | - 4 | | |
| Drive: | Low Range | _ | Manufacturer's | Standard Available Colors |
| Passenger seating: | 5 minimum (including driver) | | Standard Color Code | Color Description |
| Doors: | 4, minimum | | PSC | Billet Silver |
| Wheelbase: | 109 in., minimum | | PW7 | Bright White |
| GVWR: | 6100 lbs. min, 7300 lbs. max. | | PXJ | Diamond Black |
| Engine: | 6 cylinder, Minimum | | PAU | Granite Crystal |
| Off Road Package: | Includes but not limited to: Limited differential, heavy duty engine coo shocks, tow hooks and all terrain ti | iling, skid plates, gas | PDN | Sting Gray |
| Tow Package: | Installed Hitch & Wiring | | PRV | Velvet Red |
| Slush/All-Weather Mats: | Installed: Driver, Passenger, Cargo Areas | - | PUW | Walnut Brown |
| Additional Requirements: | | - ! | | |
| The vehicle bid shall include the stan specification. Vendor Bid Response: | dard equipment requirements as requir | ed in section 3.1.1.1 of the | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 18 | \$28,924.00 | \$40,993.44 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | | N/A | |
| FOB Other than Metro Charleston - P | er Mile | | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 9 - Automobile Mini Van

| Vendor Name: | Stephens Auto Center | Vendor Contact: | Mike Ballard |
|--------------------------|---|---------------------|---------------------------|
| Manufacturer/Brand: | FCA Chrysler | Phone No.: | 304-369-2411 |
| Model Name & Number: | Voyager L RUCE53 | Email: | mballard@stephensauto.com |
| Vehicle Requirements: | | | |
| Classification: | Mini Van | | |
| Drive: | Front Wheel | Manufacturer's | Standard Available Colors |
| Passenger seating: | 7 minimum (including driver) | Standard Color Code | Color Description |
| Doors: | Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back | PSC | Billet Silver |
| Wheelbase: | 121 in., minimum | PXR | Black Onyx |
| GVWR: | 4,300 lbs. min, 6,075 lbs. max. | PAU | Granite |
| Engine: | 6 cylinder minimum | PBM | Indigo Blue |
| Passenger AC/Heat rear: | Installed | PRV | Octane Red |
| Side Air bags: | Installed | PW7 | White Knuckle |
| Siush/All-Weather Mats: | Installed: Driver, Passenger, Cargo | | |
| Additional Requirements: | Areas | | |
| | andard equipment requirements as required in section 3.1.1.1 of the | | |

| l. | | |
|--------|-----|-----------|
| Vendor | Bid | Response: |

| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
|-------------------|------------------------|---------------------|-------------|-----------------------|
| Gaseline | 28 | 19 | \$22,660.00 | \$33,644.49 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |

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|----|----|---|-----|---|
| - | P | • | - | - |

specification.

FOB Dealership: (Deduct)

N/A

FOB Other than Metro Charleston - Per Mile

\$ 2.00

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 12 - Automobile Standard Pick Up Reg Cab

| Vendor Name: | Stephens Auto C | enter | Vendor Contact: | Mike Ballard |
|--|----------------------------------|-----------------------------|---------------------|---------------------------|
| Manufacturer/Brand: | Ford | | Phone No.: | 304-369-2411 |
| Model Name & Number: | F150 F1C | | Email: | mballard@stephensauto.com |
| Vehicle Requirements: | | | | |
| Classification: | Standard Pick Up Reg Cab | _ | | |
| Drive: | Rear Wheel | | Manufacturer's | Standard Available Colors |
| Passenger seating: | 2 minimum (including driver) | | Standard Color Code | Color Description |
| Doors: | 2, minimum | | D1. | Stone Gray |
| Wheelbase: | 119 in., minimum | | E7 | Velocity Blue |
| GVWR: | 6000 lbs. min, 6650 lbs. max. | | JS | Iconic Silver |
| Engine: | 6 cylinder minimum | | 37 | Magnetic |
| Additional Requirements: | | | N1 | Blue Jeans |
| Drop-in or spray-in bedliner | | | PQ | Race Red |
| The vehicle bid shall include the stan of the specification. | dard equipment requirements as r | required in section 3.1.1.1 | им | Agate Black |
| | | | YZ | Oxfor White |
| Vendor Bid Response: | | ., | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gascline | | | | |
| Flex-fuel | 19 | 14 | \$21,746.00 | \$37,511.98 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | | N/A | |
| FOB Other than Metro Charleston - P | er Mile | a | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award

Class 12 - Automobile Standard Pick Up Reg Cab

| Vendor Name: | Stephens Auto (| Center | Vendor Contact: | Mike Ballard |
|--|---------------------------------|-----------------------------|---------------------|---------------------------|
| Manufacturer/Brand: | FCA Ram | | Phone No.: | 304-369-2411 |
| Model Name & Number: | 1500 DS1L61 | | Email: | mballard@stephensauto.com |
| Vehicle Requirements: | | | | |
| Classification: | Standard Pick Up Reg Cab | =0 | | |
| Drive: | Rear Wheel | | Manufacturer's | Standard Available Colors |
| Passenger seating: | 2 minimum (including driver) | | Standard Color Code | Color Description |
| Doors: | 2, minimum | | PW7 | Bright White |
| Wheelbase: | 119 in., minimum | | PR4 | Flame Red |
| GVWR: | 6000 ibs. mln, 6650 ibs. max | | | |
| Engine: | 6 cylinder minimum | | | |
| Additional Requirements: | | _ | | |
| Drop-in or spray-in bedliner | | _ | | |
| The vehicle bid shall include the star of the specification. | ndard equipment requirements as | required in section 3.1.1.1 | | |
| Vendor Bid Response: | | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 25 | 20 | \$19,749.00 | \$31,436.50 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | | N/A | |
| FOB Other than Metro Charleston - F | Per Mile | | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award

Class 13 - Automobile Standard Pick Up Reg Cab

| Vendor Name: | Stephens Auto Center | | Vendor Contact | Mike Ballard | |
|---|---------------------------------------|-----------------------------|--|---------------------------|--|
| Manufacturer/Brand: | Ford | | Phone No.: | 304-369-2411 | |
| Model Name & Number: | F150 F1E | | Email: | mballard@stephensauto.com | |
| Vehicle Requirements: | | | | | |
| Classification: | Standard Pick Up Reg Cab | _ | | | |
| Drive: | 4 Wheel/All wheel with Hi/Lo Range | | Manufacturer's Standard Available Colors | | |
| Passenger seating: | 2 minimum (including driver) | | Standard Color Code | Color Description | |
| Doors: | 2, minimum | | D1 | Stone Gray | |
| Wheelbase: | 119 in., minimum | | E7 | Velocity Blue | |
| GVWR: | 6000 lbs. min, 6650 lbs. max. | | JS | Iconic Silver | |
| Engine: | 6 cylinder minimum | | .17 | Magnetic | |
| Additional Requirements: | | | N1 | Blue Jeans | |
| Drop-in or spray-in bedliner | | | PQ. | Race Red | |
| The vehicle bid shall include the sta of the specification. | andard equipment requirements as I | required in section 3.1.1.1 | UM | Agate Black | |
| | | | YZ | Oxfor White | |
| Vendor Bid Response: | | | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost | |
| Gasoline | | | | | |
| Flex-fuel | 17 | 13 | \$24,846.00 | \$42,266.81 | |
| Diesei | | | | | |
| CNG/Bifuel | | | | | |
| Hybrid | | | | | |
| *Options: | | | | | |
| FOB Dealership: (Deduct) | | | N/A | | |
| FOB Other than Metro Charleston - Per Mile | | | \$ 2.00 | | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award

Class 13 - Automobile Standard Pick Up Reg Cab

| Vendor Name: | Stephens Auto C | Center | Vendor Contact: | Mike Ballard |
|--|---------------------------------------|-----------------------------|--|---------------------------|
| Manufacturer/Brand: | FCA Ram | | Phone No.: | 304-369-2411 |
| Model Name & Number: | 1500 DS6L61 | | Email: | mballard@stephensauto.com |
| Vehicle Requirements: | | | | |
| Classification: | Standard Pick Up Reg Cab | | | |
| Drive: | 4 Wheel/All wheel with Hi/Lo Range | | Manufacturer's Standard Available Colors | |
| Passenger scating: | 2 minimum (including driver) | | Standard Color Code | Color Description |
| Doors: | 2, minimum | | PW7 | Bright White |
| Wheelbase: | 119 in., minimum | | PR4 | Flame Red |
| GVWR: | 6000 lbs. min, 6650 lbs. max | | | |
| Engine: | 6 cylinder minimum | | - 11-1101-120 | |
| Additional Requirements: | | - | | |
| Drop-in or spray-in bedliner | | - | | |
| The vehicle bid shall include the stan | idard equipment requirements as | required in section 3.1.1.1 | | |
| of the specification. | | | | |
| Vendor Bid Response: | | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasolina | 24 | 19 | \$21,441.00 | \$33,653.17 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | · | N/A | |
| FOB Other than Metro Charleston - Per Mile | | | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award

Class 14 - Automobile Standard Pick Up Extended Cab

| Vendor Name: | Stephens Auto Cente | r | Vendor Contact: | Mike Ballard |
|---|--|------------------------------|---------------------|---------------------------|
| Manufacturer/Brand: | Ford | | Phone No.: | 304-369-2411 |
| Model Name & Number: | F150 X1E | | - Email: | mballard@stephensauto.com |
| | | | | |
| Vehicle Requirements: | | | | |
| Classification: | Standard Pick Up Extended Cab | | | |
| Drive: | 4 Wheel/All wheel with HI/Lo Range | | Manufacturer's | Standard Available Colors |
| Passenger seating: | 4 minimum (including driver) | - | Standard Color Code | Color Description |
| Doors: | 4, minimum | - | D1 | Stone Gray |
| Wheelbase: | 140in., minimum | - | E7 | Velocity Blue |
| GVWR: | 6275 lbs. min, 7350 lbs. max. | | JS . | Iconic Silver |
| Engine: | Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel | | J7 | Magnetic |
| Off Road Package: | includes but not limited to: Limited Slip rear axie, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires. | | N1 | Blue Jeans |
| Tow Package: | Installed Hitch & Wiring | | PQ | Race Red |
| Slush/All weather Mats | Installed on driver and passenger for except where vinyl floor covering is | | UM | Agate Black |
| Bed: | Short, with installed drop-in or spray-in liner. | | YZ | Oxford White |
| Stiding rear window: | Not required. | -0.1 -0.7 | | |
| Additional Requirements: | | | | |
| The vehicle bid shall include the standard specification. | dard equipment requirements as require | ed in section 3.1.1.1 of the | | |
| Vendor Bid Response: | | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | |
| Flex-fuel | 15 | 12 | \$28,392.00 | \$47,871.17 |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| Hybrid | | | | |
| *Options: | | | | |
| FOB Dealership: (Deduct) | | | N/A | |
| FOB Other than Metro Charleston - Per Mile | | | \$ 2.00 | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 14 - Automobile Standard Pick Up Extended Cab

| Vendor Name: | Stephens Auto Cente | P. T | _ Vendor Contact: | Mike Ballard |
|---|---|-------------------------------|---------------------|---------------------------|
| Manufacturer/Brand: | FCA Ram | | Phone No.: | 304-369-2411 |
| Model Name & Number: | 1500 DS6L41 | | Email: | mballard@stephensauto.com |
| Vehicle Requirements: Classification: | Standard Pick Up Extended Cab | | | |
| Drive: | 4 Wheel/All wheel with Hi/Lo Range | - | Manufacturer's | Standard Available Colors |
| Passenger seating: | 4 minimum (including driver) | = }; ==: | Standard Color Code | Color Description |
| Doors: | 4, minimum | - | PW7 | Bright White |
| Wheelbase: | 140in., minimum | | PR4 | Flame Red |
| GVWR: | 6275 lbs. min, 7350 lbs. max. | | | |
| Engine: | Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel | | | |
| Off Road Package: | includes but not limited to: Limited differential, heavy duty engine coo suspension with gas shocks, tow ho | ling, skid plates, heavy duty | | |
| Tow Package: | Installed Hitch & Wiring | • | | |
| Siush/All weather Mats | Installed on driver and passenger front and second row, except where vinyl floor covering is present. | | | |
| Bed: | Short, with installed drop-in or spray-in liner. | | | |
| Stiding rear window: | Not required. | ± - | | |
| Additional Requirements: | | • | | |
| The vehicle bid shall include the stand specification. | dard equipment requirements as require | ed in section 3.1.1.1 of the | :: • | |
| Vendor Bid Response: | | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 22 | 17 | \$24,514.00 | \$37,933.12 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/8ifuel | | | | |
| Hybrid | | | | |
| *Options: | - | | | • |
| FOB Dealership: (Deduct) | | 19 | N/A | |
| FOB Other than Metro Charleston - Po | er Mile | | \$ 2.00 | |
| | | | | |

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 15 - Automobile Standard Pick Up Crew Cab

| Vendor Name: | Stephens Auto Center | | Vendor Contact: | Mike Ballard |
|--|--|------------------------------|--|---------------------------|
| Manufacturer/Brand: | Ford | | Phone No.: | 304-369-2411 |
| Model Name & Number: | F150 W1E | | Email: | mballard@stephensauto.com |
| Vehicle Requirements: Classification: | Standard Pick Up Crew Cab | | | |
| Drive: | 4 Wheel/All Wheel with High & Low Range | | Manufacturer's Standard Available Colors | |
| Passenger seating: | 4 minimum (including driver) | = } =< | Standard Color Code | Color Description |
| Doors: | 4 fuil doors, minimum | =0. ee: | D1 | Stone Gray |
| Wheelbase: | 149 in., minimum | | E7 | Velocity Blue |
| GVWR: | 6800 lbs. min, 7350 lbs. max. | | JS | Iconic Silver |
| Engine: | Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel | | <i>1</i> 7 | Magnetic |
| Off Road Package: | Includes but not limited to: Limited differential, heavy duty engine cooduty suspension with gas shocks, to tires. | oling, skid plates, heavy | N1 | Blue Jeans |
| Tow Package: | Installed Hitch & Wiring | | PQ | Race Red |
| Slush/All weather Mats | Installed on driver and passenger front and second row, except where vinyl floor covering is present. | | UM | Agate Black |
| Bed: | Long bed with drop-in or spray-in bedliner | | YZ | Oxford White |
| Stiding Rear Window: | Not Required | | 0 | |
| Additional Requirements: | | | | |
| The vehicle bid shall include the stand specification. | dard equipment requirements as requir | ed in section 3.1.1.1 of the | | |
| Vendor Bid Response: | 1 | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | | | | |
| Flex-fuel | 15 | 12 | \$30,929.00 | \$50,408.17 |
| Diesel | | | | |
| CNG/Rifuel | | | | |

N/A

\$

2.00

Hybrid

*Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile_

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Class 15 - Automobile Standard Pick Up Crew Cab

| Vendor Name: | Stephens Auto Cent | er | Vendor Contact: | Mike Ballard |
|---|--|--|---------------------|---------------------------|
| Manufacturer/Brand: | FCA Ram | | Phone No.: | 304-369-2411 |
| Model Name & Number: | 1500 D\$6L91 | | _ Email: | mballard@stephensauto.com |
| Vehicle Requirements: | | | | |
| Classification: | Standard Pick Up Crew Cab 4 Wheel/All Wheel with High & | _ | | |
| Drive: | Low Range | | Manufacturer's | Standard Available Colors |
| Passenger seating: | 4 minimum (including driver) | - | Standard Color Code | Color Description |
| Doors: | 4 full doors, minimum | _ | -PW7 | Bright White |
| Wheelbase: | 149 in., minimum | | PR4 | Flame Red |
| GVWR: | 6800 lbs. min, 7350 lbs. max. | | 7,117 | 1121101100 |
| Engine: | Minimum 8 Cylinder for gasoline and Minimum 6 Cylinder for diese | | | |
| Off Road Package: | includes but not limited to: Limite differential, heavy duty engine co- duty suspension with gas shocks, t tires. | d Slip rear axle, traction lock pling, skid plates, heavy | | |
| Tow Package: | Installed Hitch & Wiring | | | |
| Shish/All weather Mats | Installed on driver and passenger front and second row, except where vinyl floor covering is present. | | | |
| Bed: | Long bed with drop-in or spray-in bedliner | -: . | | |
| Sliding Rear Window: | Not Required | - / | | |
| Additional Requirements: | | | | |
| The vehicle bid shall include the sta specification. | indard equipment requirements as requir | ed in section 3.1.1.1 of the | | |
| Vendor Bid Response: | 7 | | | |
| Vehicle fuel type | EPA HIGHWAY MPG Rating | EPA CITY MPG Rating | Unit Price | Total Life Cycle Cost |
| Gasoline | 22 | 17 | \$24,486.00 | \$37,905.12 |
| Flex-fuel | | | | |
| Diesel | | | | |
| CNG/Bifuel | | | | |
| tybrid | | | | |
| 'Options: | | :• | N/A | |

\$ 2.00 -

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.