



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 2020-03-03

CORRECT ORDER NUMBER  
 MUST APPEAR ON ALL PACKAGES,  
 INVOICES, AND SHIPPING PAPERS.  
 QUESTIONS CONCERNING THIS  
 ORDER SHOULD BE DIRECTED TO  
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV20A	Procurement Folder: 647097
Document Name: MV20 - 2020, OR LATEST MODEL VEHICLE	Reason for Modification:
Document Description: Award of CRFQ 0212 SWC2000000002 (Original Folder No: 636349)	Change Order No. 01: Issued to remove the Class 2 Ford Fusion Hybrid from the contract due to manufacturer build-out date of 02/28/2020.
Procurement Type: Statewide MA (Open End)	
Buyer Name: Mark A Atkins	
Telephone: (304) 558-2307	
Email: mark.a.atkins@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2019-11-01
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2020-10-31

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000199714 STEPHENS AUTO CENTER PO BOX 278  DANVILLE WV 25053278  US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Mark A Atkins Requestor Phone: (304) 558-2307 Requestor Email: mark.a.atkins@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

**AGENCY COPY**

Total Order Amount	Open End
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<i>MA 03/03/2020</i> PURCHASING DIVISION AUTHORIZATION SIGNED BY: <i>Tara Hight</i> DATE: <i>3/3/2020</i> ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: <i>John S. Gray</i> DATE: <i>3/9/2020</i> ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION SIGNED BY: <i>Beverly Tolson</i> DATE: <i>3/10/2020</i> ELECTRONIC SIGNATURE ON FILE
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**Extended Description:**

**CHANGE ORDER:**

Change Order No. 01: Issued for the following:

1. To remove the Class 2 Ford Fusion Hybrid from the contract due to manufacturer build-out date of 02/28/2020.
2. To publish the CMA MV20A Exhibit\_A Pricing Pages (Revised 02/28/2020) with the Class 2 vehicle removed.

Effective Date: 02/28/2020

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

NO OTHER CHANGES

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25100000			EA	\$0.000000
	<b>Service From</b>	<b>Service To</b>			

Commodity Line Description: MV20 - 2020 or LATEST MODEL VEHICLE

**Extended Description:**

MV20 - 2020 or LATEST MODEL VEHICLE:

See attached pricing page(s) for contract pricing.

## Atkins, Mark A

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**From:** Richard Stephens <sac.rstephens@gmail.com>  
**Sent:** Tuesday, January 7, 2020 11:43 AM  
**To:** Atkins, Mark A; Fleet Management  
**Cc:** Mike Ballard  
**Subject:** [External] final order date

**CAUTION: External email. Do not click links or open attachments unless you verify sender.**

All,

The final order due date for the Class 2 Fusion Hybrid that we have on contract MV20 is 2-28-2020. The Fusion will be discontinued and will not be built as a 2021 model. As always, Ford reserves the right to change this date so if you have any pending orders, I would suggest processing them as soon as possible. Thank you.

--

Richard Stephens  
Stephens Auto Center



[www.stephensauto.com](http://www.stephensauto.com)

**Class 4 - Automobile  
Large Sedan**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA - Dodge  
**Model Name & Number:** Charger LDDM48

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Large Sedan  
**Drive:** Rear Wheel  
**Passenger seating:** 5 (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 111 in., minimum  
**GVWR:** 4,900 lbs. min, 5,300 lbs. max  
**Engine:** 4 cylinder minimum

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PDN	Destroyer Gray
PFQ	F8 Green
PVP	Go Mango
PAU	Granite
PBM	Indigo Blue
PAR	Maximum Steel
PRV	Octane Red
PX8	Pitch Black
PR3	Torred
PW7	White Knuckle

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	30	19	\$23,169.00	\$33,662.42
Flex-fuel	22	14	\$23,169.00	\$37,454.71
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award.**

**Class 6 - Automobile  
Compact Utility**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Jeep  
**Model Name & Number:** Cherokee Trailhawk KL JH74

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

<b>Classification:</b>	Compact Utility
<b>Drive:</b>	4 Wheel/All Wheel with High & Low Range
<b>Passenger seating:</b>	5 (including driver)
<b>Doors:</b>	4, minimum
<b>Wheelbase:</b>	102 in., minimum
<b>GVWR:</b>	4350 lbs. min, 5600 lbs. max.
<b>Engine:</b>	4 cylinder minimum
<b>Off Road Package:</b>	includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
<b>Tow Package:</b>	Installed Hitch & Wiring
<b>Slush/All-Weather Mats:</b>	Installed: Driver, Passenger, Cargo Areas
The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.	

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PSC	Billet Silver
PW7	Bright White
PXJ	Diamond Black
PAU	Granite
PBJ	Hydro Blue
PT6	Light Brownstone
PFP	Olive Green
PRV	Velvet Red

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	27	19	\$29,745.00	\$41,002.31
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 7 - Automobile  
Mid Size Utility**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Jeep  
**Model Name & Number:** Grand Cherokee WKJH74

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Mid Size Utility  
**Drive:** 4 Wheel/All Wheel  
**Passenger seating:** 5 minimum (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 109 in., minimum  
**GVWR:** 6100 lbs. min, 7300 lbs. max.  
**Engine:** 6 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PSC	Billet Silver
PW7	Bright White
PXJ	Diamond Black
PAU	Granite Crystal
PDN	Sting Gray
PRV	Velvet Red
PUW	Walnut Brown

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasolina	25	18	\$26,059.00	\$38,128.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award.**

**Class 8 - Automobile  
Mid Size Utility**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Jeep  
**Model Name & Number:** Grand Cherokee WKJH74

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Mid Size Utility  
**Drive:** 4 Wheel/All Wheel with High and Low Range  
**Passenger seating:** 5 minimum (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 109 in., minimum  
**GVWR:** 6100 lbs. min, 7300 lbs. max.  
**Engine:** 6 cylinder, Minimum  
**Off Road Package:** Includes but not limited to: Limited Slip rear, axle traction lock differential, heavy duty engine cooling, skid plates, gas shocks, tow hooks and all terrain tires.  
**Tow Package:** Installed Hitch & Wiring  
**Slush/All-Weather Mats:** Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PSC	Billet Silver
PW7	Bright White
PXJ	Diamond Black
PAU	Granite Crystal
PDN	Sting Gray
PRV	Velvet Red
PUW	Walnut Brown

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$28,924.00	\$40,993.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award.**

**Class 9 - Automobile  
Mini Van**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Chrysler  
**Model Name & Number:** Voyager L RUCES3

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Mini Van  
**Drive:** Front Wheel  
**Passenger seating:** 7 minimum (including driver)  
**Doors:** Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back  
**Wheelbase:** 121 in., minimum  
**GVWR:** 4,300 lbs. min, 6,075 lbs. max.  
**Engine:** 6 cylinder minimum  
**Passenger AC/Heat rear:** Installed  
**Side Air bags:** Installed  
**Slush/All-Weather Mats:** Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PSC	Billet Silver
PXR	Black Onyx
PAU	Granite
PBM	Indigo Blue
PRV	Octane Red
PW7	White Knuckle

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	28	19	\$22,660.00	\$33,644.49
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award.**



**Class 12 - Automobile  
Standard Pick Up Reg Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** F150 F1C

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Reg Cab  
**Drive:** Rear Wheel  
**Passenger seating:** 2 minimum (including driver)  
**Doors:** 2, minimum  
**Wheelbase:** 119 in., minimum  
**GVWR:** 6000 lbs. min, 6650 lbs. max.  
**Engine:** 6 cylinder minimum

**Additional Requirements:**

**Drop-in or spray-in bedliner**  
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
D1	Stone Gray
E7	Velocity Blue
JS	Iconic Silver
J7	Magnetic
N1	Blue Jeans
PQ	Race Red
UM	Agate Black
YZ	Oxford White

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	19	14	\$21,746.00	\$37,511.98
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award**

**Class 12 - Automobile  
Standard Pick Up Reg Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Ram  
**Model Name & Number:** 1500 DS1L61

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Reg Cab  
**Drive:** Rear Wheel  
**Passenger seating:** 2 minimum (including driver)  
**Doors:** 2, minimum  
**Wheelbase:** 119 in., minimum  
**GVWR:** 6000 lbs. min, 6650 lbs. max.  
**Engine:** 6 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

**Additional Requirements:**

**Drop-in or spray-in bedliner**  
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	20	\$19,749.00	\$31,436.50
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

\*Note - The above delivery "options" above are not evaluated as part of the award

**Class 13 - Automobile  
Standard Pick Up Reg Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** F150 F1E

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Reg Cab  
**Drive:** 4 Wheel/All wheel with Hi/Lo Range  
**Passenger seating:** 2 minimum (including driver)  
**Doors:** 2, minimum  
**Wheelbase:** 119 in., minimum  
**GVWR:** 6000 lbs. min, 6650 lbs. max.  
**Engine:** 6 cylinder minimum

**Additional Requirements:**

Drop-in or spray-in bedliner

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
D1	Stone Gray
E7	Velocity Blue
JS	Iconic Silver
J7	Magnetic
N1	Blue Jeans
PQ	Race Red
UM	Agate Black
YZ	Oxford White

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	17	13	\$24,846.00	\$42,266.81
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award**

**Class 13 - Automobile  
Standard Pick Up Reg Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Ram  
**Model Name & Number:** 1500 DS6L61

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Reg Cab  
**Drive:** 4 Wheel/All wheel with Hi/Lo Range  
**Passenger seating:** 2 minimum (including driver)  
**Doors:** 2, minimum  
**Wheelbase:** 119 in., minimum  
**GVWR:** 6000 lbs. min, 6650 lbs. max.  
**Engine:** 6 cylinder minimum

**Additional Requirements:**

Drop-in or spray-in bedliner

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	19	\$21,441.00	\$33,653.17
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A

FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award**

**Class 14 - Automobile  
Standard Pick Up Extended Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** F150 X1E

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

<b>Classification:</b>	Standard Pick Up Extended Cab
<b>Drive:</b>	4 Wheel/All wheel with HI/Lo Range
<b>Passenger seating:</b>	4 minimum (including driver)
<b>Doors:</b>	4, minimum
<b>Wheelbase:</b>	140in., minimum
<b>GVWR:</b>	6275 lbs. min, 7350 lbs. max.
<b>Engine:</b>	Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel
<b>Off Road Package:</b>	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
<b>Tow Package:</b>	Installed Hitch & Wiring
<b>Slush/All weather Mats</b>	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
<b>Bed:</b>	Short, with installed drop-in or spray-in liner.
<b>Sliding rear window:</b>	Not required.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
D1	Stone Gray
E7	Velocity Blue
JS	Iconic Silver
J7	Magnetic
N1	Blue Jeans
PQ	Race Red
UM	Agate Black
YZ	Oxford White

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	15	12	\$28,392.00	\$47,871.17
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct) N/A  
 FOB Other than Metro Charleston - Per Mile \$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award.**

**Class 14 - Automobile  
Standard Pick Up Extended Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Ram  
**Model Name & Number:** 1500 DS6L41

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Extended Cab  
**Drive:** 4 Wheel/All wheel with Hi/Lo Range  
**Passenger seating:** 4 minimum (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 140in., minimum  
**GVWR:** 6275 lbs. min, 7350 lbs. max.  
**Engine:** Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel  
**Off Road Package:** Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.  
**Tow Package:** Installed Hitch & Wiring  
**Slush/All weather Mats** Installed on driver and passenger front and second row, except where vinyl floor covering is present.  
**Bed:** Short, with installed drop-in or spray-in liner.  
**Sliding rear window:** Not required.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	17	\$24,514.00	\$37,933.12
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

FOB Dealership: (Deduct)

N/A

FOB Other than Metro Charleston - Per Mile

\$ 2.00

**\*Note - The above delivery "options" above are not evaluated as part of the award.**

**Class 15 - Automobile  
Standard Pick Up Crew Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** F150 W1E

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Crew Cab  
**Drive:** 4 Wheel/All Wheel with High & Low Range  
**Passenger seating:** 4 minimum (including driver)  
**Doors:** 4 full doors, minimum  
**Wheelbase:** 149 in., minimum  
**GVWR:** 6800 lbs. min, 7350 lbs. max.  
**Engine:** Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel  
**Off Road Package:** Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.  
**Tow Package:** Installed Hitch & Wiring  
**Slush/All weather Mats** Installed on driver and passenger front and second row, except where vinyl floor covering is present.  
**Bed:** Long bed with drop-in or spray-in bedliner  
**Sliding Rear Window:** Not Required

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
D1	Stone Gray
E7	Velocity Blue
JS	Iconic Silver
J7	Magnetic
N1	Blue Jeans
PQ	Race Red
UM	Agate Black
YZ	Oxford White

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	15	12	\$30,929.00	\$50,408.17
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

N/A  
\$ 2.00

FOB Dealership (Deduct)

FOB Other than Metro Charleston - Per Mile

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 15 - Automobile  
Standard Pick Up Crew Cab**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** FCA Ram  
**Model Name & Number:** 1500 DS6L91

**Vendor Contact:** Mike Ballard  
**Phone No.:** 304-369-2411  
**Email:** mballard@stephensauto.com

**Vehicle Requirements:**

**Classification:** Standard Pick Up Crew Cab  
**Drive:** 4 Wheel/All Wheel with High & Low Range  
**Passenger seating:** 4 minimum (including driver)  
**Doors:** 4 full doors, minimum  
**Wheelbase:** 149 in., minimum  
**GVWR:** 6800 lbs. min, 7350 lbs. max.  
**Engine:** Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel  
**Off Road Package:** includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.  
**Tow Package:** Installed Hitch & Wiring  
**Slush/All weather Mats** Installed on driver and passenger front and second row, except where vinyl floor covering is present.  
**Bed:** Long bed with drop-in or spray-in bedliner  
**Sliding Rear Window:** Not Required

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	17	\$24,486.00	\$37,905.12
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**\*Options:**

N/A  
\$ 2.00 -

FOB Dealership: (Deduct) -  
 FOB Other than Metro Charleston - Per Mile

**\*Note - The above delivery "options" above are not evaluated as part of the award.**