

**2018-19 MY**

**CAR & TRUCK NOTES:**

- All Dates are subject to change – All changes will be communicated via the Fleet DNB and Fleet.Ford.Com
- Selected vehicle lines and/or options may balance out earlier than reflected due to high demand and/or commodity shortage.
- Shaded boxes indicate dates in the past.

VEHICLE LINE	18 MY Fleet Final Order Due Date	18 MY Last Day to Spec Change/Cancel	18 MY Job Last Date	19 MY Order Bank Open Date	19 MY Scheduling Begins	19 MY Job #1 Date
CMAX	01/05/18	02/15/18	05/03/18	N/A	N/A	N/A
Continental	06/29/18	07/26/18	09/27/18	07/16/18	08/16/18	10/01/18
Econoline VSO <b>New!</b>	03/30/18 03/02/18	04/12/18 03/23/18	06/21/18 05/25/18	04/18/18 05/14/18	05/17/18 06/14/18	06/25/18 07/23/18
Ecosport	05/04/18	05/24/18	08/31/18	05/14/18	06/14/18	09/03/18
Edge	03/29/18	04/12/18	06/28/18	04/16/18	05/17/18	07/09/18
Escape	06/29/18	07/26/18	10/07/18	07/16/18	08/16/18	10/08/18
Expedition	08/03/18	09/13/18	11/18/18	09/17/18	10/18/18	11/19/18
Explorer	06/01/18	06/28/18	09/09/18	06/11/18	07/19/18	09/10/18
Fiesta	06/01/18	06/21/18	09/14/18	06/13/18	07/12/18	09/17/18
F-150 VSO	06/29/18 06/01/18	08/23/18 07/26/18	DTP: 10/21/18 KC: 12/02/18 11/05/18	08/12/18 09/10/18	DTP: 09/13/18 KC: 10/18/18 11/15/18	DTP: 10/22/18 KC: 12/03/18 01/07/19
F-150 Diesel/Police (18MY J2)	N/A	N/A	N/A	01/12/18	DTP: 01/18/18 KC: 01/25/18	DTP: 02/26/18 KC: 03/12/18
Flex	02/02/18	03/01/18	05/11/18	02/12/18	03/22/18	05/14/18
Focus	01/05/18	02/15/18	05/03/18	N/A	N/A	N/A
Fusion <b>New!</b>	04/20/18	06/07/18	08/10/18	05/14/18	06/21/18	08/13/18
MKC	02/02/18	02/22/18	04/29/18	02/12/18	03/15/18	04/30/18
Medium Truck VSO <b>New!</b>	03/02/18 02/16/18	03/22/18 02/22/18	06/21/18 05/25/18	03/12/18 04/09/18	04/12/18 05/10/18	06/25/18 07/23/18

Fleet Distribution News Bulletin FDNB – 1803  
January 19, 2018

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MKT	02/02/18	03/01/18	05/11/18	02/12/18	03/22/18	05/14/18
MKX	03/29/18	04/12/18	06/28/18	04/16/18	05/17/18	07/09/18
MKZ	03/02/18	03/22/18	06/09/18	03/12/18	04/12/18	06/11/18
Motorhome VSO New!	03/02/18 02/02/18	04/05/18 03/08/18	06/22/18 05/25/18	03/12/18 04/09/18	04/26/18 05/24/18	06/25/18 07/23/18
Mustang	03/02/18	03/22/18	06/07/18	03/12/18	04/12/18	06/11/18
Navigator	08/03/18	09/13/18	11/18/18	09/17/18	10/18/18	11/19/18
PI Sedan VSO	06/08/18 05/11/18	06/28/18 05/31/18	09/09/18 08/06/18	06/11/18 07/09/18	07/19/18 08/09/18	09/10/18 10/08/18
PI Utility VSO	06/08/18 05/11/18	06/28/18 05/31/18	09/09/18 08/06/18	06/11/18 07/09/18	07/19/18 08/09/18	09/10/18 10/08/18
Ranger	N/A	N/A	N/A	08/13/18	09/13/18	11/26/18
Super Duty*** VSO	03/02/18 02/05/18	04/05/18 03/08/18	06/17/18 05/21/18	03/02/18 04/06/18	05/17/18 06/21/18	06/18/18 07/23/18
Taurus	06/01/18	06/28/18	09/09/18	06/11/18	07/19/18	09/10/18
Transit VSO New!	05/04/18 04/06/18	05/24/18 04/26/18	08/09/18 07/12/18	05/15/18 06/12/18	06/14/18 07/12/18	08/13/18 09/14/18
Transit Connect	01/05/18	01/18/18	04/30/18	03/12/18	04/12/18	05/28/18

\*\*\*Due to the significant manufacturing complexities of balancing production plans for three vehicle lines at Kentucky Truck Plant, the 2018MY Super Duty had an unusual timing plan (November '17 – June '18). We are working with manufacturing to return to more normal Model Year timing for 2019MY and beyond.

\*\* Due to varying demand, the fleet final order due date may change with little or no advance notice.

\*Subject to change depending upon RPO Job Last Date