



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 2017-04-12

CORRECT ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS
 ORDER SHOULD BE DIRECTED TO
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV17D	Procurement Folder: 278808
Document Name: Change Order No. 1: MV17D Stephens Auto Center	Reason for Modification:
Document Description: Original Procurement Folder 251008	CO#1: (1) To re-award Class 2 and Class 8 Flex Fuel originally awarded on contract MV17F and 2) re-award Class 9 originally awarded on contract MV17B. Effective 04/05/2017
Procurement Type: Central Master Agreement	
Buyer Name: Mark A Atkins	
Telephone: (304) 558-2307	
Email: mark.a.atkins@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2016-12-10
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2017-12-09

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000199714 STEPHENS AUTO CENTER PO BOX 278 DANVILLE WV 25053278 US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Mark A Atkins Requestor Phone: (304) 558-2307 Requestor Email: mark.a.atkins@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US

Total Order Amount	Open End
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PURCHASING DIVISION AUTHORIZATION SIGNED BY: Tara Lyle DATE: 2017-04-11 ELECTRONIC SIGNATURE ON FILE <i>MA 04/12/2017</i> <i>Tara Lyle</i> APR 12 2017	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: <i>Frank W. Coy</i> DATE: ELECTRONIC SIGNATURE ON FILE <i>4-17-17</i>	ENCUMBRANCE CERTIFICATION SIGNED BY: <i>Melissa H. H.</i> DATE: APR 18 2017 ELECTRONIC SIGNATURE ON FILE
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Extended Description:

Change Order No. 1 -

1) To re-award the Class 2 and Class 8 Flex Fuel to Contract MV17D which will be removed from Contract MV17F due to specification Section 4.3 which permits re-evaluation utilizing the EPA mileage ratings from the 2017 Fuel Economy Guide supplied by the US Environmental Protection Agency updated EPA mileage when available.

2) To re-award the Class 9 Gasoline and Flex Fuel to Contract MV17D which will be removed from Contract MV17B since the vehicles did not meet the specifications.

Revised pricing pages attached.

Effective 4/05/2017

All provisions of the original contract and subsequent change orders not modified herein shall remain in full force and effect.

No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25100000			EA	\$0.000000
	Service From	Service To			

Commodity Line Description: Motor vehicles

Extended Description:

MV17 - 2017, or latest model year, motor vehicle contract.
See attached pricing page.

MV17D	Document Phase Draft	Document Description Original Procurement Folder 251008	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

**Class 1A - Automobile
Compact Sedan or Hatchback**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Focus P3F

Vehicle Requirements:

Classification: Compact Sedan or hatchback
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum - 5 maximum
Wheelbase: 104 in., minimum
GVWR: 3,800 lbs. min.
 4,000 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	28	20	\$14,930.00	\$25,733.57
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 1B - Automobile
Mid Size Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Fusion P0G

Vehicle Requirements:

Classification: Mid Size Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 107 in., minimum
GVWR: 4,100 lbs. min
4,650 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid	41	43	\$22,930.00	\$29,559.33

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 2 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA/Dodge
Model Name & Number: Charger LDDM48

Vehicle Requirements:

Classification: Large Sedan
Drive: Front Wheel or Rear Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min
6,300 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	30	19	\$20,552.00	\$31,045.42
Flex-fuel	22	14	\$20,552.00	\$34,837.71
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA/Jeep
Model Name & Number: Renegade BUJL74

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 100 In., minimum
GVWR: 4350 lbs. min,
5600 lbs. max.
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid
Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	29	21	\$19,484.00	\$29,669.88
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3A - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA/Jeep
Model Name & Number: Cherokee Trailhawk KUH74

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 6 (including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Off Road Package: Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring

Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	19	\$26,970.00	\$38,838.42
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.89

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Explorer KB

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min,
7300 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	17	12	\$26,648.00	\$44,509.52
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$
 FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4A - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA/Jeep
Model Name & Number: Grand Cherokee WKJH74

Vehicle Requirements:

Classification:	<u>Mid Size Utility</u>
Drive:	<u>4 Wheel/All Wheel with High and Low Range</u>
Passenger seating:	<u>5 minimum (including driver)</u>
Doors:	<u>4, minimum</u>
Wheelbase:	<u>109 in., minimum</u>
GVWR:	<u>6100 lbs. min, 7300 lbs. max.</u>
Engine:	<u>6 cylinder, Minimum</u>

Off Road Package: Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, gas shocks, tow hooks and all terrain tires.

Tow Package:	<u>Installed Hitch & Wiring</u>
Slush/All-Weather Mats:	<u>Installed: Driver, Passenger, Cargo Areas</u>

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$28,484.00	\$40,553.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$ _____
FOB Other than Metro Charleston - Per Mile	\$ _____ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 8 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 F1C

Vehicle Requirements:

Classification:	Standard Pick Up Reg Cab
Drive:	Rear Wheel
Passenger seating:	2 minimum (including driver)
Doors:	2, minimum
Wheelbase:	119 in., minimum
GVWR:	6000 lbs. min. 6650 lbs. max.
Engine:	6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	18	13	\$19,798.00	\$36,544.79
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$
FOB Other than Metro Charleston - Per Mile	\$ 1.89

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 9 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Dodge
Model Name & Number: 1500 DS6L41

Vehicle Requirements:

Classification:	Standard Pick Up Extended Cab
Drive:	4 Wheel/All wheel with H/L.o Range
Passenger seating:	4 minimum (including driver)
Doors:	4, minimum
Wheelbase:	140in., minimum
GVWR:	6275 lbs. min, 7350 lbs. max.
Engine:	8 Cylinder minimum for gasoline and 6 cylinder minimum for diesel
Off Road Package:	Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package:	Installed Hitch & Wiring
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Short, with installed drop-in liner.
Sliding rear window:	Not required.

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	21	15	\$25,473.00	\$39,877.76
Flex-fuel				
Diesel	26	19	\$33,519.00	\$46,330.23
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)

\$ _____
 \$ 1.69

FOB Other than Metro Charleston - Per Mile

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 9 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 X1E

Vehicle Requirements:

Classification:	Standard Pick Up Extended Cab
Drive:	4 Wheel/All wheel with Hi/Lo Range
Passenger seating:	4 minimum (including driver)
Doors:	4, minimum
Wheelbase:	140in., minimum
GVWR:	6275 lbs. min, 7350 lbs. max.
Engine:	8 Cylinder minimum for gasoline and 6 cylinder minimum for diesel
Off Road Package:	Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package:	Installed Hitch & Wiring
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Short, with installed drop-in liner.
Sliding rear window:	Not required.

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	16	11	\$25,912.00	\$45,052.63
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$
FOB Other than Metro Charleston - Per Mile	\$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 10 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
 Manufacturer/Brand: FCA/Ram
 Model Name & Number: 1500 DS6L91

Vehicle Requirements:

Classification:	Standard Pick Up Crew Cab
Drive:	4 Wheel/All Wheel with High & Low Range
Passenger seating:	4 minimum (including driver)
Doors:	4 full doors, minimum
Wheelbase:	149 in., minimum
GVWR:	6800 lbs. min, 7350 lbs. max.
Engine:	8 Cylinder minimum for gasoline and 6 cylinder minimum for diesel
Off Road Package:	Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package:	Installed Hitch & Wiring
Bed:	Long bed with drop-in bedliner
Sliding Rear Window:	Not Required

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	21	15	\$26,834.00	\$41,238.76
Flex-fuel				
Diesel	26	19	\$31,353.00	\$44,164.23
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.