



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 2016-11-03

CORRECT ORDER NUMBER  
 MUST APPEAR ON ALL PACKAGES,  
 INVOICES, AND SHIPPING PAPERS.  
 QUESTIONS CONCERNING THIS  
 ORDER SHOULD BE DIRECTED TO  
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV16E	Procurement Folder: 168127
Document Name: Change Order 2 - MV16E	Reason for Modification:
Document Description: MV16E - Stephens Auto Center	Change Order 2 - To cancel contract classes 6A-7, and 11-16 per section 4.2 of the Specifications. Effective - 11/14/16.
Procurement Type: Central Master Agreement	
Buyer Name: Misty Delong	
Telephone: (304) 558-8802	
Email: misty.m.delong@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2015-12-15
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2016-12-14

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000199714 STEPHENS AUTO CENTER PO BOX 278  DANVILLE WV 25053278  US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Misty Delong Requestor Phone: (304) 558-8802 Requestor Email: misty.m.delong@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999 US

AGENCY COPY

Total Order Amount	Open End
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<b>PURCHASING DIVISION AUTHORIZATION</b> SIGNED BY: <i>Tara Hyle</i> DATE: 11/3/16 ELECTRONIC SIGNATURE ON FILE 11/3/2016	<b>ATTORNEY GENERAL APPROVAL AS TO FORM</b> SIGNED BY: <i>Robert ...</i> DATE: 11-10-16 ELECTRONIC SIGNATURE ON FILE	<b>ENCUMBRANCE CERTIFICATION</b> SIGNED BY: <i>Beverly Tolson</i> DATE: 11/10/2016 ELECTRONIC SIGNATURE ON FILE
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**Extended Description:**

Change Order 2 - Per section 4.2 Life of Contract, "This contract shall become effective upon award and extends for one year or until... contracts are issued for the next model year."

Classes 6A-7, and 11-16 are cancelled effective 11/14/2016 and will be awarded on the contracts for MVTRUCK17A, B and C.

Remaining classes still active on this contract are attached.

All provisions of the original contract and subsequent change orders not modified herein.

No other changes made.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25100000			EA	\$0.000000
	<b>Service From</b>	<b>Service To</b>			

Commodity Line Description: Motor vehicles

**Extended Description:**

MV16 - 2016, or latest model year, motor vehicle contract.  
See attached pricing page.

**Class 1 - Automobile  
Mid Size Sedan**

**Vendor Name:** Stephens Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** Fusion

**Vehicle Requirements:**

**Classification:** Mid Size Sedan  
**Drive:** Front Wheel  
**Passenger seating:** 5 (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 107 in., minimum  
**GVWR:** 4,400 lbs. min  
4,650 lbs. max  
**Engine:** 4 cylinder minimum

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	34	22	\$17,312.00	\$26,503.18
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct) \$ 10.00  
 FOB Other than Metro Charleston - Per Mile \$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 2 - Automobile  
Large Sedan**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** Taurus P2D

**Vehicle Requirements:**

**Classification:** Large Sedan  
**Drive:** Front Wheel or Rear Wheel  
**Passenger seating:** 5 (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 111 in., minimum  
**GVWR:** 4,900 lbs. min  
 5,300 lbs. max  
**Engine:** 4 cylinder minimum

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
<b>Vehicle fuel type</b>	<b>EPA HIGHWAY MPG Rating</b>	<b>EPA CITY MPG Rating</b>	<b>Unit Price</b>	<b>Total Life Cycle Cost</b>
Gasoline	29	19	\$20,441.00	\$31,171.49
Flex-fuel	21	13	\$20,441.00	\$35,550.89
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct) \$ 10.00  
 FOB Other than Metro Charleston - Per Mile \$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3 - Automobile  
Compact Utility**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Jeep  
**Model Name & Number:** Patriot MKJE74

**Vehicle Requirements:**

<b>Classification:</b>	Compact Utility
<b>Drive:</b>	4 Wheel/All Wheel
<b>Passenger seating:</b>	5 (including driver)
<b>Doors:</b>	4, minimum
<b>Wheelbase:</b>	102 in., minimum
<b>GVWR:</b>	4350 lbs. min, 5600 lbs. max.
<b>Engine:</b>	4 cylinder minimum

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
<b>Vehicle fuel type</b>	<b>EPA HIGHWAY MPG Rating</b>	<b>EPA CITY MPG Rating</b>	<b>Unit Price</b>	<b>Total Life Cycle Cost</b>
Gasoline	26	20	\$19,814.00	\$31,184.19
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3A - Automobile  
Compact Utility**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Jeep  
**Model Name & Number:** Patriot MKJE74

**Vehicle Requirements:**

<b>Classification:</b>	Compact Utility
<b>Drive:</b>	4 Wheel/All Wheel with High & Low Range
<b>Passenger seating:</b>	5 (including driver)
<b>Doors:</b>	4, minimum
<b>Wheelbase:</b>	102 in., minimum
<b>GVWR:</b>	4350 lbs. min, 5600 lbs. max.
<b>Engine:</b>	4 cylinder minimum

**Off Road Package:** Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

<b>Tow Package:</b>	Installed Hitch & Wiring
<b>Slush/All-Weather Mats:</b>	Installed: Driver, Passenger, Cargo Areas

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	23	20	\$21,328.00	\$33,732.89
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile  
Mid Size Utility**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** Explorer K8B

**Vehicle Requirements:**

**Classification:** Mid Size Utility  
**Drive:** 4 Wheel/All Wheel  
**Passenger seating:** 5 minimum (including driver)  
**Doors:** 4, minimum  
**Wheelbase:** 109 in., minimum  
**GVWR:** 6100 lbs. min,  
6510 lbs. max.  
**Engine:** 6 cylinder minimum

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	17	12	\$25,940.00	\$43,801.52
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct) \$ 10.00  
 FOB Other than Metro Charleston - Per Mile \$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4A - Automobile  
Mid Size Utility**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Jeep  
**Model Name & Number:** Grand Cherokee WKJP74

**Vehicle Requirements:**

<b>Classification:</b>	Mid Size Utility
<b>Drive:</b>	4 Wheel/All Wheel with High and Low Range
<b>Passenger seating:</b>	5 minimum (including driver)
<b>Doors:</b>	4, minimum
<b>Wheelbase:</b>	109 in., minimum
<b>GVWR:</b>	6100 lbs. min, 6510 lbs. max.
<b>Engine:</b>	8 cylinder
<b>Off Road Package:</b>	Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.
<b>Tow Package:</b>	Installed Hitch & Wiring
<b>Slush/All-Weather Mats:</b>	Installed: Driver, Passenger, Cargo Areas

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	20	14	\$37,205.00	\$52,428.21
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.



**Class 5 - Automobile  
Mini Van**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Dodge  
**Model Name & Number:** Grand Caravan RTKH53

**Vehicle Requirements:**

**Classification:** Mini Van  
**Drive:** Front Wheel or Rear Wheel  
**Passenger seating:** 7 minimum (including driver)  
**Doors:** Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back  
**Wheelbase:** 121 in., minimum  
**GVWR:** 4,900 lbs. min, 6,075 lbs. max.  
**Engine:** 6 cylinder minimum  
**Passenger AC/Heat rear:** Installed  
**Side Air bags:** Installed  
**Slush/All-Weather Mats:** Installed: Driver, Passenger, Cargo Areas

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
<b>Vehicle fuel type</b>	<b>EPA HIGHWAY MPG Rating</b>	<b>EPA CITY MPG Rating</b>	<b>Unit Price</b>	<b>Total Life Cycle Cost</b>
Gasoline	25	17	\$21,767.00	\$34,061.12
Flex-fuel	18	12	\$21,767.00	\$38,954.50
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct) \$ 10.00  
 FOB Other than Metro Charleston - Per Mile \$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 9 - Automobile  
Standard Pick Up Extended Cab**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Ram  
**Model Name & Number:** 1500 DS6L41

**Vehicle Requirements:**

<b>Classification:</b>	Standard Pick Up Extended Cab
<b>Drive:</b>	4 Wheel/All wheel with Hi/Lo Range
<b>Passenger seating:</b>	4 minimum (including driver)
<b>Doors:</b>	4, minimum
<b>Wheelbase:</b>	140in., minimum
<b>GVWR:</b>	6275 lbs. min, 7350 lbs. max.
<b>Engine:</b>	6 cylinder

**Off Road Package:** Includes but not limited to: Limited Slip rear, axle lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

**Tow Package:** Installed Hitch & Wiring

**Slush/All weather Mats** Installed on driver and passenger front and second row

**Bed:** Short, with installed drop-in liner.

**Sliding rear window:** Installed

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

<b>Vendor Bid Response:</b>				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	21	15	\$24,031.00	\$38,435.76
Flex-fuel				
Diesel	27	19	\$32,909.00	\$45,394.38
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership; (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 10 - Automobile  
Standard Pick Up Crew Cab**

**Vendor Name:** Stephen's Auto Center  
**Manufacturer/Brand:** Ford  
**Model Name & Number:** F150 W1E

**Vehicle Requirements:**

<b>Classification:</b>	Standard Pick Up Crew Cab
<b>Drive:</b>	4 Wheel/All Wheel with High & Low Range
<b>Passenger seating:</b>	4 minimum (Including driver)
<b>Doors:</b>	4 full doors, minimum
<b>Wheelbase:</b>	149 in., minimum
<b>GVWR:</b>	6800 lbs. min, 7350 lbs. max.
<b>Engine:</b>	6 Cylinder
<b>Off Road Package:</b>	Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.
<b>Tow Package:</b>	Installed Hitch & Wiring
<b>Bed:</b>	Long bed with drop-in bedliner
<b>Sliding Rear Window:</b>	Installed

**Additional Requirements:**

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

**Vendor Bid Response:**

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	16	11	\$29,461.00	\$48,601.63
Diesel				
CNG/Bifuel				
Hybrid				

**Options:**

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

\*Note - The above delivery "options" above are not evaluated as part of the award.