



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Master Agreement

Order Date: 2016-06-01

CORRECT ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS
 ORDER SHOULD BE DIRECTED TO
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 MV16E	Procurement Folder: 168127
Document Name: Change Order #1 MV16	Reason for Modification:
Document Description: MV16E - Stephens Auto Center	Change Order 1 - 1) To cancel the award for lines containing Ford F-250 and F-350 models awarded. 2) To re-award lines as noted in Extended Description Effective 5/19/16
Procurement Type: Central Master Agreement	
Buyer Name: Misty DeLong	
Telephone: (304) 558-8802	
Email: misty.m.delong@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2015-12-15
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2016-12-14

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000199714 STEPHENS AUTO CENTER PO BOX 278 DANVILLE WV 25053278 US Vendor Contact Phone: (999) 999-9999 Extension: Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Misty DeLong Requestor Phone: (304) 558-8802 Requestor Email: misty.m.delong@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US

Total Order Amount	Open End
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PURCHASING DIVISION AUTHORIZATION SIGNED BY: Tara Lyle DATE: 2016-05-20 ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: J. Robert Leslie DATE: 2016-06-01 ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION SIGNED BY: Beverly Toler DATE: 2016-06-01 ELECTRONIC SIGNATURE ON FILE
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Extended Description:

Change Order 1 -

1) To cancel the award for the following lines from Contract MV16E - Class 11 diesel, Class 12 diesel, Class 13 diesel, Class 14 diesel, Class 15 diesel, Class 16 gasoline, Class 16 Diesel. Per the vendor letter attached, all Ford F-250s and F-350 have passed their build out date and the 2017 models can not be provided at the bid price.

2) The lines will be re-awarded as follows -

- Contract MV16A - Class 11 Diesel Chevy Silverado, Class 12 Diesel Chevy Silverado, Class 16 Diesel Chevy Silverado .
- Contract MV16E - Class 13 Diesel Ram 2500, Class 14 Diesel Ram 2500, Class 15 Diesel Ram 2500, Class 16 Gasoline Ram 3500

See attached, revised pricing pages.

Effective 5/19/2016.

All provisions of the original contract and subsequent change orders not modified herein shall remain in full force and effect.
No other changes made.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	25100000			EA	\$0.000000
	Service From	Service To			

Commodity Line Description: Motor vehicles

Extended Description:

MV16 - 2016, or latest model year, motor vehicle contract.
See attached pricing page.

Delong, Misty M

From: Richard Stephens <rstephens@stephensauto.com>
Sent: Monday, May 09, 2016 9:21 AM
To: Delong, Misty M
Cc: mballard@stephensauto.com
Subject: RE: MV16

Good morning Misty,

There should be no problem providing the trucks at the bid price provided that the manufacturer approves our request to provide 2017 models at the 2016 bid price. The deadline to order the 2016 models was last Friday. I will need a change order showing the award to us to submit with my request for these as well as the other 2017 model vehicles we will be requesting.

Thank you.

Richard Stephens



www.stephensauto.com

304-369-2411

From: Delong, Misty M [<mailto:Misty.M.Delong@wv.gov>]
Sent: Monday, May 09, 2016 9:15 AM
To: Richard Stephens
Cc: mballard@stephensauto.com
Subject: RE: MV16

Good Morning Richard,

I am looking at the second lowest bidders for the Ford Trucks discussed below, for the following items Stephens Auto was also the second lowest bidder. Can you please confirm that you are able to provide these trucks at the bid prices?

1. Class 13 – Diesel – Ram 2500 - \$33,248.00
2. Class 14 – Diesel – Ram 2500 - \$36,362.00
3. Class 15 – Diesel – Ram 2500 - \$37,556.00

Thank you!

Misty Delong
Senior Buyer
WV Purchasing Division
2019 Washington Street, East

Charleston, WV 25305
P 304.558.8802
Misty.M.Delong@wv.gov

From: Richard Stephens [<mailto:rstephens@stephensauto.com>]
Sent: Tuesday, May 03, 2016 9:10 AM
To: Delong, Misty M
Cc: mballard@stephensauto.com
Subject: MV16

Misty,

We are past the order deadline for Ford F250 and F350 trucks on statewide contract MV16 for 2016 model orders. This applies to classes 11 through 16 and Ford will not be allowing 2017 model orders at the 2016 model price. Please let me know if you have any questions. Thank you,

Richard Stephens



www.stephensauto.com

304-369-2411

**Class 1 - Automobile
Mid Size Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Fusion POG

Vehicle Requirements:

Classification: Mid Size Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 107 in., minimum
GVWR: 4,400 lbs. min
4,650 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	34	22	\$17,312.00	\$26,503.18
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 2 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Taurus P2D

Vehicle Requirements:

Classification: Large Sedan
Drive: Front Wheel or Rear Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min
5,300 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	29	19	\$20,441.00	\$31,171.49
Flex-fuel	21	13	\$20,441.00	\$35,550.89
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 3 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Jeep
Model Name & Number: Patriot MKJE74

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min,
5600 lbs. max.
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	26	20	\$19,814.00	\$31,184.19
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 3A - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Jeep
Model Name & Number: Patriot MKJE74

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	23	20	\$21,328.00	\$88,732.89
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 4 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Explorer K88

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min,
6510 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	17	12	\$25,940.00	\$43,801.52
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 4A - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Jeep
Model Name & Number: Grand Cherokee WKJP74

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel with High and Low Range
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 6510 lbs. max.
Engine: 8 cylinder

Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	20	14	\$37,205.00	\$52,428.21
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 5 - Automobile
Mini Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Dodge
Model Name & Number: Grand Caravan RTKH53

Vehicle Requirements:

Classification: Mini Van
Drive: Front Wheel or Rear Wheel
Passenger seating: 7 minimum (including driver)
Doors: Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back
Wheelbase: 121 in., minimum
GVWR: 4,900 lbs. min, 6,075 lbs. max.
Engine: 6 cylinder minimum
Passenger AC/Heat rear: Installed
Side Air bags: Installed
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	17	\$21,767.00	\$34,061.12
Flex-fuel	18	12	\$21,767.00	\$38,954.50
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 6A - Automobile
Full Size Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Transit K1Z

Vehicle Requirements:

Classification: Full Size Van
Drive: Rear wheel
Passenger seating: 8 minimum (including driver)
Doors: 6, minimum
Wheelbase: 134 in., minimum
GVWR: 6250 lbs. min,
9930 lbs. max.
Engine: 6 cylinder minimum for
gasoline engines, 5 cylinder
minimum for diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	24,396
Flex-fuel	24,396
Diesel	
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>1.59</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 6B - Automobile
Full Size Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Transit X2Z

Vehicle Requirements:

Classification:	Full Size Van
Drive:	Rear wheel
Passenger seating:	12 minimum (including driver)
Doors:	6, minimum
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	
Diesel	31,366
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10.00
FOB Other than Metro Charleston - Per Mile	\$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 6C - Automobile
Full Size Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Transit X2Z

Vehicle Requirements:

Classification:	Full Size Van
Drive:	Rear Wheel
Passenger seating:	15 minimum (including driver)
Doors:	6, minimum
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	27,770
Diesel	32,165
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>1.59</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 7 - Automobile
Cargo Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Transit E1Z

Vehicle Requirements:

Classification:	Cargo Van
Drive:	2 wheel, rear wheel, or front wheel
Passenger seating:	2 minimum (including driver)
Doors:	3, minimum
Wheelbase:	118 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 5 cylinder minimum for diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	
Flex-fuel	21,719
Diesel	26,114
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>1.59</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 9 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ram
Model Name & Number: 1500 DS6L41

Vehicle Requirements:

Classification: Standard Pick Up Extended Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 140in., minimum
GVWR: 6275 lbs. min,
7350 lbs. max.
Engine: 6 cylinder

Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring

Slush/All weather Mats Installed on driver and passenger front and second row

Bed: Short, with installed drop-in liner.

Sliding rear window: Installed

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	21	15	\$24,031.00	\$38,435.76
Flex-fuel				
Diesel	27	19	\$32,909.00	\$45,394.38
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 10 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 W1E

Vehicle Requirements:

Classification: Standard Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 149 in., minimum
GVWR: 6800 lbs. min, 7350 lbs. max.
Engine: 6 Cylinder

Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Bed: Long bed with drop-in bedliner
Sliding Rear Window: Installed

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline				
Flex-fuel	16	11	\$29,461.00	\$48,601.63
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 10 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ram
Model Name & Number: 1500 DS6L91

Vehicle Requirements:

Classification: Standard Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 149 in., minimum
GVWR: 6800 lbs. min, 7350 lbs. max.
Engine: 6 Cylinder

Off Road Package: Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Bed: Long bed with drop-in bedliner
Sliding Rear Window: Installed

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	15	\$26,234.00	\$40,192.33
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

Options:

FOB Dealership: (Deduct) \$ 10.00
 FOB Other than Metro Charleston - Per Mile \$ 1.59

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
 Mike Ballard
 Or
 Richard Stephens
 304-369-2411 Phone
 304-369-2490 Fax

**Class 11 - Automobile
Large Pick Up Regular Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ram
Model Name & Number: 2500 DJ7L62

Vehicle Requirements:

Classification: Large Pick Up Reg Cab
Drive: 4 Wheel/All wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 133 in., minimum
GVWR: 8650 lbs. min,
10,000 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Installed Hitch & Wiring

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	24,160
Flex-fuel	
Diesel	
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ <u>10.00</u>
FOB Other than Metro Charleston - Per Mile	\$ <u>1.69</u>

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 13 - Automobile
Large Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ram
Model Name & Number: 2500 DJ2L91

Vehicle Requirements:
Classification: Large Pick Up Crew Cab
Drive: Rear Wheel
Passenger seating: 5 minimum (Including driver)
Doors: 4 full doors, minimum
Wheelbase: 148 in., minimum
GVWR: 8,750 lbs. min,
10,000 lbs. max
Engine: 6 cylinder minimum
Tow Package: Installed Hitch & Wiring

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	29,856
Flex-fuel	
Diesel	33,248
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct) \$ 10.00
FOB Other than Metro Charleston - Per Mile \$ 1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 14 - Automobile
Large Pick Up Crew Cab**

Vendor Name:	Stephens Auto Center
Manufacturer/Brand:	Ram
Model Name & Number:	2500 DJ7L91 - (DJ7L92 with CNG)

Vehicle Requirements:

Classification:	Large Pick Up Crew Cab
Drive:	4 Wheel/All Wheel
Passenger seating:	5 minimum (including driver)
Doors:	4 full doors, minimum
Wheelbase:	148 in., minimum
GVWR:	8,800 lbs. min, 10,000. lbs. max
Engine:	6 cylinder minimum
Tow Package:	Installed Hitch & Wiring

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	25,770
Flex-fuel	
Diesel	36,362
CNG/Bifuel	31,964
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10 00
FOB Other than Metro Charleston - Per Mile	\$ 1 69

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax

**Class 15 - Automobile
Large Pick Up Crew Cab**

Vendor Name:	Stephens Auto Center
Manufacturer/Brand:	Ram
Model Name & Number:	2500 DJ7L91

Vehicle Requirements:

Classification:	Large Pick Up Crew Cab
Drive:	4 Wheel/All Wheel with High and Low Range
Passenger seating:	5 minimum (including driver)
Doors:	4 full doors, minimum
Wheelbase:	148 in., minimum
GVWR:	8,800 lbs. min, 10,000. lbs. max
Engine:	6 cylinder

Off Road Package: Includes but not limited to:
Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, front & rear tow hooks and all terrain tires.

Bed:	Short bed, with installed drop-in bed liner
Tow Package:	Installed Hitch & Wiring
Slush/All-weather mats	Installed driver & passanger, front and second row.
Sliding Rear Window:	Installed

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	27004
Flex-fuel	
Diesel	37556
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$	10.00
FOB Other than Metro Charleston - Per Mile	\$	1.69

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 16 - Automobile
Large Pick Up Regular Cab**

Vendor Name:	Stephens Auto Center
Manufacturer/Brand:	Ram
Model Name & Number:	3500 D28L62

Vehicle Requirements:

Classification:	Large Pick Up Reg Cab
Drive:	4 Wheel/All wheel
Passenger seating:	2 minimum (including driver)
Doors:	2, minimum
Wheelbase:	133 in., minimum
GVWR:	10,300 lbs. min,
Engine:	6 cylinder minimum
Off Road Package:	Includes but not limited to: Limited Slip rear, axle tack lok differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Bed:	Long bed
Tow Package:	Installed Hitch & Wiring
Snow plow prep package:	Installed

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	26,886
Flex-fuel	
Diesel	
CNG/Bifuel	
Hybrid	

Options:

FOB Dealership: (Deduct)	\$ 10 00
FOB Other than Metro Charleston - Per Mile	\$ 1 69

*Note - The above delivery "options" above are not evaluated as part of the award.

Stephens Auto Center
Mike Ballard
Or
Richard Stephens
304-369-2411 Phone
304-369-2490 Fax