



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
HOUSE 06

PAGE
1

BLANKET RELEASE
00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
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 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW

CHANGE ORDER

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

INVOICE TO

**ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

AGENCY COPY

VENDOR

***709040703 304-485-4000
 WINANS SANITARY SUPPLY CO INC
 PO BOX E
 PARKERSBURG WV 26102**

SHIP TO

**ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

| DATE PRINTED | | TERMS OF SALE | | FEIN/SSN | FUND |
|--|---------------|---------------|-----------------|---------------|---|
| 12/18/2005 | | NET 30 | | 550451730 | VAR |
| SHIP VIA | | F.O.B | | FREIGHT TERMS | ACCOUNT NUMBER |
| BEST WAY | | DESTINATION | | PREPAID | VARIOUS -VAR |
| LINE | QUANTITY | UOP | VENDOR ITEM NO. | UNIT PRICE | AMOUNT |
| | DELIVERY DATE | CAT.NO. | ITEM NUMBER | | |
| <p>BLANKET OPEN-END STATEWIDE CONTRACT</p> <p>THIS CONTRACT IS TO SUPPLY HOUSEHOLD CLEANERS, MOPS, BROOMS, BUCKETS, ETC. TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>THIS AWARD IS PER THE FOLLOWING:</p> <ol style="list-style-type: none"> REQUEST FOR QUOTATION DATED 11/14/2005 HOUSE06 SPECIFICATIONS DATED NOVEMBER 11, 2005, 4 PAGES. ADDENDUM NO. 1 DATED 11/29/2005 VENDOR'S BID DATED DECEMBER 7, 2005 BID CLARIFICATION LETTER FROM VENDOR DATED DECEMBER 14, 2005. <p>THE ATTACHED LIST OF STOCK ITEMS WILL BE OFFERED AT THE PRICES SHOWN. THESE ITEMS WILL BE DELIVERED WITHIN 5 WORKING DAYS AFTER RECEIPT OF ORDER.</p> | | | | | |
| | | | | | <p>WV STATE PURCHASING DIVISION ADMINISTRATION UNIT CERTIFIED ENCUMBERED</p> <p>JAN - 5 2006</p> <p><i>Beverly Toler</i></p> |
| <p>IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input checked="" type="checkbox"/> <i>B2412-3005</i></p> | | | | | <p>OPEN END</p> |
| | | | | | <p>TOTAL</p> |

APPROVED FOR
 FISCAL YEAR
Dan Waldfield

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY *Laura Dyer* 1/2/06
 BETTY FRANCISCO 304-558-0468
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer {b} be merchantable and fit for the purpose intended and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director or Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor / contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR ü160.103) and will be disclosing Protected Health Information (45 CFR ü160.103) to the vendor.



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| | PRODUCTS FROM THE FOLLOWING CATALOGS ARE AVAILABLE THROUGH THIS CONTRACT (EXCEPT FOR PRODUCTS COVERED UNDER OTHER STATEWIDE CONTRACTS) AT THE DISCOUNT LISTED FOR EACH CATALOG. ITEMS ORDERED THROUGH THE CATALOGS WILL NOT MEET THE FIVE-DAY DELIVERY. VENDOR WILL INFORM AGENCY OF ANTICIPATED DELIVERY DATE WHEN ORDER IS PLACED. | | | | | | |
| | | CATALOG | | | RATE OF DISCOUNT | | |
| | | CONTINENTAL MANUFACTURING COMPANY | | | 25% | | |
| | | IMPACT | | | 25% | | |
| | | LAGASSE | | | 20% | | |
| | | MARINO | | | 25% | | |
| | CONTACT INFORMATION: | | | | | | |
| | CONTACT: SAM WINANS OR ELSIE SMITH | | | | | | |
| | PHONE: 800-759-4004 | | | | | | |
| | FAX: 304-485-7570 | | | | | | |
| | EMAIL: SUPPLYSALES@WINANSSERVICES.COM | | | | | | |
| 0001 | | EA | | | 0.00000 | | |
| | 12/31/2005 | | 485-15 | | | | |
| | BLANKET CONTRACT TO FURISH HOUSEKEEPING SUPPLIES | | | | | | |

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

BETTY FRANCISCO

TOTAL
 304-558-0468

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE

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| | EXHIBIT 3 | | | | | | |
| | LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON JANUARY 1, 2006 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. | | | | | | |
| | UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. | | | | | | |
| | RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE | | | | | | |

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| | (1) YEAR PERIODS. | | | | | | |
| | CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. | | | | | | |
| | OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) | | | | | | |
| | QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. | | | | | | |
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| <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. NO WV-39 IS REQUIRED WHEN PURCHASING USING THE PROCUREMENT CARD.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A LOCAL BANK. THE SUCCESSFUL VENDOR</p> | | | | | | | |
| | | | | | | TOTAL | |

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| <p>MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY FOR ORDERS THAT ARE LESS THAN \$2,500 AS A CONDI- TION OF AWARD.</p> | | | | | | | |
| | | | | | | TOTAL | |

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| RECEIPT TICKET FOR PURCHASE ORDER: HOUSE 06 | | | | | | | |
| LINE | CATNO | ITEM | NUMBER | DESCRIPTION | | QTY | DATE |
| 0001 | 485-15 | | | BLANKET CONTRACT TO FURISH HOUSEKEE | | | |
| SIGNATURE _____ | | | | DATE _____ | | | |
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Pricing Sheets

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|--|--|--------------------------------------|---------------------|--------------|---------------|------------------------|--------------------|-----------------|------------|----------|---------------------------|--------------------|------------|
| Note: Items 7, 14, and 16 require additional information be added in the description column. | | | | | | | | | | | | | |
| Item # | Description | Est Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
| 1 | Cleaner, General, Ammonia Liquid Household-type product with a 6% minimum concentration of NH3. | 250 | Majestic | Majestic | 4-1 gal/cs | 1 case | 11206 | \$12.50 | 50% | | \$6.25/cs or \$1.56/ounce | | \$390.00 |
| 2 | Liquid Bleach Household-type product with minimum concentration of 5.25% sodium hypochlorite. | 2,500 | Majestic | Majestic | 6-1 gal/cs | 1 case | 11205 | \$18.00 | 50% | | \$9.00/cs or \$1.50/ounce | | \$3,750.00 |
| 3 | Cleaner, General All Purpose Dry Cleaner non-phosphate formulated powder product designed to be added to water to perform various cleaning tasks. Product may be used to clean floors, walls, and equipment. | 50 | Drackett Easy Pack | Drackett | 2-90 ct/cs | 1 case | 90651 | \$68.00 | 50% | | \$34.00/cs | | \$1,700.00 |
| 4 | Floor cleaner, neutral PH, concentrate, cleaning ability equal to 409 or Fantastic. | 500 | Winans Valloshire | Winans | 4-1 gal/cs | 1 case | 1380601 | \$25.50 | 50% | | \$12.75/cs or \$1.031/gal | | \$1,590.00 |
| 5 | Pre-measured floor cleaner - neutral PH. | 250 | Drackett Easy Pack | Drackett | 2-90 ct/cs | 1 case | 90653 | \$77.50 | 50% | | \$38.75 | | \$9,687.50 |
| 6 | General dry granular phosphate all purpose cleaner. Formulated for the cleaning of all non-porous surfaces such as floors, bathroom fixtures and other hard surfaces. No rinsing is required after use of the cleaner. | 750 | Spic & Span | Spic & Span | 12-27 oz./c | 1 case | 8457 | \$144.00 | 50% | | \$72.00 or \$6.00/b | | \$4,500.00 |
| 7 | General liquid pine oil with hospital grade disinfectant. | 2000 | Canberra Husky Pine | Winans Husky | 4 - 1 gal./cs | 1 case | 802-04 | \$46.80 | 62% | | \$18.13 c. 18/gal | | \$9,060.00 |
| 8 | General ammoniated liquid concentrate window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass. | 150 | Ammoniated | Wepak | 4 - 1 gal/cs | 1 case | 59C4 | \$53.32 | 50% | | \$26.66 c 0.66/gal | | 997.5 |
| 9 | General non-ammoniated liquid window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass. | 175 | Brillo | Brillo | 4-1 gal/cs | 1 case | K556423 | \$34.66 | 50% | | \$17.33 or \$4.33/g | | \$757.75 |

Pricing Sheets

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|----------------|---|--------------------------------------|--------------------------------------|------------|-------------|------------------------|--------------------|-----------------|------------|----------|----------------------|--------------------|-------------|
| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
| 10 | Non-phosphate laundry detergent for washing of clothing in warm water. Detergent will leave the fabric soft and will not irritate super sensitive skin. | 500 | Cello Concentrated Laundry Detergent | Simonize | 50 # | each | C059750# | \$43.84 | 50% | | \$21.92 | | \$10,960.00 |
| 11 | General oil base soap furniture cleaner in a spray pump bottle. Cleaner, for wooden furniture. Formulated to clean wooden paneling and furniture. Use of th soap enhances the appearance of natural wood surfaces. (Equal to Murphy Oil Soap) | 200 | Murphys Oil Soap Spray | | | | 1185 | \$97.50 | 50% | | \$48.75 or \$4.06/qt | | \$812.00 |
| 12 | Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface. | 100 | Cello Lemon Kist | Winans Rat | 12-17 oz/cs | 1 case | FP60 | \$58.14 | 50% | | \$29.07 or \$2.42/cs | | \$242.00 |
| 13 | Lemon Scented Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface. | 650 | Chase Spray Pak Furniture Polish | CPC Lemon | 12-19 oz./c | 1 case | 154-18 | \$51.24 | 50% | | \$25.62 or \$2.13/cs | | \$1,385 |
| 14 | Germicidal disinfectant deodorant spray. Disinfectant spray must be non-toxic, non-allergenic, and must be EPA approved as being effective against saphylococcus aurex, pseudomonas aerugin tuberculosis and micrococcus. Provide EPA Registration # | 1500 | Winans STAT | Winans ST | 12-15 oz./c | 1 case | BP95 | \$60.24 | 50% | | \$30.12 or \$2.51/cs | | \$3,765.00 |
| 15 | 22 ounce Windex (or equal) spray bottle | 250 | Windex | Windex | 12-12 oz./c | 1 case | DRK94123 | \$67.50 | 50% | | \$33.75 or \$2.81/b | | \$702.50 |
| 16 | Non-caustic Aerosol Oven Cleaner, formulated to remove burnt-on grease and other residues commonly occurring in a kitchen. User must comply with all instructions for the safe use of this material. Provide % Active Ingredient: | 250 | Mr. Muscle | Mr. Muscle | 6-19 oz./cs | 1 case | DRK91206 | \$57.50 | 50% | | \$28.75 or \$4.79/cs | | \$1,197.50 |

Pricing Sheets

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| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
|--------|---|----------|--|------------|--------------|------------------------|--------------------|-----------------|------------|----------|------------|--------------------|----------|
| 17 | Liquid Kitchen Degreaser Cleaner, 1 gallon; NF Falsoy or equal. Product must be formulated to remove grease from kitchen grills and equipment. Degreaser must be approved by USDA for use in food service areas. Must lift and remove built-up grease from floor surface and grouting. | 100 | Canberra Husky 903 Kitchen Degreaser | Simonize | 4 x 1 gal/cs | 1 case | G1380004 | \$44.00 | 50% | | \$22.00 | or \$5.50/g | \$531.00 |
| 18 | Liquid Enzyme Drain Opener Liquid Bacteria digester and spotter; must be environmentally acceptable, eliminate odor and form a digesting bio-film on drain lines and traps; must be non-pathogenic. | 100 | Canberra Husky BioEnzymatic Drain Opener | Winans Org | 4 x1 gal/cs | 1 case | 1330401 | \$52.76 | 50% | | \$26.38 | or \$6.59/g | \$659.00 |
| 19 | Non-Acid Bowl Cleaner (Spartan NABC or equal); must be safe and effective acid free bathroom cleaner, disinfectant, deodorant, mildew stat, virucide; fungicidal | 100 | Canberra Baseline Non Acid Bowl Cleaner | Winans Bas | 12-30 oz./c | 1 case | BSL132 | \$26.50 | 50% | | \$13.75 | or \$1.14/q | \$114.00 |
| 20 | Scouring pad, nylon with sponge; kitchen cleaning aid | 200 | Microtron #74 | ACS | 8-5ct bx/cs | 1 case | SC400 | \$52.10 | 50% | | \$26.05 | cs or \$.65/ | \$130.00 |
| 21 | Kitchen Scouring Pad Nylon 6"x9" | 125 | Microtron | ACS | 6-10 ct bx/c | 1 case | SO96 | \$25.62 | 50% | | \$12.81 | cs or \$.21 | \$26.25 |
| 22 | Kitchen Scouring Pad Non-Detergent Stainless Steel; (Disco D104A or equal) | 350 | Continental | ACS | 6-12 ct bx/c | 1 case | 434PB | \$90.00 | 50% | | \$45.00 | or \$.62 ea | \$217.00 |
| 23 | Detergent Kitchen Scouring Pad/detergent (Brillo hotel or equal) Must be constructed of durable material and is to be used as an abrasive pad for the removal of difficult soils or grease from metal surfaces or other nonporous surfaces. Pad may be impregnated with detergent or may have other materials included with the pad to meet a special requirement of the purchaser. | 500 | Brillo Hoel Size Soap pad | ACS | 12-10 ct/bg | 1 case | ISP01PB | \$46.40 | 50% | | \$23.20 | cs or \$1.93 | \$965.00 |

Pricing Sheets

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|--------|--|----------|--------------------------------|--------------|-------------|------------------------|--------------------|-----------------|------------|----------|---------------------------|--------------------|------------|
| 24 | Chlorinated Scouring Powder (Comet or Equal) Formulated for the fast removal of stain and soils from non-porous surfaces. This product is not intended for use on glassware, fiberglass or plastic materials. | 1500 | Ajax | Ajax | 24-21 oz/cs | 1 case | 4276 | \$40.00 | 50% | | \$20.00/cs or \$.83/ounce | | \$1,245.00 |
| 25 | Kitchen Grill Block Scraper (DISCO GB-12 or equal) | 50 | Continental | ACS | 12 per cs | 1 case | GB12ACS | \$32.74 | 50% | | \$16.37 or \$1.36 ea | | \$68.00 |
| 26 | Toilet Cleaner 9% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product. | 250 | Canberra Baseline Bowl Cleaner | Winans Bas | 12-32 oz./c | 1 case | BSL130 | \$27.50 | 50% | | \$13.75/cs | | \$3,437.50 |
| 27 | Toilet Cleaner 20% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product. | 125 | Winans Super Bowl | Winans Super | 12-32 oz/cs | 1 case | 71SB23 | \$28.00 | 50% | | \$14.00/cs | | \$1,750.00 |
| 28 | Biodegradable Drain Opener Cleaner pre-measured packet. Must be non-toxic, formulated to open clogged sink and toilet drains without harm to the user, plastic pipes, and septic tank systems. 100% biodegradable | 50 | Cello Fumeless Drain Opener | Winans Fur | 12-32 oz./c | 1 case | 10091232 | \$48.40 | 50% | | \$24.20 | | \$1,210.00 |

Pricing Sheets

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| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
|--------|--|----------|--------------------------------------|-------------|-------------|------------------------|--------------------|-----------------|------------|----------|------------|--------------------|------------|
| | | | | | | | | | | | | | |
| 29 | Drain Opener Caustic Cleaner Must be a finely ground aluminum chip or flake formulation (minimum of 1% NAOH; minimum 96% NA2CO3), designed to open sinks and toilet drains. This product is highly caustic and must be used with caution. User is to read and comply with all instructions for use. | 125 | Drano | Drano | 6-18 oz car | 1 case | DRANO | \$79.30 | 50% | | | | \$825.00 |
| 30 | 409 Spray and Wipe Cleaner (or equal) | 125 | Winans Spray N Wipe | Winans Spr | 12-32 oz/c | 1 case | 1371232 | \$26.60 | 50% | | | | \$137.50 |
| 31 | Tub and Tile Cleaner, 1 gallon, non-abrasive disinfectant; formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching. Non-aerosol formulation is ready to use. | 200 | Winans Shower Room Cleaner | Winans Shi | 4-1 gal/cs | 1 case | 410009 | \$53.50 | 50% | | | | \$1,336.00 |
| 32 | Tub and Tile Cleaner Foam Aerosol Spray must be formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching. | 250 | Champion SprayPak Foaming Germicidal | Winans Me | 12-19 oz/c | 1 case | GC88 | \$47.24 | 50% | | | | \$5,905.00 |
| 33 | Spray Bottle - 22 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids | 125 | Tolco | Continental | 100 cs | 1 case | 922B/922H | \$155.00 | 50% | | | | \$96.87 |
| 34 | Spray Bottle - 32 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids | 125 | Tolco | Continental | 100 cs | 1 case | 932B/922H | \$155.00 | 50% | | | | \$96.87 |
| 35 | Brass and Chrome Polish; cleaner must be suitable for the cleaning of brass and chrome fixtures and leave the cleaned surface with a high gloss finish. | 200 | Cello Solarine | | | | | | | | | | |
| 36 | Urinal Blocks with Para - must eliminate odors at their source; | 125 | Fresh | Fresh | 12-3 oz/bx | 1 box | #123 | \$7.52/bx | 50% | | | | \$470.00 |
| 37 | Urinal Blocks, non Para - must eliminate odors at their source; | 125 | Fresh | Fresh | 20-3 oz/bx | 1 box | 20TOSS | \$28.64/bx | 50% | | | | \$1,790.00 |
| 38 | Toilet Bowl Blocks with Para - must eliminate odors at their source | 125 | Fresh | Fresh | 12-4 oz/bx | 1 box | 124BB | \$13.82/bx | 50% | | | | \$863.75 |
| 39 | Toilet Bowl Blocks, non Para - must eliminate odors at their source | 125 | Fresh | Fresh | 12/bx | 1 box | 12FF | \$27.96/bx | 50% | | | | \$1,747.50 |

Pricing Sheets

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| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
|--------|--|----------|---|-------------|--------------|------------------------|--------------------|-----------------|------------|----------|------------|--------------------|------------|
| 40 | Urinal Screen-Para Urinal screen with cleaner block | 100 | Krystal/KRY PBS | Fresh | 12/box | 1 box | 123USPB | \$29.36/bx | 50% | | \$14.86/bx | | \$1,486.00 |
| 41 | Urinal Screen (non-parabowl block) | 100 | Krystal/FRS 12-SANI | Fresh | 12/bx | 1 box | 12SANI | \$33.86/bx | 50% | | \$16.93/cs | | \$1,693.00 |
| 42 | Simple Orange Product must be heavy duty, non-butyl, orange citrus degreaser that removes grease, grime, and tough stains; concentrated product; environmentally friendly; biodegradable, non toxic, non flammable, non-corrosive, non-abrasive | 125 | Simple Orange | Winans Sini | 4 x 1 gal/cs | 1 case | 1102-4 | \$36.00/cs | 50% | | \$18.00/cs | 0.09/gal | \$2,225.00 |
| 43 | Rinse Free, non ammoniated, emulsifier floor stripper, equal to Cello mop and strip | 125 | Carberra Baseline | Winans Bat | 5 gall pail | 1 pail | BSL174 | \$45.00/ea | 50% | | \$22.50/ea | 0.45/gal | \$2,812.50 |
| 44 | Spic and Span (or equal) Disinfecting all-purpose spray and glass cleaner | 125 | Spic n Span All purpose Spray & Glass Cleaner | Spic & Span | 8-32 oz/cs | 1 case | PGC31240 | \$70.50/cs | 50% | | \$35.25/cs | | \$4,406.25 |
| 45 | Fire resistant, heavy duty plastic wastebaskets with rolled top edge. Without cover, will not burn, non-metallic type, UL Classified Rectangular and round styles. (40 quart) | 50 | Rubbermaid #2544 | Continental | each | each | 2927 | \$48.00 | 50% | | \$24.00 | | \$1,200.00 |
| 46 | Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (18 gallon) | 50 | Rubbermaid #6145 | Rubbermaid | each | each | 6145 | \$169.00 | 50% | | \$84.50 | | \$4,225.00 |
| 47 | Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (12 gallon) | 50 | Rubbermaid #6144 | Rubbermaid | each | each | 6144 | \$152.50 | 50% | | \$76.25 | | \$3,812.50 |
| 48 | Wastebasket, flare resistant, heavy duty plastic; rolled top edge, without cover, will not burn, non-metallic type, ul classified. Rectangular and round styles. (28 Quart) | 50 | Rubbermaid #2543 | Continental | each | each | 2927 | \$48.00 | 50% | | \$24.00 | | \$1,200.00 |

Pricing Sheets

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| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
|--------|--|----------|----------------------|-------------|---------|------------------------|--------------------|-----------------|------------|----------|------------|--------------------|------------|
| 49 | Round garbage containers with covers; Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.)Molded handles; heavy duty base of container shall accept manufacturer's dolly. (32 gallon) | | Rubbermaid 2632/2631 | Impact | each | each | 7732/7733 | \$46.24 | 50% | | \$23.12 | \$ | |
| 50 | Round Garbage containers with covers; heavy duty, institutional quality; seamless construction. Boil proof and steam cleanable (235 degees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly. | 25 | Rubbermaid 2655/2654 | Continental | each | each | 5500/5501 | \$108.52 | 50% | | \$54.26 | | \$1,356.50 |
| 51 | Conversion dolly with casters for above | 25 | Rubbermaid #2640 | Impact | each | each | 7704 | \$52.50 | 50% | | \$26.25 | | \$656.25 |
| 52 | Square big wheel container; general refuse container with swing back top. Unit desinged with large wheels for movement of container over curbs and steps. | | Rubbermaid #3559 | Continental | each | each | 5850 | \$178.74 | 50% | | \$89.37 | | |
| 53 | Water pails; hot dipped in molten zinc after forming; raised bottom, plain galvanized wire gail, heavy stamp riveted or wing ears. (10 quart) | | Rubbermaid 2963 | Impact | each | each | 410 | \$18.00 | 50% | | \$9.00 | | |
| 54 | Water Pail; heavy duty plastic with rounded edges and a heavy wire bail. (10 quart) | | Rubbermaid #2963 | Impact | each | each | 5502 | \$6.22 | 50% | | \$3.11 | | |
| 55 | Water Pail; heavy duty plastic with rounded edges and heavy wire bail. (14 quart) | | Rubbermaid #2614 | Impact | each | each | 5514 | \$17.86 | 50% | | \$8.93 | | |
| 56 | Waste receptacles, self-closing counter balance door closure. Round tp style; durable construction for indoor or outdoor use. Factory mutual approved for fire safety. | | Rubbermaid #2614 | Continental | each | each | 1305 | \$201.60 | 50% | | ##### | | |
| 57 | Broom-brush specifications Brush, floor, fine and medium, 14" synthetic fiber | | Marino #BF219SF14 | Marino | each | each | BR219SF1 | \$10.50 | 50% | | \$5.25 | | |
| 58 | Brush, floor, fine and medium, 18" synthetic fiber | | Weiler #77013 | ACS | each | each | B3018 | \$10.00 | 50% | | \$5.00 | | |
| 59 | Brush, floor, fine and medium, 24" synthetic fiber | | Weiler #77014 | ACS | each | each | B3024 | \$13.30 | 50% | | \$6.65 | | |

Pricing Sheets

| Pricing Sheets | | Vendors should complete all columns. | | | | | | | | | | | |
|---|---|--------------------------------------|-------------------|--------|-------------|------------------------|--------------------|-----------------|------------|----------|------------|--------------------|-------|
| Note: Items 7, 14, and 16 require additional information be added in the description column. | | Vendors should complete all columns. | | | | | | | | | | | |
| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
| 60 | Brush, floor, fine and medium, 30" synthetic fiber | | Flatt #70126 | Weiler | each | each | 42038 | \$31.06 | 50% | | \$15.53 | | |
| 61 | Brush, floor, fine and medium, 36" synthetic fiber | | Marino #BR219SF36 | ACS | each | each | B3036 | \$21.14 | 50% | | \$21.14 | | |
| 62 | Handle for fine & medium sweeping: Handle is constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 0" and has a diameter of 1 1/8". Sturdy tapered cut threaded end with a 3/4" #5 acme thread to fit the fine and medium brushes. | | Wieler #75513 | Flatt | each | each | 75513 | \$2.40 | | | | | |
| Specifications for Medium & Rough Sweeping (without handles) | | | | | | | | | | | | | |
| Brush is designed for the sweeping of rough floor surfaces. Block is lacquer finished hardwood, close grain species, two handle holes equal distance from each end at approximately 35 degree angle, tapered with 3/4" #5 acme thread. Bristles material is inserted into 1/4" hole. Bristle trim length shall be specified length + or - 1/4". Polymer solvent resistant synthetic fiber has a diameter of .30" and length of 3 1/4". bassine fiber a shall be stiff high quality fiber and have a length of 4". | | | | | | | | | | | | | |
| 63 | Brush, floor, medium and rough, 14" bassine | | Flatt #70200 | Marino | each | each | BR217BF1 | \$7.26 | 50% | | \$3.63 | | |
| 64 | Brush, floor, medium and rough, 24" bassine | | Flatt #77033 | Marino | each | each | BR217BF2 | \$12.00 | 50% | | \$6.00 | | |
| Specifications for Rough Sweeping (withut handles) | | | | | | | | | | | | | |
| Brush is designed for the sweeping of rough floor surfaces. Block is lacquer finished hardwood, close grain species; two handle holes equal distance from each end at approximately 45 degree angle. Minimum dimension of block shall be 1 1/8" thick, 3 1/2" wide x length given for each item. Fiber length shall be +/- 1/4". Copolymer solvent resistant synthetic fiber shall be 5 1/8" in length. African sherbo bassine fiber shall be 6 1/4" in length | | | | | | | | | | | | | |
| 65 | Brush, floor, rough, 16" African Shero | | Flatt #70203 | ACS | each | each | B6616 | \$12.06 | 50% | | \$6.03 | | |
| 66 | Brush, floor, rough, 16" synthetic fiber | | Flatt #70211 | Marino | each | each | SB225P16 | \$12.06 | 50% | | \$6.03 | | |
| 67 | Handle for rough sweeping must be constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 54" and has a diameter of 1 1/8". Sturdy tapered end to fit the rough sweeping floor brush. Cut end wet mop heads; four-ply, cut end natural yarn; absorbent cotton for | | flatt #75519 | Flatt | each | each | 75519 | \$4.00 | 50% | | \$4.00 | | |
| 68 | 16 ounce | | UNS 2316C | ACS | 12-16 oz/cs | case | M8216 | \$34.20 | 50% | | \$17.10 | | |
| 69 | 20 ounce | | UNS 220C | ACS | 12-20 oz/cs | case | M8220 | \$41.48 | 50% | | \$20.74 | | |

Pricing Sheets

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| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
|--|---|----------|----------|-------|-------------|---------------|--------------------|-----------------|------------|----------|------------|--------------------|-------|
| 70 | 24 ounce Cut end wet mop heads; four-ply, cut end natural yarn; absorbent rayon heavy duty vinyl mesh headbands. Premium standard head | | UNS 224C | ACS | 12-24 oz./c | case | M85224 | \$48.00 | 50% | | \$24.00 | | |
| 71 | 16 ounce | | UNS 216R | ACS | 12-16 oz/c | case | M8516W | \$46.94 | 50% | | \$23.47 | | |
| 72 | 20 ounce | | UNS 220R | ACS | 12-20 oz./c | case | M8520W | \$61.40 | 50% | | \$30.70 | | |
| 73 | 24 ounce | | UNS 224R | ACS | 12-24 oz./c | case | M8524W | \$72.64 | 50% | | \$36.32 | | |
| | | | | | | | | | | | | | |
| NOTE: Items that are intended for diluted use MUST include Manufacturer's information on dilution ratios. | | | | | | | | | | | | | |
| List Discount Percentages: | | | | | | | | | | | | | |
| (Use additional sheets if needed for number of discount percentages being offered.) | | | | | | | | | | | | | |
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| | Category | | | | | | | | | | | | |
| 1 | Continental Mfg. Co. | % | | | | | | | | | | | |
| 2 | Impact | 25 | | | | | | | | | | | |
| 3 | Lagasse | 25 | | | | | | | | | | | |
| 4 | Marino | 20 | | | | | | | | | | | |
| 5 | | 25 | | | | | | | | | | | |
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| Vendors should complete the contract coordinator information below: | | | | | | | | | | | | | |
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Pricing Sheets

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|----------------|--|--|----------|-------|---------|------------------------|--------------------|-----------------|------------|----------|------------|--------------------|-------|
| Item # | Description | Est. Qty | Equal To | Brand | Size/Wt | Minimum Order Quantity | Vendor Item Number | List Unit Price | Discount % | Category | Unit Price | Diluted Cost/ounce | Total |
| | VENDOR NAME: Winans Sanitary Supply Co., Inc | | | | | | | | | | | | |
| | CONTACT PERSON: Sam Winans (Please print) | | | | | | | | | | | | |
| | CONTACT PERSON: Elise Smith (Signature) | | | | | | | | | | | | |

VENDOR NAME: Winans Sanitary Supply Co., Inc

PHONE: 800-759-4004

CONTACT PERSON: Sam Winans (Please print)

FAX: 304-485-7570

CONTACT PERSON: Elise Smith (Signature)

EMAIL: suppliesales@winansservices.com

December 8, 2005 (Date)