



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia Master Agreement

Order Date: 07-24-2024

CORRECT ORDER NUMBER MUST
APPEAR ON ALL PACKAGES, INVOICES,
AND SHIPPING PAPERS. QUESTIONS
CONCERNING THIS ORDER SHOULD BE
DIRECTED TO THE DEPARTMENT
CONTACT.

Order Number:	CMA 0212 0212 DIGCOP22 5	Procurement Folder:	967276
Document Name:	DIGCOP22	Reason for Modification:	CO#4 is issued to replace Monochrome & Color Bands due to product discontinuation.
Document Description:	Statewide Contract - DIGITAL COPIERS & ACCESSORIES		
Procurement Type:	Statewide MA (Open End)		
Buyer Name:			
Telephone:			
Email:			
Shipping Method:	Best Way	Effective Start Date:	2022-02-15
Free on Board:	FOB Dest, Freight Prepaid	Effective End Date:	2025-02-14

VENDOR		DEPARTMENT CONTACT	
Vendor Customer Code:	000000210166	Requestor Name:	Mark A Atkins
KOMAX LLC		Requestor Phone:	(304) 558-2307
500 D ST		Requestor Email:	mark.a.atkins@wv.gov
SOUTH CHARLESTON	WV		
US	25303		
Vendor Contact Phone:	304-744-7440		
Extension:			
Discount Details:		<div>2025</div> <div>FILE LOCATION</div>	

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS	STATE OF WEST VIRGINIA
AS INDICATED BY ORDER	VARIOUS LOCATIONS AS INDICATED BY ORDER
No City	No City
WV 99999	WV 99999
US	US

7/25/24 61

Purchasing Division's File Copy

Total Order Amount:

Open End

MA 07/24/2024

PURCHASING DIVISION AUTHORIZATION

DATE: 7/25/24

ELECTRONIC SIGNATURE ON FILE

ATTORNEY GENERAL APPROVAL AS TO FORM

DATE: 7/31/2024

ELECTRONIC SIGNATURE ON FILE

ENCUMBRANCE CERTIFICATION

DATE: 7-31-24

ELECTRONIC SIGNATURE ON FILE

Extended Description:

STATEWIDE CONTRACT: CMA 0212 DIGCOP22 DIGITAL COPIERS and ACCESSORIES

CHANGE ORDER No.04 is issued to replace the following copiers due to product discontinuation. Revised pricing pages are attached to reflect model changes and various products and services removed from the contract.

1. Model changes for Monochrome Bands 2,3,4,5, 6, and 7.
 - a. Band 2 Monochrome from Bizhub 300i to Bizhub 301i.
 - b. Band 3 Monochrome from Bizhub 300i to Bizhub 301i.
 - c. Band 4 Monochrome from Bizhub 450i to Bizhub 451i.
 - d. Band 5 Monochrome from Bizhub 550i to Bizhub 551i.
 - e. Band 6 Monochrome from Bizhub 650i to Bizhub 651i.
 - f. Band 7 Monochrome from Bizhub 750i to Bizhub 751i.
2. Model changes for Color Bands 1,2,3,4,5,6, and 7.
 - a. Band 1 Color from Bizhub C-3320i to Bizhub C-3321i.
 - b. Band 2 Color from Bizhub C-250i to Bizhub C-251i.
 - c. Band 3 Color from Bizhub C-300i to Bizhub C-301i.
 - d. Band 4 Color from Bizhub C-450i to Bizhub C-451i.
 - e. Band 5 Color from Bizhub C-550i to Bizhub C-551i.
 - f. Band 6 Color from Bizhub C-650i to Bizhub C-651i.
 - g. Band 7 Color from Bizhub C-750i to Bizhub C-751i.

Effective date: 07/01/2024

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

NO OTHER CHANGES

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	44101501			LS	0.000000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: Digital Copiers & Accessories (Purchased)

Extended Description:

PURCHASED: Digital Copiers & Accessories.

Note: See attached Exhibit_A Pricing Pages for Contract Pricing.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	44101501			MO	0.000000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: Digital Copiers & Accessories (Leased) (Use CL#4)

Extended Description:

CO#1 Use Commodity Line #4 effective 11/01/2022

LEASED: Digital Copiers & Accessories

Note: See attached Exhibit_A Pricing Pages for Contract Pricing.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	44101501				0.000000
Service From		Service To		Service Contract Amount	
				0.00	

Commodity Line Description: Per Click Charge (Inc. Maintenance & Consumables)

Extended Description:

Per Click Charge - MONOCHROME & COLOR (Includes Maintenance and Consumables)

Note: See attached Exhibit_A Pricing Pages for Contract Pricing.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
4	80161801			MO	0.000000
	Service From	Service To	Service Contract Amount		
			0.00		

Commodity Line Description: Digital Copiers & Accessories (Leased)

Extended Description:

CO#1: Commodity Line #4 Effective 11/01/2022

LEASED: Digital Copiers & Accessories

Note: See attached Exhibit_A Pricing Pages for Contract Pricing.

KOMAX

Business Systems



WV State Copier Contract
DIGCOP22 - CO#4

KONICA MINOLTA AUTHORIZED
PRO-TECH
SERVICE CENTER
Since 2016



www.komaxwv.com

Confidential KOMAX Information



New Copier Placement Survey

Please provide the following information for the new order.

ADO# _____

If replacing a current bizhub, please complete all of the following:

1. Komax ID# _____

2. PO#/ADO# _____

3. Model # _____

Site Contact for Meter readings or Service calls

Name _____

Phone # _____

Are there any stairs that must be used for delivery? Yes ☐ or No ☐

If the new system is a band 7 copier, have you verified your outlet is a 20 amp receptacle?  Yes ☐ or No ☐



Name/Signature

Date

If you have any questions please email/call David Humphrey at 304-744-7440

*Please email this form back to dhumphrey@komaxwv.com along with ADO.

** For multiple machine orders please provide this sheet for each system ordered.

General Ordering Information – DIGCOP22

Ordering Address and Procedures

Orders will be accepted for the State of West Virginia - State Agencies and Political Subdivisions within the State of West Virginia. All orders must be placed as follows:

KOMAX, LLC
500 "D" Street
South Charleston, WV 25303
Phone: 888-483-7440 or (304) 744-7440
Fax: (304) 744-7450
Attn: David Humphrey

Information on orders, invoices, payments, etc. should be directed to the number indicated above. Purchase orders made out to Konica Minolta or other authorized dealers will not be accepted.

All purchase orders or ADO's must include the following information:

- The Purchase Order or ADO Number
- The Contract Number (DIGCOP22)
- Band & Model Number
- Additional accessories ordered (please list in Extended Description area)
- Quantity of items being ordered
- Purchase or Rental Price of items ordered
- **Contact name / phone number, & delivery address. Also meter contact information if different.** Site survey form is required on all orders.

Payment Terms:

Net thirty (30) days

Delivery:

Please allow up to thirty (30) days after receipt of order (unless notified otherwise by KOMAX). For better delivery accuracy, you can process an ADO 90-180 days early, and specify the Start Date.

Copier/Printer Product Questions:

All inquiries regarding product information, demos, etc. should be directed to:

David Humphrey
State Contract Manager
888-483-7440 or (304) 744-7440
Fax(304) 744-7450
dhumphrey@komaxwv.com

Contract # DIGCOP22
Change Order #4

Bizhub 4020i

Band 1 Monochrome

Model	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 4020i	Desktop Monochrome Copier - 42 ppm	\$ 10.26	\$ 7.68	\$369.14
PCC M-B1	Per Click Charge (monochrome) (includes maintenance and consumables)	\$0.0107	\$0.0107	\$0.0107
Options				
Fax Kit	Fax Kit (included in base unit)	Inc.	Inc.	Inc.
PF-P24	Paper Feed Trays (500-sheet tray) Add 2 if using stand	\$ 2.57	\$ 1.93	\$ 92.56
DK-P05	Basic Stand	\$ 2.67	\$ 2.00	\$ 96.00
S1	ESP Compact Power Filter 120V/8A	Inc.	Inc.	Inc.

*Only capable of up to Legal size paper



Contract # DIGCOP22
Change Order #4

Bizhub 301i

Band 2 Monochrome

Model	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 301i	Monochrome Copier - 30 ppm - Includes dual scan document feeder	\$ 52.14	\$ 39.01	\$ 1,875.51
PCC M-B2	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0050	\$ 0.0050	\$ 0.0050
Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-533	Inner Finisher - staples up to 50 sheets (limited output)	\$ 11.30	\$ 8.45	\$ 406.34
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
PK-519	Hole Punch Kit (for FS-533 Inner Finisher only)	\$ 5.06	\$ 3.79	\$ 182.00
PK-524	Hole Punch Kit (for FS-539 Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-506	Job Separator Tray (for system without a finisher)	\$ 5.63	\$ 4.21	\$ 202.34
Pick Only One of Paper Tray Bases Below				
PC-116	Adds one additional 500 sheet universal paper tray	\$ 6.09	\$ 4.56	\$ 219.14
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



With Inner Finisher
(Up to 50 sheet stapling)



With Full-Size Finisher
(Up to 50 sheet stapling)

Contract # DIGCOP22
Change Order #4

Bizhub 301i

Band 3 Monochrome

Model	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 301i	Monochrome Copier - 30 ppm - Includes dual scan document feeder	\$ 52.14	\$ 39.01	\$ 1,875.51
PCC M-B3	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0050	\$ 0.0050	\$ 0.0050
Fax Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-533	Inner Finisher - staples up to 50 sheets (limited output)	\$ 11.30	\$ 8.45	\$ 406.34
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-519	Hole Punch Kit (for FS-533 Inner Finisher only)	\$ 5.06	\$ 3.79	\$ 182.00
PK-524	Hole Punch Kit (for FS-539 Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-506	Job Separator Tray (for system without a finisher)	\$ 5.63	\$ 4.21	\$ 202.34
Pick Only One of Paper Tray Bases Below				
PC-116	Adds one additional 500 sheet universal paper tray	\$ 6.09	\$ 4.56	\$ 219.14
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



With Inner Finisher
(Up to 50 sheet stapling)



With Full-Size Finisher
(Up to 50 sheet stapling)

Contract # DIGCOP22
Change Order #4

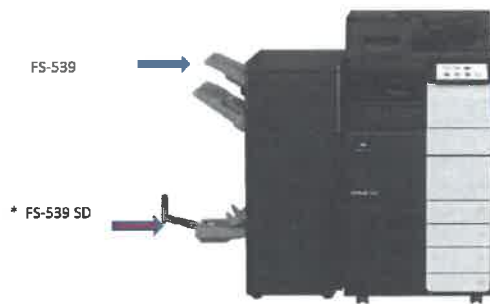
Bizhub 451i

Band 4 Monochrome

Model #	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 451i	Monochrome Copier - 45 ppm - Includes dual scan document feeder	\$ 66.15	\$ 49.50	\$ 2,379.63
PCC M-B4	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0032	\$ 0.0030	\$ 0.0032
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-508	Job Separator Tray (req. for system without a finisher)	\$ 5.06	\$ 3.79	\$ 182.00
Pick Only One of Paper Tray Bases Below				
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



With Full-Size Finishers
(Up to 50 sheet stapling)
*SD model provides 3rd tray for
saddle stitching and folding for booklets

Contract # DIGCOP22
Change Order #4

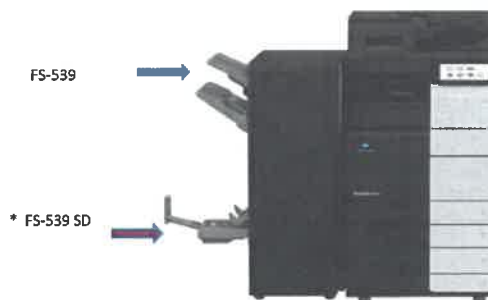
Bizhub 551i

Band 5 Monochrome

Model #	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 551i	Monochrome Copier - 55 ppm - Includes dual scan document feeder	\$ 80.09	\$ 59.93	\$ 2,881.05
PCC M-B5	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0032	\$ 0.0032	\$ 0.0032
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-508	Job Separator Tray (req. for system without a finisher)	\$ 5.06	\$ 3.79	\$ 182.00
Pick Only One of Paper Tray Bases Below				
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 SD Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



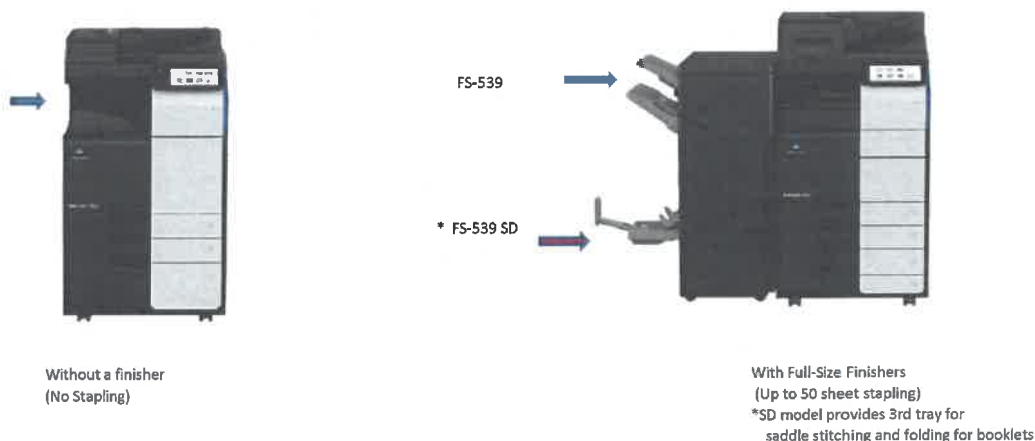
With Full-Size Finishers
(Up to 50 sheet stapling)
*SD model provides 3rd tray for
saddle stitching and folding for booklets

Contract # DIGCOP22
Change Order #4

Bizhub 651i

Band 6 Monochrome


Model #	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 651i	Monochrome Copier - 65 ppm - Includes dual scan document feeder	\$ 100.13	\$ 74.91	\$ 3,601.66
PCC M-B6	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0025	\$ 0.0025	\$ 0.0025
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-508	Job Separator Tray (req. for system without a finisher or OT-513)	\$ 5.06	\$ 3.79	\$ 182.00
OT-513	Basic Output Tray (req. for system without a finisher or JS-508)	\$ 1.20	\$ 0.89	\$ 43.00
Pick Only One of Paper Tray Bases Below				
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 SD Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Contract # DIGCOP22
Change Order #4

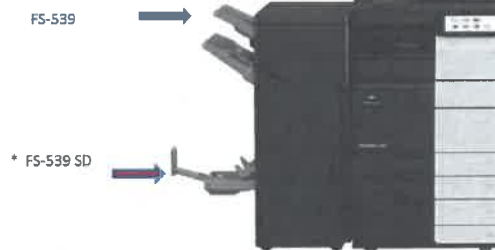
Bizhub 751i

Band 7 Monochrome

Model #	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub 751i	Monochrome Copier - 75 ppm - Includes dual scan document feeder	\$ 128.60	\$ 96.22	\$ 4,626.00
PCC M-B7	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0025	\$ 0.0025	\$ 0.0025
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-602	Job Separator Tray (req. for system without a finisher or OT-514)	\$ 5.62	\$ 4.20	\$ 202.12
OT-514	Basic Output Tray (req. for system without a finisher or JS-602)	\$ 4.07	\$ 3.04	\$ 146.36
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-519	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/20Amp  *Requires this type of outlet	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



With Full-Size Finishers
(Up to 50 sheet stapling)
*SD model provides 3rd tray for
saddle stitching and folding for booklets

Contract # DIGCOP22
Change Order #4

BizhubC-3321i

Band 1 Color

Model	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-3321i	Monochrome & Full Color Copier - 35 ppm	\$ 21.02	\$ 15.73	\$ 756.14
PCC M-CB1	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0150	\$ 0.0150	\$ 0.0150
PCC C-CB1	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0600	\$ 0.0600	\$ 0.0600
Options				
FK-517	Analog Fax Kit (Requires a dedicated fax line)	\$ 2.84	\$ 2.13	\$ 102.22
PF-P21	Paper Feed Tray - 500 sheets (up to legal size only)	\$ 4.00	\$ 3.00	\$ 144.00
PF-P25	2 Paper Feed Tray - 500 sheets (up to legal size only)	\$ 8.01	\$ 5.99	\$ 288.00
DK-P05	Cabinet Stand (to obtain correct height, add PF-P25 option above)	\$ 2.67	\$ 2.00	\$ 96.00
Included Items				
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Desktop Unit Standard (1) 500 Sheet Paper Tray

(No Stapling)



Desktop Unit Plus (1) PF-P21 Paper Tray
(No Stapling)



Desktop Unit Plus (1) PF-P25 Paper Tray and DK-P05 Cabinet
(No Stapling)

Contract # DIGCOP22
Change Order #4

Bizhub C-251i

Band 2 Color

Model	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-251i	Monochrome & Full Color Copier - 25 ppm	\$ 57.64	\$ 43.13	\$ 2,073.33
PCC M-CB2	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0050	\$ 0.0050	\$ 0.0050
PCC C-CB2	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0350	\$ 0.0350	\$ 0.0350
Fax Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-533	Inner Finisher - staples up to 50 sheets (limited output)	\$ 11.30	\$ 8.45	\$ 406.34
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
PK-519	Hole Punch Kit (for FS-533 Inner Finisher only)	\$ 5.06	\$ 3.79	\$ 182.00
PK-524	Hole Punch Kit (for FS-539 Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-506	Job Separator Tray (for system without a staple finisher)	\$ 5.63	\$ 4.21	\$ 202.34
Pick Only One of Paper Tray Bases Below				
PC-116	Adds one additional 500 sheet universal paper tray	\$ 6.09	\$ 4.56	\$ 219.14
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



With Inner Finisher
(Up to 50 sheet stapling)



With Full-Size Finisher
(Up to 50 sheet stapling)

Contract # DIGCOP22
Change Order #4

Bizhub C-301i

Band 3 Color

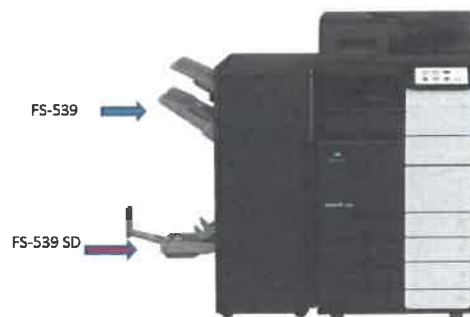
Model	Description	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-301i	Monochrome & Full Color Copier - 30 ppm	\$ 59.71	\$ 44.68	\$ 2,148.00
PCC M-CB3	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0050	\$ 0.0050	\$ 0.0050
PCC C-CB3	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0350	\$ 0.0350	\$ 0.0350
Fax Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-533	Inner Finisher - staples up to 50 sheets (limited output)	\$ 11.30	\$ 8.45	\$ 406.34
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-519	Hole Punch Kit (for FS-533 Inner Finisher only)	\$ 5.06	\$ 3.79	\$ 182.00
PK-524	Hole Punch Kit (for FS-539 Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-506	Job Separator Tray (for system without a finisher)	\$ 5.63	\$ 4.21	\$ 202.34
Pick Only One of Paper Tray Bases Below				
PC-116	Adds one additional 500 sheet universal paper tray	\$ 6.09	\$ 4.56	\$ 219.14
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Without a finisher
(No Stapling)



With Inner Finisher
(Up to 50 sheet stapling)



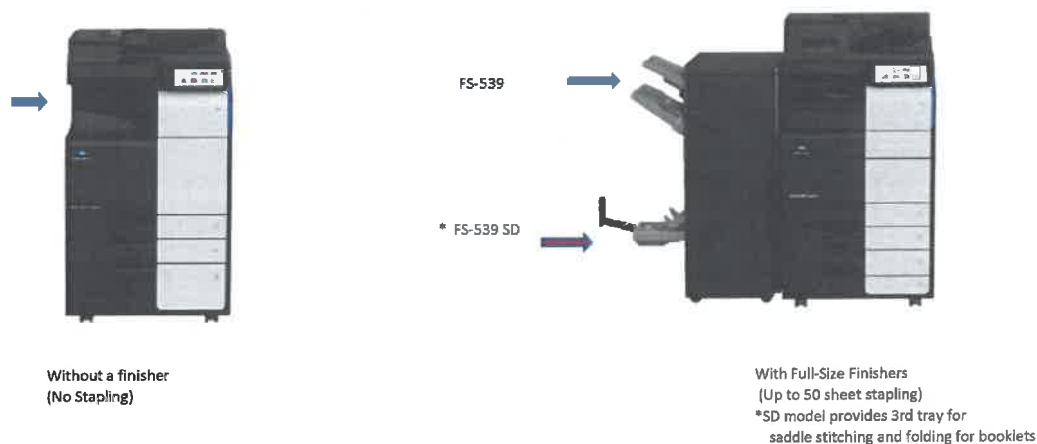
With Full-Size Finishers
(Up to 50 sheet stapling)
 *SD model provides 3rd tray for
 saddle stitching and folding for booklets

Contract # DIGCOP22
Change Order #4

Bizhub C-451i

Band 4 Color

Model #	Description of Copier or Accessory	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-451i	Monochrome & Full Color Copier - 45 ppm	\$ 73.84	\$ 55.25	\$ 2,656.14
PCC M-CB4	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0045	\$ 0.0030	\$ 0.0045
PCC C-CB4	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0250	\$ 0.0250	\$ 0.0280
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-508	Job Separator Tray (req. for system without a finisher)	\$ 5.06	\$ 3.79	\$ 182.00
Pick Only One of Paper Tray Bases Below				
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 SD Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.

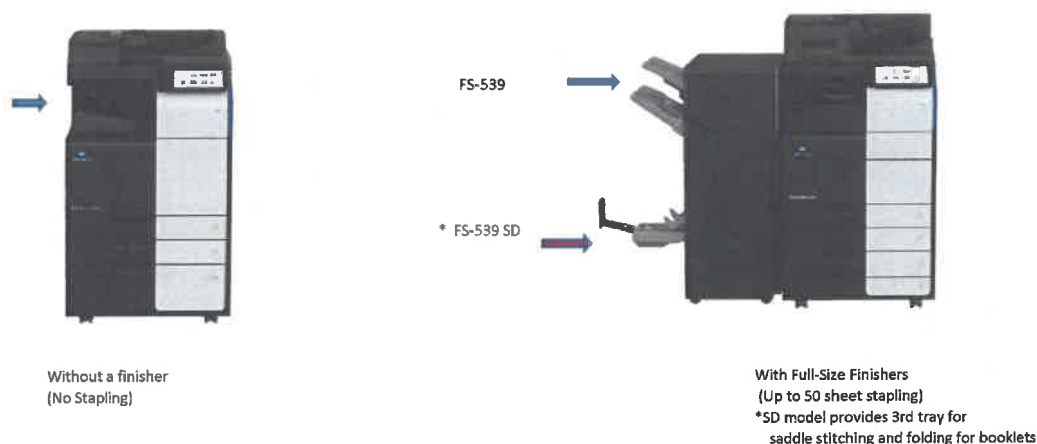


Contract # DIGCOP22
Change Order #4

Bizhub C-551i

Band 5 Color

Model #	Description of Copier or Accessory	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-551i	Monochrome & Full Color Copier - 55 ppm	\$ 91.63	\$ 68.56	\$ 3,296.14
PCC M-CB5	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0045	\$ 0.0035	\$ 0.0045
PCC C-CB5	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0250	\$ 0.0250	\$ 0.0280
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-508	Job Separator Tray (req. for system without a finisher)	\$ 5.06	\$ 3.79	\$ 182.00
Pick Only One of Paper Tray Bases Below				
PC-216	Adds two additional 500 sheet universal paper trays	\$ 8.76	\$ 6.55	\$ 315.00
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 SD Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.

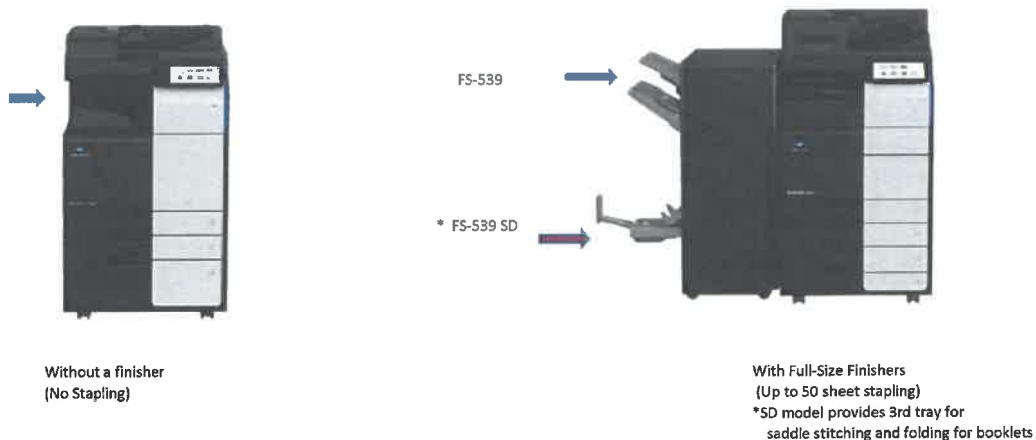


Contract # DIGCOP22
Change Order #4

Bizhub C-651i

Band 6 Color

Model #	Description of Copier or Accessory	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-651i	Monochrome & Full Color Copier - 65 ppm	\$ 130.41	\$ 97.57	\$ 4,691.00
PCC M-CB6	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0040	\$ 0.0035	\$ 0.0040
PCC C-CB6	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0250	\$ 0.0250	\$ 0.0280
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-508	Job Separator Tray (req. for system without a finisher)	\$ 5.06	\$ 3.79	\$ 182.00
OT-513	Basic Output Tray (req. for system without a finisher or JS-508)	\$ 1.20	\$ 0.89	\$ 43.00
Pick Only One of Paper Tray Bases Below				
PC-416	Adds one large capacity letter only paper tray (2500 sheets)	\$ 9.76	\$ 7.30	\$ 351.00
PC-417	Adds two large capacity letter only paper trays (1000/1500 sheets)	\$ 19.38	\$ 14.50	\$ 697.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-513	Relay Unit (required for FS-539 or FS-539 Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/15Amp	Inc.	Inc.	Inc.



Contract # DIGCOP22
Change Order #4

Bizhub C-751i

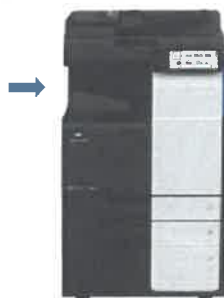
Band 7 Color

Model #	Description of Copier or Accessory	36 Month Rental	48 Month Rental	Purchase Price
Bizhub C-751i	Monochrome & Full Color Copier - 75 ppm	\$ 167.66	\$ 125.44	\$ 6,031.00
PCC M-CB7	Per Click Charge (monochrome) (includes maintenance and consumables)	\$ 0.0040	\$ 0.0035	\$ 0.0040
PCC C-CB7	Per Click Charge (color) (includes maintenance and consumables)	\$ 0.0250	\$ 0.0250	\$ 0.0280
Faxing Options				
FK-514	Analog Fax Kit (Requires a dedicated fax line)	\$ 7.12	\$ 5.33	\$ 256.29
Finisher Options - Pick Only One of FS-*** Finishers (if stapling is needed)				
FS-539	Full-size Finisher - staples up to 50 sheets	\$ 14.82	\$ 11.09	\$ 533.00
FS-539 SD	Full-size Finisher - staples up to 50 sheets & saddle stitch & folding	\$ 22.70	\$ 16.98	\$ 816.43
PK-524	Hole Punch Kit (for FS-539 or FS-539 SD Finishers)	\$ 5.06	\$ 3.79	\$ 182.00
JS-602	Job Separator Tray (req. for system without a finisher)	\$ 5.62	\$ 4.20	\$ 202.12
OT-514	Output Tray (req. for system without a finisher)	\$ 4.07	\$ 3.79	\$ 182.00
Cloud Printing Options				
Everyone Print	Cloud Printing license (Follow-Me Printing) per system	\$ 37.39	\$ 32.97	\$ 865.00
AU-205	HID Card Reader (required for Everyone Print user authentication)	\$ 3.48	\$ 2.60	\$ 125.00
Prox-Cards	Proximity cards for user authentication (req for each user) Order in qty's of 10	\$ 0.14	\$ 0.10	\$ 5.00
Ext. Keyboard	External Keyboard and Mount Kit	\$ 3.89	\$ 2.91	\$ 140.00
Included Items				
RU-519	Relay Unit (required for FS-539 or FS-539 SD Finishers)	Inc.	Inc.	Inc.
Surge Protector	Surge Protector 120V/20Amp	Inc.	Inc.	Inc.



FS-539

* FS-539 SD



Without a finisher
(No Stapling)



With Full-Size Finishers
(Up to 50 sheet stapling)
*SD model provides 3rd tray for
saddle stitching and folding for booklets



TECHNOLOGY

KOMAX
Business Systems

MAXIMIZE YOUR PRODUCTIVITY

BY MOVING YOUR PRINTING TO THE CLOUD.



A complete printing solution. **Total print management capabilities.**

Over the past few years, advances in technology have allowed companies like yours to modernize and move their onsite data center hosting to Cloud-based solutions. Now, EveryonePrint Hybrid Cloud Platform (HCP) lets you do the same with your complex print infrastructure — without any intricate setup or additional IT needs. This all-in-one Cloud-hosted print solution allows you to send print jobs from any mobile device to any printer in your organization, allowing you to:

- Enable Cloud printing across multiple building locations
- Provide guest printing without network access
- Deliver basic print management capabilities, such as: pull print, audit trail and general report tracking

EveryonePrint HCP allows you to reduce, and even eliminate, your print servers. And with its unique single print driver capability, you'll be able to reduce your print administration and support costs. Completely scalable to your business, EveryonePrint HCP can be shaped and adapted to suit your business today — and for years to come.





SAY GOODBYE TO YOUR COMPLEX PRINT INFRASTRUCTURE. **AND HELLO TO AN ALL-IN-ONE CLOUD-HOSTED PRINT SOLUTION.**

Print management. Serverless print capabilities.

A truly universal driver. Mobile printing made remarkably easy.

EveryonePrint HCP is more than a mobile printing solution. It's a platform that streamlines your print infrastructure, minimizing IT administration and optimizing print-based workflows. By moving your entire print infrastructure to the Cloud, you can minimize or even completely remove print servers — and use one single print driver.

The Hybrid Cloud Platform provides a number of benefits, including:

- **Flexibility:** Scale to meet your organization's needs; reduce or eliminate print servers and dramatically decrease TCO or CAPEX for new investments
- **Security:** Data in the Cloud is secure using high-level auditing and encryption. Print remotely to any printer, no matter its location, without compromising security or making changes to your network
- **Single-driver setup:** This makes it possible for all users to print to all devices using the same generic print driver. All print settings and configurations are server side
- **Operation and capacity:** Reduce user and server IT administration overhead and focus on business development and growth
- **Functionality:** Follow-me print and scan is available to all office, mobile and guest users, at all locations
- **Reduced costs:** No more servers, software or update costs. Pay as you go — and only for the licenses you need
- **Independent Print Management Solution:** HCP supports most Konica Minolta MFPs and can be used in a mixed fleet environment

BASIC FEATURES THAT MAKE HCP THE TOTAL PRINT MANAGEMENT SOLUTION.

HYBRID INSTALL OPTIONS

Several configurations are available, including Cloud hosting, on-premise private installation or hybrid. If your organization has special safety and/or security requirements that prohibit Cloud offerings, we can install the Cloud-hosted solution on-premise while still offering the same features as the Cloud-hosted version.

CENTRAL ADMINISTRATION OF THE PLATFORM

You'll find everything you need to configure and maintain all printers, locations, user credentials, access control, usage consumption, reporting and more, in one simple, web-based dashboard.

TRUE SINGLE-DRIVER CONFIGURATION

Leverage the ease of having only one print driver for all of your printers and users, reducing management, administration and user support.

SECURE FOLLOW-ME PRINT ON ANY DEVICE

Release your print job on any printer across your entire organization independent of location or print manufacturer. Release print jobs via iOS and Android App, card reader, embedded terminal or QR code.

USER AUTHENTICATION AND GUEST ACCESS

Authenticate users against LDAP (Windows AD, eDirectory) or maintain users directly in the admin interface. Supports seamless guest user account sign-up with time limited access and code release.

MOBILE PRINT AND BYOD SUPPORT

Print from any device to any printer. Supports email print, web print and Google Cloud print; as well as secure AirPrint. Print from any iOS, Chromebook and Android device.

SCAN, COPY, PRINT

With our optional vendor-specific embedded client you can access Scan, Copy and Print functionality directly on the MFP.

REPORTING CAPABILITIES AND SECURITY COMPLIANCE

Monitor and track print usage and identify areas of improvement according to business operations.



FINALLY, PRINTING SIMPLIFIED ON THE CLOUD

EveryonePrint Hybrid Cloud Platform allows your organization to benefit from the flexibility of a Software as a Service (SaaS) offering for print management. No need to purchase software to install. Or hardware to support it. Just subscribe to EveryonePrint HCP on a fixed term or monthly, pay-as-you-go basis and maximize service availability, support and security, while minimizing operational costs and upfront investment.



THE USER EXPERIENCE AT THE MFP

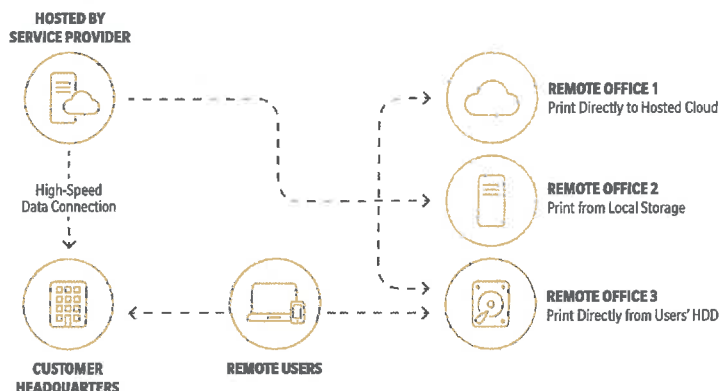
EveryonePrint HCP MFP interface is a BEST certified application that runs seamlessly on a device. Users will log on to a device in one of five ways: a unique release code, an App release, QR code, unique user credentials or by swiping a badge. Once logged in, they'll see the print jobs they've submitted. They can select the appropriate job, change basic print attributes if needed and then print the job. It's a simple, easy-to-use interface that users will adapt to immediately.

CLOUD OPTIONS

EveryonePrint HCP is available in several configurations to meet your current business needs: Cloud-hosting, on-premise private installation or a hybrid of the two.

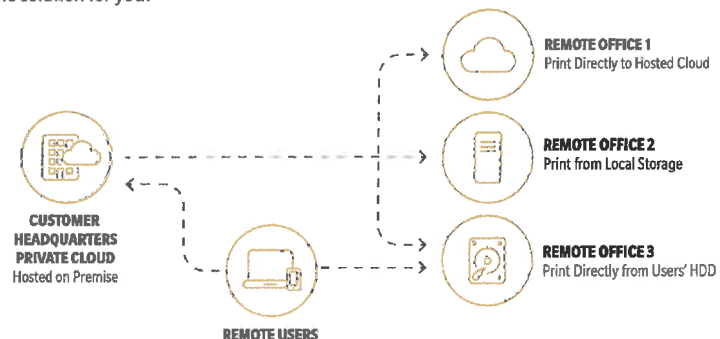
1 HOSTED VIA EVERYONEPRINT OR OTHER CLOUD COMPUTING SERVICES PROVIDER

No upfront investment in expensive hardware is needed; and you can eliminate existing print servers. We can accommodate your organization's network infrastructure and support branch offices and mobile users, using high-capacity data connections or low and unreliable connections.



2 HOSTED ONSITE AT YOUR LOCATION

EveryonePrint HCP can be installed locally in your own data center and act as an onsite private Cloud. This is particularly useful if you need to comply with security regulations. We still maintain and run the solution for you.



3 HYBRID SOLUTION

This mix of Cloud hosting and on-premise private Cloud hosting allows workloads to move between the two as computing needs and costs change. This gives your business greater flexibility and more data deployment options.

PARTNERSHIP

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility
eDiscovery Services

IT SERVICES

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects
Business Consulting Services

TECHNOLOGY

Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: EPHCPBROCH
8/2018-C



VERIFY WHO'S ACCESSING AND USING YOUR PRINT NETWORK. **SAFEGUARD YOUR DATA.**

**Contactless reader with industry standard compatibility.
Bluetooth® interface for mobile user authentication.**

At Konica Minolta, we know you can never compromise on security. But you also want to make it as seamless as possible for your employees. That's why the GEN 2 reader comes with standard IC card support — and HID Mobile Access from your iPhone or Android device using Bluetooth Low Energy (BLE) technology. The mobile access app replaces cards typically used for door access and MFP login. It's easy to use and deploy. The user simply places their phone near the reader to log into the MFP. From there they can access applications such as Dispatcher® Paragon and other industry leading print management applications with single sign-on to advanced scan workflow applications such as Dispatcher Phoenix and other advanced scan workflow applications. The GEN 2 reader features:

DUAL FREQUENCY

Simultaneously supports low (125 kHz) and high-frequency (13.5 MHz) card access credentials.

SUPPORTS MOBILE ACCESS

Bluetooth interface leverages HID Global's Mobile Credentials to access MFPs, computers, network and Cloud data, as well as secure print release.

SUPPORTS SEOS AND ICLASS SE PLATFORM

Provides multilayered security that extends beyond the card technology, offering additional protection to identity data. Easy-to-use, straightforward utilization of existing access control credentials for PC login in both CCID and keyboard wedge operation modes.

KEYBOARD WEDGE EMULATION

Retrieves data from a card and presents the information directly to any application by emulating keyboard strokes.

SECURITY AND CONVENIENCE **ALL IN ONE.**

It's reported that 60% of companies have lost data due to a printer security breach, costing an average of \$400K to address.* But a complex user authorization process can impact user productivity. Today, mobile devices are commonly used to access systems. But typing in complex passwords on a touchscreen can also prove challenging. The GEN 2 card reader bridges the gap between high security and convenience.

HELPS COMPLY WITH REGULATIONS

Maintaining strict compliance with regulations is essential in certain industries. The GEN 2 card reader provides secure access to print, scan, copy and fax devices in government, healthcare (HIPPA), legal and education (FERPA).

ID AND PRINT

How often are jobs printed and then sit at the MFP waiting for the user to pick it up? This feature allows you to hold print jobs at the MFP until the user presents their IC card. This prevents any compromise in security with print jobs containing confidential information sitting in output trays.

SECURE PULL PRINT

Send print jobs to any printer and hold it in a secure queue until you're ready to pick it up. Simply present the IC card, iPhone or Android device at any compatible MFP on the network to release your print job.

INTEGRATION

Monitoring and tracking who's accessing your system, and what they're accessing, is also vital to your business. The GEN 2 card reader integrates with authentication and accounting solutions provided by Konica Minolta so you know who did what by simply accessing information on the card.

SECURE PRINT RELEASE FROM SINGLE-FUNCTION PRINTERS

Select tabletop single-function printers now support card readers with authentication to secure pull print applications such as Dispatcher Paragon, PaperCut and Equitrac.

CONTROLLED ACCESS

The GEN 2 card reader does more than secure access. It makes it easy to reduce unauthorized operation and minimize unnecessary printing. That's key to saving paper and energy, supporting both public and private sustainability goals.

MOBILE ENABLED READER FEATURES

The GEN 2 card reader allows for adjustable read settings, overall power control and reading a range of mobile IDs. It enables flexibility for both close-proximity "tap" and long-range "twist-and-go" distances, with a directional antenna providing long-range reading up to 2 m. Read settings can also be administered using your mobile phone during installation.



FAST. SIMPLE. **SECURE TECHNOLOGY.**

- One reader supports multiple card technologies
- No custom reader programing required
- Utilizes your existing card technology
- Secure authentication controls MFP print, copy, scan and fax functions
- "ID and Print" functionality by quickly presenting the card
- Secure login to active directory
- Secure pull print for secure release of jobs at any bizhub®
- Software compatibility for authentication and accounting
- Compact design fits easily into your existing workspace
- Plugs directly into the USB connector of your bizhub MFP
- Mounts on the working table of your MFP — no visible wires

*Bitdefender. Hacked Off! report, October 2019.



AU-205H GEN 2 Multi-Technology Card Reader

SPECIFICATIONS

Dimensions	2.79" x 3.66" x 0.63" (71 mm x 93 mm x 16 mm)
Status indicator	Dual Color LED (white=ready / blue=busy) Buzzer (programmable)
Smart card/protocols low frequency (125 kHz)	HID PROX (FSK) Indala (PSK) EM 41xx (ASK) Hitag 1, 2, S (Hitag)
Smart card/protocols high frequency (13.5 MHz)	T=CL MIFARE iCLASS ISO 14443A/B – up to 848 Kbps (depending on card) iCLASS SE and SEOs (can read data only, no writing) Felica (only UID) NFC Tag (1, 2, 3, 4, 5)
Bluetooth Low Energy (BLE) interface	Supports Android and iPhone devices with HID Mobile Access
Host interface	USB 2.0 full speed device (12 Mbps) USB 3.0 extended operability Tested with hubs/controllers
PC/SC driver	CCID native driver from operating system (Windows / Linux / Mac)
Keyboard driver	Native driver from operating system supporting MF-102 keyboard (Windows / Linux / Mac)

Each AU-205 Card Reader also includes a WT-506 work table to mount the card reader to.

AU-205H Multi-Technology GEN 2 Card Reader is just one way Konica Minolta is reshaping the Workplace of the Future.

As work becomes less about a place you go, and more about what you get done, Konica Minolta brings you the Workplace of the Future, a growing portfolio of unified smart solutions that allow your team to work smarter, more productively and more collaboratively from anywhere, at anytime.

For complete information about the AU-205H Multi-Technology GEN 2 Card Reader and other Konica Minolta products and solutions, please visit: kmb.konicaminolta.us



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PARTNERSHIP

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility
eDiscovery Services

IT SERVICES

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects
Apple Managed Services
Managed Voice Services
Technology Implementation and Deployment

TECHNOLOGY

Office Multifunction Business Solutions
Commercial and Production Printers
Industrial Printers
Wide Format Printers
3D Printers
Scanners
Security Surveillance Systems
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com



Item #: AU205HG28RO
7/2020-C



June 25, 2024

WV State Purchasing
Mark Atkins
2019 Washington St. E
Charleston, WV 25305

Enclosed is our change order #4 request for the statewide copier contract (DIGCOP22). This change order includes the new models just released for Monochrome bands 2-7 and Color bands 1-7. I have included the new spec sheets for each model for your review.

I have also converted the pricing sheets to combine the 36, 48-month rentals and purchase pricing on to a single page for each band. I think this will simplify the contract pricing for agencies and make it easier to compare. I have also added graphics at the bottom to show what the systems look like with the different finisher options available. The pricing remains the same. The last 7 pages are just the brochures for the cloud printing options to better explain the capabilities available.

I have also included the survey form that we included on our last contract. I'm requesting this form to be made a requirement for all new ADO's. We want to make sure we pick up the correct system when installing the new system. This can be confusing when offices have multiple systems.

Please let me know if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "David Humphrey", is written over a light blue circular stamp.

David Humphrey
Komax, LLC
State Contract Manager
304-744-7440
dhumphrey@komaxwv.com



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY

Mark D. Scott
Cabinet Secretary

State Capitol
Charleston, West Virginia 25305

Heather D. Abbott
Chief Information Officer

**TO: Mark Atkins, Buyer Supervisor
Department of Administration**

**FROM: Heather D. Abbott, Chief Information Officer
Office of Technology**

**SUBJECT: INFORMATION TECHNOLOGY PROCUREMENT
IS&C NUMBER: 2025-2005**

DATE: July 23, 2024

West Virginia Code §5A-6-4(a) permits the Chief Information Officer to review and approve technology purchases for suitability to ensure such purchases comport with the State of West Virginia's overall strategic information technology goals.

West Virginia Code §5A-6-4c requires the Chief Information Officer to review and approve "technology projects."

West Virginia Code §5A-6-5 requires that "any state spending unit that pursues an information technology purchase that does not meet the definition of a 'technology project' and that is required to submit a request for proposal to the State Purchasing Division prior to purchasing goods or services shall obtain the approval of the Chief Information Officer, in writing, of any proposed purchase of goods or services related to its information technology and telecommunication systems.

After conducting a review of your request for CO#04 product updates for the DIGCOP22 contract, the Office of Technology has determined:

X That your request is approved.

That your request is not subject to the review and approval provisions contained in Chapter 5A, Article 6 of the Code, therefore, it does not need approval by the Office of Technology.

This memorandum constitutes this office's official review and a copy should be attached to your purchase order and any other correspondence related to this request.

If you have questions, or need additional information, please contact Consulting Services at Consulting.Services@wv.gov.



Atkins, Mark A <mark.a.atkins@wv.gov>

**Re: CO#4 CIO Approval request for updated products
(discontinued model replacements)**

1 message

Services, Consulting <consulting.services@wv.gov>
To: "Atkins, Mark A" <mark.a.atkins@wv.gov>

Tue, Jul 2, 2024 at 3:24 PM

Hello,

OT request number **2025-2005** has been submitted for your request. The Office of Technology is reviewing it and a memo will be sent to you after the review is complete. If this is an important matter please consider elevating the request to EXPEDITED.

To request a status for this request please do so after 14 **state** business days.

Thank you,
Ashley

On Mon, Jul 1, 2024 at 2:28 PM Atkins, Mark A <mark.a.atkins@wv.gov> wrote:

Please see the attached memo request for CIO approval. Additionally, product specifications have been attached as well.
Please let me know if you need anything else.



Bizhub Color Datasheets CO#4.pdf

Regards,

*Mark A. Atkins, CPPB***Buyer Supervisor****West Virginia Department of Administration****Purchasing Division****2019 Washington Street, East****POB 50130**

Charleston, WV 25305-0130

Phone: 304.558.2307

Email: Mark.A.Atkins@wv.gov

"Tell me and I will Forget, Show me and I may remember, Involve me and I will understand"

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STATEWIDE COVERAGE:
Each Job Classification submitted will
be required for vendor to provide in all 55
counties throughout the State of West Virginia.

REQUEST FOR QUOTATION
CRFQ SWC2400000006
(CMA TEMP24)
Temporary Staffing Services

EXHIBIT_A

Classification	Worker Pay Rate	Withholding Rate	Overhead Rate	Total Rate*
Accounting Technician 2	\$ 13.50	\$ 1.76	\$ 2.10	\$ 17.36
Administrative Services Assistant 1	\$ 12.50	\$ 1.63	\$ 2.00	\$ 16.13
Administrative Services Assistant 2	\$ 13.00	\$ 1.69	\$ 2.08	\$ 16.77
Cook	\$ 12.00	\$ 1.80	\$ 1.92	\$ 15.72
Custodian	\$ 12.50	\$ 1.88	\$ 2.00	\$ 16.38
Data Entry Operator2	\$ 12.50	\$ 1.63	\$ 1.96	\$ 16.09
Executive Secretary	\$ 13.50	\$ 1.76	\$ 2.10	\$ 17.36
Groundskeeper	\$ 12.00	\$ 1.80	\$ 1.92	\$ 15.72
Health Service Worker	\$ 16.00	\$ 2.40	\$ 2.08	\$ 20.48
Laboratroy Assistant 3	\$ 16.00	\$ 2.40	\$ 2.08	\$ 20.48
Laborer	\$ 12.00	\$ 1.80	\$ 1.92	\$ 15.72
Mail Runner	\$ 12.25	\$ 1.84	\$ 1.96	\$ 16.05
Office Assistant 2	\$ 12.50	\$ 1.63	\$ 2.00	\$ 16.13
Office Assistant 3	\$ 13.00	\$ 1.69	\$ 2.08	\$ 16.77
Paralegal	\$ 16.00	\$ 2.40	\$ 2.25	\$ 20.65
Parking Attendant	\$ 12.00	\$ 1.80	\$ 1.92	\$ 15.72
Word Processor	\$ 12.50	\$ 1.63	\$ 1.96	\$ 16.09

* Vendor should enter their Worker Rate + Withholding Rate + Overhead Rate and the Total Rate box will automatically calculate.

Vendor Name: _____	Saunders Staffing, Inc.
Contact Person: _____	Connie Saunders
Phone #: _____	3043444733
Fax #: _____	3043256817
Email: _____	saundersem@saundersstaffing.net
Signature: _____	Connie Saunders
Date: _____	07/10/2024

STATEWIDE

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West Virginia Secretary of State — Online Data Services

Business and Licensing
Online Data Services Help

Business Organization Detail

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KOMAX, LLC

Organization Information								
Org Type	Effective Date	Established Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
LLC Limited Liability Company	6/11/1999		6/11/1999	Domestic	Profit		6/11/2029	

Organization Information			
Business Purpose	8112 - Other Services (except Public Administration) - Repair and Maintenance - Electronic and Precision Equipment Repair and Maintenance (consumer electronics, computer, office machine, communications)		Capital Stock
Charter County	Kanawha	Control Number	12670
Charter State	WV	Excess Acres	
At Will Term	T	Member Managed	MBR
At Will Term Years	30	Par Value	
Authorized Shares		Young Entrepreneur	Not Specified

Addresses	
Type	Address
Designated Office Address	500 D STREET SOUTH CHARLESTON, WV, 25303
Mailing Address	500 D STREET SOUTH CHARLESTON, WV, 25303
Notice of Process Address	ROBERT B. MAXWELL, JR. 500 D STREET SOUTH CHARLESTON, WV, 25303
Principal Office Address	500 D STREET SOUTH CHARLESTON, WV, 25303 USA
Type	Address

Officers	
Type	Name/Address
Member	ROBERT B MAXWELL JR 678 TROTTERS LANE CHARLESTON, WV, 25312
Organizer	ROBERT B. MAXWELL, JR. 126 POPLAR POINT E. FOCA, WV, 25159
Organizer	PHILIP A. ASSEFF & 2 OTHERS 2993 MACON STREET SOUTH CHARLESTON, WV, 25303
Type	Name/Address

Date	Amendment
1/30/2017	REMOVED MEMBER REBECCA OFFUTT AND UPDATED ROBERT MAXWELLS' ADDRESS TO 678 TROTTERS LANE CHARLESTON, WV 25312
Date	Amendment

Annual Reports	
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2024	
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For more information, please contact the Secretary of State's Office at 304-558-8000.



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31,809,473,230,12



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