



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 2017-10-04

CORRECT ORDER NUMBER  
 MUST APPEAR ON ALL PACKAGES,  
 INVOICES, AND SHIPPING PAPERS.  
 QUESTIONS CONCERNING THIS  
 ORDER SHOULD BE DIRECTED TO  
 THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 SWC0000000019	Procurement Folder: 328007
Document Name: DIGCOP17A - Statewide contract for digital copiers	Reason for Modification:
Document Description: Statewide contract for digital copiers	Change Order No. 2 - Administrative change order to add pricing pages for options (Bizhub solutions and brochures) inadvertently omitted from original contract.
Procurement Type: Central Master Agreement	
Buyer Name: Crystal Rink	
Telephone: (304) 558-2402	
Email: crystal.g.rink@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2017-08-24
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2018-08-23

VENDOR	DEPARTMENT CONTACT
Vendor Customer Code: 000000210166 KOMAX LLC 500 D ST  SOUTH CHARLESTON WV 25303  US Vendor Contact Phone: (304) 744-7440 Extension: 110 Discount Percentage: 0.0000 Discount Days: 0	Requestor Name: Crystal Rink Requestor Phone: (304) 558-2402 Requestor Email: crystal.g.rink@wv.gov

INVOICE TO	SHIP TO
ALL STATE AGENCIES  VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999  US	STATE OF WEST VIRGINIA  VARIOUS LOCATIONS AS INDICATED BY ORDER  No City WV 99999  US

**AGENCY COPY**

Total Order Amount	Open End
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*10/11/17*

PURCHASING DIVISION AUTHORIZATION SIGNED BY: <i>Linda Harper</i> DATE: <i>10-4-17</i> ELECTRONIC SIGNATURE ON FILE	ATTORNEY GENERAL APPROVAL AS TO FORM SIGNED BY: <i>[Signature]</i> DATE: <i>10-11-17</i> ELECTRONIC SIGNATURE ON FILE	ENCUMBRANCE CERTIFICATION SIGNED BY: <i>Beverly Toler</i> DATE: <i>OCT 12 2017</i> ELECTRONIC SIGNATURE ON FILE
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**Extended Description:**

Change Order No. 2 - Administrative change order to add pricing pages for options (Bizhub solutions and brochures) inadvertently omitted from original contract.  
No other changes.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	44101501			LS	\$0.000000
	<b>Service From</b>	<b>Service To</b>			

**Commodity Line Description:** Statewide contract for digital copiers - Purchased machines

**Extended Description:**

Statewide contract for digital copiers - see attached pricing pages  
For use when purchasing a monochrome or color copier.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
2	80161801			MO	\$0.000000
	<b>Service From</b>	<b>Service To</b>			

**Commodity Line Description:** Statewide contract for digital copiers - Copier Rental

**Extended Description:**

Statewide contract for digital copiers - see attached pricing pages  
For use when renting a monochrome or color copier for 24, 36 or 48 month period.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
3	80161801				\$0.000000
	<b>Service From</b>	<b>Service To</b>			
	2017-08-24	2018-08-23			

**Commodity Line Description:** Statewide contract for digital copiers - Per Click Charges

**Extended Description:**

Per Click Charge for monochrome and color copiers.  
Statewide contract for digital copiers - see attached pricing pages  
Vendor should invoice agency separately for per click charges for monochrome and color.

<b>SWC0000000019</b>	<b>Document Phase</b> Draft	<b>Document Description</b> Statewide contract for digital copiers	<b>Page 3</b> <b>of 3</b>
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**ADDITIONAL TERMS AND CONDITIONS**

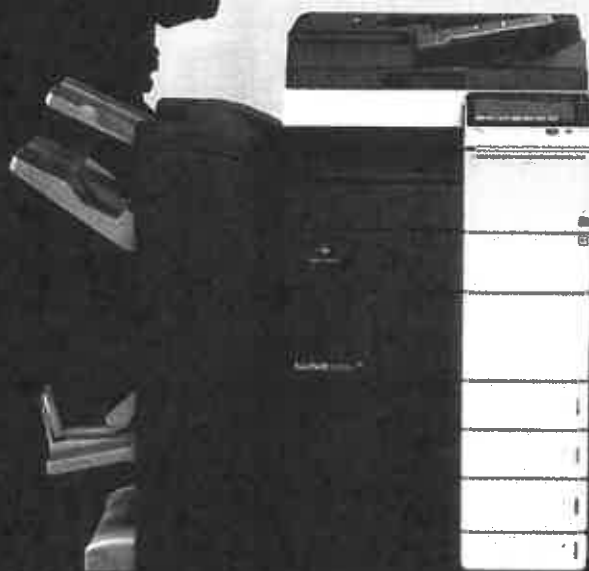
See attached document(s) for additional Terms and Conditions

# KOMAX

## Business Systems

### WV State Copier Contract

### DISCOUNT Catalog & Pricing Guide



[www.komaxwv.com](http://www.komaxwv.com)

Confidential KOMAX Information

# DIGCOP17A - CONTRACT INDEX

## MONOCHROME BANDS

BAND 1 – BIZHUB 3320 – PAGE 1

BAND 2 – BIZHUB 308 – PAGE 2

BAND 3 – BIZHUB 308 – PAGE 2

BAND 4 – BIZHUB 458 – PAGE 3

BAND 5 – BIZHUB 558 – PAGE 4

BAND 6 – BIZHUB 654e – PAGE 5

BAND 7 – BIZHUB 808 – PAGE 6

## FULL COLOR BANDS

BAND 1 – BIZHUB C-3351 – PAGE 7

BAND 2 – BIZHUB C-258 – PAGE 8

BAND 3 – BIZHUB C-308 – PAGE 9

BAND 4 – BIZHUB C-458 – PAGE 10

UNIVERSAL OPTIONS – PAGE 11

## BIZHUB SOLUTIONS

CONTENT CENTRAL – PAGE 12

DISPATCHER PHOENIX – PAGE 13

ECOPY EMBEDDED – PAGE 14

PAPERCUT – PAGE 15

## SOLUTIONS BROCHURES

PAGES 16–29

RECYCLING PROGRAM – 30

## ORDER INSTRUCTIONS

BACK COVER

**Bizhub 3320 and Accessories**

**Band 1 Monochrome**

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 3320 (Inc. Single-Side Doc Feeder)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 500.00	\$ 45.00	\$ 35.00	\$ 25.00	
	Per Copy Maintenance - No Base Copies Included	.0107 / copy	.0107 / copy	.0107 / copy	.0107 / copy	
<b>Paper Supply Options (3320 can add 1 additional - 4020 can add up to 3 additional cassettes)</b>						
PF-P12	Paper Cassette 550-sheet	\$ 255.00	\$ 15.00	\$ 11.00	\$ 9.00	
<b>Miscellaneous Options</b>						
DK-P02 Copy Desk	Cabinet Stand	\$ 165.00	\$ 11.00	\$ 8.00	\$ 7.00	
15 Amp Digital Copier Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
NC-P03	Wireless Network Interface For 3320 Only	\$ 52.00	\$ 3.00	\$ 3.00	\$ 2.00	
Universal Options	See Universal Options Sheet for card readers and other options					
<b>Upgrade Options FOR 4020 Only - INITIAL ORDER ONLY</b>						
<b>Bizhub 4020 (Inc. Rev. Doc Feeder)</b>	<b>Upgrade from 3320 to 4020 (Must inc. 3320 Pricing Also)</b>	<b>\$ 750.00</b>	<b>\$ 42.00</b>	<b>\$ 30.00</b>	<b>\$ 27.00</b>	
HD-P05	160 GB Hard Disk Drive	\$ 400.00	\$ 22.00	\$ 16.00	\$ 14.00	
EM-P03	Expanded Ram Memory for 4020	\$ 105.00	\$ 6.00	\$ 5.00	\$ 4.00	
UK-P11	AFP/IPDS Card (Provides compatibility for Mainframe Printing)	\$ 600.00	\$ 33.00	\$ 24.00	\$ 21.00	
UK-P10	Forms Barcode Card (Provides Barcodes)	\$ 400.00	\$ 22.00	\$ 16.00	\$ 14.00	
NC-P02	Wireless Network Interface For 4020 Only	\$ 86.00	\$ 5.00	\$ 4.00	\$ 4.00	
UK-P01	256MB User Flash	\$ 70.00	\$ 4.00	\$ 3.00	\$ 3.00	
<b>Supplies</b>						
IUP18	Imaging Unit FOR 3320 & 4020 (60 K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TNP41	Black Toner for the 3320 (10 K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TNP40	Black Toner for the 4020 (20 K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	

<sup>1</sup> bizhub 3320 Copier/Printer/Scanner/Fax - Includes PS, PCL & XPS Controller, 256 MB Standard Memory, Single-sided ADF, Duplex Unit, Imaging Unit, and Starter Toner (2.5K).

<sup>2</sup> Flash card for font downloading function and to save job account log (cannot be combined with UK-P10 or UK-P11).

<sup>3</sup> Provides wireless connectivity.

Bizhub 308 and Accessories

Band 2 and 3 Monochrome

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 308 (30 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 2,333.14	\$ 105.28	\$ 70.19	\$ 52.64	
	Per Copy Maintenance / Supplies - No Base Copies Included	.005 / copy	.005 / copy	.005 / copy	.005 / copy	
<b>Output Options</b>						
FS-536 + RU-515	50-Sheet Stapling Finisher w/ Relay Unit	\$ 1,021.00	\$ 57.00	\$ 41.00	\$ 36.00	
FS-536SD + RU-513	50-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 1,841.00	\$ 102.00	\$ 74.00	\$ 65.00	
PK-520	Punch Kit (2/3 Holes) for FS-536	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
PK-519	2/3 Hole Punch Unit (FS-533)	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Document Feeder Options</b>						
DF-704	Single Pass Dual Scan Document Feeder (up to 140 ipm)	\$ 1,060.00	\$ 59.00	\$ 43.00	\$ 38.00	
<b>Paper Supply Options (Select Only One)</b>						
PC-410	Large Capacity Cassette (2500 sheet Ltr)	\$ 840.00	\$ 47.00	\$ 34.00	\$ 30.00	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	\$ 712.00	\$ 40.00	\$ 29.00	\$ 25.00	
PC-110	Paper Feed Cabinet (One 500 sheet drawer)	\$ 545.00	\$ 30.00	\$ 22.00	\$ 20.00	
LU-302	Large Capacity Cassette (3000 sheet Ltr) <i>Side Unit</i>	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 56.00	\$ 4.00	\$ 3.00	\$ 2.00	
External Keyboard	External Keyboard (req's KH-102)	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
15 Amp Digital Copier Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Universal Options</b>	<i>See Universal Options Sheet for card readers and other options</i>					
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Upgrade Options - INITIAL ORDER ONLY</b>						
Bizhub 368 (36 PPM)	Upgrade from 308 to 368 (36 ppm B/W)	\$ 650.00	\$ 36.00	\$ 26.00	\$ 23.00	
<b>Supplies</b>						
SK-602	Staples for FS-533 & FS-536 (5,000 x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TN-325	TN-325 Toner (24k)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 458 (45 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 2,636.71	\$ 119.14	\$ 79.42	\$ 59.57	
	Per Copy Maintenance / Supplies - No Base Copies Included	.0035 / copy	.0035 / copy	.0035 / copy	.0035 / copy	
<b>Output Options</b>						
FS-537 + RU-513	100-Sheet Stapling Finisher w/ Relay Unit	\$ 1,835.00	\$ 101.00	\$ 74.00	\$ 65.00	
FS-537SD + RU-513	100-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 2,765.00	\$ 153.00	\$ 111.00	\$ 97.00	
PK-523	Punch Kit (2/3 Holes) for FS-537	\$ 440.00	\$ 25.00	\$ 18.00	\$ 16.00	
ZU-609 Z-FOLDING UNIT	Folds 11x17 sheets in to 8 1/2 x 11 (for FS-537 Only)	\$ 3,385.00	\$ 187.00	\$ 136.00	\$ 119.00	
PI-507 POST INSERTER	Post Inserts pre-printed sheets (for FS-537 Only)	\$ 605.00	\$ 34.00	\$ 25.00	\$ 22.00	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-537)	\$ 261.29	\$ 15.00	\$ 11.00	\$ 10.00	
FS-536 + RU-513	50-Sheet Stapling Finisher w/ Relay Unit	\$ 1,021.00	\$ 57.00	\$ 41.00	\$ 36.00	
FS-536SD + RU-513	50-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 1,841.00	\$ 102.00	\$ 74.00	\$ 65.00	
PK-520	Punch Kit (2/3 Holes) for FS-536	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Paper Supply Options (Only One PC-xxx can be selected) and (Only one LU-xxx can be selected)</b>						
PC-410	Large Capacity Cassette (2500 sheet Ltr) for a total of 3650 sheets	\$ 840.00	\$ 47.00	\$ 34.00	\$ 30.00	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	\$ 712.00	\$ 40.00	\$ 29.00	\$ 25.00	
LU-302	Large Capacity Unit (3,000 sheets/Letter) Side Unit	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
LU-207	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18") Side Unit	\$ 1,744.65	\$ 96.00	\$ 70.00	\$ 62.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 5.00	\$ 5.00	
WT-506	Working Table	\$ 56.00	\$ 4.00	\$ 3.00	\$ 2.00	
UK-204	2 GB Memory Upgrade Kit (for I-Option)	\$ 150.00	\$ 9.00	\$ 6.00	\$ 6.00	
External Keyboard	External Keyboard (also requires KH-102)	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
15 Amp Digital Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Universal Options</b>	<b>See Universal Options Sheet for card readers and other options</b>					
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Supplies</b>						
TN-513	TN-513 Toner (24.4K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
SK-602	Staples for FS-534 and SD-511, SD-512 (5K x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
MS-10A	Staples for FS-535 (5K x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	



Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 558 (55 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 3,158.82	\$ 142.96	\$ 95.31	\$ 71.48	
	Per Copy Maintenance / Supplies - No Base Copies Included	.0035 / copy	.0035 / copy	.0035 / copy	.0035 / copy	
<b>Output Options</b>						
FS-537 + RU-513	100-Sheet Stapling Finisher w/ Relay Unit	\$ 1,635.00	\$ 101.00	\$ 74.00	\$ 65.00	
FS-537SD + RU-513	100-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 2,765.00	\$ 153.00	\$ 111.00	\$ 97.00	
PK-523	Punch Kit (2/3 Holes) for FS-537	\$ 440.00	\$ 25.00	\$ 18.00	\$ 16.00	
ZU-609 Z-FOLDING UNIT	Folds 11x17 sheets in to 8 1/2 x 11 (for FS-537 Only)	\$ 3,385.00	\$ 187.00	\$ 136.00	\$ 119.00	
PI-507 POST INSERTER	Post inserts pre-printed sheets (for FS-537 Only)	\$ 605.00	\$ 34.00	\$ 25.00	\$ 22.00	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-537)	\$ 281.29	\$ 15.00	\$ 11.00	\$ 10.00	
FS-536 + RU-513	50-Sheet Stapling Finisher w/ Relay Unit	\$ 1,021.00	\$ 57.00	\$ 41.00	\$ 36.00	
FS-536SD + RU-513	50-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 1,841.00	\$ 102.00	\$ 74.00	\$ 65.00	
PK-520	Punch Kit (2/3 Holes) for FS-536	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Paper Supply Options (Only One PC-xxx can be selected) and (Only one LU-xxx can be selected)</b>						
PC-410	Large Capacity Cassette (2500 sheet Ltr) for a total of 3650 sheets	\$ 640.00	\$ 47.00	\$ 34.00	\$ 30.00	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	\$ 712.00	\$ 40.00	\$ 29.00	\$ 25.00	
LU-302	Large Capacity Unit (3,000 sheets/Letter) Side Unit	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
LU-207	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18") Side Unit	\$ 1,744.65	\$ 96.00	\$ 70.00	\$ 62.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 56.00	\$ 4.00	\$ 3.00	\$ 2.00	
JK-204	2 GB Memory Upgrade Kit (for i-Option)	\$ 150.00	\$ 9.00	\$ 6.00	\$ 6.00	
External Keyboard	External Keyboard (also requires KH-102)	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
15 Amp Digital Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
Universal Options	See Universal Options Sheet for card readers and other options					
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Supplies</b>						
TN-513	TN-513 Toner (24.4K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
SK-602	Staples for FS-534 and SD-511, SD-512 (5K x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
MS-10A	Staples for FS-535 (5K x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 654e (65 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 4,722.13	\$ 214.30	\$ 142.87	\$ 107.15	X
	Per Copy Maintenance / Supplies - No Base Copies Included	.0025 / copy	.0025 / copy	.0025 / copy	.0025 / copy	X
<b>Output Options</b>						
SD-511	Saddle Kit (for FS-534)	\$ 820.00	\$ 46.00	\$ 33.00	\$ 29.00	
PK-520	Punch Kit (2/3 Holes) for FS-534	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	X
FS-535	100-Sheet Stapling Finisher	\$ 1,720.00	\$ 95.00	\$ 69.00	\$ 61.00	
SD-512	Saddle Stitcher Kit (for FS-535)	\$ 947.00	\$ 53.00	\$ 38.00	\$ 34.00	
PK-521	Punch Kit (2/3-Holes) for FS-535	\$ 451.00	\$ 25.00	\$ 19.00	\$ 16.00	
ZU-606	Z-Folding Unit (for FS-535)	\$ 3,561.60	\$ 196.00	\$ 143.00	\$ 125.00	
PI-505	Post Inserter (for FS-535)	\$ 602.72	\$ 34.00	\$ 25.00	\$ 22.00	
IS-602	Job Separator Tray (3rd Output Tray)(for FS-535)	\$ 261.29	\$ 15.00	\$ 11.00	\$ 10.00	
<b>Paper Supply Options (Only one LU-xxx can be selected)</b>						
LU-301	Large Capacity Unit (3,000 sheets/Letter)	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
LU-204	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$ 1,744.65	\$ 96.00	\$ 70.00	\$ 62.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 56.00	\$ 4.00	\$ 3.00	\$ 2.00	X
External Keyboard	External Keyboard	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
20 Amp Digital Copier Surge Protector	20 Amp Digital Copier Surge Protector	\$ 195.00	\$ 11.00	\$ 8.00	\$ 7.00	X
<b>Universal Options</b>	<b>See Universal Options Sheet for card readers and other options</b>					
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	X
<b>Supplies</b>						
SK-602	Staples for FS-533 , FS-534 , SD-511, (5,000 x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
Staples MS-10A	5,000 pcs x 3 (for FS-535)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TN-712K	Toner Black (Yield: 40.8K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
<b>Bizhub 808 (80 PPM)</b>	<b>Base Contract Configuration (Copy, Print, Scan, &amp; Fax)</b>	<b>\$ 5,400.71</b>	<b>\$ 245.27</b>	<b>\$ 163.51</b>	<b>\$ 122.64</b>	
	Per Copy Maintenance / Supplies - No Base Copies Included	.0025 / copy	.0025 / copy	.0025 / copy	.0025 / copy	
<b>Output Options</b>						
FS-537 + RU-515	100-Sheet Stapling Finisher w/ Relay Unit	\$ 1,835.00	\$ 101.00	\$ 74.00	\$ 65.00	
FS-537SD + RU-515	100-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 2,785.00	\$ 153.00	\$ 111.00	\$ 97.00	
PK-523	Punch Kit (2/3 Holes) for FS-537	\$ 440.00	\$ 25.00	\$ 18.00	\$ 16.00	
ZU-609 Z-FOLDING UNIT	Folds 11x17 sheets in to 8 1/2 x 11 (for FS-537 Only)	\$ 3,385.00	\$ 187.00	\$ 136.00	\$ 119.00	
PI-507 POST INSERTER	Post inserts pre-printed sheets (for FS-537 Only)	\$ 605.00	\$ 34.00	\$ 25.00	\$ 22.00	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-537)	\$ 261.29	\$ 15.00	\$ 11.00	\$ 10.00	
SD-536	Saddle Kit (for FS-536)	\$ 820.00	\$ 46.00	\$ 33.00	\$ 29.00	
PK-520	Punch Kit (2/3 Holes) for FS-536	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Paper Supply Options (Only one LU-xxx can be selected)</b>						
LU-303	Large Capacity Unit (3,000 sheets/Letter)	\$ 951.87	\$ 53.00	\$ 39.00	\$ 34.00	
LU-205	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$ 1,744.65	\$ 96.00	\$ 70.00	\$ 62.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 58.00	\$ 4.00	\$ 3.00	\$ 2.00	
WT-513	Working Table w /Upright Post	\$ 1,500.00	\$ 83.00	\$ 60.00	\$ 53.00	
External Keyboard	External Keyboard	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
20 Amp Digital Copier Surge Protector	20 Amp Digital Copier Surge Protector	\$ 195.00	\$ 11.00	\$ 8.00	\$ 7.00	
<b>Universal Options</b>	<b>See Universal Options Sheet for card readers and other options</b>					
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Supplies</b>						
SK-602	Staples for FS-533 , FS-534, SD-511, (5,000 x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
Staples MS-10A	5,000 pcs x 3 (for FS-535)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TN-812	Toner Black (Yield: 40.8K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	

No Copies Are Included - All copies billed Separately Bizhub C-3351 and Accessories  
 Color Clicks @ \$.06 and B/W Clicks @ \$.015

Band 1 Color

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-3351	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 1,277.12	\$ 57.29	\$ 38.19	\$ 28.64	
<b>Paper Supply Options</b>						
DK-P03	Copy Desk - Cabinet Stand	\$ 170.00	\$ 10.00	\$ 7.00	\$ 6.00	
PF-P13	Paper Feed Unit (500 sheets ea. Maximum 2)	\$ 185.00	\$ 11.00	\$ 8.00	\$ 7.00	
<b>Miscellaneous Options</b>						
CS-1	50-sheet offline stapler	\$ 210.94	\$ 12.00	\$ 9.00	\$ 8.00	
FS-P03	20-sheet offline stapler	\$ 199.00	\$ 11.00	\$ 8.00	\$ 7.00	
SX-4600WAN	Wireless LAN Adaptor	\$ 260.00	\$ 15.00	\$ 11.00	\$ 10.00	
15 Amp Digital Copier Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-P02	Working Table	\$ 75.00	\$ 5.00	\$ 3.00	\$ 3.00	
<b>Universal Options</b>	<b>See Universal Options Sheet for card readers and other options</b>					
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Supplies</b>						
TNP48K	Toner Black (Yield - 10K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TNP48Y	Toner Yellow (Yield - 10K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TNP48M	Toner Magenta (Yield - 10K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
TNP48C	Toner Cyan (Yield - 10K)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
SK-602	Staples for CS-1, FS-533 & FS-534 (5,000 x 3)	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	
SK-501	Staple Kit for FS-P03	Included w/CPC	Included w/CPC	Included w/CPC	Included w/CPC	

<sup>2</sup>CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-533, FS-534, FS-534 + SD-511, SD-509.

<sup>3</sup>FS-P03 Finisher is an off-line 20-sheet stapler and can be attached to the device or mounted on the WT-P02, uses the SK-501 staples refill.

<sup>4</sup>When using the Copy Desk (DK-P03) two optional Paper Feed Units (PF-P13) are recommended to reach operational height.

<sup>5</sup>500-sheet Paper Feed Unit - Add up to 2. Total machine capacity with options is 1650 sheets.

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-258 (25 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 2,822.52	\$ 127.62	\$ 85.08	\$ 63.81	
	Monochrome Click Charges (B/W)	.005/copy	.005/copy	.005/copy	.005/copy	
	Full Color Click Charges	.0035/copy	.035/copy	.035/copy	.035/copy	
<b>Output Options</b>						
FS-534	Finisher FS-534 + RU-513 - 50 Sheet Stapling Finisher	\$ 1,021.00	\$ 57.00	\$ 41.00	\$ 36.00	
FS-534 + SD 511	Finisher FS-534 with SD-511 + RU-513 - Saddle Stitcher & 50 Sheet Stapler	\$ 1,841.00	\$ 102.00	\$ 74.00	\$ 65.00	
PK-520	Punch Kit (2/3 Holes) for FS-534	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
PK-519	2/3 Hole Punch Unit (FS-533)	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Document Feeder Options</b>						
DF-704	Single Pass Dual Scan Document Feeder	\$ 1,060.00	\$ 59.00	\$ 43.00	\$ 38.00	
<b>Paper Supply Options (Select Only One PC-xxx unit) &amp; (LU-302 requires a PC-xxx unit)</b>						
PC-410	Large Capacity Cassette (2500 sheet Ltr)	\$ 840.00	\$ 47.00	\$ 34.00	\$ 30.00	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	\$ 712.00	\$ 40.00	\$ 29.00	\$ 25.00	
PC-110	Paper Feed Cabinet (One 500 sheet drawer)	\$ 545.00	\$ 30.00	\$ 22.00	\$ 20.00	
LU-302	Large Capacity Cassette (3000 sheet Ltr) - side unit	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 56.00	\$ 4.00	\$ 3.00	\$ 2.00	
External Keyboard	External Keyboard (req's KH-102)	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
UK-212 Wireless LAN Kit	Wireless LAN Upgrade Kit	\$ 260.00	\$ 15.00	\$ 11.00	\$ 10.00	
15 Amp Digital Copier Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 133.50	\$ 8.00	\$ 6.00	\$ 5.00	
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Fiery Print Controller Options</b>						
See Universal Options Page	For Advanced Color Management					
<b>Supplies</b>						
SK-602	Staples for FS-533 & FS-534 (5,000 x 3)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-324K	Toner Black (C308/C368: 28K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-324Y	Toner Yellow (C308/C368: 26K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321M	Toner Magenta (C308/C368: 26K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321C	Toner Cyan (C308/C368: 26K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	

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**Bizhub C-308 and Accessories**

**Band 3 Color**

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-308 (30 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 3,005.14	\$ 135.95	\$ 90.63	\$ 67.97	
	Monochrome Click Charges (B/W)	.005/copy	.005/copy	.005/copy	.005/copy	
	Full Color Click Charges	.0035/copy	.035/copy	.035/copy	.035/copy	
<b>Output Options</b>						
FS-534	Finisher FS-534 + RU-513 - 50 Sheet Stapling Finisher	\$ 1,021.00	\$ 57.00	\$ 41.00	\$ 36.00	
FS-534 + SD 511	Finisher FS-534 with SD-511 + RU-513 - Saddle Stitcher & 50 Sheet Stapler	\$ 1,841.00	\$ 102.00	\$ 74.00	\$ 65.00	
PK-520	Punch Kit (2/3 Holes) for FS-534	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
PK-519	2/3 Hole Punch Unit (FS-533)	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Document Feeder Options</b>						
DF-704	Single Pass Dual Scan Document Feeder	\$ 1,060.00	\$ 59.00	\$ 43.00	\$ 38.00	
<b>Paper Supply Options (Select Only One)</b>						
PC-410	Large Capacity Cassette (2500 sheet Ltr)	\$ 840.00	\$ 47.00	\$ 34.00	\$ 30.00	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	\$ 712.00	\$ 40.00	\$ 29.00	\$ 25.00	
PC-110	Paper Feed Cabinet (One 500 sheet drawer)	\$ 545.00	\$ 30.00	\$ 22.00	\$ 20.00	
LU-302	Large Capacity Cassette (3000 sheet Ltr) - side unit	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 58.00	\$ 4.00	\$ 3.00	\$ 2.00	
External Keyboard	External Keyboard (req's KH-102)	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
UK-212 Wireless LAN Kit	Wireless LAN Upgrade Kit	\$ 260.00	\$ 15.00	\$ 11.00	\$ 10.00	
15 Amp Digital Copier Surge Protector	15 Amp Digital Copier Surge Protector with Diagnostics	\$ 133.50	\$ 8.00	\$ 6.00	\$ 5.00	
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Fiery Print Controller Options</b>						
See Universal Options Page	For Advanced Color Management					
<b>Supplies</b>						
SK-602	Staples for FS-533 & FS-534 (5,000 x 3)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-324K	Toner Black (C308/C368: 28K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-324Y	Toner Yellow (C308/C368: 26K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321M	Toner Magenta (C308/C368: 26K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321C	Toner Cyan (C308/C368: 26K)	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	

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**Bizhub C-458 and Accessories**

**Band 4 Color**

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-458 (45 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)	\$ 3,373.02	\$ 152.74	\$ 101.82	\$ 76.37	
	Monochrome Click Charges (B/W)	.005/copy	.005/copy	.005/copy	.005/copy	
	Full Color Click Charges	.0035/copy	.035/copy	.035/copy	.035/copy	
<b>Output Options</b>						
FS-537 + RU-513	100-Sheet Stapling Finisher w/ Relay Unit	\$ 1,836.00	\$ 101.00	\$ 74.00	\$ 60.00	
FS-537SD + RU-513	100-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 2,765.00	\$ 153.00	\$ 111.00	\$ 97.00	
PK-523	Punch Kit (2/3 Holes) for FS-537	\$ 440.00	\$ 25.00	\$ 18.00	\$ 16.00	
ZU-609 Z-FOLDING UNIT	Folds 11x17 sheets in to 8 1/2 x 11 (for FS-537 Only)	\$ 3,385.00	\$ 187.00	\$ 136.00	\$ 119.00	
PI-507 POST INSERTER	Post Inserts pre-printed sheets (for FS-537 Only)	\$ 605.00	\$ 34.00	\$ 25.00	\$ 22.00	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-537)	\$ 261.29	\$ 15.00	\$ 11.00	\$ 10.00	
FS-536 + RU-513	50-Sheet Stapling Finisher w/ Relay Unit	\$ 1,021.00	\$ 57.00	\$ 41.00	\$ 36.00	
FS-536SD + RU-513	50-Sheet Stapling Finisher + Booklet Maker w/ Relay Unit	\$ 1,841.00	\$ 102.00	\$ 74.00	\$ 65.00	
PK-520	Punch Kit (2/3 Holes) for FS-536	\$ 351.00	\$ 20.00	\$ 15.00	\$ 13.00	
<b>Paper Supply Options (Only One PC-xxx. can be selected) and (Only one LU-xxx. can be selected)</b>						
PC-415	Large Capacity Cassette (2500 sheet Lit) for a total of 3650 sheets	\$ 840.00	\$ 47.00	\$ 34.00	\$ 30.00	
PC-215	2-way Paper Feed Cabinet (Two 500 sheet drawers)	\$ 712.00	\$ 40.00	\$ 29.00	\$ 25.00	
LU-302	Large Capacity Unit (3,000 sheets/Letter) Side Unit	\$ 951.67	\$ 53.00	\$ 39.00	\$ 34.00	
LU-207	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18") Side Unit	\$ 1,744.65	\$ 96.00	\$ 70.00	\$ 62.00	
<b>Miscellaneous Options</b>						
KP-101	KP-101 10-Key Pad	\$ 126.00	\$ 7.00	\$ 6.00	\$ 5.00	
WT-506	Working Table	\$ 56.00	\$ 4.00	\$ 3.00	\$ 2.00	
External Keyboard	External Keyboard	\$ 127.20	\$ 7.00	\$ 6.00	\$ 5.00	
KH-102	Keyboard Holder (for External Keyboard)	\$ 72.50	\$ 4.00	\$ 3.00	\$ 3.00	
15 Amp Digital Surge Protector	15 Amp Digital Copier Surge Protector (for C-458 and C-558 Only)	\$ 133.50	\$ 8.00	\$ 6.00	\$ 5.00	
<b>Upgrade Options - INITIAL ORDER ONLY</b>						
Bizhub C-558 (55 PPM)	Upgrade from C-458 to C-558 (55 ppm B/W & 55 ppm Color)	\$ 2,250.00	\$ 124.00	\$ 90.00	\$ 79.00	
Bizhub C-658 (65 PPM)	Upgrade from C-458 to C-658 (65 ppm B/W & 65 ppm Color)	\$ 3,000.00	\$ 165.00	\$ 120.00	\$ 105.00	
Bizhub C-754e (75 PPM)	Upgrade from C-454e to C-754e (75 ppm B/W & 60 ppm Color)	\$ 4,750.00	\$ 262.00	\$ 190.00	\$ 167.00	
FS-535	100-Sheet Stapling Finisher (Only available on C-754e)	\$ 1,720.00	\$ 95.00	\$ 69.00	\$ 61.00	
SD-512	Saddle Stitcher Kit (for FS-535)	\$ 947.00	\$ 53.00	\$ 38.00	\$ 34.00	
PK-521	Punch Kit (2/3-Holes) for FS-535	\$ 451.00	\$ 25.00	\$ 19.00	\$ 16.00	
ZU-606	Z-Folding Unit (for FS-535 or FS-537)	\$ 3,561.60	\$ 196.00	\$ 143.00	\$ 125.00	
PI-505	Post Inserter (for FS-535 or FS-537)	\$ 602.72	\$ 34.00	\$ 25.00	\$ 22.00	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-535 or FS-537)	\$ 261.29	\$ 15.00	\$ 11.00	\$ 10.00	
20 Amp Digital Surge Protector	20 Amp Digital Copier Surge Protector (for C-658 & C-754e Only)	\$ 195.00	\$ 11.00	\$ 8.00	\$ 7.00	
<b>Enhanced MFP Security</b>						
bizhub SECURE	Additional Data Protection of the Entire bizhub System Beyond the Standard Security	\$ 165.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Flery Print Controller Options</b>						
See Universal Options Page	For Advanced Color Management					
<b>Supplies</b>						
TN-512K Toner (Black)						
TN-512Y - Toner (Yellow)						
TN-512M - Toner (Magenta)						
TN-512C - Toner (Cyan)						

## Universal Options

**Works with Most Models**

**Please confirm compatibility before ordering**

Model	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
<b>Nuance PDF Software (Power PDF or PDF Pro)</b>	<b>PDF Editor - Single User w/5 Year MA - Latest available version</b>	\$ 299.00	\$ 17.00	\$ 12.00	\$ 10.00	
Destroy-It 2503 CC	Cross-Cut Paper Shredder	\$ 1,695.00	\$ 94.00	\$ 68.00	\$ 55.00	
Destroy-It 2604 CC	Cross-Cut Paper Shredder w/ Automatic Oiler	\$ 2,295.00	\$ 127.00	\$ 92.00	\$ 74.00	
Destroy-It 920 Replacement Bags	Plastic Bags (1 Case) for 2503 CC & 2604 CC	\$ 139.00	\$ 8.00	\$ 6.00	\$ 5.00	
Destroy-It 920 Shredder Oil	Special Formulated Shredder Oil (6) Qt / Case	\$ 105.00	\$ 6.00	\$ 5.00	\$ 4.00	
LinkCom IV - 10/100+IPDS+SCS+AS/400+S/390	Multi-Port/External Ethernet Interface for MFP's up to 55 ppm	\$ 1,595.00	\$ 88.00	\$ 64.00	\$ 52.00	
<b>Card Readers (Requires WT-506 Work Table for Mounting)</b>						
AU-205H IC Card Reader	HID Proximity Card Authentication Unit	\$ 350.00	\$ 20.00	\$ 14.00	\$ 12.00	
HID Proximity Card 10 Pack	HID Proximity Card 10 Pack	\$ 55.00	\$ 4.00	\$ 3.00	\$ 2.00	
MK-735	Mount Kit (Internally mounts AU-201H or AU-202H Card Auth Unit)	\$ 60.00	\$ 4.00	\$ 3.00	\$ 2.00	
<b>I-Option Kits - Please consult with Komax before ordering</b>						
LK-102 v3	I-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	\$ 550.00	\$ 31.00	\$ 22.00	\$ 18.00	
LK-104 v3	I-Option License Kit (Voice Guidance)	\$ 460.00	\$ 26.00	\$ 19.00	\$ 15.00	
LK-105 v4	I-Option License Kit (Searchable PDF)	\$ 575.50	\$ 32.00	\$ 24.00	\$ 19.00	
LK-106 v3	I-Option License Kit (Bar Code Font)	\$ 497.00	\$ 28.00	\$ 20.00	\$ 16.00	
LK-107	I-Option License Kit (Unicode)	\$ 415.00	\$ 23.00	\$ 17.00	\$ 14.00	
LK-110 v2	I-Option License Kit (Conversion to DOCS,XLSX,& LK-102&105 capabilities)	\$ 845.50	\$ 47.00	\$ 34.00	\$ 28.00	
LK-108	I-Option License Kit (OCR Font)	\$ 114.00	\$ 7.00	\$ 5.00	\$ 4.00	
LK-101 v3	I-Option License Kit (Web Browser)	\$ 55.00	\$ 4.00	\$ 3.00	\$ 2.00	
UK-204	2 GB Memory Upgrade Kit (for I-Option)	\$ 150.00	\$ 9.00	\$ 6.00	\$ 5.00	
EK-606	USB Host Board (Local Interface Kit)	\$ 111.00	\$ 7.00	\$ 5.00	\$ 4.00	
EK-607	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$ 160.00	\$ 9.00	\$ 7.00	\$ 6.00	
SC-508	Copy Guard Kit	\$ 659.00	\$ 37.00	\$ 27.00	\$ 22.00	
<b>Fiery Print Controller Options (For Color Bands 2-4 Only) - Please consult with Komax before ordering</b>						
IC-416	Image Controller (EFI Fiery Controller)	\$ 3,500.00	\$ 193.00	\$ 140.00	\$ 112.00	
VI-506	Video Interface Kit	\$ 184.00	\$ 11.00	\$ 8.00	\$ 6.00	
EFI FIERY CPS V4.0 ES-2000	Fiery Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	\$ 2,475.00	\$ 137.00	\$ 99.00	\$ 80.00	
ES-2000	ES-2000 Spectrophotometer	\$ 890.00	\$ 49.00	\$ 36.00	\$ 29.00	
Hot Folders	Graphic Arts Feature	\$ 565.00	\$ 32.00	\$ 23.00	\$ 19.00	
Auto Trap	Graphic Arts Feature	\$ 565.00	\$ 32.00	\$ 23.00	\$ 19.00	
EFI Fiery SeeSequence Impose	EFI Fiery SeeSequence Impose	\$ 1,725.00	\$ 95.00	\$ 69.00	\$ 56.00	
EFI Fiery SeeSequence Compose	EFI Fiery SeeSequence Compose	\$ 795.00	\$ 44.00	\$ 32.00	\$ 26.00	
EFI Fiery SeeSequence Impose+Compose Suite	EFI Fiery SeeSequence Impose + Compose Suite	\$ 2,120.00	\$ 117.00	\$ 85.00	\$ 68.00	
EFI IC-414 Productivity Package	Includes Graphic Arts Package Components, Hot Folders, Virtual Printers	\$ 3,490.00	\$ 192.00	\$ 140.00	\$ 112.00	
<b>Additional Fax Kits (available on most models - bands 2 and above) and (requires additional phone lines.)</b>						
2nd Fax Line	Adds 1 additional line to included 1st line	\$ 500.00	\$ 33.00	\$ 24.00	\$ 19.20	
3rd or 4th Fax Line	Adds lines 3 or 4 (requires line 2 to added also & mount kit)	\$ 675.00	\$ 37.13	\$ 27.00	\$ 21.60	
Mount kit for Fax Boards 3 and 4	Must be included if adding fax board 3 or 4	\$ 75.00	\$ 4.13	\$ 3.00	\$ 2.40	



## Content Central - Document Management System

Available on all Models

Model	Description	Item Number	PURCHASE PRICE	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
<b>Content Central</b>	Document Management Solution with up to 2 days of installation & Training						
<b>Named User Packages</b>							
5 Named Users	CC Enterprise Edition – 5 Named User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-N-0001-5	\$ 3,945.00	\$ 236.23	\$ 193.31	\$ 188.73	
10 Named Users	CC Enterprise Edition – 10 Named User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-N-0001-10	\$ 7,101.00	\$ 425.21	\$ 347.95	\$ 339.71	
15 Named Users	CC Enterprise Edition – 15 Named User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-N-0001-15	\$ 10,651.50	\$ 637.81	\$ 521.92	\$ 509.57	
20 Named Users	CC Enterprise Edition – 20 Named User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-N-0001-20	\$ 14,202.00	\$ 850.42	\$ 695.90	\$ 679.42	
<b>Concurrent User Packages</b>							
5 Concurrent Users	CC Enterprise Edition – 5 Concurrent User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-C-0001-5	\$ 6,495.00	\$ 388.92	\$ 318.26	\$ 310.72	
10 Concurrent Users	CC Enterprise Edition – 10 Concurrent User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-C-0001-10	\$ 11,691.00	\$ 700.06	\$ 572.86	\$ 559.30	
15 Concurrent Users	CC Enterprise Edition – 15 Concurrent User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-C-0001-15	\$ 17,536.50	\$ 1,050.09	\$ 859.29	\$ 838.95	
20 Concurrent Users	CC Enterprise Edition – 20 Concurrent User Licenses & 1 Year Maintenance or for Rental Term	P-CC-EE-C-0001-20	\$ 23,382.00	\$ 1,400.11	\$ 1,145.72	\$ 1,118.59	
<b>Maintenance and Professional Services</b>							
Maintenance Plan	Additional Annual Maintenance Plans beyond the included term	S-MP-EE-X-0001	20% of Software				
Professional Services	Additional Day of Professional Services (If Needed)		\$ 950.00	\$ 47.41	\$ 33.25	\$ 28.41	
<b>Content Central DMS Appliances - Hardware Only (for Software)</b>							
Professional Appliance	Tower Server 2008 R2 64 Bit & 3 Year Maintenance on Hardware	P-AP-PA-X-0001	\$ 2,250.00	\$ 134.73	\$ 110.25	\$ 107.64	
Corporate Appliance	Rack-Mount Server 2008 R2 64 Bit & 3 Year Maintenance on Hardware	P-AP-PA-X-0002	\$ 3,800.00	\$ 227.54	\$ 186.20	\$ 181.79	
Enterprise Appliance	Rack-Mount Server 2008 R2 64 Bit & 3 Year Maintenance on Hardware	P-AP-PA-X-0003	\$ 8,300.00	\$ 497.00	\$ 406.70	\$ 397.07	

**Dispatcher Phoenix Workflow Software for Bizhub's**

**Available on Most Models**

Model	Description	Item Number	PURCHASE PRICE	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
<b>Dispatcher Phoenix Base Packages</b>							
Foundations Bundle	Bundle Includes: Convert to MS Word, Excel, PowerPoint, WordPerfect & PDF	DPP-KBS-01	\$ 2,620.00	\$ 157.00	\$ 122.00	\$ 114.00	
Professional Bundle	Bundle Includes: Watermark, deskew, despeckle, route scans, connect to ODBC	DPP-KBS-02	\$ 2,260.00	\$ 133.00	\$ 102.00	\$ 95.00	
Legal Bundle	Bundle Includes: Redact, Highlight, Convert to PDF, Apply Bates Stamp	DPP-KBS-03	\$ 2,740.00	\$ 164.00	\$ 127.00	\$ 120.00	
<b>Dispatcher Add-ons</b>							
Convert to MS Office	Adds Conversion for MS Office	7640015734	\$ 360.00	\$ 23.10	\$ 19.00	\$ 18.73	
Metadata Bundle	Provides Routing Based Upon User Input	7640016312	\$ 240.00	\$ 15.40	\$ 12.80	\$ 12.60	
Advanced OCR	Provides Zonal OCR Capabilities for Form Processing	7640015733	\$ 495.00	\$ 31.63	\$ 26.40	\$ 26.25	
Convert to PDF	Conversion to PDF Formats (Searchable, archive, compact)	7640015730	\$ 360.00	\$ 23.10	\$ 19.00	\$ 18.73	
Active Inputs	One Additional Active Input	7640014447	\$ 720.00	\$ 46.20	\$ 37.68	\$ 37.17	
10 Additional Active Inputs	Ten Additional Active Inputs	7640018969	\$ 7,100.00	\$ 462.00	\$ 376.80	\$ 371.70	
<b>Professional Services</b>							
Professional Services	Professional Services Required beyond 1st Workflow	PS-1WF	\$ 175.00	\$ 10.00	\$ 7.00	\$ 6.00	
<b>Required Accessories for Bizhub's</b>							
LK-101 v3	I-Option License Kit (Web Browser)	A0PD01H	\$ 40.00	\$ 3.00	\$ 2.00	\$ 1.00	X
UK-204	2 GB Memory Upgrade Kit (for I-Option)	A4MHWY1	\$ 150.00	\$ 9.00	\$ 6.00	\$ 5.00	X

Each item includes the appropriate maintenance for the term of rental and purchased items include one year.

**Please schedule a free on-site consultation before ordering.**

## eCopy Integrated Solution V5.0

### Convert Scans into Searchable and Editable Documents and it to Document Workflows such as Sharepoint (Searchable PDF, MS Word or Excel)

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
<b>eCopy Integrated with bizhub</b>							
KM Integrated ShareScan Suite v5 - 1 copy eCopy PDF	KM Integrated ShareScan Suite v5 - 1 copy eCopy PDF Pro Office	7640014206	\$ 5,215.00	\$ 286.83	\$ 208.60	\$ 182.53	
<b>eCopy Connectors and Services for ScanStations</b>							
Bates/Endorsement Service	Bates/Endorsement Service	7640014251	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
Cost Recovery Service	Cost Recovery Service	7640014254	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
Barcode Recognition Service	Barcode Recognition Service	7640014257	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
Forms Processing Extender	Forms Processing Extender	7640014260	\$ 1,467.00	\$ 80.69	\$ 58.68	\$ 51.35	
OpenText Fax Server, RightFax Edition Connector	OpenText Fax Server, RightFax Edition Connector	7640014266	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
OpenText DM, eDOCS Edition Connector	OpenText DM, eDOCS Edition Connector	7640014272	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
Autonomy iManage WorkSite Connector	Autonomy iManage WorkSite Connector	7640014275	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
EMC Documentum Connector	EMC Documentum Connector	7640014278	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
Quick Connect Connector	Quick Connect Connector	7640014281	\$ 1,173.00	\$ 64.52	\$ 46.92	\$ 41.06	
Xerox Docushare Connector	Xerox Docushare Connector	7640015901	\$ 2,096.00	\$ 115.28	\$ 83.84	\$ 73.36	
SalesForce Connector	SalesForce Connector	7640015904	\$ 2,096.00	\$ 115.28	\$ 83.84	\$ 73.36	
HP Trim Connector	HP Trim Connector	7640015907	\$ 2,096.00	\$ 115.28	\$ 83.84	\$ 73.36	
Microsoft SharePoint Connector Server Edition	Microsoft SharePoint Connector Server Edition	7640015910	\$ 1,702.00	\$ 93.61	\$ 68.08	\$ 59.57	
Sage 50 Accounts Connector	Sage 50 Accounts Connector	7640015913	\$ 1,702.00	\$ 93.61	\$ 68.08	\$ 59.57	
Sage ACT Connector	Sage ACT Connector	7640015916	\$ 1,702.00	\$ 93.61	\$ 68.08	\$ 59.57	

<b>eCopy Maintenance &amp; Service</b>							
eCopy ShareScan v5 Office 1 Year Maintenance and Support Add-On (SOFTWARE ONLY)	eCopy ShareScan v5 Office 1 Year Maintenance and Support Add-On (SOFTWARE ONLY)	7640014317	\$ 179.00	inc.in Rental	inc.in Rental	inc.in Rental	
eCopy ShareScan v5 Suite 1 Year Maintenance and Support Add-On (SOFTWARE ONLY)	eCopy ShareScan v5 Suite 1 Year Maintenance and Support Add-On (SOFTWARE ONLY)	7640014318 <sup>9</sup>	\$ 359.00	inc.in Rental	inc.in Rental	inc.in Rental	
eCopy Connectors and Services - 1 Year Maintenance and Support Add-On	eCopy Connectors and Services - 1 Year Maintenance and Support Add-On	7640014319 <sup>9</sup>	\$ 95.00	inc.in Rental	inc.in Rental	inc.in Rental	
Forms Processing Extender 1 Year Maintenance and Support Add-On	Forms Processing Extender 1 Year Maintenance and Support Add-On	7640014574 <sup>10</sup>	\$ 119.00	inc.in Rental	inc.in Rental	inc.in Rental	

Item # for PaperCut	Description	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
<b>General User Licenses</b>						
11PCMFC-25	Users (up to 25) (In domain or Active directory)	\$ 592.00	\$ 33.00	\$ 24.00	\$ 21.00	
11PCMFC-50	Users (up to 50) (In domain or Active directory)	\$ 714.00	\$ 40.00	\$ 29.00	\$ 25.00	
<b>Educational User Licenses</b>						
11PCMFE-500	Users (up to 500) (In domain or Active directory)	\$ 700.00	\$ 39.00	\$ 28.00	\$ 25.00	
<b>Embedded Licenses</b>						
11PC-Kmeb	Konica Minolta embedded device license(s), up to 10, priced per license	\$ 370.00	\$ 21.00	\$ 15.00	\$ 13.00	
<b>Optional Licenses</b>						
11PC-ARS	Additional Release Stations (50% Discount after first 10)	\$ 185.00	\$ 11.00	\$ 8.00	\$ 7.00	
11PC-DEV	Developer Consulting (per hour)	\$ 150.00	\$ 9.00	\$ 6.00	\$ 6.00	
11PC-SS-COM	Additional Site Server, Commercial	\$ 500.00	\$ 28.00	\$ 20.00	\$ 18.00	
11PC-SS-EDU	Additional Site Server, Educational	\$ 350.00	\$ 20.00	\$ 14.00	\$ 13.00	
<b>Remote Installation</b>						
PCRemote-min	Remote installation, Configuration, and Implementation (minimum)	\$ 494.00	\$ 28.00	\$ 20.00	\$ 18.00	
PCRemote-emb	Remote Installation fee per embedded license or device	\$ 137.00	\$ 8.00	\$ 6.00	\$ 5.00	
PCRemote-Server	Remote Installation fee per server with PaperCut software	\$ 272.00	\$ 15.00	\$ 11.00	\$ 10.00	
ACD-Install	ACDI On-Site Installation & Training, Daily Fee (2 day min.)	\$ 3,463.00	\$ 191.00	\$ 139.00	\$ 122.00	
PCR-MPIC	Mobile Print Installation/Configuration	\$ 498.75	\$ 28.00	\$ 20.00	\$ 18.00	
PCR-MPServerSte	1 Basic Papercut Server install + Mobile Print Installation/Configuration	\$ 623.75	\$ 35.00	\$ 25.00	\$ 22.00	
PCPORemote-Server	PaperCut Server install + PrinterOn Exp/Ent Server Installation	\$ 750.00	\$ 42.00	\$ 30.00	\$ 27.00	
<b>Annual Proservices</b> (%s Based off total retail software cost, if % is less than minimum, minimum applies)						
ProServices-2	years 1 & 2 (or minimum of 700.00)	56%				
ProServices-3	years 1,2, & 3 (or minimum of 1050.00)	69%				
ProServices-4	years 1,2,3, & 4 (or minimum of 1400.00)	88%				
ProServices-5	years 1,2,3,4, & 5 (or minimum of 1750.00)	105%				

## eCopy® PDF Pro Office

eCopy PDF Pro Office, the latest enterprise-ready PDF solution from Nuance for every desktop that's easy to use. Automatically receive files from the eCopy ShareScan, create, convert and collaborate with PDF like never before. Nuance PDF solutions are the world's leading replacement for Adobe® Acrobat®, delivering superior speed, functionality and ease of use at a significantly lower cost.



With more than 6,000 employees and millions of business users worldwide, Nuance is a leading provider solutions for enterprise speech and customer care; mobile devices and networks; healthcare dictation and transcription; and PDF and document capture and conversion. Every day, Nuance's technologies, applications and services make the user experience more compelling by transforming the way people interact with information and how they create, share and use documents.

### Get a complete PDF solution for every desktop

Designed specifically for the business user, eCopy PDF Pro Office is intelligent and easy to use, putting commonly used creation, conversion and collaboration features just a click away. So you can enjoy incredible time savings and the flexibility of a universal document format for higher productivity and seamless information exchange.

Instantly create 100% industry-standard, universally viewable PDFs files—including all PDF and PDF/A versions—from any PC application. Convert to PDF from within Microsoft® Office documents or create PDF files of any document with a single click while browsing with Windows®.

eCopy PDF Pro Office provides the most accurate conversion of PDF files into editable, searchable XPS, Corel® WordPerfect® and Microsoft® Word, Excel® or PowerPoint documents—complete with fully-formatted text, columns, tables and graphics. It even lets you combine all pages of a PDF document into a single Excel worksheet. Support for Windows 7 Jump Lists provides quick access to recent files and common PDF creation and conversion tasks.

Combine files and remove or replace pages with drag-and-drop ease. View and select pages from a source document—Word, Excel, PowerPoint, WordPerfect, XPS, JPG, BMP or TIF—to insert into a target document. It makes document assembly faster and simpler than ever.

### Enjoy one solution without compromise

More affordable than Adobe Acrobat, eCopy PDF Pro Office lets you do more with your limited budget. It offers powerful functionality, proven reliability and remarkable ease of use in a small footprint solution that doesn't eat up resources or impede system performance. Plus, it's fully compatible with popular document management systems to give users across the enterprise controlled access to PDF files—without placing an additional burden on IT.

eCopy PDF Pro Office is fast and easy to install, too. You can conveniently service all enterprise users with network push install and software access options through virtualized software environments.

### Fill and save PDF forms

Use FormTyper™ to convert static forms into fillable PDF forms that you can complete, save and email.

### Scan directly to PDF

Get one-click scanning to PDF by pre-setting your scanner preferences. Scan and highlight, cross-out, underline or redact—all in a single step.

### Manage multi-layer graphics

View, select, merge and flatten layers created by programs like AutoCAD® and Microsoft Visio®.

### Bring multimedia to PDF

Embed Flash and Microsoft Silverlight into PDF files to create attention-grabbing multimedia documents — quickly and easily.

### Protect sensitive documents

Control viewing, printing and modifications by adding passwords with secure encryption and permission controls to PDF documents. Or flatten everything in a document to protect sensitive information during file sharing or archival.

### Meet accessibility standards

Automatically tag PDF files to ensure document compliance with Section 508 and other accessibility standards.

### Connect to document management systems

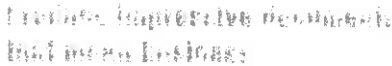
Connect seamlessly to Microsoft® SharePoint® Services v3, Servers 2003, 2007, 2010; Autonomy iManage WorkSite 8.3,8.5; OpenText DocsOpen 4, Connectivity Solutions (eDocs/ Hummingbird) 6, 5.2 LiveLink 9.7; and LexisNexis CaseMap 8.5 for enterprise-wide document management from each user's desktop.



Microsoft



Users across the enterprise can collaborate more effectively with annotation tools that let you add notes, stamps, call-outs and more to PDF documents. Plus, it's easy to view, organize, prioritize and update comments using the convenient Comment Panel.



eCopy PDF Pro Office enables you to deliver documents that look as good in print as they do on the screen—no matter where you send them. Combine any type of file and/or folder into striking PDF Portfolios that are viewable with any popular PDF reader. Add attractive, interactive cover pages that guide the audience. Even include photos, graphics, movies, audio or 3D drawings to convey messages with attention-grabbing style!

### System requirements

A computer with an Intel® Pentium® III or higher processor or equivalent

Supported operating systems:

- Windows 7 32-bit and 64-bit Editions
- Windows Vista 32-bit or 64-bit Editions with Service Pack 2
- Windows XP 32-bit Edition with Service Pack 3

Microsoft® Internet Explorer®7 or above

512 MB of memory (RAM), 1 GB recommended

500 MB of free hard disk space for application files plus 50 MB working space during installation

CD-ROM drive for installation

Web access needed for product registration, activation and obtaining live updates for the program.

To save DOCX, XLSX and PPTX files (for Microsoft Office 2007 or 2010 Word, Excel and PowerPoint) you should have or install Microsoft .NET Framework 3.0 on Windows XP (free download available at [www.microsoft.com](http://www.microsoft.com)).

Note: Performance and speed will be enhanced if your computer's processor, memory and available disk space exceed minimum requirements.



# The All-In-One Browser-Based Document Management Solution

## General Overview of Content Central

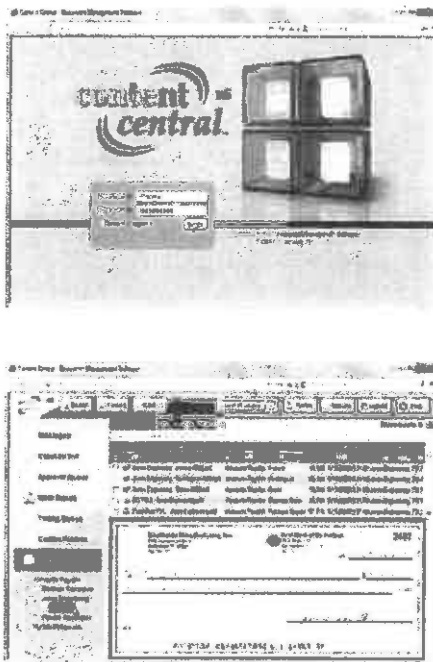


Content Central sets the standard for document management and workflow solutions. Users access and interact with the application by logging in using a preferred Web browser, from Internet Explorer to Mozilla Firefox and Google Chrome. Every operation occurs within this browser-based interface, from capturing, indexing, and retrieving documents to approving and distributing them.

Take advantage of the many benefits a browser-based application offers, including quick deployment, controlled & logged access, and remote connectivity. Administrators install Content Central on a single Microsoft Windows server or across multiple servers for performance. After user accounts have been defined, users connect from available Windows, Mac, or Linux computers on the network.

Inside Content Central you can create documents using PDF-based electronic forms. Documents and other files can be captured from document scanners, network folders, e-mail accounts, or user interaction. Content Central converts scanned images into fully searchable PDF files, and all documents can be retrieved using content keywords and other index information based on the type of document. Integrated e-mail and fax tools allow you and your team to distribute documents without requiring external software. A powerful workflow engine can manage your information behind the scenes based on system events or schedules.

Best of all, you receive every feature for one affordable price, paying only by the number of users required; there aren't any confusing add-on modules to worry about.



From small business applications to enterprise solutions, organizations that utilize document-intensive processes rely on Square 9 to streamline their workflows as they eliminate inefficiencies. SmartSearch builds the bridge between people, paper and processes.



### People

All documents are securely deposited in Archives you designate. You dictate permissions, guaranteeing compliance while ensuring that documents are available 24/7. You determine who will have access to your files and what can be done with them.



### Paper

Reduce paper consumption by storing all of your documents in a centralized content repository. SmartSearch's broad adaptability allows you to store both scanned and electronic documents including PDF, JPG, TIF, Word, Excel, Outlook files and more.



### Processes

Drive efficiency by streamlining repetitive business processes including document routing, notification and approval. Time spent searching for documents is drastically minimized resulting in increased productivity and reduced spending.



Are you ready to take your office paperless? SmartSearch is the proven answer!

- ✓ Eliminate paper-based filing systems
- ✓ Streamline business processes
- ✓ Automate document routing and notifications
- ✓ Increase document security and compliance
- ✓ Easily share and collaborate on documents

SmartSearch offers affordable, award-winning document management that can be adapted to any paper-intensive business. No matter what the size of your company, or in what field you work, SmartSearch offers value-driven solutions that are easy to use, learn and support.

#### Professional Edition ●●●●

The perfect document management software solution for the Small to Medium Business (SMB) and departmental applications. With its modular design, the Professional Edition offers maximum flexibility in both pricing and configuration by allowing organizations to select only the tools needed for their specific business application.

#### Corporate Edition ●●●●

Designed for organizations looking to leverage the full spectrum of what SmartSearch has to offer. As a comprehensive solution which includes licensing for disaster recovery and test bench applications, the Corporate Edition delivers a tremendous balance of value and enterprise class functionality.





## Top New Features in SmartSearch

### GlobalAction

GlobalAction is Square 9's next generation Business Process Management engine, scaling easily across organizations of all sizes with the ability to map business process designs from any modern browser through a drag and drop interface. GlobalAction comes complete with Document History, which lists out the steps a document has taken in a workflow.

### GlobalAnalytics

GlobalAnalytics provides dashboard views of your GlobalAction process queues, giving you instantaneous visibility into your transactional activity. GlobalAnalytics adds business intelligence to GlobalAction Workflows by providing management reports on document-driven processes.

### Full API Access

SmartSearch supports direct access to documents via the API, which is designed to be used by service accounts, specifically for the new GlobalAction workflow engine. This option allows API access to circumvent search security for specific users.

### MFP Integration

Integrate with any product, including direct connectors. Gain full capture-and-retrieval support right from the control panel of any current version of a Konica Minolta®, Toshiba®, or OKI® multi-functional printer, which acts as the catalyst for workflow automation.

### On-Demand Localization

In addition to English and Romanian, both SmartSearch and GlobalSearch now include options for French, Spanish, Portuguese, Italian and German languages, enhancing global readiness through localization.

## Key Features & Benefits

Granular security in SmartSearch integrates with Active Directory greatly streamlining administration and providing users with single sign-on access. The built in audit trail proves your security is working by logging all document actions by date and user.

Now with KeyFree Indexing capabilities, GlobalSearch extends the reach of your SmartSearch installation beyond traditional LAN, WAN or VPN access by delivering anywhere, anytime access to documents from any browser or mobile device, increasing productivity while staying in constant contact with critical documents.

Completely automate the capture and indexing of documents from any source including Multi-function Printers, desktop scanners and line of business print output, using intelligent batch separation, image cleanup, zonal OCR and barcode recognition to eliminate the need for user intervention while maximizing your return on investment.

Using a key piece of data, SmartSearch can perform a database lookup either internally or to any OLEDB or ODBC compliant database to re-purpose data into SmartSearch index fields, saving time and eliminating indexing errors.

Click on any piece of data in your line of business application (accounting, CRM, HRM) and instantly retrieve all matching documents in SmartSearch, reducing training requirements and increasing end user adoption.

**Security & Auditing****GlobalSearch****Capture Workflow****Data XChange****Image XChange****KOMAX**  
Business Systems

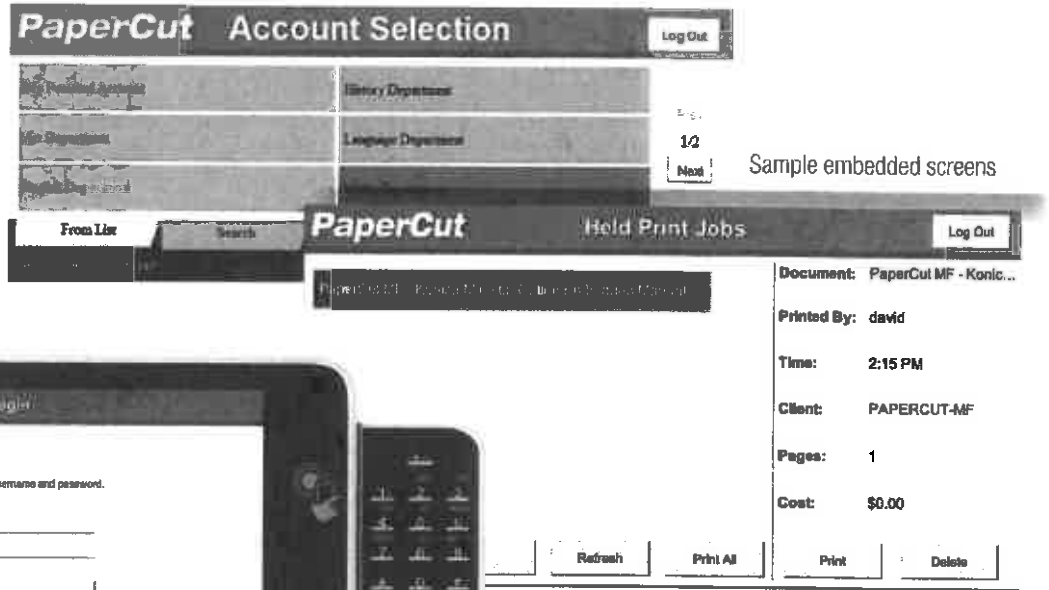


Giving Shape to Ideas

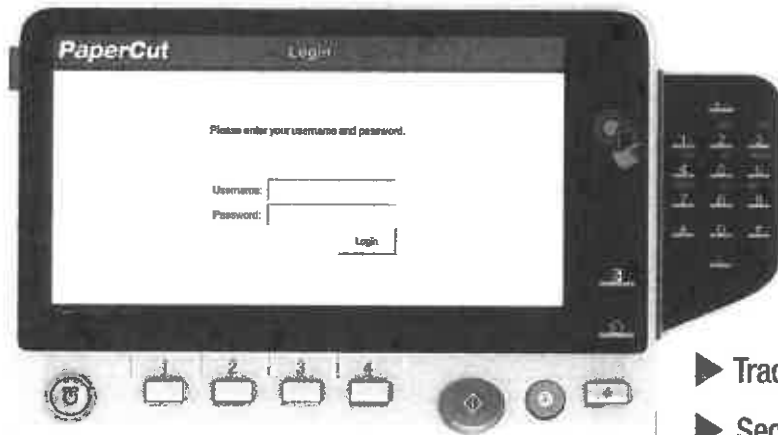
PaperCut<sup>MF</sup>

PaperCut MF: Complete control over print, copy, scan and fax.

**cost accounting**



Sample embedded screens



- ▶ Track all MFDs / Printers
- ▶ Secure Print Release
- ▶ Control and Report Use
- ▶ Recover Costs
- ▶ Enforce Print Policy
- ▶ Minimize Waste
- ▶ Web Print

## Streamline with Security.

Eliminate waste, encourage responsible behavior and make users and departments accountable for their print usage. PaperCut MF includes embedded software that runs on your copier/MFD to enable tracking, control and secure print release directly from the device's panel. PaperCut MF is suitable for sites of any size, with a cross-platform and vendor-neutral approach to technology and device support. PaperCut's solutions are currently in use in over 50,000 sites worldwide and translated into 20 languages, making PaperCut MF a product you can trust with a high return-on-investment.

## Intuitive and Easy to Use

PaperCut MF is regarded as the simplest system of its type to deploy and manage. System administrators have full access to administration and configuration via a familiar web interface. It offers:

- User directory (eg. Active Directory and others) integration and automatic user account creation
- Secure print release and Find-Me printing
- Administrator dashboard with real-time status updates
- Review job content visually
- Optional client and account billing
- Ability to encourage responsible use via popup notifications

## Detailed Reporting

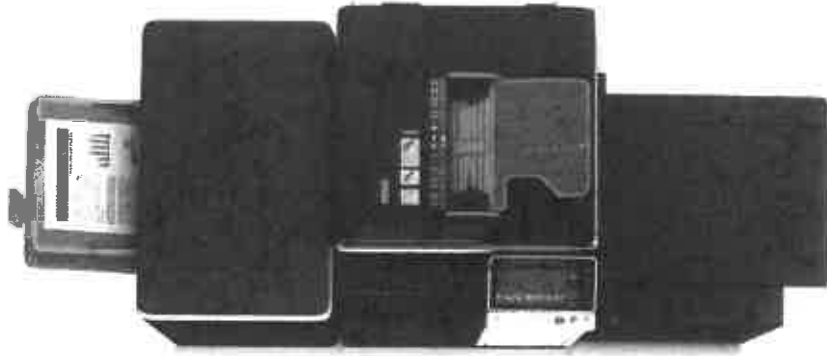
PaperCut includes over 80 one-click reports available for online viewing, printing or export. Reports address all areas ranging from detailed page logs to summaries by user, department, device or environmental impact. Administrators can create ad-hoc reports by applying filter conditions and reports can be emailed to specified people on a regular schedule.

More information is at:  
[www.papercut.com/tour/report/](http://www.papercut.com/tour/report/)

## Web-Based Administration

PaperCut MF provides "out of the box" browser-based administration access from any network location enabling centralized management of every user and device. Web technologies make cross-platform support easy as there is no need for additional software to be installed and no web server configuration.

A key feature of the administration interface is the dashboard tab – an easy-to-read single page view of the printing environment for administrators. The Dashboard page utilizes a number of gadgets to present key real time information such as system activity and status updates, along with trend information and statistics from past activity such as number of pages printed and environmental impact measures.



## Rules-Based Printing

Advanced rules can be used to define and finely tune your printing policy, and support your organization in eliminating waste and changing user behavior.

With PaperCut you can:

- Automatically route large jobs to detected high-volume printers
- Discourage printing of emails via popup print policy warnings
- Convert jobs to grayscale and duplex
- Discourage or disable color printing by user group
- Least-cost routing (suggest more cost-effective devices based on conditions)
- Allow free printing (e.g. during class times)
- Define action by job attribute, user/group, period of day, device feature/type.

## 'Find Me' Printing

PaperCut's Find-Me printing feature enables users to print to a global virtual queue. Jobs are paused and only printed when the user releases the job at any compatible MFD/printer:

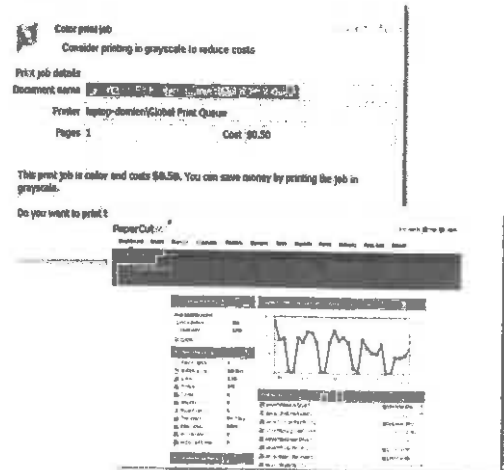
- improved document security and convenience.
- Reduce IT administrators' need to manage multiple print drivers and queues for both workstations and notebooks.
- Find-Me printing minimizes waste and has been shown to reduce printing output by up to 20% in busy office environments.
- Support for multiple release methods ranging from auto release on authentication to active release job-by-job.

## Secure Authentication

Today's MFDs are smarter. They have touch screens and the ability to run software directly on the device's panel. PaperCut leverages this technology to bring new features to each device.

One of the key features is user authentication – only allowing device access to authorized users. At the simplest level users can authenticate with network user name and password via an onscreen keyboard. In addition, many environments will implement ID card authentication. Card numbers can be extracted from your network's user directory or a database (e.g. door access control system), alternatively, users can self-associate their card upon first use.

Card types include magnetic stripe, proximity (HID, Mifare, and LEGIC) and bar codes, and PaperCut supports many brands of USB card readers including RFIdeas, and HID Global.



# PaperCut<sup>TM</sup>MF

## features

### Print Archiving & Watermarking

PaperCut administrators can utilize these features to ensure users are answerable to their printing.

PaperCut's Print Archiving empowers approved administrators to browse and review the content of print activity within their environment. Alongside the powerful tracking and reporting functionality built into PaperCut, this gives system administrators a wide range of auditing functions.

Watermarking can automatically add a user name or other metadata to the bottom of every page e.g. to indicate the document owner. Watermarking may include a unique digital signature which allows you to track document origin to enhance security and encourage responsible printing.

### iPad, Mobile and Driverless Web Printing

The introduction of iPads, mobile devices, tablets, netbooks and BYO devices have brought a new set of challenges to the printing landscape.

PaperCut can help solve these problems with native iPad print support and web-based driverless printing – core features in PaperCut.

Users of these devices have access to the full range of features including authenticating, account selection and "find-me" printing in a simple user interface.

### Managing Quotas

Users can operate in either credit or debit, with defined account rules, including how and how often an account is credited. Use network groups to define how additional quota/credit is assigned; for example, allow a specific group of users to accumulate their quota while others operate on a "use it or lose it" basis.

### Pre-Paid Cards

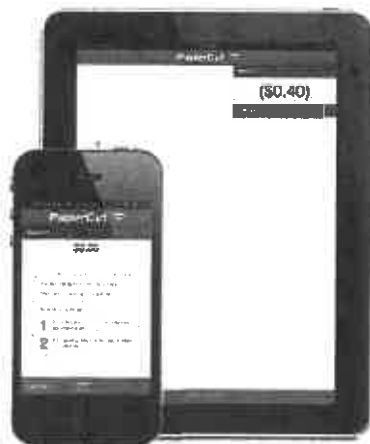
PaperCut MF comes with a simple to implement voucher system for purchasing additional print credit. Administrators can print out a batch of single-use cards with a predefined value. Users redeem cards by entering the card's unique code on a web page.

### Payment Gateways

Give end users the ability to make payments into their PaperCut account using payment gateways. Payment gateways allow third-party systems to connect to PaperCut. Common gateways include leading providers like PayPal and Authorize.net, which allow real-time online payments via credit card. PaperCut also supports closed or internal payment systems such as main college billing systems, including CBOARD and Blackboard. Hardware gateways are available to support a range of cash loaders, self-service kiosks and bill and coin boxes. For hardware, please refer to a PaperCut MF Authorized Solution Center.

### User Web Interface

End users have access to a set of web tools to track their own activity in real-time, query their account balances, and view their transactions without the need for intervention from administrators. The end user interface is fully customizable, so you can design a look and feel to match your website or intranet pages.



For complete information on Konica Minolta products and solutions, please visit: [CountOnKonicaMinolta.com](http://CountOnKonicaMinolta.com)

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PaperCutMF<sup>®</sup>  
KOMAX, LLC

PAGE #23

## Partnership.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

### Information Management

*Enterprise Content Management (ECM)*  
*Document Management*  
*Automated Workflow Solutions*  
*Business Process Automation*  
*Security and Compliance*  
*Mobility*

### IT Services

*Application Services*  
*Cloud Services*  
*IT Security*  
*Managed IT Services*  
*IT Consulting & Projects*

### Technology

*Office Multifunction Business Solutions*  
*Commercial and Production Printers*  
*3D Printers*  
*Wide Format Printers*  
*Laptops, Desktops and Computer Hardware*  
*Servers and Networking Equipment*  
*Managed Print Services (MPS)*  
*Facilities Management*



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.  
100 Williams Drive, Ramsey, New Jersey 07446

[CountOnKonicaMinolta.com](http://CountOnKonicaMinolta.com)



Item #: PAPER CUT MF  
12/2015-Z

DIGCOP17A - CO#2

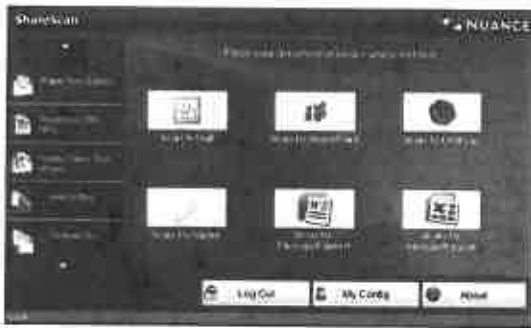
## eCopy® ShareScan® Office

Every day, knowledge workers, managers, and administrative personnel need to get more done in less time by transforming paper into electronic documents. More than ever, on-demand scanning solutions are key to increasing productivity and accelerating business processes by automating workflows that anyone can access right at the copier.



eCopy ShareScan Office lets you scan paper documents and bring them into your daily collaboration, desktop publishing, and archiving workflows. In addition to secure scan-to-Email, scan-to-PC, and scan-to-file functionality, ShareScan Office can automatically convert those scanned documents into searchable PDFs or editable Microsoft Word and Microsoft Excel files and connect to your document management system.

eCopy ShareScan Office can also be expanded with numerous Nuance and partner connectors and extenders to further automate and integrate document workflows. From simple scanning to sophisticated conversion, eCopy ShareScan Office delivers exceptional speed, accuracy, productivity, and cost savings.



A simple interface enables users to quickly scan and send documents to their destination—right from the copier.

Touch screen user interface may vary by device.

eCopy ShareScan Office is the preferred MFP scanning and OCR solution to integrate paper documents into electronic office workflows. ShareScan Office captures paper-based information and brings it directly into Microsoft Office, eliminating the need to rekey, distribute, or archive paper. Built on a highly scalable, open, modular, device-independent, client-server platform, ShareScan Office delivers enterprise-grade performance and high ROI.

### Features and benefits

- **The Best MFP Scanning and OCR Solution for Productivity**—Our best-in-class UI eliminates training, ensures rapid adoption, and generates the fastest ROI.
- **Superior Usability**—From single sign-on and one-button OCR and routing, to scrolling/fly-out menus and fast access to personal favorites, ShareScan Office is the easy answer streamlining paper-intensive office workflows. See a preview image, select from your personal Email address book or choose Email distribution lists—right from the copier's touch screen.
- **Automatically Convert Hardcopy Originals into Accurate, Formatted, Editable Softcopy**—Scan, convert, and edit Microsoft Word, Excel, and PDF files—including columns, graphics, and tables. You save time and money, with high accuracy and less reformatting.
- **Industry-Leading Mail and File System Integration**—Access global and personal address books and browse folders right at the copier—no need to go back to your desk to file or route documents. The "Express" mode automates routine Email distributions and sent Email appears in the user's personal "Sent Items" folder. And offline processing and notification means you can submit large batches and return to your office before completion.
- **Streamlined Archival with Flexible ECM Options**—eCopy ShareScan Office provides complete integration to content management, network folders, SQL databases, and more. Connect with your choice of leading ECMs such as SharePoint, RightFax, EMC Documentum, iManage WorkSite, OpenText DM, or OpenText eDOCS.
- **Leverage Microsoft Investments**—ShareScan office integrates with Active Directory®, Exchange, SharePoint1, Access®, as well as additional application connectors created by third-party software companies using the ShareScan SDK.
- **Lower Document-Processing Costs**—Fast, accurate recognition and conversion means you can automate more processes, improve productivity, and keep your business moving faster.

## Solutions.

At a time of shrinking budgets, rising costs and increasing expectations, government agencies are naturally looking for new ways to increase productivity, streamline processes and serve the public with greater speed, accuracy and efficiency. Konica Minolta's Dispatcher Phoenix Government provides government employees with the tools they need to handle their documents – quickly, efficiently and securely.

With Dispatcher Phoenix Government, state and federal employees can have instant access to the information they need while complying with security regulations. And manual document processes can be automated, reducing the risk of human error while optimizing operational efficiency.

### **Fast, Efficient Document Distribution.**

Dispatcher Phoenix Government automatically collects, processes and distributes government documents such as records, applications, cross-agency communications and other filings to multiple outputs – all in a single step. Document files can be sent to network/local folders, email recipients, printers, and popular document management systems such as Microsoft SharePoint. With its visually appealing folder browsing feature at the MFP, Dispatcher Phoenix Government gives you a familiar, Windows Explorer-like view of your directory structure to help you select the correct folder as your scan destination.

### **Integration with Secure Infrastructure.**

Through Konica Minolta MFPs, Dispatcher Phoenix Government integrates with the federal government's smart card platform to provide a seamless, secure solution that addresses federal security concerns and mandates. With support for both authentication via CAC and PIV cards and Active Directory, Dispatcher Phoenix Government meets the Two-Factor Homeland Security Presidential Directive known as HSPD-12.

### **Protecting Documents.**

Along with CAC/PIV authentication, other security features include:

- Copy Defender process to prevent unauthorized copying of sensitive documents.
- Intelligent redaction, which permanently removes personal information from documents.
- File conversion to password-protected PDFs.
- Fully integrated support for Microsoft Windows local and domain policies for security audit and tracking.

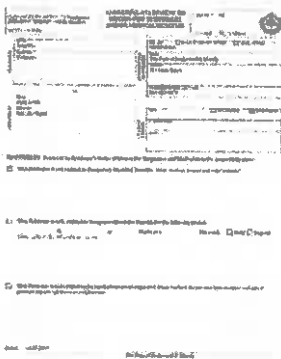
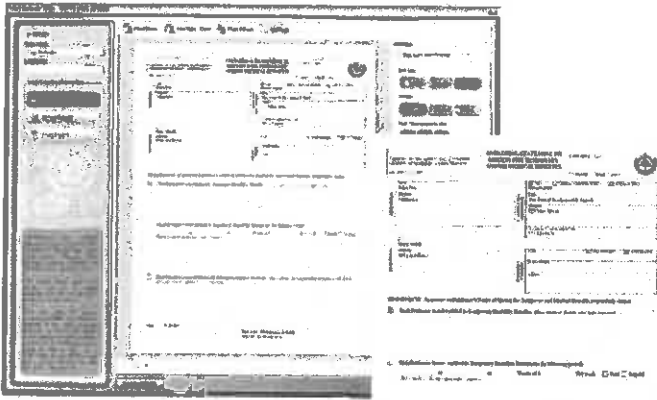
### **Streamlining Government Workflows.**

To help state and federal agencies as well as public sector organizations optimize workflow efficiency, Dispatcher Phoenix Government includes automated processes that get the job done quickly and accurately. You can make information instantly retrievable by converting paper-based files into PDF Searchable. Read and route invoices based on barcode. Edit scanned images by converting files to Microsoft Office formats, such as Word or Excel. Rename files at the MFP. Other advanced automated processes include zonal OCR for data extraction, metadata routing, ODBC connectivity for integration with common databases – and much more.

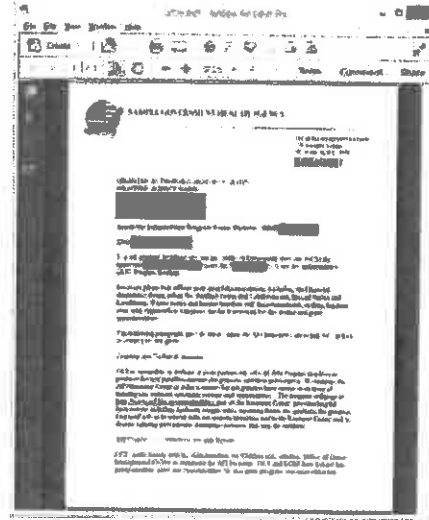
### **SharePoint Connectivity.**

Dispatcher Phoenix Government includes a connector to Microsoft SharePoint for document storage, accessibility and collaboration. Files can be automatically distributed to SharePoint or directed to SharePoint at the MFP during time of scanning. Just scan, index, and send each document to the appropriate SharePoint folder – all with a few quick taps on your MFP control panel.



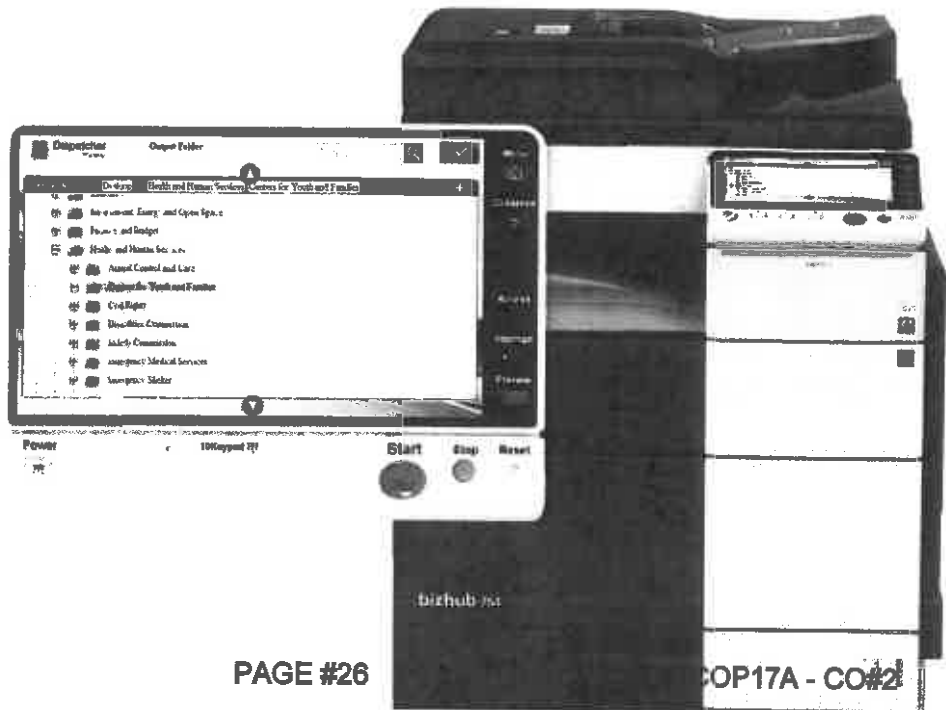


**Protect Your Documents.**  
Dispatcher Phoenix Government comes with a Copy Defender process that prevents the unauthorized copying of sensitive documents. Add Copy Protection features to documents automatically, such as pantograph backgrounds, stamps that mark copies as "Unauthorized," "Illegal Copy," etc., and more.



**Automatic Redaction.**  
With Dispatcher Phoenix Government's intelligent redaction, confidential information can be automatically and permanently removed from your document. And redaction search terms can be modified or added at the MFP panel for the utmost flexibility.

**Direct Integration at the MFP.**  
Dispatcher Phoenix Government provides a fully integrated experience at the MFP using a unique, visually appealing display. And folder browsing at the MFP is simple and intuitive with Dispatcher Phoenix Government's Windows Explorer like view of your directory structure. Select what folder you'd like to browse to, view files within folders and sub-folders, and even create a new folder — all directly at the MFP.



**Customized.** Dispatcher Phoenix is a family of automated document workflow solutions from Konica Minolta. For government, professional and general business applications, Dispatcher Phoenix can optimize business processes, reduce costs and increase productivity – providing advanced automation features that minimize time-consuming manual document handling and processing tasks.



Dispatcher Phoenix is available in several versions to best suit different needs. All versions of Dispatcher Phoenix include a graphical Workflow Builder tool, an intuitive Workflow Scheduler, full MFP integration with a visually enhanced display, document indexing and folder browsing capabilities at the MFP, robust authentication options, and add-in options that allow you to enhance the speed and efficiency of your document workflow. Add-in options include:

- Forms processing to automatically extract and process unique Identifiers from forms (social security numbers, birth dates, etc.) using pattern matching so you don't have to know the specific content.
- Connectors to cloud storage providers – Box, Dropbox, WebDAV, Microsoft OneDrive, FileAssist (Konica Minolta's new cloud document management solution), etc.
- Advanced Bates stamping to automatically apply counters, metadata, static text, and more – anywhere on the page.
- Advanced job routing features to send your print job to the most suitable or cost-effective printer.
- Connectors to other content management systems, including OnBase<sup>®</sup> by Hyland and Worldox<sup>®</sup> by World Software.

Visit [kmbs.konicaminolta.us/dispatcherphoenix](http://kmbs.konicaminolta.us/dispatcherphoenix) for more information on other Dispatcher Phoenix offerings.



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Giving Shape to Ideas

Lock Down with the Ultimate in MFP Protection.

**bizhub SECURE**

Of all the resources in today's business and professional world, your data can be the most valuable – and also the most vulnerable.

That's why Konica Minolta offers lock down protection with bizhub® SECURE: a set of enhanced password and data security measures to give your bizhub mfp an extra level of security. We offer professional safeguard services for both our full size and small MFPs that will be provided by your Konica Minolta field engineer. Ensure that your data is more than just secure – it's bizhub SECURE!



# Peace of Mind.

How can you make certain your valuable data is safe from theft – and prevent it from being stolen from your MFP by an unauthorized user or extracted if the hard disk drive is removed from your multifunction device? The answer is simple – and all it takes is allowing an authorized Konica Minolta field engineer to activate the bizhub security features of your bizhub MFP. With bizhub SECURE safeguards in place, you'll know that your documents have uncompromising security protection.

At Konica Minolta we understand that your organization may not have the bandwidth or infrastructure to enable, configure and track the security functions that are required for compliance or internal mandates.

That is why we developed the bizhub SECURE Service. To provide you with the resource you need to lock down and protect any document data that might reside on the bizhub's internal hard drive.

Ultimately, a secure document workflow is everyone's responsibility. Konica Minolta has led the industry in providing enhanced security features for the digital era – and with powerful bizhub SECURE Functions activated by your authorized Konica Minolta Field Engineer, you'll have an additional line of defense against data theft and unauthorized access to documents or devices.

To order the bizhub SECURE Service, just contact your bizhub representative – and count on Konica Minolta to provide the MFP Security Services that your company or organization demands.



## The following security features will be enabled on your MFP based on model type:

	Monochrome Small MFPS: bizhub 4750, 4050	Color Small MFPS: bizhub C3850, C3350	Monochrome Large MFPS: bizhub 754e, 754, 654e, 654, 652, 554e, 552, 454e, 423, 364e, 363, 284e, 283, 224e, and 223	Color Large MFPS: bizhub C754e, C654e, C754, C654, C652DS, C652, C554e, C554, C552DS, C552, C454e, C454, C452, C364e, C364, C360, C284e, C284, C280, C224e, C224, C220
Change Administrator Password	✓	✓	✓	✓
Enable Hard Drive Encryption	✓	✓	✓	✓
Timed automatic overwrite of a file in an electronic folder (Box)	✓	✓	✓	✓
Automatic Overwrite of temporary image data	✓	✓	✓	✓
Hard Drive Lock Password	✓	✓	✓	✓
Timed, automatic Deletion of a file in an electronic folder*	✓	✓	✓	✓

\*Deletion does not overwrite the data on the hard drive

bizhub SECURE may be disabled using the customer's unique Administrative Password. It is strongly recommended that the customer not disclose the unique Administrative Password and keep the Administrative Password in a safe place. The customer shall indemnify and hold Konica Minolta harmless of any claims, damages or costs relating to loss of data or disclosure of data due to intentional acts or omissions of others, end-user error or release of Administrative Password.



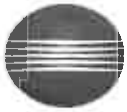
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Item #: SECURES  
02/15/L



KONICA MINOLTA



A step ahead  
in reducing our  
eco-footprint...



# clean planet

RECYCLING PROGRAM

A smaller ecological footprint is to everyone's advantage — and you can count on Konica Minolta to lead the way in making consumable recycling simple and cost-free.

Whether you have a single Konica Minolta desktop printer, a whole fleet of bizhub<sup>®</sup> MFPs, or professional bizhub PRO or bizhub PRESS production print equipment, it's never been easier to recycle your consumables — toner cartridges, imaging units, waste toner bottles, developer/developer units and drums.

The recycling process is simple for Konica Minolta consumables. For full details, just visit our Clean Planet website: [www.cleanplanetus.com](http://www.cleanplanetus.com)



Clean Planet  
Recycling Program:  
a better way  
to handle your  
consumables.



#### How our program protects the environment.

**No consumables in landfills.** When Konica Minolta consumables arrive at our locations, they are processed in an environmentally safe and responsible manner – no recyclable items are permitted to go into landfills.

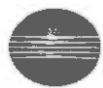
**Smaller carbon footprint.** To minimize the energy and fuel costs associated with shipping, Konica Minolta has partnered with approved facilities located across the country, with collection points that are automatically selected based on your location. And since we have created an exclusive Clean Planet box which can hold multiple items, shipping is further reduced.

#### How recycling can save you time and money.

**No cost to our customers.** Unlike some recycling plans, Konica Minolta's Clean Planet Recycling Program doesn't require you to pay shipping or recycling costs.

**All Konica Minolta consumables can be recycled.** We now accept toner cartridges, imaging units, waste toner bottles, developer/developer units and drums – all the consumables from every Konica Minolta model, not just selected models. No matter what volume of consumables you use, there's a recycling program to fit your needs.

**A total environmental commitment.** For years, Konica Minolta has led the industry in policies and technologies designed to protect our green planet – saving energy, minimizing pollution and reducing environmental impact through the entire life cycle of our products. To learn the whole story, please visit our Clean Planet website: [www.cleanplanetus.com](http://www.cleanplanetus.com)



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clean  
planet

Contracted supplier of



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KOMAX, LLC

PAGE #31

On our website, you'll find complete instructions on how to order our exclusive Clean Planet recycling boxes and print postpaid labels at your workplace to streamline the process.

#### For our small and home office customers.

Single consumable items can be recycled by printing a postpaid UPS label from our website. Simply apply it to the new box containing the used consumable item and ship via UPS.

**For our mid-sized customers.** A recycling box designed to hold 10 - 15 items (consumables only, not shipping materials) can be ordered from the Clean Planet website. Just assemble the box and the reusable lid and place it in your office. When the box is full, you can print out a UPS label from our website, apply it to the box and ship via UPS. Please note, only Konica Minolta Clean Planet boxes can be accepted.

**For high-volume customers.** Konica Minolta can arrange for the delivery and pickup of recycling pallets that hold a larger quantity of consumable items (not shipping materials). Please check our Clean Planet website for details.

#### For our Optimized Print Service customers.

For customers who have devices managed by our OPS program, most models already include a process for printing out postpaid labels. Please continue to use this process to ship back consumables. For devices that do not already include a process for printing a postpaid label, please visit the Konica Minolta Clean Planet website in order to order boxes and print postpaid labels.

**Please recycle efficiently.** Since Konica Minolta toner bottles are made of HDPE2, a material designed for recycling in local facilities, Konica Minolta cannot accept shipment of these empty bottles. Please check the rules of your municipality for specific information and our website for more details.

**Konica Minolta branded consumables ONLY please!** If you have printer/copiers from other manufacturers, we encourage you to take advantage of their recycling programs. We reserve the right to recover costs for unauthorized items returned using our program.

For more information, visit us at:  
[www.cleanplanetus.com](http://www.cleanplanetus.com)



DIGCOP17A - CO#2

# General Ordering Information – DIGCOP17A

## *Ordering Address and Procedures*

Orders will be accepted for the State of West Virginia - State Agencies and Political Subdivisions within the State of West Virginia. All orders must be placed as follows:

**KOMAX, LLC**  
**500 "D" Street**  
**South Charleston, WV 25303**  
**Phone: 888-483-7440 or (304) 744-7440**  
**Fax: (304) 744-7450**  
**Attn: David Humphrey**

Information on orders, invoices, payments, etc. should be directed to the number indicated above. Facsimile purchase orders are acceptable. Purchase orders made out to Konica Minolta or other authorized dealers will not be accepted.

### **All purchase orders must include the following information:**

- The purchase Order Number
- The Contract Number (DIGCOP17A)
- Band & Model Number
- Additional accessories ordered (please list separately)
- Quantity of items being ordered
- Purchase or Rental Price of items ordered
- Contact name and phone number, and delivery address. Also meter contact information if different.

### **Payment Terms:**

Net thirty (30) days

### **Delivery:**

Please allow up to thirty (30) days after receipt of order (unless notified otherwise by KOMAX). For better delivery accuracy, you can process a PO 60-90 days early, and specify the Start Date.

### **Transportation, delivery, installation and training:**

FOB Destination

### **Copier/Printer Product Questions:**

All inquiries regarding product information, demos, etc. should be directed to:

**David Humphrey**  
**State Contract Manager**  
**888-483-7440 or (304) 744-7440**  
**Fax(304) 744-7450**  
**[dhumphrey@komaxwv.com](mailto:dhumphrey@komaxwv.com)**