



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO
 DIGCOP12

PAGE
 1

BLANKET RELEASE
 00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 1

INVOICE TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

AGENCY COPY

VENDOR

*817143205 304-744-7440
 KOMAX BUSINESS SYSTEMS LLC
 500 D STREET

 SOUTH CHARLESTON WV 25303

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
03/29/2013		NET 30		550767809			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL - MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
			CHANGE ORDER #01 FIMS X----				
	1. REPLACE TWO MODELS UNDER THE ORIGINAL CONTRACT THAT WERE DISCONTINUED IN FEBRUARY 2013.						
	REMOVE:						
	UNDER BAND 6 - MONOCHROME - BIZHUB				652		
	REPLACE WITH:						
	UNDER BAND 6 - MONOCHROME - BIZHUB				654		
	REMOVE:						
	UNDER BAND 7 - MONOCHROME - BIZHUB				751		
	REPLACE WITH:						
	UNDER BAND 7 - MONOCHROME - BIZHUB				754		
	BOTH REPLACEMENT MODELS MEET OR EXCEED THE SPECIFICATIONS AND ALL PRICING REMAINS THE SAME.						
	2. PROVIDE REVISED PRICING PAGES - ALL PRICING REMAINS THE SAME. PAGES PROVIDED SHOW COPIER MODELS WITH PURCHASE PRICE, 24, 36 AND 48-MONTH LEASE PRICING						
						PREVIOUS PO TOTAL==>	OPEN END
						PO NET CHANGE (+)==>	

PURCHASING DIVISION
 CERTIFIED ENCUMBERED

APR 09 2013

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY TARA LYLE 304-558-2544
 PURCHASING DIVISION AUTHORIZED SIGNATURE

OPEN END
 TOTAL

GENERAL TERMS & CONDITIONS PURCHASE ORDER/CONTRACT

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all federal, state and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties' final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will:
{a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; {b} be merchantable, and fit for the purpose intended; and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
16. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
17. **ANTITRUST:** In accepting this purchase order or signing this contract with any agency for the State of West Virginia, the vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to vendor. Vendor certifies that this purchase order or contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law. Vendor further certifies that this purchase order or contract is in all respects fair and without collusion or fraud.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
DIGCOP12

PAGE
2

BLANKET RELEASE
00

CHANGE ORDER
1

CORRECT PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS PURCHASE ORDER SHOULD BE DIRECTED TO THE BUYER AS NOTED BELOW.

INVOICE TO	ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER
------------	--

VENDOR	*817143205 304-744-7440 KOMAX BUSINESS SYSTEMS LLC 500 D STREET SOUTH CHARLESTON WV 25303
--------	---

SHIPTO	ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER
--------	--

DATE PRINTED		TERMS OF SALE		FEIN/SSN	FUND
03/29/2013		NET 30		550767809	
SHIP VIA		F.O.B.		FREIGHT TERMS	ACCOUNT NUMBER
BEST WAY		DESTINATION		PREPAID	MUL.-MUL.
LINE	QUANTITY	UOP	VENDOR ITEM NO.	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT. NO.	ITEM NUMBER		
	AND OPTIONAL ACCESSORIES PER MACHINE.				
	HIPAA BUSINESS ASSOCIATE ADDENDUM: THE WEST VIRGINIA STATE GOVERNMENT HIPAA BUSINESS ASSOCIATE ADDENDUM (BAA), APPROVED BY THE ATTORNEY GENERAL, IS AVAILABLE ONLINE AT: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/HIPAA.HTML AND IS HEREBY MADE PART OF THE AGREEMENT PROVIDED THAT THE AGENCY MEETS THE DEFINITION OF A COVERED ENTITY (45 CFR 160.103) AND WILL BE DISCLOSING PROTECTED HEALTH INFORMATION (45 CFR 160.103) TO THE VENDOR. ADDITIONALLY, THE HIPAA PRIVACY, SECURITY, ENFORCEMENT AND BREACH NOTIFICATION FINAL OMNIBUS RULE WAS PUBLISHED ON JANUARY 25, 2013. IT MAY BE VIEWED ONLINE AT: HTTP://WWW.GPO.GOV/FDSYS/PKG/FR-2013-01-25/PDF/2013-01073.PDF ANY ORGANIZATION, THAT QUALIFIES AS THE AGENCY'S BUSINESS ASSOCIATE, IS EXPECTED TO BE IN COMPLIANCE WITH THIS FINAL RULE. FOR THOSE BUSINESS ASSOCIATES ENTERING INTO CONTRACTS WITH A HIPAA COVERED STATE AGENCY BETWEEN JANUARY 25, 2013 AND THE RELEASE OF THE 2013 WV STATE AGENCY BUSINESS ASSOCIATE AGREEMENT, OR SEPTEMBER 23, 2013 (WHICHEVER IS EARLIER), BE ADVISED THAT YOU WILL BE REQUIRED TO COMPLY WITH THE 2013 WV STATE AGENCY BUSINESS ASSOCIATE AGREEMENT. FOR THOSE BUSINESS ASSOCIATES WITH CONTRACTS WITH A HIPAA COVERED STATE AGENCY EXECUTED PRIOR TO JANUARY 25, 2013, BE				
IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/>					TOTAL



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO:
 DIGCOP12

PAGE
 3

BLANKET RELEASE
 00

CHANGE ORDER
 1

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

INVOICE TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR

*817143205 304-744-7440
 KOMAX BUSINESS SYSTEMS LLC
 500 D STREET

 SOUTH CHARLESTON WV 25303

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
03/29/2013		NET 30		550767809			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO.	ITEM NUMBER				
0001	08/01/2012	LS	985-64		.00000		
ADVISED THAT UPON RENEWAL OR MODIFICATION, YOU WILL BE REQUIRED TO COMPLY WITH THE 2013 WV STATE AGENCY BUSINESS ASSOCIATE AGREEMENT NO LATER THAN SEPTEMBER 22, 2014. NO OTHER CHANGES DIGITAL COPIERS							
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

Bizhub 20 and Accessories

Band 1 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 20	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 700.00	\$ 50.67	\$ 40.94	\$ 36.08	
	Maintenace & Supplies up to 5K per month		\$21.50 /Mo	Included	Included	Included	
	Per Copy Maintenance Overages (5,001 & Up)		.015 / copy	.015 / copy	.015 / copy	.015 / copy	
Paper Supply Options (Select Only One)							
PF-P10 Paper Feed Unit	Lower feeder unit adds 250-sheets of paper capacity up to 8.5" x 14"	A32VWY1 ¹	\$135.00	\$ 6.74	\$ 4.73	\$ 4.04	
Miscellaneous Options							
128 MB SDRAM	128 MB SDRAM bizhub 20/20P	7640013775	\$90.00	\$4.49	\$3.15	\$2.69	
256 MB SDRAM	256 MB SDRAM bizhub 20/20P	7640013776	\$137.50	\$6.86	\$4.81	\$4.11	
512 MB SDRAM	512 MB SDRAM bizhub 20/20P	7640013777	\$197.50	\$9.86	\$6.91	\$5.91	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Supplies							
TNP24 Toner Cartridge	TNP24 Toner Cartridge (8K Yield) bizhub 20/20P	A32W011	Included w/MA	Included	Included	Included	

000004

Bizhub 283 and Accessories

Band 2 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 283 (28 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 2,800.00	\$ 169.12	\$ 121.08	\$ 97.06	
	Maintenace & Supplies up to 15K per month		\$25.00 /Mo	Included	Included	Included	
	Per Copy Maintenance Overages (15,001 & Up)		.009 / copy	.01 / copy	.01 / copy	.01 / copy	
Paper Supply Options (Select Only One)							
SD-509	Saddle Stitcher Kit (for FS-527)	A10DWY1	\$ 802.31	\$ 40.04	\$ 28.08	\$ 23.99	
PK-517	Punch Kit (2/3-Holes)(for FS-527)	A10EW11	\$ 350.65	\$ 17.50	\$ 12.27	\$ 10.48	
JS-603	Job Separator Tray (3rd Output Tray) (for FS-527)	A10FWY1	\$ 146.92	\$ 7.33	\$ 5.14	\$ 4.39	
Paper Supply Options (Select Only One)							
PC-409	Paper Feed Cassette (2,500)	A1V4W13	\$781.22	\$38.98	\$27.34	\$23.36	
PC-109	Paper Feed Cassette (500 x 1)	A1V4WY1	\$507.74	\$25.34	\$17.77	\$15.18	
PC-208	Paper Feed Cassette (500 x 2)	A1V4WY2	\$712.32	\$35.54	\$24.93	\$21.30	
Miscellaneous Options							
External Keyboard	External Keyboard	7640006869 ²	\$127.20	\$6.35	\$4.45	\$3.80	
EK-604	USB Host Board (Local Interface Kit)	A0YCWY4 ⁸	\$111.30	\$5.55	\$3.90	\$3.33	
KH-101	Keyboard Holder (for External Keyboard)	A165WY1 ⁹	\$72.40	\$3.61	\$2.53	\$2.16	
HD-516	250 GB Hard Disk Drive	7640016304 ³	\$223.00	\$11.13	\$7.81	\$6.67	
LK-102	i-Option License Kit (Enhanced PDF Encryption)	A0PD012 ⁴	\$518.23	\$25.86	\$18.14	\$15.50	
LK-105	i-Option License Kit (Searchable PDF)	A0PD015 ⁵	\$400.68	\$19.99	\$14.02	\$11.98	
LK-101 v2	i-Option License Kit (Web Browser, Image Panel, Scan-to-SharePoint)	A0PD01A ⁶	\$34.98	\$1.75	\$1.22	\$1.05	
WT-506	Working Table	A0W4WY2	\$56.00	\$2.79	\$1.96	\$1.67	
AU-102	Biometric Authentication Unit	A0X9WY1	\$534.24	\$26.66	\$18.70	\$15.97	
SC-507	Copy Guard Kit	A0Y9WY1	\$658.90	\$32.88	\$23.06	\$19.70	
EK-605	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A0YCWY3 ⁷	\$160.27	\$8.00	\$5.61	\$4.79	
UK-203	Memory Upgrade Kit (for i-Option)	A0YDWY1	\$79.50	\$3.97	\$2.78	\$2.38	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Supplies							
SK-602	Staples for FS-527, FS-529, (5,000 x 3)	14YK	Included with MA	Included	Included	Included	
TN-217	Toner for bizhub 283/223 (17.5k yield)	A202031	Incl. with MA	Included	Included	Included	

Bizhub 363 and Accessories

Band 3 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 363 (36 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 3,200.00	\$ 195.45	\$ 142.14	\$ 115.48	
	Maintenance & Supplies up to 30K per month		\$35.50/Mo	Included	Included	Included	
	Per Copy Maintenance Overages (30,001 & Up)		.009 / copy	.01 / copy	.01 / copy	.01 / copy	
Output Options							
FS-527	Floor Finisher	A0HRWY2	\$ 1,020.78	\$ 50.94	\$ 35.73	\$ 30.52	
SD-509	Saddle Stitcher Kit (for FS-527)	A10DWY1	\$ 802.31	\$ 40.04	\$ 28.08	\$ 23.99	
PK-517	Punch Kit (2/3-Holes)(for FS-527)	A10EWY1	\$ 350.65	\$ 17.50	\$ 12.27	\$ 10.48	
JS-603	Job Separator Tray (3rd Output Tray) (for FS-527)	A10FWY1	\$ 146.92	\$ 7.33	\$ 5.14	\$ 4.39	
Paper Supply Options (Select Only One)							
PC-409	Paper Feed Cassette (2,500)	A1V4WY13	\$781.22	\$38.98	\$27.34	\$23.36	
PC-109	Paper Feed Cassette (500 x 1)	A1V4WY1	\$507.74	\$25.34	\$17.77	\$15.18	
PC-208	Paper Feed Cassette (500 x 2)	A1V4WY2	\$712.32	\$35.54	\$24.93	\$21.30	
Miscellaneous Options							
WT-506	Working Table	A0W4WY2	\$56.00	\$2.79	\$1.96	\$1.67	
EK-604	USB Host Board (Local Interface Kit)	A0YCWY4 ⁸	\$111.30	\$5.55	\$3.90	\$3.33	
External Keyboard	External Keyboard	7640006869 ²	\$127.20	\$6.35	\$4.45	\$3.80	
KH-101	Keyboard Holder (for External Keyboard)	A165WY1 ⁹	\$72.40	\$3.61	\$2.53	\$2.16	
HD-516	250 GB Hard Disk Drive	7640016304 ³	\$223.00	\$11.13	\$7.81	\$6.67	
LK-102	i-Option License Kit (Enhanced PDF Encryption)	A0PD012 ⁴	\$518.23	\$25.86	\$18.14	\$15.50	
LK-105	i-Option License Kit (Searchable PDF)	A0PD015 ⁵	\$400.68	\$19.99	\$14.02	\$11.98	
LK-101 v2	i-Option License Kit (Web Browser, Image Panel, Scan-to-SharePoint)	A0PD01A ⁶	\$34.98	\$1.75	\$1.22	\$1.05	
AU-102	Biometric Authentication Unit	A0X9WY1	\$534.24	\$26.66	\$18.70	\$15.97	
SC-507	Copy Guard Kit	A0Y9WY1	\$658.90	\$32.88	\$23.06	\$19.70	
EK-605	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A0YCWY3 ⁷	\$160.27	\$8.00	\$5.61	\$4.79	
UK-203	Memory Upgrade Kit (for i-Option)	A0YDWY1	\$79.50	\$3.97	\$2.78	\$2.38	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Supplies							
SK-602	Staples for FS-527, FS-529, (5,000 x 3)	14YK	Included with MA	Included	Included	Included	
TN-217	Toner for bizhub 283/223 (17.5k yield)	A202031	Included with MA	Included	Included	Included	

000000

Bizhub 423 and Accessories

Band 4 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 423 (42 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 4,544.40	\$ 230.60	\$ 167.48	\$ 135.93	
	Maintenance & Supplies up to 45K per month		\$41.25/Mo	Included	Included	Included	
	Per Copy Maintenance Overages (45,001 & Up)		.009 / copy	.01 / copy	.01 / copy	.01 / copy	
Output Options							
FS-527	Floor Finisher	A0HRWY2	\$ 1,020.78	\$ 50.94	\$ 35.73	\$ 30.52	
SD-509	Saddle Stitcher Kit (for FS-527)	A10DWY1	\$ 802.31	\$ 40.04	\$ 28.08	\$ 23.99	
PK-517	Punch Kit (2/3-Holes)(for FS-527)	A10EW11	\$ 350.65	\$ 17.50	\$ 12.27	\$ 10.48	
JS-603	Job Separator Tray (3rd Output Tray) (for FS-527)	A10FWY1	\$ 146.92	\$ 7.33	\$ 5.14	\$ 4.39	
Paper Supply Options (Select Only One)							
PC-409	Paper Feed Cassette (2,500)	A1V4W13	\$781.22	\$38.98	\$27.34	\$23.36	
PC-109	Paper Feed Cassette (500 x 1)	A1V4WY1	\$507.74	\$25.34	\$17.77	\$15.18	
PC-208	Paper Feed Cassette (500 x 2)	A1V4WY2	\$712.32	\$35.54	\$24.93	\$21.30	
Miscellaneous Options							
WT-506	Working Table	A0W4WY2	\$56.00	\$2.79	\$1.96	\$1.67	
EK-604	USB Host Board (Local Interface Kit)	A0YCWY4 ⁸	\$111.30	\$5.55	\$3.90	\$3.33	
External Keyboard	External Keyboard	7640006869 ²	\$127.20	\$6.35	\$4.45	\$3.80	
KH-101	Keyboard Holder (for External Keyboard)	A165WY1 ⁹	\$72.40	\$3.61	\$2.53	\$2.16	
HD-516	250 GB Hard Disk Drive	7640016304 ³	\$223.00	\$11.13	\$7.81	\$6.67	
LK-102	i-Option License Kit (Enhanced PDF Encryption)	A0PD012 ⁴	\$518.23	\$25.86	\$18.14	\$15.50	
LK-105	i-Option License Kit (Searchable PDF)	A0PD015 ⁵	\$400.68	\$19.99	\$14.02	\$11.98	
LK-101 v2	i-Option License Kit (Web Browser, Image Panel, Scan-to-SharePoint)	A0PD01A ⁶	\$34.98	\$1.75	\$1.22	\$1.05	
AU-102	Biometric Authentication Unit	A0X9WY1	\$534.24	\$26.66	\$18.70	\$15.97	
SC-507	Copy Guard Kit	A0Y9WY1	\$658.90	\$32.88	\$23.06	\$19.70	
EK-605	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A0YCWY3 ⁷	\$160.27	\$8.00	\$5.61	\$4.79	
UK-203	Memory Upgrade Kit (for i-Option)	A0YDWY1	\$79.50	\$3.97	\$2.78	\$2.38	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Supplies							
SK-602	Staples for FS-527, FS-529, (5,000 x 3)	14YK	Included with MA	Included	Included	Included	
TN-217	Toner for bizhub 283/223 (17.5k yield)	A202031	Included with MA	Included	Included	Included	

000007

Bizhub 501 and Accessories

Band 5 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 501 (50 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 5,831.74	\$ 315.99	\$ 234.99	\$ 194.49	
	Maintenace & Supplies up to 65K per month		\$73.00/mo	Included	Included	Included	
	Per Copy Maintenance Overages (65,001 & Up)		.009 / copy	.01 / copy	.01 / copy	.01 / copy	
Output Options							
FS-523	Console Finisher, 50-Sheet Staple Capability (Floor Model)	A0PHX001	\$1,756.42	\$ 87.65	\$ 61.47	\$ 52.52	
MT-502	Mailbin Kit for FS-522	4510761 ¹³	\$621.05	\$ 30.99	\$ 21.74	\$ 18.57	
PU-501	Punch Kit for FS-522	4512812 ¹⁴	\$310.58	\$ 15.50	\$ 10.87	\$ 9.29	
OT-602	Additional Output Tray for FS-522	4625246 ¹⁵	\$31.06	\$ 1.55	\$ 1.09	\$ 0.93	
SD-507	Saddle Stitch Kit for FS-522	A0PGW21 ¹⁶	\$802.31	\$ 40.04	\$ 28.08	\$ 23.99	
Paper Supply Options							
PC-407	Large Capacity Cabinet (2,500 sheets, Letter Size)	A0RC011	\$781.64	\$39.00	\$27.36	\$23.37	
LU-203	Large Capacity Tray (2,000 sheets)	A0R90Y1	\$767.02	\$ 38.27	\$ 26.85	\$ 22.93	
Miscellaneous Options							
HD-509	120GB Hard Disk Drive	7640008435 ²	\$323.30	\$ 16.13	\$ 11.32	\$ 9.67	
SP-501	Fax Stamp Unit	4614506 ¹²	\$24.38	\$1.22	\$0.85	\$0.73	
WT-502	Working Table	A07EWW0 ⁴	\$55.65	\$ 2.78	\$ 1.95	\$ 1.66	
EK-703	Local Interface Kit	A0P4WY1 ⁶	\$158.68	\$ 7.92	\$ 5.55	\$ 4.74	
SC-505	Security Kit	A0PAWY1	\$290.86	\$ 14.51	\$ 10.18	\$ 8.70	
LK-101	i-Option License Kit (Web Browser/Image Panel)	A0PD011 ⁷	\$34.98	\$ 1.75	\$ 1.22	\$ 1.05	
LK-102	i-Option License Kit (Enhanced PDF Encryption)	A0PD012 ⁸	\$518.23	\$ 25.86	\$ 18.14	\$ 15.50	
OT-504	Output Tray	A0RA0Y1 ⁹	\$93.17	\$ 4.65	\$ 3.26	\$ 2.79	
UK-202	UK-202 Upgrade Kit (for i-Option)	A120WY1	\$166.95	\$ 8.33	\$ 5.84	\$ 4.99	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Fax Options							
Spare Tx Marker Stamp 2	Spare Tx Marker Stamp 2	4614511	\$14.52	\$0.72	\$0.51	\$0.43	
ML-503 Kit	Multi-Line Plus Fax Board	7640X024 ³	\$738.50	\$ 36.85	\$ 25.85	\$ 22.08	
Supplies							
Toner (TN-511)	Yield: 501/500/421/420/360: 32,200	024E	Included with MA	Included	Included	Included	
MS-5D	Staples (5,000 Staples x 3) for FS-522 and FS-523	4623361	Included with MA	Included	Included	Included	
MS-2C	Staples (2,000 staples x 4) for SD-507	4599161	Included with MA	Included	Included	Included	

800000

Bizhub 654 and Accessories

Band 6 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 654 (65 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 6,742.35	\$ 381.68	\$ 288.04	\$ 241.22	
	Maintenance & Supplies up to 80K per month		\$ 100.00	Included	Included	Included	
	Per Copy Maintenance Overages (80,001 & Up)		.007 / copy	.01 / copy	.01 / copy	.01 / copy	
Output Options							
SD-511	Saddle Kit (for FS-534)	A3ERWY1	\$820.00	\$ 40.92	\$ 28.70	\$ 24.52	
PK-520	Punch Kit (2/3 Holes) for FS-534	A3ETW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
FS-535	100-Sheet Stapling Finisher	A2Y1WY1	\$1,720.00	\$ 85.83	\$ 60.20	\$ 51.43	
SD-512	Saddle Stitcher Kit (for FS-535)	A2Y2WY1	\$947.00	\$ 47.26	\$ 33.15	\$ 28.32	
PK-521	Punch Kit (2/3-Holes) for FS-535	A2YRW11	\$451.00	\$ 22.50	\$ 15.79	\$ 13.48	
ZU-606	Z-Folding Unit (for FS-535)	A109W12	\$3,561.60	\$ 177.72	\$ 124.66	\$ 106.49	
PI-505	Post Inserter (for FS-535)	A10AWY1	\$602.72	\$ 30.08	\$ 21.10	\$ 18.02	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-535)	A10CWY1	\$261.29	\$ 13.04	\$ 9.15	\$ 7.81	
Paper Supply Options							
LU-301	Large Capacity Unit (3,000 sheets/Letter)	A03NWWY2	\$951.67	\$47.49	\$33.31	\$28.45	
LU-204	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	A0TJWY4	\$1,744.65	\$87.06	\$61.06	\$52.17	
Miscellaneous Options							
WT-506	Working Table	A0W4WY2	\$56.00	\$2.79	\$1.96	\$1.67	
External Keyboard	External Keyboard	7640006869	\$127.20	\$6.35	\$4.45	\$3.80	
KH-102	Keyboard Holder (for External Keyboard)	A4NRWY1	\$72.50	\$3.62	\$2.54	\$2.17	
LK-102 v3	i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	A0PD016	\$550.00	\$27.45	\$19.25	\$16.45	
LK-104 v3	i-Option License Kit (Voice Guidance)	A0PD017	\$460.00	\$22.95	\$16.10	\$13.75	
LK-105 v3	i-Option License Kit (Searchable PDF)	A0PD018	\$401.00	\$20.01	\$14.04	\$11.99	
LK-106 v3	i-Option License Kit (Bar Code Font)	A0PD019	\$497.00	\$24.80	\$17.40	\$14.86	
LK-107	i-Option License Kit (Unicode)	A0PD01F	\$415.00	\$20.71	\$14.53	\$12.41	
LK-108	i-Option License Kit (OCR Font)	A0PD01G	\$114.00	\$5.69	\$3.99	\$3.41	
LK-101 v3	i-Option License Kit (Web Browser)	A0PD01H	\$34.98	\$1.75	\$1.22	\$1.05	
UK-204	2 GB Memory Upgrade Kit (for i-Option)	A4MHWY1	\$150.00	\$7.49	\$5.25	\$4.49	
EK-606	USB Host Board (Local Interface Kit)	A4MJWY1	\$111.00	\$5.54	\$3.89	\$3.32	
EK-607	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A4MKWY1	\$160.00	\$7.98	\$5.60	\$4.78	
SC-508	Copy Guard Kit	A4MMWY1	\$659.00	\$32.88	\$23.07	\$19.70	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Supplies							
SK-602	Staples for FS-533 , FS-534, SD-511, (5,000 x 3)	14YK	Included w/ MA	Included	Included	Included	
Staples MS-10A	5,000 pcs x 3 (for FS-535)	4599141	Included w/ MA	Included	Included	Included	
TN-712K	Toner Black (Yield: 40.8K)	A3VU030	Included w/ MA	Included	Included	Included	

000009

Bizhub 754 and Accessories

Band 7 Monochrome

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub 754 (75 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 8,808.28	\$ 502.28	\$ 379.94	\$ 318.78	
	Maintenance & Supplies up to 150K per month		\$135.25/mo	Included	Included	Included	
	Per Copy Maintenance Overages (150,001 & Up)		.007 / copy	.01 / copy	.01 / copy	.01 / copy	
Output Options							
SD-511	Saddle Kit (for FS-534)	A3ERWY1	\$820.00	\$ 40.92	\$ 28.70	\$ 24.52	
PK-520	Punch Kit (2/3 Holes) for FS-534	A3ETW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
FS-535	100-Sheet Stapling Finisher	A2Y1WY1	\$1,720.00	\$ 85.83	\$ 60.20	\$ 51.43	
SD-512	Saddle Stitcher Kit (for FS-535)	A2Y2WY1	\$947.00	\$ 47.26	\$ 33.15	\$ 28.32	
PK-521	Punch Kit (2/3-Holes) for FS-535	A2YRW11	\$451.00	\$ 22.50	\$ 15.79	\$ 13.48	
ZU-606	Z-Folding Unit (for FS-535)	A109W12	\$3,561.60	\$ 177.72	\$ 124.66	\$ 106.49	
PI-505	Post Inserter (for FS-535)	A10AWY1	\$602.72	\$ 30.08	\$ 21.10	\$ 18.02	
JS-602	Job Separator Tray (3rd Output Tray)(for FS-535)	A10CWY1	\$261.29	\$ 13.04	\$ 9.15	\$ 7.81	
Paper Supply Options							
LU-301	Large Capacity Unit (3,000 sheets/Letter)	A03NWWY2	\$951.67	\$47.49	\$33.31	\$28.45	
LU-204	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	A0TJWY4	\$1,744.65	\$87.06	\$61.06	\$52.17	
Miscellaneous Options							
WT-506	Working Table	A0W4WY2	\$56.00	\$2.79	\$1.96	\$1.67	
External Keyboard	External Keyboard	7640006869	\$127.20	\$6.35	\$4.45	\$3.80	
KH-102	Keyboard Holder (for External Keyboard)	A4NRWY1	\$72.50	\$3.62	\$2.54	\$2.17	
LK-102 v3	i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	A0PD016	\$550.00	\$27.45	\$19.25	\$16.45	
LK-104 v3	i-Option License Kit (Voice Guidance)	A0PD017	\$460.00	\$22.95	\$16.10	\$13.75	
LK-105 v3	i-Option License Kit (Searchable PDF)	A0PD018	\$401.00	\$20.01	\$14.04	\$11.99	
LK-106 v3	i-Option License Kit (Bar Code Font)	A0PD019	\$497.00	\$24.80	\$17.40	\$14.86	
LK-107	i-Option License Kit (Unicode)	A0PD01F	\$415.00	\$20.71	\$14.53	\$12.41	
LK-108	i-Option License Kit (OCR Font)	A0PD01G	\$114.00	\$5.69	\$3.99	\$3.41	
LK-101 v3	i-Option License Kit (Web Browser)	A0PD01H	\$34.98	\$1.75	\$1.22	\$1.05	
UK-204	2 GB Memory Upgrade Kit (for i-Option)	A4MHWY1	\$150.00	\$7.49	\$5.25	\$4.49	
EK-606	USB Host Board (Local Interface Kit)	A4MJWY1	\$111.00	\$5.54	\$3.89	\$3.32	
EK-607	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A4MKWY1	\$160.00	\$7.98	\$5.60	\$4.78	
SC-508	Copy Guard Kit	A4MMWY1	\$659.00	\$32.88	\$23.07	\$19.70	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Supplies							
SK-602	Staples for FS-533 , FS-534, SD-511, (5,000 x 3)	14YK	Included w/ MA	Included	Included	Included	
Staples MS-10A	5,000 pcs x 3 (for FS-535)	4599141	Included w/ MA	Included	Included	Included	
TN-712K	Toner Black (Yield: 40,8K)	A3VU030	Included w/ MA	Included	Included	Included	

000020

No Copies Are Included - All copies billed Separately
 Color Clicks @ \$.06 and B/W Clicks @ \$.015

Bizhub C-35 and Accessories

Band 1 Color

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-35	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 1,902.75	\$ 79.28	\$ 52.85	\$ 39.64	
Paper Supply Options (Select Only One)							
PF-P08	Lower Feeder Unit (500 Sheet Cassette)	A0WJWY3 ²	\$169.60	\$ 8.46	\$ 5.94	\$ 5.07	

Miscellaneous Options							
CS-1	Convenience Stapler	7640013463	\$210.94	\$ 10.53	\$ 7.38	\$ 6.31	
WT-P01	Working Table	A3E3WY1	\$59.36	\$ 2.96	\$ 2.08	\$ 1.77	

Supplies							
Toner Cartridge Black 120V	Toner Cartridge Black 120V bizhub C35, bizhub C35P (approx 5,200 prints with 5% coverage)	A0X5132	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
Toner Cartridge Yellow 120V	Toner Cartridge Yellow 120V bizhub C35, bizhub C35P (approx 4,600 prints with 5% coverage)	A0X5232	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
Toner Cartridge Magenta 120V	Toner Cartridge Magenta 120V bizhub C35, bizhub C35P (approx 4,600 prints with 5% coverage)	A0X5332	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
Toner Cartridge Cyan 120V	Toner Cartridge Cyan 120V bizhub C35, bizhub C35P (approx 4,600 prints with 5% coverage)	A0X5432	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	

COLOR CLICKS @ \$.06 AND B/W CLICKS @ \$.015

No Copies are Included - All Copies Billed Separately
 Color Clicks @ \$.04 and B/W @ \$.007

Bizhub C-284 and Accessories

Band 2 Color

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-284 (28 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 3,800.00	\$ 182.61	\$ 121.74	\$ 91.31	
Output Options							
FS-534	50-Sheet Stapling Finisher	A3EPWY1	\$1,021.00	\$ 50.95	\$ 35.74	\$ 30.53	
SD-511	Saddle Kit (for FS-534)	A3ERWY1	\$820.00	\$ 40.92	\$ 28.70	\$ 24.52	
PK-520	Punch Kit (2/3 Holes) for FS-534	A3ETW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
PK-519	2/3 Hole Punch Unit (FS-533)	A3EUW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
Document Feeder Options							
DF-701	Single Pass Dual Scan Document Feeder	A3CEWY1	\$1,060.00	\$ 52.89	\$ 37.10	\$ 31.69	
Paper Supply Options (Select Only One)							
PC-410	Large Capacity Cassette (2500 sheet Ltr)	A2XM013	\$840.00	\$ 41.92	\$ 29.40	\$ 25.12	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	A2XMWY2	\$712.00	\$ 35.53	\$ 24.92	\$ 21.29	
PC-110	Paper Feed Cabinet (One 500 sheet drawer)	A2XMWY1	\$545.00	\$ 27.20	\$ 19.08	\$ 16.30	
Miscellaneous Options							
LK-101 v3	i-Option License Kit (Web Browser)	A0PD01H	\$34.98	\$ 1.75	\$ 1.22	\$ 1.05	
WT-506	Working Table	A0W4WY2	\$56.00	\$ 2.79	\$ 1.96	\$ 1.67	
External Keyboard	External Keyboard (req's KH-102)	7640006869	\$127.20	\$ 6.35	\$ 4.45	\$ 3.80	
KH-102	Keyboard Holder (for External Keyboard)	A4NRWY1	\$72.50	\$ 3.62	\$ 2.54	\$ 2.17	
LK-102 v3	i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	A0PD016	\$550.00	\$ 27.45	\$ 19.25	\$ 16.45	
LK-104 v3	i-Option License Kit (Voice Guidance)	A0PD017	\$460.00	\$ 22.95	\$ 16.10	\$ 13.75	
LK-105 v3	i-Option License Kit (Searchable PDF)	A0PD018	\$401.00	\$ 20.01	\$ 14.04	\$ 11.99	
LK-106 v3	i-Option License Kit (Bar Code Font)	A0PD019	\$497.00	\$ 24.80	\$ 17.40	\$ 14.86	
LK-107	i-Option License Kit (Unicode)	A0PD01F	\$415.00	\$ 20.71	\$ 14.53	\$ 12.41	
LK-108	i-Option License Kit (OCR Font)	A0PD01G	\$114.00	\$ 5.69	\$ 3.99	\$ 3.41	
UK-204	2 GB Memory Upgrade Kit (for i-Option)	A4MHWY1	\$150.00	\$ 7.49	\$ 5.25	\$ 4.49	
EK-606	USB Host Board (Local Interface Kit)	A4MJWY1	\$111.00	\$ 5.54	\$ 3.89	\$ 3.32	
EK-607	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A4MKWY1	\$160.00	\$ 7.98	\$ 5.60	\$ 4.78	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Fiery Print Controller Options							
IC-414	Fiery Image Controller	A4FRWY2	\$2,572.50	\$ 128.37	\$ 90.04	\$ 76.92	
VI-506	Video Interface Card	A4MGWY1	\$184.00	\$ 9.18	\$ 6.44	\$ 5.50	
Hot Folders	Hot Folders	7640004312	\$567.10	\$ 28.30	\$ 19.85	\$ 16.96	
Auto Trap	Auto Trap	7640004313	\$567.10	\$ 28.30	\$ 19.85	\$ 16.96	
ES-1000	Spectrophotometer V2.0	7640004314	\$890.00	\$ 44.41	\$ 31.15	\$ 26.61	
EFI Fiery SeeSequence Impose	EFI Fiery SeeSequence Impose	7640009476	\$1,722.50	\$ 85.95	\$ 60.29	\$ 51.50	
EFI Fiery SeeSequence Compose	EFI Fiery SeeSequence Compose	7640009477	\$795.00	\$ 39.67	\$ 27.83	\$ 23.77	
Fiery SeeSequence Impose Compose Suite	EFI Fiery SeeSequence Impose Compose Suite	7640009478	\$2,120.00	\$ 105.79	\$ 74.20	\$ 63.39	
	Fiery Color Profiler Suite 3.0 with ES-1000 Spectrophotometer	7640012657	\$3,490.00	\$ 174.15	\$ 122.15	\$ 104.35	
EFI IC-414	Productivity Package	7640017030	\$3,490.00	\$ 174.15	\$ 122.15	\$ 104.35	
Supplies							
SK-602	Staples for FS-533 & FS-534 (5,000 x 3)	14YK	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321K	Toner Black (C364/C284/C224: 27K)	A33K130	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321Y	Toner Yellow (C364/C284/C224: 25K)	A33K230	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321M	Toner Magenta (C364/C284/C224: 25K)	A33K330	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321C	Toner Cyan (C364/C284/C224: 25K)	A33K430	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	

No Copies Are Included - All Copies Billed Separately
 Color Clicks @ \$.04 and B/W Clicks @ \$.007

Bizhub C-364 and Accessories

Band 3 Color

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-364 (36 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 4,939.76	\$ 205.82	\$ 137.22	\$ 102.91	
Output Options							
FS-534	50-Sheet Stapling Finisher	A3EPWY1	\$1,021.00	\$ 50.95	\$ 35.74	\$ 30.53	
SD-511	Saddle Kit (for FS-534)	A3ERWY1	\$820.00	\$ 40.92	\$ 28.70	\$ 24.52	
PK-520	Punch Kit (2/3 Holes) for FS-534	A3ETW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
PK-519	2/3 Hole Punch Unit (FS-533)	A3EUW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
Document Feeder Options							
DF-701	Single Pass Dual Scan Document Feeder	A3CEWY1	\$1,060.00	\$ 52.89	\$ 37.10	\$ 31.69	
Paper Supply Options (Select Only One)							
PC-410	Large Capacity Cassette (2500 sheet Ltr)	A2XM013	\$840.00	\$ 41.92	\$ 29.40	\$ 25.12	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	A2XMWY2	\$712.00	\$ 35.53	\$ 24.92	\$ 21.29	
PC-110	Paper Feed Cabinet (One 500 sheet drawer)	A2XMWY1	\$545.00	\$ 27.20	\$ 19.08	\$ 16.30	
Miscellaneous Options							
WT-506	Working Table	A0W4WY2	\$56.00	\$ 2.79	\$ 1.96	\$ 1.67	
External Keyboard	External Keyboard (req's KH-102)	7640006869	\$127.20	\$ 6.35	\$ 4.45	\$ 3.80	
KH-102	Keyboard Holder (for External Keyboard)	A4NRWY1	\$72.50	\$ 3.62	\$ 2.54	\$ 2.17	
LK-102 v3	i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	A0PD016	\$550.00	\$ 27.45	\$ 19.25	\$ 16.45	
LK-104 v3	i-Option License Kit (Voice Guidance)	A0PD017	\$460.00	\$ 22.95	\$ 16.10	\$ 13.75	
LK-105 v3	i-Option License Kit (Searchable PDF)	A0PD018	\$401.00	\$ 20.01	\$ 14.04	\$ 11.99	
LK-106 v3	i-Option License Kit (Bar Code Font)	A0PD019	\$497.00	\$ 24.80	\$ 17.40	\$ 14.86	
LK-107	i-Option License Kit (Unicode)	A0PD01F	\$415.00	\$ 20.71	\$ 14.53	\$ 12.41	
LK-108	i-Option License Kit (OCR Font)	A0PD01G	\$114.00	\$ 5.69	\$ 3.99	\$ 3.41	
LK-101 v3	i-Option License Kit (Web Browser)	A0PD01H	\$34.98	\$ 1.75	\$ 1.22	\$ 1.05	
UK-204	2 GB Memory Upgrade Kit (for i-Option)	A4MHWY1	\$150.00	\$ 7.49	\$ 5.25	\$ 4.49	
EK-606	USB Host Board (Local Interface Kit)	A4MJWY1	\$111.00	\$ 5.54	\$ 3.89	\$ 3.32	
EK-607	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A4MKWY1	\$160.00	\$ 7.98	\$ 5.60	\$ 4.78	
Universal Options	See Universal Options Sheet for surge protectors, card readers and other options						
Fiery Print Controller Options							
IC-414	Fiery Image Controller	A4FRWY2	\$2,572.50	\$ 128.37	\$ 90.04	\$ 76.92	
VI-506	Video Interface Card	A4MGWY1	\$184.00	\$ 9.18	\$ 6.44	\$ 5.50	
Hot Folders	Hot Folders	7640004312	\$567.10	\$ 28.30	\$ 19.85	\$ 16.96	
Auto Trap	Auto Trap	7640004313	\$567.10	\$ 28.30	\$ 19.85	\$ 16.96	
ES-1000	Spectrophotometer V2.0	7640004314	\$890.00	\$ 44.41	\$ 31.15	\$ 26.61	
EFI Fiery SeeSequence Impose	EFI Fiery SeeSequence Impose	7640009476	\$1,722.50	\$ 85.95	\$ 60.29	\$ 51.50	
EFI Fiery SeeSequence Compose	EFI Fiery SeeSequence Compose	7640009477	\$795.00	\$ 39.67	\$ 27.83	\$ 23.77	
EFI Fiery SeeSequence Impose Compose Suite	EFI Fiery SeeSequence Impose Compose Suite	7640009478	\$2,120.00	\$ 105.79	\$ 74.20	\$ 63.39	
Fiery Color Profiler Suite 3.0	Fiery Color Profiler Suite 3.0 with ES-1000 Spectrophotometer	7640012657	\$3,490.00	\$ 174.15	\$ 122.15	\$ 104.35	
EFI IC-414	Productivity Package	7640017030	\$3,490.00	\$ 174.15	\$ 122.15	\$ 104.35	
Supplies							
SK-602	Staples for FS-533 & FS-534 (5,000 x 3)	14YK	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321K	Toner Black (C364/C284/C224: 27K)	A33K130	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321Y	Toner Yellow (C364/C284/C224: 25K)	A33K230	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321M	Toner Magenta (C364/C284/C224: 25K)	A33K330	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-321C	Toner Cyan (C364/C284/C224: 25K)	A33K430	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	

No Copies Included - All Billed Separately
 Color Clicks @ \$.04 and B/W Clicks @ \$.007

Bizhub C-454 and Accessories

Band 4 Color

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
Bizhub C-454 (45 PPM)	Base Contract Configuration (Copy, Print, Scan, & Fax)		\$ 5,944.86	\$ 247.70	\$ 165.13	\$ 123.85	
Output Options							
FS-534	50-Sheet Stapling Finisher	A3EPWY1	\$1,021.00	\$ 50.95	\$ 35.74	\$ 30.53	
SD-511	Saddle Kit (for FS-534)	A3ERWY1	\$820.00	\$ 40.92	\$ 28.70	\$ 24.52	
PK-520	Punch Kit (2/3 Holes) for FS-534	A3ETW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
PK-519	2/3 Hole Punch Unit (FS-533)	A3EUW11	\$351.00	\$ 17.51	\$ 12.29	\$ 10.49	
Paper Supply Options							
PC-410	Large Capacity Cassette (2500 sheet Ltr)	A2XM013	\$840.00	\$41.92	\$29.40	\$25.12	
PC-210	2-way Paper Feed Cabinet (Two 500 sheet drawers)	A2XMWY2	\$712.00	\$35.53	\$24.92	\$21.29	
LU-301	Large Capacity Unit (3,000 sheets/Letter) Side Unit	A03NWY2	\$951.67	\$47.49	\$33.31	\$28.45	
LU-204	Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18") Side Unit	A0TJWY4	\$1,744.65	\$87.06	\$61.06	\$52.17	
Miscellaneous Options							
WT-506	Working Table	A0W4WY2	\$56.00	\$2.79	\$1.96	\$1.67	
UK-204	2 GB Memory Upgrade Kit (for i-Option)	A4MHWY1	\$150.00	\$7.49	\$5.25	\$4.49	
External Keyboard	External Keyboard	7640006869	\$127.20	\$6.35	\$4.45	\$3.80	
KH-102	Keyboard Holder (for External Keyboard)	A4NRWY1	\$72.50	\$3.62	\$2.54	\$2.17	
LK-102 v3	i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	A0PD016	\$550.00	\$27.45	\$19.25	\$16.45	
LK-104 v3	i-Option License Kit (Voice Guidance)	A0PD017	\$460.00	\$22.95	\$16.10	\$13.75	
LK-105 v3	i-Option License Kit (Searchable PDF)	A0PD018	\$401.00	\$20.01	\$14.04	\$11.99	
LK-106 v3	i-Option License Kit (Bar Code Font)	A0PD019	\$497.00	\$24.80	\$17.40	\$14.86	
LK-107	i-Option License Kit (Unicode)	A0PD01F	\$415.00	\$20.71	\$14.53	\$12.41	
LK-108	i-Option License Kit (OCR Font)	A0PD01G	\$114.00	\$5.69	\$3.99	\$3.41	
LK-101 v3	i-Option License Kit (Web Browser)	A0PD01H	\$34.98	\$1.75	\$1.22	\$1.05	
EK-606	USB Host Board (Local Interface Kit)	A4MJWY1	\$111.00	\$5.54	\$3.89	\$3.32	
EK-607	USB Host Board (Local Interface Kit) with Bluetooth Printing Support	A4MKWY1	\$160.00	\$7.98	\$5.60	\$4.78	
SC-508	Copy Guard Kit	A4MMWY1	\$659.00	\$32.88	\$23.07	\$19.70	
Fiery Print Controller Options							
IC-414	Image Controller (EFI Fiery Controller)	A4FRWY2	\$2,572.50	\$128.37	\$90.04	\$76.92	
VI-506	Video Interface Kit	A4MGWY1	\$184.00	\$9.18	\$6.44	\$5.50	
EFI FIERY CPS V4.0 ES-2000	Fiery Color Profiler Suite v4.0 with ES-2000 Spectrophotometer	3000005452	\$2,250.00	\$ 112.28	\$ 78.75	\$ 67.28	
ES-2000	ES-2000 Spectrophotometer	45109642	\$890.00	\$ 44.41	\$ 31.15	\$ 26.61	
Hot Folders	Graphic Arts Feature	7640004312	\$567.10	\$ 28.30	\$ 19.85	\$ 16.96	
Auto Trap	Graphic Arts Feature	7640004313	\$567.10	\$ 28.30	\$ 19.85	\$ 16.96	
EFI Fiery SeeSequence Impose	EFI Fiery SeeSequence Impose	7640009476	\$1,722.50	\$ 85.95	\$ 60.29	\$ 51.50	
EFI Fiery SeeSequence Compose	EFI Fiery SeeSequence Compose	7640009477	\$795.00	\$ 39.67	\$ 27.83	\$ 23.77	
EFI Fiery SeeSequence	EFI Fiery SeeSequence Impose + Compose Suite	7640009478	\$2,120.00	\$ 105.79	\$ 74.20	\$ 63.39	
EFI IC-414 Productivity Package	Includes Graphic Arts Package Components, Hot Folders, Virtual Printers	7640017030	\$3,490.00	\$ 174.15	\$ 122.15	\$ 104.35	
Supplies							
SK-602	Staples for FS-533 , FS-534, SD-511, (5,000 x 3)	14YK	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-512K	TN-512K Toner Black (C554/C454: 27.5K)	A33K132	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-512Y	TN-512Y Toner Yellow (C554/C454: 26K)	A33K232	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-512M	TN-512M Toner Magenta (C554/C454: 26K)	A33K332	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	
TN-512C	TN-512C Toner Cyan (C554/C454: 26K)	A33K432	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	Inc. w/CPC	

000014

Universal Options

Works with Most Models
Please confirm compatibility before ordering

Model	Description	Item Number	Purchase Price	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
eCopy PDF Pro Office (PDF Editor)	PDF Editor - Single User w/MA	7640015653	\$317.00	\$15.82	\$11.10	\$9.48	
CS-1	Convenience Stapler	7640013463	\$210.94	\$ 10.53	\$ 7.38	\$ 6.31	
Card Readers							
AU-201H	HID Proximity Card Authentication Unit	7640005064 ¹⁰	\$222.60	\$11.11	\$7.79	\$6.66	
	HID Proximity Card 10 Pack	7640005261	\$40.28	\$2.01	\$1.41	\$1.20	
AU-202H	iClass Card Authentication Unit	7640008394 ¹¹	\$265.00	\$13.22	\$9.28	\$7.92	
AU-204H Mag Stripe card reader	AU-204H Mag Stripe card reader	7640013468	\$222.60	\$11.11	\$7.79	\$6.66	
MK-735	Mount Kit (Internally mounts AU-201H or AU-202H Card)	A4NMWY1	\$30.00	\$1.50	\$1.05	\$0.90	
Surge Protectors							
Innovolt Power Manager 20Amp	Innovolt Power Manager 20Amp	7640014724	\$138.85	\$6.93	\$4.86	\$4.15	
Innovolt Power Manager 15Amp	Innovolt Power Manager 15Amp	7640014723	\$133.50	\$6.66	\$4.67	\$3.99	
ScanPath (Converts Scanned Documents to Searchable or Editable Formats)							
ScanPath	ScanPath server software and 1 Bizhub connector	76400157171	\$941.64	\$ 46.99	\$ 32.96	\$ 28.16	
ScanPath Additional MFP	ScanPath for Additional MFP's one per additional Bizhub	7640015718	\$325.68	\$ 16.25	\$ 11.40	\$ 9.74	
Training and Installation Options							
Installation of ScanPath, First bizhub MFP only	Installation of ScanPath for the first bizhub MFP only	7640015353	\$550.00	\$ 27.45	\$ 19.25	\$ 16.45	
Software for DocManagement or Workflow							
Prism DocRecord	See DocRecord Pricing Sheet						
Prism DocSystem	See DocSystem Pricing Sheet						

DocRecord - Document Management System

Available on all Models

Model	Description	Item Number	PURCHASE PRICE	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
PRISM DocRecord							
Packages							
5 DocRecord Desktop, Base System	5 Desktop (concurrent) users, 1 DocRecord Server	7640002891 ¹	\$3,370.00	\$ 168.16	\$ 117.95	\$ 100.76	
DocRecord Web, Base System	1 Web (concurrent) user, 1 DocRecord Web Server, 2 Desktop (concurrent) users, 1 DocRecord Server	7640002892 ²	\$4,994.00	\$ 249.20	\$ 174.79	\$ 149.32	
DocRecord OCR & Barcode Engine	OCR data capture and imaging tools for DocRecord (each Imaging Client requires a	7640002893 ³	\$500.00	\$ 24.95	\$ 17.50	\$ 14.95	
DocRecord Automation Server - 10 or less Concurrent Users	Automatically index captured files into DocRecord Server (less than 10 desktop users)	7640002897 ⁴	\$1,500.00	\$ 74.85	\$ 52.50	\$ 44.85	
DocRecord Automation Server 10 or more Concurrent Users	Automatically index captured files into DocRecord Server (10 or more desktop users)	7640002898 ⁵	\$3,500.00	\$ 174.65	\$ 122.50	\$ 104.65	
DocRecord Automation Server	Users to 10 or more Concurrent Users (Part # 7640002897 to Part # 7640002898)	7640002899 ⁶	\$2,300.00	\$ 114.77	\$ 80.50	\$ 68.77	
DocRecord Web Server - 10 or Less Concurrent Users	Web Server - Less than 10 Concurrent Users	7640002900 ⁷	\$2,750.00	\$ 137.23	\$ 96.25	\$ 82.23	
DocRecord Web Server - 10 or more Concurrent Users	Search/Retrieve, and View DocRecord Document via Web (30+ Web users)	7640002901	\$5,000.00	\$ 249.50	\$ 175.00	\$ 149.50	
DocRecord Web Server Upgrade	10 or less Concurrent Web Users to 10 or more Concurrent Web Users (part # 7640002900 to part # 7640002901)	7640002902 ⁸	\$2,550.00	\$ 127.25	\$ 89.25	\$ 76.25	
DocRecord Desktop User (1)	DocRecord Desktop User (1)	7640002903 ⁹	\$470.00	\$ 23.45	\$ 16.45	\$ 14.05	
DocRecord Desktop User (5)	DocRecord Desktop User (5)	7640002904 ¹⁰	\$2,125.00	\$ 106.04	\$ 74.38	\$ 63.54	
DocRecord Desktop User (10)	DocRecord Desktop User (10)	7640004334 ¹⁹	\$4,230.00	\$ 211.08	\$ 148.05	\$ 126.48	
DocRecord Desktop User (50)	DocRecord Desktop User (50)	7640002906 ¹²	\$20,750.00	\$ 1,035.43	\$ 726.25	\$ 620.43	
DocRecord Web User (1)	DocRecord Web User (1)	7640002908 ¹⁴	\$300.00	\$ 14.97	\$ 10.50	\$ 8.97	
DocRecord Web User (5)	DocRecord Web User (5)	7640004335 ²⁰	\$1,445.00	\$ 72.11	\$ 50.58	\$ 43.21	
DocRecord Web User (10)	DocRecord Web User (10)	7640002909 ¹⁵	\$2,750.00	\$ 137.23	\$ 96.25	\$ 82.23	
DocRecord Web User (25)	DocRecord Web User (25)	7640002910 ¹⁶	\$6,250.00	\$ 311.88	\$ 218.75	\$ 186.88	
DocRecord Web User (50)	DocRecord Web User (50)	7640002911 ¹⁷	\$11,250.00	\$ 561.38	\$ 393.75	\$ 336.38	
Document Processing Server (DPS)	Document Processing Server (DPS)	7640006624	\$4,995.00	\$ 249.25	\$ 174.83	\$ 149.35	
1 Desktop Client, 1 DocRecord Server	1 Desktop Client, 1 DocRecord Server	7640012595	\$1,495.00	\$ 74.60	\$ 52.33	\$ 44.70	
Add - On Modules							
eCopy Connector for DocRecord	eCopy Connector for DocRecord per Bizhub	7640004606	\$695.00	\$34.68	\$24.33	\$20.78	
eCopy Connector DocRecord-1 Month Maintenance	eCopy Connector DocRecord-1 Month Maintenance	7640004607	\$10.43	\$ 0.52	\$ 0.37	\$ 0.31	
DocRecord Connector	DocRecord Integrated Connector per Bizhub	7640006870	\$495.00	\$ 24.70	\$ 17.33	\$ 14.80	
DOC RECORD DESKTOP EXTENDER	DOC RECORD DESKTOP EXTENDER	7640007638	\$495.00	\$ 24.70	\$ 17.33	\$ 14.80	
Maintenance/Warranty							
DocRecord Desktop-Base System 1 Month Maint	DocRecord Desktop-Base System 1 Month Maintenance	7640003004 ²¹	\$51.00	\$ 2.54	\$ 1.79	\$ 1.52	
DocRecord Web-Base System 1 Month Maint	DocRecord Web-Base System 1 Month Maintenance	7640003005 ²²	\$75.00	\$ 3.74	\$ 2.63	\$ 2.24	
DocRecord OCR and Barcode Client 1 Month Maint	DocRecord OCR and Barcode Client 1-Month Maintenance	7640003006 ²³	\$8.00	\$ 0.40	\$ 0.28	\$ 0.24	

DocSystem - Document Workflow Solution

Available on most models

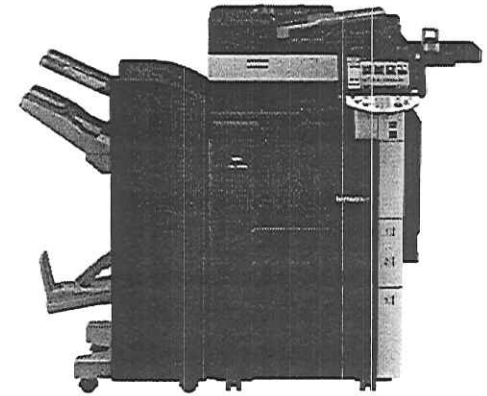
Model	Description	Item Number	PURCHASE PRICE	24 Month Rental	36 Month Rental	48 Month Rental	Picked Items
PRISM DocSystem							
Packages							
WorkFlow Agent	Allows Remote User to sign/approve/update, using Signature pad(sold separately)	7640002917	\$495.00	\$ 24.70	\$ 17.33	\$ 14.80	
Administrator	Extra DocSystem Administrator	7640002918	\$695.00	\$ 34.68	\$ 24.33	\$ 20.78	
DocSystem NFR Version	DocSystem NFR Version	7640004338	\$500.00	\$ 24.95	\$ 17.50	\$ 14.95	
DocSystem	All features including OCR; Includes one (1) process for workflow/rules, and one (1) Administrator and unlimited Messaging Agents (Note: OCR allows for full page, zonal, and barcode recognition)	7640012591	\$1,495.00	\$ 74.60	\$ 52.33	\$ 44.70	
Additional Process For DocSystem	Additional process for workflow/rules. (Requires DocSystem 7640012591)	7640012592	\$995.00	\$ 49.65	\$ 34.83	\$ 29.75	
Maintenance per month							
Workflow Agent - 1 Month	Workflow Agent - 1 Month Maintenance	76400030304	\$7.00	\$ 0.35	\$ 0.25	\$ 0.21	
Administrator - 1 Month Maintenance	Administrator - 1 Month Maintenance	76400030315	\$10.00	\$ 0.50	\$ 0.35	\$ 0.30	
PROJECT Services	PROJECT SERVICES (PER HR)		\$175.00	\$ 8.73	\$ 6.13	\$ 5.23	
DocSystem 1 Month Maintenance	DocSystem 1 Month Maintenance	7640012593	\$22.00	\$ 1.10	\$ 0.77	\$ 0.66	
Add Process DocSystem) Month Maint	Add Process DocSystem) Month Maint	7640012594	\$15.00	\$ 0.75	\$ 0.53	\$ 0.45	
Add - On Modules							
eCopy Connector for DocSystem	eCopy Connector for DocSystem		\$695.00	\$ 34.68	\$ 24.33	\$ 20.78	
eCopy Connector for DocSystem - 1 Month Maintenance	eCopy Connector for DocSystem - 1 Month Maintenance		\$10.43	\$ 0.52	\$ 0.37	\$ 0.31	
DocSystem Connector	DocSystem Integrated Connector		\$495.00	\$ 24.70	\$ 17.33	\$ 14.80	
Training and Installation Options							
ON-SITE INSTALLATION	ON-SITE INSTALLATION		\$2,500.00	\$ 124.75	\$ 87.50	\$ 74.75	

000018

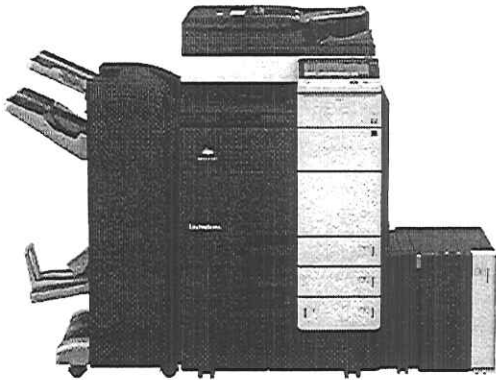
Bizhub 20



Bizhub 283/363/423/501



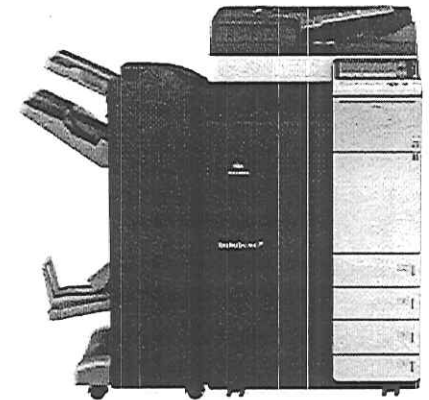
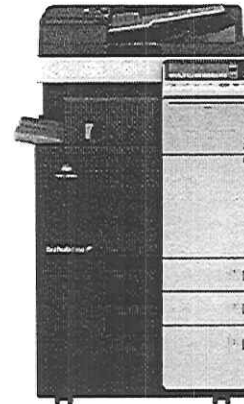
Bizhub 654/754



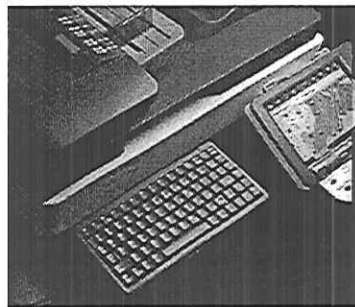
Bizhub C35



Bizhub C284/C364/C454



External Keyboard



General Ordering Information – DIGCOP12

Ordering Address and Procedures

Orders will be accepted for the State of West Virginia - State Agencies and Political Subdivisions within the State of West Virginia. All orders must be placed as follows:

KOMAX Business Systems
500 "D" Street
South Charleston, WV 25303
Phone: 888-483-7440 or (304) 744-7440
Fax: (304) 744-7450
Attn: David Humphrey

Information on orders, invoices, payments, etc. should be directed to the number indicated above. Facsimile purchase orders are acceptable. Purchase orders made out to Konica Minolta or other authorized dealers will not be accepted.

All purchase orders must include the following information:

- The purchase Order Number
- The Contract Number (DIGCOP12)
- Band & Model Number
- Additional accessories ordered (please list separately)
- Quantity of items being ordered
- Purchase or Rental Price of items ordered
- If connected for scanning/printing, must include Office of Technology Approval Letter
- Contact name and phone number, and delivery address. Also meter contact information if different.

Payment Terms:

Net thirty (30) days

Delivery:

Please allow up to thirty (30) days after receipt of order (unless notified otherwise by KOMAX). For better delivery accuracy, you can process a PO 60-90 days early, and specify the Start Date.

Transportation, delivery, installation and training:

FOB Destination

Copier/Printer Product Questions:

All inquiries regarding product information, demos, etc. should be directed to:

David Humphrey
State Contract Manager
888-483-7440 or (304) 744-7440
Fax(304) 744-7450
dhumphrey@komaxwv.com

KOMAX
Business Systems

March 21, 2013

Tara Lyle
WV State Purchasing
2019 Washington St. East
Charleston, WV 25305

Mrs. Lyle,

I am requesting to replace the band 6 monochrome – bizhub 652 to the new bizhub 654 at the same base pricing. I also need to replace the band 7 monochrome – bizhub 751 to the new bizhub 754. Both of the new models meet or exceed the required specs for their bands and even offer more standard features than the previous models. The bizhub 652 and bizhub 751 have been discontinued as of February 2013.

I have also created new pricing pages that have all of the pricing for the base system and the corresponding accessories on the same sheet for each band. Hopefully this will make the pricing easier to follow for the agencies. In order to condense the sheets to one page per model, I took some of the options that are considered to be universal and made a Universal Options sheet so that they were not duplicated over and over. The pricing did not change.

Please let me know if you have any questions.

Sincerely,



David Humphrey
State Contract Manager
Komax Business Systems

03/21/13 11:30:52 AM
West Virginia Purchasing Division