



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 DIGCOP04B

PAGE
 1

BLANKET RELEASE
 00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 12

**SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS**

AGENCY COPY

I N V O I C E T O
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

V E N D O R
 *709051952 304-342-4099
 LANIER WORLDWIDE INC
 1411 VIRGINIA STREET EAST
 CHARLESTON WV 25301

S H I P T O

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
01/26/2007		NET 30		592606737			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
			CHANGE ORDER #12				
			EFFECTIVE: 01/01/2007				
			BAND 2 MONOCHROME COPIER MODEL #LD225 IS REPLACED BY MODEL #LD325.				
			BAND 3 COLOR COPIER MODEL #LD335C IS REPLACED BY MODEL #LD435C.				
			BAND 3 AND BAND 4 MONOCHROME COPIER MODEL #LD235/LD245 IS REPLACED BY MODEL #LD335/LD345.				
			ADDITIONAL ACCESSORIES - FAX OPTION FOR MONOCHROME COPIERS ON BANDS 5, 6 & 7. NO INCREASE IN PRICE.				
			ACCESSORY LISTS ARE ATTACHED.				
			***** NO ADDITIONAL CHANGES *****				
			PREVIOUS PO TOTAL==>		OPEN	END	
			PO NET CHANGE (+)==>				

**PURCHASING DIVISION
 CERTIFIED ENCUMBERED**
 JAN 31 2007
Beverly Toler

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE 1087 129-07

OPEN END
TOTAL

James W. Fields
 APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY *Krista Ferrell* 304-558-2596
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of acceptance of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this Order will: [a] conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; [b] be merchantable and fit for the purpose intended; and/or [c] be free from defect in material and workmanship.
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the Seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract is automatically null and void, and is terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
OFFICE OF TECHNOLOGY
State Capitol
Charleston, West Virginia 25305

Joe Manchin III
Governor

Robert W. Ferguson, Jr.
Cabinet Secretary

Kyle Schafer
Chief Technology Officer

M E M O R A N D U M

TO: Betty Francisco, Senior Buyer
State Purchasing Division

FROM: Kyle Schafer, Chief Technology Officer
Office of Technology
Kyle Schafer

SUBJECT: **INFORMATION TECHNOLOGY PROCUREMENT**
REQUISITION NUMBER: DIGCOP04B C.O.12-IS&C NUMBER: 2007-285

DATE: 1/22/07

Subdivision 5-1B-4(a)(3) of the state code permits the chief technology officer to "evaluate, in conjunction with the information services and communications division [IS&C] of the department of administration, the economic justification, system design and suitability of information equipment and related services, and review and make recommendations on the purchase, lease or acquisition of information equipment and contracts for related services by the state spending units."

Your request for the approval of a Change Order to the State's agreement with Lanier Worldwide, providing digital copiers, has been reviewed and approved by the Office of Technology.

It is this offices understanding that this Change Order is needed to replace "end-of-life" equipment with current equipment which meets, or exceeds the existing specifications, with no change in the costs associated with these products.

This memorandum constitutes this office's official approval and a copy should be attached to your purchase order and any other correspondence related to this request.

If you have questions, or need information, please contact Pat Wehrle at 558-5472 x8893.

August 4th, 2006

RECEIVED

2006 NOV 28 PM 2: 19

WV PURCHASING
DIVISION

LANIER

A RICOH COMPANY

Lanier Worldwide, Inc.
1411 Virginia St East
Charleston, WV USA 25301
Telephone 304-342-4099
Facsimile 304-342-4380
www.lanier.com

WV Purchasing Division
Attn: Betty Francisco
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

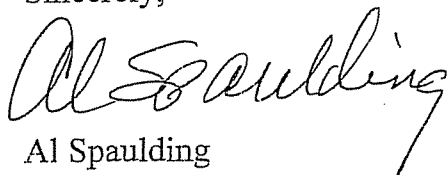
Dear Mrs. Francisco:

Lanier Worldwide has announced a model change for copiers on the WV State Wide Digital Contract number DIGCOP04B. On Color Copiers Band 3 the LD435c replaces the LD335c

This model is an upgrade to the original color copier and exceeds the specifications of the WV State Wide Contract. Also, the pricing will remain the same on all the machines. We would like this change to become effective immediately.

If you have any questions, please contact me at the below number. Thank you for partnering with Lanier and assisting us with this change order.

Sincerely,



Al Spaulding
Major Account Manager
(304) 342 -- 4099 ext 360

Cost Sheet
Color Copiers
Band # 3

Brand Name Lanier
Model # LD435c

Minimum Specifications

Mfg. Duty cycle 30,000 a month
Copy Speed 21cpm
500 sheet paper capacity
2 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

50,000
35 color & 35 B/W
1100 Sheet Capacity
2 X 500 sheet drawers
Standard
Standard
Standard
(Includes item/model #'s for
any accessories include in the
base machine if needed for ordering)
#990 8612 Integration

PRICING:

Purchase price \$6,114.00
Amount to be deducted if ordering as a non-connected machine \$0.00

Maintenance a month for purchased machine \$20.00

24 Month Rental \$267.00 a month
(Amount to be deducted if ordering as a non connected machine) \$0.00

36 Month Rental \$194.00 a month
(Amount to be deducted if ordering as a non connected machine) \$0.00

48 Month Rental \$184.00 a month
(Amount to be deducted if ordering as a non connected machine) \$0.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

No Copies are included in the monthly maintenance or rental fee, but a per copy charge shall be Assessed inclusive of all supplies except paper for color and monochrome copies per click.

Color Copies \$.08 / ea

Monochrome Copies \$.0085 / ea

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Model / Description	Lanier Product Number	List Purchase Price	Purchase Price	Base + Clicks Maintenance Plan			Rental Plans					
				Monthly Base Charge \$	Monthly Clicks Included	B & W Click Charge \$	Color Click Charge \$	Monthly Clicks Included	Monthly B & W Click Charge	Color Click Charge \$		
Base Configuration												
LD430C BIC COPIER Digital Copy / Scan / Print Package	2161230	\$13,995.00	5914.00	20.00	0	0.00005	0.00	179.00	-	0.00005	0.00	0.00
AKDF Included												
Network Integration Charge	990-0612	250.00	200.00					5.00				
Total Connected Price			8114.00					104.00				
Optional Accessories												
SR790 1000 SHEET FINISHER	4781333	\$1,410.00	740.00					20.00				
BRIDGE UNIT	2167160	\$199.00	101.00					3.00				
3000 SHEET FINISHER	4791743	\$2,723.00	1431.00					37.00				
2000 SHEET BOOKLET FINISHER	4791742	\$3,906.00	1002.00		20.00			07.00				
3/2 HOLE PUNCH UNIT	2167116	\$875.00	406.00					14.00				
DATA OVER WRITE SECURITY UNIT	2167093	\$400.00	212.00					7.00				
KEY COUNTER BRACKET	4010105	\$95.00	51.00					2.00				
PAPER FEED UNIT (2 x 500 Sheet)	2167157	\$1,255.00	660.00					22.00				
LARGE CAPACITY TRAY (2,000 Sheet)	2167150	\$1,451.00	793.00					20.00				
CABINET STAND	2167105	\$195.00	90.00					4.00				
Fax Accessories												
FAX OPTION	4017097	\$1,004.00	501.00					20.00				
G3 INTERFACE UNIT	4017080	\$666.00	345.00					12.00				
32MB MEMORY TYPE B	4010174	\$105.00	99.00					4.00				
HANDBET	4010393	\$70.00	30.00					2.00				
Print Accessories												
POSTSCRIPT3 UNIT	4017099	\$1,530.00	759.00					20.00				
FILE FORMAT CONVERTER	4010753	\$600	318.00					11.00				
IEEE 1394 INTERFACE UNIT	4010603	\$475.00	252.00					9.00				
IEEE002.11B INTERFACE UNIT	4010907	\$375.00	199.00					7.00				
BLUETOOTH INTERFACE UNIT	2167092	\$340.00	181.00					9.00				

Pricing does not include taxes.
Pricing does not include System Integration Charges which apply to all connected units & software products.

Purchase Plan:

1. Includes standard 90 day warranty
2. Includes standard delivery and installation

Service Plan

1. Includes all parts and labor including drum and developer
2. Includes toner, fuser oil, & staples (Excludes paper)
3. See Lanier Master Agreement for specific Maintenance terms and conditions



A RICOH COMPANY

November, 2006

Lanier Worldwide, Inc.
1411 Virginia St East
Charleston, WV USA 25301
Telephone 304-342-4099
Facsimile 304-342-4380
www.lanier.com

WV Purchasing Division
Attn: Betty Francisco
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

Dear Mrs. Francisco:

Lanier Worldwide has announced a model change for copiers on the WV State Wide Digital Contract number DIGCOP04B. On band 2 monochrome, the LD325 replaces the LD225.

This model is an upgrade to the original monochrome copiers and exceeds the specifications of the WV State Wide Contract. Also, the pricing will remain the same on all the machines. We would like this change to become effective immediately.

If you have any questions, or if I can be of service, please contact me at the below number. Thank you for partnering with Lanier and assisting us with this change order.

Sincerely,

A handwritten signature in cursive script that reads "Al Spaulding".

Al Spaulding
Major Account Manager
(304) 342 - 4099 ext 360

Cost Sheet
Monochrome Copiers
Band # 2

Brand Name Lanier
Model # LD325 S/P

Minimum Specifications

Mfg. Copy Volume 15,000/month
Copy Speed 20pm
Features:
500 Sheet Capacity
2 Paper Sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

Up to 35,000
25 ppm
1,000 Sheet Standard
2 x 500 Sheet Drawers
DF75
Standard
Standard

(Includes item/model #'s for any accessory included
in the base machine if needed for ordering)

PRICING:

990 8612 = Integration

Purchase price \$3,383.00
(Amount to be deducted if ordering as a non-connected machine \$625.00)

Maintenance a month for purchased machine \$55.00

24 Month Rental \$195.00 a month
(Amount to be deducted if ordering as a non connected machine) \$26.00

36 Month Rental \$154.00 a month
(Amount to be deducted if ordering as a non connected machine) \$18.00

48 Month Rental \$148.00 a month
(Amount to be deducted if ordering as a non connected machine) \$17.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 7,500 copies a month

Per copy overage charge for copies in excess of 7,500 copies a month \$.0165 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory Pricing Is Attached

Digital MFP Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price	Purchase Price	Maintenance Plan			Rental Plans			Monthly Clicks Included	Overages Click Charge \$		
					Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$	Monthly/Rental Base Charge \$	24 Mos	36 Mos			48 Mos	
2	Base Configuration													
	LD325 SIP Digital Copy / Scan / Print Package	479-1748	7,595.00	2,725.00	55.00	7,500	0.0165	169.00	135.00	131.00	7,500	0.0165		
	Includes Reversing Auto Document Feeder DF83	216-7123	1,265.00	488.00				18.00	13.00	12.00				
	Network Integration Charge	990-9612	250.00	200.00				9.00	6.00	5.00				
	Total Connected Price			3383.00				195.00	154.00	148.00				
	LD325 Digital System (28PPM)	479-1747	5,495.00	2,300.00	55.00	7,500	0.0165	151.00	123.00	119.00	7,500	0.0165		
	Includes Reversing Auto Document Feeder DF83	216-7123	1,265.00	488.00				18.00	13.00	12.00				
	Total Non-Connected Price			2758.00				169.00	136.00	131.00				
	Amount Deducted for Non-Connected Price				625.00			28.00	18.00	17.00				
	Optional Accessories													
	PT280 1-Bin Initial Exit Tray	481-0459	319.00	170.00				8.00	6.00	5.00				
	Offset Shift Tray Type 1027 (250 Sheet)	481-0460	319.00	170.00				8.00	6.00	5.00				
	SR820 Finisher (500 Sheet / 30 Sheet Stapling)	479-1334	1,025.00	544.00				26.00	18.00	15.00				
	SR790 Finisher (1,000 Sheet / 50 Sheet Stapling)	479-1333	1,410.00	748.00				35.00	25.00	20.00				
	Finisher Bridge Unit (Req. w/ SR820 & SR790)	481-0464	200.00	106.00				5.00	4.00	3.00				
Hard Disk Drive Type 3030	481-0932	485.00	191.00				9.00	7.00	5.00					
Key/counler Bracket Type 1027	481-0478	95.00	51.00				3.00	2.00	2.00					
User Account Enhance Unit Type E	481-0877	175.00	93.00				5.00	4.00	3.00					
PS500 Large Capacity Tray / Stand (2,000 Sheets)	481-0477	1,435.00	761.00				36.00	25.00	20.00					
PS490 Paper Bank / Stand (2 x 500 Sheet)	481-0457	1,245.00	660.00				31.00	22.00	18.00					
Cabinet Stand FAC20	481-0776	185.00	99.00				5.00	4.00	3.00					
Fax Accessories														
Fax Option Type 3030 (G: 33.6 Kbps)	481-0929	1,095.00	597.00				28.00	20.00	16.00					
G3 Interface Type 3030	481-0930	650.00	369.00				18.00	13.00	10.00					
32 MB Memory Expansion	481-0174	185.00	99.00				5.00	4.00	3.00					
Optional Handsel	481-0393	70.00	38.00				2.00	2.00	1.00					
Print / Scan Accessories														
Postscript 3 Kit Type 3030	481-0931	595.00	342.00				16.00	12.00	9.00					
File Format Converter Type B	481-0679	600.00	212.00				10.00	7.00	6.00					
IEEE1284 (Parallel) Interface Board Type A	481-0786	99.00	53.00				12.00	9.00	7.00					
IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	252.00				14.00	10.00	8.00					
IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	288.00				14.00	10.00	8.00					
Blue tooth Interface Type 3245	216-7092	340.00	279.00				14.00	10.00	8.00					

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery and installation.

Service Plan:

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

Rental Plan:

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for service plan).
4. See Lanier Master Agreement for specific Rental terms and conditions.

January 9th, 2007

Lanier Worldwide, Inc.
1411 Virginia St East
Charleston, WV USA 25301
Telephone 304-342-4099
Facsimile 304-342-4380
www.lanier.com

WV Purchasing Division
Attn: Betty Francisco
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

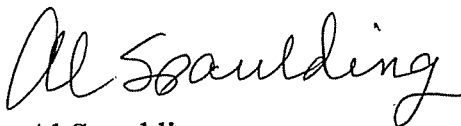
Dear Mrs. Francisco:

Lanier Worldwide has announced a model change for copiers on the WV State Wide Digital Contract number DIGCOP04B. On band 3 and 4 monochrome, the LD335/LD345 replaces the LD235/LD245.

This model is an upgrade to the original monochrome copiers and exceeds the specifications of the WV State Wide Contract. Also, the pricing will remain the same on all the machines. We would like this change to become effective immediately.

If you have any questions, or if I can be of service, please contact me at the below number. Thank you for partnering with Lanier and assisting us with this change order.

Sincerely,



Al Spaulding
Major Account Manager
(304) 342 - 4099 ext 360

Cost Sheet
Monochrome Copiers
Band # 4

Brand Name Lanier
Model # LD345 S/P

Minimum Specifications

Mfg. Duty cycle 30,000 a month
Copy Speed 35cpm
600 X 600 dpi resolution
1500 sheet paper capacity
2 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

100,000
45 CPM
1200 X 1200 dpi
2,100
4 X 500 plus the bypass
Standard
Standard
Standard
#990 8612 = Integration

PRICING:

Purchase price \$5,547.00
Amount to be deducted if ordering as a non-connected machine \$791.00

Maintenance a month for purchased machine \$100.00

24 Month Rental \$325.00 a month
(Amount to be deducted if ordering as a non connected machine) \$32.00

36 Month Rental \$259.00 a month
(Amount to be deducted if ordering as a non connected machine) \$23.00

48 Month Rental \$249.00 a month
(Amount to be deducted if ordering as a non connected machine) \$20.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 22,500 copies a month

Per copy overage charge for copies in excess of 22,500 copies a month .0125 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Digital MFP Purchase / Rental Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance Plan			Rental Plans				
					Monthly Base Charge \$	Monthly Clicks Included	Overage Click Charge \$	Monthly Rental Base Charge \$		Monthly Clicks Included	Overage Click Charge \$	
								24 Mos	30 Mos			48 Mos
4	Base Configuration LD345 S/P Digital Copy / Scan / Print Package	479-1754	13,170.00	4,013.00	100.00	22,500	0.0125	236.00	169.00	102.00	22,500	0.0125
	PS 530 Paper Bank / Stand (2 x 500Sheet)	479-1442	1,599.00	534.00	-			21.00	15.00	14.00		
	Network Integration Charge	990-0912	250.00	200.00	-			9.00	6.00	5.00		
	Total Connected Price			5,547.00				325.00	259.00	249.00		
4	LD335 Digital System (36 PPM)	479-1753	11,290.00	3,376.00	100.00	22,500	0.0125	214.00	173.00	160.00	22,500	0.0125
	PS 530 Paper Bank / Stand (2 x 500Sheet)	479-1442	1,598.00	534.00	-			21.00	15.00	14.00		
	Amount Deducted for Non-Connected Unit			4,766.00				293.00	236.00	229.00		
	Optional Accessories			766.00				31.00	22.00	19.00		
	RT45 Large Capacity Tray (4,000 Sheet)	401-0060	1,598.00	640.00	-			40.00	20.00	22.00		
	PT330 1-Bin Internal Exit Tray	401-0661	470.00	250.00	-			12.00	9.00	7.00		
	SR790 Finisher (1,000 Sheet, 50 Sheet Stapling)	479-1333	1,410.00	740.00	-			35.00	25.00	20.00		
	SR080 Multi-Tray Finisher (2,000 Sheet, 50 Sheet Stapling)	479-1440	2,805.00	1,407.00	-			70.00	49.00	39.00		
	2/3 Hole PUNCH Kit Type 1045 for SR080 Finisher	401-0319	765.00	406.00	-			19.00	14.00	11.00		
	SR 090 Booklet Finisher (50 Sheet Stapling)	479-1441	4,300.00	2,278.00	20.00			127.00	95.00	79.00		
	Finisher Bridge Unit Type 2045	401-0662	190.00	101.00	-			5.00	4.00	3.00		
	Key Counter Bracket Type H	401-0705	95.00	51.00	-			3.00	2.00	2.00		
	User Account Enhance Unit Type E	401-0077	175.00	93.00	-			5.00	4.00	3.00		
	Cabinet Stand FAC25	401-0734	100.00	96.00	-			5.00	4.00	3.00		
	Fax Accessories											
	Fax Option Type 3045 (G3: 33.6 Kbps)	401-0936	1,095.00	621.00				29.00	21.00	17.00		
	G3 Interface Unit Type 3045	401-0937	650.00	371.00				10.00	13.00	10.00		
	32 MB Memory Expansion	401-0174	105.00	99.00				5.00	4.00	3.00		
	Optional Handset	401-0103	65.00	35.00				2.00	2.00	1.00		
	Print / Scan Accessories											
	Print Scan Kit Type 4500	401-7172	1,730.00	766.00				31.00	22.00	19.00		
	PostScript3 Option Type MIP4500	401-7177	675.00	652.00	-			31.00	22.00	17.00		
	File Format Converter Type B	401-0679	600.00	212.00	-			10.00	7.00	6.00		
	USB 2.0 Host Type A	401-7057	150.00	00.00	-			5.00	3.00	3.00		
	IEEE 1204 (Parallel) Interface Board Type A	401-0706	99.00	53.00	-			3.00	2.00	2.00		
	IEEE 1394 (Firewire) Interface Board Type B	401-0683	475.00	252.00	-			12.00	9.00	7.00		
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	401-0907	375.00	200.00	-			14.00	10.00	0.00		
	Blue Tooth Interface Unit Type 3245	216-7092	340.00	279.00				14	10	0		
	15 Amp Surge Protection	G6000-064	110.00	75.00				4	3	2		

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery and installation.

Service Plan:

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

Rental Plan:

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for service plan).
4. See Lanier Master Agreement for specific Rental terms and conditions.

Cost Sheet
Monochrome Copiers
Band # 3

Brand Name Lanier
Model # LD335 S/P

Minimum Specifications

Mfg. Duty cycle 30,000 a month
Copy Speed 35cpm
600 X 600 dpi resolution
1000 sheet paper capacity
2 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

80,000
35 CPM
1200 X 1200 dpi
1,100
2 X 500 plus the bypass
Standard
Standard
Standard
#990 8612 = Integration

PRICING:

Purchase price \$4,142.00
Amount to be deducted if ordering as a non-connected machine \$766.00

Maintenance a month for purchased machine \$75.00

24 Month Rental \$245.00 a month
(Amount to be deducted if ordering as a non connected machine) \$31.00

36 Month Rental \$195.00 a month
(Amount to be deducted if ordering as a non connected machine) \$22.00

48 Month Rental \$187.00 a month
(Amount to be deducted if ordering as a non connected machine) \$19.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 15,000 copies a month

Per copy overage charge for copies in excess of 15,000 copies a month .0135 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Digital MFP Purchase / Rental Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance Plan			Rental Plans				
					Monthly Base Charge \$	Monthly Clicks Included	Overage Click Charge \$	Monthly Rental Base Charge \$	24 Mos	36 Mos	48 Mos	Monthly Clicks Included
3	Base Configuration LD335 S/P Digital Copy / Scan / Print Package Network Integration Charge Total Connected Price	479-1752 990-0612	10,995.00 250.00	3,942.00 200.00 4,142.00	75.00 -	15,000	0.0135	169.00 6.00 195.00	15,000	182.00 5.00 187.00	15,000	0.0135
3	LD335 Digital System (35 PPM) Amount Deducted for Non-Connected Unit	479-1751	11,290.00	3,376.00 766.00	75.00	15,000	0.0135	214.00 31.00	15,000	160.00 19.00	15,000	0.0135
	<u>Optional Accessories</u>											
	RT45 Large Capacity Tray (4,000 Sheet)	481-0060	1,599.00	848.00	-			40.00		22.00		
	PT330 1-Bin Internal Exit Tray	481-0661	470.00	250.00	-			12.00		9.00		
	SR790 Finisher (1,000 Sheet, 50 Sheet Stapling)	479-1333	1,410.00	748.00	-			35.00		25.00		
	SR880 Multi-Tray Finisher (2,000 Sheet, 50 Sheet Stapling)	479-1440	2,805.00	1,487.00	-			70.00		49.00		
	Z/3 Hole Punch Kit Type 1045 for SR880 Finisher	401-0319	765.00	406.00	-			19.00		14.00		
	SR 890 Booklet Finisher (50 Sheet Stapling)	479-1441	4,300.00	2,279.00	20.00			127.00		95.00		
	Finisher Bridge Unit Type 2045	481-0662	190.00	101.00	-			5.00		4.00		
	Key Counter Bracket Type H	481-0105	95.00	51.00	-			3.00		2.00		
	User Account Enhance Unit Type E	481-0877	175.00	93.00	-			5.00		4.00		
	PS 530 Paper Bank / Stand (2 x 500 Sheet)	479-1442	1,599.00	534.00	-			21.00		15.00		
	Cabinet Stand FAC25	481-0734	180.00	96.00	-			5.00		4.00		
	<u>Fax Accessories</u>											
	Fax Option Type 3045 (G3: 33.6 Kbps)	481-0936	1,095.00	621.00				29.00		21.00		
	G3 Interface Unit Type 3045	481-0937	650.00	371.00				10.00		13.00		
	32 MB Memory Expansion	481-0174	105.00	99.00				5.00		4.00		
	Optional Handset	481-0103	65.00	35.00				2.00		2.00		
	<u>Print / Scan Accessories</u>											
	Print Scan Kit Type 4500	481-7172	1,730.00	766.00				31.00		22.00		
	PostScript3 Option Type MP4500	401-7177	875.00	652.00	-			31.00		22.00		
	File Format Converter Type B	481-0679	600.00	212.00	-			10.00		7.00		
	USB 2.0 Host Type A	481-7057	150.00	88.00	-			5.00		3.00		
	IEEE 1284 (Parallel) Interface Board Type A	481-0786	99.00	53.00	-			3.00		2.00		
	IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	252.00	-			12.00		9.00		
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	288.00	-			14.00		10.00		
	Blue Tooth Interface Unit Type 3245	216-7092	340.00	279.00	-			14		10		
	15 Amp Surge Protection	G600-064	110.00	75.00	-			4		3		

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery and installation.

Service Plan:

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

Rental Plan:

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for service plan).
4. See Lanier Master Agreement for specific Rental terms and conditions.



A RICOH COMPANY

January 9th, 2007

Lanier Worldwide, Inc.
1411 Virginia St East
Charleston, WV USA 25301
Telephone 304-342-4099
Facsimile 304-342-4380
www.lanier.com

WV Purchasing Division
Attn: Betty Francisco
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

Dear Mrs. Francisco:

Lanier Worldwide has announced an additional accessories fax option for copiers on bands 5/6/7 on WV State Wide Digital Contract number DIGCOP04B. In an effort to provide the state with the latest and greatest technology we have added this option to the LD255/LD265 and the LD275.

This accessory is a new technology addition to the original monochrome copiers and exceeds the specifications of the WV State Wide Contract. Also, the pricing will remain the same on all the machines. We would like the capability to provide this accessory immediately.

If you have any questions, please contact me at the below number. Thank you for partnering with Lanier and assisting us with this change order.

Sincerely,

A handwritten signature in cursive script that reads "Al Spaulding".

Al Spaulding
Major Account Manager
(304) 342 – 4099 ext 360

Cost Sheet
Monochrome Copiers
Band # 5

Brand Name Lanier
Model # LD255

Minimum Specifications

Mfg. Duty cycle 65,000 a month
Copy Speed 50cpm
600 X 600 dpi resolution
1500 sheet paper capacity
3 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

175,000
55 CPM
1200 X 1200 dpi
4,300
4 sources plus the bypass
Standard
Standard
Standard
#990 8612 = Integration
#216 7113 = Copy Tray

PRICING:

Purchase price	\$7,337.00	
Amount to be deducted if ordering as a non-connected machine		\$1,384.00

Maintenance a month for purchased machine	\$130.00	
---	----------	--

24 Month Rental	\$427.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$56.00

36 Month Rental	\$340.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$40.00

48 Month Rental	\$327.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$36.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 32,500 copies a month

Per copy overage charge for copies in excess of 32,500 copies a month .0098 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia.
 Digital MFP Purchase / Rental Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance Plan			Rental Plans												
					Monthly Base Charge \$	Monthly Clicks Included	Overage Click Charge \$	Monthly Rental Base Charge \$	24 Mos	36 Mos	48 Mos	Monthly Clicks Included	Overage Click Charge \$							
5	Base Configuration																			
	LD265 SIP Digital Copy / Scan / Print Package	479-1668	21,400.00	7,067.00	130.00	32,500	0.0098	415.00	332.00	320.00	32,500	0.0098								
	Copy Exit Tray Type 1075	481-0528	145.00	70.00	-			3.00	2.00	2.00										
	Network Integration Charge	990-8612	250.00	200.00	-			9.00	6.00	5.00										
	Total Connected Price			7,337.00				427.00	340.00	327.00										
5	LD265 Digital System (66 PPM)	479-1665	17,895.00	5,883.00	130.00	32,500	0.0098	368.00	298.00	209.00	32,500	0.0098								
	Copy Exit Tray Type 1075	481-0528	145.00	70.00	-			3.00	2.00	2.00										
	Total Non-Connected Price			5,953.00				371.00	300.00	291.00										
	Amount Deducted for Non-Connected Unit			1,384.00				56.00	40.00	36.00										
	Optional Accessories																			
	RT43 Large Capacity Tray (4,000 Sheet)	481-0527	2,095.00	752.00	-			30.00	21.00	20.00										
	Legal Paper (8 1/2" x 14") Option for LCT	481-0534	810.00	430.00	-			21.00	15.00	12.00										
	SR970 Finisher (3,000 Sheet, 50 Sheet Stapling)	216-1227	3,000.00	1,791.00	-			80.00	56.00	45.00										
	SR4000 Booklet Finisher (3,000 Sheet, 50 Sheet Stapling)	479-1679	5,200.00	2,756.00	-			129.00	91.00	72.00										
	CS391 9-Bin Mailbox for SR970 & SR4000	216-1229	2,000.00	1,090.00	-			50.00	35.00	28.00										
	ZF4000 Z-Folding Unit for SR970 & SR842	479-1714	7,000.00	3,710.00	29.00			202.00	151.00	125.00										
	2/3 Hole Punch Kit Type 3260 for SR970 & SR4000	216-7116	875.00	406.00	-			19.00	14.00	11.00										
	SR842 Finisher (3,000 Sheet, 100 Sheet Stapling)	479-1759	5,460.00	2,894.00	-			135.00	95.00	75.00										
	2/3 Hole Punch Kit Type 1075 for SR842	481-0529	875.00	494.00	-			22.00	16.00	12.00										
	Output Jogger Unit Type 3260 for SR970 & SR4000	216-7117	350.00	166.00	-			9.00	7.00	5.00										
	Cover Interposer Tray Type 3260 for SR970 & SR4000	216-7118	1,100.00	583.00	-			28.00	20.00	16.00										
	Tab Sheet Holder Type 3260	216-7112	45.00	24.00	-			2.00	1.00	1.00										
	11" x 17" Paper Tray Kit Type 1075 (1,000 Sheet)	481-0533	1,450.00	769.00	-			36.00	26.00	20.00										
	Data OverWrite Security Unit Type C	481-0868	400.00	212.00	-			10.00	7.00	6.00										
	Keypunch Bracket Type 1027	481-0478	95.00	51.00	-			3.00	2.00	2.00										
	Card Reader Bracket	481-0539	120.00	64.00	-			3.00	3.00	2.00										
	Copy Connector Kit Type MP7500	481-7023	1,420.00	753.00	-			36.00	25.00	20.00										
	Fax Accessories																			
	Fax Option Type 7500	481-7190	1,095.00	621.00	-			29.00	21.00	17.00										
	G3 Interface Unit Type 7500	481-7191	650.00	371.00	-			18.00	13.00	10.00										
	32 MB Memory Type 400 dpi/SAF	481-0174	185.00	99.00	-			5.00	4.00	3.00										
	Print / Scan Accessories																			
	PostScript3 Option Type MP7500	481-7021	2,150.00	1,140.00	-			54.00	38.00	30.00										
	File Format Converter Type C	481-7053	600.00	318.00	-			15.00	11.00	9.00										
	USB 2.0 Host Type A	481-7057	150.00	88.00	-			5.00	3.00	3.00										
	IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	252.00	-			12.00	9.00	7.00										
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	199.00	-			10.00	7.00	6.00										

Cost Sheet
Monochrome Copiers
Band # 6

Brand Name Lanier
Model # LD265

Minimum Specifications

Mfg. Duty cycle 80,000 a month
Copy Speed 60cpm
600 X 600 dpi resolution
1500 sheet paper capacity
3 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

250,000
65 CPM
1200 X 1200 dpi
4,300
4 sources plus the bypass
Standard
Standard
Standard
#990 8612 = Integration
#216 7113 = Copy Tray
256 mb memory

PRICING:

Purchase price	\$10,439.00	
Amount to be deducted if ordering as a non-connected machine		\$1,169.00

Maintenance a month for purchased machine	\$140.00	
---	----------	--

24 Month Rental	\$558.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$47.00

36 Month Rental	\$435.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$33.00

48 Month Rental	\$418.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$31.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 40,000 copies a month

Per copy overage charge for copies in excess of 40,000 copies a month .00082 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Digital MFP Purchase / Rental Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance Plan			Rental Plans					
					Monthly Base Charge \$	Monthly Clicks Included	Overage Click Charge \$	Monthly Base Charge \$	Monthly Clicks Included	Overage Click Charge \$			
6	Base Configuration												
	LD265 S/P Digital Copy / Scan / Print Package	479-1669	25,995.00	10,169.00	140.00	40,000	0.0082	546.00	427.00	411.00	40,000	0.0082	
	Copy Exit Tray Type 2075	216-7113	145.00	70.00	-			3.00	2.00	2.00			
	Network Integration Charge	990-8612	250.00	200.00	-			9.00	6.00	5.00			
	Total Connected Price			10,439.00				558.00	435.00	418.00			
6	LD265 Digital System (65 PPM)	479-1666	22,895.00	9,200.00	140.00	40,000	0.0082	508.00	400.00	395.00	40,000	0.0082	
	Copy Exit Tray Type 2075	216-7113	145.00	70.00	-			3.00	2.00	2.00			
	Total Non-Connected Price			9,270.00				511.00	402.00	387.00			
	Amount Deducted for Non-Connected Unit			1,199.00				47.00	33.00	31.00			
	Optional Accessories												
	RT43 Large Capacity Tray (4,000 Sheet)	481-0527	2,095.00	752.00	-			30.00	21.00	20.00			
	Legal Paper (8 1/2" x 14") Option for LCT	481-0534	810.00	430.00	-			21.00	15.00	12.00			
	SR970 Finisher (3,000 Sheet, 50 Sheet Stapling)	216-1227	3,000.00	1,781.00	-			84.00	59.00	47.00			
	SR4000 Booklet Finisher (3,000 Sheet, 50 Sheet Stapling)	479-1679	5,200.00	2,756.00	-			129.00	91.00	72.00			
	CS391 9-Bin Mailbox for SR970 & SR4000	216-1229	2,000.00	1,060.00	-			50.00	35.00	28.00			
	ZF4000 Z-Folding Unit for SR970 & SR842	479-1714	7,000.00	3,710.00	29.00			202.00	151.00	125.00			
	2/3 Hole Punch Kit Type 3260 for SR970 & SR4000	216-7116	875.00	406.00	-			19.00	14.00	11.00			
	SR842 Finisher (3,000 Sheet, 100 Sheet Stapling)	479-1759	5,450.00	2,894.00	-			135.00	95.00	75.00			
	2/3 Hole Punch Kit Type 1075 for SR842	481-0529	875.00	464.00	-			22.00	16.00	12.00			
	Output Jogger Unit Type 3260 for SR970 & SR4000	216-7117	350.00	185.00	-			9.00	7.00	5.00			
	Cover Interposer Tray Type 3260 for SR970 & SR4000	216-7118	1,100.00	593.00	-			28.00	20.00	16.00			
	Tab Sheet Holder Type 3260	216-7112	45.00	24.00	-			2.00	1.00	1.00			
	11" x 17" Paper Tray Kit Type 1075 (1,000 Sheet)	481-0533	1,450.00	769.00	-			36.00	26.00	20.00			
	Fax Accessories												
	Fax Option Type 7500	481-7190	1,095.00	621.00				29.00	21.00	17.00			
	G3 Interface Unit Type 7500	481-7191	650.00	371.00				18.00	13.00	10.00			
	32 MB Memory Type 400 dpi/SAF	481-0174	185.00	99.00				5.00	4.00	3.00			
	Print / Scan Accessories												
	PostScript3 Option Type MP7500	481-7021	2,150.00	1,140.00	-			54.00	38.00	30.00			
	File Format Converter Type C	481-7053	600.00	318.00	-			15.00	11.00	9.00			
	USB 2.0 Host Type A	481-7057	150.00	88.00	-			5.00	3.00	3.00			
	IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	252.00	-			12.00	9.00	7.00			
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	199.00	-			10.00	7.00	6.00			

Cost Sheet
Monochrome Copiers
Band # 7

Brand Name Lanier
Model # LD275

Minimum Specifications

Mfg. Duty cycle 150,000 a month
Copy Speed 70cpm
600 X 600 dpi resolution
1500 sheet paper capacity
3 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

300,000
75 CPM
1200 X 1200 dpi
8,300
5 sources plus the bypass
Standard
Standard
Standard
#990 8612 = Integration
#216 7113 = Copy Tray
256 mb memory
#481 0527 Large Capacity Tray

PRICING:

Purchase price	\$12,021.00	
Amount to be deducted if ordering as a non-connected machine		\$1,169.00
Maintenance a month for purchased machine		\$260.00
24 Month Rental	\$740.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$47.00
36 Month Rental	\$599.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$33.00
48 Month Rental	\$580.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$31.00
Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty:	\$0.00	

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 75,000 copies a month

Per copy overage charge for copies in excess of 75,000 copies a month .0078 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
 Prepared For State of West Virginia
 Digital MFP Purchase / Rental Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price \$	Purchase Price \$	Maintenance Plan			Rental Plans						
					Monthly Base Charge \$	Monthly Clicks Included	Overage Click Charge \$	Monthly Base Charge \$	24 Mos	36 Mos	48 Mos	Monthly Clicks Included	Overage Click Charge \$	
7	Base Configuration													
	LD275 S/P Digital Copy / Scan / Print Package	479-1670	32,495.00	10,999.00	260.00	75,000	0.0078	698.00	570.00	553.00	75,000	0.0078		
	RT43 Large Capacity Tray (4,000 Sheet)	481-0527	2,095.00	752.00	-			30.00	21.00	20.00				
	Copy Exit Tray Type 2075	216-7113	145.00	70.00	-			3.00	2.00	2.00				
	Network Integration Charge	990-8612	250.00	200.00	-			9.00	6.00	5.00				
	Total Connected Price			12,021.00				740.00	599.00	580.00				
7	LD275 Digital System (75 PPM)	479-1667	28,995.00	10,030.00	260.00	75,000	0.0078	660.00	543.00	527.00	75,000	0.0078		
	RT43 Large Capacity Tray (4,000 Sheet)	481-0527	2,095.00	752.00	-			30.00	21.00	20.00				
	Copy Exit Tray Type 2075	216-7113	145.00	70.00	-			3.00	2.00	2.00				
	Total Non-Connected Price			10,852.00				693.00	566.00	549.00				
	Amount Deducted for Non-Connected Unit			1,169.00				47.00	33.00	31.00				
	Optional Accessories													
	Legal Paper (8 1/2" x 14") Option for LCT	481-0534	810.00	430.00	-			21.00	15.00	12.00				
	SR970 Finisher (3,000 Sheet, 50 Sheet Stapling)	216-1227	3,000.00	1,781.00	-			84.00	59.00	47.00				
	SR4000 Booklet Finisher (3,000 Sheet, 50 Sheet Stapling)	479-1679	5,200.00	2,756.00	-			129.00	91.00	72.00				
	CS391 9-Bin Mailbox for SR970 & SR4000	216-1229	2,000.00	1,060.00	-			50.00	35.00	28.00				
	ZF4000 Z-Folding Unit for SR970 & SR842	479-1714	7,000.00	3,710.00	29.00			202.00	151.00	125.00				
	2/3 Hole Punch Kit Type 3260 for SR970 & SR4000	216-7116	875.00	406.00	-			19.00	14.00	11.00				
	SR842 Finisher (3,000 Sheet, 100 Sheet Stapling)	479-1759	5,460.00	2,894.00	-			135.00	95.00	75.00				
	2/3 Hole Punch Kit Type 1075 for SR842	481-0529	875.00	464.00	-			22.00	16.00	12.00				
	Output Jogger Unit Type 3260 for SR970 & SR4000	216-7117	350.00	186.00	-			9.00	7.00	5.00				
	Cover Interposer Tray Type 3260 for SR970 & SR4000	216-7118	1,100.00	583.00	-			28.00	20.00	16.00				
	Tab Sheet Holder Type 3260	216-7112	45.00	24.00	-			2.00	1.00	1.00				
	11" x 17" Paper Tray Kit Type 1075 (1,000 Sheet)	481-0533	1,450.00	769.00	-			36.00	26.00	20.00				
	Fax Accessories													
	Fax Option Type 7500	481-7190	1,095.00	621.00				29.00	21.00	17.00				
	G3 Interface Unit Type 7500	481-7191	650.00	371.00				18.00	13.00	10.00				
	32 MB Memory Type 400 dpi/SAF	481-0174	185.00	99.00				5.00	4.00	3.00				
	Print / Scan Accessories													
	PostScript3 Option Type MIP7500	481-7021	2,150.00	1,140.00	-			54.00	38.00	30.00				
	File Format Converter Type C	481-7053	600.00	318.00	-			15.00	11.00	9.00				
	USB 2.0 Host Type A	481-7057	150.00	88.00	-			5.00	3.00	3.00				
	IEEE 1394 (Firewire) Interface Board Type B	481-0683	475.00	252.00	-			12.00	9.00	7.00				
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	481-0907	375.00	199.00	-			10.00	7.00	6.00				



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 DIGCOP04B

PAGE

BLANKET RELEASE
 00

CORRECT PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS PURCHASE ORDER SHOULD BE DIRECTED TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 12

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

I N V O I C E T O
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

V E N D O R
 *709051952 304-342-4099
 LANIER WORLDWIDE INC
 1411 VIRGINIA STREET EAST
 CHARLESTON WV 25301

S H I P T O
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
01/26/2007		NET 30		592606737			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
			RECEIPT TICKET FOR PURCHASE ORDER:			DIGCOP04B	
LINE	CATNO	ITEM	NUMBER	DESCRIPTION		QTY	DATE
0001		985-64		PER ATTACHED COST SHEETS		_____	_____
			SIGNATURE _____				DATE _____

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

TOTAL

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE