



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO:
 DIGCOP04BA

PAGE:
 1

BLANKET RELEASE:
 00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER:
 3

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

AGENCY COPY

*709005526 01 304-347-2353
 RICOH AMERICAS CORPORATION
 1411 VIRGINIA ST E
 CHARLESTON WV 25301

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND		
03/28/2008		NET 30		222783521				
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER		
BEST WAY		DESTINATION		PREPAID		MUL-MUL		
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT		
	DELIVERY DATE	CAT NO	ITEM NUMBER					
			CHANGE ORDER #03					
			THIS CHANGE ORDER PROVIDES FOUR CHANGES AS FOLLOWS:					
			1) TO CORRECT CHANGE ORDER #12 - BAND 4 MONOCHROME COPIER, MODEL #LD345. THE ACCESSORY PAGE CONTAINED TRANSPOSED NUMBERS ON THE MONTHLY RENTAL PLAN. SEE ATTACHED LETTER DATED 3/05/08 WITH CORRECTED ACCESSORY PAGE. EFFECTIVE 2/5/08.					
			2) BAND 3 MONOCHROME COPIER, MODEL #MP4000 REPLACES MODEL #LD335. SEE ATTACHED LETTER DATED 2/05/08 WITH ACCESSORY PAGE.EFFECTIVE 2/05/08.					
			3) BAND 4 MONOCHROME COPIER, MODEL #MP5000 REPLACES MODEL #LD345. SEE ATTACHED LETTER DATED 2/05/08 WITH ACCESSORY PAGE. EFFECTIVE 2/05/08.					
			4) BAND 2 MONOCHROME COPIER MODEL #MP2550 REPLACES MODEL #LD325. SEE ATTACHED LETTER DATED 3/06/08 WITH ACCESSORY PAGE. EFFECTIVE 3/06/08.					
			***** NO ADDITIONAL CHANGES *****					
			PREVIOUS PO TOTAL==>			OPEN END		
			PO NET CHANGE (+)==>					
						PURCHASING DIVISION CERTIFIED ENCUMBERED		
						APR 8 2008		
						<i>Beverly Toler</i>		
						OPEN END		
						TOTAL		

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

Dwayne Wayfield

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

JO ANN ADKINS 304-558-8802

BY *[Signature]*
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer {b} be merchantable and fit for the purpose intended and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director or Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

RICOH

RICOH BUSINESS SOLUTIONS
1411 Virginia Street East, Suite 120
Charleston, WV 25301
Tel: 304-342-4099
Fax: 304-342-4380

March 6th, 2008

WV Purchasing Division
Attn: JoAnn Adkins
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

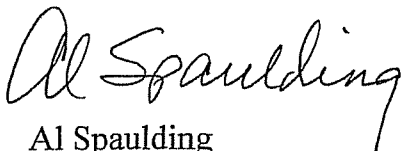
Dear Mrs. Adkins

Ricoh Americas Corporation has announced a model change for copiers on the WV State Wide Digital Contract number DIGCOP04B. On band 2 monochrome, the MP2550 replaces the LD325

This model is an upgrade to the original monochrome copiers and exceeds the specifications of the WV State Wide Contract. Also, the pricing will remain the same on all the machines. We would like this change to become effective immediately.

If you have any questions, or if I can be of service, please contact me at the below number. Thank you for partnering with Ricoh and assisting us with this change order.

Sincerely,



Al Spaulding
Major Account Manager
(304) 342 - 4099 ext 360

Cost Sheet
Monochrome Copiers
Band # 2

Brand Name Lanier
Model # MP2550 S/P

Minimum Specifications
Mfg. Copy Volume 15,000/month
Copy Speed 20pm
Features:
500 Sheet Capacity
2 Paper Sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:
Up to 35,000
25 ppm
1,000 Sheet Standard
2 x 500 Sheet Drawers
DF75
Standard
Standard

(Includes item/model #'s for any accessory included
in the base machine if needed for ordering)

PRICING:

090 8612 = Integration

Purchase price \$3,383.00
(Amount to be deducted if ordering as a non-connected machine \$625.00)

Maintenance a month for purchased machine \$55.00

24 Month Rental \$195.00 a month
(Amount to be deducted if ordering as a non connected machine) \$26.00

36 Month Rental \$154.00 a month
(Amount to be deducted if ordering as a non connected machine) \$18.00

48 Month Rental \$148.00 a month
(Amount to be deducted if ordering as a non connected machine) \$17.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 7,500 copies a month

Per copy overage charge for copies in excess of 7,500 copies a month \$.0165 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Accessory Pricing Is Attached

Lanier Worldwide Pricing Proposal
Prepared For

Digital MFP Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price	Purchase Price	Maintenance Plan			Rental Plans					
					Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$	Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$			
											24 Mos	36 Mos	48 Mos
2	<u>Base Configuration</u>												
	MP2550SP	8002133	7,595.00	2,725.00	55.00	7,500	0.0165	168.00	135.00	131.00	7,500	0.0165	
	Includes Reversing Auto Document Feeder DF83	0414143	1,265.00	458.00				18.00	13.00	12.00			
	Network Integration Charge	990-8612	250.00	200.00				9.00	6.00	5.00			
	Total Connected Price			3383.00				195.00	154.00	148.00			
2	MP2550B	8002132	5,495.00	2,300.00	55.00	7,500	0.0165	151.00	123.00	119.00	7,500	0.0165	
	Includes Reversing Auto Document Feeder DF83	0414143	1,265.00	458.00				18.00	13.00	12.00			
	Total Non-Connected Price			2758.00				169.00	136.00	131.00			
	Amount Deducted for Non-Connected Price			625.00				28.00	18.00	17.00			
	<u>Optional Accessories</u>												
	1-Bin Intraal Exit Tray BN3030	0414127	319.00	170.00				8.00	6.00	5.00			
	Offset Shift Tray Type 3010	041-4140	319.00	170.00				8.00	6.00	5.00			
	SR3050 Finisher (500 Sheet / 30 Sheet Stapling)	0414130	1,025.00	544.00				26.00	18.00	15.00			
	SR790 Finisher (1,000 Sheet / 50 Sheet Stapling)	479-1333	1,410.00	748.00				35.00	25.00	20.00			
	Finisher Bridge Unit BU3020	041-4125	200.00	106.00				5.00	4.00	3.00			
	Hard Disk Drive Type 5000	041-3889	485.00	191.00				9.00	7.00	5.00			
	Keycounter Bracket Type 1027	481-0478	95.00	51.00				3.00	2.00	2.00			
	PS500 Large Capacity Tray / Stand (2,000 Sheets)	481-0477	1,435.00	761.00				36.00	25.00	20.00			
	PS490 Paper Bank / Stand (2 x 500 Sheet)	481-7220	1,245.00	660.00				31.00	22.00	18.00			
	Cabinet Stand FAC38	481-7625	185.00	99.00				5.00	4.00	3.00			
	<u>Fax Accessories</u>												
	Fax Option Type 3350 (G: 33.6 Kbps)	481-7549	1,095.00	597.00				28.00	20.00	16.00			
	G3 Interface Type 3350	041-4084	650.00	369.00				18.00	13.00	10.00			
	32 MB Memory Expansion	481-0174	185.00	99.00				5.00	4.00	3.00			
	Optional Handset	481-0393	70.00	38.00				2.00	2.00	1.00			
	<u>Print / Scan Accessories</u>												
	Postscript 3 Kit Type 3350	481-7552	595.00	342.00				16.00	12.00	9.00			
	File Format Converter Type E	216-7196	600.00	212.00				10.00	7.00	6.00			
	IEEE1284 (Parallel) Interface Board Type A	481-0786	99.00	53.00				12.00	9.00	7.00			
	IEEE 802.11b (Wireless LAN) Interface Kit Type J	216-7197	375.00	288.00									
	Blue tooth Interface Type 3245	216-7092	340.00	279.00				14.00	10.00	8.00			

Service Plan:

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery and installation.

Rental Plan:

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for service plan).
4. See Lanier Master Agreement for specific Rental terms and conditions.

RICOH

RICOH BUSINESS SOLUTIONS
1411 Virginia Street East, Suite 120
Charleston, WV 25301
Tel: 304-342-4099
Fax: 304-342-4380

February 5, 2008

WV Purchasing Division
Attn: JoAnn Adkins
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

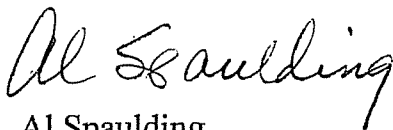
Dear Mrs. Adkins

Ricoh Americas Corporation has announced a model change for copiers on the WV State Wide Digital Contract number DIGCOP04B. On band 3/4 monochrome, the MP4000/MP5000 replaces the LD335/LD345.

This model is an upgrade to the original monochrome copiers and exceeds the specifications of the WV State Wide Contract. Also, the pricing will remain the same on all the machines. We would like this change to become effective immediately.

If you have any questions, or if I can be of service, please contact me at the below number. Thank you for partnering with Ricoh and assisting us with this change order.

Sincerely,



Al Spaulding
Major Account Manager
(304) 342 - 4099 ext 360

WV PURCHASING
DIVISION

2008 FEB - 6 PM 1:34

RECEIVED

Cost Sheet
 Monochrome Copiers
 Band # 3

Brand Name Lanier
 Model # MP4000S/P

Minimum Specifications

Mfg. Duty cycle 30,000 a month
 Copy Speed 35cpm
 600 X 600 dpi resolution
 1000 sheet paper capacity
 2 paper sources
 Auto Document Feeder
 Auto Duplexing
 Electronic Sorting

Specifications of Machine Bid:

80,000
 40 CPM
 1200 X 1200 dpi
 4,300
 6 sources plus the bypass
 Standard
 Standard
 Standard
 #990 8612 = Integration

PRICING:

Purchase price	\$4,142.00	
Amount to be deducted if ordering as a non-connected machine		\$766.00

Maintenance a month for purchased machine	\$75.00	
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24 Month Rental	\$245.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$31.00

36 Month Rental	\$195.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$22.00

48 Month Rental	\$187.00 a month	
(Amount to be deducted if ordering as a non connected machine)		\$19.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 15,000 copies a month

Per copy overage charge for copies in excess of 15000 copies a month .0135 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
Prepared For

Digital MFP Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price	Purchase Price	Maintenance Plan			Rental Plans			Overages Click Charge \$	
					Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$	Monthly Base Charge \$	36 Mos	48 Mos		Monthly Clicks Included
3	Base Configuration											
	MP 4000 S/P Digital Copy / Scan / Print Package	8002125	10,995.00	3,942.00	75.00	15,000	0.0135	236.00	189.00	182.00	15,000	0.0135
	Network Integration Charge	990-8612	250.00	200.00				9.00	6.00	5.00		
	Total Connected Price			4142.00				245.00	195.00	187.00		
3	MP4000B Digital System (40PPM)	8002124	5,495.00	3,736.00	75.00	15,000	0.0135	214.00	173.00	168.00	15,000	0.0135
	Amount Deducted for Non-Connected Price			766.00				31.00	22.00	19.00		
	Optional Accessories											
	RT300 Large Capacity Tray	0414137	1,599.00	848.00				40.00	26.00	22.00		
	BN 3040 1 - Bin Internal Exit Tray	0414177	470.00	250.00				12.00	9.00	7.00		
	SR790Finisher (1,000 Sheet / 50 Sheet Stapling)	4791333	1,410.00	748.00				35.00	25.00	20.00		
	SR330Multi Tray Finisher(2,000 Sheet / 50 Sheet Stapling)	4791743	2,805.00	1487.00				70.00	49.00	39.00		
	2/3 Hole Punch Type 3260	2167116	765.00	406.00				19.00	14.00	11.00		
	SR 3020 Booklet Finisher (50 Sheet Stapling)	4791742	4,300.00	2279.00				127.00	95.00	79.00		
	Finisher Bridge Unit BU3030	0414175	190.00	101.00				5.00	4.00	3.00		
	Keypcounter Bracket Type H	4810105	95.00	51.00				3.00	2.00	2.00		
	PB3040 Paper Bank / Stand 2X550 Sheets	0414132	1,599.00	534.00				21.00	15.00	14.00		
	Cabinet Stand FAC33	2167185	180.00	96.00				5.00	4.00	3.00		
	Fax Accessories											
	Fax Option Type 5000 (G: 33.6 Kbps)	0414382	1,095.00	621.00				29.00	21.00	17.00		
	G3 Interface Type 5000	0413891	650.00	371.00				18.00	13.00	10.00		
	32 MB Memory Expansion	4810174	185.00	99.00				5.00	4.00	3.00		
	Optional Handset 1018	4810393	65.00	35.00				2.00	2.00	1.00		
	Print / Scan Accessories											
	Print / Scan Unit Type 5000	0414380	1,730.00	766.00				31.00	22.00	19.00		
Postscript 3 Kit Type 3030	0413954	875.00	652.00				31.00	22.00	17.00			
File Format Converter Type e	2167198	600.00	212.00				10.00	7.00	6.00			
IEEE1284 (Parallel) Interface Board Type A	4810786	99.00	53.00				3.00	2.00	2.00			
IEEE 802.11b (Wireless LAN) Interface Kit Type H	2167197	375.00	288.00				14.00	10.00	8.00			
14 Amp Surge Protector	G600-064	110.00	75.00				4.00	3.00	2.00			
Blue tooth Interface Type 3245	216-7092	340.00	279.00				14.00	10.00	8.00			

Service Plan:

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

Purchase Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery and installation.

Rental Plan:

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for service plan).
4. See Lanier Master Agreement for specific Rental terms and conditions.



A RICOH COMPANY

Lanier Worldwide, Inc.
1411 Virginia St East
Charleston, WV USA 25301
Telephone 304-342-4099
Facsimile 304-342-4380
www.lanier.com

March 5th, 2008

WV Purchasing Division
Attn: Joann Adkins
Capitol Building
2019 Washington St. E.
Charleston, WV 25305

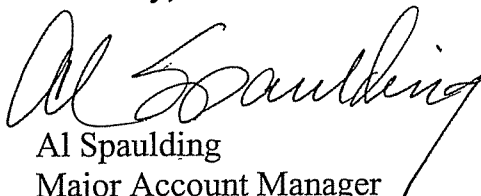
Dear Mrs. Adkins

Ricoh Americas Corporation transposed an error on change order 12. Fortunately, this error did not increase or decrease the rental price. Our error did not change the total price because we did transpose the rest of the lines correctly. We sincerely apologize for this error and we will do our best to prevent any future errors. This error occurred on change order 12 when we replaced the LD245 with the LD345. This was a model change for copiers on the WV State Wide Digital Contract number DIGCOP04B on band 3/4 monochrome.

This model was an upgrade to the original monochrome copiers and exceeds the specifications of the WV State Wide Contract. Also, the total price remained the same.

If you have any questions, or if I can be of service, please contact me at the below number. Thank you for partnering with Ricoh and assisting us with this change order.

Sincerely,


Al Spaulding
Major Account Manager
(304) 342 - 4099 ext 360

Cost Sheet
Monochrome Copiers
Band # 4

Brand Name Lanier
Model # MP5000S/P

Minimum Specifications

Mfg. Duty cycle 30,000 a month
Copy Speed 45cpm
600 X 600 dpi resolution
1500 sheet paper capacity
2 paper sources
Auto Document Feeder
Auto Duplexing
Electronic Sorting

Specifications of Machine Bid:

10,000
50 CPM
1200 X 1200 dpi
4,300
6 sources plus the bypass
Standard
Standard
Standard
#990 8612 = Integration

PRICING:

Purchase price \$5,547.00
Amount to be deducted if ordering as a non-connected machine \$791.00

Maintenance a month for purchased machine \$100.00

24 Month Rental \$325.00 a month
(Amount to be deducted if ordering as a non connected machine) \$32.00

36 Month Rental \$259.00 a month
(Amount to be deducted if ordering as a non connected machine) \$23.00

48 Month Rental \$249.00 a month
(Amount to be deducted if ordering as a non connected machine) \$20.00

Warranty 90 days from purchase (duration) REDUCTION to monthly maintenance and rental price during warranty: \$0.00

Monthly rental and monthly maintenance for purchased machines is inclusive of all supplies except paper for 22,500 copies a month

Per copy overage charge for copies in excess of 22,500 copies a month .0125 each

Accessories - Venders may attach a list in the format indicated for any available accessories they wish to include in the contract.

Lanier Worldwide Pricing Proposal
Prepared For

Digital MFP Purchase Pricing

Bank	Model / Description	Lanier Product Number	List Purchase Price	Purchase Price	Maintenance Plan			Rental Plans						
					Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$	Monthly Rental Base Charge \$		Monthly Clicks Included	Overages Click Charge \$			
								24 Mos	36 Mos			48 Mos		
4	Base Configuration													
	MP 5000 SIP Digital Copy / Scan / Print Package	8002128	13,170.00	4,813.00	100.00	22,500	0.0125	295.00	230.00	230.00	22,500	0.0125		
	PB3040 Paper Bank / Stand 2X550 Sheets	0414132	1,599.00	534.00				21.00	15.00	14.00				
	Network Integration Charge	990-0612	250.00	200.00				9.00	6.00	5.00				
	Total Connected Price			5547.00				325.00	259.00	249.00				
	MP6000B Digital System (50PPM)	8002127	11,070.00	4,222.00	100.00	22,500	0.0125	272.00	221.00	215.00	22,500			
	PB3040 Paper Bank / Stand 2X550 Sheets	0414132	1,599.00	534.00				21.00	15.00	14.00				
	Amount Deducted for Non-Connected Price			4756.00				293.00	236.00	229.00				
	Optional Accessories			766.00				31.00	22.00	19.00			0.0125	
4	RT300 Large Capacity Tray	0414137	1,599.00	048.00				40.00	28.00	22.00				
	BN 3040 1 - Bin Internal Exit Tray	0414177	470.00	250.00				12.00	9.00	7.00				
	SR790Finisher (1,000 Sheet / 50 Sheet Stapling)	4791333	1,410.00	748.00				35.00	25.00	20.00				
	SR330Multi Tray Finisher(2,000 Sheet / 50 Sheet Stapling)	4791743	2,805.00	1407.00				70.00	49.00	39.00				
	2/3 Hole Punch Type 3280	2167116	765.00	406.00				19.00	14.00	11.00				
	SR 3020 Booklet Finisher (50 Sheet Stapling)	4791742	4,300.00	2279.00	20.00			127.00	95.00	79.00				
	Finisher Bridge Unit BU3030	0414175	190.00	101.00				5.00	4.00	3.00				
	Keycounter Bracket Type H	4010105	95.00	51.00				3.00	2.00	2.00				
	Cabinet Stand FAC33	2167185	100.00	96.00				5.00	4.00	3.00				
	Fax Accessories													
	Fax Option Type 5000 (G: 33.6 Kbps)	0414382	1,095.00	621.00				29.00	21.00	17.00				
	G3 Interface Type 5000	0413891	650.00	371.00				10.00	13.00	10.00				
	32 MB Memory Expansion	4010174	185.00	99.00				5.00	4.00	3.00				
	Optional Handset 101B	4010393	65.00	35.00				2.00	2.00	1.00				
	Print / Scan Accessories													
	Print / Scan Unit Type 5000	0414300	1,730.00	766.00				31.00	22.00	19.00				
	Postscript 3 Kit Type 3030	0413954	875.00	652.00				31.00	22.00	17.00				
	File Format Converter Type e	2167196	600.00	212.00				10.00	7.00	6.00				
	IEEE1284 (Parallel) Interface Board Type A	4010706	99.00	53.00				3.00	2.00	2.00				
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	2167197	375.00	288.00				14.00	10.00	0.00				
	14 Amp Surge Protector	G600-064	110.00	75.00				4.00	3.00	2.00				
	Blue tooth Interface Type 3245	216-7092	340.00	279.00				14.00	10.00	8.00				

Service Plan:

Rental Plan:

1. Includes standard 90 day warranty.
2. Includes standard delivery and installation.

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for s

Lanier Worldwide Pricing Proposal
Prepared For
Digital MFP Purchase Pricing

Band	Model / Description	Lanier Product Number	List Purchase Price	Purchase Price	Maintenance Plan			Rental Plans					
					Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$	Monthly Base Charge \$	Monthly Clicks Included	Overages Click Charge \$			
3	Base Configuration												
	LD345 SIP Digital Copy / Scan / Print Package	8002125	10,995.00	3,942.00	75.00	15,000	0.0135	236.00	189.00	182.00	15,000	0.0135	
	Network Integration Charge	990-8612	250.00	200.00				9.00	6.00	5.00			
	Total Connected Price			4142.00				245.00	195.00	187.00			
3	LD345 Digital System (40PPM)	8002124	5,495.00	3,735.00	75.00	15,000	0.0135	214.00	173.00	168.00	15,000	0.0135	
	Amount Deducted for Non-Connected Price			766.00				31.00	22.00	19.00			
	Optional Accessories												
	RT300 Large Capacity Tray	0414137	1,599.00	848.00				40.00	28.00	22.00			
	BN 3040 1 - Bin Internal Exit Tray	0414177	470.00	250.00				12.00	9.00	7.00			
	SR790 Finisher (1,000 Sheet / 50 Sheet Stapling)	4791333	1,410.00	748.00				35.00	25.00	20.00			
	SR330 Multi Tray Finisher (2,000 Sheet / 50 Sheet Stapling)	4791743	2,805.00	1,487.00				70.00	49.00	39.00			
	2/3 Hole Punch Type 3260	2167116	765.00	406.00				19.00	14.00	11.00			
	SR 3020 Booklet Finisher (50 Sheet Stapling)	4791742	4,300.00	2,279.00	20.00			127.00	95.00	79.00			
	Finisher Bridge Unit BU3030	0414175	190.00	101.00				5.00	4.00	3.00			
	Keypointer Bracket Type H	4810105	95.00	51.00				3.00	2.00	2.00			
	PB3040 Paper Bank / Stand 2X550 Sheets	0414132	1,599.00	534.00				21.00	15.00	14.00			
	Cabinet Stand FAC33	2167185	180.00	96.00				5.00	4.00	3.00			
	Fax Accessories												
	Fax Option Type 5000 (G: 33.6 Kbps)	0414382	1,095.00	621.00				29.00	21.00	17.00			
	G3 Interface Type 5000	0413891	650.00	371.00				18.00	13.00	10.00			
	32 MB Memory Expansion	4810174	185.00	99.00				5.00	4.00	3.00			
	Optional Handset 1018	4810393	65.00	35.00				2.00	2.00	1.00			
	Print / Scan Accessories												
	Print / Scan Unit Type 5000	0414380	1,730.00	766.00				31.00	22.00	19.00			
	Postscript 3 Kit Type 3030	0413954	875.00	652.00				31.00	22.00	17.00			
	File Format Converter Type e	2167196	600.00	212.00				10.00	7.00	6.00			
	IEEE1284 (Parallel) Interface Board Type A	4810786	99.00	53.00				3.00	2.00	2.00			
	IEEE 802.11b (Wireless LAN) Interface Kit Type H	2167197	375.00	288.00				14.00	10.00	8.00			
	14 Amp Surge Protector	G600-064	110.00	75.00				4.00	3.00	2.00			
	Blue tooth interface Type 3245	216-7092	340.00	279.00				14.00	10.00	8.00			
	Purchase Plan:												

Service Plan:

1. Includes all parts and labor including drum & developer.
2. Includes black toner & staples (Excludes paper).
3. See Lanier Master Agreement for specific Maintenance terms and conditions.

Rental Plan:

1. Warranty does not apply to rental plan.
2. Includes standard installation and removal.
3. Includes service for the term (See note above for service plan).
4. See Lanier Master Agreement for specific Rental terms and conditions.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 DIGCOP04BA

PAGE
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BLANKET RELEASE
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CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 3

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

*709005526 01 304-347-2353
 RICOH AMERICAS CORPORATION
 1411 VIRGINIA ST E
 CHARLESTON WV 25301

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND		
03/28/2008		NET 30		222783521				
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER		
BEST WAY		DESTINATION		PREPAID		MUL-MUL		
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE		AMOUNT	
	DELIVERY DATE	CAT NO	ITEM NUMBER					
			RECEIPT TICKET FOR PURCHASE ORDER: DIGCOP04BA					
			LINE	CATNO	ITEM NUMBER	DESCRIPTION	QTY	DATE
0001		985-64				PER ATTACHED COST SHEETS		
			SIGNATURE _____		DATE _____			
							TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE