

**Department of Administration Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### State of West Virginia **Master Agreement**

Order Date: 2016-09-30

CORRECT ORDER NUMBER
MUST APPEAR ON ALL PACKAGES,
INVOICES, AND SHIPPING PAPERS.
QUESTIONS CONCERNING THIS
ORDER SHOULD BE DIRECTED TO
THE DEPARTMENT CONTACT.

Order Number: CMA 0212 0212 SWC00000000002	Procurement Folder: 198422
Document Name: Change Order # 1 Telecommunications Transport	Reason for Modification:
Document Description: Telecommunications Transport - Change Order # 1	Change Order # 1 - To reduce contract pricing/total and add necessary PIP ports to support telecommunications infrastructure.
Procurement Type: Central Master Agreement	Coccommunication in musications.
Buyer Name: Stephanie L Gale	
Telephone: (304) 558-8801	
Email: stephanie.l.gale@wv.gov	
Shipping Method: Best Way	Effective Start Date: 2016-07-01
Free on Board: FOB Dest, Freight Prepaid	Effective End Date: 2019-06-30

VENDOR **DEPARTMENT CONTACT** Vendor Customer Code: 000000190764 Requestor Name: Justin McAllister Requestor Phone: (304) 380-9460 **VERIZON BUSINESS** PO BOX 660794 Requestor Email: justin.t.mcallister@wv.gov **DALLAS** TX 752660794 Vendor Contact Phone: (800) 334-7692 Extension: Discount Percentage: 0.0000 Discount Days: 0

INVO	DICETO	1	SHIP TO		
VARIOUS AGENCY LOCAT	rions	STATE OF WEST VIRO	GINIA		
AS INDICATED BY ORDER		VARIOUS LOCATIONS	VARIOUS LOCATIONS AS INDICATED BY ORDER		
No City	WV 99999	No City	WV 99999		
US		US			

AGENCY COP

Total Order Amount	Open	End
TOTAL OTALOT THINGS IN	Opon	L.1114

PURCHASING DIVISION AUTHORIZATION SIGNED BY: DATE:

ATTORNEY GENERAL APPROVAL AS TO FORM

SIGNĘĎ BY DATE

**ENCUMBRANCE CERTIFICATION** 

SIGNED BY:

DATE:

**ELECTRONIC SIGNATURE ON FILE** 

**ELECTRONIC SIGNATURE ON FILE** 

ELECTRONIC SIGNATURE ON FILE

Deverly Toler

#### **Extended Description:**

Change Order#1

Change Order # 1 is issued to decrease the original contract, add additional PIP ports necessary to support telecommunications infrastructure, and correct the contract dates to reflect the initial three (3) year term, according to all terms, conditions, and specifications contained in the original contract. The contract unit prices are decreased as defined in the attached documentation. The addition of the PIP ports is justified per the attached documentation.

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	81 161700			EA	\$0.000000
	Service From	Service To			

Commodity Line Description: Telecommunications Data Transport Services

**Extended Description:** 

Telecommunications Data Transport Services

 Date Printed:
 Sep 30, 2016
 Order Number:
 SWC00000000002
 Page:
 2
 FORM ID: WV\_PRC\_CMA\_001 8/14

**Verizon**4700 MacCorkle Ave. S.E.
Charleston, WV 25304
304-356-3395

September 23, 2016

Office of Technology Attn: Justin McAllister 1900 Kanawha Blvd E Charleston, WV 25305

RE: Telecommunications Transport Master Agreement

Dear Mr. McAllister:

Verizon would like to provide a reduction in the monthly recurring charges as a result of our ability to negotiate the best cost for the last/middle mile access among competitive market carriers. Additionally, as a result of the initial post-award design meeting, there are additional PIP Port speeds identified to drive efficiencies in the network design and provide the Hub aggregation connectivity. (Please see attached rate sheet)

- Overall monthly reduction for circuits is \$48,156.
- Overall monthly increase for additional PIP Port speeds is \$24,534.

Verizon commits to provide the best services at the lowest rates possible. I look forward to continuing our business relationship and building an even stronger partnership with the State of West Virginia

Sincerely,

Sandra Hawkins

Senior Account Manager

**Authorized Contact** 

Verizon

304-356-3395

sandra.k.hawkins@verizon.com

	ORIGINAL RE	P. RESPONSE	CHANGE ORDI	R # 1 PRICING	
Description of Service	Monthly Recurring Cost (MRC) - Vendor Response	Non- Recurring Cost (NRC) - Vendor Response	Change Order #1 Monthly Recurring Cost (MRC)	Change Order #1 Non-Recurring Cost (NRC) - Vendor Response	Net Change
Priced as Ethernet Acces	s (EA) to MPL	S replacin	g Private Line		
Private Line DS0 (Priced as 1Mbps EA to MPLS - Port Required)	\$383.00			\$0.00	\$0.00
Private Line DS1 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00		(\$118.00)
Private Line DS3 (Priced as 50Mbps EA to MPLS - Port Required)	\$1,110.00			\$0.00	(\$300.00)
Priced as Ethernet Access (E	A) to MPLS re	placing Sv	vitched Etheri	net	· · · · · · · · · · · · · · · · · · ·
Switched Ethernet 1Mbps (Priced as EA to MPLS - Port Required)	\$383.00		\$383.00		\$0.00
Switched Ethernet 3Mbps (Priced as EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00		(\$118.00)
Switched Ethernet 5Mbps (Priced as EA to MPLS - Port Required)	\$503.00	\$0.00	\$372.00		(\$131.00)
Switched Ethernet 10Mbps (Priced as EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00		(\$153.00)
Switched Ethernet 20Mbps (Priced as EA to MPLS - Port Required)	\$732.00	\$0.00	\$538.00		(\$194.00)
Switched Ethernet 25Mbps (Priced as EA to MPLS - Port Required)	\$857.00		\$857.00		\$0.00
Switched Ethernet 50Mbps (Priced as EA to MPLS - Port Required)	\$1,110.00		\$810.00	\$0.00	(\$300.00)
Switched Ethernet 75Mbps (Priced as EA to MPLS - Port Required)	\$1,207.00		\$935.00		(\$272.00)
Switched Ethernet 100Mbps (Priced as EA to MPLS - Port Required)	\$1,275.00		\$935.00		(\$340.00)
Switched Ethernet 150Mbps (Priced as EA to MPLS - Port Required)	\$1,448.00	\$0.00	\$1,068.00		
Switched Ethernet 200Mbps (Priced as EA to MPLS - Port Required)	\$1,450.00	\$0.00	\$1,068.00		(\$380.00)
Switched Ethernet 250Mbps (Priced as EA to MPLS - Port Required)	\$1,508.00		\$1,103.00		(\$382.00)
Switched Ethernet 300Mbps (Priced as EA to MPLS - Port Required)	\$1,500.00		\$1,103.00		(\$405.00) (\$307.00)
Switched Ethernet 350Mbps (Priced as EA to MPLS - Port Required)	\$1,568.00	\$0.00	\$1,103.00 \$1,157.00		(\$397.00) (\$411.00)
Switched Ethernet 450Mbps (Priced as EA to MPLS - Port Required)	\$1,632.00		\$1,202.00		(\$411.00) (\$430.00)

	<b>ORIGINAL RE</b>	P RESPONSE	CHANGE ORD	R # 1 PRICING	
Description of Service	Monthly Recurring Cost (MRC) - Vendor Response	Non- Recurring Cost (NRC) - Vendor Response	Change Order #1 Monthly Recurring Cost (MRC)	Change Order #1 Non-Recurring Cost (NRC) - Vendor Response	Net Change
Switched Ethernet 500Mbps (Priced as EA to MPLS - Port Required)	\$1,632.00	\$0.00	\$1,202.00	\$0.00	(\$430.00
Switched Ethernet 1Gbps (Priced as EA to MPLS - Port Required)	\$1,807.00	\$0.00	\$1,334.00		(\$473.00)
Switched Ethernet 2Gbps (Priced as EA to MPLS - Port Required)	\$2,618.00	\$0.00	\$1,947.00		(\$671.00
Switched Ethernet 3Gbps (Priced as EA to MPLS - Port Required)	\$3,090.00	\$0.00	\$2,298.00		(\$792.00
Switched Ethernet 4Gbps (Priced as EA to MPLS - Port Required)	\$3,640.00	\$0.00	\$2,705.00		(\$935.00
Switched Ethernet 5Gbps (Priced as EA to MPLS - Port Required)	\$4,282.00		\$3,181.00		(\$1,101.00
Switched Ethernet 6Gbps (Priced as EA to MPLS - Port Required)	\$5,034.00		\$3,737.00		(\$1,297.00
Switched Ethernet 7Gbps (Priced as EA to MPLS - Port Required)	\$5,915.00		\$4,387.00		(\$1,528.00
Switched Ethernet 8Gbps (Priced as EA to MPLS - Port Required)	\$6,948.00		\$5,149.00		(\$1,799.00
Switched Ethernet 9Gbps (Priced as EA to MPLS - Port Required)	\$8,162.00		\$6,042.00		(\$2,120.00
Switched Ethernet 10Gbps (Priced as EA to MPLS - Port Required)	\$9,589.00		\$7,090.00		(\$2,499.00
Priced as Ethernet Access					(7-),,,,,,,
Frame Relay 64K (Priced as 1Mbps EA to MPLS - Port Required)	\$383.00		\$383.00		<u> </u>
Frame Relay 256K (Priced as 1Mbps EA to MPLS - Port Required)	\$383.00		\$383.00		\$0.00
Frame Relay 512K (Priced as 1Mbps EA to MPLS - Port Required)	\$383.00		\$383.00 \$383.00		\$0.00
Frame Relay T1 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00		\$338.00		\$0.00 (\$118.00)
Multilink Bonded T1s (2) (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00		\$338.00		(\$118.00)
Multilink Bonded T1s (3) (Priced as 5Mbps EA to MPLS - Port Required)	\$503.00		\$372.00		(\$118.00)
Multilink Bonded T1s (4) (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00	\$0.00	(\$153.00
Multilink Bonded T1s (5) (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00		\$422.00		(\$153.00

	ORIGINAL RE	P RESPONSE	CHANGE ORD	R # 1 PRICING	
Description of Service	Monthly Recurring Cost (MRC) - Vendor Response	Non- Recurring Cost (NRC) - Vendor Response	Change Order #1 Monthly Recurring Cost (MRC)	Change Order #1 Non-Recurring Cost (NRC) - Vendor Response	Net Change
Multilink Bonded T1s (6) (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00	\$0.00	(\$153.00)
Frame Relay 3Mbps (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00	\$0.00	(\$118.00)
Frame Relay 6Mbps (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00		(\$153.00)
Frame Relay 9Mbps (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00		(\$153.00)
Frame Relay DS0 (Priced as 1Mbps EA to MPLS - Port Required)	\$383.00	\$0.00	\$383.00		\$0.00
Frame Relay DS1 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00		(\$118.00)
Fractional Frame Relay DS1 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00		(\$118.00)
Frame Relay DS3 (Priced as 50Mbps EA to MPLS - Port Required)	\$1,110.00	\$0.00	\$810.00		(\$300.00)
Fractional Frame Relay DS3 (Priced as 50Mbps EA to MPLS - Port Required)	\$1,110.00				
Priced as Ethernet Acc	ess (EA) to N	ΛPLS repla	cing ATM		(\$300.00)
ATM T1 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00	\$0.00	(\$118.00)
ATM 3Mbps (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00		(\$118.00)
ATM 6Mbps (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00		(\$153.00)
ATM 9Mbps (Priced as 10Mbps EA to MPLS - Port Required)	\$575.00	\$0.00	\$422.00	\$0.00	(\$153.00)
ATM12Mbps (Priced as 20Mbps EA to MPLS - Port Required)	\$732.00	\$0.00	\$538.00	\$0.00	(\$194.00)
ATM DS1 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00	\$0.00	(\$118.00)
ATM DS3 (Priced as 50Mbps EA to MPLS - Port Required)	\$1,110.00	\$0.00	\$810.00		(\$300.00)
ATM Fractional DS3 (Priced as 50Mbps EA to MPLS - Port Required)	\$1,110.00	\$0.00	\$810.00		(\$300.00)
ATM OC3 (Priced as 3Mbps EA to MPLS - Port Required)	\$456.00	\$0.00	\$338.00	\$0.00	(\$118.00)
ATM OC12 (Priced as 450Mbps EA to MPLS - Port Required)	\$1,632.00	\$0.00	\$1,202.00		(\$430.00)
ATM OC48 (Priced as 3000Mbps EA to MPLS - Port Required)	\$3,090.00	\$0.00	\$2,298.00	\$0.00	(\$792.00)

	ORIGINALRE	P RESPONSE	CHANGE ORDER # 1 PRICING		
Description of Service	Monthly Recurring Cost (MRC) - Vendor Response	Non- Recurring Cost (NRC) - Vendor Response	Change Order #1 Monthly Recurring Cost (MRC)	Change Order #1 Non-Recurring Cost (NRC) - Vendor Response	Net Change
MPLS Ethernet 150Mbps (Port Required)	\$1,448.00	\$0.00	\$1,068.00	\$0.00	(\$380.00)
MPLS Ethernet 200Mbps (Port Required)	\$1,450.00	\$0.00	\$1,068.00		(\$382.00)
MPLS Ethernet 250Mbps (Port Required)	\$1,508.00	\$0.00	\$1,103.00		(\$405.00)
MPLS Ethernet 300Mbps (Port Required)	\$1,500.00	\$0.00	\$1,103.00		(\$397.00)
MPLS Ethernet 350Mbps (Port Required)	\$1,568.00	\$0.00	\$1,157.00		(\$411.00)
MPLS Ethernet 400Mbps (Port Required)	\$1,570.00	\$0.00	\$1,157.00		(\$413.00)
MPLS Ethernet 450Mbps (Port Required)	\$1,632.00	\$0.00	\$1,202.00		(\$430.00)
MPLS Ethernet 500Mbps (Port Required)	\$1,632.00	\$0.00	\$1,202.00		(\$430.00)
MPLS Ethernet 1Gbps (Port Required)	\$1,807.00	\$0.00	\$1,334.00		(\$473.00)
MPLS Ethernet 2Gbps (Port Required)	\$2,618.00	\$0.00	\$1,947.00		
MPLS Ethernet 3Gbps (Port Required)	\$3,090.00	\$0.00	\$2,298.00		(\$671.00)
MPLS Ethernet 4Gbps (Port Required)	\$3,640.00	\$0.00	\$2,705.00		(\$792.00)
MPLS Ethernet 5Gbps (Port Required)	\$4,282.00	\$0.00	\$3,181.00		(\$935.00)
MPLS Ethernet 6Gbps (Port Required)	\$5,034.00	\$0.00	\$3,737.00		(\$1,101.00)
MPLS Ethernet 7Gbps (Port Required)	\$5,915.00	\$0.00	\$4,387.00		(\$1,297.00)
MPLS Ethernet 8Gbps (Port Required)	\$6,948.00	\$0.00			(\$1,528.00)
MPLS Ethernet 9Gbps (Port Required)	\$8,162.00	\$0.00	\$5,149.00		(\$1,799.00)
MPLS Ethernet 10Gbps (Port Required)	\$9,589.00	\$0.00	\$6,042.00	\$0.00	(\$2,120.00)
	\$3,369.00	\$0.00	\$7,090.00	\$0.00	(\$2,499.00)
PIP Dedicated Standard Port - QOS/COS can be included i	nere or indicated in the next of	oction			
Ethernet 1 Mbps (New PIP Port - CO #1)	or more acting the flext's	ection.	A = = =		
Ethernet 3 Mbps (New PIP Port - CO #1)			\$65.00		\$65.00
Ethernet 5 Mbps	Ć17F 00	40.00	\$96.00		\$96.00
•	\$175.00	\$0.00	\$113.00	\$0.00	(\$62.00)

#### State of WV - SWC000000002

#### Telecommunications Transport Contract - Central Master Agreement CHANGE ORDER #1

	ORIGINAL RE	P RESPONSE	CHANGE ORDER # 1 PRICING			
Description of Service	Monthly Recurring Cost (MRC) - Vendor Response	Non- Recurring Cost (NRC) - Vendor Response	Change Order #1 Monthly Recurring Cost (MRC)	Change Order #1 Non-Recurring Cost (NRC) - Vendor Response	Net Change	
Ethernet 10 Mbps	\$230.00	\$0.00	\$153.00	\$0.00	(\$77.00	
Ethernet 20 Mbps	\$423.00	\$0.00	\$235.00		(\$188.00	
Ethernet 30 Mbps	\$469.00	\$0.00			(\$217.00	
Ethernet 50 Mbps	\$528.00	\$0.00		7	(\$226.00	
Ethernet 90 Mbps	\$801.00	\$0.00	\$472.00	7 - 1 - 1	(\$329.00	
Ethernet 100 Mbps (New PIP Port - CO #1)			\$570.00		\$570.00	
Ethernet 300 Mbps	\$1,650.00	\$0.00	\$1,390.00	70.00	(\$260.00	
Ethernet 500 Mbps (New PIP Port - CO #1)			\$2,014.00			
Ethernet 1000 Mbps (New PIP Port - CO #1)			\$2,970.00		\$2,014.00	
Ethernet 2000 Mbps (New PIP Port - CO #1)			\$5,726.00		\$2,970.00	
Ethernet 5000 Mbps (New PIP Port - CO #1)	72/10		\$13,093.00		\$5,726.00	
		De all marie de la company			\$13,093.00	
QOS/COS Charge - If QOS/COS is not included in PIP Dedicate	d Standard Port Charge in	omediately n	receding this section	on place		
5 Mbps	\$70.00	\$0.00	\$0.00		(670.00)	
10 Mbps	\$110.00	\$0.00	\$0.00		(\$70.00)	
20 Mbps	\$198.00	\$0.00		\$0.00	(\$110.00)	
30 Mbps	\$285.00	\$0.00	\$0.00	\$0.00	(\$198.00)	
50 Mbps	\$527.00	\$0.00	\$0.00	\$0.00	(\$285.00)	
90 Mbps	\$527.00	\$0.00	\$0.00	\$0.00	(\$527.00)	
300 Mbps	\$2,634.00		\$0.00	\$0.00	(\$527.00)	
	72,034.00	\$0.00	\$0.00	\$0.00	(\$2,634.00)	

Miscellaneous Costs and information

	ORIGINAL REPRESPONSE	CHANGE ORDER # 1 PRICING		
Description of Service	Monthly Non- Recurring Recurring Cost (MRC) - Cost (NRC) - Vendor Vendor Response Response	Change Order #1 Monthly Recurring Cost (MRC)		Net Change
Original RFP Response		Change Ord	er # 1 Pricing	Net Change
Extension of Circuit demarcation	Provided by Hourly Rate Vendor (Y or N) \$15,000.00	Provided by Vendor (Y or N) Extension of Circuit demarcation	<b>Hourly Rate</b> \$15,000.00	
Expedite Charge	Cost per Circuit Expedited \$150,000.00	Expedite Charge	Cost per Circuit Expedited \$150,000.00	\$0.00
Overall Net Change with Change Order #1				\$ (23,622.00)