



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
**Master Agreement**

Order Date: 11-29-2022

CORRECT ORDER NUMBER MUST  
 APPEAR ON ALL PACKAGES, INVOICES,  
 AND SHIPPING PAPERS. QUESTIONS  
 CONCERNING THIS ORDER SHOULD BE  
 DIRECTED TO THE DEPARTMENT  
 CONTACT.

<b>Order Number:</b>	CMA 0212 0212 CRENTAL20B 4	<b>Procurement Folder:</b>	643456
<b>Document Name:</b>	CRENTAL20B - NATIONWIDE VEHICLE RENTAL SERVICES	<b>Reason for Modification:</b>	CO#3 is issued to incorporate Amendment #7 of the NASPO Master Agreement #9409 to update Exhibit C Pricing, per the attached documents. No Other Changes
<b>Document Description:</b>	NASPO MASTER AGREEMENT No: 9409 CHANGE ORDER No.: 03		
<b>Procurement Type:</b>	Statewide MA (Open End)		
<b>Buyer Name:</b>			
<b>Telephone:</b>			
<b>Email:</b>			
<b>Shipping Method:</b>	Best Way	<b>Effective Start Date:</b>	2019-10-18
<b>Free on Board:</b>	FOB Dest, Freight Prepaid	<b>Effective End Date:</b>	2025-05-21

VENDOR				DEPARTMENT CONTACT	
<b>Vendor Customer Code:</b>	000000103707			<b>Requestor Name:</b>	Mark A Atkins
THE HERTZ CORPORATION 225 BRAE BLVD				<b>Requestor Phone:</b>	(304) 558-2307
PARK RIDGE NJ 07656-1870				<b>Requestor Email:</b>	mark.a.atkins@wv.gov
US				<div style="font-size: 2em; font-weight: bold;">23</div> FILE LOCATION _____	
<b>Vendor Contact Phone:</b>	999-999-9999	<b>Extension:</b>			
<b>Discount Details:</b>					
	<b>Discount Allowed</b>	<b>Discount Percentage</b>	<b>Discount Days</b>		
#1	No	0.0000	0		
#2	No				
#3	No				
#4	No				

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV 99999	No City WV 99999
US	US

12-5-22 Box

<b>Total Order Amount:</b>	Open End
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Purchasing Division's File Copy

ENTERED

MA 11/29/2022

<b>PURCHASING DIVISION AUTHORIZATION</b>
DATE: 12/2/22
ELECTRONIC SIGNATURE ON FILE

<b>ATTORNEY GENERAL APPROVAL AS TO FORM</b>
DATE: 12/6/2022
ELECTRONIC SIGNATURE ON FILE

<b>ENCUMBRANCE CERTIFICATION</b>
DATE: 12/1/2022
ELECTRONIC SIGNATURE ON FILE

**Extended Description:**

STATEWIDE COOPERATIVE AWARD

CMA 0212 CRENAL20B: NATIONWIDE VEHICLE RENTAL SERVICES

CHANGE ORDER No. 03

Change Order No. 03 is issued to incorporate Amendment No. 07 of the NASPO Master Agreement #9409 to publish the updated Exhibit\_C Pricing Pages according to all terms, conditions, prices and specifications contained in the original contract (WV Participating Addendum CMA 0212 CRENAL20B) including all authorized change orders, per the attached documents.

Effective Date: 12/01/2022

All provisions of the original Contract and subsequent Change Orders not modified herein shall remain in full force and effect.

NO OTHER CHANGES

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**ORDERING INSTRUCTIONS:**

STATE AGENCIES: Ordering Requirements - Spending Unit (s) shall issue a wvOASIS Agency Delivery Order (ADO) to the Hertz Corporation vehicle rental location. Non-wvOasis agencies should order using appropriate agency ordering procedures.

Special Instructions - This discount is available nationally at any Hertz Corporation vehicle rental location.

Approvals Required - None

**VENDOR CONTACT INFORMATION:**

The Hertz Corporation  
Kevin Knorr, Director of Government Sales  
Phone: 571-289-6878  
Email: kknorr@hertz.com

Nadika Perera, Government Program Administrator  
Phone: 239-301-7635  
Email: Nadika.Perera@hertz.com

Line	Commodity Code	Manufacturer	Model No	Unit	Unit Price
1	78111809			EA	0.000000
	<b>Service From</b>	<b>Service To</b>			

**Commodity Line Description:** VEHICLE RENTALS

**Extended Description:**

VEHICLE RENTALS -  
See attached Exhibit\_C Pricing Pages for contract pricing.

**Amendment No. 7  
Hertz Master Agreement for Vehicle Rental Services**

This is Amendment No. 7 to Agreement 9409, dated May 21, 2019, as amended from time to time, NASPO ValuePoint Master Agreement (“Master Agreement”) is between the State of Oregon, acting by and through the Department of Administrative Services, Procurement Services (“DAS PS”), as the Lead State, on behalf of the member states of the NASPO ValuePoint Cooperative Purchasing Program and other Participating Entities and Hertz Corporation (“Contractor”). This Amendment is effective on the date signed by all parties and upon receipt of all approvals necessary for signing (“Amendment Effective Date”).

**RECITALS**

1. Modification or Exhibit B Description of Product and Services, Section 1.6, Sub-Section 1.6.1
2. Revision to Exhibit C Rates

**AGREEMENT**

The Master Agreement is amended as follows:

1. Modification of Exhibit B Description of Product and Services, Section 1.6, sub-section 1.6.1, language removed is indicated by ~~strike through~~ and new language is indicated with **Bold and underline**;

**1.6.1 Liability for Rental Vehicle:** Contractor shall hold State, Purchasing Entity and Traveler harmless from any physical damage, loss, vandalism, fire, or theft of the rental vehicle provided rental vehicle was not used by the Purchasing Entity or Traveler in any manner listed in Exhibit B Section 4.1. The Contractor shall not charge the State, Purchasing Entity or Traveler any collision/loss damage waiver fee for a vehicle operated in compliance with the terms of the Contract. The loss of use fee is **based on the number of days from the date the vehicle was damaged until the completion of the repairs (industry standard equates 4 hours of repair time to one (1) loss of day use), multiplied by the daily rental rate** in the pricing section of this Master Agreement. Contractor specifically waives any right to submit any claim against the State, Purchasing Entity or Traveler for any physical damage, loss, vandalism, fire or theft, or any other costs such as downtime, loss of revenue, administrative expenses, and other expenses, of a rental vehicle provided under this Contract, provided rental vehicle was not used by the Purchasing Entity or Traveler in any manner listed in Exhibit B Section 4.1. Notwithstanding above, Travelers shall not smoke in Contractor’s vehicles, and Contractor may charge Purchasing Entity for any smoking damages caused by Traveler or Traveler’s passengers in the vehicle while in Traveler’s **possession**.

2. Exhibit C Rates of the Master Agreement is deleted and replaced with Revised Exhibit C-Rates effective December 1, 2022.
3. Contractor represents and certifies that Contractor has no undisclosed liquidated and delinquent debt owed to the State or any department or agency of the State.

Except as expressly amended above, all other terms and conditions of Master Agreement are still in full force and effect. Contractor certifies that the representations, warranties and certifications contained in the Master Agreement are true and correct as of the Amendment Effective Date and with the same effect as though made at the time of this Amendment.

**HERTZ CORPORATION**

By: Michael DeRosa  
Title: Sr. Director Government Sales  
Date: 10/5/2022  
FEID # 13-1938568

**STATE OF OREGON, acting by and through its  
Department of Administrative Services,  
Procurement Services**

By: John ANGLEMIER  
John Anglemier  
Title: DAS PS Procurement Manager  
Date: 10/5/2022

Approved pursuant to ORS 291.047

By: Karen Johnson via email  
Sr. Assistant Attorney General  
Date: October 5, 2022

# Hertz



Image courtesy of Tesla, Inc.

## **NASPO ValuePoint Partners! Hertz has now made EVs available under your contract.**

With the incorporation of Tesla Model 3s, Hertz now offers the largest electric vehicle rental fleet in North America. From cruising to a conference to venturing out on vacation, go wherever the road may lead in a fuel-free EV as a Hertz Partner. Let's go!

### **Program benefits include:**

- Tesla Model 3s creating first scaled network of EV fleet in U.S.; fleet underpinned by an expansive nationwide charging network
- Hertz App and quick start guide to support travelers new to EVs; pre-rent engagement overviews Tesla features and functions
- Dedicated EV ERS Team and exclusive EV text support
- Support CO2 emission reduction targets or neutrality ambition; EVs more fuel-efficient than ICE equivalents
- Broad reach into 50+ U.S. major markets.
- NASPO ValuePoint Car Rental Agreement partners receive exclusive daily rates
- Preferred parking at charging locations e.g., hotels and company locations
- Seamless process pre-pickup, on rent and when returning.
- ACRIS Code JCAE

For more information about please contact Nadika Perera at [Nadika.Perera@hertz.com](mailto:Nadika.Perera@hertz.com) or To learn more about Hertz' EV fleet, visit [hertz.com/ev](https://hertz.com/ev)

**Hertz. Let's Go!**

**Revised- Amendment 7 Exhibit C-Rates**

**Effective December 1, 2022**

<u>Vehicle Type</u>	<u>Daily Rate</u>	<u>Weekly Rate</u>	<u>Monthly Rate</u>
<b>Sedans</b>			
Economy/Compact	\$33.00	\$165.00	\$660.00
Intermediate/Standard	\$34.75	\$173.75	\$695.00
Full Size	\$37.50	\$187.50	\$750.00
<b>Passenger Vans</b>			
Mini Van	\$57.00	\$285.00	\$1,140.00
12 Passenger	\$97.00	\$485.00	\$1,940.00
<b>SUV's</b>			
Mid/Standard SUV (5 passenger)	\$57.75	\$288.75	\$1,155.00
Full Size / Premium SUV (7-8 passenger)	\$87.50	\$437.50	\$1,750.00
<b>Pick- Up Truck's</b>			
Small Pick Up Truck	\$60.00	\$300.00	\$1,200.00
Large Pick Up Truck	\$63.00	\$315.00	\$1,260.00
<b>Other Class's Offered</b>			
Premium	\$63.00	\$315.00	\$1,260.00
Cargo Van	\$75.00	\$375.00	\$1,500.00
Intermediate Hybrid	\$47.00	\$235.00	\$940.00
Electrical Vehicle	\$85.00	\$425.00	\$1,700.00
Convertible	Not Available	Not Available	Not Available
Compact Hybrid	Not Available	Not Available	Not Available
Jeep/ Crossover	Not Available	Not Available	Not Available
Full Size Hybrid	Not Available	Not Available	Not Available
15 Passenger Van	Not Available	Not Available	Not Available

**Hertz Surcharges**

State	City	Amount Per Day
California	Burbank (Airport)	\$3.00
	John Wayne (Airport)	\$3.00
	Oakland (Airport)	\$3.00
	San Jose (Airport)	\$3.00
	San Luis Obispo	\$13.00
District of Columbia (DC)	Washington	\$8.00
Illinois	Chicago	\$8.00
Massachusetts	Boston	\$8.00
Michigan	Detroit	\$8.00
Montana	Missoula	\$6.00



	Butte	\$10.00
New Jersey	Newark	\$19.00
New York	JFK, LGA, Manhattan	\$29.00
Oregon	Bend	\$10.00
	Klamath Falls	\$10.00
	Pendleton and Sun River	\$10.00
Pennsylvania	Philadelphia	\$8.00

### **Licensee Surcharges**

<b><u>State</u></b>	<b><u>City</u></b>	<b><u>Amount per Day</u></b>
Alabama	Huntsville Airport, Huntsville South, Madison	\$15.00
Arkansas	Bentonville, Bentonville (HLE) Texarkana	\$15.00
	Little Rock	\$12.00
California	San Luis Obispo	\$12.00
Georgia	Brunswick	\$8.00
Idaho	Boise, Idaho Falls, Lewiston	\$15.00
	Hayden Lake (Aviation)	\$8.00
	Sun Valley	\$12.00
Kentucky	Paducah	\$12.00
Louisiana	Monroe (92540-01)	\$15.00
Minnesota	Duluth	\$12.00
Mississippi	Columbus	15.00
<b><u>State</u></b>	<b><u>City</u></b>	<b><u>Amount per Day</u></b>
Montana	Billings, Helena	\$15.00
	Bozeman, Great Falls	\$12.00
	Kalispell	\$8.00
New Mexico	Roswell	\$12.00
New York	Ithaca	\$12.00
North Dakota	Bismarck, Fargo, Grand Forks, Minot, and Williston	\$15.00
	Dickson	\$12.00
Ohio	Columbus AP (Airport)	\$12.00
	Dayton and Vandalia	\$8.00
Oregon	Medford and Redmond	\$8.00
Pennsylvania	Erie	\$15.00
	Latrobe, Williamsport	\$8.00
	State Collage and State College HLE	\$12.00
South Dakota	Aberdeen and Rapid City	\$12.00

	Sioux Falls	\$15.00
Washington State	Pasco	\$8.00
	Pullman	\$15.00
	Spokane	\$12.00
Wisconsin	Appleton and Green Bay	\$15.00
Wyoming	Casper, Cody, Gillette and Jackson	\$12.00

- **There may be additional charges as listed in the Master Agreement, if applicable to the Request for Services.**