



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
CPHONE07C

PAGE
1

BLANKET RELEASE
00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

INVOICE TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR
 *113154636 304-641-4000
 CELLULAR ONE
 1111 VAN VOORHIS ROAD
 MORGANTOWN WV 26505

SHIP TO

AGENCY COPY
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN	FUND
11/01/2006		NET 30		133557306	
SHIP VIA		F.O.B.		FREIGHT TERMS	ACCOUNT NUMBER
BEST WAY		DESTINATION		PREPAID	MUL - MUL
LINE	QUANTITY	UOP	VENDOR ITEM NO.	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT.NO.	ITEM NUMBER		
0001	10/31/2006	EA	985-77	0.00000	
<p>BLANKET OPEN-END STATEWIDE CONTRACT</p> <p>THIS IS A BLANKET OPEN-END STATEWIDE CONTRACT TO PROVIDE CELLULAR TELEPHONE SERVICE TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>THIS CONTRACT MAY BE USED FOR ANY TYPE OF CELL SERVICE OFFERED BY VENDOR, AS COVERED IN THE ATTACHED PRICING PAGES.</p> <p>VENDOR CONTRACT COORDINATOR:</p> <p>JACK MCARDLE 1111 VAN VOORHIS ROAD MORGANTOWN, WV 26505 PHONE: 877-202-4899 FAX: 304-598-6513 E-MAIL: JACK.MCARDLE@DOBSON.NET</p> <p>STATEWIDE CONTRACT FOR CELL SERVICE</p>					
					<p>WV STATE PURCHASING DIVISION ADMINISTRATION UNIT CERTIFIED ENCUMBERED</p> <p>NOV - 8 2006</p> <p><i>Beverly Toler</i></p>

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE *BS 711-5-a*

OPEN END
 TOTAL

Approved for
ONE FISCAL YEAR
Samuel Wayfield

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY *Betty Francisco*
 PURCHASING DIVISION AUTHORIZED SIGNATURE

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of acceptance of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this Order will: [a] conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; [b] be merchantable and fit for the purpose intended; and/or [c] be free from defect in material and workmanship.
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the Seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract is automatically null and void, and is terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
CPHONE07C

PAGE
2

BLANKET RELEASE
00

CORRECT PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS PURCHASE ORDER SHOULD BE DIRECTED TO THE BUYER AS NOTED BELOW.

CHANGE ORDER

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

INVOICE TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR
 *113154636 304-641-4000
 CELLULAR ONE
 1111 VAN VOORHIS ROAD
 MORGANTOWN WV 26505

SHIP TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN	FUND
11/01/2006		NET 30		133557306	
SHIP VIA		F.O.B		FREIGHT TERMS	ACCOUNT NUMBER
BEST WAY		DESTINATION		PREPAID	MUL-MUL
LINE	QUANTITY	UOP	VENDOR ITEM NO.	UNIT PRICE	AMOUNT
	DELIVERY DATE	CAT.NO.	ITEM NUMBER		
	<p>THIS AWARD IS PER THE FOLLOWING:</p> <ol style="list-style-type: none"> 1. REQUEST FOR QUOTATION DATED 09/07/2006, AND ALL ADDENDA THERETO 2. CPHONE07 SPECIFICATIONS, 26 PAGES 3. VENDOR'S BID - UNDATED <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON NOVEMBER 1, 2006 AND EXTENDS FOR A PERIOD OF TWO (2) YEARS OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p>				
<p>IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/></p>					TOTAL

BETTY FRANCISCO

304-558-0468

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
CPHONE07C

PAGE
3

BLANKET RELEASE
00

CORRECT PURCHASE ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS PURCHASE ORDER SHOULD BE DIRECTED TO THE BUYER AS NOTED BELOW.

CHANGE ORDER

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

INVOICE TO	ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER
------------	--

VENDOR	*113154636 304-641-4000
	CELLULAR ONE
	1111 VAN VOORHIS ROAD
	MORGANTOWN WV 26505

SHIP TO	ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER
---------	--

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
11/01/2006		NET 30		133557306			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO.	ITEM NUMBER				
<p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p>							
IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/>							TOTAL

BETTY FRANCISCO

304-558-0468

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
CPHONE07C

PAGE
4

BLANKET RELEASE
00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

INVOICE TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR

*113154636 304-641-4000
 CELLULAR ONE
 1111 VAN VOORHIS ROAD
 MORGANTOWN WV 26505

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
11/01/2006		NET 30		133557306			
SHIP VIA		F.O.B		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT.NO.	ITEM NUMBER				
<p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A LOCAL BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY FOR ORDERS THAT ARE LESS THAN \$2,500 AS A CONDITION OF AWARD.</p>							
IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE <input type="checkbox"/>							TOTAL

BETTY FRANCISCO

304-558-0468

BY _____
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

Scenario # 1: (10% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	75	N/A	100	100
2. Monthly Plan Cost	N/A	N/A	\$16.80	\$16.80
3. Cost per additional minute (over included minutes)	30	\$0.35	\$1.75 (Required minimum x unit cost)	\$1.75 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$18.55	\$18.55
Scenario #1 Total: (sub-total x 290)	N/A	N/A	\$5,379.50	\$5,379.50

ATTACHMENT A-5

Scenario # 2: (50% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if no cost, enter 0)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	250	N/A	300	300
2. Monthly Plan Cost	N/A	N/A	\$29.05	\$29.05
3. Cost per additional minute (over included minutes)	30	\$.35	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$29.05	\$29.05
Scenario #2 Total: (sub-total x 1450)	N/A	N/A	\$42,122.50	\$42,122.50

Scenario # 3: (30% of State's estimated 2900 users)

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	500	N/A	500	500
2. Monthly Plan Cost	N/A	N/A	\$33.20	\$33.20
3. Cost per additional minute (over included minutes)	30	\$.35	\$10.50 (Required minimum x unit cost)	\$10.50 (Required minimum x unit cost)
4. Cost per Long-distance minute (calling outside home area)	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
5. Cost per Roaming minutes (placing calls while outside "home area")	30	\$0.00	\$0.00 (Required minimum x unit cost)	\$0.00 (Required minimum x unit cost)
Sub-total: (add 2+3+4+5)	N/A	N/A	\$43.70	\$43.70
Scenario #3 Total: (sub-total x 870)	N/A	N/A	\$38,019.00	\$38,019.00

Scenario # 4: (10% of State's estimated 2900 users)

Note: Plan includes no long distance and no roaming charges within the continental United States.

Plan Features (included in 2.4)	Required Minimum	Unit Cost (if applicable)	Vendor(s) 1year Plan Response	Vendor(s) 2 year Plan Response
1. Included minutes	Unlimited	N/A	Unlimited	Unlimited
2. Monthly Plan Cost	N/A	N/A	\$63.00	\$63.00
Scenario #4 Total: (monthly cost x 290)	N/A	N/A	\$18,270.00	\$18,270.00

TOTALS

**Cost Totals:
One Year Plan**

Scenario #1 \$5,379.50
 Scenario #2 \$42,122.50
 Scenario #3 \$38,019.00
 Scenario #4 \$18,270.00
GRAND TOTAL: \$103,791.00

**Cost Totals:
Two Year Plan**

Scenario #1 \$5,379.50
 Scenario #2 \$42,122.50
 Scenario #3 \$38,019.00
 Scenario #4 \$18,270.00
GRAND TOTAL: \$103,791.00

ATTACHMENT B

POOLED CALLING PLAN - 2 year pricing

Note: Plan includes no long distance and no roaming charges within the continental United States.

Column A Plan Features (included in 2-3)	Column B Required Minimum	Column C Vendor(s) 2 year Plan Response (Monthly base cost for 2 lines)	Column D Cost per additional minute (over included minutes)	Column E Monthly Per line charge, if applicable. (If not applicable enter 0)	Column F Maximum # of lines (Column A) - 2 lines (included in Column C) x Monthly per line charge (Column E) if not applicable, enter 0	Column G Total Monthly Cost - 2 year plan (Column C + Column F)	Column I Total 1 Year Cost - (Column G x 24 months)	Column J Rollover Minutes? (Yes or No)
Up to 10 lines	100 minutes	\$	\$	\$	\$	\$	\$2,303.04	No
Up to 10 lines	750 minutes	\$	\$	\$	\$	\$	\$2,303.04	No
Up to 15 lines	3750 minutes	\$	\$	\$	\$	\$	\$3,862.68	No
Up to 20 lines	10,000 minutes	\$	\$	\$	\$	\$	\$6,732.63	No
Up to 50 lines	30,000 minutes	\$	\$	\$	\$	\$	\$17,419.78	No
GRAND TOTAL	N/A	N/A	N/A	N/A	N/A	N/A	\$32,621.17	N/A

ATTACHMENT C

FLAT RATE/"PAY AS YOU GO" CALLING PLAN

Note: Plan includes no long distance and no roaming charges within the continental United States.

Plan Features (included in 2.3)	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
1. Monthly Service Fee per line (if applicable)	N/A	\$0.00	\$0.00
2. Cost per minute	N/A	\$.25	\$.25
3. 100 minutes of usage (estimate) (multiply cost per minute x 100)	N/A	\$25.00	\$25.00
Total: (add 1+3)	N/A	\$25.00	\$25.00

ATTACHMENT D**DATA COST SHEET
(for PDA data usage)**

**VENDOR SHOULD IDENTIFY DEVICE TYPE BEING QUOTED
(such as Blackberry, Treo or Windows Mobile)**

Scenario #1: **Device: Blackberry**
**Plan includes unlimited data usage with no roaming charges within the
Continental United States.**

	Required Minimum	Vendor(s) 1 year Plan Response	Vendor(s) 2 year Plan Response
Included in Plan	Unlimited	N/A	N/A
1. Monthly Charge	N/A	\$50	\$50
Total: (Monthly Charge x 12)	N/A	\$600	\$600

Cost Totals:
One Year Plan

Scenario #1 \$600.00

Cost Totals:
Two Year Plan

Scenario #1 \$600.00

State of West Virginia - State Price List

Feature Pricing	Feature Monthly Charge	Monthly cost per line of service
Designated "home" landline number	\$1.99	\$1.99
Call Waiting	Included	\$0.00
Call Forwarding	Included	\$0.00
6-Way Conference Calling	Included	\$0.00
Caller ID	Included	\$0.00
On-line Electronic Billing	Included	\$0.00
Monthly Billing - Hard Copy	Included	\$0.00
Paging Capability - Cellular phone only	Included	\$0.00
Basic Voicemail	Included	\$0.00
Incoming Text Messages (160 character length - outgoing messages \$.10)	Included	\$0.00
7:00 pm Night & Weekend start time	\$5.00	\$5.00
Lock Line - handset insurance on most voice units	\$4.99	\$4.99
		Replacement Cost
Wireless Device Pricing	Price	
EDGE Card - Wireless Data Card	\$149.99	\$199.99
LG 1500	Free	\$110.99
Nokia 6030	Free	\$111.99
Nokia 6061	\$19.99	\$99.99
Motorola V235 - with camera	\$49.99	\$169.99
Motorola V3 RAZR - with camera	\$79.99	\$234.99
Nokia 6101	\$49.99	\$182.99
Sony Ericsson Z520 - with camera	\$59.99	\$179.99
RIM 7100g	\$199.99	\$369.99
RIM 7280	\$199.99	\$399.99
RIM 7290	\$259.99	\$412.99
RIM 7780	\$199.99	\$524.99
RIM 8700	\$299.99	\$482.99
RIM 7130g	\$199.99	\$442.99
HP i-PAQ	\$379.99	\$562.99
Treo 650	\$379.99	\$562.99
		Replacement Cost
Wireless Accessories Pricing (If not included free in proposal)	Price	
Bluetooth Headset	\$39.99	\$39.99
Car Chargers	\$14.99	\$14.99
Leather cases	\$9.99	\$9.99
AC wall charger	\$17.99	\$17.99
Bluetooth Adapter for Laptop	\$44.99	\$44.99
Data Cable Kits	\$49.99	\$49.99
Replacement cellular batteries	\$49.99	\$49.99
Drive Time Antennas	\$24.99	\$24.99
Car Kits	\$249.99	\$249.99
3 watt booster	\$275.99	\$275.99

*Note: Prices listed above exclude sales tax and other fees, if applicable.
Pricing does not include volume AHAD discounts*

State of West Virginia - State Price List

Data Pricing (Does not include the volume AHAD discount)	Feature MRC	Monthly cost per line of service
Blackberry Unlimited Data Package	\$50.00	\$50.00
Treo or HP i-PAQ Unlimited Data Package	\$40.00	\$40.00
AC wall charger	\$4.99	\$4.99
Signalink Basic - 25 multimedia messages, 1MB data usage and 250 Outgoing text messages. Additional outgoing text messages are \$.10 each. Additional incoming or outgoing multimedia messages are \$.25 each. Data usage beyond your package allotment is \$.01 per KB	\$7.99	\$7.99
Signalink Plus - 75 multimedia messages, Unlimited data usage and 750 outgoing text messages, 1ringtone or graphic download per month. Additional outgoing text messages are \$.10 each. Additional incoming or outgoing multimedia messages are \$.25 each. Data usage beyond your package allotment is \$.01 per KB	\$14.99	\$14.99
Signalink Premium - 150 multimedia messages, Unlimited data usage and 1,500 outgoing text messages, 2ringtone or graphic download per month. Additional outgoing text messages are \$.10 each. Additional incoming or outgoing multimedia messages are \$.25 each. Data usage beyond your package allotment is \$.01 per KB	\$19.99	\$19.99
Signalink Text Messaging - 25 Included Outgoing messages	\$1.99	\$1.99
Signalink Text Messaging - 100 Included Outgoing messages	\$4.99	\$4.99
Signalink Text Messaging - 500 Included Outgoing messages	\$9.99	\$9.99
Signalink Text Messaging - Unlimited Outgoing messages	\$24.99	\$24.99
Evaluation Program for BES v3.6 for Microsoft Exchange - BlackBerry Evaluation program is designed to assist efforts in providing customer trials. Includes a complete copy of the server software, packaging and documentation. The evaluation program provides a temporary SRP key that allows the server software to connect to the wireless network for a total of 74 days (60 day evaluation and 14 day migration)	\$100.00	\$100.00
CAL for BES v3.6 for Microsoft Exchange (100 pack) - CAL authorize an additional 100 users to connect to the BES.	\$19.99	\$4,999.00
CAL for BES v3.6 for Microsoft Exchange (10 pack) - CAL authorizes an additional 10 users to connect to the BES.	\$4,999.00	\$19.99
CAL for BES v3.6 for Microsoft Exchange (Single) - CAL authorizes an additional user to connect to the BES.	\$80.00	\$80.00
Software Upgrade Program for BES v3.6 for Microsoft Exchange	\$999.99	\$999.99
CD-ROM Upgrade for Software Upgrade Program Members for BES v3.6 for Microsoft Exchange - The CD-ROM upgrade provides eligible Software Upgrade Program members a method to purchase a physical copy of the v3.6 software and associated documentation.	\$50.00	\$50.00
One-time Upgrade for BES v3.6 for Microsoft Exchange - The one time upgrade is designed for customers who do not wish to subscribe to one of the optional annual programs that provide software upgrades.	\$1,999.00	\$1,999.00

*Note: Prices listed above exclude sales tax and other fees, if applicable.
Pricing does not include volume AHAD discounts*