



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Purchase Order

PURCHASE ORDER NO.
 AEBATT07

PAGE
 1

BLANKET RELEASE
 00

CORRECT PURCHASE ORDER NUMBER
 MUST APPEAR ON ALL PACKAGES,
 INVOICES, AND SHIPPING PAPERS.
 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 3

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

AGENCY COPY

INVOICE TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

VENDOR
 *709043114 304-949-2841
 TAYLOR & BLACKBURN BATTERY CO
 HC 81 BOX 392A

 HERNSHAW WV 25107

SHIP TO
 ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED		TERMS OF SALE		FEIN/SSN		FUND	
08/20/2007		NET 30		550533323			
SHIP VIA		F.O.B.		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
0001	06/30/2006	LS	060-12		.00000		
CHANGE ORDER #03 EFFECTIVE AUGUST 20, 2007 PRICES ARE PER THE ATTACHED PRICING PAGES. NO OTHER CHANGES. AUTOMOTIVE AND EQUIPMENT STORAGE BATTERIES							
PREVIOUS PO TOTAL==>					OPEN END		
PO NET CHANGE (+)==>							
						PURCHASING DIVISION CERTIFIED ENCUMBERED AUG 21 2007 <i>Beverly Tolson</i>	
						OPEN END	
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

Dwayne Wayfield

JO ANN ADKINS 304-598-8802

BY *[Signature]*
 PURCHASING DIVISION AUTHORIZED SIGNATURE

APPROVED AS TO FORM BY
 ASSISTANT ATTORNEY GENERAL

**GENERAL TERMS & CONDITIONS
PURCHASE ORDER/CONTRACT**

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer {b} be merchantable and fit for the purpose intended and/or {c} be free from defect in material and workmanship.
8. **CANCELLATION:** The Director or Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor / contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR ü160.103) and will be disclosing Protected Health Information (45 CFR ü160.103) to the vendor.

Taylor Blackburn Battery



A SUBSIDIARY OF **EAST PENN manufacturing co., inc.**



Date: August 3, 2007

To: JoAnn Adkins, Senior Buyer
State of West Virginia
Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

From: Randy Woodruff
District Sales Manager
Taylor Blackburn Battery Company

Subject: CONTRACT # AEBATT07

Dear Valued Customer,

I would like to thank you for your business and your continued support of our products. The past 13 months has presented many challenges to our industry. The State of West Virginia has surely been feeling the impact of increase in raw materials on the cost of finished products they purchase. Taylor Blackburn Battery Company is not immune from those price increases. At the time of the rewarded bid (AEBATT07) July 7, 2006 Taylor Blackburn Battery Company was working from December, 2005 lead at \$68.30 per hundred pounds. In November 2006 lead moved to \$82.63 per hundred pounds. In July 2007 lead moved to \$124.00 per hundred pounds. Since July of 2006 to July of 2007 lead has risen from \$76.05 to \$124.00 per hundred pounds. Due to these increases, Taylor Blackburn Battery Company has received there second price increase in 13 months.

Taylor Blackburn Battery Company's first average automotive price increase was 6.3% in February 2007. Taylor Blackburn Battery Company's second average automotive price increase was 8.7% in August 2007. This is a total average automotive price increase of 15%. Taylor Blackburn Battery Company also continues to experience additional cost increases in fuel, health care, and etc.

Taylor Blackburn Battery Company has always strives to provide The State of West Virginia with the highest quality products and competitive pricing. However due mainly to the lead changes referenced above for Taylor Blackburn Battery Company to remain a viable partner, we are asking The State of West Virginia to accept a new price list with an increase of 12% from their current price list. All other terms of the current contract (AEBATT07) remaining the same.

Taylor Blackburn Battery Company thanks you in advance for your understanding and support regarding this matter.

Sincerely,

Randy Woodruff
District Sales Manager

EAST PENN manufacturing co., inc.

P.O. BOX 147, DEKA ROAD • LYON STATION, PA 19536-0147
PHONE: 610-682-6361 • FAX: 610-682-4781



January 4, 2006

TO: All Accounts

Enclosed are your new price sheets effective February 6, 2006. Your prices reflect an increase in lead from \$57.75 to \$60.75 per cwt. In addition to a small economic increase (East Penn's first economic increase in over 8 years).

Platt's Metals Week – North American Producer's Lead Index is used by East Penn to monitor and measure the movement in the price of lead. The Platt's Metals Week monthly average for November was \$60.86 per hundred pounds (\$0.6086 per pound). This price continues to rise. The daily prices for December were between \$64.56 – 64.89 per hundred pound (\$0.6456 - \$0.64.89 per pound). Therefore, it necessary to increase our prices to a lead average of \$60.75 per hundred pounds (\$0.6075) to help us offset some of the increasing costs associated with this commodity. This change will still be \$0.04 per pound below the December 2005 daily average price.

In addition to lead, we continue to experience increases in fuel cost (petroleum & natural gas) effecting distribution and the manufacturing process, increased plastic costs, scrap conversion costs as well as increases in other manufacturing process and raw material costs. If the total cost of these increases were passed on to our customers, the average battery price would rise an additional 8.5% above the new 60.75 cwt. price. East Penn cannot responsibly continue to absorb all these increases and still provide our customers with the high quality products they have grown accustomed to. Therefore, we are also passing on a 3.5% economic increase to our price sheets. If necessary, please contact your East Penn representative for a detailed explanation of the changes that have occurred to the cost of lead, polypropylene, transportation and lead conversion costs recently.

Due to the lead and economic changes referenced above, the average automotive price increase is approximately 5.4%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, delivered on time, at competitive prices. Thank you for your continued support. You are truly the most important part of our business.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

Harold J. Eberly
Vice President Sales
Branded Automotive Batteries

HJE/cm

EAST PENN manufacturing co., inc.

**P.O. BOX 147, DEKA ROAD • LYON STATION, PA 19536-0147
PHONE: 610-682-6361 • FAX: 610-682-4781**



December 18, 2006

TO: All Accounts

Enclosed are your new price sheets effective February 5th, 2007. Your prices reflect an increase in lead from \$60.75 to \$69.75 per cwt.

Platt's Metals Week – North American Producer's Lead Index is used by East Penn to monitor and measure the movement in the price of lead. The *Platt's Metals Week* monthly average for October was 79.95 per hundred pounds (\$0.7995 per pound). This price continues to rise. The average weekly prices for November were between \$81.28 - \$83.45 per hundred pounds (\$0.8128 - \$0.8345 per pound). Therefore, it is necessary to increase our prices to a lead average of \$69.75 per hundred pounds (\$0.6975 per pound) to help us offset some of the increasing costs associated with this commodity. This change will still be \$0.10 per pound below the October month-end average price and \$0.137 below the average price for the week ending November 17th.
Due to the lead changes referenced above, the average automotive price increase is approximately 6.3%.

All of us at East Penn appreciate your business and thank you for allowing us to service your needs in 2006. We look forward to continuing to service your battery requirements as we begin 2007 and prepare for a great Spring battery season.

Sincerely,

EAST PENN MANUFACTURING CO., INC.

**Harold J. Eberly
Vice President Sales
Branded Automotive Batteries**

HJE/cm

EAST PENN manufacturing co., inc.

P.O. BOX 147, DEKA ROAD • LYON STATION, PA 19536-0147
PHONE: 610-682-6361 • FAX: 610-682-4781



July 12, 2007

TO: All Accounts

Enclosed are your new price sheets effective August 20th, 2007. Your prices reflect an increase in lead from \$69.75 to \$81.75 per cwt.

Platt's Metals Week – North American Producer's Lead Index is used by East Penn to monitor and measure the movement in the price of lead. The Platt's Metals Week monthly average for May was \$99.60 per hundred pounds (\$.9960 per pound). The monthly average for June was \$106.35 per hundred pound (\$1.0635) and continues to rise in July. The volatility in the current lead market is unprecedented, and as of July 12, the NAPI index was over \$1.24 per pound. Therefore, it is necessary to increase our prices to a lead average of \$81.75 per hundred pounds (\$0.8175 per pound) to help us offset some of the increasing costs associated with this commodity. This change will be almost \$0.18 per pound below the May month-end average price and \$0.245 below the average price for the month of June. Due to the lead changes referenced above, the average automotive price increase is approximately 8.7%.

East Penn strives to provide you with the highest quality product, honest and competitive ratings, delivered on time, at competitive prices. Thank you for your continued support. You are truly the most important part of our business

Sincerely,

EAST PENN MANUFACTURING CO., INC.

A handwritten signature in black ink, appearing to read "Harold J. Eberly". The signature is written in a cursive style with a prominent loop at the end.

Harold J. Eberly
Vice President Sales
Branded Automotive Batteries

HJE/cm

EAST PENN manufacturing co., inc.

P.O. BOX 147, DEKA ROAD • LYON STATION, PA 19536-0147
PHONE: 610-682-6361 • FAX: 610-682-4781



To All:

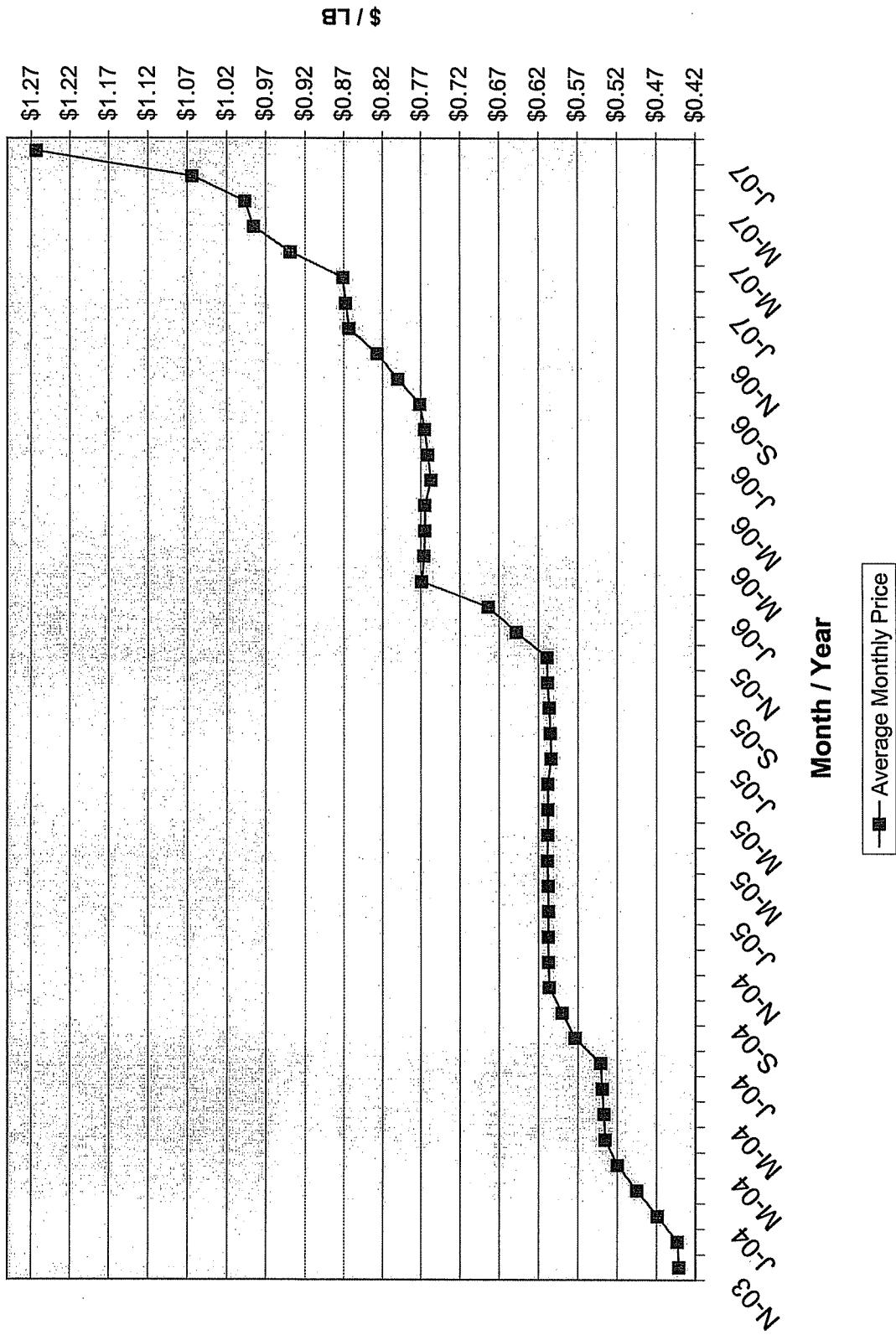
Attached please find an updated NAPI (North American Producer Index) lead graph, including the **July average of \$ 1.24/cwt.** In addition for reference, please refer to the actual NAPI monthly averages over the past 23-months:

- July 2007 = 1.24/cwt.
- June 2007 = 1.0635/cwt.
- May 2007 = 99.60/cwt.
- April 2007 = 98.53/cwt.
- March 2007 = 93.82/cwt.
- February 2007 = 87.12/cwt.
- January 2007 = 86.71/cwt.
- December 2006 = 86.31/cwt.
- November 2006 = 82.63/cwt.
- October 2006 = 79.95/cwt.
- September 2006 = 77.11/cwt.
- August 2006 = 76.47/cwt.
- July 2006 = 76.05/cwt.
- June 2006 = 75.69/cwt.
- May 2006 = 76.44/cwt.
- April 2006 = 76.46/cwt.
- March 2006 = 76.54/cwt.
- February 2006 = 76.86/cwt.
- January 2006 = 68.30/cwt.
- December 2005 = 64.77/cwt.
- November 2005 = 60.86/cwt.
- October 2005 = 60.82/cwt.
- September 2005 = 60.60/cwt.

If you have any questions or need additional information, please let me know.

PLATTS METALS WEEK (NAPI) MONTHLY LEAD AVERAGES

November 2003 - July 2007





Suggested Price List & Adjustment Costs
Effective August 20, 2007 Supersedes all previous data. Subject to change without notice.

GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		CCA @ 0°F	RESERVE CAPACITY	REF. CA @ 32°F				THRU ONE TON		EQUIPPED, MARINE, ETC.	
								WARR. MO.	COST/MO.	WARR. MO.	COST/MO.
12-VOLT INTIMATADOR™ SEALED VALVE REGULATED-AGM MAINTENANCE-FREE											
34/78	9A78DT	750	120	860	93.25	158.36	197.95	36	5.80	36	5.80
34	9A34	750	120	860	88.09	148.76	185.95	36	5.47	36	5.47
34M	9A34M	750	120	860	92.89	157.56	196.95	24	8.66	24	8.66
31	9A31	800	190	1000	127.47	215.96	269.95	24	11.91	24	11.91
12-VOLT ULTIMATE CALCIUM/SILVER MAINTENANCE FREE											
34/78	7AG78DT	800	115	940	67.31	113.56	141.95	85	1.78	30	5.03
	6AG78DT	690	100	820	58.14	98.36	122.95	70	1.86	30	4.33
75/86	7AG75DT	690	90	820	57.84	97.56	121.95	85	1.53	30	4.33
25	7AG25MF	600	90	750	50.39	84.76	105.95	85	1.33	30	3.77
35	7AG35MF	600	90	750	50.39	84.76	105.95	85	1.33	30	3.77
58	7AG58MF	540	85	670	48.01	80.76	100.95	85	1.27	30	3.60
65	7AG65MF	750	140	885	67.50	113.56	141.95	85	1.78	30	5.03
	6AG65MF	650	105	865	56.63	95.98	119.95	70	1.81	30	4.23
66	7AG66MF	750	140	885	72.40	122.36	152.95	85	1.91	30	5.40
75	7AG75MF	690	90	820	54.04	91.16	113.95	85	1.42	30	4.03
78	7AG78MF	800	115	940	64.99	109.56	136.95	85	1.72	30	4.87
79/100	7AG79/100	800	115	940	67.13	113.56	141.95	85	1.76	30	5.00
12-VOLT UNIVERSAL DUAL TERMINAL CALCIUM MAINTENANCE FREE											
24/24F/74	1024DT	930	130	1075	68.20	115.16	143.95	75	2.04	30	5.10
26/26R/70	570DT	540	80	665	45.09	75.96	94.95	60	1.68	30	3.37
34/78	778DT	875	120	1020	59.48	107.96	134.95	75	1.91	30	4.77
	678DT	690	110	820	48.90	92.76	115.95	70	1.77	30	4.13
	578DT	550	90	660	43.85	82.36	102.95	60	1.82	30	3.63
75/85/86	775DT	720	100	860	58.44	98.36	122.95	75	1.75	30	4.37
	675DT	630	90	775	52.67	88.76	110.95	70	1.69	30	3.93
	575DT	540	85	675	47.87	80.76	100.95	60	1.78	30	3.57
12-VOLT PASSENGER CAR / LIGHT TRUCK / VAN CALCIUM MAINTENANCE FREE											
22F	522FMF	425	65	540	46.60	79.16	98.95	60	1.73	30 ¥	3.47
	522FMFD	425	65	540	51.76	87.96	109.95	60	1.93	30 ¥	3.87
24/24R	524/24R	550	90	650	44.83	75.96	94.95	60	1.68	30	3.37
24	624MF	650	120	820	51.71	87.16	108.95	70	1.66	30	3.87
	624MFMD	650	120	820	61.35	103.96	129.95	70	1.97	30	4.60
	524MF	550	90	650	44.51	75.16	93.95	60	1.67	30	3.33
	424MF	440	70	550	39.92	67.16	83.95	50	1.78	30	2.97
24F	624FMF	650	120	820	51.71	87.16	108.95	70	1.66	30	3.87
	624FMFD	650	120	820	61.35	103.96	129.95	70	1.97	30	4.60
	524FMF	550	90	650	44.51	75.16	93.95	60	1.67	30	3.33
	424FMF	440	70	550	39.92	67.16	83.95	50	1.78	30	2.97
25	525MF	550	90	675	43.66	73.56	91.95	60	1.63	30	3.21
26	526MF	540	80	665	41.89	71.16	88.95	60	1.57	30	3.13
	426MF	425	60	530	37.20	63.16	78.95	50	1.66	30	2.77
26R	526RMF	540	80	665	41.89	71.16	88.95	60	1.57	30	3.13
	426RMF	425	60	530	37.20	63.16	78.95	50	1.66	30	2.77
27	727MF	850	140	1020	72.83	123.16	153.95	75	2.17	30	5.43
	627MF	675	120	820	61.86	104.76	130.95	70	1.99	30	4.63
27F	727FMF	850	140	1020	72.83	123.16	153.95	75	2.17	30	5.43
	627FMF	675	120	820	61.86	104.76	130.95	70	1.99	30	4.63
34	734MF	770	115	925	57.76	97.56	121.95	75	1.72	30	4.30
	634MF	690	110	820	51.79	87.16	108.95	70	1.66	30	3.87
	534MF	550	90	690	44.33	75.16	93.95	60	1.65	30	3.30
34R	634RMF	690	110	820	51.79	87.16	108.95	70	1.66	30	3.87
35	535MF	550	90	675	43.66	73.56	91.95	60	1.63	30	3.27
36R	636RMF	650	130	800	63.95	107.96	134.95	70	2.04	30	4.77
40R	640RMF	650	110	810	60.44	102.36	127.95	70	1.93	30	4.50
42/58R	642/58R	580	85	725	48.41	81.56	101.95	70	1.56	30	3.63
	442/58R	500	75	630	43.67	73.56	91.95	50	1.96	30	3.27
45	545MF	460	67	570	45.84	77.56	96.95	60	1.72	30	3.43
47/90	547/90	595	90	740	59.52	100.76	125.95	60	2.22	30	4.43
48/91	648/91	700	110	875	69.31	117.56	146.95	70	2.21	30	5.17
49/93	749/93	850	145	1050	80.14	135.96	169.95	75	2.40	30	6.00
50	650MF	600	108	750	81.47	138.36	172.95	70	2.61	30	6.10
51	551MF	450	70	550	44.44	75.16	93.95	60	1.67	30	3.33
51R	551RMF	450	70	550	44.44	75.16	93.95	60	1.67	30	3.33
55	755MF	585	95	725	57.68	97.56	121.95	75	1.72	30	4.30
	555MF	500	75	600	51.35	87.16	108.95	60	1.92	30	3.83
58	658MF	580	85	725	40.02	78.36	97.95	70	1.49	30	3.47
	558MF	500	75	630	37.14	72.76	90.95	60	1.60	30	3.20
	458MF	430	70	520	36.09	68.76	85.95	50	1.82	30	3.03
58R	658RMF	580	85	725	41.14	78.36	97.95	70	1.49	30	3.47
62	562MF	480	80	590	50.87	86.36	107.95	60	1.90	30	3.80
64	664MF	630	115	785	55.33	107.96	134.95	70	2.04	30	4.77
65	665MF	880	150	1040	67.19	113.56	141.95	70	2.16	30	5.03
	565MF	650	130	865	55.59	94.36	117.95	60	2.08	30	4.17
70	570MF	540	80	665	43.24	72.76	90.95	60	1.63	30	3.23
75	775MF	720	100	860	44.65	88.76	110.95	75	1.57	30	3.93
	675MF	630	90	775	43.51	83.16	103.95	70	1.59	30	3.70
	575MF	540	85	675	41.33	75.16	93.95	60	1.65	30	3.30
78	778MF	770	115	925	59.23	99.96	124.95	75	1.77	30	4.43
	678MF	690	110	820	52.98	89.56	111.95	70	1.70	30	3.97
	578MF	550	90	690	44.96	75.96	94.95	60	1.68	30	3.37
85	685MF	720	100	860	50.79	85.56	106.95	70	1.63	30	3.80
86	586MF	540	85	675	45.34	76.76	95.95	60	1.70	30	3.40

GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		CCA @ 0°F	RESERVE CAPACITY	REF. CA @ 32°F				THRU ONE TON	WARR. MO.	COST/MO.	EQUIPPED, MARINE, ETC.
12-VOLT AGM BATTERY											
MIATA	8AMU1R	320	45	400	68.99	117.56	146.95	30	4.90	18	8.16
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		CCA @ 0°F	RESERVE CAPACITY	20 AH RATE				THRU ONE TON	WARR. MO.	COST/MO.	EQUIPPED, MARINE, ETC.
12-VOLT EUROPEAN PASSENGER CAR-LIGHT TRUCK-VAN CALCIUM/SILVER MAINTENANCE-FREE											
40R	640RMF	650	110	50	60.44	102.36	127.95	70	1.93	30	4.50
41	641MF	660	110	64	65.64	111.16	138.95	70	2.10	30	4.90
42	642MF	475	70	40	50.18	84.78	105.95	70	1.60	30	3.73
47	647MF	600	95	60	58.22	98.36	122.95	70	1.87	30	4.37
48	9AGM48	760	120	70	89.81	151.96	189.95	70	2.87	30	6.70
	648MF	700	120	70	69.82	118.36	147.95	70	2.24	30	5.23
49	9AGM49	900	180	95	111.64	188.76	235.95	70	3.57	30	8.33
	649MF	875	185	100	78.61	132.76	165.95	70	2.51	30	5.87
90	690MF	520	90	45	52.79	89.56	111.95	70	1.69	30	3.93
91	691MF	600	110	50	62.73	106.36	132.95	70	2.01	30	4.70
93	693MF	800	145	65	73.34	123.96	154.95	70	2.34	30	5.47
94R	694RMF	650	133	80	94.11	159.16	198.95	70	3.01	30	7.03
97R	697RMF	600	95	60	58.82	99.16	123.95	70	1.89	30	4.40
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		CCA @ 0°F	RESERVE CAPACITY	REF @ 32°F				THRU ONE TON	WARR. MO.	COST/MO.	EQUIPPED, MARINE, ETC.
12-VOLT VINTAGE VEHICLES & LIGHT COMMERCIAL											
3EE	403E	400	95	485	67.41	114.36	142.95	—	—	30	5.03
	403ED	400	95	485	67.41	114.36	142.95	—	—	30	5.03
29NF	429NF	390	100	465	86.40	147.16	183.95	—	—	30	6.47
	429NFD	390	100	465	86.40	147.16	183.95	—	—	30	6.47
53	353	290	62	360	73.82	125.56	156.95	—	—	20	8.25
	353D	290	62	360	73.82	125.56	156.95	—	—	20	8.25
6-VOLT LIGHT TRUCK / FARM TRACTOR / PASSENGER CAR / OLDER MODEL PASSENGER CARS											
1	701MF	625	130	770	39.42	67.16	83.95	—	—	20	4.40
2E	402E	620	190	750	90.31	154.36	192.95	—	—	20	10.10
	402ED	620	190	750	90.31	154.36	192.95	—	—	20	10.10
19L	319L	440	120	560	60.23	103.16	128.95	—	—	20	6.75
	319LD	440	120	560	60.23	103.16	128.95	—	—	20	6.75
8-VOLT COMMERCIAL SERVICE											
1	801	520	102	650	56.71	95.96	119.95	—	—	24	5.29
	801D	520	102	650	56.71	95.96	119.95	—	—	24	5.29
6-VOLT HEAVY-DUTY COMMERCIAL SERVICE											
1	901MF	650	180	815	46.77	79.16	98.95	—	—	30	3.50
	901MFD	650	180	815	49.56	83.96	104.95	—	—	30	3.70
2	902	780	215	940	55.12	93.56	116.95	—	—	30	4.13
	902D	780	215	940	58.33	99.16	123.95	—	—	30	4.37
3D	903DY	1400	675	1660	228.73	389.56	486.95	—	—	30	17.10
3EH	93EH	925	250	1095	65.32	110.36	137.95	—	—	30	4.87
	93EHD	925	250	1095	65.32	110.36	137.95	—	—	30	4.87
4	904MF	1000	270	1220	60.33	102.36	127.95	—	—	30	4.50
4EH	94EH	850	320	1000	86.48	147.16	183.95	—	—	30	6.47
	94EHD	850	320	1000	86.48	147.16	183.95	—	—	30	6.47
5D	905D	880	300	1100	74.09	125.56	156.95	—	—	30	5.53
	905DY	880	300	1100	74.09	125.56	156.95	—	—	30	5.53
7D	907D	950	350	1120	87.18	147.96	184.95	—	—	30	6.50
	907DY	950	350	1120	87.18	147.96	184.95	—	—	30	6.50
12-VOLT HEAVY DUTY COMMERCIAL SERVICE											
3ET	93ET	500	120	625	70.18	119.16	148.95	—	—	30	5.23
	93ETD	500	120	625	70.18	119.16	148.95	—	—	30	5.23
4D	804D	900	260	1100	87.90	178.36	222.95	—	—	30	7.90
	904D	1010	290	1235	99.24	187.16	233.95	—	—	30	8.30
904DY	1010	290	1235	103.95	202.36	252.95	—	—	30	8.97	
	94DLT	900	240	1065	83.38	165.56	206.95	—	—	30	7.33
94DLTD	900	240	1065	87.51	165.56	206.95	—	—	30	7.33	
	8D	708D	1100	325	1340	96.13	199.96	249.95	—	—	30
908D		1375	430	1630	123.05	225.56	281.95	—	—	30	10.03
908DY	1375	430	1630	134.38	245.56	306.95	—	—	30	10.90	
	908DMF	1450	450	1790	145.47	263.16	328.95	—	—	30	11.70
16TF	916TF	485	210	590	167.01	283.96	354.95	—	—	30	12.47
	916TFD	485	210	590	171.07	283.96	354.95	—	—	30	12.47
17TF	917TF	530	150	630	87.07	179.16	223.95	—	—	30	7.87
	917TFD	530	150	630	91.36	179.16	223.95	—	—	30	7.87
28	928MF	535	100	660	74.17	125.56	156.95	—	—	30	5.53
	928MFD	535	100	660	79.79	135.16	168.95	—	—	30	5.97
30H	930H	550	125	695	50.68	103.16	128.95	—	—	30	4.57
	930HD	550	125	695	57.41	107.96	134.95	—	—	30	4.77
1130HMF	850	180	1040	69.43	124.76	155.95	—	—	30	5.53	
31	VL31	650	145	810	45.26	102.36	127.95	—	—	30	4.53
	1031MF	760	170	910	60.38	111.96	139.95	—	—	30	4.97
	1131MF	925	170	1110	66.28	122.36	152.95	—	—	30	5.43
	1131XMF	1000	185	1190	71.48	128.76	160.95	—	—	30	5.70
	1131XMFD	1000	185	1190	81.86	151.16	188.95	—	—	30	6.67
1231MF	1125	195	1260	77.56	138.36	172.95	—	—	30	6.13	
31P	VL31P	650	145	810	45.26	102.36	127.95	—	—	30	4.53
	1031PMF	760	170	910	60.38	111.96	139.95	—	—	30	4.97
	1131PMF	925	170	1110	66.28	122.36	152.95	—	—	30	5.43
	1131XPMF	1000	185	1190	71.55	128.76	160.95	—	—	30	5.70
	1231PMF	1125	195	1260	77.56	138.36	172.95	—	—	30	6.13

GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO			
		CCA @ 0°F	RESERVE CAPACITY	REF. CA @ 32°F				THRU ONE TON		EQUIPPED, MARINE, ETC.			
							WARR MO.	COST/MO.	WARR. MO.	COST/MO.			
12-VOLT HVY DUTY COMMERCIAL SEVERE SERVICE/DUAL PURPOSE													
31	DP31CS	650	180	810	71.55	119.95	149.95	—	—	30 †	5.33		
	DP31PCS	650	180	810	71.55	119.95	149.95	—	—	30 †	5.33		
	7T31	700	190	910	80.24	135.16	168.95	—	—	30 †	6.00		
12-VOLT MARINE / RV STARTING CALCIUM MAINTENANCE-FREE													
24	SS24M7	875	125	1000	70.16	114.36	142.95	—	—	24	6.33		
	SS24M6	650	120	820	52.35	89.56	111.95	—	—	24	4.96		
	SS24M5	550	90	650	44.91	77.56	96.95	—	—	24	4.29		
	SS24M4	440	70	550	40.94	68.76	85.95	—	—	24	3.79		
27	SS27M6	750	182	925	81.93	125.56	156.95	—	—	24	6.96		
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL					SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		CCA @ 0°F	MCA @ 32°F	MINS @ 23A	MINS @ 25A	20 AH RATE				THRU ONE TON		EQUIPPED, MARINE, ETC.	
									WARR MO.	COST/MO.	WARR. MO.	COST/MO.	
12-VOLT MARINE / RV DUAL PURPOSE STARTING/DEEP CYCLE SERVICE													
24	SSDP24	525	650	140	120	65	53.54	94.36	117.95	—	—	24	5.25
27	SSDP27	625	770	175	150	80	60.42	107.16	133.95	—	—	24	5.96
31	SSDP31DT	650	810	205	182	100	78.13	127.96	159.95	—	—	24	7.12
12-VOLT MARINE / RV DUAL PURPOSE STARTING/DEEP CYCLE SERVICE													
24	SSDC24	500	625	150	130	75	67.14	107.16	133.95	—	—	24	5.96
27	SSDC27	575	715	200	175	90	77.07	126.36	157.95	—	—	24	7.00
31	SSDC31DT	650	810	225	185	105	91.56	144.76	180.95	—	—	24	8.00
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL				SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO		
		CCA @ 0°F	MCA @ 32°F	8 AH RATE	6 AH RATE				THRU ONE TON		EQUIPPED, MARINE, ETC.		
									WARR MO.	COST/MO.	WARR. MO.	COST/MO.	
8-VOLT MARINE AND INDUSTRIAL													
	8V195	980	1170	170	166		175.31	271.16	338.95	—	—	24	14.87
	8V195D	980	1170	170	166		175.31	271.16	338.95	—	—	24	14.87
	819	510	610	167	158		230.61	355.96	444.95	—	—	24	19.58
	819D	510	610	167	158		230.61	355.96	444.95	—	—	24	19.58
	821	530	635	187	177		245.35	379.16	473.95	—	—	24	20.83
	821D	530	635	187	177		245.35	379.16	473.95	—	—	24	20.83
	825	730	870	224	212		293.13	451.96	564.95	—	—	24	24.87
	825D	730	870	224	212		293.13	451.96	564.95	—	—	24	24.87
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO			
		MINS @ 23 A	MINS. @ 25 A	20 AH RATE				THRU ONE TON		EQUIPPED, MARINE, ETC.			
								WARR MO.	COST/MO.	WARR. MO.	COST/MO.		
12-VOLT DEEP CYCLE / ELECTRIC VEHICLE / WHEELCHAIR													
U1	EVU1	54	48	31			40.61	62.36	77.95	—	—	12	6.91
22NF	EV22NF	76	68	50			65.75	101.56	126.95	—	—	12	11.16
24	EV24	150	130	75			69.95	107.16	133.95	—	—	12	11.91
27	EV27	200	175	90			82.53	126.36	157.95	—	—	12	14.00
31	EV31	230	210	110			112.22	171.96	214.95	—	—	12	19.08
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL			SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO			
		CCA @ 0°F	RESERVE CAPACITY	20 AH RATE				THRU ONE TON		EQUIPPED, MARINE, ETC.			
								WARR MO.	COST/MO.	WARR. MO.	COST/MO.		
ORDNANCE													
2HN	2HND	400	75	—			81.68	130.36	162.95	24	6.29	24	7.16
4HN	4HND	235	28	—			109.94	175.96	219.95	24	8.54	24	9.62
6TL	6TMF	750	230	120			127.13	201.56	251.95	24	10.08	24	11.12
	6TMFD	750	230	120			135.75	214.36	267.95	24	10.75	24	11.83
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL				SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO		
		20 AH							THRU ONE TON		EQUIPPED, MARINE, ETC.		
								WARR MO.	COST/MO.	WARR. MO.	COST/MO.		
12-VOLT FLOODED CABLE TV													
27	CTVE27	99				81.55	124.76	155.95	—	—	12	13.83	
GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL					SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		20 AH RATE	6 AH RATE	MINS. DISCHARGED		THRU ONE TON				EQUIPPED, MARINE, ETC.			
				75 A	56 A	25 A			WARR MO.	COST/MO.	WARR. MO.	COST/MO.	
6-VOLT FLOOR SCRUBBER AND SWEEPER													
	8C11	235	190	120	—	—	111.37	171.16	213.95	—	—	12	18.91
	8C11D	235	190	120	—	—	110.93	171.16	213.95	—	—	12	18.91
	9C11	250	210	130	—	—	120.26	184.76	230.95	—	—	12	20.41
	9C11D	250	210	130	—	—	120.26	184.76	230.95	—	—	12	20.41
	8C6V	330	270	170	—	—	146.90	224.76	280.95	—	—	12	24.91
	8C6VD	330	270	170	—	—	146.90	224.76	280.95	—	—	12	24.91
	8L16	370	295	190	—	—	170.08	260.76	325.95	—	—	12	28.91
	8L16D	370	295	190	—	—	170.08	260.76	325.95	—	—	12	28.91
12-VOLT FLOOR SCRUBBER AND SWEEPER													
	8C12	195	160	90	—	—	181.68	279.16	348.95	—	—	12	30.83
	8C12D	195	160	90	—	—	181.68	279.16	348.95	—	—	12	30.83
	9C12	228	180	115	—	—	196.34	300.76	375.95	—	—	12	33.33
	9C12D	228	180	115	—	—	196.34	300.76	375.95	—	—	12	33.33
	8KFS	135	110	55	—	—	149.91	230.36	287.95	—	—	12	25.41
	8KFSD	135	110	55	—	—	149.91	230.36	287.95	—	—	12	25.41

GROUP NUMBER	PART NUMBER	PERFORMANCE LEVEL					SC55	SUGGESTED RETAIL	SUGGESTED LIST	PASSENGER CAR & TRUCK		OVER 1 TON: 2 WAY RADIO	
		20 AH RATE	6 AH RATE	MINS. DISCHARGED						THRU ONE TON		EQUIPPED, MARINE, ETC.	
				75 A	56 A	25 A				WARR. MO.	COST/MO.	WARR. MO.	COST/MO.
6-VOLT GOLF CAR / ELECTRIC VEHICLE / MOTIVE POWER & DEEP CYCLE SERVICE													
GC2	GC10G	190	156	100	--	--	76.24	128.76	160.95	--	--	10	17.20
	GC10P	190	156	100	--	--	76.24	128.76	160.95	--	--	10	17.20
	SSGC10	190	156	100	--	--	76.24	128.76	160.95	--	--	10	17.20
	SSGC15G	215	178	115	--	--	84.11	140.76	175.95	--	--	12	15.58
	GC15GD	215	178	115	--	--	88.31	151.16	188.95	--	--	12	16.75
	GC15P	215	178	115	--	--	84.11	140.76	175.95	--	--	12	15.58
	SSGC15	215	178	115	--	--	84.11	140.76	175.95	--	--	12	15.58
	GC25	235	--	132	--	488	102.69	158.36	197.95	--	--	12	17.58
	GC25G	235	--	132	--	488	102.69	158.36	197.95	--	--	12	17.58
GC2H	GC45G	244	--	145	--	530	114.10	175.16	218.95	--	--	12	19.41
8-VOLT GOLF CAR / ELECTRIC VEHICLE / MOTIVE POWER & DEEP CYCLE SERVICE													
GC8	SSGC8V	165	--	85	121	318	97.80	155.16	193.95	--	--	12	17.16
12-VOLT GOLF CAR / ELECTRIC VEHICLE / MOTIVE POWER & DEEP CYCLE SERVICE													
24I/26	426G	425	60	530			47.52	65.56	81.95	--	--	12	7.25
LAWN MOWER / GARDEN TRACTOR / SMALL ENGINE CALCIUM MAINTENANCE-FREE													
U1	SS5U1L	165	--	190	20.93	36.76	45.95	--	--	--	--	12	4.08
	SS7U1L	195	--	235	21.88	38.36	47.95	--	--	--	--	12	4.25
	SS8U1L	230	--	275	23.32	40.76	50.95	--	--	--	--	12	4.50
	SS9U1L	275	--	335	24.73	43.96	54.95	--	--	--	--	12	4.83
	9U1LD	275	--	335	28.05	50.36	62.95	--	--	--	--	12	5.50
	SS11U1L	350	--	410	30.91	55.16	68.95	--	--	--	--	12	6.08
U1R	SS5U1R	165	--	190	20.93	36.76	45.95	--	--	--	--	12	4.08
	SS7U1R	195	--	235	21.88	38.36	47.95	--	--	--	--	12	4.25
	SS8U1R	230	--	275	23.32	40.76	50.95	--	--	--	--	12	4.50
	SS9U1R	275	--	335	24.73	43.96	54.95	--	--	--	--	12	4.83
	9U1RD	275	--	335	28.05	50.36	62.95	--	--	--	--	12	5.50
22F	522FMD	425	65	540	53.83	79.16	98.95	--	--	--	--	12	8.66
	522FMFD	425	65	540	59.78	87.96	109.95	--	--	--	--	12	9.66
22NF	SS322NF	345	58	415	39.09	71.16	88.95	--	--	--	--	12	7.83
	322NFD	345	58	415	41.70	71.16	88.95	--	--	--	--	12	7.83
TYPE NO.	VOLTS	CCA @ 0 F	RES. CAP. 80 F	MIN. DISC 15 AMPS	SC55	SUGGESTED RETAIL	SUGGESTED LIST	WARRANTY INFO. (MONTHS)					
								FREE REPL.	PRO-RATE	TOTAL	COST / MO.		
AGM SEALED VALVE-REGULATED													
8AU1	12	240	48	98	60.47	78.42	105.95	3	3	6	17.66		
8A22NF	12	280	90	108	97.25	117.44	169.95	3	3	6	28.33		
8A24	12	470	140	280	125.65	149.43	218.95	12	24	36	6.08		
8A27	12	580	175	330	150.13	180.02	261.95	12	24	36	7.28		
8A31DT	12	800	190	348	161.17	191.18	281.95	12	24	36	7.83		
8A4D	12	1110	380	745	295.29	360.43	515.95	12	24	36	14.33		
8A8D	12	1350	480	953	353.72	433.35	617.95	12	24	36	17.17		
8AGC2	6	690	380	718	172.60	199.01	300.95	3	9	12	25.08		

SYMBOLS:

- ∞ To be discontinued when stock is depleted.
 - † 12 months in deep cycle service
 - # 12 month in Lawn & Garden service.
- Refer to this page for adjustment cost/month.

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- 1 Quart Pack
- 6 Quart Pack
- 5 GallonPack

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Purchase Order

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BLANKET RELEASE
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CORRECT PURCHASE ORDER NUMBER
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 QUESTIONS CONCERNING THIS PUR-
 CHASE ORDER SHOULD BE DIRECTED
 TO THE BUYER AS NOTED BELOW.

CHANGE ORDER
 3

SEE REVERSE SIDE FOR
 TERMS AND CONDITIONS

INVOICE TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

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 TAYLOR & BLACKBURN BATTERY CO
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 BY ORDER

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08/20/2007		NET 30		550533323			
SHIP VIA		F.O.B.		FREIGHT TERMS		ACCOUNT NUMBER	
BEST WAY		DESTINATION		PREPAID		MUL-MUL	
LINE	QUANTITY	UOP	VENDOR ITEM NO.		UNIT PRICE	AMOUNT	
	DELIVERY DATE	CAT. NO.	ITEM NUMBER				
RECEIPT TICKET FOR PURCHASE ORDER: AEBATT07							
LINE	CATNO	ITEM NUMBER	DESCRIPTION		QTY	DATE	
0001	060-12		AUTOMOTIVE AND EQUIPMENT STORAGE BA				
			SIGNATURE _____		DATE _____		
						TOTAL	

IF APPROVAL AS TO FORM IS REQUIRED BY ATTORNEY GENERAL, CHECK HERE

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 ASSISTANT ATTORNEY GENERAL

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