



House Bill 2819 Aims to End WV Surplus

During the 2017 Legislative Session, House Bill 2819 has been introduced, which would eliminate the West Virginia State Agency for Surplus Property (WVSASP). For the many eligible organizations who utilize WVSASP, this could have a major impact on their operations.

All local government entities, including both counties and cities, as well as nonprofits and other eligible organizations are eligible to receive retired state property, in addition to donated federal property through the U.S.

General Services Administration. WVSASP is responsible for administering the sale or donation of this state and federal property. The previously mentioned qualifying organizations also receive “first choice” of state assets available for sale at WVSASP before these items become available to the general public. If an asset has value, WVSASP wants it to be utilized by our eligible organizations within our communities.

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Disaster Recovery Nonprofit Group Stretches its Dollars Thanks to Affordable Surplus Merchandise

An organization dedicated to helping victims of the devastating flooding in West Virginia last summer is now able to put more money toward that effort, thanks to the West Virginia State Agency for Surplus Property (WVSASP).

The West Virginia Volunteer Organizations Active in Disaster (WV VOAD) is a humanitarian association of independent organizations that may be active in all phases of disaster. Its mission is to identify unmet needs and facilitate efficient, streamlined service delivery to those



Furnishing an office for 24 employees can be expensive and time consuming. Using grant money it had received, the WV VOAD visited the West Virginia State Agency for Surplus Property in Dunbar to conveniently buy all the items it needed at a great price.

imperiled or impacted by disaster while eliminating duplication of effort through cooperation in the four phases of disaster: preparation, response, recovery and mitigation.

The VOAD’s role is to bring orga-

nizations together and enable them to understand each other and work together.

The West Virginia chapter of

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WVSASP's Focus on Customers and Spring Savings

Winter is officially behind us, and the staff of the West Virginia State Agency for Surplus Property (WVSASP) is ready for spring! We are improving our image with a fresh new logo that represents the reuse and recycle of state property as well as our central role in state government. This new logo will soon be incorporated into our marketing and branding initiatives.

Although life seems to have moved on for most of us following last year's devastating floods, there are many families still being affected daily by the aftermath. WVSASP continues to play a big role in helping our fellow West Virginians recover following this historic event.

The West Virginia Chapter of Voluntary Organizations Active in Dis-

aster (WV VOAD) acts as a liaison among the agencies that are helping people get back on their feet. WV VOAD furnished its training center with tables, chairs and office supplies all purchased from WVSASP (see *article on page 1*) and saved money to be used in other areas of need.

WV VOAD is just one of many organizations that benefit from WVSASP, but there are others that might not be aware of our services. We invite all eligible organizations interested in doing business with WVSASP to visit our new warehouse or contact us to learn about our different services.

From our inventory of retired state property at our warehouse in Dunbar to our ability to browse and obtain federal property through the Federal Excess Personal Property Utilization and Federal Surplus Personal Property Donation Programs, chances are that WVSASP can find the item your or-

THE MANAGER'S PERSPECTIVE

ELIZABETH PERDUE



ganization needs.

Surplus remains extremely grateful to our customers who have been supportive during the 2017 Regular Legislative Session and the introduction of House Bill 2819 (see *article on page 1*), which would eliminate WVSASP. We're appreciative of our customers who have reached out with their stories of how WVSASP continues to help their organization.

WVSASP is committed to keeping our doors open and offering a helping hand to those in need. Whether you are new to our program or one of our long-time customers, we welcome each and every one of you to see what Surplus has to offer.



West Virginia State Agency
for Surplus Property

WVSurplus.gov

Customer Satisfaction Survey Brings Insights to WVSASP Operations and Ideas for Development

In an effort to better understand our customers' wants and needs, the West Virginia State Agency for Surplus Property (WVSASP) recently conducted an online survey. Aimed at measuring our customers' overall satisfaction, WVSASP also collected suggestions for future ways to improve our marketing efforts, among other initiatives.

WVSASP was delighted to learn how much our customers like our new warehouse and to see many compliments regarding our staff. In addition to these compliments, here are a few facts gathered from this survey:

- 95% of responders are some-

what likely or highly likely to recommend WVSASP to a friend or colleague. The other five percent said they were neutral on this matter, which means that WVSASP received no negative responses to this question.

- 79% of responders had told someone about WVSASP in the last three months.
- 75% of responders believe WVSASP offers its merchandise at good prices.
- Customers are primarily motivated to visit Surplus because of a specific need, desire to see new inventory or in re-

sponse to WVSASP's weekly deal.

- Additionally, many of our responders requested that WVSASP showcase more of our inventory on our Facebook page. This request has been noted and we are working to develop a better way to share our inventory in a timely and user-friendly manner.

As always, we encourage our customers to share any suggestions or comments they may have when visiting our facility. *Have something you want to share?* Give us a call at 304.766.2626 or connect with us online at WVSurplus.gov.

Property Connection

Surplus Truck Finds New Life at the Chapel Volunteer Fire Department after its Purchase from WV Surplus

When disaster strikes, it is important that emergency responders can quickly react and arrive safely at your destination. The Chapel Volunteer Fire Department (VFD), located in Gassaway, is now able to better serve its community thanks to a vehicle purchase from the West Virginia State Agency for Surplus Property (WVSASP).

In the past, the Chapel VFD had purchased items, such as filing cabinets, office furniture and even stainless steel items for its kitchen from WVSASP. When it came time to get a new vehicle, Fire Chief Bobby Carr contacted WVSASP to see what options were available. And the savings from buying used from WVSASP as opposed to new were substantial!

They purchased a truck (pictured bottom right) for \$28,000, resulting in approximately a fifty percent savings. A brand-new truck of the same model, barring any upgrades, retails at more than \$60,000. With a beautiful new paint job, special lighting and a few modifications, the upgraded vehicle (pictured top right) is hardly recognizable.

“A new fire truck like this would have cost us between \$75,000 to \$100,000,” shares Carr. “Even counting the work applied to the truck after it was purchased from WVSASP, the Chapel VFD probably saved two-thirds of what it would have cost us to buy a brand-new truck.”

While the truck has had several upgrades with equipment, such as



Photos courtesy of Bobby Carr



Buying a used vehicle from the West Virginia State Agency for Surplus Property (WVSASP) was a money-saving investment for the Chapel Volunteer Fire Department. The truck originally purchased from WVSASP (bottom) was less than half the price that a new vehicle would have cost. With a new paint job and added equipment, the Chapel VFD is ready to serve its community.



off road lights, Carr says the Chapel VFD is continuing to add to it little by little. The truck is currently in service and is primarily used to pull trailers with the organization’s supplies and equipment and to help provide general transport to fires.

When eligible organizations such as the Chapel VFD have a specific need or end goal in mind, we encourage them to contact WVSASP to see what options might be available to them. Even when some items are not in stock at our Dunbar warehouse, WVSASP may still be able to acquire assets through the Federal Excess Personal Property Utilization and Federal Surplus Personal Property Donation Programs. Contact WVSASP at 304.766.2626 to see how we can help your eligible organization.

WV VOAD

Continued from Page 1

VOAD received a FEMA grant through DHHR to get the program up and running at a location in Belle. They used some of the grant to buy tables for their conference room, desks for 10 administrative offices, 15 folding tables and 40 chairs for a training room, trash cans, and office supplies from WVSASP.

“Purchasing the items from Surplus allowed us to save money and reallocate those funds to other areas that will serve those in need,” said Steven Hall, finance manager for WV VOAD.

The WV VOAD has 24 case managers who work as coordinating

links between volunteer agencies. They assess damage, determine what a family needs, and walk the family through the process to get the funding to meet those needs, which can range from new paint or HVAC units to entirely new homes.

For more information on the program, log on to <https://wvvoad.communityos.org/cms/home>.

WVSASP employees are proud to support eligible organizations with affordable merchandise options. New merchandise is stocked daily at our Dunbar location.

Does your organization have a need? Are you interested in learning how WVSASP can benefit your organization? Contact WVSASP at 304.766.2626 or by visiting our website at wvsurplus.gov to learn how WVSASP can partner with your eligible organization for future purchases.



In addition to furnishing administrative offices, the WV VOAD also purchased items for a training room and other office supplies from the West Virginia State Agency for Surplus Property (WVSASP). One of the organization's primary reasons for shopping at WVSASP was to save money. The large amount of items purchased by the organization would have been significantly higher at another retailer. By saving money on administrative functions, WV VOAD can apply more funding to serving those in need.

WE WANT TO HEAR FROM YOU!

How has WVSASP impacted your organization?

What are some of your success stories with using items acquired through WVSASP?

Please email Samantha.S.Knapp@wv.gov so we can know how our program has benefited your agency. In a future issue of *The Property Connection*, we may highlight YOUR organization!

HOUSE BILL 2819

Continued from Page 1

In the last two years, West Virginia has received more than \$4.5 million worth of donated federal property. Without a surplus property program, West Virginia will not be eligible to participate in the Donated Federal Property Program and receive any of its assets. As we shared in the 2016 third quarter issue of *The Property Connection*, the West Virginia National Guard (WVNG) had acquired 84 generators which were immediately deployed following last June's devastating floods. These generators were received through WVSASP at no cost to the WVNG and had an immediate impact on disaster relief efforts.

In each issue of *The Property Connection*, WVSASP highlights an organization that has utilized its services. From the Lewis County Board of Education, who acquired a vehicle to transport students to enrichment activities, to the Summers County Sheriff's Department, which furnished its workplace, WVSASP works daily with a wide range of organizations, each with its own unique set of needs. WVSASP is more than just a warehouse full of items. Our small team of staff in

Dunbar is a critical resource for eligible organizations across our great state.

Since House Bill 2819 was introduced, WVSASP has received numerous calls of support from our customers and we are grateful to learn how our eligible organizations value our services. If you are interested in sharing your story of how WVSASP has helped your organization, business or community, you may find information regarding contacting your legislative representatives at www.legis.state.wv.us. For those interested in monitoring the current status of this bill, visit www.legis.state.wv.us/Bill_Status/bill_status.cfm and enter bill number "2819."

While the future of WVSASP may be uncertain at this time, our staff remains committed to serving each individual, business and eligible organization. Until WVSASP is instructed differently, we will continue to operate with normal business hours. Again, we thank you for your support and hope to see you soon.

West Virginia State Agency for Surplus Property

Hours: 8:30 a.m. to 4:30 p.m., Monday through Friday

Specializing in:

- Office Furniture and Equipment
- Shop Equipment
- Electronic Equipment
- Tires, Engines, and Vehicle Parts
- Rolling Stock and Heavy Equipment
- Plus Many More Items

Information: For property information and availability, contact the Federal or State Warehouse Supervisors at 304.766.2626 or call toll free at 800.576.7587.

Terms: All organizations must pay by check or credit card. No cash transactions permitted.

THE PROPERTY CONNECTION

This online publication is made available to all eligible participants of the West Virginia State Agency for Surplus Property on a quarterly basis.

For information on becoming an eligible organization, call 304.766.2626 or complete an Application for Eligibility at:

WVSurplus.gov

Jim Justice
Governor
State of West Virginia

John Myers
Cabinet Secretary
Department of Administration

David Tincher
Director, Purchasing Division

Elizabeth Perdue
Surplus Property Manager

Samantha Knapp
Diane Holley-Brown
Editors

Jessica Chambers
Courtney Sisk Johnson
Writers

Surplus Property Warehouse Location



DIRECTIONS: Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue -- if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the security fence.

Terms and Conditions of Sale

FEDERAL AND STATE REGULATIONS: Acceptance of Federal equipment and supplies by users who have established eligibility to participate in WVSASP is subject to certifications and agreements identified on the reverse side of the Distribution Document. **1:** Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year; **2:** All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter. **3:** During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of WVSASP. The recipients of Federal property are urged to contact WVSASP prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

TERMS: Payment required upon receipt unless previous arrangements have been made. Payment must be by check or credit card issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

SHIPPING: All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling 304.766.2626. Delivery charges will be added to the invoice.