
THE PROPERTY Connection

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A Publication of the West Virginia State Agency for Surplus Property

Surplus Truck Provides Incentive for Good Attendance at United Technical Center

Nearly four years ago, the United Technical Center in Clarksburg implemented a new program in hopes of building better attendance at the school. It appears that the program was successful.

At the beginning of each school year, students are informed that anyone who misses two or less days of instructional days are eligible to win a car. The winner is then announced at a "car show" held at the end of the year at the school.

This year, the school purchased a used vehicle from the West Virginia State Agency for Surplus Property that was in need of body work, some minor repairs and a paint job. "We went to Surplus Property looking for a vehicle for the school and came across a 1984 Dodge D-50 Ram Truck. Dave White (of Surplus Property) hooked us right up with it," said Danny Shingleton, Collision Repair Instructor for the school.

The students in the Automotive Technology and Collision Repair class quickly went to work on the truck's body. Shingleton explained that once the body phase was complete, the students in the auto mechanics class checked the brakes and suspension, and

performed any necessary repairs to ensure the vehicle was ready to pass a state inspection.

"This project serves a dual purpose. All repair work is performed by the students, which enables them to acquire much needed skills for their future employment. It also rewards student attendance, which the United Technical Center's staff believes is an integral part of preparing tomorrow's professional for their chosen career," said he said.

The students spent approximately 10 weeks working on the truck to make the exterior and interior more appealing. At different times throughout the year, the truck was put "on display" to keep it fresh in the students' minds of the incentive the school was offering.

Prior to the car show, those students who qualified drew an envelope with a slip of paper inside of it. Ten of those slips of paper,



You've Won a Surplus Car!...

James Plymale, a senior at Grafton High School, finished the year with only one absence. He was one of 42 students with less than two absences, making them eligible for United Technical Center's "car show."

In Other News...

- ◆ Reorganization...A Change in Structure Affects Surplus
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Reorganization... A Change in Structure Affects Surplus

Effective June 1, 2004, the Purchasing Division reorganized its structure. As a result, there are now four sections under the division: Acquisition and Contract Administration, Administration and Inspection, Communication and Technical Services, and Program Services.

Under Program Services, the Surplus Property Unit resides, along with the Fleet Manage-

ment Office, Travel Management Office, and Fixed Assets/Inventory.

In addition to my duties as manager of Surplus Property Unit, I have gained the responsibility of assistant director of the Purchasing Division over the Program Services Section.

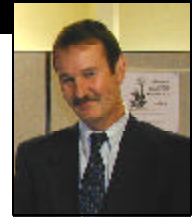
In many areas, the Surplus Property Unit worked closely with other units, such as the Fleet

THE MANAGER'S PERSPECTIVE

KEN FRYE

Management Office and the Fixed Assets function.

I am looking forward to continually improving the services of these various programs. I also am interested in finding ways to streamline processes, resulting in enhanced efficiency.



United Technical Center Continued from Page 1

indicated the word "key, while ten other slips of paper indicated "no key". Although there was only one winner of the prized truck, every qualifying student got a gift, whether it was a free meal at one of the local restaurants or a t-shirt.

The ten students who reached the second level of the competition by drawing the slips of paper stating "key" came to the car show on May 16, when the final phase of the competition took place. At the show, the ten qualifying students selected yet another envelope that actually had a key in it. Only one of the keys actually fit the vehicle.

"The students were not allowed to open their envelopes until they were actually sitting in the seat of the vehicle. If their key was the one that started the car, the vehicle was theirs," said Guidance Counselor Martin Pigg.

This year's winner was James Plymale, a senior at Grafton High

School, who finished the year with only one absence. He was one of 42 students with less than two absences.

The local NAPA store supplied the paint, brakes and drums. Pigg was pleased with the purchase of the "prized" truck the school acquired through Surplus Property this year. He explains that the school paid approximately \$600-

\$700 for the truck last year. In order to award this truck to the student, the Center fulfilled the one-year compliance period through its instructional program.

"This program shows the students that there is something out there if they will come to school. It gives many students a reason to do just that. Whatever works, we'll do it." said Shingleton.



Does this look like a 'surplus' truck to you?... Instructor David Shingleton (l) and Guidance Counselor Martin Pigg (r) are pleased with the response to their program to enhance attendance at United Technical Center.

Clay Middle School Principal Serves as Strong Advocate for Surplus Savings

Principal Joan Haynie of Clay Middle School has been working with the West Virginia State Agency for Surplus Property for many years. She has been at Clay Middle School for nearly 30 years, with the last four years serving as its principal.

She said years ago, she and her husband used to go to the Surplus Property auctions that are held for the public. Therefore, she is well aware of the savings one can gain by acquiring property through this program.

"We've been dealing with Surplus Property for as long as I can remember," she said. "Clay County Schools doesn't have a nickel to waste. We try to stretch every educational cent we have and make the most of it."

Haynie commended the county for the prudent administration of educational expenses. "We have

good administrators who have been good stewards over our money. With the help of Surplus Property, we have gotten so much for our educational dollar."

Clay Middle School has an attendance of approximately 500 students in grades sixth through eighth.

One of the school's most cost-effective purchases this summer was computers. As a result, the school was able to expand the technology integration throughout the school. The majority of the seventh grade core classrooms now have 15 computers.

This equipment allows the teachers to assign half of the students to computer work, while the other half participates in small group instruction. The teacher can then switch the assignments to provide adequate computer time for all of the students.



Joan Haynie, Principal of Clay Middle School, has seen the value of the Surplus Property Program throughout the years.

"We're excited to see how that works. We believe it will improve our achievement scores and help the kids dramatically. We received 10 computers for the price it would cost us to pay for just one brand new computer," she said.

Over the years, the school has purchased band instruments that Haynie states have allowed many children to participate in band who would not normally be able to if they had to purchase their own instrument.

In addition to the computers and instruments, Haynie is said she is grateful for surplus fold-up desks because of their versatility. They can be used in either general music, choir or math classes. "Our experience with Surplus Property has always been good," said Haynie.

Last spring, the school was broken into and the safe, which



Classrooms at Clay Middle School are filled with computers which were acquired through the Surplus Property Program. Each room has up to 15 computers for the student's use.

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Dave White Hangs Up his Hat at Surplus Property

Since joining the staff of the West Virginia State Agency for Surplus Property in 1988, Dave White has worn many hats.

However, last month, he decided to hang them all up to retire and spend time with his family. When it came to his role, or should we say, roles, that he has played at this agency, you name it and he's done it. His responsibilities ranged from handling the public sales of state property to taking care of the state vehicles to overseeing the state warehouse. He also became somewhat proficient in computer work.

Aside from an upcoming back surgery, he said he wants to spend much of his time being creative in his workshop at home, making and refinishing furniture. "It's always been a hobby of mine," said White. "I make cabinets, shelves, racks of all sorts and some toys." He isn't interested in selling his finished products, but wants to give them to his family members, especially his new great grandchild.

His retirement is bitter-sweet. Although he has much to look forward to during his retirement years, he said he will miss the people at Surplus Property. "You couldn't have a better crew to

work with and it never got boring on the job. Changes took place all the time regardless of what day of the week it was. What I loved the most were the auctions and getting to know the people," he said.

He has many memories of his work days, such as the Governor's Fleet Reduction Auction, when over 800 registered bidders were vying for about 200 cars up for bid. Rain was in the forecast, so appropriate preparations were made for the auctioneer to be under an awning. About two-thirds of the way through, a bad storm hit, causing a short break to be necessary. A little later, after getting back into the auction, it started to rain again. The auctioneer turned to White to discuss a car with him and when he turned back to the crowd, only a small handful of people were left standing. The auctioneer asked if he should continue, and White replied, "Yes, at least these people are serious." Shortly after the rain stopped, the doors of the vehicles for sale began to open and nearly 500 people got out. "The windows were so fogged up you couldn't see inside them. It was quite a site," he said.

"We're definitely going to miss Dave," said Ken Frye, Surplus Manager. "He's very honest and the customers came to rely on him. Whatever he knew about a car, he would share it with them. He was a huge asset to our organization."

White developed relationships with representatives of towns and non-profit organizations all over the state. If Surplus didn't have what they wanted or needed, he'd make a note and call them if it came in. "Overall, Dave has been a great employee...very dependable, loyal and level-headed," said Frye. "We wish him the best."



Dave White retired from Surplus Property, effective July 31st.

You couldn't have a better crew to work with (at Surplus Property) and it never got boring on the job. Changes took place all the time regardless of what day of the week it was. What I loved the most were the auctions and getting to know the people.

Dave White
*Discussing his years working at the
West Virginia State Agency for Surplus Property*

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Surplus Property Sells DEP Helicopter at Market Value

Utilizing trade publications and other resources, the West Virginia State Agency for Surplus Property strongly publicized the availability of a 1971 Bell 206B Jetranger Helicopter, no longer needed by the Department of Environmental Protection (DEP).



Pictured is a close up of the control panel of the aircraft.

As a result, DEP was pleased with the high bid of \$135,100 from Swope Construction Company. Over 20 bids were received for this sealed bid sale, which took place on May 13.

The specifications for the helicopter included an airframe 11720 TT, engine 10701 TT, low skid gear, particle separator, wire strike protection, aircom bleed air heater with defroster, rotor brakes, dual controls, and 1,200 pound cargo hook.

The radio and avionics included Apollo I Loran C, King KX 170B



Nav/Comm, King KR 85 ADF, King KT 76 Transponder, emergency beacons DF 88, and Narco ELT 10.

"The sale of the helicopter worked like clockwork," said Ken Frye, Surplus Property Manager. "But the condition of the aircraft helped sell itself. We researched the best ways to get the word out."

Clay County Middle School Continued from Page 3

the burglars could not open, was rendered unusable. One of the teachers visited Surplus Property



Computers are one of the greatest benefits that Clay Middle School have realized recently.

to look for another one and, although Surplus Property did not have one available, was able to locate one within two days.

"It would have cost us well over \$1,000 to replace our safe, but we got one at Surplus Property for only \$100," she said. "Just that savings alone is phenomenal. We appreciate them so much. The employees there really seem like they want to help us and the children of West Virginia."

Other property acquired for the Clay Middle School through the Surplus Property included microscopes for science labs, tools for technical education, a couch, classroom chairs, and desks for the teachers. "If we had to pay full price for this property, we just couldn't do it," Haynie said.



This teacher's desk was acquired through the Surplus Property Program. Principal Joan Haynie explained that many of the items Clay Middle School received through this program could not have been purchased if bought new.

SURPLUS PROPERTY LISTING



DIESEL WELDER/GENERATOR

Item #46785
3 KW, 60 Hz, 1 Phase
Skid Mount
\$500
Federal Property

LIQUID STORAGE TANK

Item #46811
Skid Mount
\$500
Federal Property

4' - 4-BULB FLOURESCENT FIXTURES AND OAK DIFFUSERS

Item #39866
\$45 Each
Federal Property

FUME EXHAUST BLOWER

Item #46824
Portable; Electric
\$250
Federal Property

SHEARING MACHINE

Item #46548
Heavy Gauge; 8 Ft.
\$250
Federal Property

ANTIFREEZE

Item #46832
\$1.50 Each/Gallon
Federal Property

WELDING WIRE

Item #41468
Carbon Steel; .035" 50lbs.
\$25
Federal Property



1991 DODGE 350 RAM TRUCK

Item #46841
Utility Bed; 41,225 Miles
Automatic Transmission
\$3,500
Federal Property

BOTTLE JACKS

Item #41510
Hydraulic
\$10 Each
Federal Property

55 GALLON PLASTIC DRUMS

Item #46601
\$10 Each
Federal Property

ELECTRIC PIANO

Item #41932
88 Keys
\$800
Federal Property

PORTABLE WAREHOUSE FAN

Item #46815
\$50
Federal Property

STAINLESS SURGICAL CART (NEW)

Item #41910
\$100
Federal Property

ANESTHESIOLOGY CART - EQUIPPED (NEW)

Item #40554
\$250
Federal Property

40' WOODEN EXTENSION LADDER

Item #46701
\$100
Federal Property



20 FT. CONEX STORAGE CONTAINER

Item #46759
\$1,000
Federal Property

SMALL FILING AND STORAGE CABINET ON WHEELS

Item #39609
\$25
Federal Property

5' X 10' PANEL SAW

Item #46722
\$300
Federal Property

WOODEN DISPLAY CASE

Item #46422
\$25
Federal Property

KNAACK ROLLING TOOL CART

Item #46801
\$100
Federal Property

PAPER TOILET SEAT COVERS

Item #38237
\$10 per Box
Federal Property

BLACK CANVAS VACUUM HOSE

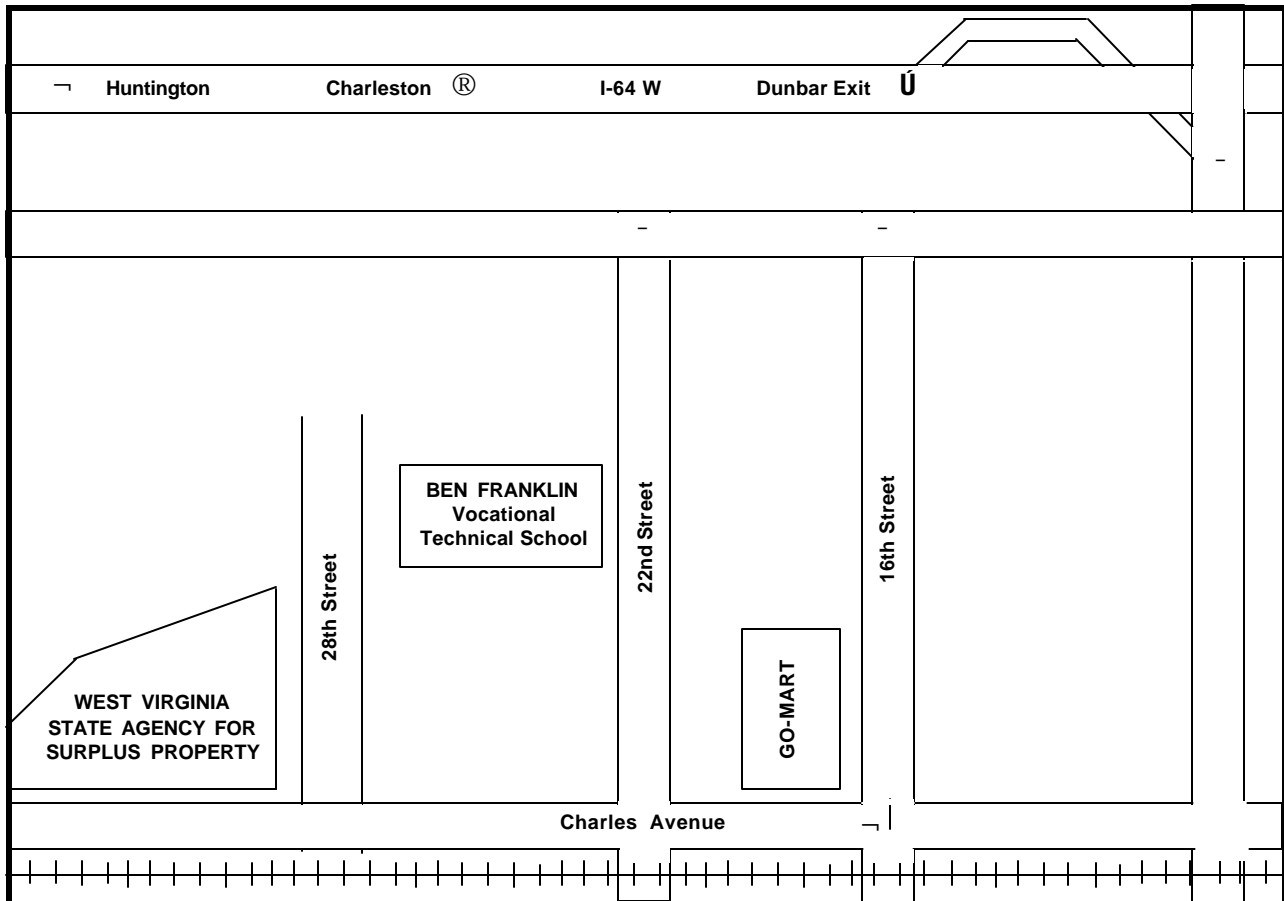
Item #41944
Rubber Lined; 1.5" I-D x 10'
\$10
Federal Property

3M REFLECTIVE SHEET (WHITE)

Item #41288
3' x 50 Yards
\$200
Federal Property

Contact Danny Layton, Federal Warehouse Supervisor, at (304) 766-2626 or Toll-free at 1-800-576-7587.

Surplus Property Warehouse Location



DIRECTIONS: Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue—if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

SHARE THE GOOD NEWS!

If you know of an organization that might be interested in our program, please clip this coupon and pass it on—

IS YOUR ORGANIZATION...

1. Local or State unit of government
 Agency created by government
OR
2.a. Educational Institution
 Public Health Agency
 Senior Citizen Group
 Child Care Center
 Library
 Museum
 Public Service Agency
AND
b. Non-Profit (IRS 501(c)(3) status required)

If either 1. or 2.a. and b. is checked, you may be eligible to participate in the Surplus Property Program.

MAIL THIS FORM FOR MORE INFORMATION

RETURN TO: West Virginia State Agency for Surplus Property
2700 Charles Avenue
Dunbar, W 25064

- Please send me an **Application for Eligibility**
Please have a representative contact me
Please visit our organization and offer a presentation

Name _____ Title _____

Organization Name _____

Mailing Address _____

City _____ Zip _____ County _____

Telephone Number _____

Questions? Suggestions? Comments?



We want to hear from **YOU!** Are you pleased with our Program?..Call us or write to us with any questions, suggestions or comments. We would also like to hear the 'success stories' you have in utilizing surplus property!

West Virginia State Agency for Surplus Property

2700 Charles Avenue
Dunbar, WV 25064

Hours:

8:30 am to 4:30 pm
Monday through Friday

Specializing in:

- Office Furniture and Equipment
- Shop Equipment
- Electronic Equipment
- Tires, Engines, Vehicle Parts
- Rolling Stock and Heavy Equipment
- Plus Many More Items

Information: For property information and availability, contact the Federal or State Warehouse Supervisors at 766-2626 or call toll free at 1-800-576-7587.

Terms: All organizations must present a check—no cash. Organizations may be billed if proper credentials are presented. State agencies will be billed.

Terms and Conditions of Sale

FEDERAL & STATE REGULATIONS: Acceptance of Federal equipment and supplies by users who have established eligibility to participate in the WVSASP is subject to certifications and agreements identified on the reverse side of the Distribution Document.

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2. All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter.
3. During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of the WVSASP. The recipients of Federal property are urged to contact the WVSASP prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

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SHIPPING: All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling (304) 766-2626. Delivery charges will be added to the invoice.

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