



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Solicitation**

NUMBER
DPS1413

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

WEST VIRGINIA STATE POLICE

SHIP TO

4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141

DATE PRINTED
12/16/2013

BID OPENING DATE: 12/19/2013

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
ADDENDUM IS ISSUED:						
1. TO PROVIDE RESPONSES TO VENDORS' QUESTIONS REGARDING THE ABOVE SOLICITATION. QUESTION AND ANSWER PAGES ARE ATTACHED.						
2. TO PROVIDE ADDENDUM ACKNOWLEDGMENT. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN THE DISQUALIFICATION OF YOUR BID.						
***** END OF ADDENDUM NO. 1 *****						

SIGNATURE		TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**SOLICITATION NUMBER: DPS1413**  
**Addendum Number: 1**

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The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

1. To provide copy of vendor questions and responses.
2. To provide Addendum Acknowledgment form.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

## Vendor Questions and Responses for DPS1413

### **Question #1**

The Specification for Appendix A require D3EA and PSV certification for item numbers, The Specification for Appendix B require only D3EA certification.

The D3EA and PPSV certification testing is performed solely by Greening Labs in Michigan. As per Greening, only twelve (12) of the sixteen (16) items on Appendix A have been certified as per the bid request.

Also as per Greening, only four (4) of the thirty six (36) items on Appendix B have been certified as per the bid request.

While there are manufacturers of friction products, both pads and rotors, who still advertise all of certain segments of their products as being D3EA and or D3EA and PPSV certified products, the fact remains they cannot produce written certification across the board. For example, AC DELCO says all of one group of their products are D3EA and or D3EA and PPSV certified, the people that do the certifying say otherwise.

Likewise, Raybestos, who manufactures the AC DELCO products and was the very first manufacturer to offer a D3EA and PPSV product, says that while a great percentage of their products would pass the respective certification tests, not all of them will, nor are they likely to seek certification going forward due to the individual cost per part number to certify it (approx.. 5,000 to \$9,000 per individual part number). I have done extensive research with several manufacturers and the certification testing facility on what the market currently offers and do not believe that myself or any other vendor can completely fulfill the bid as requested.

My question is do I bid this knowing outright that if challenged, I cannot provide documentation of certification for everything on the bid, or does the purchasing department amend the bid request?

### **Answer #1**

Both potential vendors and Greening Labs were consulted in the development of the specifications and there are multiple products that can meet the specifications as listed.

### **Question #2**

Different vehicle options do, in many cases, make a difference as to which rotors/brakes a vehicle will require. To correctly determine which options a particular vehicle has, a V.I.N. number is required. In order to provide you with the most accurate information, would it be possible to provide a V.I.N.(s) for each *group* of vehicles listed on RFQ DPS 1413?

### **Answer #2**

There is sufficient information provided to provide items requested. VIN numbers will not be provided.

**Question #3**

Would it be possible to obtain a VIN list for the vehicles? We are having trouble determining which brake pads are applicable for some of the vehicle models.

**Answer #3**

Same as response to question #2 – There is sufficient information provided to provide items requested. VIN numbers will not be provided.

**Question #4**

Both appendix A and B call for brake parts that are D3EA certified. This was a certification from a test that Raybestos did on their product. It is not an industry standard that was done independently. Therefore to meet the requirement as described on the proposal then only product from this manufacturer is all you could consider. I know it's not the state's desire to eliminate any vendor or manufacturer from participating. We do keep some Raybestos in our inventory but it's not our main line and we just do not have the coverage that is required. I am not sure if any of my competitors that do not stock Raybestos brakes have contacted you. I do know what they offer and I am pretty sure that NAPA, Auto Zone, Advance does not stock the Raybestos D3EA brakes. Like Fisher they do have a special pad formulated for Fleet and Police. So, for myself and my competitors who chose to participate in the bid can we remove the D3EA or include literature that substantiates our product being a comparable alternate?

**Answer #4**

Both potential vendors and Greening Labs were consulted in the development of the specifications and there are multiple products that can meet the specifications as listed. D3EA certification is required.

**Question #5**

Will there be electronic spreadsheets to use on this contract? Item 9 mentions electronic entry or typing in the pricing.

**Answer #5**

No electronic spreadsheets will be provided. Please type pricing into the pricing page if possible to avoid confusion.

**Question #6**

I spoke with yet another product manager of a major brake manufacturer this morning that while they do advertise the D3EA and PPSV certifications, they currently only have one (1) part number that meets the D3EA PPSV certification and only a percentage of the rest of their line meets the D3EA cert. Meetings are taking place as we speak at FMSI (Friction Materials Standards Institute) concerning the future of D3EA and or PPSV certifications moving forward due to the sharply rising cost for certification per individual part number, the length of time the certification is valid, and the cost versus return aspect of such.

**Answer #6**

We see no question here.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DPS1413**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1<br><br><input type="checkbox"/> Addendum No. 2<br><br><input type="checkbox"/> Addendum No. 3<br><br><input type="checkbox"/> Addendum No. 4<br><br><input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 6<br><br><input type="checkbox"/> Addendum No. 7<br><br><input type="checkbox"/> Addendum No. 8<br><br><input type="checkbox"/> Addendum No. 9<br><br><input type="checkbox"/> Addendum No. 10 |
|---|--|

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

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Company

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Authorized Signature

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Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.  
 Revised 6/8/2012