



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
COR61681

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF CORRECTIONS
 1409 GREENBRIER ST
 CHARLESTON, WV
 25311 304-558-8045

DATE PRINTED
04/04/2014

BID OPENING DATE: 04/17/2014

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 2		
				SEE ATTACHED PAGES.		
				END OF ADDENDUM NO. 2		
0001	45	EA		205-16		
				NETWORK SWITCHES		
0002	65	EA		205-16		
				NETWORK SWITCHES		
0003	220	EA		205-16		
				INTERFACE CONVERTERS		
0004	110	EA		939-22		
				WARRANTY 24X4X7		

SIGNATURE		TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: COR61681
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as COR61681 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. The bid opening date remains 04/17/2014 at 1:30 pm.
2. Responses to vendor questions attached.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A**Questions:**

Q1: The Cisco L2 switches or equal specified in the bid don't support Cisco's proprietary routing protocol EIGRP because these are Layer 2 switches. Is this an oversight or is there a different requirement such as Layer 3 switches?

A1: This was an oversight. The Agency hereby deletes the requirement for Enhanced Interior Gateway Routing Protocol (EIGRP).

Delete Section 3.1.4 in its entirety and replace with the following:

3.1.4. Switches must support either by default, or with a firmware upgrade, Virtual Local Area Network Trunking Protocol (VTP), or equal, as is or may be deployed by the WV Office of Technology. Switches must be able to support all existing Cisco Call Manager Voice over IP (VoIP) protocols as utilized by the WV Office of Technology.

Q2: Virtual Local Area Network Trunking Protocol (VTP) is also a proprietary Cisco ONLY protocol. Cisco can also support the Industry Standard Generic VLAN registration Protocol (GVRP). If the goal is to automatically propagate VLANS across a trunk port is the Standard Protocol acceptable since they both do the same thing? This way bids would not lock out every other manufacturer except Cisco and will drive competitive pricing and innovation.

A2: VTP and GVRP do indeed do many of the same things, however, the long term plan for the infrastructure requires that we have a structure that will quickly propagate changes across the entire framework. GVRP will only dynamically add VLANs to aid in trunking, and does not synchronize between switches.

The Agency requires an infrastructure that will automatically synchronize and replicate VLAN changes from switch to switch across the LAN, reducing programming and implementation time. It is for this reason that Virtual Local Area Network Trunking Protocol (VTP), or equal, is a mandatory requirement of this RFQ.

Q3: Section 3.1.8: SmartNet 24X7X4 is very expensive and will add approximately \$600 to every switch. Many manufacturers provide advanced replacement, firmware and bug fixes, and GTAC phone support included in the cost of the switch. Is this an oversight or actually required?

A3: Warranty requirements remain as stated. Warranty must meet all requirements stated in Section 3.1.8.1 through 3.1.8.8 of the RFQ.

Q4: It appears that the switches specified are WS-C2960S-F48FPS-L are a 10/100 mbps switch. Question: Does the State really want 10/100/1000 mbps current switch technology since most networking devices come equipped with 1000 mbps interfaces?

A4: The 10/100 mbps switch technology meets our current and anticipated requirements.

Q5a: I would just like to confirm that the quantity of 110 for item 3.1.8 on page 000023 is for extended service agreements for items 3.1.1 and 3.1.2.

A5a: The quantity of 110 items for item 3.1.8 is for the items listed in 3.1.1. and 3.1.2.

Q5b: It appears that there is a different part number for the extended service agreement for each of these, so I wanted to confirm the item numbers which I show as the following:

- Item 3.1.1 - Quantity 45 - Mfg. Part: WS-C2960S-F48FPS-L
- Item 3.1.2 - Quantity 65 - Mfg. Part: WS-C2960S-F24PS-L
- Item 3.1.8 - Quantity 45 - Mfg. Part: CON-SNTP-WSC2960F
- Item 3.1.8 - Quantity 65 - Mfg. Part: CON-SNTP-WSC29PS

A5b: The Mfg. Part Numbers you listed are correct.

Q6: The bid below specifies EIGRP although other parts show openness to equivalent technologies. Can you confirm if we can bid? Our Partners do not want to do the bid package unless we are sure to be considered.

<http://www.state.wv.us/admin/purchase/rfq/fy2014/COR61681.pdf>

A6: See A1, the Agency hereby deletes the requirement for Enhanced Interior Gateway Routing Protocol (EIGRP).

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: COR61681

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.