



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Solicitation

NUMBER
BCF14150

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BOB KILPATRICK
304-558-0067

RFQ COPY

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HEALTH AND HUMAN RESOURCES
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DATE PRINTED
03/14/2014

BID OPENING DATE: 03/19/2014

BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				ADDENDUM ISSUED TO:		
				1. PROVIDE RESPONSES TO QUESTIONS SUBMITTED REGARDING THE ORIGINAL SOLICITATION. QUESTIONS AND ANSWERS ARE ATTACHED.		
				2. TO PROVIDE ADDENDUM ACKNOWLEDGEMENT. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.		
				***** END OF ADDENDUM NO.1 *****		

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: BCF14150

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Addendum #1 issued to publish vendor submitted questions and Agency responses, including a revised Pricing Page

NO OTHER CHANGES

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

BCF14150

Addendum No. 1

Questions & Answers

Question #1 - Item 0007 – The 7937 Conference Station has been announced end of life and will go end of sale on March 31, 2014. It has been replaced by the new 8831, which is cheaper. Would the customer entertain changing this line item to newer part number **CP-8831-K9**=?

Answer: Replace original PN and revise to CP-8831-K9 or equal. See attached revised pricing page.

Question #2 - Item 0008 – The microphone kit for the 7937 has been announced end of life and will go end of sale on March 31, 2014 as well. Would the customer entertain changing the microphone kits to the newest replacements? The replacement kits are: **CP-MIC-WIRED-S**= for the wired microphone kit, and **CP-8831-MIC-WRLS**= for the wireless microphone kit.

Answer: Replace original part number and revise to CP-MIC-WIRED-S or equal. See attached revised pricing page.

Question #3 - Items 0011 and 0012 – The WV Office of Technology has recently purchased a Cisco Unity Connection 9.x redundant server solution to replace their existing Unity Connection 7.x environment. Are the licenses on this bid meant to be homed on these replacement systems? If so, it is recommended that they are specified as version 9.x licenses to avoid an additional upgrade cost. The part number for the 9.x license is: **UNITYCN9-STD-USR**, Quantity 75

Answer: Revise quantity to 75 each and replace original part number with UNITYCN9-STD-USR. See attached revised pricing page.

Question #4 - Items 0011 and 0012 - The 9.x replacement systems were sold with software support and upgrade protection. Would the customer want to add this coverage to this bid to match the previously purchased system? If so, the part numbers are as follows: **CON-ESW-UNITYSTD**, Quantity 75; **UCSS-U-MSG-1-1**, Quantity 75

Answer: Revise Quantity to 75 sets and replace original part number to consist of CON-ESW-UNITYSTD and UCSS-U-MSG-1-1 or equal. See attached revised pricing page.

Question #5 – The model 8941 on the bid has recently reached end of life. Can we substitute the 8945 model.

Answer: No. We are revising the model required to a Cisco 7942G or equal. See attached revised pricing page.

End of Addendum No. 1

REQUEST FOR QUOTATIONS
BCF14150 CISCO IP PHONE Equipment & LICENSES

PRICING PAGE

Desired Item #	Quantity	Description	Unit Price	Extended Total
#1 (3.1.1)*	82	Cisco Unified Phone 7942G, Standard Handset, Part# CP-7942-G or equal		
#2 (3.1.2)	2	Model# 7962 6 Line Cisco Phone, Part# CP-7962G, or equal		
#3 (3.1.3)	4	Model 7915 24 Button Cisco Sidecar, Part# CP-7915, or equal		
#4 (3.1.4)	2	Double Footstand for Model 7915 Cisco Sidecar, Part# CP-Doublfootstand, or equal		
#5 (3.1.5)	2	Cisco Unified IP Phone Power Cube, Part# CP-PWR-CUBE-3, or equal		
#6 (3.1.6)	2	Cisco Unified IP Phone Power Cube Country Cord, Part# CP-PWR-CORD-NA, or equal		
#7 (3.1.7)*	3	Model 7937 Cisco Conference Phone, Part# CP-8831-K9, or equal		
#8 (3.1.8)	2	Model 7937 Microphone Kit, Part# CP-MIC-WIRED-S, or equal		
#9 (3.1.9)	3	Unified CM Device License for ELD – 100 Units, Part# L-CM-DL-100, or equal		
#10 (3.1.10)	5	Unified CM Device License For ELD – 10 Units, Part# L-CM-DL-10, or equal		
#11 (3.1.11)*	75	Unity Connection 9.x Users – eDelivery, Part# UNITYCN9-STD-USR, or equal		
#12 (3.1.12)*	75 sets	Unity Connection 9.x Users – eDelivery, consisting of Part# CON-ESW-UNITYSTD & Part# UCSS-U-MSG-1-1 or equal		
Grand Total Bid				

*Revised per Addendum No. 1 03/12/14

THIS IS A ONE-TIME PURCHASE OF LICENSES FOR CISCO IP PHONES, Equipment & Licensees.

CONTRACT ITEMS MUST BE SHIPPED F.O.B. DESTINATION.

AGENCY WILL EVALUATE BIDS, AND A CONTRACT WILL BE AWARDED TO THE VENDOR THAT PROVIDES THE CONTRACT ITEMS MEETING THE REQUIRED SPECIFICATIONS FOR THE LOWEST GRAND TOTAL BID.

PAYMENT TO VENDOR WILL BE MADE IN ARREARS AFTER DELIVERY, AND 100% ACCEPTANCE OF CONTRACT ITEMS BY AGENCY.

REQUEST FOR QUOTATIONS
BCF14150 CISCO IP PHONE Equipment & LICENSES

Vendor Name: _____

Vendor Address: _____

Vendor Remit To: _____

Vendor Telephone Number: _____

Vendor Fax Number: _____

Vendor Email: _____

Vendor Authorized Representative: _____

(Please Print)

Vendor Authorized Representative Signature: _____

Date: _____

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: BCF14150

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1

<input type="checkbox"/> Addendum No. 2

<input type="checkbox"/> Addendum No. 3

<input type="checkbox"/> Addendum No. 4

<input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 6

<input type="checkbox"/> Addendum No. 7

<input type="checkbox"/> Addendum No. 8

<input type="checkbox"/> Addendum No. 9

<input type="checkbox"/> Addendum No. 10 |
|---|--|

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
 Revised 6/8/2012