



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Solicitation

NUMBER
631400016

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
CRYSTAL RINK 304-558-2306

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

DIVISION OF HIGHWAYS  
 CHIEF OF INFORMATION SYSTEMS  
 BUILDING 5  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0430 304-558-0408

DATE PRINTED
12/09/2013

BID OPENING DATE: 01/02/2014 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 01						
THIS ADDENDUM HAS BEEN ISSUED TO MODIFY THE ORIGINAL SOLICITATION PER THE ATTACHED DOCUMENTATION.						
0001	1	EA	906-20	CABLE TELECOMMUNICATIONS PHONE SYSTEMS		
***** THIS IS THE END OF RFQ 631400016 ***** TOTAL:						
SIGNATURE				TELEPHONE		DATE
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SOLICITATION NUMBER: 631400016  
Addendum Number: 1

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The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

**Description of Modification to Solicitation:**

To add corrected pricing pages to the solicitation

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

**REQUEST FOR QUOTATION**  
**[RFQ631400016] [VoiP Communications]**

\*\*\*\*\*Cisco 2911 SRST/CME-CUE 50 Phones\*\*\*\*\*

Bill of Materials for Cisco IP Phones and related Equipment

Item #	QTY	Part Number	Description	Service Duration	Unit Cost**	Extended Amount
1	3	C2911-CME-SRST/K9 or equal	2911 UC Bundle w/PVDM3-16 FL-CME-SRST-25 UC License PAK or equal	N/A		
2	3	CON-SNT-2911CMST or equal	SMARTNET 8X5XNBD 2911 Voice Bundle w/ UC License PAK or equal	N/A		
3	3	SM-SRE-710-K9 or equal	SRE 710 (4GB MEM500GB 7K HDD1C CPU) for router bundle or equal	N/A		
4	3	CON-SAU-SMSRE710 or equal	SW APP SUPP + UPGR Svcs Ready Engine 710 (4GB MEM500GB 7K) or equal	N/A		
5	3	SCUE-SM-8.6-K9 or equal	Cisco Unity Express Release 8.6 or equal	N/A		
6	6	FL-CUE-NR-PORT-2 or equal	Unity Express License - Non Re-hostable - 2 Port or equal	N/A		
7	3	CUE-LANG-ENU or equal	Cisco Unity Express - North American English or equal	N/A		
8	36	FL-CUE-MBX-5 or equal	Unity Express License - 5 Mailbox - CUCM and CUCME or equal	N/A		
9	9	FL-CUE-PORT-2 or equal	Unity Express License - 2 Port or equal	N/A		
10	3	SM-HDD-SATA-500GB or equal	500 GB hard disk drive for SRE 710 and 910 or equal	N/A		
11	6	SM-MEM-VLP-2GB or equal	2GB very low profile SDRAM for SRE service modules or equal	N/A		
12	3	FL-CME-SRST-25 or equal	Communication Manager Express or SRST - 25 seat license or equal	N/A		
13	3	SL-29-IPB-K9 or equal	IP Base License for Cisco 2901-2951 or equal	N/A		
14	3	SL-29-UC-K9 or equal	Unified Communication License for Cisco 2901-2951 or equal	N/A		
15	3	HWIC-BLANK or equal	Blank faceplate for HWIC slot on Cisco ISR or equal	N/A		
16	3	ISR-CCP-EXP or equal	Cisco Config Pro Express on Router Flash or equal	N/A		
17	6	VIC2-4FXO or equal	Four-port Voice Interface Card - FXO (Universal) or equal	N/A		
18	3	VWIC2-1MFT-	1-Port 2nd Gen Multiflex Trunk	N/A		

**REQUEST FOR QUOTATION  
[RFQ631400016] [VoiP Communications]**

		T1/E1 or equal	Voice/WAN Int. Card - T1/E1 or equal			
19	3	PVDM3-16U32 or equal	PVDM3 16-channel to 32-channel factory upgrade or equal	N/A		
20	3	S29UK9-15204M or equal	Cisco 2901-2921 IOS UNIVERSAL or equal	N/A		
21	3	FL-CME or equal	Cisco Communications Manager Express License or equal	N/A		
22	3	FL-CME-SRST-25 or equal	Communication Manager Express or SRST - 25 seat license or equal	N/A		
23	3	MEM-2900-512U1.5GB or equal	512MB to 1.5GB DRAM Upgrade (1GB+512MB) for Cisco 2901-2921 or equal	N/A		
24	3	MEM-CF-256U1GB or equal	256MB to 1GB Compact Flash Upgrade for Cisco 190029003900 or equal	N/A		
25	3	PWR-2911-AC or equal	Cisco 2911 AC Power Supply or equal	N/A		
26	3	CAB-AC or equal	AC Power Cord (North America) C13 NEMA 5-15P 2.1m or equal	N/A		

**REQUEST FOR QUOTATION**  
**[RFQ631400016] [VoIP Communications]**

\*\*\*\*\*Cisco 2951 SRST/CME-CUE 150 Phones\*\*\*\*\*

Bill of Materials for Cisco IP Phones and related Equipment

Item #	Qty	Unit of Measure	Part Number	Description	Service Duration	Unit Cost**	Extended Amount
27	2	Each	C2951-CME-SRST/K9 or equal	2951 UC Bundle w/ PVDM3-32 FL-CME-SRST-25 UC License PAK or equal	N/A		
28	2	Each	CON-SNT-2951CMST or equal	SMARTNET 8X5XNBD 2951 Voice Bundle w/ UC License PAK or equal	N/A		
29	2	Each	SM-SRE-710-K9 or equal	SRE 710 (4GB MEM500GB 7K HDD1C CPU) for router bundle or equal	N/A		
30	2	Each	CON-SAU-SMSRE710 or equal	SW APP SUPP + UPGR Svcs Ready Engine 710 (4GB MEM500GB 7K) or equal	N/A		
31	2	Each	SCUE-SM-8.6-K9 or equal	Cisco Unity Express Release 8.6 or equal	N/A		
32	4	Each	FL-CUE-NR-PORT-2 or equal	Unity Express License - Non Re-hostable - 2 Port or equal	N/A		
33	2	Each	CUE-LANG-ENU or equal	Cisco Unity Express - North American English or equal	N/A		
34	60	Each	FL-CUE-MBX-5 or equal	Unity Express License - 5 Mailbox - CUCM and CUCME or equal	N/A		
35	24	Each	FL-CUE-PORT-2 or equal	Unity Express License - 2 Port or equal	N/A		
36	2	Each	SM-HDD-SATA-500GB or equal	500 GB hard disk drive for SRE 710 and 910 or equal	N/A		
37	4	Each	SM-MEM-VLP-2GB or equal	2GB very low profile SDRAM for SRE service modules OR equal	N/A		
38	2	Each	VVIC2-2MFT-T1/E1 or equal	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1 or equal	N/A		
39	2	Each	VIC2-4FXO or equal	Four-port Voice Interface Card - FXO (Universal) or equal	N/A		
40	2	Each	PVDM3-32U128 or equal	PVDM3 32-channel to 128-channel factory upgrade or equal	N/A		
41	2	Each	S2951UK9-15204M or equal	Cisco 2951 IOS UNIVERSAL or equal	N/A		
42	2	Each	FL-CME or equal	Cisco Communications Manager Express License or equal	N/A		
43	8	Each	FL-CME-SRST-25 or equal	Communication Manager Express or SRST - 25 seat license OR equal	N/A		
44	2	Each	MEM-2951-512U1GB or equal	512MB to 1GB DRAM Upgrade (1 1GB DIMM) for Cisco 2951 ISR or equal	N/A		
45	2	Each	MEM-CF-256U1GB or equal	256MB to 1GB Compact Flash Upgrade for Cisco 190029003900 or equal	N/A		
46	2	Each	PWR-2921-51-AC or equal	Cisco 2921/2951 AC Power Supply or equal	N/A		
47	2	Each	CAB-AC or equal	AC Power Cord (North America) C13 NEMA 5-15P 2.1m OR equal	N/A		

**REQUEST FOR QUOTATION**  
**[RFQ631400016] [VoiP Communications]**

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48	2	Each	FL-CME-SRST-25 or equal	Communication Manager Express or SRST - 25 seat license OR equal	N/A		
49	2	Each	SL-29-IPB-K9 or equal	IP Base License for Cisco 2901-2951 or equal	N/A		
50	2	Each	SL-29-UC-K9 or equal	Unified Communication License for Cisco 2901-2951 or equal	N/A		
51	4	Each	HWIC-BLANK or equal	Blank faceplate for HWIC slot on Cisco ISR or equal	N/A		
52	2	Each	ISR-CCP-EXP or equal	Cisco Config Pro Express on Router Flash or equal	N/A		
53	2	Each	SM-S-BLANK OR equal	Removable faceplate for SM slot on Cisco 290039004400 ISR or equal	N/A		

**REQUEST FOR QUOTATION**  
**[RFQ631400016] [VoiP Communications]**

		<b>Unit of</b>	<b>Part</b>		<b>Service</b>	<b>Unit</b>	<b>Extended</b>
<b>Item #</b>	<b>Qty</b>	<b>Measure</b>	<b>Number</b>	<b>Description</b>	<b>Duration</b>	<b>Cost**</b>	<b>Amount</b>
54	30	Each	<b>WS-C2960C-12PC-L</b> or equal	Catalyst 2960C Switch 12 FE PoE 2 x Dual Uplink Lan Base or equal	N/A		
55	30	Each	PWR-CLP or equal	Power Retainer Clip For Cisco 3560-C and 2960-C Compact Swit or equal	N/A		
56	30	Each	CAB-AC or equal	AC Power Cord (North America) C13 NEMA 5-15P 2.1m or equal	N/A		
		<b>Unit of</b>	<b>Part</b>		<b>Service</b>	<b>Unit</b>	<b>Extended</b>
<b>Item #</b>	<b>Qty</b>	<b>Measure</b>	<b>Number</b>	<b>Description</b>	<b>Duration</b>	<b>Cost**</b>	<b>Amount</b>
57	35	Each	<b>WS-C2960S-48FPS-L</b> or equal	Catalyst 2960S 48 GigE PoE 740W 4 x SFP LAN Base or equal	N/A		
58	35	Each	CON-SNT-2960S4FD or equal	SMARTNET 8X5XNBD Cat 2960S Stk48 GigE PoE 740W,2x10G LANB or equal	5 years		
59	35	Each	CAB-16AWG-AC or equal	AC Power cord 16AWG or equal	N/A		
		<b>Unit of</b>	<b>Part</b>		<b>Service</b>	<b>Unit</b>	<b>Extended</b>
<b>Item #</b>	<b>Qty</b>	<b>Measure</b>	<b>Number</b>	<b>Description</b>	<b>Duration</b>	<b>Cost**</b>	<b>Amount</b>
60	13	Each	<b>WS-C2960S-24PS-L</b> or equal	Catalyst 2960S 24 GigE PoE 370W 4 x SFP LAN Base or equal	N/A		
61	13	Each	CON-SNT-2960S2TS or equal	SMARTNET 8X5XNBD Cat 2960S Stk 24 GigE,4xSFP LAN Base or equal			
62	13	Each	CAB-16AWG-AC or equal	AC Power cord 16AWG or equal	N/A		
		<b>Unit of</b>	<b>Part</b>		<b>Service</b>	<b>Unit</b>	<b>Extended</b>
<b>Item #</b>	<b>Qty</b>	<b>Measure</b>	<b>Number</b>	<b>Description</b>	<b>Duration</b>	<b>Cost**</b>	<b>Amount</b>
63	30	Each	<b>C881-CUBE-K9</b> or equal	C881 FE Secure Router with CUBE or equal	N/A		
64	30	Each	CON-SNT-C881CUBE or equal	SMARTNET 8X5XNBD C881 FE Secure Router with CUBE or equal	5 years		
65	30	Each	CAB-AC or equal	AC Power Cord (North America) C13 NEMA 5-15P 2.1m or equal	N/A		
66	30	Each	FL-CUBEE-800 or equal	800 CUBE License or equal	N/A		
67	30	Each	PWR-60W-AC or equal	Power Supply 60 Watt AC or equal	N/A		
68	30	Each	CAB-ETH-S-RJ45 or equal	Yellow Cable for Ethernet Straight-through RJ-45 6 feet or equal	N/A		
69	30	Each	ISR-CCP-EXP or equal	Cisco Config Pro Express on Router Flash or equal	N/A		
70	30	Each	MEM8XX-256U512D or equal	DRAM Upgrade 256 MB to 512 MB or equal	N/A		
71	30	Each	S880CNUVK9- 15204M or equal	Cisco 880 Series IOS UNIVERSAL VOICE or equal	N/A		
72	30	Each	SL-880-ADVSEC or equal	Cisco 880 Advanced Security Software License or equal	N/A		
73	30	Each	SL-880-AIS or equal	Cisco 880 Advanced IP Services License or equal	N/A		



**REQUEST FOR QUOTATION**  
**[RFQ631400016] [VoIP Communications]**

Item #	Qty	Unit of Measure	Part Number	Description	Service Duration	Unit Cost**	Extended Amount
74	200	Each	CP-8941-K9= or equal	Cisco Unified Phone 8941, Phantom Grey, Standard Handset or equal	N/A		
75	25	Each	CP-7962G= or equal	7962 6 Line Cisco Phone or equal	N/A		
76	25	Each	CP-7915= or equal	7915 24 Button Cisco Sidecar or equal	N/A		
77	25	Each	CP-SINGLFOOTSTAND= or equal	Single Footstand for 7915 Cisco Sidecar or equal	N/A		
78	25	Each	CP-PWR-CUBE-3= or equal	Cisco Unified IP Phone Power Cube or equal	N/A		
79	25	Each	CP-PWR-CORD-NA= or equal	Cisco Unified IP Phone Power Cube Country Cord or equal	N/A		
80	10	Each	CP-7925G-A-K9= or equal	Cisco 7925G FCC; Battery/Power Supply Not Included or equal	N/A		
81	10	Each	CP-BATT-7925G-EXT= or equal	Cisco 7925G Battery, Extended or equal	N/A		
82	10	Each	or equal	Cisco \Wireless IP Phone 7925G Power Supply or equal	N/A		
<b>Total Amount</b>							

NOTE Vendor should submit with their bid, the State of West Virginia Certificate from the West Virginia Secretary of State's Office.

\*\*Price Listed is Cisco List Price and does not reflect any potential discount

\*\*Please always state to Vendors that we want the WV Office of Technology as the Administrative and Technical

Contact on all Cisco Smartnet contracts

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: 631400016**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

\_\_\_\_\_  
Company

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012