



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Solicitation

NUMBER
DJS010355

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE 304-558-2544

RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

DIVISION OF JUVENILE SERVICES  
 VARIOUS LOCALES AS  
 INDICATED BY ORDER

SHIP TO

DATE PRINTED
08/01/2012

BID OPENING DATE: 08/14/2012 BID OPENING TIME 1:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		961-48		
ADDENDUM NO. 4 SEE ATTACHED PAGES. END OF ADDENDUM NO. 4 DRUG TESTING SERVICES ***** THIS IS THE END OF RFQ DJS010355 ***** TOTAL:						

SIGNATURE		TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**SOLICITATION NUMBER: DJS010355**  
**Addendum Number: 4**

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The purpose of this addendum is to modify the solicitation identified as DJS010355 ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- [ x ] Modify bid opening date and time
- [ ] Modify specifications of product or service being sought
- [ ] Attachment of vendor questions and responses
- [ ] Attachment of pre-bid sign-in sheet
- [ ] Correction of error
- [ X ] Other

**Description of Modification to Solicitation:** To move the bid opening date and provide clarification to some of the responses issued in Addendum No. 1 and provide a revised bid sheet.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

## ATTACHMENT A

### Additional Questions or Clarifications:

1: **Vendor Question:**

I'm also confused about whether or not the 11-drug urine panel includes K2. In Addendum 1, A17 says that the test will include the 11 listed on the specification sheet, but the specification sheet shows 12 drugs (includes K2). K2 testing is much more expensive than standard drugs, so the inclusion or exclusion of this in the panel will make a large difference in the pricing the State receives. I know the State has indicated that K2 testing is a very important piece of this RFQ. Will the State consider adding this as a separate line item or allowing pricing for this item on a separate pricing sheet?

**Response:**

A new bid form is attached. Also, in question and response 18, the response stated that we would exclude K2 and alcohol from the standard urine test. There were originally 13 drugs listed in the specs. If you remove these two that leaves an eleven panel test. However, K2 is included in the six panel oral test.

2: Question 27 issued on Addendum No. 1 is amended as follows:

**Vendor Question:**

Additionally, in the Addendum answer A27, the State indicates that confirmation may be done in whatever manner the lab may accomplish this. However, confirmation methodologies differ greatly in price, and can differ greatly in how well they hold up as defensibly methodologies in a court of law. For instance, re-screening via enzyme immunoassay is considered "confirmation" by some labs—however, this is simply performing the same test over again. Thin layer chromatography (TLC) and radio immunoassay (RIA) are also considered a type of confirmation methodology. Gas chromatography/mass spectrometry (GC/MS) and liquid chromatography/tandem mass spectrometry (LC/MS/MS) are considered the "gold standard" in confirmation methodology and are routinely used to provide defensible results in a court of law. Does the State not have a preference/requirement for which of these is used to confirm specimens?

**Response:**

Rescreening via enzyme immunossary.

3: Revised bid form attached to clarify the following:

**Vendor Question:**

I'm a little unclear as to where we indicate confirmation pricing on the Bid Sheet. Currently, the Division of Juvenile Services receives GC/MS or LC/MS/MS confirmation at a separate cost from their screen price (screen at \$6.00 and confirmation at \$15.00). However, the Bid Sheet does not include this as a separate line. Does this mean we should price the panel to include confirmation pricing? Please note that this will significantly increase the screen price.

**Response:**

All of the 11 panel needs confirmation, however, the 6 panel will only need confirmation if they read positive. An additional line has been added to the attached revised bid form.

4: **Vendor Question:**

Please confirm that line items 1 and 2 are lab-based whereas line items 3 and 4 are on-site devices.

**Response:**

This is correct.

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**The bid opening date has moved from 08/07/2012 to 08/14/2012. Time remains at 1:30 pm.**

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**No additional questions will be accepted on this RFQ.**

**DJS010355 - Drug Testing Services**

**Bid Form - Revised 8/1/12**

<b>Item #</b>	<b>Description</b>	<b>Yearly Estimated Quantity</b>	<b>Unit Price</b>	<b>Extended Amount</b>
1	11 panel(C) Urine	3500		
2	11 panel(C) Oral	1500		
3	6 panel Oral Synthetic	500		
4	6 panel Urine Synthetic	500		
5	Confirmation for 6 panel Oral	50		
6	Confirmation for 6 panel Urine	50		
7	Onsite Training per the specifications	1		
8	MRO or Lab Rep as Expert Witness	5		
	<b>Failure to use this form may result in disqualification</b>		<b>GRAND TOTAL:</b>	
Bidder / Vendor Information:				
Name: _____				
Address: _____				
Phone and Fax Nos. : _____				
Email Address: _____				
Authorized Signature: _____				

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DJS010355**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

\_\_\_\_\_  
Company

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012