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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

PTR12029

D/	OF.	
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ADDRESS CORRESPONDENCE TO ATTENTION OF:

PAUL REYNOLDS 304-558-0468

RFQ COPY TYPE NAME/ADDRESS HERE

DIVISION OF PUBLIC TRANSIT

SH-PTO

BUILDING 5, ROOM 906
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV

CHARLESTON, WV 25305-0432 304-558-0428

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04/18/									
BID OPENING DATE:		05/03/	2012				BID	OPENING TIME 01	:30PM
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TITLE		FE	EIN					ADDRESS CHANGES	TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- **12. BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PTR12029 Approved Equals April 2^{nd} , 2012

CLARIFICATIONS

Section	Page	Specification	Question or Request	Response
Part 1				
	3	Quantities	Quantities are not listed or estimated in the requisition, can you please provide estimate	Estimated quantity to be one (1) to twenty (20)
	3	Renewal	Phrase states that pricing shall be firm for the life of the contract. Does this preclude increases if renewals are agreed to?	Pricing shall remain firm for the life of contract.
4.0 A			Would the Division consider changing liquidated damages to be \$50 per working weekday when your delivery facility is open and prepared to accept vehicle deliveries?	No, Specifications remain unchanged.
5.0	10	Title	Request for clarification: is the state requiring specific documents to be obtained at the time or are you requiring MSOs from the vendor 10 days prior to delivery	MSOs should be received by the Division 10 days prior to delivery
4.1.12 & 19.5 (I believe it is referencing 4.1.2)	8-9	Manuals	Please clarify exact manual and quantity to be provided to each recipient agency. IE body up fitter manual, chassis manual, etc. Also, please clarify what is meant by OEM operations manual.	The numbering 19.5 was accidently retained. Please include 1 of each listed in 4.1.2 that would correlate with a workshop manual, parts catalog, wiring diagrams/ electrical schematics, owner's guide, warranty guide, and owner's manual for the vehicle itself and any added components
6.0		8	Would the Division consider changing payment to 95% of the total cost upon	No change to the specifications.

			conditional acceptance of the vehicle?	
24 (I think this was referencing 29)	27-28	Training	Request for revision to training. Training to be conducted annually at state determined location. 2 day training seminar provided by vendor and affiliates. Mutually agreed upon dates. Function of seminar to train in house driver staff in proper and safe on road operation of vehicle, limitations of vehicle and identification and proper operation of driver's controls. Vendor to provide also, proper training and maintenance of power train, electrical system. Heating and cooling, braking, and wheel chair lift operation. All visual and teaching aids to be provided by vendor	No change to the specifications.
1.2		Passenger Heat	Here a booster pump is called out, but later in section 6.1.3 it is not. Which is correct?	Dual compressors are not mentioned in 6.1.3, but they are in 1.2. 6.1.2 should also state that dual compressors are required
5.0	33	Electrical System	Please accept that the wiring will be 14 and 16 gauge where appropriate.	Change "All wiring must be at least 14 gauge" to "Wiring will be 14 and 16 gauge where appropriate."
5.0		Electrical	It says "all chassis lighting to be LED with the exception of OEM lighting." No chassis lighting is LED, please revise the statement	Change FROM: all chassis lighting to be LED with the exception of OEM lighting TO: all lighting should be LED unless OEM (LED from manufacturer is acceptable).

5.8		Electrical Fuses/ Circuit Breakers	Please accept that with the exception of one builder, no circuit board/ fuse box is waterproof it is located inside the vehicle and not exposed to outdoor elements	Change FROM: All fuses and circuit breakers other than the OEM's chassis shall be placed in a water proof electrical distribution panel TO: All fuses and circuit breakers other than the OEM's chassis shall be placed in an electrical distribution panel
6.1.2	35	Step heater	This section is calling for an "electrical" stepwell heater and a "coolant" stepwell heater. Is either one acceptable? Please clarify	Please note that the Division requires a coolant heater.
6.2.3 & 6.2.4		Air conditioning	Along with the compressor stated minimum displacement, these two items indicate that a Trans/Air TA733 Super 10 is the proper air conditioning system. Please verify that this is correct	This component is rated 68000 BTUs. If the stated 75,000 BTUs from the specs separate from the dash is reached, this is acceptable.
6.2.4	37	Air-conditioning system	Please accept that the BTU rating of the specified TA73 evaporator when combined with the SMC3L condenser and a 13 C.I.D. compressor is 60K BTU not 65K BTU as specified. This system when combined with the front A/C system will provide 75K BTU total.	No change to specifications. This request is denied. The specification calls for 75K BTUs separate from the dash.
8.1.1		Roof Structure	Please accept body construction that meets the roof crush or rollover standard FMVSS 220 without the addition of "roll bars" as specified. All manufacturers must comply with FMVSS 220 without this requirement and therefor	No change to specifications. Please note that the Division would like to retain the roll bars as part of their spec as an additional safety feature

			are not necessary	
8.2.1	32		Will the Division continue to exclude the use of two sided tape for this procurement?	No change to specifications Please note that the Division will continue to exclude the use of two sided tape.
8.6	39	Fenders and Molding	On this unit the only text says that the molding shall be secured in a manner other than snapped onto a metal rail. Is it your intent to specify a rubber or polymer rub rail type molding on these units?	The Division wants rubber to resist chips and cuts from objects in close proximity to the sides of the bus.
9.2	39	Doors-Access and Entrance/ Exit	Please accept that this bus will have a raised floor and so a step will be added to the step well. The tread depth will be 8.5" in lieu of 9".	Change FROM: Tread depth not less than 9 inches TO: Tread depth not less than 8.5 inches
9.2.6	40	Driver's Running Board	Please accept our standard running board, which is approximately 11.5" wide and within 12" of the ground	Change FROM: The Division of Public Transit requests 12" wide and within 8" of the ground. TO: The Division of Public Transit requests 11.5" wide and within 12" of the ground
9.2.6	40	Doors-Access and Entrance/ Exit	Please accept our diamond plate driver running board that is approximately 11.5" wide and approximately 12" off the ground.	Change FROM: The Division of Public Transit requests 12" wide and within 8" of the ground. TO: The Division of Public Transit requests 11.5" wide and within 12" of the ground
9.3	40	Non-ambulatory	Please clarify the following:	Please find attached a

		passenger Entrance/Exit	the spec states that the lift doors are to be located behind the rear wheels but the plan provided on page 68 shows the lift in front of the rear wheels. Which is correct?	Ford Rear Lift floor plan with the rear W/C door.
9.3.2	40	Striker Plate	Elimination of the striker plate when a magnetic proximity switch for the door ajar buzzer (and interlock) instead of a plunger switch. We request the same approval for PTR12-029 for this function as the magnetic proximity switch does not put isolated strain on any door section.	Change FROM: The striker for the signal must not have contact with flexible section of the door TO: The striker for the signal must not have contact with flexible section of the door or must utilize the magnetic proximity switch
9.4		Door size	A 60" high rear door is specified. Our standard door has 57" of clear height opening. We respectfully request approval of a 57" high door.	Change FROM: with a minimum clear opening of thirty-six (36") inches by sixty (60") inches TO: with a minimum clear opening of thirty-six (36") inches by fifty-seven (57") inches
10.2.8		Lift Circuitry and Hazard Light Operation	On previous PTR it was clarified that a lift master switch was required in the switch panel that activated the hazard lights. Is that your intent on this specification as well?	Change FROM: Activating the lift circuitry will cause the rear hazard lights to flash TO: Activating the lift circuitry through a master switch will cause the rear hazard lights to flash
11.0	41	Seating and Securement	Please delete the requirement for a support leg on the inboard side of the Freedman foldaway seat. The seat manufacture has determined that this leg is	Please omit the following requirement: Flip down seat shall have an aisle side leg for added support at the point farthest from

			not required.	the wall attachment.
11.1	42	Passenger Seats	Please clarify and accept: in item 11.1 it states that the aisle width is to be 16" minimum but in item 11.1.2 it states that this is to be a 17" minimum. We cannot attain 17" in our buses, so please approve 16" aisle width.	Change FROM: Seat shall be mounted flush (within 1 inch) against the side wall of the vehicle to allow for a minimum aisle width of 17 inches. TO: Seat shall be mounted flush (within 1 inch) against the side wall of the vehicle to allow for a minimum aisle width of 16 inches.
11.1.2	42	Aisle Width	Please accept a minimum aisle width of 16" in lieu of 17".	Change FROM: Seat shall be mounted flush (within 1 inch) against the side wall of the vehicle to allow for a minimum aisle width of 17 inches. TO: Seat shall be mounted flush (within 1 inch) against the side wall of the vehicle to allow for a minimum aisle width of 16 inches.
11.1		Passenger Seats	Please verify that two seat belt extensions per bus are required	Change FROM: Two seat belt extensions must be provided TO: Two seat belt extensions must be provided per bus
11.1		Passenger Seats	Please accept that neither Freedman fold or flip seats have a leg that attached to the floor.	Please omit the following requirement: Flip down seat shall have an aisle side leg for added support at the point farthest from the wall attachment.
11.1	41	Leg on Flip Down Seat	The 5 th paragraph of this section calls for the flip down seat to have an aisle	Please omit the following requirement:

			side leg for added support. Please accept the Freedman 3-step Foldaway seat. This seat utilizes a cantilevered design that eliminates the need for a support leg.	Flip down seat shall have an aisle side leg for added support at the point farthest from the wall attachment.
11.1		Passenger Seats	Are you requiring low back or mid high seating from Freedman?	Change FROM: Height of seat back 22 inches max TO: Height of seat back 22 ½ inches max, except where noted on the non-accessible option.
11.1.2	42	Aisle Width	Please accept a minimum aisle width of 16" in lieu of 17".	Change FROM: Seat shall be mounted flush (within 1 inch) against the side wall of the vehicle to allow for a minimum aisle width of 17 inches. TO: Seat shall be mounted flush (within 1 inch) against the side wall of the vehicle to allow for a minimum aisle width of 16 inches.
11.3	42	Mobility Aid Securement	Please acknowledge the supplied bid floor plan has 6" and not the specified 10" between the W/C positions	This clarification to the specs is approved.
11.3	42	Mobility Aid Securement- Wheelchair spacing	This section asks for the wheelchair positions to be spaced a minimum of 10" apart. The floor plan for the 2-wheelchair bus shows the L-track being spaced 6' apart (center-to-center), which should provide ample spacing. Please accept 6"spacing as shown on the floor plan.	This clarification to the specs is approved.
11.3	42	Mobility Aid Securement	Please acknowledge that QStraint L Track is acceptable with a QStraint	This modification to the specs is approved.

			tie down system.	
11.3	42	L-Track Brand	In the 2 nd paragraph, the L- Track model number provided is for Sure-Lok only. Please also accept an equivalent Q-Straint L-track.	This modification to the specs is approved.
11.4		Passenger Assists	Please confirm that the stanchion in 11.4.2 requiring pre-wire for farebox is behind the driver seat. Also please advise if this is to be standard or only included with the Farebox N option.	Please prewire the stanchion at the driver's shoulder for a farebox, leaving enough wire to move the farebox mount, if the recipient desires. Option N is for installed fareboxes
11.4.2	43	Passenger Assists	Please delete the requirement for a stanchion next to the dash and fare box prep in item 11.4.2 and the requirement for the fare box prep behind the driver in item 11.4.4.	Change FROM: Passenger assists shall be provided as floor-to-ceiling vertical stanchions at the top of the steps at both sides of the step well and shall be fully padded above seat level. Stanchion shall be prewired for mounting of fare box with enough slack for the positioning of the fare box to be moved. TO: Passenger assists shall be provided as floor-to-ceiling vertical
				stanchions at the top of the steps at both sides of the step well and shall be fully padded above seat level. Stanchion at the driver's shoulder shall be prewired for mounting of fare box with enough slack for the position of the fare box to be moved. AND
				11.4.4 No change to

				specifications
12.1	44	Windshield.	Please accept that standard Ford windshield does not have a band of graduated dark tint at the top.	Change FROM: Windshield shall be OEM tinted and shall have a graduated dark band at the top. TO: Windshield shall be OEM tinted.
12.1	44	Windshield	Please delete the requirement for the windshield to have a graduated dark band at the top. Ford no longer offers this feature.	Change FROM: Windshield shall be OEM tinted and shall have a graduated dark band at the top. TO: Windshield shall be OEM tinted.
12.1	44	Windshield	Please accept that OEM chassis no longer have a graduated dark band at the top and delete the requirement	Change FROM: Windshield shall be OEM tinted and shall have a graduated dark band at the top. TO: Windshield shall be OEM tinted.
19.3.3	47	Reflective tape	The third paragraph requests reflective tape encircling one window on each side. This was clarified for the 158" bid in Addendum #3 as all egress windows on each side. Please clarify.	Change FROM: Using the white reflective vinyl, the successful bidder must circle one window on each side, and have one strip running from the front of the bus to the rear. Because some of the existing logos are not on the rear of the bus, the white reflective vinyl must circle the rear emergency door window, even when the color vinyl is used in the logo. TO: Using the white reflective vinyl, the successful bidder must encircle all egress windows on each side,

				and have one strip running from the front of the bus to the rear. Because some of the existing logos are not on the rear of the bus, the white reflective vinyl must encircle the rear emergency door window, even when the color vinyl is used in the logo.
Option A	48	Non-Accessible Vehicle	Option A call for at least 12 seats. A bus this size can easily accommodate 24 fixed seats. we would like to suggest you change the spec to reflect this	Change FROM: A vehicle having at least 12 fixed forward facing seats (doubles/ singles). TO A vehicle having at least 18 fixed forward facing seats (doubles/ singles).
			Would the division of public Transit accept 22 passenger seats for the non-accessible option?	Change FROM: A vehicle having at least 12 fixed forward facing seats (doubles/ singles). TO A vehicle having at least 18 fixed forward facing seats (doubles/ singles).
Option A	48	Non-Accessible Vehicle	Please clarify. Option A states that the seats in the rear row are to be high back per section 11.1. Please clarify if the seats on the rear row are to be the same height as the rest of the seats in the bus or are to be highback.	On the non-accessible bus, the specs require the seats in the last row to be highback for safety reasons.
Option B	48	Sign Type.	The first paragraph of this section should be deleted since it describes scroll type signs, which conflict with the LED signs described later on.	OMIT Front and side destination signs shall be provided. These signs shall be electric scroll types with a minimum of 25 positions. A window

				shall be installed for the driver to read the destinations from inside the vehicle. The electric scroll switch shall be mounted within the driver's reach for both front side sign. There shall be 2 brackets fastened to the frame of the vehicle on top of each destination sign to secure the sign and eliminate movement.
Option B	48	Fixed Route Package	Please clarify, both scroll and LED signs are requested. Which does the state require?	OMIT Front and side destination signs shall be provided. These signs shall be electric scroll types with a minimum of 25 positions. A window shall be installed for the driver to read the destinations from inside the vehicle. The electric scroll switch shall be mounted within the driver's reach for both front side sign. There shall be 2 brackets fastened to the frame of the vehicle on top of each destination sign to secure the sign and eliminate movement.
Option B	48	Fixed Route Package	We believe your intent is to receive LED destination signs and not scroll type. Please delete the scroll reference if that is the case	OMIT Front and side destination signs shall be provided. These signs shall be electric scroll types with a minimum of 25 positions. A window shall be installed for the driver to read the destinations from inside the vehicle. The electric scroll switch shall be mounted within the driver's reach for both front side sign. There shall be 2 brackets

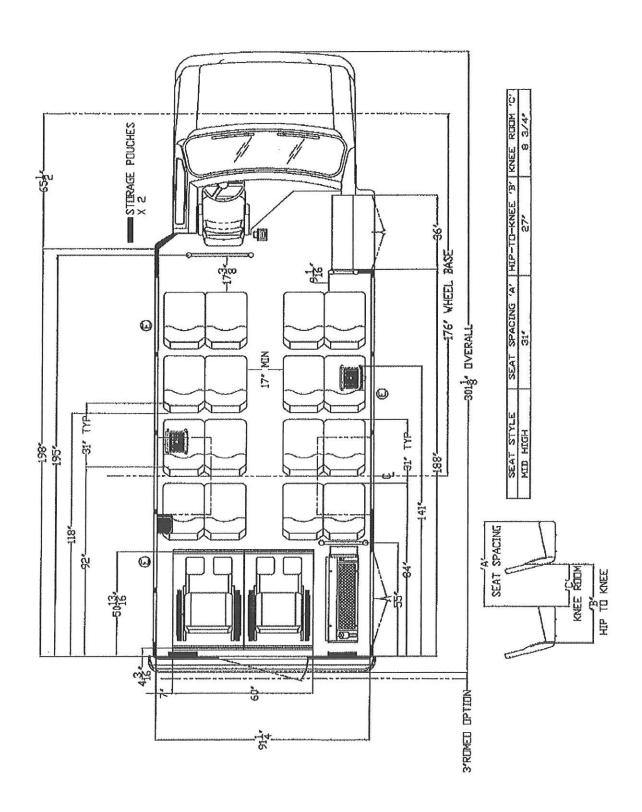
				fastened to the frame of the vehicle on top of each destination sign to secure the sign and eliminate movement.
Option B	48	Fixed Route Package	Please accept that in the case of scroll signs, is not possible for the driver to tell what destination is showing in the front of the bus window by looking at the back of the scroll sign, so no window for the driver will be provided.	OMIT Front and side destination signs shall be provided. These signs shall be electric scroll types with a minimum of 25 positions. A window shall be installed for the driver to read the destinations from inside the vehicle. The electric scroll switch shall be mounted within the driver's reach for both front side sign. There shall be 2 brackets fastened to the frame of the vehicle on top of each destination sign to secure the sign and eliminate movement.
Option D	49	Repel Fabric	Please accept that repel is a level 4 fabric and not level 3 as stated in the section	Change FROM: Passenger seats shall be covered with commercial grade, heavy duty level 3 cloth material TO: Passenger seats shall be covered with commercial grade, heavy duty level 4 cloth material
Option D	49	Repel Cloth Passenger Seats	Please clarify the specs calls for level 3 cloth and then you call for Repel. Repel Icon is level 5 and Repel Voltage is level 6.	Change FROM: Passenger seats shall be covered with commercial grade, heavy duty level 3 cloth material TO: Passenger seats shall be covered with commercial grade, heavy duty level 4 cloth material

Option F	49	Extended Body Option	This description doesn't match the 186" category. Please clarify.	Change FROM: Extended length with front lift option; Increase body length to 284" +/- and mount on 158/159" wheelbase chassis to accommodate front lift configuration and additional wheelchair position per attached floor plan. TO: Extended length with front lift option; Increase body length to 301" +/- and mount on 186" wheelbase chassis to accommodate front lift configuration and additional wheelchair position per attached floor plan.
Option F	49	Extended Body	Please delete this option as the vehicle is a front lift	Change FROM: Extended length with front lift option; Increase body length to 284" +/- and mount on 158/159" wheelbase chassis to accommodate front lift configuration and additional wheelchair position per attached floor plan. TO: Extended length with front lift option; Increase body length to 301" +/- and mount on 186" wheelbase chassis to accommodate front lift configuration and additional wheelchair position per attached floor plan.
Option F	49	Extended Body Length	Please delete this option as this is already a front lift bus and the lengths given are actually shorter than the basic bus.	Change FROM: Extended length with front lift option; Increase body length to 284" +/- and mount on 158/159" wheelbase chassis to accommodate front lift configuration

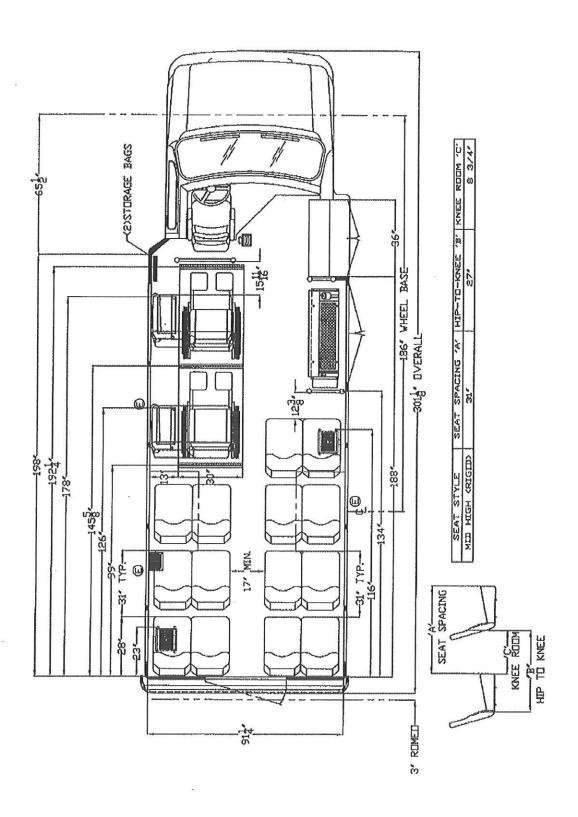
			and additional wheelchair position per attached floor plan. TO: Extended length with front lift option; Increase body length to 301" +/- and mount on 186" wheelbase chassis to accommodate front lift configuration and additional wheelchair position per attached floor plan.
Option R	Shoulder belts	Please accept that the change to 3 point seats will most likely reduce passenger capacity subject to weight analysis	Specifications remain unchanged Freedman said that 3 point seats should not affect passenger capacity subject to weight analysis
Part 3			
2.1	Complete Vehicle	There seems to be some conflict regarding warranty and we asking for clarification. This section calls for the complete vehicle to be warranted and guaranteed for 3 years of 36,000 miles. Other sections vary. Is it your intent to require a 3 year/36,000 mile bumper to bumper warranty including all body options purchased from outside vendors.	A three year bumper to bumper except where individual components are otherwise noted, based on the warranty info of the component.
	Warranty Facility	Please strike the requirement for the service representative and parts distribution center to be located in the state of West Virginia as no vendor owns a center in WV. Please allow that the five necessary service locations listed as a requirement submitted for this bid suffice. These vendors will work directly with the successful bidder	Change FROM: A description of how and by whom warranty service is to be provided in four (4) areas of West Virginia is to be included in the bid proposal. TO: A description of how and by whom

			and receive parts promptly from the closest listed parts facility.	warranty service is to be provided to four (4) areas of West Virginia is to be included in the bid proposal.
		Floorplan	Could the Division of Public Transit provide a rear lift floorplan similar to the front lift version provided at page 71?	Yes. Please see attached Ford Rear Lift Floor plan.
		Floorplan	Could the Division of Public Transit confirm that the floorplan at page 71 is acceptable for the extended length front lift option?	The Ford Front Lift Floor plan is acceptable for the front lift (option F); the Ford Rear Lift is the floor plan for the basic bus
APPROVEI EQUALS)			
8.1.3	37	Prime Paint	In lieu of a zinc chromate primer, which we have discontinued due to potential environmental concerns, please accept our standard environmentally friendly, low VOC water-based, polymeric primer designed for transportation applications.	Primer is an approved equal
8.1.3	37	Zinc Chromate Paint	Please accept that Zinc Chromate is a known carcinogen and that, due to VOC requirements mandated by EPA cannot be used in our area. We have attached information on our Red Oxide prime paint along with an ASTM B117 test indicating performance in excess of 2,000 hours and request it as an equal.	Primer is an approved equal
8.1.3	37	Body	Please accept that the steel components will be treated with gray self etching primer from Nanochem that does not meet the salt spray	Primer is an approved equal

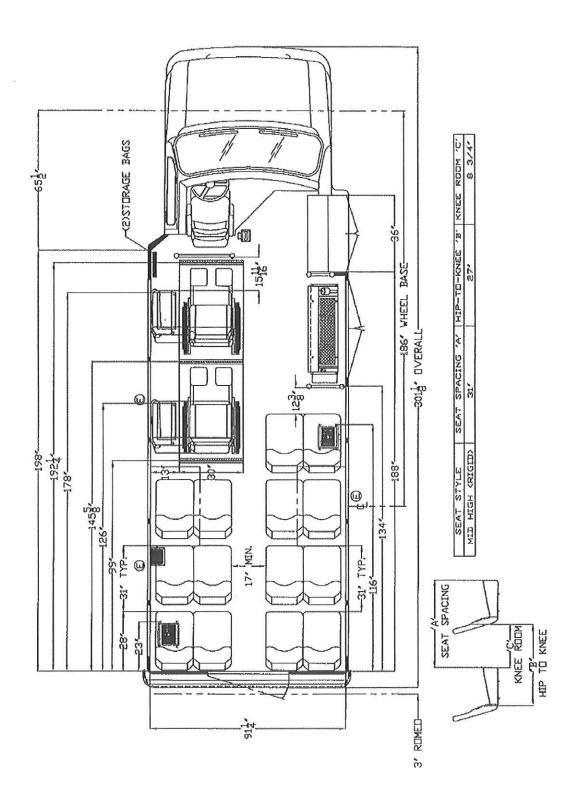
			specification.	
13.1	44	Mirrors and Sun Visor	Please accept that the exterior mirror arms are regular steel that has been covered with corrosion resistant powder coating.	This process is an approved equal.
13.1		Mirrors	Please accept Rosco Eurostyle Mirrors as compliant with your specification. Also please advise if Rosco powder coated steel tube arms are accepted as compliant with the non-corrosive requirement.	Rosco Eurostyle mirrors are accepted. Rosco powder coated arms are accepted.
Option B	48	Fixed Route Package	Please accept Twin Vision Mobilite LED destination signs. They require no software purchase (programming is done on the internet) nor a PC card to download route changes	This is an approved equal.



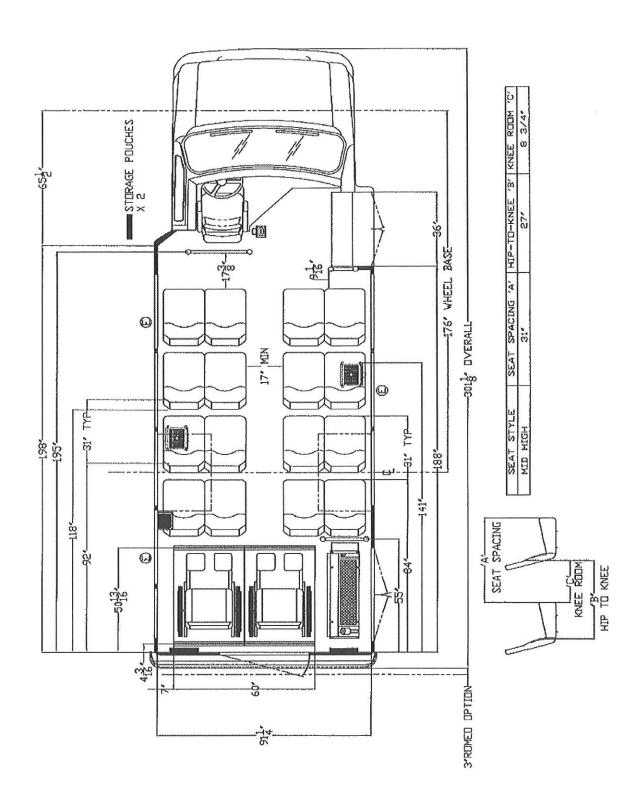
FORD REAR LIFT



FORD FRONT LIFT



FORD FRONT LIFT



FORD REAR LIFT



Repel Icon (Level 4)







186 Icon Cranberry

187 Icon Grey

188 Icon Vinyard



189 Icon Blue

SPECIFICATIONS & CLEANING INSTRUCTIONS:

Repel fabrics clean easily using a mild soap and water solution. Spills can be removed using only a sponge or clean cloth dampened with the soap solution. Rinse and dry thoroughly to prevent soil attraction.

© 2009 Freedman Seating Company

4545 West Augusta Boulevard

Chicago, IL 60651

AN ISO 9001-2000 CERTIFIED COMPANY

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