



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
PTR12006

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
FRANK WHITTAKER 304-558-2316

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF PUBLIC TRANSIT
 BUILDING 5, ROOM 906
 1900 KANAWHA BOULEVARD, EAST
 CHARLESTON, WV
 25305-0432 304-558-0428

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/27/2012				

BID OPENING DATE: 02/16/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 2 ***** THIS ADDENDUM IS ISSUED TO: PROVIDE THE ATTACHED TECHNICAL QUESTIONS AND ANSWERS. ***** END ADDENDUM NO. 2 *****						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PTR12006 Approved Equals
January 18th, 2012

Section	Page	Specification	Question or Request	Response
PART 1				
4.0 A	2-3		Would the Division consider changing liquidated damages to be \$50 per working weekday when your delivery facility is open and prepared to accept vehicle deliveries?	Denied. Liquidated damages would only be assessed after the 150 day period would be exhausted and in the absence of a written notification of delay from the vendor.
4.2	4	The pre-delivery tests and inspections shall be performed at or near the Vendor's plant in accordance with the procedures outlined in Part 4, "Quality Assurance", and shall be witnessed by the Vendor's resident inspector and/or By a representative of the Division of Public Transit.	Is this intended for the Pilot models only or will each unit built require this? FTA only requires inspection of orders with 10 or more units depending on population. Unless units are built in consolidated runs this will require frequent trips and can delay unit shipment that will cost the contractor additional interest.	According to the terms of this contract, West Virginia requires inspection of all newly acquired vehicles by an independent inspection service.
6.0	5-6		Would the Division consider changing payment to 95% of the total cost upon conditional acceptance of the vehicle?	Denied. We feel 90-10 arrangement provides incentive to deliver complete vehicles ready to be put into service.
29	23	This retains the old language for training requirements that the current vendor says are not provided.	Please adjust the language of the spec to a more realistic and reasonable training requirement that will enable contractor to properly forecast costs.	Training will be held in two locations, 1 day each, with the option of additional training days if necessary. The Division will handle arranging a venue and registration. The vendor will furnish the instructor and materials.
PART 2				
3.13	26	Two (2) ambulance style cooling ports shall be installed on OEM hood to facilitate air exchange in the	Please provide more details or visual. Attached document "Ambulance style bilge" is what we currently use, please	Approved. Ambulance style bilge will acceptable.

		engine compartment.	confirm or clarify.	
5.8	30	All fuses and/or circuit breakers other than the OEM's chassis shall be placed in a waterproof electrical distribution panel located above the driver's door, accessible from inside the bus. Fuses will be automotive mini blade type fuses that plug into a Modular distribution block, such as Cooper Bussman Series 3000 VEC or approved equal.	Our body manufacturer uses a printed circuit board electronic control panel for the body circuits that includes easy identifying LED troubleshooting indicators. The board offers a 5 year parts and labor warranty and has been proven to be very reliable and robust in design. Please approve in lieu of the specified Bussman panel that we believe is used by only one manufacturer. An informational piece titled "Fuse Box RCT" is attached and more information can be supplied if requested.	Approved.
6.1.2	31	A stepwell system heater, to be approved by the Division of Public Transit, shall be provided to eliminate ice and snow build-up.	Please clarify the type of stepwell heat the Division desires. Is the normal electrical step heater acceptable or is a ducted forced air method desired?	Electrical step heater.
6.2	31	Brand Name	We believe ATC is a typo, and should be ACT.	Approved.
6.2.3	31	A two fan oversized (minimum fan size-14"; rated at 62,000 BTU's per hour), skirt-mounted condenser shall be shielded from road spray.	Prior to the advent of the technologically advanced micro-channel condenser the Trans/Air 53K evaporator did require a special condenser because the large SMC3L 3 Fan condenser did not fit on a 138" WB vehicle. The micro-channel condenser is slightly shorter, allowing it to fit. Please approve.	Denied. We believe the current system is more effective than the micro-channel condenser.
8.1.3	32	Primer	In lieu of a petroleum-based primer, please accept our standard environmentally friendly, low VOC, water-based, polymeric primer designed for transportation applications, as described in the attached literature. Z-Tech is a major supplier of coatings and primers for the transportation industry.	Denied pending clarification. According to the provided documentation, the primer is petroleum based, as stated in the request for approved equals noted on the fourth entry for 8.2.1.

8.1.7	33	Exterior seams shall be constructed in such a manner that they shed water; the leading panel shall be lapped over the following panel and in no case shall the sealing of the panels be dependent on caulking alone.	We believe that the Division desires a one piece sidewall exterior panel above the floor line. Please delete this portion of the requirement.	Denied. Indeed, the Division does require one piece sidewall exterior panels, as is specified in 8.2.1. As for the construction specifications in 8.1.7, this method is required based on revisions from previous issues with leaks.
8.2.1	33	Aluminum underfloor shall be provided for the whole of the passenger compartment.	Will the division accept galvanized steel as a belly metal material?	Approved.
8.2.1	32		Will the division permit the use of two sided tape?	No
8.2.1	33	The tops and bottoms of the steps and risers will be coated with spray-on product, such as Rhino Lining or all approved equal.	Will the Division accept normal ribbed rubber step treads? The bottoms of the steps are undercoated.	Denied. We have a documented history of rust issues in the step wells, so the heavier Rhino-lining type spray-on was suggested for the underside of the stepwell. Instead of "normal ribbed rubber step treads", the Talon Tread-type step eliminates separation and exposure to moisture on the treads and risers. This is due to the manufacturing process where the contrasting step nosing and flooring is heated with the metal step wells so that the metal and flooring material are fused with fewer seams and less caulking. The entire underside of the vehicle should be fully undercoated.
8.2.1	33	Stepwell Coating	In lieu of Rhino Lining or similar product, please accept the following: Underside of stainless steel stepwell is coated with a	Approved. See immediately above.

			petroleum based, transportation grade undercoating material, Z-Tech Z-Guard 20060-B-2, as described in the attached literature, as part of our standard body undercoating process. The top side of the steps and risers are covered with RCA Transit Flooring rubber step treads. Seams in the material are sealed with a color-matching durable caulk.	
8.4.1	34	All flooring shall be covered with three-sixteenths inch (3/16") ribbed floor covering. All step edges to be marked in accordance with FTA/ ADA requirements. Each step edge shall have a step tread utilizing one piece Talon Tread flooring or an approved equal that features yellow contrast nosing.	Altro is listed as an approved equal. Please accept that Altro is not ribbed. Further, please accept Altro yellow step nosing as an approved equal if Altro flooring is bid.	Denied. If Altro does not produce the specified ribbed material, it may not be used.
8.5	34	The rear bumper shall be unpressurized, self-contained, self-restoring, energy absorbing bumpers of the HELP system, such as the ROMEO RIM or approved equal.	We request an approved for SMI rear energy absorbing bumper, documents provided titled "SMI Bumper" .	Approved.
8.6	34	The molding shall be secured in matter other than snapped onto a metal rail.	Are you requesting a rubber molding or is metal acceptable. If metal is acceptable please review our molding and installation method. We also enclose an assembled portion so you can gauge the strength of the molding once installed We request an approved equal: Our manufacturer uses an aluminum radius belt rails. Product information is attached titled "rub rail approval" . We request this be approved as a "rub rail".	Denied. We see no compelling reason to change the specifications since we believe rubber would be more forgiving and would better retain its aesthetic qualities in the event of minor bumps and abrasions. The end caps are preferred.

9.2.3	35	Door control shall be within twenty-eight (28") inches.	Is this a dimension from the driver for reach? If so, what is the point of reference?	Twenty-eight inches from the right side of the driver's seat at approximate shoulder height.
9.2.3	35	Additional Post?	Please clarify the last sentence that says, "An additional post shall run from the side of the passenger."	An additional post shall run from the side of the passenger entrance door to the cap to provide an extra support for the front cap.
9.2.6	35	Running Board	Please accept our standard running board that is approximately 8.5" wide, in lieu of 12". A wider running board on a narrow body bus will protrude several inches beyond the width of the body creating a potential hazard. On the wider body GCII buses, 12" is OK.	Approved.
9.3	35	A minimum clear vertical distance of 68 inches is required through the doorway and lift installation.	These vehicles will be less than 22' in length. ADA requirements are 59" clear opening for such vehicles, please amend specification as the taller height makes the lift doors taller than the peak of the roofline.	Approved.
9.3	35	Overall door width of approximately 52" is required.	The lift manufacturer requires a minimum clear opening of 46" for the 37" wide lift referenced. Please amend specification to correlate with their recommendations.	Approved.
9.3.2	35	Striker plate for interlock system switch.	Please accept that we use a magnetic proximity switch for interlock and door ajar functions and therefore do not require a striker plate since the mating piece of the switch is on the lift door leaf.	Approved.
9.4	36	Emergency Exit Door	Our standard rear door is 35.5" x 57" clear opening. A taller door on the narrow body unit may not allow clearance between the rear evaporator and door opening for egress marking. Please approve.	Approved. The door markings are required.
10.1	36	Lift Model	If you want the 37" platform,	Please change

			please change the lift model to the Braun Millennium II. The Century II is not available in this size. See supporting info from Braun	specifications to reference Braun Millennium II.
10.2.7	36	All interlock system, such as Intermotive Gateway or approved equal	If Intermotive is required, please amend to be ILIS. The ILIS does require that a Gateway fast idle be used. Or will you accept other methods? Our electronics circuit board meets the requirements of FMVSS 403-404 for this function.	The ILIS is approved with the required fast idle.
10.2.8	36	Activating the lift circuitry will cause the rear hazard lights to flash.	Would you like a lift master switch installed or is lift door open acceptable as a trigger for the hazards to flash?	Master switch that is engaged before driver leaves vehicle, please.
11.1	37	Height of seat back 22 inches max	Please confirm that this makes seating low back from Freedman.	Increase seat height to 22 ½" to encompass low or mid high seats.
11.1	37	Leg on Flip Down Seat	The 4th paragraph on page 37 calls for the flip down seat to have an aisle leg for added support. Please accept the Freedman 3-Step Foldaway seat, as described in the attached literature. This seat utilizes a cantilevered design that eliminates the need for a support leg.	Approved.
11.3	37	Wheelchair spacing	This section asks for the wheelchair positions to be spaced a minimum of 10" apart. The floor plans show the L-track being spaced 4" apart (center-to-center), which should provide ample spacing. If it goes to 10" apart, some of those floor plans will require longer buses.	Approved.
11.3	37-38	FE-748-100-PD4C L Track	QStraint is an approved equal tie down system. Please approve the use of QStraint supplied track as required by them. Details and information are attached with the title QStraint.	Approved
11.5	39	Location of Modesty Panels	In addition to the modesty panels described in this	Please retain the modesty panel

			section, the floor plans show a modesty panel between the lift and the last row of seats on the rear lift buses. Is this what you want?	shown on the floor plan that appears between the last row of seats and the lift.
11.4.2	38	Passenger assists shall be provided as floor-to-ceiling vertical stanchions at the top of the steps at both sides of the step well and shall be fully padded above seat level. Forward stanchion shall be prewired for mounting of fare box	Is this actually intended to be a request for pre-wire at the stanchion behind the driver seat? If not, where on the step landing area will the fare box stanchion be mounted?	Prewire at the stanchion behind the driver, at driver's shoulder.
12.1	39	Windshield shall be OEM tinted and shall have a graduated dark band at the top.	Chassis OEM have not included a "graduated" dark band at the top of the windshield for many years. Please accept the OEM chassis windshield without modification. Many FMVSS pass through from the chassis builder.	Accepted.
12.2	39	Window Size	On narrow body buses, we typically install windows that are 24" wide x 36" high, in lieu of 36" x 36". Is this acceptable?	Approved.
13.1	39	Exterior Mirrors	Neither Rosco nor Velvac have bus mirrors with built in 5" convex mirrors. If it is your intent to actually specify 5" convex "crossover" mirrors like those used by school bus, please confirm. Also please approve the Rosco Euro style mirror (prints attached with title Rosco Euro style). Does the powder coated Rosco steel arm meet the "non-corrosive" material requirement?	Rosco model number 715H for driver's side and 717H for passenger, or an approved equal. The Rosco steel arm or approved equal is approved.
Option A- -I believe this is supposed to be Option B	43-44	Farebox Provision	About halfway down this page it asks for a forward stanchion to be pre-wired for a farebox. This requirement is already included in the base bus at section 11.4.2. Please clarify if you want this in the	Strike the farebox provision from 11.4.2. It will be included in Option B.

			base bus price, or just in the Option A price.	
Option B Fixed Route	43-44	Destination Signs	The first paragraph specifies roller type destination signs but later there are electronic sign requirements. Which does the Division require?	Digital LED is required.
Option A—I believe this is supposed to be Option B	43	Sign Type	The 2nd sentence, which reads, "These signs shall be electric scroll types with a minimum of 25 positions" should be deleted since this describes a different type of sign than the digital LED signs described later.	Approved. Digital LED is required.
Option Q	45	Online Inspection Services	Request detailed information as to what additional inspection with preferred vendor information	We currently use First Transit, but this Option would only be used if our current contract would lapse
Price Page	76		Request clarification: The bid award will be determined upon total price of for each complete vehicle with two wheel chair positions. The reason for clarification is that there is a line item "total for bid evaluation" which it is assumed is a sum total of all line items. We just want to ensure that the determination of the award will be based upon the total price for a vehicle with two wheel chair positions and not the "total for bid evaluation".	The bid will be awarded for the base price of a 2 wheelchair position bus, per 8.1 of Part 1 General Conditions
76	Pricing Page	3-wheelchair price	The first line on the pricing page calls for a van with 3 wheelchair spaces. Is this different than the price called for in Option F?	No—it is the base van with Option F