



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
ISCM0046

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL 304-558-2596

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

DEPARTMENT OF ADMINISTRATION
 WVOT NETWORKING SUPERVISOR
 1900 KANAWHA BLVD. E.
 BUILDING 5, 10TH FLOOR
 CHARLESTON, WV
 25305 304-558-5472

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/03/2011				

BID OPENING DATE: 10/11/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO:						
1.) PROVIDE ANSWERS TO ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL RFQ (ISCM0046) AND						
2.) PROVIDE A REVISED "EQUIPMENT BID PRICE SHEET"						
BID OPENING DATE REMAINS: 10/11/2011						
BID OPENING TIME REMAINS: 1:30 PM						
***** END ADDENDUM NO. 1 *****						
0001	1	EA		205-43		
NETWORKING INFRASTRUCTURE EQUIPMENT						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

TECHNICAL QUESTIONS ISCM0046

- Q. Section 3.3, Page 6, states that the material and workmanship shall be fully guaranteed by the vendor for five (5) years; however Cisco only offers a maximum 3 years of maintenance on the UCS bundles which include the last seven part numbers on the last page of the RFQ; CON-UCS7-1E0060, CON-UCS7-SP3S6100, CON-UCS7-B230M2, CON-UCS7-B23014, CON-UCS7-ENT3B230, CON-ISV1-VSENTTP3A, CON-ISV1-VCS3A. How should we proceed with pricing these components?
- A. **Five years of maintenance is a requirement. There should be an option to extend the 3 year maintenance agreement for an additional two years.**
- Q. On line 579 of the material list, there is a quantity of 10, C3750X, with redundant power supplies (Line 582) but only configured with one power cord (line 586). Should the part number CAB-3KX-AC be a quantity of 20 instead of a quantity of 10?
- A. **Yes – should be qty 20 of the power cables. The bid price sheet has been altered accordingly.**
- Q. What Layer3 protocols are in use in the existing environment?
- A. **A. EIGRP, BGP4, HSRP, GLBP, IGMP, CGMP**
- Q. What Layer2 protocols are in use in the existing environment?
- A. **IEEE 802.1 STP, RSTP, PVST, PAgP, LACP, EtherChannel**
- Q. What physical media and distances are in use? (eg multimode fiber, singlemode fiber, t1, t3, OC-3POS, etc) What non-Ethernet media types are required, and at what port count? Bid requests Cisco FlexWAN modules, but does not include any media types.
- A. **10GBASE-LR, 10GBASE-LRM, 1000BASE-T, 1000BASE-LH/LX. The existing Port Adapters from the FlexWan modules will move over to the new Enhanced FlexWan modules.**
- Q. Are all requested firewall (ASA) modules to be integrated into one chassis or spread across several?
- A. **They will be split between the VSS pair in Morgantown and the VSS pair in Charleston.**
- Q. Is the ASA module to be used for firewall service, VPN termination?
- A. **Mostly Firewalling, but some light VPN termination (IPSec)**
- Q. If VPN termination is included, is the use for User Dynamic remote access VPN or IPSec site to site VPN?

- A. **We anticipate very light usage for site-to-site VPN and remote access VPN (IPSec)**
- Q. Are any software systems for network management in use? If so, what are their compatibility requirements?
- A. **CiscoWorks LMS, Netflow based tools and SNMP-based tools**
- Q. What is the requirement for address table sizing in the switch hardware? Unicast and Multicast IP routes (both v4 and v6).
- A. **MAC entries = 64,000. IP Routes for exterior facing (BGP-enabled) Route Processors: 1,000,000 (IPv4); 500,000 (IPv6). For non-BGP Route Processors: 256K(IPv4); 128K (IPv6).**
- Q. What are the environmental parameters for proposed hardware?
- A. **Minimum requirements are:
Operating Temperature: 32 to 104°F (0 to 40°C)
Storage Temperature: -4 to 149°F (-20 to 65°C)
Relative Humidity: 10 to 90%, noncondensing
Operating Altitude: 3000 meters**
- Q. Maximum Voltage and current available?
- A. **220 Volt, 20 Amp outlets**
- Q. Temperature of operating environment?
- A. **Expected temperature range is between 60 and 95 degrees for all locations**
- Q. NEBS compliance?
- A. **Two locations require NEBS compliance (Pittsburgh and Columbus)**
- Q. Current due date is listed as October 11, 2011. Since the day prior is a holiday, finalization of proposals/quotes would need to be the prior week greatly shortening the length of time to accumulate requested information. Is it possible to extend the bid due date until Friday, October 14, 2011?
- A. **We do not have a problem with extending the bid opening to October 14, 2011.**