

SOLE SOURCE DETERMINATION

The Purchasing Division has been requested to approve a sole source purchase for the commodity or service described below. Pursuant to West Virginia Code 5A-3-10c, the Purchasing Division is attempting to determine whether the commodity or service is a sole source procurement. If you believe your company meets the required experience and qualification criteria stated below, please e-mail the Purchasing Division Buyer at Shelly.L.Murray@wv.gov with a copy to w.michael.sheets@wv.gov to express your interest in the project. Please forward any and all information that will support your company's compliance with required qualification and eligibility criteria along with any other pertinent information relative to this project to the Purchasing Division no later than 1:30 PM on 03/26/2012.

Requisition Number: INS12010

Department/Agency: Offices of the Insurance Commissioner

Detailed Description of Project:

- The vendor will conduct an in-depth analysis of the benefits and drawbacks of establishing a regional Health Benefit Exchange.
- Study will examine the interest by other states in sharing administrative functions to create economies of scale and leverage resources. Study will also examine effects of combining risk pools and expansion of costs across larger populations.
- Vendor will conduct interviews with other states to assess current environments and Exchange planning efforts to determine interest in potentially establishing a Regional Exchange effort.
- From these interviews, an issue brief will be developed outlining the interest in various Exchange models and meetings will be held with potential state partners to discuss possibilities of establishing a multi-state Exchange. A feasibility study will be completed following meetings and a high-level financial model will be developed outlining the costs associated with each model and future decision points WV will need to make in moving forward with options.

Proposed Sole Source Vendor: National Academy for State Health Policy (NASHP).

Specific Eligibility Criteria:

- Vendor must be able to provide detailed feasibility study regarding Regional Exchange establishment. NASHP is specifically outlined in the

state's level 1 Establishment Grant as the entity that will undertake this research project

Specific Qualification Criteria:

- Vendor must have knowledge of national and state based Regional Exchange planning efforts.
- Vendor must also possess knowledge of ACA regulatory guidance and be familiar with State public health programs and insurance laws.
- Vendor must have background in facilitation of national meetings to ensure efficiency in setting up interviews and coordination of meetings logistics.