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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

RFQ NUMBER FLC12093

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 804-558-0067

HEALTH AND HUMAN RESOURCES BPH - OHFLAC

þ 408 LEON SULLIVAN WAY CHARLESTON, WV 25301-1713 304-558-2026

SHIP VIA FREIGHT TERMS DATE PRINTED TERMS OF SALE F.O.B. 12/21/2011 BID OPENING DATE: 01/05/2012 BID OPENING TIME 01:30PM CAT. QUANTITY ITEM NUMBER UNIT PRICE AMOUNT LINE ADDENDUM NO. 1

> 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT

\$HOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO \$ign and return may result in disqualification of your BID.

EXHIBIT 10

REOUISITION NO.: FLC12093

ADDENDUM ACKNOWLEDGEMENT

HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLAN\$ AND OR SPECIFICATION, ETC.

ADDENDUM NO. S:

NO. 1

NO. 2

MO. 3

NO. 4

NO. 5

UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.

VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

TITLE

FEIN

TELEPHONE DATE

ADDRESS CHANGES TO BE NOTED ABOVE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



NENDOR N

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Request for Quotation

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PAGE 2

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HEALTH AND HUMAN RESOURCES

BPH - OHFLAC

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CHARLESTON, WV
25301-1713 304-558-2026

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State of West Virginia Informal Independent Dispute Review RFQ # FLC12093

Bidder's Questions

Due By: December 20, 2011

	RFQ Page#	Section Name/No.	Question	Answer
1.	Page 10 (1)	Mandatory Requirements	RFP Text: "If the review involves a resident, the organization must ensure notification of the opportunity to submit comments prior to the completion of the process from the involved residents(s) or appropriate resident representative(s) and the State's long term care ombudsman."	If applicable, the state will be responsible for initial notification to the resident or resident representative, as well as the State's long term care ombudsme regarding their opportunity to respond. The committee will be responsible for allowing adequate time for response, review and consideration for each party's response.
			Question: S&C memo 12-08-NH dated December 2, 2011 included interim advance guidelines for Independent Informal Dispute Resolution (IIDR) process. In the Key Elements of Independent IDR section 7213.6, #3, it states, "Once a facility requests an Independent IDR, the State must notify the involved resident or resident representative, as well as the State's long term care ombudsman, that they have an opportunity to submit written comment. This notification must be done before the Independent IDR review process begins and with" This text indicates that the notification to these parties is done by the State Agency and before the IIDR process begins. The text in question infers it is the organizations responsibility to "ensure notification". Please clarify.	
2.	Page 10 (5)	Mandatory Requirements	RFP Text: "and shall transmit a written decision containing the rationale for its determination to the facility and the director." Question: This text indicates that the IRO will transmit to the facility and the director (at the same time?), however, since the director has the authority to agree or disagree with the awardees determination, should the determination be sent to the director only? S&C memo 12-08-NH dated December 2, 2011 included interim advance guidelines for Independent Informal Dispute Resolution (IIDR) process. In the Key Elements of Independent IDR section 7213.6, #4, it states, "The Independent IDR entity or person will forward the written record to the State survey agency for retention by the surveying entity. The State survey agency, will make a decision based on this written record and will provide the final decision to the facility"	The decision should be transmitted only to the Director. OHFLAC will review the recommendation(s) and will communicate the final IDR decision, including the IRO's recommendation(s) to the facility no later than 15 calendars after receipt of the IRO's recommendation(s). A copy of the IRO's recommendation(s) will be sent to the facility by OHFLAC upon completion of the IDR process. Should the Director disagree with the decision, the matter will be referred to CMS regional office for evaluation.