



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
FAR226005

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
KRISTA FERRELL 304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

WEST VIRGINIA ERP
 PROJECT MANAGEMENT OFFICE
 SUITE 301
 1615 WASHINGTON ST E
 CHARLESTON, WV
 25311

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/18/2011				

BID OPENING DATE: 04/06/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 4						
THIS ADDENDUM IS ISSUED TO:						
1.) PROVIDE ANSWERS TO TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF RFP FAR226005, NOTE: ADDITIONAL QUESTIONS WILL BE ANSWERED BY FORTHCOMING ADDENDUM.						
2.) PROVIDE A COPY OF THE MANDATORY PRE-BID ATTENDEE LIST,						
3.) PROVIDE A COPY OF THE PRE-BID CONFERENCE PRESENTATION, AND						
4.) EXTEND THE BID OPENING DATE						
TECHNICAL PROPOSAL OPENING DATE IS EXTENDED TO: 04/06/2011						
TECHNICAL PROPOSAL OPENING TIME REMAINS: 1:30 PM						
**NOTE: SCHEDULE OF EVENTS HAS BEEN REVISED. SEE ATTACHED.						
***** END ADDENDUM NO. 4 *****						
0001	1	LS		920-49		
ENTERPRISE RESOURCE PLANNING SOFTWARE (ERP)						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

SIGN IN SHEET

RFP # FAR226005

Date: February 1, 2011

PLEASE PRINT

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME		MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company:	ORACLE	1400 14 TH ST.	PHONE 205-902-1151 TOLL FREE
Rep:	JAY JOHNSON	Pleasant Grove, AL. 35127	FAX
Email Address:	JAY.JOHNSON@ORACLE.COM		
Company:	STR. GREENS	4103 Chain Bridge Rd	PHONE 703 460-9011 TOLL FREE
Rep:	Dean Moore	Suite 300	FAX
Email Address:	dmoore@strlls.com	Falmouth VA 22030	
Company:	AssetWorks Inc.	1777 NE Loop 410 Suite 1250	PHONE 800 659-9001 TOLL FREE
Rep:	DEAG HART	SAN ANTONIO TX	PHONE 210 301 1774 TOLL FREE
Email Address:	deag.hart@assetworks.com	78217	FAX 210 301 1299
Company:	ORACLE AMERICA	274 E. RIO CEFIERO	PHONE 208- 878 20-1938 TOLL FREE
Rep:	J.D. WILLIAM	Boise, ID 83706	FAX
Email Address:	JD.WILLIAMS@ORACLE.COM		
Company:	CGI		PHONE 614-586-4298 TOLL FREE
Rep:	GREGORY J. TRUSH		FAX
Email Address:	Gregory.Trush@CGI.COM		

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FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>CGF</u>	<u>7 Hanover Square</u>	PHONE <u>212-612-6083</u>
Rep: <u>Mary Ellen St. John</u>	<u>New York, New York</u>	TOLL FREE
Email Address: <u>Mary.StJohn@CGF.COM</u>		FAX
Company: <u>CGI</u>	<u>1325 Random Hills Rd</u>	PHONE <u>703-267-8110</u>
Rep: <u>Trey Kirby</u>	<u>FIREAX VA 22030</u>	TOLL FREE
Email Address: <u>trey.kirby@cgi.com</u>		FAX
Company: <u>BRIAN CRESTONE</u>		PHONE <u>720 8384260</u>
Rep: <u>BRIAN CHRISTENSON</u>		TOLL FREE <u>866 465 4950</u>
Email Address: <u>BRIAN.CHRISTENSON@CEDAR-CRESTONE.COM</u>		FAX <u>866 465 4950</u>
Company: <u>InspectTech Systems Inc.</u>	<u>810 River Ave Ste 300</u>	PHONE <u>412-681-1521</u>
Rep: <u>Michael Schellhase</u>	<u>Pittsburgh PA 15212</u>	TOLL FREE
Email Address: <u>Schellhase@inspecttech.com</u>		FAX <u>412-203-3536</u>
Company: <u>HP</u>	<u>9931 miles woods ct</u>	PHONE <u>513 706 9661</u>
Rep: <u>Marvin Gentry</u>	<u>Canti. OH 45231</u>	TOLL FREE
Email Address: <u>marvin.e.gentry@hp.com</u>		FAX

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Company: <u>Price Assets Inc</u>	<u>3200 Atlantic Ave</u>	<u>919-573-5219</u>
Rep: <u>Jim Egerton</u>	<u>Raleigh, NC 27608</u>	TOLL FREE
Email Address: <u>JEGERTON@ABILEASSETS.COM</u>		FAX <u>919-573-5225</u>
Company: <u>Hewlett-Packard Company</u>	<u>50 W. TOWN ST.</u>	<u>PHONE 614-818-9741</u>
Rep: <u>Ralph DiFranco</u>	<u>Columbus, Ohio</u>	TOLL FREE
Email Address: <u>Ralph.difranco@hp.com</u>		FAX
Company: <u>Accenture</u>	<u>3301 Bansom Drive</u>	<u>PHONE 919-349-2276</u>
Rep: <u>David Andrews</u>	<u>Raleigh, NC 27609</u>	TOLL FREE
Email Address: <u>david.h.andrews@accenture.com</u>		FAX <u>919-869-1969</u>
Company: <u>IBM</u>	<u>371 Pineleaf Dr.</u>	<u>PHONE 828 317 9457</u>
Rep: <u>Michael Gosey</u>	<u>OLD FATS NC 28762</u>	TOLL FREE
Email Address: <u>M.Gosey@US-IBM.COM</u>		FAX <u>828 848 4045</u>
Company: <u>West Virginia Office of Technology</u>	<u>1900 Kanawha Blvd E</u>	<u>PHONE 304 993 5272</u>
Rep: <u>Sue Ann Lipinski</u>	<u>Charleston WV 25301</u>	TOLL FREE
Email Address: <u>SueAnn.Lipinski@wv.gov</u>		FAX

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FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>CGI</u>	<u>7 Henover Sq. 7th Floor</u>	PHONE <u>212 612 3600</u>
Rep: <u>Daniel Kelly</u>	<u>New York, NY 10004</u>	TOLL FREE
Email Address: <u>Daniel.Kelly@cgi.com</u>		FAX
Company: <u>Oracle</u>	<u>61 E. College Ave</u>	PHONE <u>215 962 1946</u>
Rep: <u>Rick Barrett</u>	<u>yardley, PA 19067</u>	TOLL FREE
Email Address: <u>rick.barrett@oracle.com</u>		FAX <u>215 321 9426</u>
Company: <u>State Treasurer's Office</u>	<u>State Treasurer's Office</u>	PHONE <u>304-341-0344</u>
Rep: <u>"</u>	<u>State Capital</u>	TOLL FREE
Email Address: <u>Fred.Thomas@wvsdc.com</u>	<u>Charleston, WV</u>	FAX
Company: <u>ContactPointe</u>	<u>500 Lee St., E</u>	PHONE <u>304 343 0478</u>
Rep: <u>Nina Shell</u>	<u>Suite 500 Chas WV 26301</u>	TOLL FREE
Email Address: <u>ninas@contactpointe.com</u>		FAX
Company: <u>MICROTECH</u>	<u>8330 Boone Blvd Suite 600</u>	PHONE <u>804-767-0578</u>
Rep: <u>DAVID COKER</u>	<u>VIENNA, VA 22182</u>	TOLL FREE
Email Address: <u>DCOKER@MICROTECH.NET</u>		FAX <u>804-530-7476</u>

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FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>CONTACT POINT</u>	<u>500 Lee Street Suite 500</u>	PHONE <u>304 343 0477</u>
Rep: <u>KIRK CHAMBERS</u>	<u>Charleston, WV 25301</u>	TOLL FREE
Email Address: <u>KIRK@CONTACTPOINT.COM</u>		FAX <u>304 343 -0597</u>
Company: <u>Contact Point</u>	<u>500 Lee St East Suite 500</u>	PHONE <u>304 343 0477</u>
Rep: <u>Steve Smith</u>	<u>Charleston WV 25302</u>	TOLL FREE
Email Address: <u>Steve@contactpoint.com</u>		FAX <u>304 343 0597</u>
Company: <u>INTALLOPOINT</u>	<u>5841 DAVIS CREEK RD</u>	PHONE <u>304-733-3687</u>
Rep: <u>DENNIS BARRY</u>	<u>BARBERSBURG, WV 25546</u>	TOLL FREE
Email Address: <u>dennis.barry@intallopoint.net</u>		FAX
Company: <u>Agile Assets</u>	<u>3144 Bee Caves</u>	PHONE <u>512-740-6053</u>
Rep: <u>Joe Garvey</u>	<u>Austin TX 78735</u>	TOLL FREE
Email Address: <u>jgarvey@agileassets.com</u>		FAX
Company: <u>Deloitte</u>	<u>1115 Wacker Drive</u>	PHONE <u>312.375.5896</u>
Rep: <u>TERRY BLAKE</u>	<u>Chicago, IL 6064</u>	TOLL FREE
Email Address: <u>tblake@deloitte.com</u>		FAX <u>312-375-5896</u>

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Company:	Oracle	1001 Sunset Blvd	PHONE 916-715-0337 TOLL FREE
Rep:	Tatia Wagner	Rocklin CA	
Email Address:	TATIA.WAGNER@ORACLE.COM		FAX 916-315-5638
Company:	IBM	14237 Fossil Lane	PHONE 612803 2513 TOLL FREE
Rep:	Dan Schliesman	Apple Valley MN 55124	
Email Address:	djschlie@ibm.com djschie@us.ibm.com		FAX
Company:	IBM	Armonk NY	PHONE 607-785-9199 TOLL FREE
Rep:	MARK PALOMBO	10224	
Email Address:	Mpalombo@us.ibm.com		FAX
Company:	DTS	3310 EDGE VIEW	PHONE 210-837-5249 TOLL FREE
Rep:	BART WILLIAMSON	SAN ANTONIO, TX 78259	
Email Address:	BWILLIAMSON@DTS.GS.COM		FAX
Company:	Verizon	4700 MacCorkle Av	PHONE 304356-3395 TOLL FREE
Rep:	Sandy Hawkins	Chas W 25304	
Email Address:	Sandra.K.hawkins@verizonbusiness.com		FAX

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FIRM & REPRESENTATIVE NAME		MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company:	<u>EMC Corporation</u>	<u>102 Centre Court Rd</u>	PHONE <u>304 541 3400</u>
Rep:	<u>Lori Caldwell</u>	<u>Charleston WV</u>	TOLL FREE
Email Address:	<u>Caldwell_Lori@emc.com</u>	<u>25314</u>	FAX <u>304 345 2428</u>
Company:	<u>CDI CORPORATION</u>	<u>125 LAKEVIEW DRIVE SUITE E</u>	PHONE
Rep:	<u>HOMER SWEENEY</u>	<u>CROSS LANE WV 25313</u>	TOLL FREE
Email Address:	<u>homer.sweeney@cdicorp.com</u>		FAX
Company:	<u>IBM</u>	<u>525 Albany Ave</u>	PHONE <u>301-404-7642</u>
Rep:	<u>Milford Sprecher</u>	<u>TAROMT PARK MD 20912</u>	TOLL FREE
Email Address:	<u>milford.sprecher@us.ibm.com</u>		FAX
Company:	<u>Cherry Road Technology</u>	<u>301 Gibraltar Dr</u>	PHONE <u>973-541 4349</u>
Rep:	<u>JOE Silberberg</u>	<u>Suite 2C</u>	TOLL FREE <u>800-402 7802</u>
Email Address:	<u>J.silberberg@cherryroad.com</u>	<u>Morris Plains NJ 07950</u>	FAX <u>973 402 7808</u>
Company:	<u>Verizon Business</u>		PHONE <u>410.463.3547</u>
Rep:	<u>GREG WATKS</u>		TOLL FREE
Email Address:	<u>GREGORY.WATKS@verizon.business.com</u>		FAX

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Company:	<u>Deloitte</u>	<u>3002 Bellwood Circle</u>	PHONE <u>847-650-4621</u>
Rep:	<u>David Waite</u>	<u>Rockledge FL 32955</u>	TOLL FREE
Email Address:	<u>dawaite@deloitte.com</u>		FAX
Company:	<u>DEIGHTON ASSOCIATES LTD.</u>	<u>11 STANLEY COURT UNIT 1</u>	PHONE <u>905-665-6605</u>
Rep:	<u>ARIF RAFIQ</u>	<u>WHITBY, ON CANADA</u>	TOLL FREE
Email Address:	<u>arif.rafiq@deighton.com</u>	<u>LN8P9</u>	FAX
Company:	<u>Fenwick Technologies Inc</u>	<u>500 Virginia St E, Ste 530</u>	PHONE <u>304 720 5151 x222</u>
Rep:	<u>Rich Edwards</u>	<u>Charleston WV 25301</u>	TOLL FREE
Email Address:	<u>rich.edwards@fentech.com</u>		FAX <u>304 720 3257</u>
Company:	<u>Software Informatics Systems LLC</u>	<u>200 Assoc. Bldg. #500</u>	PHONE <u>804-708-1645</u>
Rep:	<u>Charles P. Arnett</u>	<u>Charleston WV 25311</u>	TOLL FREE
Email Address:	<u>carneft@thinksis.com</u>		FAX <u>304-768-1671</u>
Company:	<u>WUCPRB</u>		PHONE
Rep:	<u>CINDY BOYD</u>		TOLL FREE
Email Address:	<u>CINDY.A.BOYD@WV.GOV</u>		FAX

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Company:	<u>H.P. Enterprise Jves</u>	<u>15025 Greybirch LN</u>	PHONE <u>248 390-2751</u>
Rep:	<u>Ted Yura</u>	<u>Spring Lake, MI 49456</u>	TOLL FREE
Email Address:	<u>ted.yura@hp.com</u>		FAX
Company:	<u>Accenture</u>		PHONE <u>781-367-9576</u>
Rep:	<u>Bill Kilmer</u>		TOLL FREE
Email Address:	<u>william.kilmer@accenture.com</u>		FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX

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Company:	<u>SAP</u>	<u>518 S. BLACKSTONE AVE</u>	PHONE <u>708-203-7329</u>
Rep:	<u>MIKE GARRON</u>	<u>LA GRANGE, IL 60525</u>	TOLL FREE
Email Address:	<u>MIKE.GARRON@SAP.COM</u>		FAX <u>610-492-9653</u>
Company:	<u>Fenwick Technologies</u>	<u>500 Virginia St E</u>	PHONE <u>304-545-7113</u>
Rep:	<u>Phil Weiske</u>	<u>Suite 538</u>	TOLL FREE
Email Address:	<u>phil.weiske@fentech.com</u>	<u>Charleston, WV 25301</u>	FAX
Company:	<u>GST</u>	<u>261 DANGHERY DR</u>	PHONE <u>304 733 9061</u>
Rep:	<u>DANIEL CARTER</u>	<u>BARBOURVILLE WV 25509</u>	TOLL FREE
Email Address:	<u>daniel.carter@gst.com</u>		FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX
Company:			PHONE
Rep:			TOLL FREE
Email Address:			FAX

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Company: <u>Deloitte Consulting</u>		PHONE <u>717-578-0216</u>
Rep: <u>TERRY HASK</u>		TOLL FREE
Email Address: <u>THask@deloitte.com</u>		FAX
Company: <u>ORACLE</u>		PHONE <u>914.297.1806</u>
Rep: <u>ERIC DI RUZZO</u>		TOLL FREE
Email Address: <u>eric.diruzzo@oracle.com</u>		FAX
Company: _____		PHONE
Rep: _____		TOLL FREE
Email Address: _____		FAX
Company: _____		PHONE
Rep: _____		TOLL FREE
Email Address: _____		FAX
Company: _____		PHONE
Rep: _____		TOLL FREE
Email Address: _____		FAX