



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
7012EC05

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
PAUL REYNOLDS 304-558-0468

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/22/2011				

BID OPENING DATE: 12/07/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				BID OPENING DATE CHANGED		
				FROM: 11/22/11 @1:30 P.M.		
				TO: 12/07/11 @1:30 P.M.		
				NO OTHER CHANGES		
0001		EA	290-82	FULL MATRIX TRAILER MOUNTED SOLAR POWERED MSG BOARD		
				***** THIS IS THE END OF RFQ 7012EC05 ***** TOTAL:		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PREBID ADDENDUM #1
7012EC05

FULL MATRIX TRAILER MOUNTED SOLAR POWERED MESSAGE BOARD

CHANGES TO SPECIFICATIONS:

DELETE:

- 4.2 DELIVERY – Page 9 - 4th Paragraph
The decision to initiate subject Form will be at the sole discretion of the D.O.H. Commissioner's established Equipment Review Board.

FROM:

- 7.2.2 The sign panel frame to be a welded assembly constructed of aluminum alloy channel, or from steel panels powder coated in a corrosion proof manner for a minimum of ten (10) years.

TO:

- 7.2.2 The sign panel frame shall be a welded assembly constructed of aluminum alloy channel, or from steel panels powder coated in a corrosion proof manner for a minimum of ten (10) years.

FROM:

- 7.6.2 Unit shall include a keyboard through which user originated messages may be entered for display or storage.

TO:

- 7.6.2 Unit shall include a keyboard or graphic touch screen controller through which user originated messages may be entered for display or storage.

FROM:

- 7.11.1 Length: Maximum length of inches

TO:

- 7.11.1 Length: Maximum length – 140 inches

DELETE:

7.12.11 Preventive Maintenance and Operator Procedures: Manufacturers and or Dealers shall provide a preventive maintenance and operator orientation seminar at the Equipment Division, in Buckhannon, W. Va. All training aids i.e, videos, charts, manuals, etc., to be furnished by successful vendor.

FROM:

7.13.4 Remote Communications control via wireless communications with a remotely located computer. The system communications backbone, as well as all field modems or signal converters, shall provide the PVMS sign controller with a RS232 signal having a baud rate between 2,400 bps and 115,2 bps.

TO:

7.13.4 Remote Communications control via wireless communications with a remotely located computer. The system communications backbone, as well as all field modems, or signal converters, shall provide the PVMS sign controller with a RS232 signal having a baud rate between 2,400 bps and 115,200 bps.

PREBID ADDENDUM #1
7012EC05

FULL MATRIX TRAILER MOUNTED SOLAR POWERED MESSAGE BOARD

CHANGES TO BIDDER'S EVALUATION REPORT:

DELETE:

X4.2 DELIVERY: (From Page 9 - 4th Paragraph) - NO CHANGE REQUIRED

FROM:

X7.2.2 Is sign panel frame a welded assembly and constructed of aluminum alloy channel or from steel panels powder coated in a corrosion proof manner for a **minimum of ten (10) years** YES NO

TO:

X7.2.2 Is sign panel frame a welded assembly and constructed of aluminum alloy channel or from steel panels powder coated in a corrosion proof manner for a minimum of ten (10) years YES NO

FROM:

X7.6.2 Does unit have keyboard which user originated messages may be entered for display or storage? YES NO

TO:

X7.6.2 Does unit have a keyboard or graphic touch screen controller through which user originated messages may be entered for display or storage YES NO

NO CHANGE REQUIRED

X7.11.1 Length: inches

DELETE:

X7.12.11 Will Manufacturer or Dealer provide training and training aids as specified YES_NO

X7.13.4 NO CHANGE REQUIRED

Remote Communications control via wireless communications with a remotely located computer _____ YES _____ NO

Does the system communications backbone, as well as all field modems or signal converters, provide the PVMS sign controller with a RS232 signal having a baud rate between 2,400 bps and 115,200 bps _____ YES _____ NO

Is communications static IP based with a static IP based modem installed on the Trailer _____ YES _____ NO

PRE-BID CONFERENCE
SIGN IN SHEET

Request for Quotation Number: 7012EC05

Date: 11/8/2011 10:30

Project Description: FULL MATRIX TRAILER MOUNTED SOLAR POWERED MSG BOARD

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>VER-MAC</u>
Firm Address:	<u>1645 SUNSET VILLAGE BLVD CLEMONT, FL 34711</u>
Representative Attending:	<u>RIK STONE</u>
Phone Number:	<u>(352) 257-8753</u>
Fax Number:	<u>—</u>
Email Address:	<u>RICKY.STONE@VER-MAC.COM</u>

Firm Name:	<u>Logan Corporation</u>
Firm Address:	<u>212 N Ohio Ave Clarksburg WV 26301</u>
Representative Attending:	<u>Scott Kniceley</u>
Phone Number:	<u>304-476-8050</u>
Fax Number:	<u>304-623-5678</u>
Email Address:	<u>SKniceley@logancorp.com</u>

Firm Name:	<u>WEST VIRGINIA TRACON</u>
Firm Address:	<u>P.O. BOX 478 CHARLESTON, WV 25322</u>
Representative Attending:	<u>CARL GRADY</u>
Phone Number:	<u>304-346-5301</u>
Fax Number:	<u>304-346-5302</u>
Email Address:	<u>WVTRACON@MSB.COM</u>

Firm Name:	<u>Work Area Protection Corp</u>
Firm Address:	<u>AKA as Precision Solar Controls Inc. AKA as Protective Services Inc. 2500 Production Dr. St Charles, IL 60174</u>
Representative Attending:	<u>Tim Hohman</u>
Phone Number:	<u>330-621-1678 / 630-377-9100</u>
Fax Number:	<u>330-345-1852 / 630-377-9270</u>
Email Address:	<u>THohman@sciproductsinc.com</u>

Firm Name:	<u>Solar Tech</u>
Firm Address:	<u>7620 Cetronia Rd Allen Town, PA 18104</u>
Representative Attending:	<u>Kevin Vinroe</u>
Phone Number:	<u>610-428-3719</u>
Fax Number:	<u>—</u>
Email Address:	<u>Kvinroe@solar-technology.com</u>

Firm Name:	<u>Angie Moorman</u>
Firm Address:	<u>DOH</u>
Representative Attending:	<u>—</u>
Phone Number:	<u>—</u>
Fax Number:	<u>—</u>
Email Address:	<u>—</u>

PRE-BID CONFERENCE
SIGN IN SHEET

Request for Quotation Number: **7012EC05**

Date: **11/8/2011 10:30**

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Firm Name:	<i>Alco</i>
Firm Address:	
Representative Attending:	<i>DOH</i>
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	IRAMO SERVICES DBA
Firm Address:	KANAWHA ELECTRIC & MECHANICAL CO 141 Campbells Creek Drive Charleston WI
Representative Attending:	Stephen S. Kappa
Phone Number:	304 - 926 - 2450
Fax Number:	304 - 926 - 6425
Email Address:	Kappa@solutionk.com

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	KLUDA
Firm Address:	
Representative Attending:	<i>[Signature]</i>
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	