

State of West Virginia
Department of Administration
Purchasing Division
2019 Wissington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

PSH11057

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER

304-558-0067

VENDOR

RFQ COPY TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES SH-p JACKIE WITHROW HOSPITAL 105 SOUTH EISENHOWER DRIVE Ö

BECKLEY, WV 25801

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# GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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State of West Virginia
Department of Administration
Purchasing Division

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HEALTH AND HUMAN RESOURCES JACKIE WITHROW HOSPITAL 105 SOUTH EISENHOWER DRIVE

BECKLEY, WV 25801

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#### Request for Quotation RFO# PSH11057

#### Purpose

The purpose of this Request for Quotation (RFQ) is to provide a Medical Director to work approximately 100 hours per year and 2 Health Care Providers (Physician/Mid-Level Provider Services) to work approximately 360 hours per year per provider at Jackie Withrow Hospital.

#### Background/Location

Jackie Withrow Hospital is located at 105 S. Eisenhower Drive, Beckley, WV 25801. Jackie Withrow Hospital is primarily a 199 bed nursing home. Jackie Withrow Hospital also has a 5 bed Tuberculosis unit.

#### **VENDOR RESPONSIBILITIES**

The successful vendor must provide one (1) Medical Director to work approximately 100 hours per year, and two (2) Health Care Providers (Physicians and/or Mid Level Providers) to work approximately 360 hours per year per provider. The approximate hours is based on the census and acuity of the facility and may vary based on this. The agency reserves the right to reject any health care provider proposed by the vendor if he or she can't meet the proposed hours, does not have a current license, or fails to provide proof of insurance. The vendor will be responsible for the following:

#### Medical Director must satisfy the below responsibilities:

- 1. Must attend facility meetings such as, but not limited to: Physician/RN Meetings, Mortality Review, Quality Assurance Review, Pharmacy, Therapeutic Meetings and any other meetings requested by the Administrator and/or Director of Nursing.
- 2. Must provide Physician intervention and physician services to include the overall management and coordination of qualified physicians.
- 3. Must provide phone consultation to the facility as needed.
- 4. Must provide emergency services on an on-call basis for residents residing at Jackie Withrow Hospital.
- 5. Must assume ultimate responsibility for emergency services for residents being served by the attending physician in cases where these physicians cannot be reasonably contacted.
- 6. Must provide advice to the Administrator relating to the area of medical practice.
- 7. Must comply with established policies and procedures of the WV Department of Health and Human Resources (Please refer to the WV DHHR intranet website; <a href="http://intranet.wvdhhr.org/">http://intranet.wvdhhr.org/</a>). In addition, Medical Director will be responsible for assisting (as needed) in changes made to and adherence of Jackie Withrow Hospital's policies and procedures, located in the Nursing Department, Human Resources Department and Program Services Department in the JWH facility.
- 8. Must assume responsibility for the billing of all medical services provided to residents of Jackie Withrow Hospital via Medicaid, Medicare, or private insurance, and agrees to hold the facility and the State of West Virginia harmless in cases on non-collection.

#### Physician/Mid-Level Services <u>must</u> satisfy the below responsibilities:

- 1. Must evaluate, prescribe, and order any and all medical interventions for the medical treatment of Jackie Withrow Hospital residents.
- 2. Must provide phone consultation to the facility as needed.

- 3. Must attend meetings as deemed necessary by the Medical Director and/or nursing home Administrator or designee.
- 4. Must make in-house visits for Jackie Withrow Hospital residents at least monthly and in compliance with the policies and procedures of the state government's Office of Facility Licensure and Certification Dept. and the federal government's Centers for Medicare and Medicaid Services.
- 5. Must provide emergency services on an on-call basis for all patients residing at Jackie Withrow Hospital.
- 6. Must comply with established policies and procedures of Jackie Withrow Hospital (located in the Nursing Department, Human Resources Department and Program Services Department in the JWH facility) and WV Department of Health and Human Resources (please refer to the WV DHHR intranet website; http://intranet.wvdhhr.org/).
- 7. Must enter all physician orders for treatment/medications into the electronic medical record. Access to the electronic medical records will be provided to the successful vendor. In addition, the successful vendor must attend all mandatory training which will be provided by the Jackie Withrow Hospital staff.

#### VENDOR'S REQUIRED EXPERIENCE/QUALIFICATIONS

- Vendor must provide health care providers who are qualified, professional, competent, and duly licensed.
- Both Medical Director and the physician/mid-level provider must have a minimum of five (5) years of medical services.
- Successful vendor must provide proof of licensure for the Medical Director and each Physician and Mid-Level provider, prior to the award of the bid.
- Successful vendor shall provide Medicare numbers, Medicaid numbers, Upin numbers, and any and all licenses normally required by the vendor, its agents, and employees to provide the specified services, prior to the award of the bid.
- The vendor is responsible for notifying agency of any Health Care Provider (Medical Director, Physician/Mid Level Provider) whose credentials at any time are not in compliance.
- Vendor will not be considered if debarred or suspended. Vendor must certify that no entity, agency, or person associated with the vendor is currently debarred or suspended by any state or federal government. Vendor must provide disclosure of any debarment or suspension that occurred prior to entering into this contract or that occurs during the course of the contract.

#### **SPECIAL TERMIS AND CONDITIONS:**

#### **Continuity of Services**

Any contract resulting from this RFQ is intended to provide continuity of Medical Director and Physician/Mid-Level Provider Services and the management thereof on a continual basis. In the event of termination of this contract by the vendor, vendor must assume the continuity of Health care services at a level consistent with the terms of the contact for a period not to exceed twelve (12) months from the notice of termination or until such time as the agency can provide an alternative provider.

#### Insurance Requirements

The vendor, as an independent contractor, is solely liable for the acts and omissions of its employees and agents. The vendor shall maintain and furnish proof of coverage of liability insurance for loss, damage, or injury (including death) of third parties arising from acts and omissions on the part of the vendor, its agents and employees in the following amounts:

- 1) For Bodily Injury (including death): Minimum amount of \$1,000,000.00 per Occurrence.
- 2) For property damage and professional liability: Minimum amount of \$1,000,000.00 per Occurrence

#### "Purchasing Affidavit"

West Virginia State Code 5A-3-1-a-(3)(d) requires that all vendors submit a Purchasing affidavit, which certifies that there are no outstanding obligations or debts owing the State of West Virginia. The Purchasing Affidavit should be completed, signed, and returned with the vendor's quotation. If bidding a joint quotation, a Purchasing Affidavit must be completed for both vendors.

Life of Contract Contract will become effective	award	, 2010 and shall extend for a period of one year.
	on the mutual w	vritten consent of the spending unit and vendor
submitted to the Director of Purch	nasing thirty (30	) days prior to the expiration date. Such renewal shall
be in accordance with the terms a	nd conditions o	f the original contract and shall be limited to two (2)
one (1) year periods.		

#### HIPAA Agreement

The West Virginia State Government HIPAAS Business Associate Addendum (BAA), approved by the Attorney General, is hereby made part of this agreement (see attachment). Provided that, the Agency meets the definition of a Covered Entity (45 CRP § 160.103) and will be disclosing Protected Health Information

(45 CFR § 160.103) to the vendor.

#### Compliance with Law and Regulations

The vendor shall pay any sales, use, and personal property taxes arising out of this contract and the transactions contemplated thereby. Any other taxes levied upon this contract, the transaction, or the equipment, or services delivered pursuant hereto shall be borne by the vendor. The vendor must be governed by the laws of the State of West Virginia. The vendor shall comply with all related federal and state laws and regulations. The vendor shall comply with all applicable laws, rules, and regulations including, but not limited to those relating to hospital licensor, State and Federal labor laws and laws, rules, and policies related to the Department of Health and Human Resources.

#### Invoices and Payments

The vendor shall submit monthly invoices, in arrears, on a monthly basis, to the Accounts Payable office at Jackie Withrow Hospital for all services provided pursuant to the terms of the contract. For tracking purposes only, the vendor will fill in a monthly spreadsheet for hours worked. These spreadsheets are collected monthly by the Accounts Payable Clerk. The hospital reserves the right to reject any or all invoices for which proper documentation has not been provided. The vendor will be notified within ten (10) working days of any invoice deficiencies. State law forbids payment of invoices prior to receipt of services.

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Total Monthly Fee for Medi	cal Director and Physician/Mid Level Provider:	Total Annual Fee:
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Vendor must have no successful c	claims against their professional liability insurance within	n the last two (2) years
I certify that neither	nor	
	(Medical Director) (Physic ul claims against our professional liability insu	cian/Mid Level Provider)

#### Award Criteria

Awards will be made in the best interest of the State of West Virginia. Bidders shall submit one bid addressing each required item with a dollar amount. In addition, please note that this will be awarded to the vendor with the lowest bid that meets all of the specifications.

Rev. 09/08

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-
	ing the date of this certification; <b>or</b> , Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; <b>or</b> ,
	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: (Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
required against or dedu	understands if the Secretary of Revenue defermines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authorize the required deemed	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and test the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate as during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder	Signed:
Date:_	Title:
*Check a	any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No.	

## STATE OF WEST VIRGINIA Purchasing Division

## PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

#### WITNESS THE FOLLOWING SIGNATURE

Vendor's Name:				
Authorized Signature:		Date:		
State of				
County of, to-wit:				
Taken, subscribed, and sworn to before me this	_ day of		, 20	
My Commission expires	, 20			•
AFFIX SEAL HERE	NOTARY PUBLIC			