



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

| |
|------------|
| RFQ NUMBER |
| MMB11028 |

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|------|
| PAGE |
| 1 |

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|---|
| ADDRESS CORRESPONDENCE TO ATTENTION OF: |
| ROBERTA WAGNER 304-558-0067 |

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES
 MILDRED MITCHELL-BATEMAN
 HOSPITAL
 1530 NORWAY AVENUE
 HUNTINGTON, WV
 25705 304-525-7801

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|--------|---------------|
| 12/10/2010 | | | | |

BID OPENING DATE: 01/06/2011 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|---------|-------------|------------|--------|
| ADDENDUM NO. 1 | | | | | | |
| 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. PLEASE NOTE THAT THE BID OPENING HAS BEEN MOVED FROM 12/23/2010 TO 1/6/2011 AT 1:30 PM. 3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. | | | | | | |
| EXHIBIT 10 | | | | | | |
| REQUISITION NO.: MMB11028 | | | | | | |
| ADDENDUM ACKNOWLEDGEMENT | | | | | | |
| I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. | | | | | | |
| ADDENDUM NO. S: | | | | | | |
| NO. 1 | | | | | | |
| NO. 2 | | | | | | |
| NO. 3 | | | | | | |
| NO. 4 | | | | | | |

| | | | |
|---|-----------|-----------------------------------|--|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | | |
| SIGNATURE | TELEPHONE | DATE | |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE | |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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 Department of Administration
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 2019 Washington Street East
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| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|--------|-------------|------------|--------|
| NO. 5 | | | | | | |
| <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... SIGNATURE</p> <p>..... COMPANY</p> <p>..... DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTE WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>END OF ADDENDUM NO. 1</p> | | | | | | |

| | | | |
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| SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | | |
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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Mildred Mitchell-Bateman Hospital

Q & A Pre-Bid Meeting 12/6/2010

Question 1: Please provide door schedule showing all doors that are READ IN / READ OUT.

Answer 1: Attached is a listing of the doors indicating their READ IN/ READ OUT.

Question 2: Do all junction boxes, etc. have to be installed with tamper proof screws?

Answer 2: Yes. As a psychiatric hospital, our patients must be protected from harming themselves or others by law.

Question No. 3: : 120 day completion time is not attainable. With the submittal process, Fire Marshall review process and equipment delivery, you are looking at a minimum of 80 days just for the submittal and equipment. Please review completion time and provide extension

Answer 3: The project completion time is extended from 120 days to 180 days from the date the Purchase Order is awarded.

Question 4: Please provide scaled drawings so wiring runs can be estimated correctly.

Answer 4. A map of the buildings is attached indicated each building's length and width as well as the location of conduit available between the buildings. Buildings 2-3-4 are connected by a "tunnel" or finished hallway.

Question 5: What type of card do you want for use with the system, one sided or two sided? Do you plan on using the card as an identification card for your staff? What thickness of card is desired?

Answer 5: The hospital desires to use a one-sided card for access and will not be using the same card for identification purposes. The proximity smart contactless card should be 30 ml in thickness and approximately 3.375" x 2.125" in size.

Question 6: : Vendors are requesting a bid extension due the amount of information to be gathered on the project site not shown on drawings or in RFQ to properly bid the project within the time frame allotted.

Answer 6: The bid date for this project originally set at December 23, 2010 is extended to January 6, 2011 at 1:30 p.m. because of the number of holidays closely following it.

Question 7: Will background checks be required for our employee's to work on site? If so, will the State pay for these background checks?

Answer 7: Background checks **WILL NOT** be required.

Question 8: Please clarify bid bond requirements. RFQ states bid bonds are required and the agenda handed out in the pre bid says bid bonds not required.

Answer 8: Bid bond for this project is required in accordance with the original RFQ.

Question 9: Please clarify RFQ bid sheet #1. RFQ item 0003 has line item for 31 proximity card readers. Walk thru indicates there will be more than 31 installed. Please clarify.

Answer 9: See Door Schedule attached indicating which side(s) of the door needs to have a card reader and where the security camera is to be located. All quantities are hereby changed to comply with this schedule and a new bid cost sheet is attached.

Question 10: Please clarify page #6 of the RFQ model/brand/specifications. No manufacture is specified. Are we still to provide literature enclosed with the bid on equipment supplied?

Answer 10: Vendors need to provide literature on the manufacturer of the system they are bidding are planning on using for this project if they are awarded the bid.

Question 11: Please identify the building number and office number for the following location for computers and software; Security Office, Safety Office, Maintenance Department and Switchboard

Answer 11: The Security Office is in Room 143b of Building 3. The Safety Director's Office is on the 2nd floor of Building 5 in Room 202. The System Maintenance location is in Building 1 in Room 04 in the basement. The Switchboard is located in Building 3 in Room 143c on the 1st floor.

Question 12: Does door access control and surveillance system have to integrate in one single system?

Answer 12. Yes, the access controls and surveillance systems must be integrated.

Question 13. 31 cameras are analog, so the network DVR should support to 31 analog input. What's the remaining 19 channel? Please clarify Hybrid DVR(IP + Analog) or Analog DVR.

Answer 13. The remaining 19 channels are for growth if needed. All DVR should be able to record both analog and digital signals, if needed.

Question 14. How many channel of network DVR will be required per DVR? Based on the bid document, I believe 16 channel.

Answer 14. With a need for 31 cameras, we split the need between two DVRs and arrived at 16 channels per DVR, even though only 31 of the 32 available channels will be used initially.

Question 15. Are all indoor domes ceiling mount?

Answer 15. All inside ceiling mounted cameras shall be domed cameras.

Question 16. The RFQ (page 4) states that the access control system shall be designed to include Reader in/Reader out capabilities. However, on page (1) it is asking for a price for 31 readers. I believe that page (1) should have (61) readers. Please clarify.

Answer 16: That answer may be found in the answer and attachments to Question 1 above. There will be a need for electronic door hardware for 31 doors but a need for 45 proximity card readers. See the Schedule of Doors at Question 1.

Question 17. Will all work performed be done on regular day shift hours?

Question 17. All work should be performed at regular rates with regular day shifts while our Maintenance Staff is available if needed.

Question 18. I understand that manufacturers are not listed in the specification. However, it appears as though this specification has been written around a particular manufacturer. Can the manufacturer be disclosed?

Answer 18. As discussed in the pre-bid conference, we put together our needed system and it did not come from a specific manufacturers product. There was no particular manufacturer used.

COST SHEET FOR ACCESS CONTROL SYSTEM**MMB11028****Mildred Mitchell-Bateman Hospital, Huntington, WV**

Vendor offers completion of the specifications detailed by this RFQ for the following bid price:

| EQUIPMENT | Quantity | UNIT PRICE | TOTAL AMOUNT BID |
|--|-----------------|-------------------|-------------------------|
| Hardware server, complete | 1 | | |
| Workstations | 4 | | |
| Proximity card readers | 45 | | |
| Electronic door hardware | 31 | | |
| Surveillance cameras | 31 | | |
| Magnetic door locks | 31 | | |
| Hardware for Access Card preparation | 1 | | |
| Program Interface | 1 | | |
| Operational Interface | 1 | | |
| | | | |
| | | | |
| OTHER COSTS | | | |
| Access Control System software | 1 | | |
| Software for preparation of access cards for staff | 1 | | |
| Installation cost of hardware and software | 1 | | |
| Battery backup | 1 | | |
| Two (2) year warranty for software, hardware, labor and parts. | 2 | | |
| Training cost | 3 | | |
| Access Card supplies | 1000 | | |

| | | |
|--------------------|--|----|
| GRAND TOTAL | | \$ |
|--------------------|--|----|

Submitted by Vendor on _____ day of _____, 2010.

Vendors Representative signature_____
Representatives Title

**Mildred Mitchell-Batman Hospital
Building, Locations, Sizes and Distances of Conduit Runs**

BUILDING SCHEDULE

| Bldg # | | Length | Width | Distance Between |
|---------------|----------------------|---------------|--------------|-------------------------|
| 1 | Admin/Fiscal/HR/MIS | 50 ft | 112 ft | 1 to 2 = 136 ft |
| 2 | Pt Care/Lab/Stores | 151 ft | 80 ft | 2 to 3 = 50 ft |
| 3 | Pt Care/Phy/Support | 187 ft | 152 ft | |
| 4 | Dietary | 133 ft | 114 ft | |
| 5 | Thera Garden/Support | 204 ft | 106 ft | 4 to 5 = 137 ft |

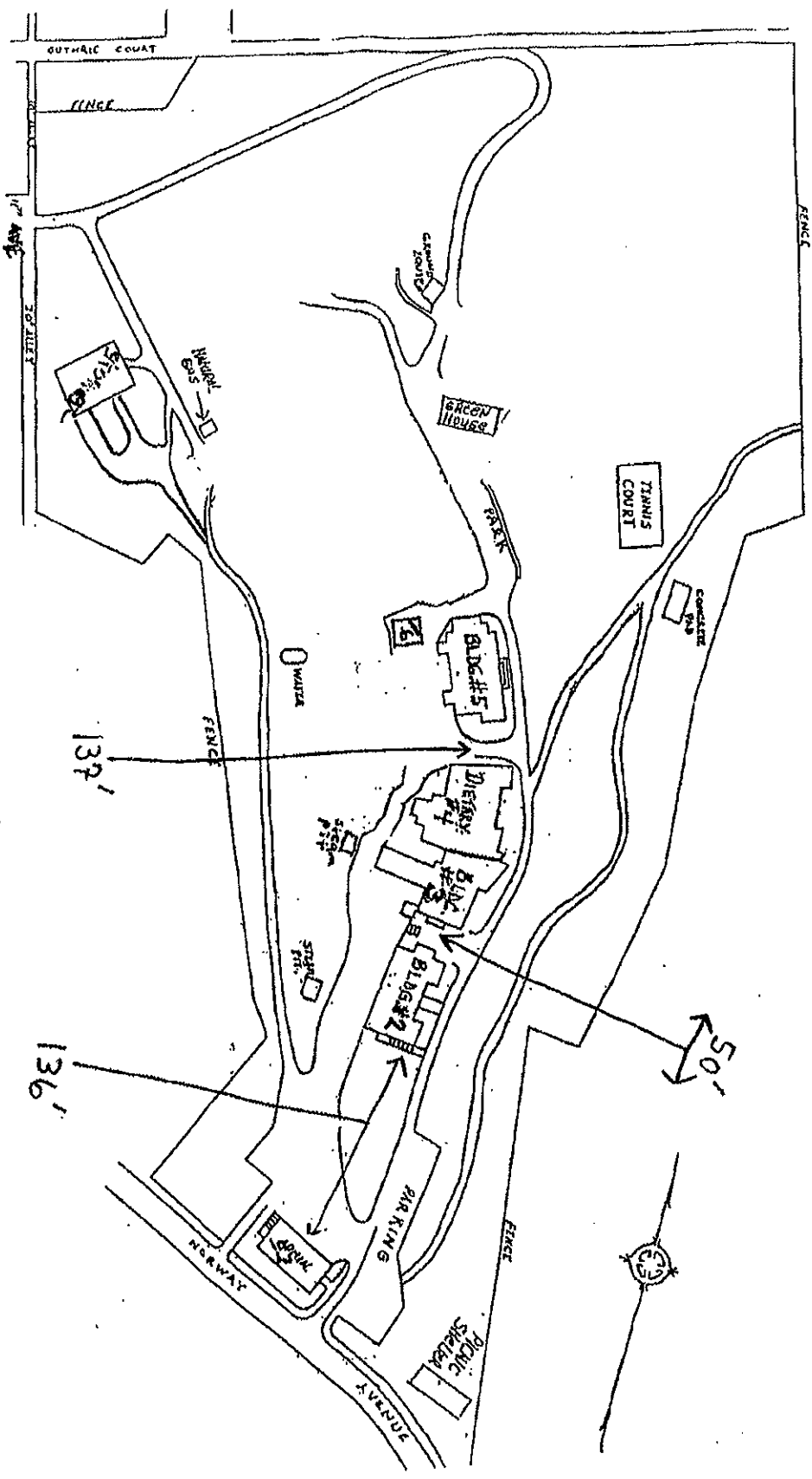
Copy of map attached.

Mildred Mitchell-Bateman Hospital
Schedule of PC Readers & Cameras

(PC = Proximity Card Reader)

| | | | "PCR" Location | | Camera Location | | |
|----------------|-----------|-----------------------------|----------------|-----|-----------------|--------|---------|
| | | | Door | Ext | In | Inside | Outside |
| Bldg. 1 | | | | | | | |
| 1 | Basement | #005 | | 1 | | | 1 |
| 2 | 1st Floor | Stairwell #114 | | 1 | | 1 | 1 |
| 3 | 1st Floor | #101 | | 1 | | 1 | 1 |
| Bldg. 2 | | | | | | | |
| 4 | Basement | Delivery by Office #009 | | 1 | | 1 | 1 |
| 5 | Basement | Fire escape at #012 | | 1 | 1 | 1 | |
| 6 | 1st Floor | #107 | | 1 | 1 | 1 | 1 |
| 7 | 1st Floor | By #101 Stairwell | | 1 | 1 | 1 | 1 |
| Bldg. 3 | | | | | | | |
| 8 | Basement | #007 | | 1 | 1 | 1 | 1 |
| 9 | Basement | #017 | | 1 | 1 | 1 | 1 |
| 10 | Basement | #22 Fire Esc stairwell | | 1 | 1 | 1 | |
| 11 | Basement | #27 Fire Esc stairwell | | 1 | 1 | 1 | |
| 12 | 1st Floor | By Office #147 | | 1 | 1 | 1 | 1 |
| 13 | 1st Floor | Fire Esc SE corner | | 1 | 1 | 1 | |
| 14 | 1st Floor | Fire Esc NE corner | | 1 | 1 | 1 | |
| 15 | 1st Floor | #154 | | 1 | 1 | 1 | 1 |
| 16 | 1st Floor | North corner by Office #111 | | 1 | 1 | 1 | 1 |
| Bldg. 4 | | | | | | | |
| 17 | Basement | #017 | | 1 | 1 | 1 | 1 |
| 18 | Basement | #012 | | 1 | 1 | 1 | 1 |
| 19 | Basement | #002 | | | 1 | 1 | 1 |
| 20 | Basement | Canteen off patio | | 1 | 1 | 1 | 1 |
| 21 | Basement | GATE to fresh air area | | 1 | 1 | 1 | 1 |
| Bldg. 5 | | | | | | | |
| 22 | Basement | #012 | | 1 | 1 | 1 | |
| 23 | Basement | #013 | | 1 | 1 | | 1 |
| 24 | Basement | By #016 | | 1 | 1 | 1 | 1 |
| 25 | Basement | Main by #038 | | 1 | 1 | 1 | 1 |
| 26 | Basement | #025 | | 1 | 1 | 1 | 1 |
| 27 | Basement | Pt. Apart. By #011 | | 1 | 1 | | 1 |
| 28 | Basement | #024 | | 1 | 1 | 1 | |
| 29 | 1st Floor | Fire escape at SE corner | | 1 | 1 | 1 | |
| 30 | 1st Floor | Fire escape at NW corner | | 1 | 1 | 1 | |
| 31 | 1st Floor | Stairwell #152 | | 1 | 1 | 1 | 1 |
| | | | 30 | 1 | 25 | 20 | 10 |
| TOTAL | | | | 31 | 45 | | 31 |

- Bldg 1 50' x 112'
- Bldg 2 151' x 80'
- Bldg 3 187' x 152'
- Bldg 4 133' x 114'
- Bldg 5 204' x 106'



Topographic Map
 HILDRED MITCHELL-BATEMAN HOSPITAL
 1538. NORWAY AVENUE
 HARRINGTON, WEST VIRGINIA
 33.9 Acres

SIGN IN SHEET

Request for Proposal No.

PLEASE PRINT

Page 1 of 4
Date: 12/16/10

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

MAILING ADDRESS

TELEPHONE & FAX NUMBERS

| | | |
|--|-------------------------------|--------------------------------------|
| Company: <u>Commercial Technology Group</u> | <u>888 Oakwood suite 330</u> | PHONE <u>(304) 345-0201 ext. 406</u> |
| Rep: <u>Lindsey Johnson</u> | <u>Charleston, WV 25314</u> | TOLL FREE |
| Email Address: <u>lj@comtechwv.com</u> | | FAX |
| Company: <u>NETTECH SYSTEMS INC.</u> | <u>1250 DALTON AVE</u> | PHONE <u>(606) 231-7426</u> |
| Rep: <u>TOM KIBLER</u> | <u>ASHLAND, KY. 4102</u> | TOLL FREE |
| Email Address: <u>tkibler@nettechashland.com</u> | | FAX <u>(606) 325-0313</u> |
| Company: <u>Secure US</u> | <u>Po Box 424</u> | PHONE <u>304-291-2994</u> |
| Rep: <u>Becky Fitchett</u> | <u>Morgantown WV 26508</u> | TOLL FREE |
| Email Address: <u>bfitchett@secureus.net</u> | | FAX <u>304-284-9678</u> |
| Company: <u>United Fund & Charities LLC</u> | <u>525 E Main St.</u> | PHONE <u>304-842-6030</u> |
| Rep: <u>Rob Hazlett</u> | <u>Bridgesport, WV. 26330</u> | TOLL FREE |
| Email Address: <u>rob@unitedfund.net</u> | | FAX <u>304-842-7160</u> |
| Company: <u>Cox Security Services</u> | <u>P.O. Box 605</u> | PHONE <u>304-345-4010</u> |
| Rep: <u>SHAWN MANS</u> | <u>472 Blue Rock Road</u> | TOLL FREE |
| Email Address: _____ | <u>Blufffield WV 24761</u> | FAX <u>304-323-2310</u> |

Shelda Pomeroy
Shawn Mans
Renee Betty
Daniel Penstingle
Noah Kushner

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|---|--------------------------------|---------------------------|
| Company: <u>Advanced Film Technologies</u> | <u>P.O. Box 4368</u> | PHONE <u>304-422-9357</u> |
| Rep: <u>Earl Meyer</u> | <u>Parkersburg, W.V. 26104</u> | TOLL FREE |
| Email Address: <u>Advanced@alonn@saddlelak.net</u> | | FAX <u>304-422-4387</u> |
| Company: <u>Mc DANIEL Electric Co Inc</u> | <u>1309 8th Ave</u> | PHONE <u>304-522-8306</u> |
| Rep: <u>Howard Underwood</u> | <u>Hghts, WV 25701</u> | TOLL FREE |
| Email Address: <u>Underwoodh@comcast.net</u> | | FAX <u>304-522-8307</u> |
| Company: <u>SIMPSON GRASSER</u> | <u>2500 7th AVE</u> | PHONE <u>304-206-2014</u> |
| Rep: <u>RICK DADON</u> | <u>CHARLESTON WV 25302</u> | TOLL FREE |
| Email Address: <u>RIDATONG@SIMPSONGRASSER.COM</u> | | FAX <u>202-204-6076</u> |
| Company: <u>Verizon Business</u> | | PHONE <u>304-633-2533</u> |
| Rep: <u>Ch.P. MERRET</u> | | TOLL FREE |
| Email Address: <u>chip.merrett@verizonbusiness.com</u> | | FAX <u>304-356-3596</u> |
| Company: <u>WESCO State Electric</u> | | PHONE <u>304-417-3735</u> |
| Rep: <u>Jeremy Hatfield</u> | | TOLL FREE |
| Email Address: <u>jeremy.hatfield@skateelectric.com</u> | | FAX |

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| FIRM & REPRESENTATIVE NAME | MAILING ADDRESS | TELEPHONE & FAX NUMBERS |
|--|-----------------------------|-------------------------|
| Company: Miller Communications, Inc. | One Wireless Way, Suite 100 | PHONE (304) 863-8595 |
| Rep: WERNER KNIGHT | Parkersburg, WV 26101 | TOLL FREE |
| Email Address: <u>wknights@millercoms.com</u> | | FAX (304) 863-3786 |
| Company: Lewis Security Comm. Systems LLC | 102 33rd St SE | PHONE (304) 925-0338 |
| Rep: Alan E Lewis | Charleston WV 25304 | TOLL FREE |
| Email Address: <u>alewis@lscsv.com</u> | | FAX (304) 925-0338 |
| Company: JORDAN-SMITH Electric | 4428 EARL COURT | PHONE 304 697 1141 |
| Rep: Jeff Cassity | Huntington, WV 25705 | TOLL FREE |
| Email Address: <u>J.Cassity@Jordan-Smith.com</u> | | FAX 304 697 1142 |
| Company: New Valley Technologies | 3504 River Road | PHONE 304 278-7773 |
| Rep: Bob Bishop | Moopantown, WV 26501 | TOLL FREE |
| Email Address: <u>RBishop@NUTECH.US</u> | | FAX 304 278-7404 |
| Company: New Valley Technologies | 3504 River Road | PHONE 304-278-7773 |
| Rep: Ryan Miller | Morgantown WV 26501 | TOLL FREE |
| Email Address: <u>r.miller@nutech.us</u> | | FAX 304-278-7404 |

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Page 4 of 4
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| FIRM & REPRESENTATIVE NAME | MAILING ADDRESS | TELEPHONE & FAX NUMBERS |
|---|-------------------------------|---------------------------------|
| Company: <u>Electronic Specialty</u> | <u>1375 Dunbar Ave</u> | PHONE <u>304-766-6277</u> |
| Rep: <u>Brian Dixon</u> | <u>Dunbar, WV</u> | TOLL FREE <u>1-800-642-5500</u> |
| Email Address: <u>brian@electronic-spec.com</u> | | FAX <u>304-766-6270</u> |
| Company: <u>Electronic Specialty Co</u> | <u>1385 Dunbar Ave</u> | PHONE <u>304-766-6277</u> |
| Rep: <u>John Garner</u> | <u>Dunbar WV 25064</u> | TOLL FREE <u>1-800-642-5500</u> |
| Email Address: <u>john@electronic-specialty.com</u> | | FAX <u>304-766-6270</u> |
| Company: <u>APT Security Services</u> | <u>2800 7th Ave Suite 100</u> | PHONE <u>304-535-5990</u> |
| Rep: <u>Ron VanBibber</u> | <u>Charleston WV 25312</u> | TOLL FREE _____ |
| Email Address: <u>R.Vanbibber@aapt.com</u> | | FAX <u>304-806-3070</u> |
| Company: <u>Netranom Communications</u> | <u>2801 Virginia Ave</u> | PHONE <u>304-562-4700</u> |
| Rep: <u>Ryan Bailey</u> | <u>Hurricane WV 25524</u> | TOLL FREE _____ |
| Email Address: <u>rbailey@netranom.com</u> | | FAX <u>304-562-0610</u> |
| Company: _____ | | PHONE _____ |
| Rep: _____ | | TOLL FREE _____ |
| Email Address: _____ | | FAX _____ |