

## SOLE SOURCE DETERMINATION

The Purchasing Division has been requested to approve a sole source purchase for the commodity or service described below. Pursuant to West Virginia Code 5A-3-10c, the Purchasing Division is attempting to determine whether the commodity or service is a sole source procurement. If you believe your company meets the required experience and qualification criteria stated below, please e-mail the Purchasing Division Buyer at [shelly.l.murray@wv.gov](mailto:shelly.l.murray@wv.gov) with a copy to [w.michael.sheets@wv.gov](mailto:w.michael.sheets@wv.gov) to express your interest in the project. Please forward any and all information that will support your company's compliance with required qualification and eligibility criteria along with any other pertinent information relative to this project to the Purchasing Division no later than 1:30 PM on 02/04/2011.

**Requisition Number:** LOT466

**Department/Agency:** WV LOTTERY

### **Detailed Description of Project:**

A quantitative assessment of the West Virginia casino gaming market and nearby casino gaming markets to include the following aspects:

- Gaming tax rates – gaming license fees – effective tax rates
- Regulatory framework
- The effects of smoking bans
- Hours of operation
- Allocation of revenue structures
- Ownership of gaming assets
- Age of gaming operations
- Online gaming initiatives
- Location and types of gaming operations {casino vs. racino; land-based vs. riverboat}
- Gaming offerings {table games, gaming devices, poker, etc.}
- Number and type of gaming devices
- Non-gaming amenities
- Overview of free-play incentives
  - a. Profitability analysis
  - b. Overview of taxing structure of free play incentives

### **Proposed Sole Source Vendor:**

MARSHALL UNIVERSITY RESEARCH CORPORATION FOR THE CENTER FOR BUSINESS AND ECONOMIC RESEARCH

### **Specific Eligibility Criteria:**

The vendor must be an established research organization that has established a high level of credibility with the legislative and executive

branch of West Virginia state government. The spokesperson for the organization must have previously established a high level of credibility in the area of economic research within the state of West Virginia.

**Specific Qualification Criteria:**

The research organization must be either an in-state college or university or a research corporation allied with an in-state college or university.