



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

## Request for Quotation

|            |
|------------|
| RFQ NUMBER |
| ISCL0048   |

|      |
|------|
| PAGE |
| 1    |

|  |
|--|
| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| KRISTA FERRELL<br>304-558-2596         |

RFQ COPY  
TYPE NAME/ADDRESS HERE

V  
E  
N  
D  
O  
R

S  
H  
I  
P  
T  
O

DEPARTMENT OF ADMINISTRATION  
IS&C - COMMUNICATIONS  
1900 KANAWHA BLVD. E.  
BUILDING 5, 10TH FLOOR  
CHARLESTON, WV  
25305 304-558-5472

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|--------|---------------|
| 01/10/2011   |               |          |        |               |

BID OPENING DATE: 01/20/2011 BID OPENING TIME 01:30PM

| LINE  | QUANTITY | UOP | CAT. NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|---------|-------------|------------|--------|
| ADDENDUM NO. 2  |          |     |         |             |            |        |
| THIS ADDENDUM IS ISSUED TO:   |          |     |         |             |            |        |
| 1.) PROVIDE A COPY OF THE MANDATORY PRE-BID ATTENDEE LIST,  |          |     |         |             |            |        |
| 2.) PROVIDE CLARIFICATION AS STATED BELOW,  |          |     |         |             |            |        |
| "THE ISOLATION TRANSFORMER MUST BE SUPPLIED BY THE VENDOR AS STATE IN THE PRE-BID CONFERENCE ON 01/05/2011."                                |          |     |         |             |            |        |
| 3.) PROVIDE ANSWERS TO ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL REQUEST FOR QUOTATION, ISCL0048. |          |     |         |             |            |        |
| BID OPENING DATE REMAINS: 01/20/2011  |          |     |         |             |            |        |
| BID OPENING TIME REMAINS: 1:30 PM   |          |     |         |             |            |        |
| ***** END ADDENDUM NO. 2 *****  |          |     |         |             |            |        |
| 0001  | 1        | EA  |         | 287-54      |            |        |
| THREE PHASE UNINTERRUPTIBLE POWER SUPPLY  |          |     |         |             |            |        |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

|           |           |                                   |
|-----------|-----------|-----------------------------------|
| SIGNATURE | TELEPHONE | DATE                              |
| TITLE     | FEIN      | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number:

ISCL0048

Date:

January 5, 2011

Project Description:

Three Phase Uninterruptible Power Supply

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

|                           |  |
|---------------------------|--|
| Firm Name:                | Verizon  |
| Firm Address:             | 827 Fairmont Rd<br>Suite 204<br>Morgantown, WV 26501 |
| Representative Attending: | Lawrence Host  |
| Phone Number:             | 304-284-0502   |
| Fax Number:               | 304-284-0500   |
| Email Address:            | lawrence.host@verizonbusiness.com                    |

|                           |                                 |
|---------------------------|---------------------------------|
| Firm Name:                | Hickman Electric Corp           |
| Firm Address:             | 701 N 3rd St<br>Sutton WV 26001 |
| Representative Attending: | Rodney T. Hickman               |
| Phone Number:             | 304-765-5176                    |
| Fax Number:               | 304-765-5855                    |
| Email Address:            | hickmanelectriccorp@comcast.net |

|                           |   |
|---------------------------|---|
| Firm Name:                | AdviZet Technologies                          |
| Firm Address:             | 1105 Schuler Rd<br>Suite 100<br>Col, OH 43229 |
| Representative Attending: | Michael Benson                                |
| Phone Number:             | 614-564-7505                                  |
| Fax Number:               | 614-318-0397                                  |
| Email Address:            | m.benson@advizet.com                          |

|                           |                                       |
|---------------------------|---------------------------------------|
| Firm Name:                | SYSTEM ENGINEERING                    |
| Firm Address:             | 515 Pegasus Ct<br>Burlington VT 05401 |
| Representative Attending: | Christina Davis                       |
| Phone Number:             | (301) 671-9601                        |
| Fax Number:               | (301) 671-9608                        |
| Email Address:            | cdavis@scipower.com                   |

|                           |                                     |
|---------------------------|-------------------------------------|
| Firm Name:                | Master Service Mid Atlanta          |
| Firm Address:             | PO Box 2417<br>Clarksville MD 21221 |
| Representative Attending: | Pat Smith                           |
| Phone Number:             | 304 636 8170                        |
| Fax Number:               | 304 636 8206                        |
| Email Address:            | pat.smith@master-service-ma.com     |

|                           |  |
|---------------------------|--|
| Firm Name:                | Mason & Bacon                            |
| Firm Address:             | 101 Smiling Plains<br>St Albans VT 05478 |
| Representative Attending: | Greg Bridgewater                         |
| Phone Number:             | 304-561-8703                             |
| Fax Number:               | 304-755-4010                             |
| Email Address:            |  |

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number:

ISCL0048

Date:

January 5, 2011

Project Description:

Three Phase Uninterruptible Power Supply

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

|                           |                                 |
|---------------------------|---------------------------------|
| Firm Name:                | Kessler Electric                |
| Firm Address:             | 2318 Willow Ave<br>Pgh PA 15285 |
| Representative Attending: | Queta Kessler                   |
| Phone Number:             | 412-344-0707                    |
| Fax Number:               |                                 |
| Email Address:            | ckline3@msn.com                 |

|                           |                                  |
|---------------------------|----------------------------------|
| Firm Name:                | IBM                              |
| Firm Address:             | 145 Summers St.<br>Charleston WV |
| Representative Attending: | Michael Temple                   |
| Phone Number:             | Earl Palmer 304 754 7664         |
| Fax Number:               |                                  |
| Email Address:            | EPALMER@US.IB.M.COM              |

|                           |                                      |
|---------------------------|--------------------------------------|
| Firm Name:                | Santa Charleston Elec                |
| Firm Address:             | 1416 "F" STREET<br>So. Charleston WV |
| Representative Attending: | Danny Vaughan                        |
| Phone Number:             | 744-3807                             |
| Fax Number:               |                                      |
| Email Address:            |                                      |

|                           |                                  |
|---------------------------|----------------------------------|
| Firm Name:                | Office of Technology             |
| Firm Address:             | Capitol Complex<br>Charleston WV |
| Representative Attending: |                                  |
| Phone Number:             | 304 957-8102                     |
| Fax Number:               |                                  |
| Email Address:            | Jan. K. Rytow @ WV Gov           |

|                           |  |
|---------------------------|--|
| Firm Name:                | City Electric Company                        |
| Firm Address:             | 1219 Pennsylvania Ave<br>Charleston WV 25302 |
| Representative Attending: | Chris Wm Hock                                |
| Phone Number:             | 304-345-6150                                 |
| Fax Number:               | chw@cityelectricwv.com                       |
| Email Address:            |  |

|                           |  |
|---------------------------|--|
| Firm Name:                | WVOT                                   |
| Firm Address:             | Capitol Complex<br>Charleston WV 25305 |
| Representative Attending: | Brian Pratt                            |
| Phone Number:             | 304-957-8285                           |
| Fax Number:               | 304-558-1444                           |
| Email Address:            | Brian.S.Pratt@WV.gov                   |

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number:

15CLO048

Date:

January 5, 2011

Project Description:

Three Phase Uninterruptible Power Supply

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

|                           |                                   |
|---------------------------|-----------------------------------|
| Firm Name:                | Power Systems Engineering         |
| Firm Address:             | 1604 W 127th St.<br>Crestwood, IL |
| Representative Attending: | Frank Koush                       |
| Phone Number:             | 304-344-1113                      |
| Fax Number:               | 304-344-1146                      |
| Email Address:            | Frank@330001.com                  |

|                           |                               |
|---------------------------|-------------------------------|
| Firm Name:                | Danels Electronics            |
| Firm Address:             | P.O. Box 3426<br>Chas. W. Va. |
| Representative Attending: |                               |
| Phone Number:             | 304-344-1113                  |
| Fax Number:               | 304-344-1146                  |
| Email Address:            | Frank@330001.com              |

|                           |  |
|---------------------------|--|
| Firm Name:                | AMERICAN POWER & LIGHT                     |
| Firm Address:             | P.O. Box 8541<br>S. CHARLESTON WV<br>25303 |
| Representative Attending: | LEONARD VARGAS                             |
| Phone Number:             | 304 546 1177                               |
| Fax Number:               | 304 543 8245                               |
| Email Address:            | LEONARD.VARGAS@AP&L.com                    |

|                           |                                   |
|---------------------------|-----------------------------------|
| Firm Name:                | Office of Technology / GSD        |
| Firm Address:             | Bldg. 5, 10th Floor<br>Charleston |
| Representative Attending: | Rob Norvell                       |
| Phone Number:             | 304-957-8157                      |
| Fax Number:               |                                   |
| Email Address:            | Robert.A.Norvell@wv.gov           |

|                           |   |
|---------------------------|---|
| Firm Name:                | WVOT  |
| Firm Address:             | Bldg. 5, 10th Floor<br>Charleston, WV 25305 |
| Representative Attending: | Linda Harper                                |
| Phone Number:             | 304-957-6837                                |
| Fax Number:               |   |
| Email Address:            | Linda.B.Harper@wv.gov                       |

|                           |  |
|---------------------------|--|
| Firm Name:                |  |
| Firm Address:             |  |
| Representative Attending: |  |
| Phone Number:             |  |
| Fax Number:               |  |
| Email Address:            |  |

**ADDENDUM # 2,  
TECHNICAL QUESTIONS AND ANSWERS  
RFQ#: ISCL0048**

- Q1. Does the state have standard dock facilities and equipment to off load heavy pallets from a large truck or will inside delivery be required?
- A. NO, truck with its own lift is necessary.
- Q2. If inside delivery is required, please provide detailed information regarding any obstacles that will need to be negotiated, such as stairs or narrow doorways less than 36" wide. If inside delivery is required, please provide the approximate distance from where the requested equipment will be off loaded and the final delivery location. Please elaborate about any possible difficulties in moving the equipment inside the building.
- A. No stairs. On first floor, approximately 150 Feet from off load to final delivery.
- Q3. This RFQ request installation of one new Liebert Uninterruptible Power Supply. If installation of this equipment by a licensed electrician is required, I will need to schedule a site visit to determine length of run of wire, conduit and obtain other logistic parameters. Can you provide me with this site contact name and phone number so I can schedule this visit?
- A. Pre-bid conference 01/05/2011.
- Q4. If site visit is not possible, can you provide me with an approximate distance between the governments input electrical panel that will feed the new UPS and the location where this UPS will be installed. Also, I need an approximate distance between the output distribution panel and the location where the new UPS will be installed.
- A. Pre-bid conference 01/05/2011.

Q5. What is ability to offload this ups and equipment? (Tractor high loading dock street level, etc.)

A. No loading dock.

Q6. Able to take equipment to final location using elevators? Pallet jack available?

A. No elevator needed. No pallet jack available. On first floor, approximately 150 Feet from off load to final delivery.

Q7. Existing wiring sufficient for new equipment?

A. Can be seen at pre-bid conference 01/05/2011.

Q8. Is there an existing ups unit to remove? Disposal needed?

A. No existing equipment installed at this location, everything will need to be installed new.

Q9. Ship to address on RFQ not same as install site at Sutton. What is delivery location? Delivery location will be

A. BRAXTON TECHNOLOGY CENTER, 89 Richard D. Minnich Dr., Sutton WV 26601.

Q10. A site visit would be very desirable.

A. Site visit 01/05/2011.

Q11. Are there building drawings available? If not:

A. Brochure attached with pictures of the building and 2<sup>nd</sup> floor plan, not to scale.

Q12. What is the existing doorframe sizing?

A. Standard 6'X6' 8" doors.

Q13. How new/old is the building?

A. Constructed 2006.

Q14. General construction; walls, ceilings, etc.?

A. In what location of the building.

Q15. What floor is the "data center" on?

A. First floor.

Q16. What floor is the service entrance and/or the power for this new UPS on?

A. In the same room.

Q17. How far from the power to the UPS?

A. Around 10 feet.

Q18. Is the available power 480v or 208v?

A. 208v.

Q19. Is there a loading dock?

A. No.

Q20. Is the data center on the same level as the loading dock?

A. There is no loading dock.

Q21. If not; is there an adequate elevator to get the UPS to the floor of the data center?

A. The Data Center is on the first floor, ground level.

Q22. Does the DC have ramp access?

A. See above questions.

Q23. Will we need to protect existing floors during delivery?



A. Any damage to the building caused by the contractor installing this UPS will be responsible for repairs.

Q24. Will rigging be required?

A. That is up to the Contractor.

Q25. Can WV provide a one-line of the existing/proposed system?

A. Do not understand this question.

Q26. Are we replacing an existing UPS system or is this an additional system?

A. New Install.

Q27. If WV has an existing system for the UPS to tie into, should IBM include configuration of that system on that existing system?

A. New System, new install.

Q28. Are there existing panels/loads to refeed?

A. The Main Output Panel is already installed and must be feed.

Q29. Other than electrical panels that may need to be re-fed, are there dedicated circuits already provisioned for the UPS and if so, what age?

A. NO.

Q30. WV will coordinate all genset phasing and grounding issues?

A. This is part of the UPS Installation, contractor's responsibility.

Q31. Will IBM be responsible for EPO tie-in?

A. IBM has nothing to do with installation.

Q32. Will an onsite load bank be required?

A. NO.

Q33. What is WV's preference for installation? (day or weekend?)

A. Days.

Q34. Since the UPS is 80/120kva does WV plan to expand to 120kva?

A. Maybe at a later date.

## AVAILABLE SPACE BRAXTON TECHNOLOGY CENTER



### LOCATION

Address: 89 Richard D. Minnich Drive  
Sutton, WV 26601  
Zoning: None  
County: Braxton

### SIZE

Total Square Feet Available: 4,579  
Number of Floors: 3  
Available Square Feet per Floor: 1st Floor ~ 0  
2nd Floor ~ 4,579  
3rd Floor ~ 0

Will Owner Subdivide Space: Yes  
Acreage: 4

### SPECIFICATIONS

Former Use of the Building: New Construction  
If Former Call Center, how many Work Stations: N/A  
Broadband Service Available: Verizon and Fibernet  
provide fiber to the building  
Proximity to Point of Presence (POP): Adjacent to  
building  
Number of Parking Spaces: 61  
Redundant Power Supply: Backup generator & UPS  
Redundant Telephone Service: Yes  
Security System Installed: Yes  
Sprinkler System Installed: Yes  
Date of Construction: 2006  
Elevators: One passenger

### Handicap Accessibility

Restrooms: Yes      Ramping: Yes  
HVAC System: Forced Air, Carrier Heat Pumps, Gas  
Furnace  
Build Out Required: Yes, Part of 1st Floor, All of 2nd &  
3rd Floors  
Ceiling Height: 8' 1st Floor  
Flood Zone: None  
Annual Taxes:

### UTILITIES

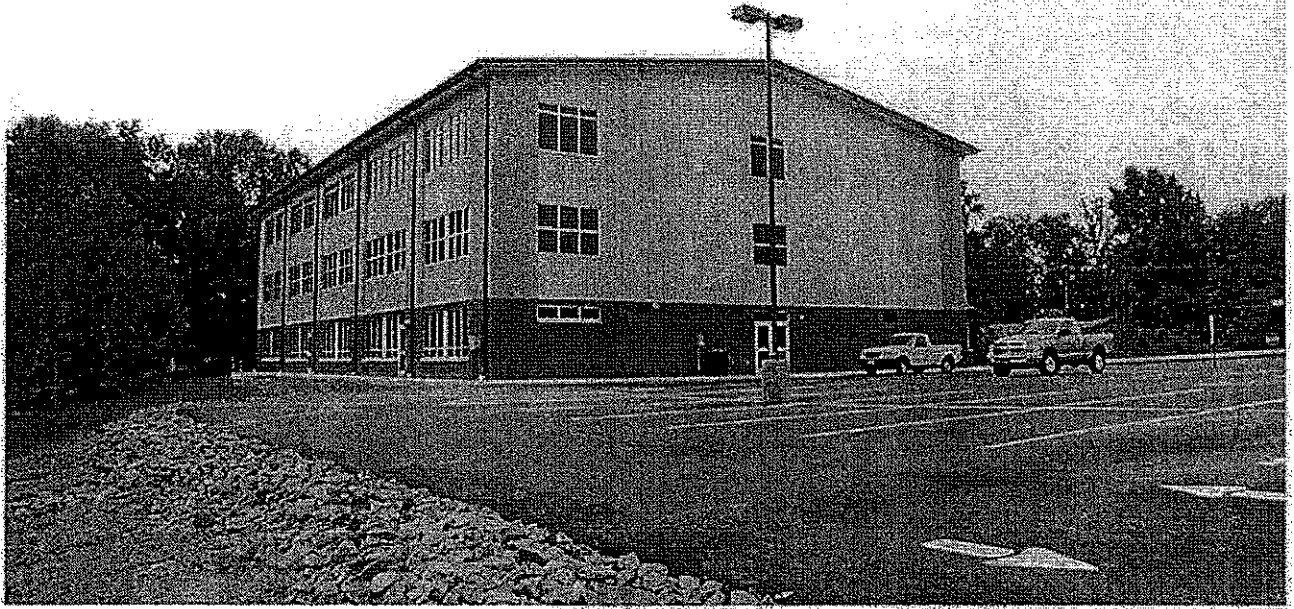
Electricity: Allegheny Power  
Gas: Dominion  
Water: Flatwoods Canoe Run PSD  
Sewer: Flatwoods Canoe Run PSD  
Telephone: Verizon, Fibernet, Micrologic Inc.

### FOR SALE/LEASE

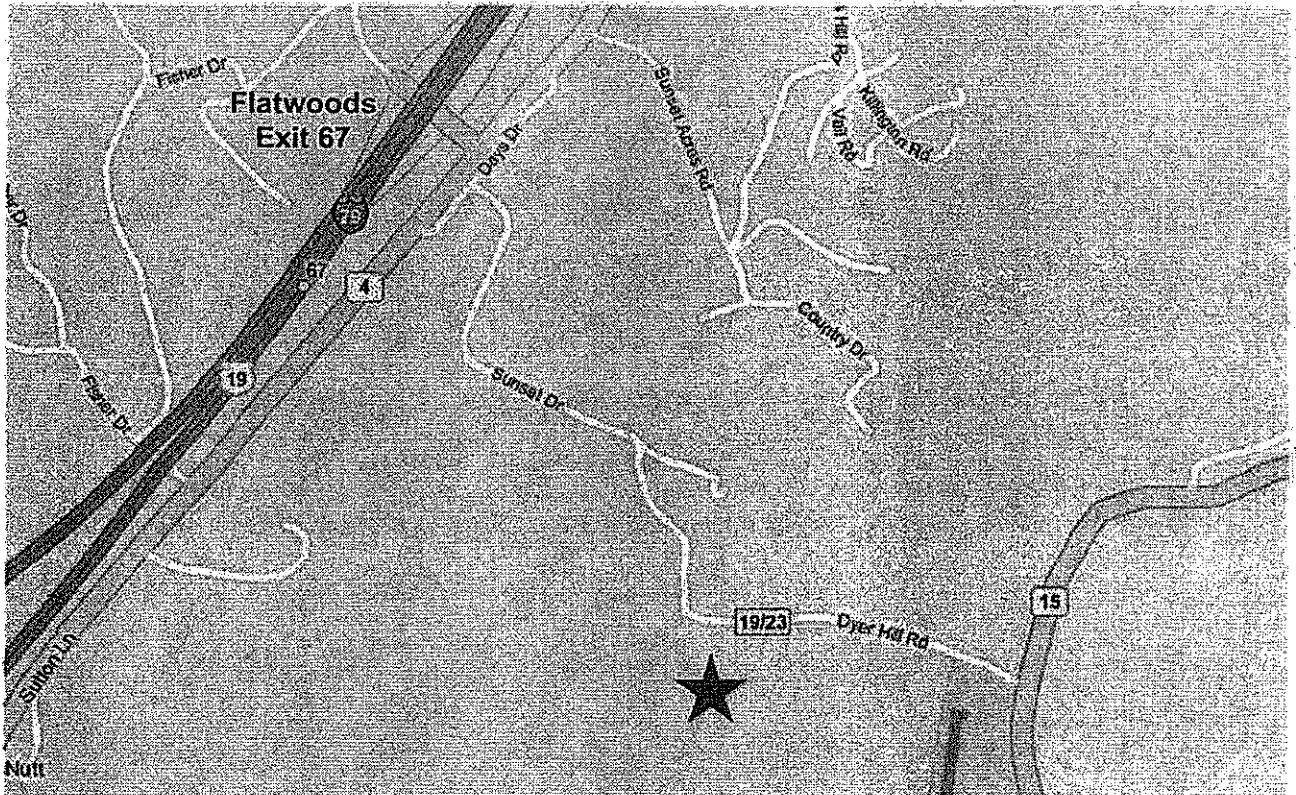
Lease Rate: \$18.00/sf/year, negotiable depending on  
build-out, all inclusive, except telephone service; 3 year  
lease  
Availability: Immediate

### FOR FURTHER INFORMATION CONTACT

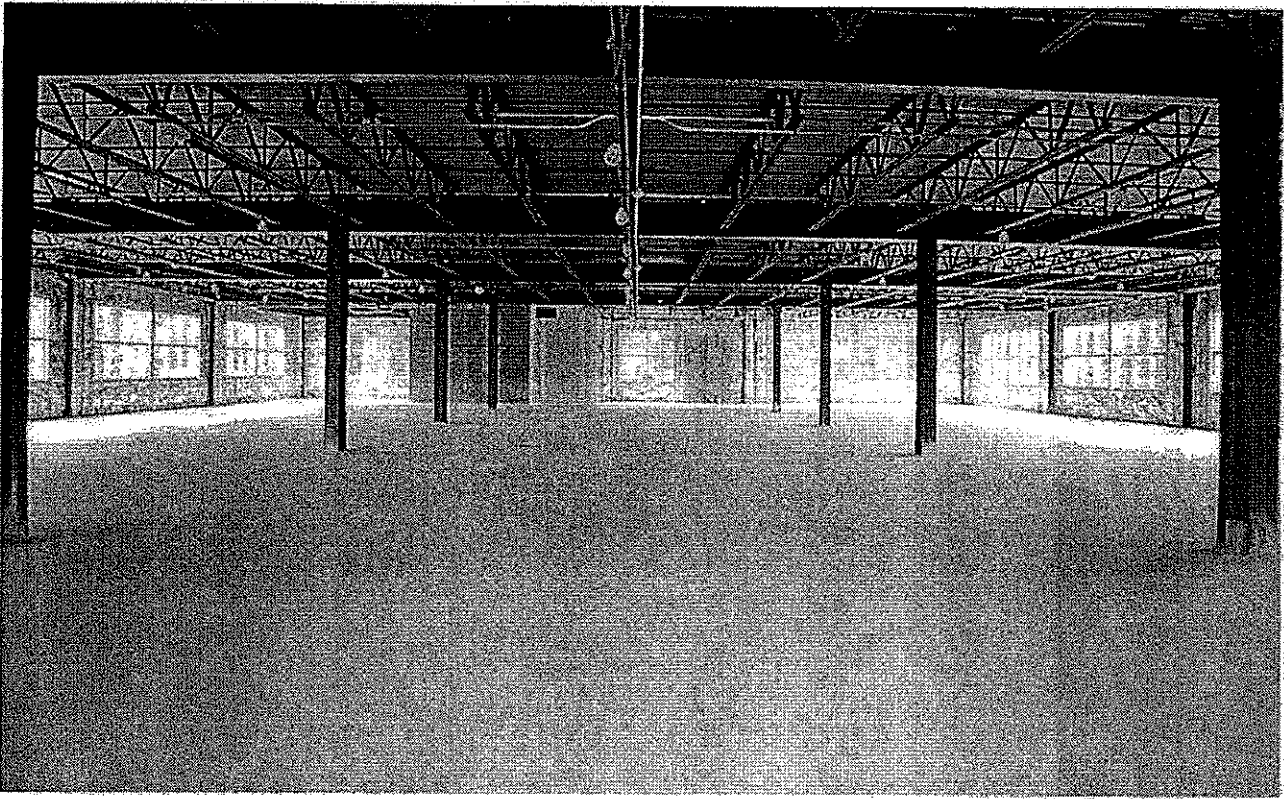
Terrell Ellis  
Braxton County Development Authority  
PO Box 486  
Sutton, WV 26601  
Phone: (866) 832-3535      Fax: (304) 342-1639  
Email: tbeassoc@aol.com



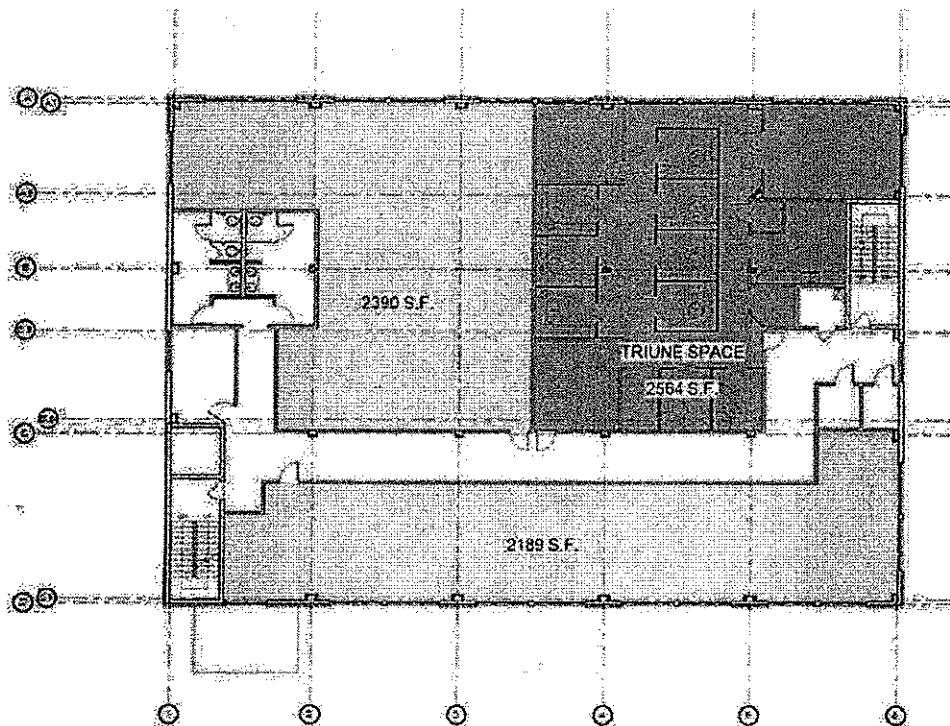
REAR OF BUILDING SHOWING PARKING LOT



SUTTON, WEST VIRGINIA



2ND FLOOR (4,579 SQ. FT. AVAILABLE)



2ND FLOOR PLAN (NOT TO SCALE)