



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 HOP11053

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES
 HOPEMONT HOSPITAL
 CENTRAL RECEIVING
 150 HOPEMONT DRIVE
 TERRA ALTA, WV
 26764-7728 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/21/2010				

BID OPENING DATE: 10/05/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. TO MOVE THE BID OPENING DATE FROM 9/27/2010 TO 10/05/2010. 3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: HOP11053						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO. S:						
NO. 1						
NO. 2						
NO. 3						
NO. 4						
NO. 5						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">..... SIGNATURE</p> <p style="text-align: center;">..... COMPANY</p> <p style="text-align: center;">..... DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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Addendum #1

HOP11053

Line #5 – change to read from maximum 20 second delay
To: maximum 30 second delay

Line #6 – change from: 4 serial ports
Change to: 2 serial ports

Line #8 – change from Client and Services
To: Client and Server

Line#9 – Remove
Line#10 – Remove

Line#15 - Alternate bid for Nurse Call Station:
To install a Phillips or equal wireless nurse call station.

1 each: Vendor must provide and install Sigma Sentinel equal CPU 17" monitor,

2 each: 500g minimum hard drives including two (2)serial ports, printer, UPS, XP Pro and Sigma Sentinel Software or equal

5 each: Vendor must provide and install Phillips or equal wireless receivers. This will be connected to the Central Monitoring System. Vendor will install power (120 volt) outlets for receivers to plug into along with battery backup for power source to receivers

Line#16 – change to read: Vendor must provide and install magnetic pull cords for baths and common areas.

Line#17 – change to read: Vendor must provide and install 8ft call cord with push button and reset for bed stations

Question: Is the vendor to remove old wiring?

Answer: Vendor must remove the wiring from the old patient wandering system.

Question: Does the new wiring have to be enclosed in conduit?

Answer: According to the State Fire Marshall, the low voltage wiring does not have to be enclosed in conduit.

Add: Specifications are to be submitted to the State Fire Marshall's office for review and approval prior to the installation of the wandering system

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Question: A request has been made for permission to go to the hospital to do a final walkthrough prior to the final assembly of their proposal.

Response: There was a pre-bid held on 9/7/10 and all questions were due to the buyer by close of business on 9/9/10. The pre-bid conference is held to give the vendors an opportunity to ask any questions and address any concerns they may have concerning the RFQ and a walk through it done so the vendors can take the time to look at what is being requested be done and make any measurement necessary for completing their bid. All measurements and questions are to be addressed at that time. No further tours or walk through visits will be done. The winning bidder will have the opportunity to get exact measurements, and coordinate the installation of the system, but their bid will not be altered in any way due to errors or omissions made on their quote.

SIGN IN SHEET

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Request for Proposal No. HOP11053

PLEASE PRINT

Date: 9/07/10

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>HAWKEYE SVC.</u>	<u>915 W State St.</u>	PHONE <u>304 789 6286</u>
Rep: <u>GARY LEWIS</u>	<u>TERRA HTA WV 26764</u>	TOLL FREE
Email Address: <u>WWW.HAWKEYE.WV.COM</u>		FAX <u>304 789 6286</u>
Company: <u>Stanley HealthCare</u>	<u>1620 N. 204 St.</u>	PHONE <u>400-304-4021</u>
Rep: <u>[Signature]</u>	<u>Lincoln, NE</u>	TOLL FREE
Email Address: <u>[Signature]@stanleyworks.com</u>	<u>68503</u>	FAX <u>400-475-4281</u>
Company: <u>Advantage Healthcare, LLC</u>	<u>8108 Hunter & Trail</u>	PHONE <u>520 366-8880</u>
Rep: <u>John Beu</u>	<u>Roseville VA 24019</u>	TOLL FREE
Email Address: <u>john@advantagehealthcare.com</u>		FAX <u>877 366-8880</u>
Company: <u>Longs Security Camera System</u>	<u>102 38th St SE</u>	PHONE <u>520 366-8012</u>
Rep: <u>Alan Long</u>	<u>Charleston WV 25304</u>	TOLL FREE
Email Address: <u>[Signature]@siddewalk.net</u>		FAX <u>304-945-0338</u>
Company:		PHONE
Rep:		TOLL FREE
Email Address:		FAX