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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

DPS1112

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

TARA LYLE

304-558-2544

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE SOUTH CHARLESTON, WV 25309

304-746-2141

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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25309 304-746-2141

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SOUTH CHARLESTON, WV

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DPS1112 Addendum No. 1

Q1: The barrel length and overall length differ only by 1/8 of an inch.

A1: The barrel length specified fits the Department's existing holsters and desired ballistic effects. This barrel length produces velocities of the 45 Auto chambering desired. The Department's desire is for a stainless steel firearm not plastic, as most vendors would like to bid. We feel plastic is inferior to steel.

Q2: To my knowledge (other than perhaps other S&W pistols) those magazines are not compatible with other pistols. Even if other manufacturers bid, they will not be able to meet this requirement.

A2: The magazines are standard single stack magazines. The existing magazine pouches take this type of magazine.

Q3: The entire interoperability section seems to overly restrict vendor and model.

A3: Interoperability Section:

It is the Department's intention to purchase new pistols for our troopers. It is <u>not</u> the intention of the Department, or covered in DPS1112, to purchase new holsters, magazine pouches, or tactical lights.

Interoperability is a safety issue for our members. Different operating systems pose a variety of possible implications with troopers carrying different firearms on the same criminal incident response.

- Q4: The warranty and training section also very narrowly restricts who can bid on these items. It seems to lock out distributors and dealers, leaving only the actual manufacturers.
- A4: Warranty and training: No company is locked out of bidding. If any manufacturer, dealer, or distributor can meet the specifications, they can bid on DPS1112. The fact that these dealers and distributors sell a product and the manufacture of the product they sell steps in and bids on DPS1112 direct is an issue between the manufacturer and their dealers/distributors on pricing. It is in the State's best interest to take the lowest bid that meets specifications, not to support price schedules between dealer/distributors and their manufacturers.

Lifetime service agreement to include all parts and labor is in the West Virginia State Police's best interest. This is offered in the market place for police agencies. If a manufacturer, distributor or dealer can not offer this warranty they do not meet the specification.

Training is a major concern and expense for the Department. The firearm specified in DPS1112 will require our academy staff to spend approximately one half (1/2) day qualification for each of the nearly 700 troopers. A different fire control system will require academy staff to spend five (5) days of retraining and qualification for each of the nearly 700 troopers. It is **not** the intention of the Department in bidding out DPS1112 to encumber ten (10) times the training time. The logistics and expense of bringing our nearly 700 hundred troopers to the academy for a week.