



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 DBSM112189

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 SHELLY MURRAY  
 304-558-8801

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

SCHOOL FOR THE DEAF & BLIND  
 RECEIVING DEPARTMENT  
 301 EAST MAIN STREET  
 ROMNEY, WV  
 26757-1894 304-822-4810

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
03/23/2011				

BID OPENING DATE: 03/31/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO	ITEM NUMBER	UNIT PRICE	AMOUNT
----- ADDENDUM NO. 2 -----						
THIS ADDENDUM IS ISSUED TO INCORPORATE A PAGE THAT WAS INADVERTENTLY LEFT OUT OF ADDENDUM NO. 1.						
ADDENDUM NO. 1 IS RE-ISSUED AS ADDENDUM NO. 2 TO INCLUDE ALL PAGES.						
BID OPENING DATE IS EXTENDED:						
FROM: 03/24/2011						
TO : 03/31/2011						
----- END OF ADDENDUM NO. 2 -----						
0001	1	LS		680-02		
ACCESS CONTROL SYSTEMS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

**DBSM112189****Addendum No. 2****QUESTION:**

In order to provide you with competitive pricing, we ask for architect's approval for the following door hardware substitutions:

Key System Corbin Pyramid high-security interchangeable core in lieu of specified Schlage Primus system. I understand this is to be a new system, not adding to an existing system.

Locksets Corbin Grade 1 CL3300 series in lieu of Schlage ND series

Exit Devices Corbin ED5200 in lieu of Von Durprin 99 series

Closers Norton UNI-7500 series in lieu of LCN 4040-SHCUSH

Door Operators Norton 6900 series in lieu of LCN 4642

Hinges Hager 780-157HD in lieu of Ives 157HD

Vandal resistant Pulls Rockwood VRT16 in lieu of Ives VR910NL

**RESPONSE:**

We have determined that we can accept the substitution for their products, with the exception of the Norton 7500 door closer, which we find to be an inferior product. Their product is made of plastic materials and the interior piston is 5/8" pinion journal and we specified a LCN 4040 which has a 3/4" diameter pinion journal which is a heavier grade.

**QUESTION:**

Please provide quantity of credentials (proximity cards) required within the base bid.

**RESPONSE:**

On page 52, we asked for 250 proximity cards, and would like to update the quantity to 300

**QUESTION:**

Will the credentials need the ability to have images printed on them?

**RESPONSE:**

Yes, all of them which includes their name and job title

**QUESTION:**

Due to the building construction, wireless device communication cannot be guaranteed. Will the requirement for hardwiring all devices be considered?

**RESPONSE:**

Yes, hardwiring is recommended. Wireless can also be obtained by using repeaters.

**QUESTION:**

Please review technical attachments to consider Kantech as an approved product for this project.

**RESPONSE:**

This product is an acceptable substitution

**QUESTION:**

Please review technical attachments to consider Software House as an approved product for this project.

**RESPONSE:**

This software is an acceptable substitution.

**QUESTION:**

To properly estimate devices locations and writing requirements, scaled floor plans will be needed. Will scaled floor plans be available?

**RESPONSE:**

There are no scale plans available and measurements should have been taken at the mandatory pre-bid meeting. There was an opportunity to do so during the walk-thru.

**QUESTION:**

Please clarify whether or not monitor devices (door contacts and associated devices/cabling) is required on all doors as part of the base bid. It appears as though monitor devices are only listed in the add 1 requirement.

**RESPONSE:**

This base bid does not require monitoring devices. It is listed as addition 1.

**QUESTION:**

Paper "DBSM112189" – states (pg12) – door numbers 2, 8, 15 are to have proximity readers.

Door 2 - set 2-prox reader is specified in specifications-ok (sxf1050 prox reader)

Door 8 - set 6-set 6 has only rim cyl & core-no prox reader specified in st 6?

**RESPONSE:**

Doors 2, 8, & 15 are the only doors to have proximity readers (page 12). The proximity reader is listed for door 2 heading 2 at the bottom of page 42. Door 8 heading 6 on page 45 must include (only on door 8 heading 6)) a reader interface (srinx) and a proximity reader (sxf1050)

**QUESTION:**

Door 15-set15-set 15 has panic & elec trim-no prox reader specified in set 15?

**RESPONSE:**

Door 15 heading 15 on page 48 must include (only to door 15 heading 15) reader interface (srinx) and a proximity reader (sxf1050)

**QUESTION:**

Also,

"DBSM112189" does not state prox reader for door 5-set5 which has a prox reader in specifications (sxf1050 prox reader)

2/ea – reader controllers (srcnx-r) and 1/ea enrollment reader (Senroll) are listed under misc. items.

Also,

Under misc items, 2 panel interfaces listed (pim400-485-sms) – 1 or 2 more may be needed depending on testing required by ir to see if rx trim can pick up signals.

No elec hinges/cords etc. Are listed for set5-door 5, some sort of elec transfer is needed?

**RESPONSE:**

Door 5 will not have a proximity reader or interface (found on page 44), but must still have an power actuator wall mount

Page 52 needs to read (3) reader controls and (3) power supplies and also (4) panel interface

Page 44 door 5 heading 5 shows that a power supply and actuator wall mount is needed

To clarify (power supply) 120vac actuator must be on a dedicated circuit from the new sub panel

Date: 2-25-11

**SIGN IN SHEET**

PLEASE PRINT

Request for Proposal No. DBS MIL-2109

\* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

TELEPHONE & FAX NUMBERS

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	PHONE TOLL FREE	TELEPHONE & FAX NUMBERS
Company: <u>INGEROLL RAND</u>	<u>360 PORTER ORCHARD</u>		PHONE <u>740-693-2265</u>
Rep: <u>JOR DUDLEY</u>	<u>HOPEWELL OHIO</u>		FAX <u>866-341-0540</u>
Email Address: <u>JOR_DUDLEY@IRCO.COM</u>	<u>43746</u>		
Company: <u>SimplexGrinnell</u>	<u>1301 N Washington ST</u>		PHONE <u>240 313 7015</u>
Rep: <u>PATRICK Goodrich</u>	<u>Hagerstown MD 21740</u>		TOLL FREE
Email Address: <u>pgoodrich@simplexgrinnell.com</u>			FAX <u>301 791 6021</u>
Company: <u>W. HARLEY MILLER CONTRACTORS</u>	<u>1193 NECESSITUS ROAD</u>		PHONE <u>304-267-8959</u>
Rep: <u>TERRY AIKENS</u>	<u>MARTINSBURG, W.VA. 25403</u>		TOLL FREE
Email Address: <u>taikens@wmmcontractors.com</u>			FAX <u>304-267-3847</u>
Company: <u>Tri-County Electric</u>	<u>240 Scott Avenue</u>		PHONE <u>304-296-7033</u>
Rep: <u>Travis Taylor</u>	<u>Morgantown, WV 26508</u>		TOLL FREE
Email Address: <u>travis@penline.com</u>			FAX <u>304-296-7937</u>
Company: <u>Electronic Specialty</u>	<u>1325 Dubear Ave</u>		PHONE <u>304-766-6277</u>
Rep: <u>Brian Dixon</u>	<u>DUBOAR, WV 25064</u>		TOLL FREE
Email Address: <u>Brian@Electronicspecialty.com</u>			FREE <u>800-642-5500</u>
			FAX <u>304-766-6270</u>

MIL-2109

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Request for Proposal No. DOSM112187  
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TELEPHONE & FAX NUMBERS

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Company: <u>WV SCHOOLS DEAF &amp; BLIND</u>	<u>301 E MAIN ST</u>	PHONE <u>304-822-4801</u>
Rep: <u>PATSY SHANK, Supt</u>		TOLL FREE
Email Address: <u>pshank@access.k12.wv.us</u>		FAX <u>304-822-3370</u>
Company: <u>REH Inc.</u>	<u>1110 Cole Ave</u>	PHONE <u>304-636-0525</u>
Rep: <u>Bob Hutton</u>	<u>Elkins, WV</u>	TOLL FREE
Email Address: <u>bob@www.rehconstructionwv.com</u>		FAX <u>304-636-9419</u>
Company: <u>MARK HARSEAT</u>	<u>PO BOX 590</u>	PHONE <u>304-592-3217</u>
Rep: <u>GEORGE L. WILSON Co. of WV</u>	<u>BRIDGEPORT, WV 26330</u>	TOLL FREE
Email Address: <u>MARKGLW05@YAHOO.COM</u>		FAX <u>304-592-3591</u>
Company: <u>WVSDIS</u>	<u>301 East Main St</u>	PHONE <u>304-822-4825</u>
Rep: <u>Patrick McLeod</u>		TOLL FREE
Email Address: <u>pmcleod@access.k12.wv.us</u>		FAX <u>304-822-4826</u>
Company: <u>ARCHITECTURAL INTERIOR PRODUCTS</u>	<u>258 VAN KIRK DRIVE</u>	PHONE <u>304-534-5858</u>
Rep: <u>Bob Clark</u>	<u>FARMONT, WV 26554</u>	TOLL FREE
Email Address: <u>bob@aipinc.biz</u>		FAX <u>304-534-5861</u>



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Request for Proposal No. DBS 1112189

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Company: <u>WVSD</u>	<u>301 E. Main</u> <u>Romney, WV</u>		<u>304-822-4813</u>
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Email Address: <u>JCleaver@ACCESS.K12.WV.US</u>			
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Email Address: _____	_____		
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Rep: _____	_____		
Email Address: _____	_____		
Company: _____	_____	PHONE TOLL FREE	FAX
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Email Address: _____	_____		