



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 COR61431

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 TARA LYLE  
 304-558-2544

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

DIVISION OF CORRECTIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/13/2010				

BID OPENING DATE: 12/21/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTION AND ANSWERS ARE ATTACHED. 2. TO MOVE BID OPENING DATE FROM 12/16/2010 TO 12/21/2010. 3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR. BID.						
EXHIBIT 10						
REQUISITION NO.: COR61431						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 .....						
NO. 2 .....						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 3	.....					
NO. 4	.....					
NO. 5	.....					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>.....            SIGNATURE</p> <p>.....            COMPANY</p> <p>.....            DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>END OF ADDENDUM NO. 1</p>						

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Q1. The Drug-Free Workplace Conformance Affidavit on p. 157 of the Request for Quotation calls for an oath that contractors maintain drug free workplace policies in compliance with West Virginia Code section 21-1D-5. Our company does have a drug-free workplace policy; however we are in the process of examining it to determine whether it conforms to the specific requirements of this statute. The statute is quite specific in its requirements and it is not unreasonable that even companies with robust drug free policies may not fully comply without adjusting their current policy. Is it necessary that a policy that conforms to the statute be in place at the time of bid, or will it be acceptable if such a policy is in place at the time of a contract award?

1A. *All vendors must comply with the West Virginia Drug Free Workplace.*

Q2. With respect to the drug-free workplace policy that is required, is it necessary to have a policy that conforms with the West Virginia statute be applicable to a contractor on a company-wide basis, or is it acceptable if such a policy applies to the contractor's employees in West Virginia or that will be working on West Virginia projects?

2A. *All employees working on this project must comply with the Drug-Free Workplace*

Q3. Page 6 of 161 of the provided PDF shows that each responder is to provide proof of insurance and a bid bond for 5% of the total project cost. The same sheet shows that builders risk insurance and a maintenance bond are not required. Can you please confirm that this is correct?

3A. *Proof of Builders risk and maintenance bond are not required with the RFP submittal, but may be required before contract execution.*

Q4. Page 26 of 161 of the provided PDF, paragraph 5.A – The first sentence states to sentence of the same paragraph states to not estimate or include operation savings. Can you provide some clarification on the intent of this paragraph. Can the ESCO include operation savings in the cash flow?

4A. *Comply with the last sentence in paragraph 5.*

5Q. The RFP states that all responders shall have a contractor's license in WV and provide documentation of that license. We assume this requirement is intended to be required prior to the award of a construction contract. Is it acceptable to respond to the RFP and state that the license is pending and will be acquired and provided to the State of West Virginia prior to the issuance of a construction contract?

5A. *Please follow the state purchasing rules. West Virginia Code § 21-11-11 requires any prospective bidder to include the contractor's license number on their bid*

6Q. If the contractor's license can be provided prior to construction contract, does that also hold true for the other forms required with the License? For example, we were told by the State Tax Department that we need to register with both the Secretary of State and the WV Tax Department to get a business license which has at least a 2-3 week turn around. Per the State's web site, we are to contact and complete forms for the following departments: Office of the Insurance Commissioner's Employer Coverage Unit (Workers Compensation) (304) 558-6279

Secretary of State (If applicable) (304) 558-8000

State Tax Department (304) 558-3333

Wage Bonding (If applicable) (304) 558-7890 Ext. 162

Workforce West Virginia (Unemployment Compensation Division) (304) 558-2451

Once again, it was our assumption that these would be required prior to the award of a construction contract.

6A. *We require all vendors to be current in all their state obligations.*

7Q. Continuing on the license comments, on page 1B of the RFP, it states that "...the vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities". Is this requirement in conjunction with the contractor's license? If the builder's license is going to be provided prior to construction contract, would the referenced releases be required at that time also?

7A. *Please comply with all state licensing requirements and follow state Purchasing rules and regulations.*

8Q The RFP that was issued has numerous licenses and affidavits that are required for this RFP submission and others that are not required until the final Detailed Energy Audit (DEA) submission. These requirements are listed in various locations throughout the document making it easy to overlook a requirement. Do you have a concise list or table of the licenses and affidavits that are required for this submission and the DEA submission?

8A. *All requirements have been clearly defined in the RFP*

9Q. Regarding page 14, section 3A4, Sample Technical Calculations, do we need to provide calculations from our preliminary ECM work on this project only, or should we provide calculations for our preliminary ECM work as well as a set of NORESKO's typical energy and economic calculations?

9A. *The RFP says submit a sample of technical calculation conducted by your firm for the ECMs your company proposes.*

10Q. Does the language on page 1B, Section 16, which states "I certify that this bid..." need to be signed by the corporate officer?

10A. *Yes, we require your proposal be signed by someone with appropriate binding signature authority.*

11Q. I have some questions on the utility information that we were provided in the RFP per site:

Denmar

a. Do you have the consumption or utility rates used to calculate these dollar amounts?

11Aa *Please see and use the provided rates, 18A below.*

b. What is the heating fuel for buildings? Nat gas, oil, #2 oil?

11Ab *Yes, # 2 Oil*

Mt. Olive

What is the units of gas shown? CCF, Decatherms, therms?

*Please see and use the provided rates, 18A below.*

c. I assume the electricity "quantity" is in kWh. Does WV DOC pay a demand charge or just a kWh charge?

*Please see and use the provided rates, 18A below.*

d. What are the units for water? CCF, Gal, kGal?

*Please see and use the provided rates, 18A below.*

e. What are the units for sewer? CCF, Gal, kGal?

*Please see and use the provided rates, 18A below.*

Huttonsville

f. Do you have the consumption or utility rates used to calculate these dollar amounts?

*Please see and use the provided rates, 18A below.*

Pruntytown

g. Are the values shown in dollars? If so, do you have the consumption or utility rates used to calculate these dollar amounts?

*Please see and use the provided rates, 18A below.*

h. Is there any sewer charges? I only see water listed.

*Please see and use the provided rates, 18A below.*

12Q During our walkthrough's, it was stated that the West Virginia Division of Corrections will provide energy/water costs per unit with respect to our savings calculations. (Note: This will provide consistency amongst the respondents as to the value of each energy unit saved) When can we expect to receive this information for Denmar, Huttonsville, Mount Olive and Pruntytown?

12A. *Please see and use the provided rates in the table below 18A*

13Q. During our walk through at Mount Olive Correctional Institution, the West Virginia Division of Corrections stated we are to receive an equipment list and inventory of equipment for that institution. When can we expect to receive this information?

13A. *Per the RFP verbal communication is not binding, and MOCC staffs are tied up with emergency situation. Therefore, the list is not available.*

1) Page 19, 5 A - Financial Analysis (Cost Proposal)

14Q. Will the West Virginia Division of Corrections allow the selected ESCO to change project scope, project cost or energy savings numbers that are submitted in the cost proposal in response to RFQ COR61431 during the Investment Grade Audit stage?



14A. *We could not change the scope, any changes in scope, savings and cost will be at the discretion of the WDDOC based on what is in the best interest of the agency while complying with the state code.*

15Q. Will the selected ESCO, as a result of the Investment Grade Audit, be allowed to change project scope, energy savings or cost as submitted in response to RFQ COR61431 for the final contract?

15A. *Although highly unlikely, any changes in scope, savings and cost will be at the discretion of the WDDOC based on what is the best interest of the agency*

16Q. RFQ COR61431 states "provide an estimated of the cost of the investment grade audit that will be conducted after ESCO selection".(Pg 19 , 5D) Will the selected ESCO have the opportunity to negotiate the Investment Grade Audit cost once a defined scope is selected?

16A. *West Virginia code does not allow negotiations; however, the cost of the IGA provided by ESCO must include all ECMs proposed. It is our expectation that your investment grade audit will cover the ECMS proposed.*

2) Page 19, 5 - Financial Analysis (Cost Proposal)

17Q. Does the West Virginia Division of Corrections want all five sections (5 A through E) submitted with the separate cost package?

17A. *Yes, it is defined in the RFP.*

## 3) General Information Request:

18Q. Will the West Virginia Division of Corrections provide the following information: Usage (energy units and designations) and Cost for the electric, gas, oil, coal, water and sewer between July 2006 thru June 2009 for the following facilities:

18A. *See Answer and rates provided below to previous questions on rates. Please use the provided rates for the facilities below.*

### TABLE OF RATES

All vendors must use the utility rate information provided below. Failure to do so will result in disqualification.

	<b>Electric</b>	<b>Gas</b>	<b>Water</b>	<b>Sewer</b>
<b>Denmar</b>	<b>\$0.0742/KWH</b>	<b>2.7159/Gallon*</b>	<b>\$3.59/Gallon</b>	<b>\$15/Gallon</b>
<b>Huttonsville</b>	<b>\$0.07262</b>	<b>\$2.53/Gallon**</b>	<b>\$5.00/ 1,000Gallon</b>	<b>\$50.98 /Gallon</b>
<b>Mt. Olive</b>	<b>\$0.061/KWH</b>	<b>\$10.223/MCF</b>	<b>\$0.0084071/Gallon</b>	<b>\$0.006463/Gallon</b>
<b>Pruntytown</b>	<b>\$0.06893/KWH</b>	<b>\$10.359MCF</b>	<b>\$0.003414/Gallon</b>	<b>\$0.0016831/Gallon</b>

\*Denmar uses fuel oil and propane for heating.

\*\*Huttonsville currently uses propane and heating oil, but is in the process of being switched over to Natural Gas.

This project is funded wholly or in part through the U.S. Department of Energy's State Energy Program through the American Recovery and Reinvestment Act. A website with extensive guidance as well as FAQs may be found at: <http://www1.eere.energy.gov/wip/guidance.html>

**No more questions will be accepted**

COR 61431  
 SIGN IN SHEET DENMARK  
 Page 1 of 2  
 Enter  
 PLEASE PRINT 12/1/10

PRE-BID SIGN-IN SHEET / PLEASE LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>Johnson Controls</u> Rep: <u>Ferry Ramsey</u> Email Address: <u>Ferry.c.Ramsey@jci.com</u>	<u>4352 Park Place Ct</u> <u>Richmond Va. 23060</u>	PHONE <u>4346109612</u> TOLL FREE FAX <u>4343520048</u>
Company: <u>NOBESCO</u> Rep: <u>MITCHELL Schneider</u> Email Address: <u>MSchneider@nobesco.com</u>	<u>1660 Norcunton Dr</u> <u>Stuwickley, PA 15143</u>	PHONE <u>412-600-4984</u> TOLL FREE FAX <u>412-788-4577</u>
Company: <u>SIEMENS BUILDING TECHNOLOGIES</u> Rep: <u>MARK LUDROSKY</u> Email Address: <u>TIM.MILTNER@SIEMENS.COM</u>	<u>TRANSPORTATION BLVD</u> <u>CLEVELAND, OHIO</u>	PHONE <u>330 671 1940</u> TOLL FREE FAX <u>330 882 4244</u>
Company: <u>DOKUNOVA CONTROLS, INC.</u> Rep: <u>ROBERT M. ANA</u> Email Address: <u>robert.m.ana@docontrol.com</u>	<u>117 TECHNOLOGY DR.</u> <u>PITTS, PA 15275</u>	PHONE <u>1-412-841-9996</u> TOLL FREE FAX <u>412-787-2512</u>
Company: <u>Constellation Energy</u> Rep: <u>Christopher Clark</u> Email Address: <u>Christopher.Clark@constellation.com</u>	<u>2090 Greenbush Rd</u> <u>Suite 200</u> <u>Pittsburgh PA 15220</u>	PHONE <u>412-489-9408</u> TOLL FREE FAX <u>412-489-9501</u>

SIGN IN SHEET

COR 61431  
DENNMR  
CORRECTIONAL  
CENTER

12/1/10

PRE-BID SIGN-IN SHEET / PLEASE LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: Constellation Energy Rep: William Bontone Email Address: William.Bontone@Constellation.com	2090 GreenTree Road Suite 200 Pittsburgh, PA 15220	PHONE 412-489-9425 TOLL FREE FAX 412-489-9501
Company: Noresco Rep: Stanley D. Biele Jr. Email Address: SBiele@Noresco.com	414 Franklin Heymans Drive Monroeville, PA 15146-1036	PHONE 412-372-5901 TOLL FREE FAX 412-788-4577
Company: Rep: Email Address:		PHONE TOLL FREE FAX
Company: Rep: Email Address:		PHONE TOLL FREE FAX
Company: Rep: Email Address:		PHONE TOLL FREE FAX

COR 61431  
MOCC  
11-30-10  
Page 1 of 2

PRE-BID SIGN-IN SHEET / PLEASE LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: NORESCO Rep: MIKE SCHNEIDER Email Address: mschneider@nresco.com	1622 Norman Dr. Sewickley, PA 15743	PHONE 412.600.4914 TOLL FREE FAX 412.788-4577
Company: NORESCO Rep: DAVID ROBB Email Address: drobb@nresco.com	Four Penn Center West Suite 220 Pittsburgh, PA 15276	PHONE 412.722.9845 TOLL FREE FAX 412.788.4577
Company: NORESCO Rep: STANLEY T. BIEL DA. Email Address: sbiel@nresco.com	414 FRANKLIN HEIGHTS DRIVE MADRISVILLE, PA 15146-1031	PHONE 412-372-5901 TOLL FREE FAX 412-788-4577
Company: The Trade Co - Radio Technical Sales Rep: _____ Email Address: _____	340 LEBO Sullivan way Charlestown, PA 15701	PHONE 384-346-0549 TOLL FREE FAX 304-346-8720
Company: SIEMENS BUILDING TECHNOLOGIES Rep: Mark Studvick Email Address: TIM.MILITZER@SIEMENS.COM	5857 S. MAIN ST CUNTON, OH 44216	PHONE 216 308 1735 TOLL FREE FAX 866 620 7946 330 882 4244

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COR61431  
MDC

11-30-10

PRE-BID SIGN-IN SHEET / PLEASE LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>THOMSON CONTROLS, INC.</u>	<u>117 TECHNOLOGY DR.</u> <u>RITTS, PA 15275</u>	PHONE <u>412-841-4996</u> TOLL FREE
Rep: <u>ROBERT M. ATTA</u>		FAX <u>412-787-2512</u>
Email Address: <u>robert.m.atta@tci.com</u>		
Company: <u>JOHNSON CONTROLS</u>	<u>4332 Park Place Ct.</u> <u>Pittsburgh, PA 15260</u>	PHONE <u>434-610-9612</u> TOLL FREE
Rep: <u>TERRY C. RANSEY</u>		FAX <u>434-352-0148</u>
Email Address: <u>Terry.c.ranseny@sci.com</u>		
Company: <u>Constellation Energy</u>	<u>2090 Greentree Road</u> <u>Suite 200</u>	PHONE <u>412-489-9425</u> TOLL FREE
Rep: <u>William Burton</u>		FAX <u>412-489-9501</u>
Email Address: <u>William.Burton@Constellation.com</u>	<u>Pittsburgh, PA 15220</u>	
Company: <u>Constellation Energy</u>	<u>2090 Greentree Rd</u> <u>Suite 200</u>	PHONE <u>412-489-9425</u> TOLL FREE
Rep: <u>Christopher Clark</u>		FAX <u>412-489-9501</u>
Email Address: <u>Christopher.Clark@Constellation.com</u>	<u>Pittsburgh, PA 15220</u>	
Company: _____		PHONE _____ TOLL FREE _____
Rep: _____		PHONE _____ TOLL FREE _____
Email Address: _____		FAX _____

SIGN IN SHEET

COR61431  
HCC

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12/2/10

PRE-BID SIGN-IN SHEET / PLEASE LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>SHINDEN CONTROLS, INC.</u> Rep: <u>ROBERT M. AHA</u> Email Address: <u>robert.m.aha@jsi.com</u>	<u>117 TECHNOLOGY DR.</u> <u>PTTS, PA 15275</u>	PHONE <u>1-412-841-4996</u> TOLL FREE FAX <u>1-412-784-2512</u>
Company: <u>Johnson Controls</u> Rep: <u>Terry Ramsey</u> Email Address: <u>Terry.c.Ramsey@jsi.com</u>	<u>4232 Park Area CT</u> <u>Richmond, VA 23060</u>	PHONE <u>4346109612</u> TOLL FREE FAX <u>4343520648</u>
Company: <u>Constellation Energy</u> Rep: <u>Christopher Cole</u> Email Address: <u>christopher.cole@constellation.com</u>	<u>2090 Greenbush Rd</u> <u>Suite 200</u> <u>Pittsburgh, PA 15210</u>	PHONE <u>412-489-9428</u> TOLL FREE FAX <u>412-489-9501</u>
Company: <u>Constellation Energy</u> Rep: <u>William Burton</u> Email Address: <u>William.Burton@constellation.com</u>	<u>2090 Greenbush Road</u> <u>Suite 200</u> <u>Pittsburgh, PA 15210</u>	PHONE <u>412-489-9425</u> TOLL FREE FAX <u>412-489-9501</u>
Company: <u>SIEMENS BUILDING TECHNOLOGIES</u> Rep: <u>MARK LUDERSKY</u> Email Address: <u>TIM.MILITZER@SIEMENS.COM</u>	<u>TRANSPORTATION BLVD</u> <u>CLEVELAND, OH 44110</u>	PHONE <u>330 671 1940</u> TOLL FREE FAX <u>330 682 4244</u>

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PRE-BID SIGN-IN SHEET / PLEASE LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>NORESCO</u> Rep: <u>Michael Schneider</u> Email Address: <u>mschneider@noresco.com</u>	<u>1620 Norwin Dr.</u> <u>Sevickley, PA 15743</u>	PHONE <u>412.620.4984</u> TOLL FREE FAX <u>412.788.4577</u>
Company: <u>NORESCO</u> Rep: <u>Stanley J Bruc Jr.</u> Email Address: _____	<u>414 Fairview Herons Drive</u> <u>Merrensburg, PA 15146-1036</u>	PHONE <u>412-572-5901</u> TOLL FREE FAX _____
Company: _____ Rep: _____ Email Address: _____	_____ _____	PHONE _____ TOLL FREE FAX _____
Company: _____ Rep: _____ Email Address: _____	_____ _____	PHONE _____ TOLL FREE FAX _____
Company: _____ Rep: _____ Email Address: _____	_____ _____	PHONE _____ TOLL FREE FAX _____



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FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>SOMMERON CONTRACTS, INC.</u> Rep: <u>ROBERT M. AHA</u> Email Address: <u>robert.aha@jci.com</u>	<u>117 TECHNOLOGY DR.</u> <u>RTTS, PA 15275</u>	PHONE <u>1-412-241-4996</u> TOLL FREE FAX <u>1-412-788-2572</u>
Company: <u>NORESCO</u> Rep: <u>STANLEY J. BIEL JR.</u> Email Address: <u>SBIEL@NORESCO.CO.UK</u>	<u>414 FRANKLIN HEIGHTS DRIVE</u> <u>MONROEVILLE, PA 15146-1036</u>	PHONE <u>412-372-5901</u> TOLL FREE FAX <u>412-788-4577</u>
Company: <u>NORESCO</u> Rep: <u>MICHAEL SCHNEIDER</u> Email Address: <u>MSchneider@NORESCO.COM</u>	<u>1620 WILKINSON DR.</u> <u>SEAWICKLEY PA 15143</u>	PHONE <u>412.600-4984</u> TOLL FREE FAX <u>412.788-4577</u>
Company: <u>Constellation Energy</u> Rep: <u>Christopher Clair</u> Email Address: <u>chris.clair@constellation.com</u>	<u>2090 Greenlure Rd</u> <u>Suite 200</u> <u>Pittsburgh, PA 15200</u>	PHONE <u>412-489-9468</u> TOLL FREE FAX <u>412-489-9501</u>
Company: <u>Constellation Energy</u> Rep: <u>William Burton</u> Email Address: <u>William.Burton@Constellation.com</u>	<u>2090 Greentree Road</u> <u>Suite 200</u> <u>Pittsburgh, PA 15220</u>	PHONE <u>412-489-9925</u> TOLL FREE FAX <u>412-489-9501</u>

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FIRM & REPRESENTATIVE NAME		MAILING ADDRESS		TELEPHONE & FAX NUMBERS	
Company:	SIGMUS BUILDING TECHNOLOGIES	5350 TRANSPORTATION BLVD		PHONE TOLL FREE	216 308 1735
Rep:	MARK LUDROSKY	CLEVELAND, OH	44125	FAX	866 620 7946
Email Address:	TIM.MILITZER@SIGMUS.COM				
Company:	Johnson Controls	4332 Park Plaza Ct		PHONE TOLL FREE	434 610 9612
Rep:	Terry Ramsey	Richmond Va	23060	FAX	434 352 0148
Email Address:	Terry.C.Ramsey@jci.com				
Company:				PHONE TOLL FREE	
Rep:				FAX	
Email Address:					
Company:				PHONE TOLL FREE	
Rep:				FAX	
Email Address:					