



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
7011EC16

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
BUYER 33 304-558-2402

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/18/2011				

BID OPENING DATE: 03/24/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO:						
1.) ADDRESS CHANGES IN SPECIFICATIONS PER THE ATTACHED.						
2.) ANSWER TECHNICAL QUESTIONS PER THE ATTACHED.						
3.) PROVIDE A COPY OF THE MANDATORY PRE-BID MEETING ATTENDEE LIST.						
*****END ADDENDUM NO. 1*****						
0001	EA			760-44		
	1					
4				WHEEL DRIVE, RUBBER TIERED, ENLOADER		
***** THIS IS THE END OF RFQ 7011EC16 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PREBID ADDENDUM
7011EC16

4 WHEEL DRIVE, RUBBER TIRED, ENDLOADER
(TRANSMISSION WITH TORQUE CONVERTER)

CHANGES TO SPECIFICATIONS:

FROM:

8.8.1 Engine shall be manufacturers water cooled diesel powered and shall provide approximately 115-125 horse power and torque to operate machine and hydraulic system at maximum efficiency.

TO:

8.8.1 Engine shall be manufacturers water cooled diesel powered and shall provide minimum 115 HP and torque to operate machine and hydraulic system at maximum efficiency.

FROM:

8.13.3 Manufacturers heavy duty cold cranking amp battery(s), approximately 825 CCA; reserve capacity 160 minimum.

TO:

8.13.3 Manufacturers heavy duty cold cranking amp battery(s), minimum 800 CCA; reserve capacity 160 minimum

FROM:

8.16.3 Transmission to have four (4) forward speeds and three (3) reverse with a top forward ground speed of approximately 23 MPH.

TO:

8.16.3 Transmission to have four (4) forward speeds and three (3) reverse with a top forward ground speed minimum of 21 MPH.

FROM:

8.20.5 Hydraulic system relief pressure of approximately 2500 PSI

TO:

8.20.5 Hydraulic system relief pressure minimum 2500 PSI

FROM:

8.23.5 Low profile high intensity strobe light mounted at top rear of cab. Code 3 92QASH, 12/48 VDC, 11 Jules, five (5) flash generating not more than 1.0 UV of interference on radio receiver with 12 db of quieting.

TO:

8.23.5 Low profile high intensity Class 1 LED beacon, amber

FROM:

8.25.1 Bucket shall be general purpose 1.75 cubic yard struck and 2.1 cubic yard heaped capacity approximate.

TO:

8.25.1 Bucket shall be general purpose minimum 1.75 cubic yard struck and 2.1 cubic yard heaped capacity approximate.

FROM:

8.25.7 Digging depth below horizontal, (bucket leveled) should be 3 inches (approximately)

TO:

8.25.7 Digging depth below horizontal, (bucket leveled) should be 3 inches.

FROM:

8.26.3 Carriage size approximately $\frac{3}{4}$ inches side plates and 60 inches wide.

TO:

8.26.3 Carriage size should be $\frac{3}{4}$ inches side plates and 60 inches wide.

FROM:

8.26.5 Tines/Forks to be approximately 2 inches thick at heel and to be forged solid steel.

TO:

8.26.5 Tines/Forks should be 2 inches thick at heel and to be forged solid steel.

FROM:

8.26.6 Tines/Forks should be mounted on approximately 2.5 inches diameter round bar and adjustable laterally 60 inches approximate.

TO:

8.26.6 Tines/Forks should be mounted on 2.5 inches diameter round bar and adjustable laterally 60 inches.

FROM:

8.28.1 The endloader and attachments shall be painted white, Federal Standard White 595A (No. 17875).

TO:

8.28.1 The endloader and attachments shall be painted manufacturers standard.

DELETE:

8.28.2 Detail/Decorative Stripes with Logo:

8.28.3 Width: to be 4 inches

8.28.4 WVDOH logo (to be supplied by WVDOH) is attached (black and white copy) and is approximately 7 inches tall by 7 inches wide. Area behind logo and within ½ inches of logo is not to be striped. Stripes should be cut to follow contour of logo, in lieu of straight cut.

8.28.5 Striping material shall meet the requirements of ASTM D4956-91 Type V sheeting, a super high-intensity retroreflective sheeting consisting of microprismatic retroreflective elements. The conspicuity sheeting must meet the requirement of NHSTA, DOT, 49CFR, Part 571 Federal Motor Vehicle safety standards for conspicuity sheeting and be "DOT" approved.

8.28.6 The sheeting for both applications above shall not be more than .0008 inch thick \ having approximately 47,000 microprisms per square inch and shall come with an aggressive high tack pressure sensitive adhesive, reflexite or equivalent.

8.28.7 Upper stripe color: Dark Blue

8.28.8 Lower stripe color: Light Gold

8.28.9 Bidder must consult with the WVDOH on proposal for striping before inspection of pilot model.

DELETE:

- 8.28.10 Bidder to attach proposed paint plan with this bid. It should include chips or samples of proposed paints as well as a proposed striping detail on a cab silhouette sheet. Bidder may modify attached striping plan to fit his particular cab shape.
- 8.28.11 In order to test the adhesive quality of the paint, the DOH may, at its option, require that the vendor measure adhesion by the criteria set forth in ASTM D3359-74, Method B. A rating of less than 4 on this test would be deemed unacceptable.
- 8.28.12 The procedures used by the manufacturer in cleaning, de-greasing, priming, and painting are sufficient to meet this requirement except that the manufacturer must substitute white paint (of equivalent grade or quality to manufacturer's standard colored paint) for manufacturer's standard paint in the finish coats.**
- 8.28.13 The Department reserves the right to view larger paint samples after award of contract and the right to require subtle color changes. **Such changes, if any, will only be used for selecting a suitable paint color to match the WVDOH logo.**
- 8.28.14 The Department is desirous of avoiding units painted white over top the standard color. However, if bidder/manufacturer is unable to substitute white paint in its normal plant painting procedures, then bidder must state so and offer his proposed paint method.**
- 8.28.15 Areas not normally painted the manufacturer's standard color(s) on standard units (e.g. some rubber parts, mirrors, exhaust pipe, etc.) are not be painted white on units specified herein. Also, areas painted a distinct color (e.g. safety reasons) should be painted as they normally would.
- 8.31 Preventive Maintenance and Operators Orientation/Training:
- 8.31.1 The Manufacturer or dealer shall provide preventive maintenance/operator orientation seminar to be conducted at the Equipment Division, Buckhannon. All training aids i.e. videos, charts, manuals, etc. to be furnished by successful vendor.**

PREBID ADDENDUM
7011EC16

4 WHEEL DRIVE, RUBBER TIRED, ENDLOADER
(TRANSMISSION WITH TORQUE CONVERTER)

CHANGES TO BIDDER'S EVALUATION REPORT:

FROM:

X8.8.1 Is engine manufacturers water cooled diesel powered providing__HP and torque to operate machine and hydraulic system at maximum efficiency? _YES_NO
Specify HP: _

TO:

X8.8.1 Is engine manufacturers water cooled diesel powered _____YES_____NO
And provides _____HP and torque to operate machine and hydraulic system at maximum efficiency? _____YES_____NO

FROM:

X8.13.3 Are heavy duty CCA battery(s) provided?_ YES_ NO
CCA _ reserve capacity _

TO:

X8.13.3 Are heavy duty CCA battery(s) provided? _____ YES _____ NO
CCA _____ reserve capacity _____

FROM:

X8.16.3 Number of forward speeds __ Number of reverse speeds __
Top forward ground speed: __HP

TO:

X8.16.3 Number of forward speeds _____ Number of reverse speeds _____
Top forward ground speed _____MPH

FROM:

X8.20.5 Hydraulic system relief pressure: __ PSI

TO:

X8.20.5 Hydraulic system relief pressure _____ PSI

FROM:

X8.23.5 Is unit equipped with low profile high intensity strobe light mounted at top rear of cab as specified _ YES_ NO If NO, explain _____

TO:

X8.23.5 Is unit equipped with low profile high intensity Class 1 LED beacon, amber _____ YES _____ NO

FROM:

X8.25.1 Bucket capacity struck: __ CuYd Heaped capacity: __ CuYd

TO:

X8.25.1 Bucket is general purpose with _____ cubic yard struck and _____ cubic yard heaped capacity _____ YES _____ NO

FROM:

X8.25.7 Digging depth below horizontal (bucket level): __ inches

TO:

X8.25.7 Digging depth below horizontal (bucket leveled): _____ inches

FROM:

X8.26.3 Carriage size: __ inch side plates and __ inches wide?

TO:

X8.26.3 Carriage size: _____ inch side plates and _____ inches wide

FROM:

X8.26.5 Tines/Forks: __ inches thick at heel and forged solid steel __ YES __ NO

TO:

X8.26.5 Tines/Forks _____ inches thick at heel and forged solid steel _____ YES _____ NO

FROM:

X8.26.6 Tines/Forks mounted on __ inches diameter round bar
Adjustable laterally __ inches

TO:

X8.26.6 Tines/Forks mounted on _____ inches diameter round bar and adjustable laterally
_____ inches

FROM:

X8.28.1 Is endloader painted Federal Standard White 595A (No. 17875) __ YES __ NO

TO:

**X8.28.1 Is endloader and attachments painted manufacturers standard?
_____ YES _____ NO**

DELETE:

X8.28.2 Will detail/decorative stripes be provided and installed on unit by successful bidder?
__ YES __ NO

X8.28.3 Are stripe(s) width 4 inches as specified? __ YES __ NO

X8.28.4 Does striping method and striping material meet required specifications quoted in sections 8.28.4, 8.28.5 and 8.28.6 __ YES __ NO If NO explain _____

X8.28.7 Describe color and type of material of upper stripe: _____

X8.28.8 Describe color and type of material of lower stripe: _____

X8.28.9 Will bidder consult WVDOH on proposed striping? __ YES __ NO

X8.28.10 Has bidder attached paint plan (chips/samples/striping details) to compliance form
__ YES __ NO If No will samples be submitted __ YES __ NO

X8.28.11 Describe manufacturers paint procedure as specified in sections 8.28.11, 8.28.12 and 8.28.13 _____

- X8.28.14 Is white paint specified applied over top of manufacturers standard color __YES__NO
- X8.28.15 Are areas of distinct color(s) e.g. safety reason be painted as they normally would __YES__NO
- X8.31 Preventive Maintenance and Operators Orientation/Training:
- X8/31/1 Have you attached a copy of proposed training program. Attach schedule describing course offered with a brief explanation of each subject with the time required for each class. Do not attach instruction material or manuals. Will you furnish all training aids' i.e. videos, projectors, etc., required in conducting the training __YES__NO

Features and/or options:

1. Integrated digital payload scale system;
2. Integrated color rear view camera viewable through machine cluster (some manufacturers may have a separate cab mounted color monitor).
3. GPS/Satellite based remote managements system which allows access to critical machine data and GPS location through internet server. Cost of the Service and system must be included for three full year.
4. Fully adjustable heated operator seat with air suspension and 3" seat belt is another standard feature as is heated outside mirrors (left and right).

RESPONSE TO ALL 4 QUESTIONS: The Division of Highways has reviewed these extra options and decided not to include in spec.

7011EC16

3/10/2011

Date:

Request for Quotation Number:

4 Wheel Drive, Rubber Tired, Enloader

Project Description:

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO
MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name: Rish Equipment Co.
 Firm Address: P.O. Box 1906
Bridgeport, WV 26330

Representative Attending: Bruce Meeker
 Phone Number: 304-755-3311
 Fax Number: 304-755-3603
 Email Address: bmeeker@rsh.com

Firm Name: STATE EQUIPMENT INC.
 Firm Address: P.O. Box 3939
Charleston WV 25339

Representative Attending: TERRY LAMM
 Phone Number: 304 776 4405
 Fax Number: 304 776 4409
 Email Address: terry@stateequipment.com

Firm Name: WEST VIRGINIA TRACTOR CO
 Firm Address: P.O. Box 473
CHARLESTON, WV 25302

Representative Attending: GARY GRAY
 Phone Number: 346-5301
 Fax Number: 346-5305
 Email Address: wvtraktor@msk.com

Firm Name: Leslie Equipment Co.
 Firm Address: Post 35 W / P.O. Box 299
Morton, WV 26285

Representative Attending: David Grasseud
 Phone Number: 304-636-6421 (K) 304-642-9826
 Fax Number: 304-636-3516
 Email Address: dgrasseud@leec.com

Firm Name: STATE EQUIPMENT, Inc
 Firm Address: P.O. Box 3939
Charleston, WV 25339

Representative Attending: EDWARD M. ROWAN, JR
 Phone Number: (304) 776-4405
 Fax Number: (304) 776-4409
 Email Address: eddie@stateequipment.com

Firm Name: Bert Smith / Anderson Equip.
 Firm Address: 2007 Ruskin Dr.
Pleasant Valley, 26554

Representative Attending: Bert Smith
 Phone Number: 304-614-5811
 Fax Number: 304-366-7214
 Email Address: BSmith@AndersonEquip.com

SIGN IN SHEET

7011EC16

3/10/2011

Request for Quotation Number:

Date:

4 Wheel Drive, Rubber Tired, Enloader

Project Description:

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Firm Name:	UNIBESTON IND. E.O.O.
Firm Address:	2266 UNIVERSITY DRIVE LEWISTOWN PA 15746
Representative Attending:	MIKE CLOSER
Phone Number:	724-437-1578
Fax Number:	724-437-2098
Email Address:	MCLOSER@UNIBESTON.COM

Firm Name:	C.I. Walker Machinery Co.
Firm Address:	P.O. Box 2427 CHARLESTON WV 25329
Representative Attending:	DEE CONNER
Phone Number:	(304) 543-5406
Fax Number:	(304) 759-6404
Email Address:	mconner@walker-cat.com

Firm Name:	ICB JUC
Firm Address:	2000 Bankers BLVD Peaks GA 31322
Representative Attending:	DES JARVIS
Phone Number:	317-769-7535
Fax Number:	912-447-2156
Email Address:	DES.JARVIS@ICB.COM

Firm Name:	Angie Norman
Firm Address:	DOT
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	MH Equipment Co.
Firm Address:	126 Lakeside Dr. Charleston, WV.
Representative Attending:	Brian D. H. L
Phone Number:	502-550-3005
Fax Number:	502-810-9306
Email Address:	bdh@mh-equipment.com

Firm Name:	Marcia Lee
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

SIGN IN SHEET

Request for Quotation Number: 7011EC16

Date: 3/10/2011

Project Description: 4 Wheel Drive, Rubber Tired, Enloader

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<i>Scavo Riley</i>
Firm Address:	<i>W/DOH</i>
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	<i>Shun Stone</i>
Firm Address:	<i>DOA Purchasing</i>
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
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Representative Attending:	
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Fax Number:	
Email Address:	